



## CABINET FOR ECONOMIC DEVELOPMENT

Andy Beshear  
GOVERNOR

Old Capitol Annex  
300 West Broadway  
Frankfort, Kentucky 40601

Jeff Noel  
SECRETARY

### MEMORANDUM

**TO:** KEDFA Members

**FROM:** Katie Smith, Commissioner  
Department for Financial Services *KS*

**DATE:** August 25, 2023

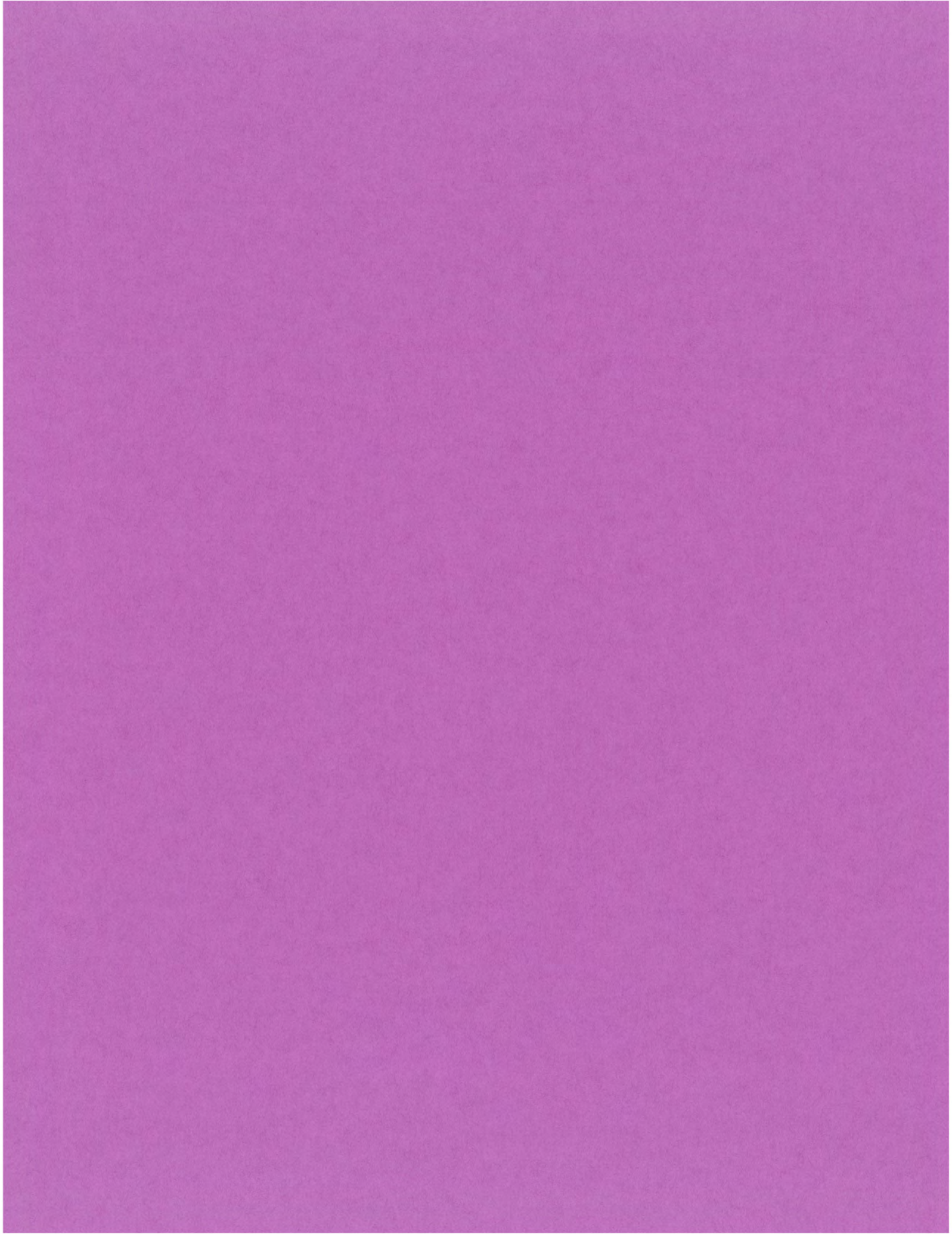
**SUBJECT:** KEDFA Board Meeting

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The Kentucky Economic Development Finance Authority's next regular board meeting is scheduled for **August 31, 2023** at 10:00 a.m. (ET) through both in person attendance and video conference. The primary location for the meeting where all members can be seen and heard and the public may attend in accordance with KRS 61.826 and 61.810 will be in the Board of Directors Conference Room at the Cabinet for Economic Development, Old Capitol Annex, 300 West Broadway in Frankfort. While participants, media and members of the public may attend the board meeting in person at the primary location, attendees are also encouraged to join the meeting virtually and can access the video teleconference at the following link:

<https://us02web.zoom.us/j/88367778770>

If you have any questions, please feel free to contact our office at any time.





# KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY

## AGENDA

August 31, 2023

### PRIMARY LOCATION:

*Where all members can be seen and heard and the public may attend in accordance with KRS 61.826 & 61.840*

Board of Directors Conference Room

Old Capitol Annex

300 West Broadway

Frankfort, Kentucky

**ALSO AVAILABLE VIA ZOOM:** <https://us02web.zoom.us/j/88367778770>

**Call to Order**

**Notification of Press**

**Roll Call**

### **Minutes**

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Minutes from July 27, 2023 KEDFA Board Meeting

Minutes from July 27, 2023 Closed Session

### **Reports**

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Approved/Undisbursed Report

Krista Harrod

Financial Statements and Monitoring Reports

Krista Harrod

### **KPDI-EDF Projects**

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Cynthiana-Harrison County Economic Development  
Authority, Inc.

Harrison

Colin Dodd/Michelle Elder

Graves County Economic Development Authority, Inc.

Graves

Andy Luttner/Michelle Elder

### **KEIA Projects (Extension)**

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Craig Kelly

Flottweg Separation Technology, Inc.

Boone

SMS Group, Inc.

Meade

Distilled Spirits Epicenter, LLC

Jefferson

Big Sandy Distribution, Inc.

Boyd

Buffalo Trace Distillery, Inc.

Franklin

Greenfield Grain, LLC

Henderson

John Renfro Supply Co.

Whitley

Paschall Truck Lines, Inc.

Calloway

Taylor Communications, Inc.

Hardin

**KEIA Projects**

Campari America LLC	Anderson	Scott Moseley/Michelle Elder
AATW, LLC	Anderson	Danielle Milbern/Raven Aiken

**KBI Projects (Preliminary) & KEIA Projects**

Levy Environmental Services Company	Carroll	Colin Dodd/Raven Aiken
Washington Penn Plastic Co., Inc.	Clark	Ashlee Chilton/Brandon Combs

**KBI Projects (Preliminary)**

Allstate Tower, Inc.	Henderson	Andy Luttner/Michelle Elder
HVAC Distributing LLC	Graves	Andy Luttner/Michelle Elder
Kroger Limited Partnership II dba Kenlake Foods	Calloway	Andy Luttner/Michelle Elder
Safran Landing Systems Kentucky, LLC	Boone	Colin Dodd/Raven Aiken
Bespoken Spirits, Inc.	Fayette	Colin Dodd/Raven Aiken

**KBI Projects (Extension)**

Michelle Elder

Setco Sales Company	Boone
Faurecia Automotive Seating LLC	Shelby
HVAC Distributing LLC	Graves
Joe Leasure & Sons	Hopkins
Smiley Monroe Inc.	Simpson

**KBI Projects (Final)**

Brandon Combs

Itsuwa KY, LLC	Nelson
Consumer Cellular, Incorporated	Jefferson
Legacy Metals, LLC	Christian
Nemak USA Inc.	Barren
Neogen Corporation	Montgomery

**KRA Project Preliminary**

Winston Industries, LLC	Jefferson	Ashlee Chilton/Brandon Combs
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**KRA Project Final**

Michelle Elder

Tarter Gate Company, LLC	Casey
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**KRHLP Project**

Matt Jordan

ARC Health Systems, LLC d/b/a Bellefonte Hospital and Recovery Center	Lawrence
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**KRHLP Amendment**

Dan Wood

Union County Hospital, Inc.	Union
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**KREDA Resolution**

Dan Wood

Kellog USA, Inc. f/k/a Mountaintop Baking Company	Pike
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**KEI Project**

Tim Bates

Kentucky Hustler LLC

Fayette, Jessamine, Woodford

**Kentucky Small Business Tax Credit**

Tim Back

3-Springs, LLC

Warren

B &amp; H Butcher Block, LLC

Caldwell

Ballast, Inc.

Fayette

BEH Physical Therapy, LLC

Madison

Bowling/Herald Construction, LLC

Campbell

Busy Bee Occupational Therapy, PLLC

Madison

Caliber Armor, LLC

Jefferson

Collier Electrical Service, Inc.

Marshall

Four Seasons Landscape Management, LLC

Oldham

Hometown Concrete, LLC

Boone

Kinemetrix Industrial Design, Inc.

Fayette

Precision Medical Billing, LLC

Fayette

Robert Harrod Electric, Inc.

Jefferson

Rudler, Professional Service Corporation

Kenton

Scott Endodontics, PLC

Jefferson

Silver Fern Group Services, LLC

Fayette

The Wright Legacy Group, LLC

Hardin

West Sixth Brewing Company, LLC

Fayette

**Kentucky Selling Farmer Tax Credits**

Tim Back

Randy C. Ensley Trust No. 1

Boyle

Vina L. Ensley Trust No. 1

Boyle

**Kentucky Angel Investment Tax Credits**

Tim Back

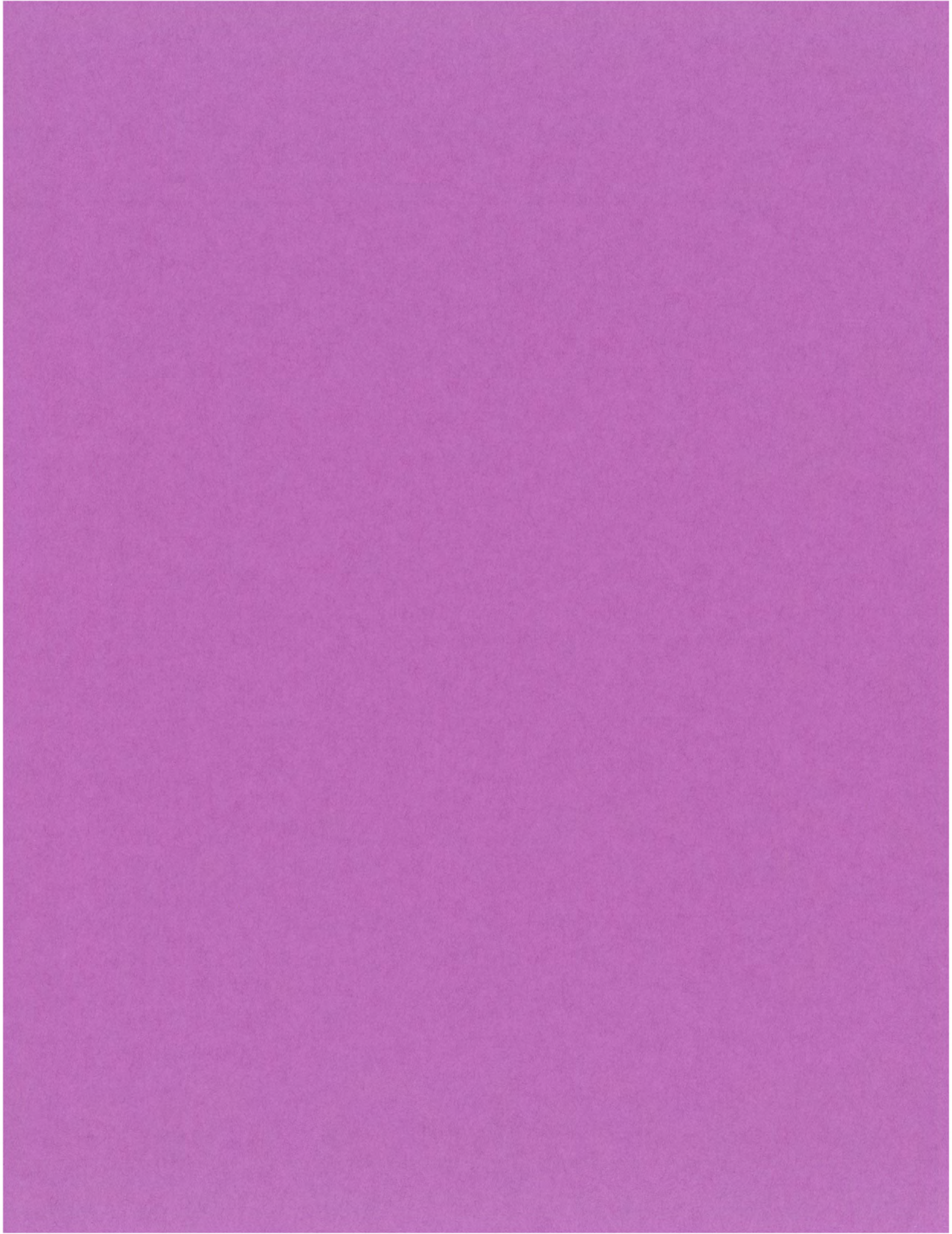
William Edward Kent, III

Jefferson

Brad W. Hansman

Kenton

**Adjournment**



# KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY

## BOARD MEETING July 27, 2023

### MINUTES

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#### **Call to Order**

The Kentucky Economic Development Finance Authority (KEDFA) convened in person and virtually at 10:00 a.m. on July 27, 2023, at the Cabinet for Economic Development, Old Capitol Annex, Board of Directors Conference Room, 300 West Broadway in Frankfort, Kentucky.

#### **Notification of Press**

Jean R. Hale, Chairman, received verification that the media had been notified of the KEDFA regular monthly board meeting.

#### **Roll Call**

Jean R. Hale, J. Don Goodin, Secretary Holly Johnson Proxy Geri Grigsby, Tucker Ballinger, Chad Miller and Mike Cowles

**Staff Present:** Raven Aiken, Tim Back, Tim Bates, David Brock, Phyllis Bruning, John Buchanan, Ashlee Chilton, Brandon Combs, Michael Crabtree, Rachael Dever, Colin Dodd, Danielle Dunmire, Michelle Elder, Ellen Felix, Joseph Gearon, Jansen Hammock, William Henderson, Malcolm Jollie, Matthew Jordan, Marilyn LeBourveau, Jacob Leigh, Keaton Lowe, Andy Luttner, Brandon Mattingly, Donald McDowell, Gabrielle McGee, Craig McKinney, Camryn McManis, Kristine McNeil, Danielle Milbern, Amy Mills, Sydney Montgomery, Scott Moseley, Nasim Moula, Jeff Noel, Kylee Palmer, Cate Prather, Jenny Schenkenfelder, Kristina Slattery, Katie Smith, Christopher Snyder, Beth Sturm, Connor Wall, Matthew Wingate, Dan Wood, Tori Wood, and Ashiq Zaman

**Others Present:** Michael Kalinyak, Hurt, Deckard & May; Mike Herrington, Stites & Harbison; Jamie Brodsky, Stoll Keenon Ogden; Natalie Grubbs, Greater Louisville, Inc.; Jason Slone, Morehead-Rowan County Chamber of Commerce; Stuart Seltman, Matrix Pack North America; Reid Pittard, Augusta Distillery Rickhouses LLC; Melissa Perry and Kaitlin Craigmyle, Office of Financial Management; Christian Howard and Ron Bunch, Bowling Green Chamber of Commerce; Soozie Eastman, 502Film; Amy Kennedy, Buffalo Trace Area Development District; Devon Stansbury, BE NKY; Lucas Witt, Jeff Hodges, Rick Smith, August Boden, Andrew Belcher, and Falon McFarland

#### **Approval of Minutes**

Chairman Hale entertained a motion to approve the minutes from the June 29, 2023 regular KEDFA board meeting.

Chad Miller moved to approve the minutes, as presented; Mike Cowles seconded the motion. Motion passed; unanimous.

#### **Approved/Undisbursed Report**

Chairman Hale called on Katie Smith to review the approved/undisbursed report. After review, the Authority accepted the report as presented.

## **Financial Statements and Monitoring Reports**

Chairman Hale called on Katie Smith to review the financial statements and monitoring reports. After review, the Authority accepted the statements and reports as presented.

## **Kentucky Product Development Initiative (KPDI-EDF)**

Chairman Hale called on Staff to present the KPDI-EDF projects to the Authority.

### **City of Madisonville Hopkins County**

**Ashlee Chilton  
Raven Aiken**

Ashlee Chilton stated the Hopkins County Fiscal Court on behalf of the City of Madisonville is seeking to transform a 72-acre property on Rose Creek Road into the largest shovel-ready site in Hopkins County. The project was identified by an independent site selection consultant as having the potential for future investment/location of an economic development project.

Raven Aiken stated the Hopkins County Fiscal Court requested the use of \$1,104,013 in KPDI-EDF program funds for the benefit of the City of Madisonville. The project investment is \$21,791,460 and the proposed KPDI-EDF funds will be used to offset costs associated with this project.

In accordance with KRS 154.12-100, KEDFA's approval of this grant is subject to CED's receipt of the Secretary of the Kentucky Finance and Administration Cabinet's concurrence to CED's use of the funds for this project. Raven Aiken stated the Secretary's concurrence had been received.

Chad Miller moved to approve the staff recommendation, as presented; Mike Cowles seconded the motion. Motion passed; unanimous.

### **Augusta-Brooksville-Bracken County Industrial Development Authority Bracken County**

**Ashlee Chilton  
Raven Aiken**

Ashlee Chilton stated the Bracken County Fiscal Court on behalf of the Augusta-Brooksville-Bracken County Industrial Development Authority is seeking to improve water lines on property within the Bracken County Industrial Park. The project was identified by an independent site selection consultant as having the potential for future investment/location of an economic development project.

Raven Aiken stated the Bracken County Fiscal Court requested the use of \$204,163 in KPDI-EDF program funds for the benefit of the Augusta-Brooksville-Bracken County Industrial Development Authority. The project investment is \$408,326 and the proposed KPDI-EDF funds will be used to offset costs associated with this project.

In accordance with KRS 154.12-100, KEDFA's approval of this grant is subject to CED's receipt of the Secretary of the Kentucky Finance and Administration Cabinet's concurrence to CED's use of the funds for this project. Raven Aiken stated the Secretary's concurrence had been received.

Don Goodin moved to approve the staff recommendation, as presented; Mike Cowles seconded the motion. Motion passed; unanimous.

### **Flemingsburg-Fleming County Industrial Development Authority Fleming County**

**Colin Dodd  
Michelle Elder**

Colin Dodd stated the Fleming County Fiscal Court on behalf of the Flemingsburg-Fleming County Industrial Development Authority will assist in site preparation of a Build Ready Pad and road improvements with Industrial Park. KU/LGE and FFCIA Funds will be used to



provide match to the KPDI Funds. The project was identified by an independent site selection consultant as having the potential for future investment/location of an economic development project.

Michelle Elder stated the Fleming County Fiscal Court requested the use of \$366,570 in KPDI-EDF program funds for the benefit of the Flemingsburg-Fleming County Industrial Development Authority. The project investment is \$733,140 and the proposed KPDI-EDF funds will be used to offset costs associated with this project.

In accordance with KRS 154.12-100, KEDFA's approval of this grant is subject to CED's receipt of the Secretary of the Kentucky Finance and Administration Cabinet's concurrence to CED's use of the funds for this project. Michelle Elder stated the Secretary's concurrence had been received.

Don Goodin moved to approve the staff recommendation, as presented; Chad Miller seconded the motion. Motion passed; unanimous.

**Somerset Pulaski Economic Development Authority, Inc.  
Pulaski County**

**John Buchanan  
Joseph Gearon**

John Buchanan stated the City of Somerset on the behalf of the Somerset Pulaski Economic Development Authority is performing due diligence, infrastructure extensions, site preparation, and road improvements to attract industry. The Somerset Pulaski Economic Development Authority will provide the match to the KPDI funds. The project was identified by an independent site selection consultant as having the potential for future investment/location of an economic development project.

Joseph Gearon stated the City of Somerset requested the use of \$1,580,662 in KPDI-EDF program funds for the benefit of the Somerset Pulaski Economic Development Authority, Inc. The project investment is \$11,832,527 and the proposed KPDI-EDF funds will be used to offset costs associated with this project.

In accordance with KRS 154.12-100, KEDFA's approval of this grant is subject to CED's receipt of the Secretary of the Kentucky Finance and Administration Cabinet's concurrence to CED's use of the funds for this project. Joseph Gearon stated the Secretary's concurrence had been received.

Mike Cowles moved to approve the staff recommendation, as presented; Don Goodin seconded the motion. Motion passed; unanimous.

**MMRC Regional Industrial Development Authority  
Rowan County**

**Scott Moseley  
Joseph Gearon**

Scott Moseley stated Menifee County Fiscal Court on behalf of MMRC Regional Industrial Development Authority is performing infrastructure improvements to attract industry at the MMRC Regional Industrial Park. This is a regional project with support from Menifee, Morgan and Rowan counties and the MMRC Regional Industrial Development Authority will provide the matching funds. The project was identified by an independent site selection consultant as having the potential for future investment/location of an economic development project.

Joseph Gearon stated the Menifee County Fiscal Court requested the use of \$148,578 in KPDI-EDF program funds for the benefit of the MMRC Regional Industrial Development Authority. The project investment is \$404,810 and the proposed KPDI-EDF funds will be used to offset costs associated with this project.

In accordance with KRS 154.12-100, KEDFA's approval of this grant is subject to CED's receipt of the Secretary of the Kentucky Finance and Administration Cabinet's concurrence to CED's use of the funds for this project. Joseph Gearon stated the Secretary's concurrence had been received.

Chad Miller moved to approve the staff recommendation, as presented; Mike Cowles seconded the motion. Motion passed; unanimous.

### **Kentucky Reinvestment Act (KRA) Project (Amendment)**

Chairman Hale called on Staff to present a KRA preliminary project to the Authority.

**Saputo Cheese USA Inc.  
Calloway County**

**Danielle Dunmire**

Danielle Dunmire stated Saputo Dairy Foods USA, LLC received final approval for KRA project #20951 on September 27, 2018. On March 27, 2023, pursuant to a Certificate of Merger filed with the Delaware Secretary of State, Saputo Dairy Foods USA, LLC merged into Saputo Cheese USA Inc. effective on March 31, 2023 at 11:59pm. In accordance with the Merger, the Company has requested that Saputo Cheese USA Inc. be designated as the Approved Company under the Program. All other aspects of the Project remain the same..

Staff recommended approval of the KRA amendment request.

Don Goodin moved to approve the staff recommendation, as presented; Chad Miller seconded the motion. Motion passed; unanimous.

### **Kentucky Business Investment (KBI) Projects (Amendment)**

Chairman Hale called on Staff to present the KBI project amendments to the Authority.

**EBY-Brown Company, LLC  
Bullitt County**

**Donald McDowell**

Donald McDowell stated EBY-Brown Company, LLC is requesting an Amended and Restated Tax Incentive Agreement to reflect the new "full-time" employee definition (KEDFA resolution 2021-0624) regarding remote employees and inclusion of an "Affiliate" CME Transco, LLC for the purposes of KBI job creation and KBI wage assessments retroactively to January 1, 2023.

Staff recommended approval of the KBI amendment request.

Chad Miller moved to approve the staff recommendation, as presented; Don Goodin seconded the motion. Motion passed; unanimous.

**HDT Expeditionary Systems, Inc.  
Boone County**

**Beth Sturm**

Beth Sturm stated HDT Expeditionary Systems, Inc. received final approval on March 25, 2021 for a project to expand its engineering and manufacturing facility in Florence. The project activated March 25, 2023. The company's employees are paid through an affiliated entity, Hunter Defense Technologies, Inc. (Hunter Defense), and the company has requested that Hunter Defense be added as an Approved Affiliate to enable the employees to be included in the project. The company also wishes to adopt the revised definition of "Full-time job" as approved by KEDFA Resolution 2021-0624. All other aspects of the project remain the same.

Staff recommended approval of the KBI amendment request.

Chad Miller moved to approve the staff recommendation, as presented; Tucker Ballinger seconded the motion. Motion passed; unanimous.

### **Kentucky Enterprise Initiative Act (KEIA) Projects (Extension)**

Chairman Hale called on Staff to present the KEIA extension requests to the Authority.

Rachael Dever stated 5 companies requested additional time to complete the projects and asked that all 5 be presented as one motion.

<b>Company</b>	<b>County</b>	<b>Extension</b>
Tyson Processing Services, Inc.	Warren	3 Months
Campari America LLC	Anderson	12 Months
Harbor Steel & Supply Corp	Warren	12 Months
HHO Carbon Clean Systems, LLC	McCracken	12 Months
Orchard Place, LLC	Jefferson	12 Months

Staff recommended approval of the KEIA extension requests.

Don Goodin moved to approve the staff recommendation, as presented; Chad Miller seconded the motion. Motion passed; unanimous.

### **KEIA Projects**

Chairman Hale called on Staff to present the KEIA projects to the Authority.

#### **DHL Express (USA), Inc Boone County**

**Malcolm Jollie  
Raven Aiken**

Malcolm Jollie stated DHL Express (USA), Inc provides reliable and punctual door-to-door deliveries of time-critical documents and goods in more than 220 countries and territories. The company is considering a new aircraft maintenance facility in Erlanger on a site adjacent to the DHL hub at CVG airport.

Raven Aiken stated the project investment is \$174,812,000 of which \$90,938,100 qualifies as KEIA eligible costs.

Staff recommended the KEIA approved recovery amount of \$1,000,000 for construction materials and building fixtures.

Tucker Ballinger moved to approve the staff recommendation, as presented; Mike Cowles seconded the motion. Motion passed; unanimous.

#### **Toyota Boshoku Kentucky, LLC Marion County**

**Malcolm Jollie  
Raven Aiken**

Malcolm Jollie stated Toyota Boshoku Kentucky, LLC, established in 2011, is a manufacturer of automotive door trim and injection molded parts. The company is considering expanding its Lebanon location to create additional space to install crane and die-moving machines in order to meet customer demand.

Raven Aiken stated the project investment is \$5,062,172 of which \$2,641,016 qualifies as KEIA eligible costs.

Staff recommended the KEIA approved recovery amount of \$100,000 for construction materials and building fixtures.

Don Goodin moved to approve the staff recommendation, as presented; Chad Miller seconded the motion. Motion passed; unanimous.

**Buffalo Trace Distillery, Inc.**  
**Franklin County**

**John Buchanan**  
**Michelle Elder**

John Buchanan stated Buffalo Trace Distillery, Inc. has been making bourbon whiskey for more than 200 years. The project would include the expansion of its location in Franklin County. The company is considering adding a new boiler and fermenter on site in order to keep up with increased demand.

Michelle Elder stated the project investment is \$38,000,000 of which \$8,500,000 qualifies as KEIA eligible costs.

Staff recommended the KEIA approved recovery amount of \$250,000 for construction materials and building fixtures.

Mike Cowles moved to approve the staff recommendation, as presented; Chad Miller seconded the motion. Motion passed; unanimous.

**Augusta Distillery Rickhouses LLC**  
**Bracken County**

**William Henderson**  
**Michelle Elder**

William Henderson stated Augusta Sweet Water Holdings LLC dba Augusta Distillery LLC located in Bracken County in 2022, at that time the company outsourced its bourbon barrels with hopes of one day being able to own a distillery, to be able to generate its own products. Augusta Distillery Rickhouses LLC is considering constructing several rickhouses to help provide a high-end, Kentucky-sourced bourbon.

Michelle Elder stated the project investment is \$19,415,000 of which \$9,200,000 qualifies as KEIA eligible costs.

Staff recommended the KEIA approved recovery amount of \$150,000 for construction materials and building fixtures.

Don Goodin moved to approve the staff recommendation, as presented; Tucker Ballinger seconded the motion. Motion passed; unanimous.

**Kentucky Eagle, Inc.**  
**Fayette County**

**Colin Dodd**  
**Raven Aiken**

Colin Dodd stated Kentucky Eagle, Inc., established in 1948, is a family-owned business. The company is considering increasing the size of its headquarters to better fulfill the needs of clients and communities served.

Raven Aiken stated the project investment is \$2,949,500 of which \$1,000,000 qualifies as KEIA eligible costs.

Staff recommended the KEIA approved recovery amount of \$60,000 for construction materials and building fixtures.

Mike Cowles moved to approve the staff recommendation, as presented; Chad Miller seconded the motion. Motion passed; unanimous.



## **KBI (Preliminary) and KEIA Projects**

Chairman Hale called on Staff to present the KBI preliminary and KEIA projects to the Authority.

### **TKC Distilling Co LLC Woodford County**

**Ashlee Chilton  
Raven Aiken**

Ashlee Chilton stated TKC Distilling Co LLC plans to create and launch a new bourbon brand portfolio, including a distillery and warehousing, in Woodford County. The upstart will be guided by three members of the Kentucky Bourbon Hall of Fame that plan to create a unique Kentucky distillery.

Raven Aiken stated the project investment is \$57,119,975 of which \$33,179,975 qualifies as KBI eligible costs and \$11,904,750 qualifies as KEIA eligible costs. The highest job target over the term of the agreement is 43 with an average hourly wage of \$38.52 including benefits. The state wage assessment participation is 2.7% and the City of Versailles and Woodford County will each participate at 0.45%.

Staff recommended preliminary approval of the KBI negotiated tax incentive amount of \$750,000 and the KEIA approved recovery amount of \$300,000 for construction materials and building fixtures.

Tucker Ballinger moved to approve the staff recommendation, as presented; Don Goodin seconded the motion. Motion passed; unanimous.

### **Thai Summit Kentucky Corporation Nelson County**

**Cate Prather  
Michelle Elder**

Cate Prather stated Thai Summit Kentucky Corporation (TSK) has seen growth in its operations since the company's inception in Bardstown in 2016. TSK is considering the expansion of its current manufacturing footprint to help accommodate a newly formed contract with major automotive makers.

Michelle Elder stated the project investment is \$131,137,643 of which \$42,557,643 qualifies as KBI eligible costs and \$23,440,654 qualifies as KEIA eligible costs. The highest job target over the term of the agreement is 78 with an average hourly wage of \$39.60 including benefits. The state wage assessment participation is 1.50% and the City of Bardstown will participate at .50%.

The Company will be required to maintain a base employment equal to the greater of the number of full-time employees subject to Kentucky income tax as of the date of preliminary approval or 216 full-time employees subject to Kentucky income tax, which number is based on the job requirement for the Company's previous KBI project #20970.

Staff recommended preliminary approval of the KBI negotiated tax incentive amount of \$1,500,000 and the KEIA approved recovery amount of \$500,000 for construction materials and building fixtures.

Mike Cowles moved to approve the staff recommendation, as presented; Chad Miller seconded the motion. Motion passed; unanimous.

## **KBI Projects (Preliminary)**

Chairman Hale called on staff to present the KBI preliminary projects to the Authority.

**BeingAI Corporation  
Warren County**

**Colin Dodd  
Raven Aiken**

Colin Dodd stated BeingAI Corporation creates autonomous virtual beings that build long-term engagement and trust with people across devices and media platforms. The company is considering opening a new facility to develop artificial intelligence technologies.

Raven Aiken stated the project investment is \$550,000 of which \$400,000 qualifies as KBI eligible costs. The highest job target over the term of the agreement is 28 with an average hourly wage of \$44.89 including benefits. The state wage assessment participation is 4.5%.

Staff recommended preliminary approval of the KBI negotiated tax incentive amount of \$400,000.

Tucker Ballinger moved to approve the staff recommendation, as presented; Mike Cowles seconded the motion. Motion passed; unanimous.

**Matrix Pack North America LLC  
Boone County**

**Colin Dodd  
Raven Aiken**

Colin Dodd stated Matrix Pack North America is a manufacturer of sustainable and environmentally conscious paper products. The company is considering locating in a new facility in Florence to expand upon production of bio resin and paper straws, cutlery, and to go containers due to increased demand in the market.

Raven Aiken stated the project investment is \$47,900,000 of which \$4,575,000 qualifies as KBI eligible costs. The highest job target over the term of the agreement is 144 with an average hourly wage of \$23.86 including benefits. The state wage assessment participation is 1.2% and Boone County will participate at 0.4%.

The company will be required to maintain a base employment equal to the number of full-time employees subject to Kentucky income tax as of the date of preliminary approval.

Staff recommended preliminary approval of the KBI negotiated tax incentive amount of \$1,000,000.

Chad Miller moved to approve the staff recommendation, as presented; Tucker Ballinger seconded the motion. Motion passed; unanimous.

**KBI Projects (Extension)**

Chairman Hale called on Staff to present the KBI extension requests to the Authority.

Michelle Elder stated 5 companies requested additional time to complete the projects and asked that all 5 be presented as one motion.

<b><u>Company</u></b>	<b><u>County</u></b>	<b><u>Extension</u></b>
Atlas Air, Inc.	Kenton	12 Months
PatienTech LLC	Mason	12 Months
Resonate Foods Limited Liability Company	Lyon	12 Months
Taz Trucking, Inc.	Warren	12 Months
TPB Services, LLC	Bullitt	12 Months

Staff recommended approval of the KBI extension requests.

Tucker Ballinger moved to approve the staff recommendation, as presented; Chad Miller seconded the motion. Motion passed; unanimous.

### **KBI Projects (Final)**

Chairman Hale called on Staff to present the KBI final projects to the Authority.

Raven Aiken stated 2 companies requested KBI final approval, both of which have modifications since preliminary approval.

#### **Modifications:**

##### **Chapin International, Inc.**

##### **Rockcastle**

##### **Manufacturing**

The statewide maintenance requirement has been removed. State wage assessment has been updated to reflect the current rate. All other aspects of the project remain the same.

Staff recommended final approval of the KBI resolutions and tax incentive agreements and the authorization to execute and deliver the documents.

Tucker Ballinger moved to approve the staff recommendation, as presented; Chad Miller seconded the motion. Motion passed, unanimous.

##### **Fort Dearborn Company**

##### **Jefferson**

##### **Manufacturing**

State wage assessment has been updated to reflect the current rate. All other aspects of the project remain the same.

Staff recommended final approval of the KBI resolutions and tax incentive agreements and the authorization to execute and deliver the documents.

Mike Cowles moved to approve the staff recommendation, as presented; Tucker Ballinger seconded the motion. Motion passed, unanimous.

### **Kentucky Entertainment Incentive (KEI) Projects (Final)**

Chairman Hale called on Staff to present KEI projects to the Authority.

#### **ALBERT PRODUCTIONS LLC**

#### **Tim Bates**

##### **Albert**

Tim Bates stated that ALBERT PRODUCTIONS LLC plans to produce a Feature-Length Film, Albert, in Fayette, Jefferson and Nelson Counties. Production is set to begin as early as August 1, 2023 and is anticipated to end by October 27, 2023. The Company anticipates \$4,204,195 in qualifying payroll expenditures and \$1,816,016 in qualifying non-payroll expenditures for a total of \$6,020,211. The company also anticipates employing 574 Kentucky resident crew members and 34 Non-Kentucky resident crew members for a total production crew of 608.

Staff recommended a total negotiated tax incentive amount of \$1,937,752.

Chad Miller moved to approve the staff recommendation, as presented. Don Goodin seconded the motion. Motion passed; unanimous.

#### **BORN TO LOSE LIMITED PARTNERSHIP**

#### **Tim Bates**

##### **Born To Lose**

Tim Bates stated that BORN TO LOSE LIMITED PARTNERSHIP plans to produce a Feature-Length Film, Born to Lose, in Ballard, Marshall and McCracken Counties.

Production is set to begin as early as September 12, 2023 and is anticipated to end by November 10, 2023. The Company anticipates \$507,605 in qualifying payroll expenditures and \$186,531 in qualifying non-payroll expenditures for a total of \$694,136. The company also anticipates employing 232 Kentucky resident crew members and 25 Non-Kentucky resident crew members for a total production crew of 257.

Staff recommended a total negotiated tax incentive amount of \$242,948.

Don Goodin moved to approve the staff recommendation, as presented. Chad Miller seconded the motion. Motion passed; unanimous.

**FAV FILMS LLC**  
**Brut Force**

**Tim Bates**

Tim Bates stated that FAV FILMS LLC plans to produce a Feature-Length Film, Brut Force, in Jefferson County. Production is set to begin as early as July 27, 2023 and is anticipated to end by February 7, 2024. The Company anticipates \$14,595,246 in qualifying payroll expenditures and \$4,018,416 in qualifying non-payroll expenditures for a total of \$18,613,662. The company also anticipates employing 335 Kentucky resident crew members and 80 Non-Kentucky resident crew members for a total production crew of 415.

Staff recommended a total negotiated tax incentive amount of \$5,719,335.

Mike Cowles moved to approve the staff recommendation, as presented. Tucker Ballinger seconded the motion. Motion passed; unanimous.

**Horntak Valley LLC**  
**Horntak**

**Joseph Gearon**

Joseph Gearon stated that Horntak Valley LLC plans to produce a Feature-Length Film, Horntak, in Barren, Edmonson, Hart and Warren Counties. Production is set to begin as early as September 18, 2023 and is anticipated to end by September 17, 2025. The Company anticipates \$216,982 in qualifying payroll expenditures and \$132,398 in qualifying non-payroll expenditures for a total of \$349,380. The company also anticipates employing 70 Kentucky resident crew members and 30 Non-Kentucky resident crew members for a total production crew of 100.

Staff recommended a total negotiated tax incentive amount of \$122,283.

Don Goodin moved to approve the staff recommendation, as presented. Chad Miller seconded the motion. Motion passed; unanimous.

**War Movie LLC**  
**Murder Company**

**Joseph Gearon**

Joseph Gearon stated that War Movie LLC plans to produce a Feature-Length Film, Murder Company, in Bracken, Harrison, Nicholas, Pendleton and Robertson Counties. Production is set to begin as early as September 15, 2023 and is anticipated to end by November 30, 2023. The Company anticipates \$257,257 in qualifying payroll expenditures and \$79,750 in qualifying non-payroll expenditures for a total of \$337,007. The company also anticipates employing 48 Kentucky resident crew members and 16 Non-Kentucky resident crew members for a total production crew of 64.



Staff recommended a total negotiated tax incentive amount of \$117,952.

Tucker Ballinger moved to approve the staff recommendation, as presented. Mike Cowles seconded the motion. Motion passed; unanimous.

#### **Whispers Movie LLC**

**Joseph Gearon**

#### **Whispers In The Walls**

Joseph Gearon stated that Whispers Movie, LLC plans to produce a Feature-Length Film, Whispers In The Walls, in Boyle, Breckinridge, Meade Pendleton and Pulaski Counties. Production is set to begin as early as July 28, 2023 and is anticipated to end by October 1, 2023. The Company anticipates \$200,050 in qualifying payroll expenditures and \$95,925 in qualifying non-payroll expenditures for a total of \$295,975. The company also anticipates employing 59 Kentucky resident crew members and 18 Non-Kentucky resident crew members for a total production crew of 77.

Staff recommended a total negotiated tax incentive amount of \$103,591.

Chad Miller moved to approve the staff recommendation, as presented. Don Goodin seconded the motion. Motion passed; unanimous.

#### **Kentucky Small Business Tax Credit (KSBTC) Projects**

Chairman Hale called on Staff to present the KSBTC projects to the Authority.

Tim Back stated there are 4 Kentucky small businesses, from 3 counties with qualifying tax credits of \$14,000. The 4 businesses created 4 jobs and invested \$47,630 in qualifying equipment and/or technology.

Mr. Back requested the following tax credits be presented as one motion:

<b>Small Business</b>	<b>County</b>	<b>Beginning Employment</b>	<b>Eligible Positions</b>	<b>Average Hourly Wage</b>	<b>Qualifying Equipment/Technology</b>	<b>Tax Credit Amount</b>
CKF Enterprises, Inc.	Fayette	7	1	\$21.63	\$14,611	\$3,500
Corvin's Furniture & Carpet, LLC	Nelson	25	1	\$29.71	\$6,401	\$3,500
Jay's Electric, Inc.	Marshall	13	1	\$15.00	\$20,000	\$3,500
La Petite Delicat LLC	Fayette	1	1	\$15.00	\$6,618	\$3,500

Staff recommended approval of the tax credits.

Chad Miller moved to approve the staff recommendation, as presented; Tucker Ballinger seconded the motion. Motion passed; unanimous.

#### **Kentucky Angel Investment Act Projects**

Chairman Hale called on Staff to present the Kentucky Angel Investment Act projects to the Authority.

Tim Back stated there is 1 Kentucky Angel Investment Act project representing 1 Kentucky business and 1 investor for a total projected investment of \$50,000 with eligible tax credits of

\$12,500. The investor will have 80 calendar days in which to make the planned investment and submit proof of the investment before receiving the tax credit.

Tim Back requested the following proposed Kentucky Angel Investment tax credits be presented as one motion:

<b>Qualified Investor</b>	<b>Qualified Small Business</b>	<b>County</b>	<b>Projected Investment</b>	<b>Potential Tax Credit</b>
Nathaniel John Simon	Experience Tech, LLC	Jefferson	\$50,000	\$12,500

Staff recommended approval of the proposed Angel Investment tax credits.

Don Goodin moved to approve the staff recommendation, as presented; Chad Miller seconded the motion. Motion passed; unanimous.

### **Closed Session**

Pursuant to KRS Section 61.810 (1) (c) and (g), Chairman Hale entertained a motion to go into closed session to discuss proposed or pending litigation against or on behalf of the public agency and also to discuss a specific business proposal relating to an existing Grant, the open discussion of which would jeopardize the site, retention, expansion or upgrade of the business.

Tucker Ballinger moved to enter closed session; Chad Miller seconded the motion. Motion passed; unanimous.

The board entered closed session at 10:51 a.m.

### **Regular Session**

Chairman Hale entertained a motion to return to Regular Session.

Don Goodin moved to return to regular session; Mike Cowles seconded the motion. Motion passed; unanimous.

The board returned to regular session at 11:21 a.m.

### **Other Business**

#### **Quarterly Report - Kentucky Small Business Credit Initiative (KSBCI)**

Chairman Hale called on Matt Jordan to review the KSBCI Quarterly Funding Reports for the period ending June 30, 2023. After review, the Authority accepted the reports as presented.

#### **KEI Program Guideline Update**

Chairman Hale called on Kylee Palmer to review the KEI Program Guideline updates.

Kylee Palmer stated House Bill 303 was signed into law during the 2023 Regular Session of the General Assembly updating the KEI program. Staff incorporated the changes into the proposed updated guidelines and recommended approval.

Don Goodin moved to approve the staff recommendation, as presented; Tucker Ballinger seconded the motion. Motion passed; unanimous.


### **Adjournment**

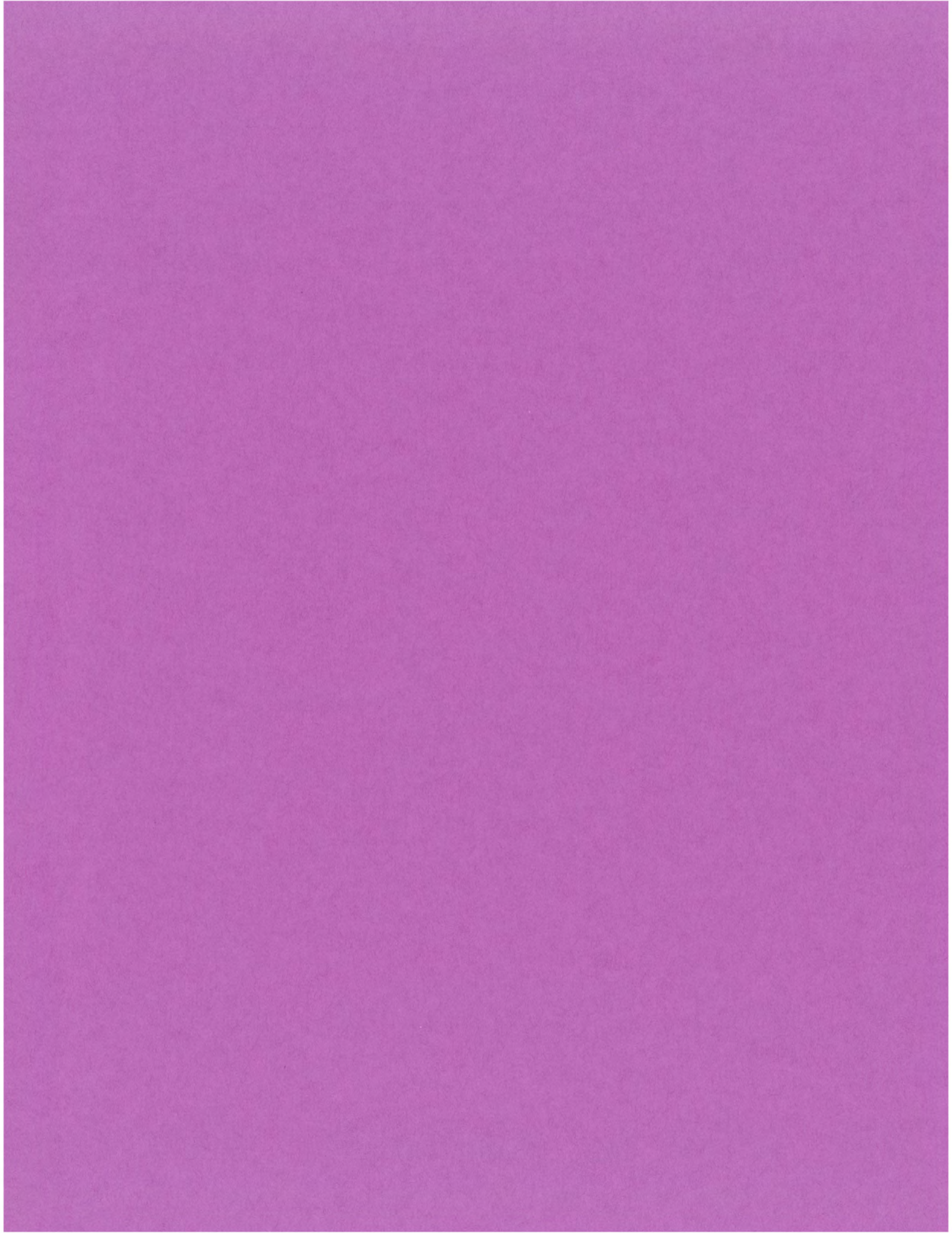
There being no further business, Chairman Hale entertained a motion to adjourn.

Chad Miller moved to adjourn the July KEDFA board meeting; Mike Cowles seconded the motion. Motion passed; unanimous.

The meeting adjourned at 11:27 a.m.

**APPROVED  
PRESIDING OFFICER:**

  
\_\_\_\_\_  
Jean R. Hale, Chairman





**KEDFA APPROVED AND NOT DISBURSED**

7/31/2023

**Approved and Undisbursed KEDFA Projects**

Applicant	Form #	County	Date Approved	Commitment Expires	Project Amount
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**KEDFA LOANS**

None

**KEDFA GRANTS**

Knox County Fiscal Court	22283	Knox	Oct-15	Oct-24	\$310,050
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**SMALL BUSINESS LOANS**

None

<b>TOTAL APPROVED AND UNDISBURSED KEDFA PROJECT(S)-FUND E</b>					<b><u>\$310,050</u></b>
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**RURAL HOSPITAL LOANS**

Deaconess Union County Hospital, Inc.	117619	Union	Jan-23	Jan-24	\$1,000,000
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<b>TOTAL APPROVED AND UNDISBURSED KEDFA PROJECT(S)-KRHLP FUND</b>					<b><u>\$1,000,000</u></b>
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**Approved and Partially Disbursed KEDFA Projects**

Applicant	Form #	County	Date Approved	Closing Date	Project Amount	Disbursed to Date	Remaining Balance
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**KEDFA LOANS**

BlueOval SK, LLC	117499	Hardin	Dec-22	Dec-26	\$250,000,000 (\$225,000,000)		\$25,000,000
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Envision AESC Bowling Green, LLC	117498	Warren	Dec-22	Dec-29	\$116,800,000 (\$105,120,000)		\$11,680,000
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**KEDFA GRANTS**

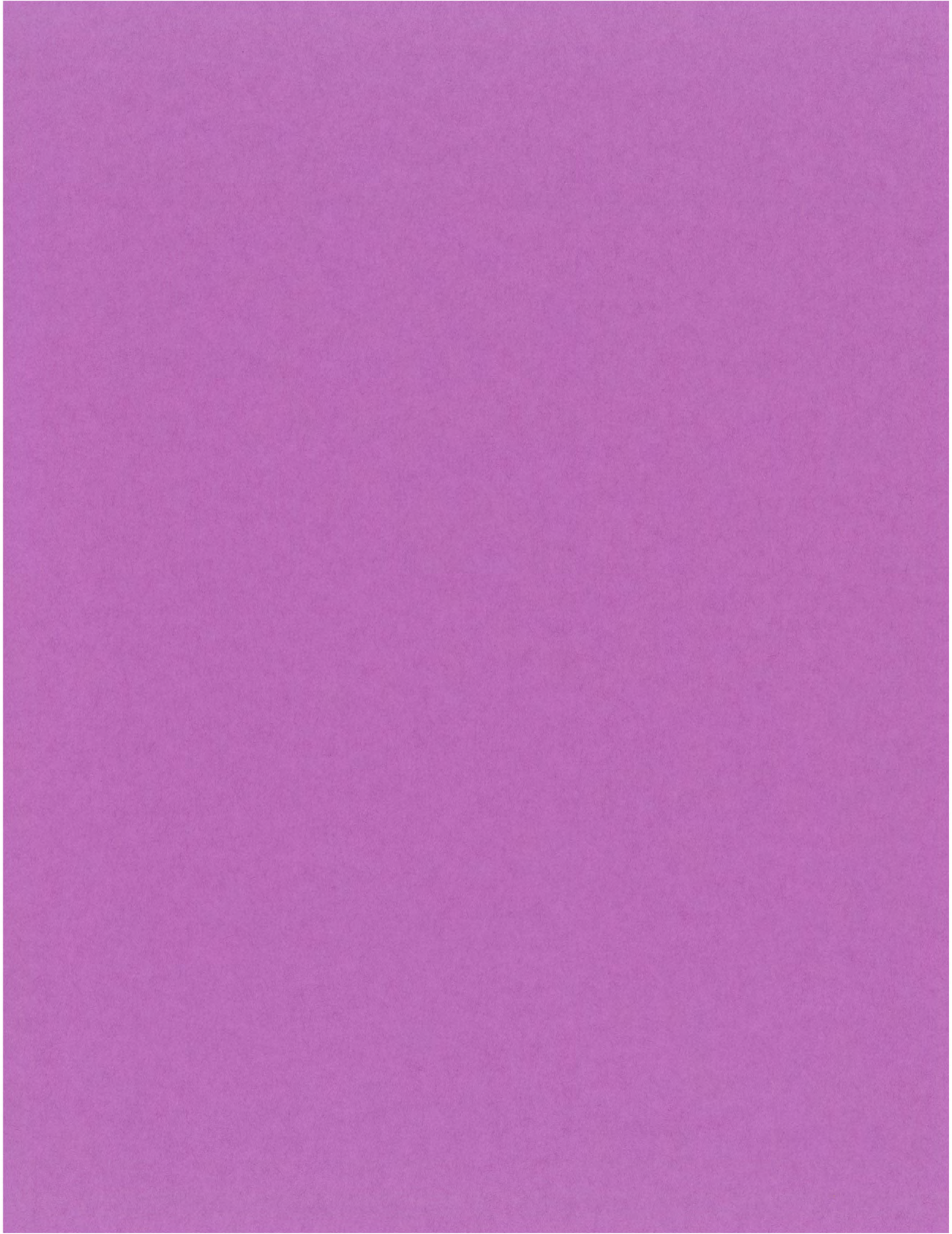
None

<b>TOTAL APPROVED AND PARTIALLY DISBURSED KEDFA PROJECT(S)-FUND E</b>							<b><u>\$36,680,000</u></b>
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None

<b>TOTAL APPROVED AND PARTIALLY DISBURSED KEDFA PROJECT(S)-KRHLP FUND</b>							<b><u>\$0.00</u></b>
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**TOTAL KEDFA APPROVED AND NOT DISBURSED-FUND E****\$36,990,050****TOTAL KEDFA APPROVED AND NOT DISBURSED-KRHLP FUND****\$1,000,000**



**KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY**  
**STATEMENT OF NET POSITION**  
**7/31/2023**

	FUND A	BOND FUND	Small Bus. Loan Pool	KRHLP FUND	GENERAL FUND	KEDFA 7/31/23	OOE 7/31/23	COMBINED 7/31/23
<b><u>ASSETS</u></b>								
<b>Cash &amp; Accounts Receivable</b>								
Operating Account	423,653.72	0.00	0.00	0.00	0.00	423,653.72	0.00	423,653.72
Cash	24,995,085.23	12,416,450.57	427,474.69	1,391,326.76	0.00	39,230,337.25	0.00	39,230,337.25
Cash - Restricted	15,000,000.00	0.00	0.00	0.00	0.00	15,000,000.00	0.00	15,000,000.00
High Tech Construction Pool	0.00	0.00	0.00	0.00	0.00	0.00	137,500.00	137,500.00
High Tech Investment Pool	0.00	0.00	0.00	0.00	0.00	0.00	2,529,130.64	2,529,130.64
High Tech LGEDF Pool	0.00	0.00	0.00	0.00	0.00	0.00	4,043.88	4,043.88
Investment Account	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Accounts Receivable	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Intergovernment Receivable	36,990,050.00	0.00	0.00	0.00	0.00	36,990,050.00	0.00	36,990,050.00
<b>Total Cash &amp; Accounts Receivable</b>	<b>77,408,788.95</b>	<b>12,416,450.57</b>	<b>427,474.69</b>	<b>1,391,326.76</b>	<b>0.00</b>	<b>91,644,040.97</b>	<b>2,670,674.52</b>	<b>94,314,715.49</b>
<b>Accrued Interest Receivable</b>								
Loans	36,476.38	(805.87)	0.00	10,623.15	0.00	46,293.66	0.00	46,293.66
Investments	162,174.76	50,355.73	1,733.67	5,491.18	0.00	219,755.34	0.00	219,755.34
<b>Total Accrued Interest Receivable</b>	<b>198,651.14</b>	<b>49,549.86</b>	<b>1,733.67</b>	<b>16,114.33</b>	<b>0.00</b>	<b>266,049.00</b>	<b>0.00</b>	<b>266,049.00</b>
<b>Notes Receivable</b>								
Loans Receivable	351,237,455.82	153,250.00	0.00	4,959,599.13	0.00	356,350,304.95	0.00	356,350,304.95
(Allowance for Doubtful Accounts)		0.00	0.00	0.00	0.00	(2,092,153.60)	0.00	(2,092,153.60)
<b>Total Notes Receivable</b>	<b>351,237,455.82</b>	<b>153,250.00</b>	<b>0.00</b>	<b>4,959,599.13</b>	<b>0.00</b>	<b>354,258,151.35</b>	<b>0.00</b>	<b>354,258,151.35</b>
<b>TOTAL ASSETS</b>	<b>428,844,895.91</b>	<b>12,619,250.43</b>	<b>429,208.36</b>	<b>6,367,040.22</b>	<b>0.00</b>	<b>446,168,241.32</b>	<b>2,670,674.52</b>	<b>448,838,915.84</b>
<b>DEFERRED OUTFLOWS OF RESOURCES:</b>								
Deferred Outflows Pension						1,133,000.00	0.00	1,133,000.00
Deferred Outflows OPEB						564,000.00	0.00	564,000.00
<b>LIABILITIES</b>								
Accrued Salaries & Compensated Absences						304,460.09	0.00	304,460.09
Accounts Payable						0.00	0.00	0.00
Intergovernment Payable								0.00
Grants Payable						0.00	0.00	0.00
Pension Liability						11,662,000.00	0.00	11,662,000.00
OPEB Liability						1,880,000.00	0.00	1,880,000.00
<b>TOTAL LIABILITIES</b>						<b>13,846,460.09</b>	<b>0.00</b>	<b>13,846,460.09</b>
<b>DEFERRED INFLOWS OF RESOURCES</b>								
Deferred Inflows Pension						240,000.00	0.00	240,000.00
Deferred Inflows OPEB						436,000.00	0.00	436,000.00
<b>NET POSITION</b>								
Beginning Balance						433,283,525.32	2,670,674.52	435,954,199.84
Current Year Undivided Profits						59,255.91	0.00	59,255.91
<b>TOTAL NET POSITION</b>						<b>433,342,781.23</b>	<b>2,670,674.52</b>	<b>436,013,455.75</b>

NOTE 1 The Small Business Loan Pool is presented separately only for internal tracking purposes.

NOTE 2 The Office of Entrepreneurship (OOE) operating transactions are no longer under the direction of KEDFA and are not reflected above.

**KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY**  
**CONSOLIDATED STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION**  
**FOR THE MONTH ENDING AND FISCAL YTD July 30, 2023**

	FUND A	BOND FUND	Small Bus Loan Pool	KRHLP FUND	GENERAL FUND	OOE FUND	FY 2022-2023 YEAR TO DATE	FY 2021-2022 YEAR TO DATE
<b>Operating Revenues - KEDFA</b>								
Interest Income/Loans	7,692.85	238.58	0.00	4,022.03	0.00	0.00	11,953.46	0.00
Interest Income/ Investments	162,174.76	50,355.73	1,733.67	5,491.18	0.00	0.00	219,755.34	0.00
Late Fees	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Application Fees	43,356.58	0.00	0.00	0.00	0.00	0.00	43,356.58	0.00
Miscellaneous Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Total Operating Revenues - KEDFA</b>	<b>213,224.19</b>	<b>50,594.31</b>	<b>1,733.67</b>	<b>9,513.21</b>	<b>0.00</b>	<b>0.00</b>	<b>275,065.38</b>	<b>0.00</b>
<b>Operating Expenses - KEDFA</b>								
Salaries	103,854.16				10,286.95		114,141.11	0.00
Employee benefits	98,835.31				9,737.58		108,572.89	0.00
Pension Liability Adjustment	0.00						0.00	0.00
OPEB Liability Adjustment	0.00						0.00	0.00
Other Personnel Costs	0.00						0.00	0.00
Contracted Personal Services	13,120.00						13,120.00	0.00
Maintenance and Repairs	0.00						0.00	0.00
Computer Services	0.00						0.00	0.00
Supplies	0.00						0.00	0.00
Miscellaneous Services	0.00						0.00	0.00
Travel	0.00						0.00	0.00
Dues	0.00						0.00	0.00
Commodities Expense	0.00						0.00	0.00
Bad Debt Expense	0.00						0.00	0.00
Grant Disbursement	0.00						0.00	0.00
<b>Total Operating Expenses - KEDFA</b>	<b>215,809.47</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>20,024.53</b>	<b>0.00</b>	<b>235,834.00</b>	<b>0.00</b>
<b>Income (Loss) from Operations - KEDFA</b>	<b>(2,585.28)</b>	<b>50,594.31</b>	<b>1,733.67</b>	<b>9,513.21</b>	<b>(20,024.53)</b>	<b>0.00</b>	<b>39,231.38</b>	<b>0.00</b>
<b>Non-Operating Revenues (Expenses) - KEDFA</b>								
Operating Transfer Out - General Fund	0.00						0.00	0.00
Operating Transfer Out - BSSC							0.00	0.00
Transfer Due from Bonds							0.00	0.00
Repayments Received from Projects							0.00	0.00
Grants Disbursed							0.00	0.00
Operating Transfer In - General Fund					20,024.53		20,024.53	0.00
Operating Transfer In - Economic Dev	0.00						0.00	0.00
Unrealized Gains/(Losses) on Investment	0.00						0.00	0.00
Realized Gains/(Losses) on Investment	0.00						0.00	0.00
<b>Total Non-Operating Revenues (Expenses) -</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>20,024.53</b>	<b>0.00</b>	<b>20,024.53</b>	<b>0.00</b>
<b>CHANGE IN NET POSITION - KEDFA</b>	<b>(2,585.28)</b>	<b>50,594.31</b>	<b>1,733.67</b>	<b>9,513.21</b>	<b>0.00</b>	<b>0.00</b>	<b>59,255.91</b>	<b>0.00</b>
<b>Operating Revenues (Expenses) - OOE</b>								
Interest Income - Loans					0.00	0.00	0.00	0.00
Misc Income					0.00	0.00	0.00	0.00
Disbursements: Projects (Note 1)							0.00	0.00
Repayments received from Projects							0.00	0.00
<b>Non-Operating Revenues (Expenses) - OOE</b>								
Operating Transfer in - OOE							0.00	0.00
Transfer Due from Bonds							0.00	0.00
Operating Transfer Out - OOE					0.00	0.00	0.00	0.00
<b>CHANGE IN NET POSITION - OOE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>		<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>CHANGE IN NET POSITION - COMBINED</b>	<b>(2,585.28)</b>	<b>50,594.31</b>	<b>1,733.67</b>	<b>9,513.21</b>	<b>0.00</b>	<b>0.00</b>	<b>59,255.91</b>	<b>0.00</b>

**NOTE 1** Represents disbursements for projects from OOE Funds. (See OOE listings for detail of approved projects)

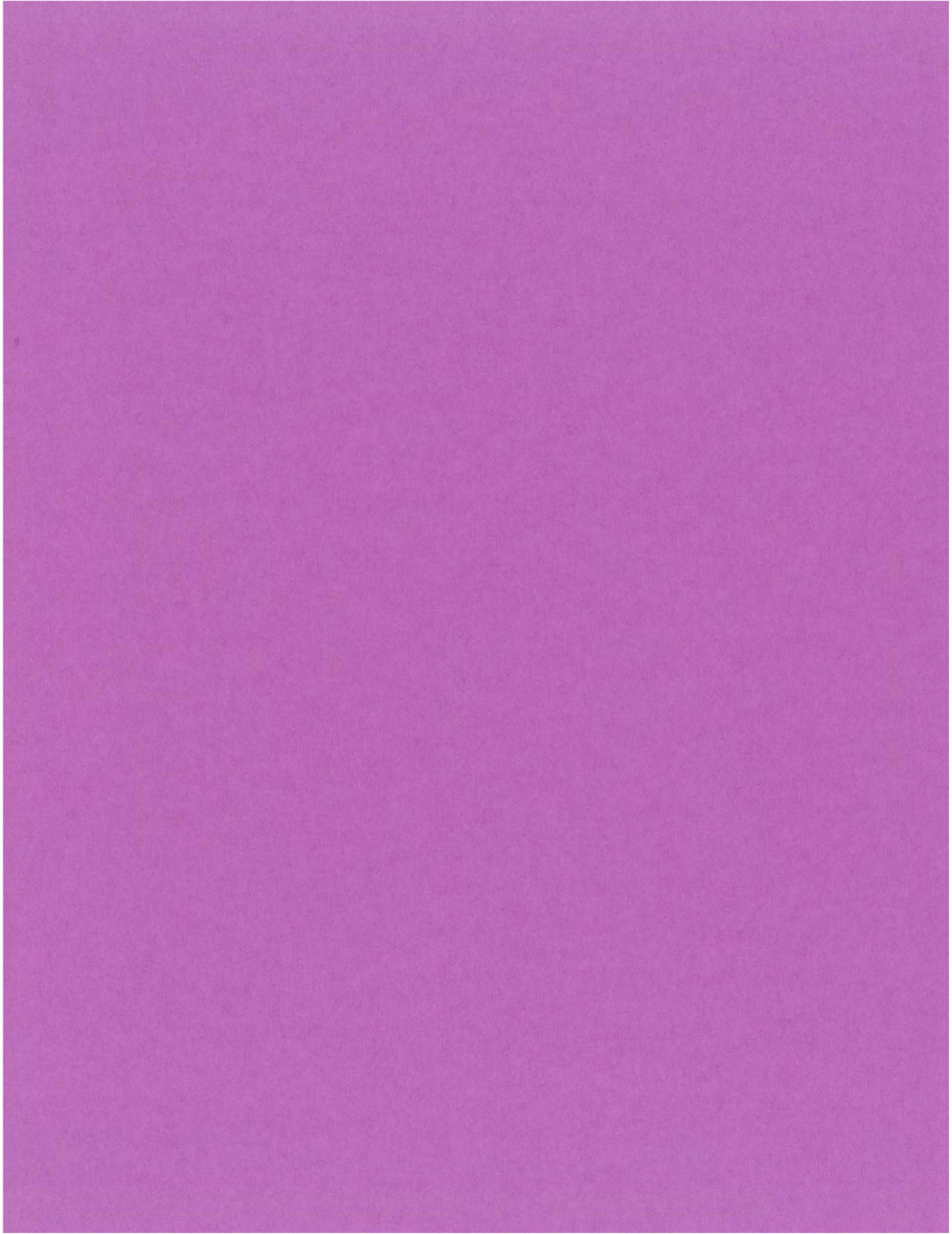
**NOTE 2** Statement does not include interest income for OOE that is swept monthly to OOE's operating account

**NOTE 3** The Small Business Loan Pool is presented separately only for internal tracking purposes.



**KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY**  
**CASH POSITION STATEMENT**  
**7/31/2023**

	<u>7/31/2022</u>	<u>7/31/2023</u>
<b>Fund A Cash Balance</b>	\$18,946,493.62	\$39,995,085.23
Less: Approved/Undisbursed		
Total Unobligated Balance	<u>\$18,946,493.62</u>	<u>\$39,995,085.23</u>
 <b>2003 Bond Fund Cash Balance</b>	 \$13,557,914.63	 \$12,416,450.57
Less: Approved/Undisbursed	(481,774.00)	(36,990,050.00)
Total Unobligated Balance	<u>\$13,076,140.63</u>	<u>(\$24,573,599.43)</u>
 <b>Small Business Loan Fund Cash Balance</b>	 \$413,316.59	 \$427,474.69
Less: Approved/Undisbursed		
Total Unobligated Balance	<u>\$413,316.59</u>	<u>\$427,474.69</u>
 <b>Kentucky Rural Hospital Loan Fund Cash Balance</b>	 \$3,327,138.23	 \$1,391,326.76
Less: Approved/Undisbursed	(3,209,956.00)	(1,000,000.00)
Total Unobligated Balance	<u>\$117,182.23</u>	<u>\$391,326.76</u>
 <b>Bond Funds to be Provided for Loans</b>	 \$0.00	
Less: Approved/Undisbursed	0.00	0.00
Total Unobligated Balance	<u>\$0.00</u>	<u>\$0.00</u>
 Budget: Cash to be Transferred to Other CED Programs	 <u>\$0.00</u>	 <u>\$36,680,000.00</u>
 <b>CASH AVAILABLE</b>	 <u><u>\$32,553,133.07</u></u>	 <u><u>\$52,920,287.25</u></u>
 <b>OCI Fund Cash Balance</b>		
High Tech Construction Pool	\$137,500.00	\$137,500.00
Less: Approved/Undisbursed	\$0.00	\$0.00
High Tech Investment Pool	\$2,529,130.64	\$2,529,130.64
Less: Approved/Undisbursed	\$0	\$0
LGEDF Pool	\$4,043.88	\$4,043.88
Less: Approved/Undisbursed	\$0.00	\$0.00
Bond Funds to be Provided for Approved Projects		
Bond Funds Available for Projects		
 Total Unobligated Balance	 <u>\$2,670,675</u>	 <u>\$2,670,675</u>
 <b>TOTAL ALL FUNDS</b>	 <u><u>\$35,223,807.59</u></u>	 <u><u>\$55,590,961.77</u></u>





# KBI Summary

Updated August 14, 2023

## Fiscal Year End Reporting

Year	Number of Projects	Jobs			Wages		
		Jobs Reported	Job Target	% Achieved	Average Wage Reported	Wage Target	% Achieved
2010	1	40	51	78%	\$11.42	\$11.00	104%
2011	5	269	257	105%	\$35.00	\$28.90	121%
2012	18	1,264	1,154	110%	\$25.30	\$23.23	109%
2013	58	5,908	5,395	110%	\$24.85	\$23.35	106%
2014	94	10,024	9,525	105%	\$24.85	\$22.98	108%
2015	143	14,617	13,193	111%	\$25.32	\$22.32	113%
2016	196	21,251	18,648	114%	\$25.05	\$21.79	115%
2017	245	26,094	22,070	118%	\$26.81	\$21.93	122%
2018	290	31,594	25,658	123%	\$26.24	\$21.77	121%
2019	331	35,397	29,323	121%	\$27.88	\$22.38	125%
2020	347	38,950	32,669	119%	\$29.44	\$22.99	128%
2021	356	37,660	33,836	111%	\$30.57	\$23.55	130%
2022	319	32,378	29,516	110%	\$30.03	\$23.39	128%
2023	46	4,668	3,710	126%	\$30.95	\$23.51	132%

## Annual Maximums and Incentives Claimed

Year	Approved Annual Maximum	Earned Annual Maximum	Incentives Claimed*	Utilization Rate
2010-2012**	\$5,182,833	\$4,914,663	\$2,104,094	43%
2013	\$15,611,951	\$13,992,639	\$6,601,085	47%
2014	\$27,405,836	\$23,759,875	\$13,131,631	55%
2015	\$45,896,940	\$39,276,598	\$18,084,965	46%
2016	\$40,299,248	\$35,382,109	\$20,566,525	58%
2017	\$44,802,034	\$38,601,699	\$24,998,373	65%
2018	\$52,063,284	\$44,037,234	\$30,861,885	70%
2019	\$63,493,319	\$54,073,721	\$30,127,116	56%
2020	\$57,812,165	\$50,204,387	\$27,727,130	55%
2021	\$37,826,690	\$36,419,711	\$29,481,053	81%
2022	\$31,205,949	\$31,020,982	\$10,239,195	33%
2023	\$24,400,282	\$23,852,318	\$1,195,480	5%
Grand Total	\$446,000,530	\$395,535,935	\$215,118,531	

- Based on actual jobs and wages reported in 2021 by companies approved to claim incentives, the estimated payroll for new, full-time Kentucky resident jobs was over \$2.33 billion.

\*Notes on incentives claimed: Data is based on information provided by the Kentucky Department of Revenue.

\*\*Due to taxpayer confidentiality, years 2010-2012 were combined.

## Project Update Report

August 2023

### PROJECT UPDATES – PRELIMINARY APPROVAL

The following update(s) have occurred to project(s) that received preliminary approval. Please note the project(s) were not eligible for incentives because final approval did not occur.

Program	Project	County	Preliminary Approval Date	Status Update
KBI	Audubon Metals LLC	Henderson	07/27/2017	Changed to Inactive due to no response from the company.
KBI	Galarie, Inc.	Boone	07/29/2021	Changed to Inactive due to no response from the company.
KBI	IJW Whiskey Company, LLC	Jefferson	09/27/2018	Company chose to withdraw.
KBI	Dental Choice Holdings LLC	Jefferson	10/28/2021	Company chose to withdraw.
KBI	Strigiformes, LLC	Nelson	9/28/2017	Company sent email to withdraw from KBI project.

**Kentucky Entertainment Incentive (KEI) Projects  
Calendar Year 2023**

KEDFA Meeting date	8/31/2023
Total Projects Approved Calendar Year-to-Date	35
Number of Proposed Projects for Current Month	1
Calendar Year Cap	\$75,000,000
Approved Calendar Year-to-Date	\$24,100,395
Balance Available for Current Month	\$50,899,605
Proposed Approval for Current Month	<u>\$814,875</u>
Balance Available for Remainder of Calendar Year	<u><u>\$50,084,730</u></u>

**Kentucky Enterprise Initiative Act (KEIA) Projects**  
**Fiscal Year End 2024**

KEDFA Meeting date	8/31/2023
Total Projects Approved Fiscal Year-to-Date	7
Number of Proposed Projects for Current Month	4

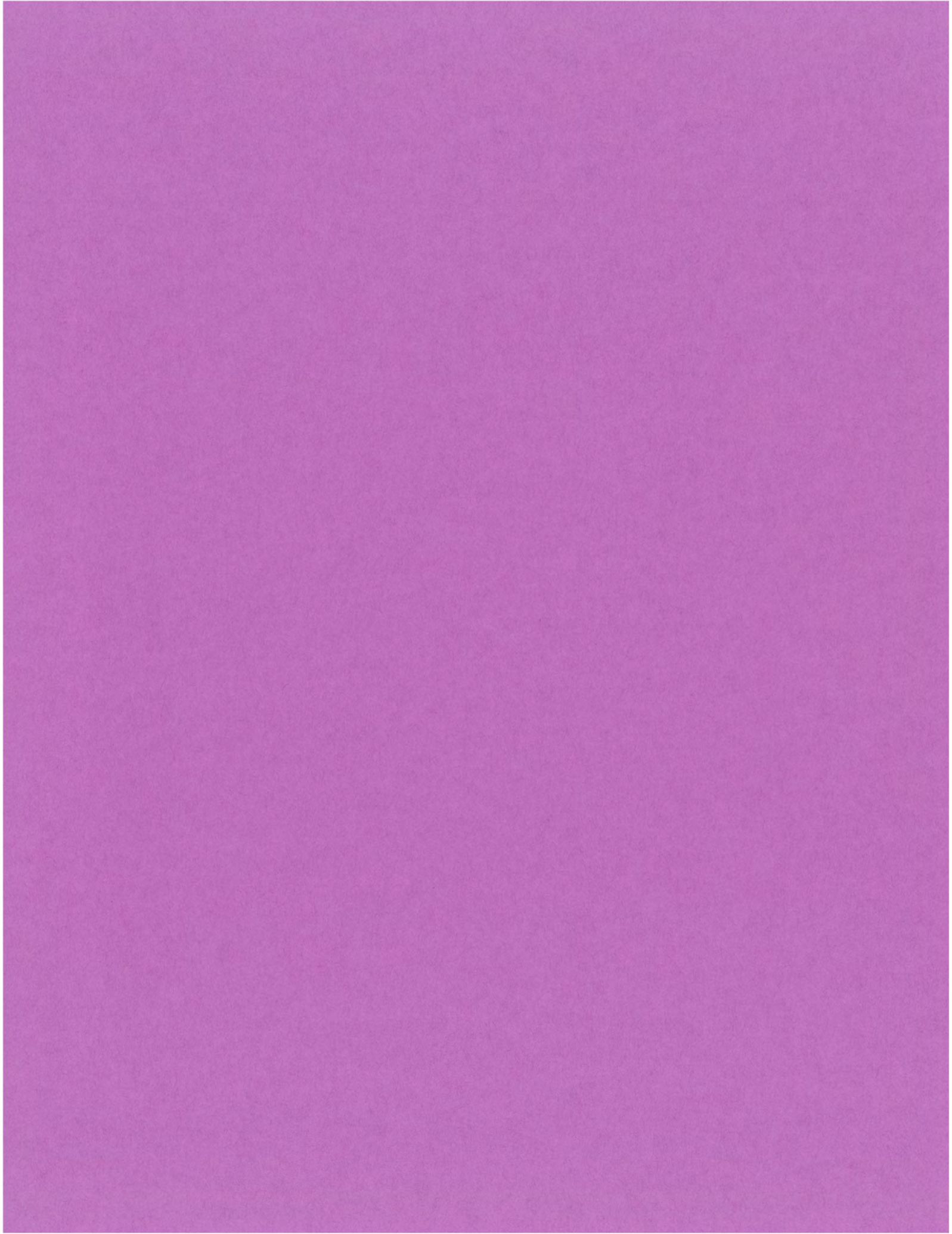
Construction Materials and Building Fixtures

Fiscal Year Cap	\$20,000,000
Approved Fiscal Year-to-Date	\$2,360,000
Committed Amount	\$0
Balance Available for Current Month	\$17,640,000
Proposed Approval for Current Month	\$ 750,000
Balance Available for Remainder of Fiscal Year	<u><u>\$16,890,000</u></u>

Research & Development and Electronic Processing Equipment, Flight Simulation Equipment

Fiscal Year Cap	\$5,000,000
Approved Fiscal Year-to-Date	\$0
Committed Amount	<u>\$0</u>
Balance Available for Current Month	\$5,000,000
Proposed Approval for Current Month	<u>\$0</u>
Balance Available for Remainder of Fiscal Year	<u><u>\$5,000,000</u></u>





**KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY  
ECONOMIC DEVELOPMENT FUND (EDF)  
KENTUCKY PRODUCT DEVELOPMENT INITIATIVE (KPD) PROJECT REPORT**

**Date:** August 31, 2023  
**Grantee:** City of Cynthiana  
**Beneficiary:** Cynthiana-Harrison County Economic Development Authority, Inc.  
**City:** Cynthiana **County:** Harrison  
**Activity:** Manufacturing  
**Bus. Dev. Contact:** C. Dodd **DFS Staff:** M. Elder  
**Project Description:** Cynthiana-Harrison County Economic Development Authority, Inc. in partnership with the City of Cynthiana will assist in the development of a business park in Harrison County. A nonprofit contribution and a Columbia Gas Revenue Credit will be used to provide match to the KPD funds. The project was identified by an independent site selection consultant as having the potential for future investment/location of an economic development project.

**Anticipated Project Investment - Owned**  
Infrastructure Extensions/Improvements  
**TOTAL**

Total Investment
\$2,366,000
<b>\$2,366,000</b>

**Anticipated Project Funding**  
Economic Development Fund Grant (State)  
Bank Loan  
Nonprofit Contribution  
Columbia Gas Revenue Credit  
**TOTAL**

Amount	% of Total
\$450,000	19.0%
\$1,065,000	45.0%
\$225,000	9.5%
\$626,000	26.5%
<b>\$2,366,000</b>	<b>100.0%</b>

**Other Terms:** In accordance with the grant agreement, disbursement requests may be submitted no more than monthly requesting funds to be disbursed on a reimbursement basis. Supporting documentation of invoices, proof of payment, matching funds, etc. and a progress report will be required to be submitted with each request. Upon staff's review and approval of all documentation, funds will be disbursed to the local government entity to provide to the project applicant.

**RECOMMENDED ECONOMIC DEVELOPMENT FUND AMOUNT:**

**\$450,000**

**Recommendation:**

Staff recommends approval of this KPD-EDF grant subject to the terms set forth in this report and the recommendation letter from the Secretary of the Cabinet for Economic Development (CED). In accordance with KRS 154.12-100, KEDFA's approval of this grant is subject to CED's receipt of the Secretary of the Finance and Administration Cabinet's concurrence to CED's use of the funds for this project.





**KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY  
ECONOMIC DEVELOPMENT FUND (EDF)  
KENTUCKY PRODUCT DEVELOPMENT INITIATIVE (KPD) PROJECT REPORT**

**Date:** August 31, 2023  
**Grantee:** Graves County Fiscal Court  
**Beneficiary:** Graves County Economic Development, Inc.  
**City:** Hickory **County:** Graves  
**Activity:** Manufacturing  
**Bus. Dev. Contact:** C. Peek **DFS Staff:** M. Elder  
**Project Description:**

Graves County Fiscal Court on behalf of the Graves County Economic Development, Inc. will assist in the development and construction of a speculative building in the Hickory Industrial Park. This building will provide Graves County with new business opportunities and provide the community with significant jobs and capital investment. The project was identified by an independent site selection consultant as having the potential for future investment/location of an economic development project.

**Anticipated Project Investment - Owned**

Site Preparation  
Building Construction/Renovation  
**TOTAL**

Total Investment
\$500,000
\$6,200,000
<b>\$6,700,000</b>

**Anticipated Project Funding**

Economic Development Fund Grant (State)  
Graves County Economic Development (GCED)  
Development Investment  
**TOTAL**

Amount	% of Total
\$890,670	13.3%
\$890,670	13.3%
\$4,918,660	73.4%
<b>\$6,700,000</b>	<b>100.0%</b>

**Other Terms:** In accordance with the grant agreement, disbursement requests may be submitted no more than monthly requesting funds to be disbursed on a reimbursement basis. Supporting documentation of invoices, proof of payment, matching funds, etc. and a progress report will be required to be submitted with each request. Upon staff's review and approval of all documentation, funds will be disbursed to the local government entity to provide to the project applicant.

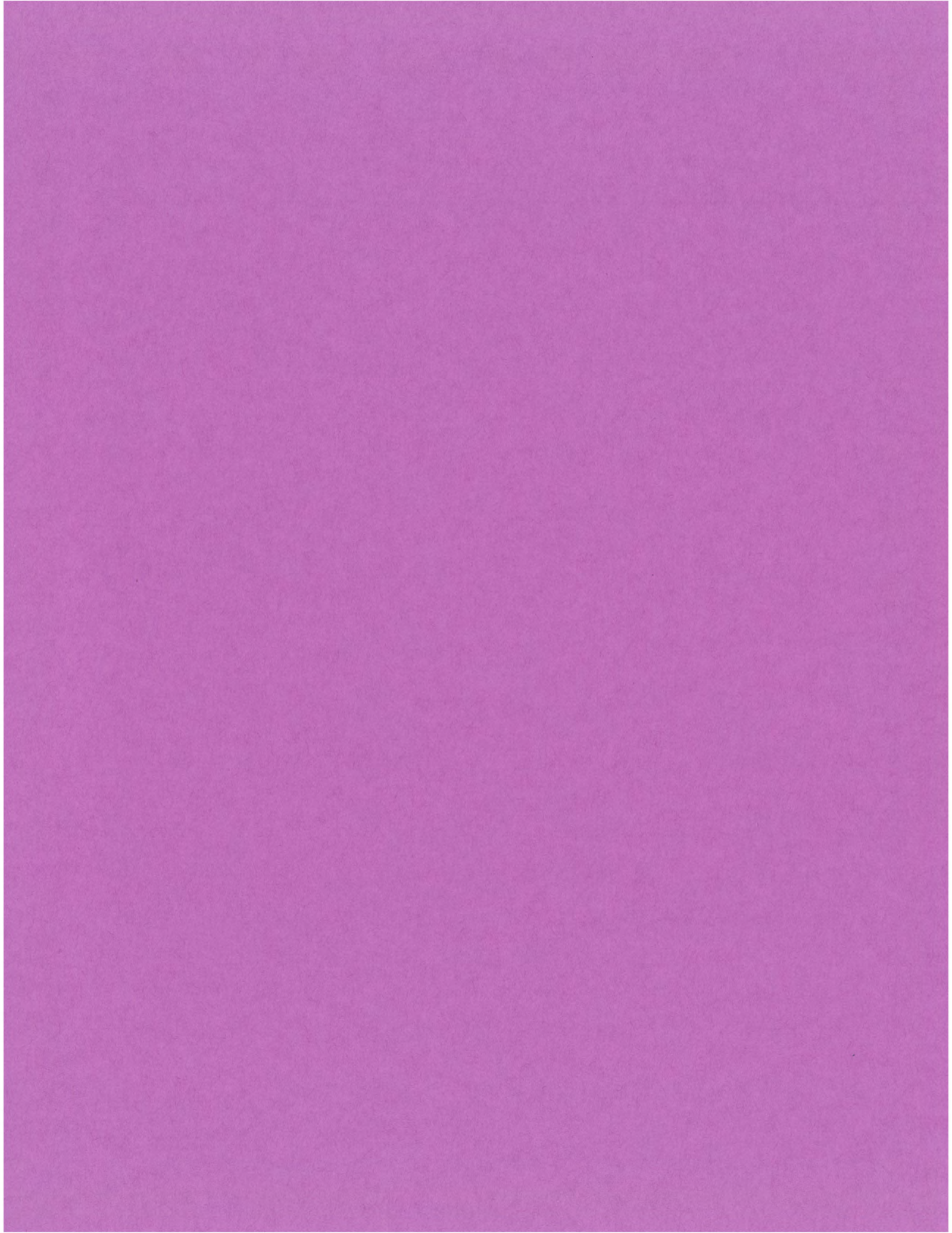
**RECOMMENDED ECONOMIC DEVELOPMENT FUND AMOUNT:**

**\$890,670**

**Recommendation:**

Staff recommends approval of this KPD-EDF grant subject to the terms set forth in this report and the recommendation letter from the Secretary of the Cabinet for Economic Development (CED). In accordance with KRS 154.12-100, KEDFA's approval of this grant is subject to CED's receipt of the Secretary of the Finance and Administration Cabinet's concurrence to CED's use of the funds for this project.





## **MEMORANDUM**

**TO:** KEDFA Board Members

**FROM:** Craig Kelly, Senior Compliance Manager *CK*  
Compliance Division

**DATE:** August 31, 2023

**SUBJECT:** KEIA Extensions

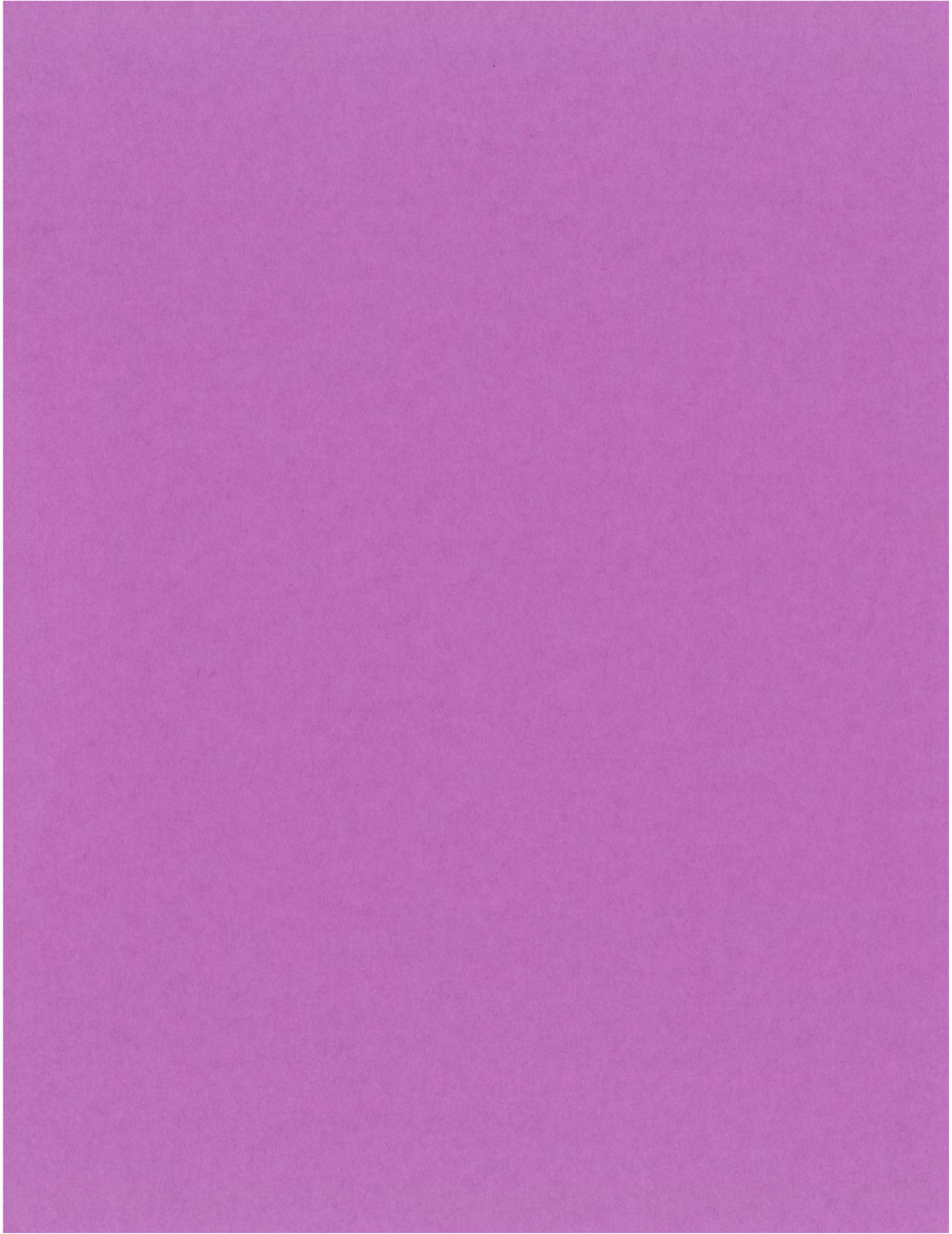
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The following companies have requested additional time to complete the projects:

<b>Company</b>	<b>County</b>	<b>Extension</b>
Flottweg Separation Technology, Inc.	Boone	3 Months
SMS Group, Inc.	Meade	3 Months
Distilled Spirits Epicenter, LLC	Jefferson	6 Months
Big Sandy Distribution, Inc.	Boyd	12 Months
Buffalo Trace Distillery, Inc.	Franklin	12 Months
Greenfield Grain, LLC	Henderson	12 Months
John Renfro Supply, Inc.	Whitley	12 Months
Paschall Truck Lines, Inc.	Calloway	12 Months
Taylor Communications, Inc.	Hardin	12 Months

Staff recommends approval.





**KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY  
KEIA REPORT**

**Date:** August 31, 2023  
**Approved Company:** Campari America LLC  
**City:** Lawrenceburg  
**Activity:** Manufacturing  
**Bus. Dev. Contact:** S. Moseley

**County:** Anderson  
**Resolution #:** KEIA-24-118033  
**DFS Staff:** M. Elder

**Project Description:** Campari America LLC is a distilled spirits company that is a major player in the global spirits industry whose leading brands include Wild Turkey, Russell's Reserve, American Honey, SKYY Vodka, Aperol and Grand Marnier, among many others. The company has been operating in Lawrenceburg since 2009 and is currently considering an expansion due to the need for the demand to expand its products.

**Facility Details:** Expanding existing operations

**Anticipated Project Investment**

Land  
Building Construction  
Electronic Processing Equipment  
Research & Development Equipment  
Flight Simulation Equipment  
Other Equipment  
Other Start-up Costs

**TOTAL**

Eligible Costs	Total Investment
\$0	\$0
\$8,549,230	\$20,000,000
\$0	\$0
\$0	\$0
\$0	\$0
\$0	\$0
\$0	\$0
\$8,549,230	\$20,000,000

**Ownership (20% or more):**

Davide Campari-Milano NV      San Giovanni, Italy

**Other State Participation:**

<u>Date</u>	<u>Program</u>	<u>Status</u>	<u>Amount</u>
Aug 27, 2015	KBI	Monitor/142	\$2,000,000
Mar 30, 2023	KBI	Approve-Prelim	\$950,000
Mar 30, 2023	KEIA	Approve-Final	\$250,000

**Unemployment Rate:**

County: 3.6%

Kentucky: 4.5%

**Existing Presence in Kentucky:**

Anderson County

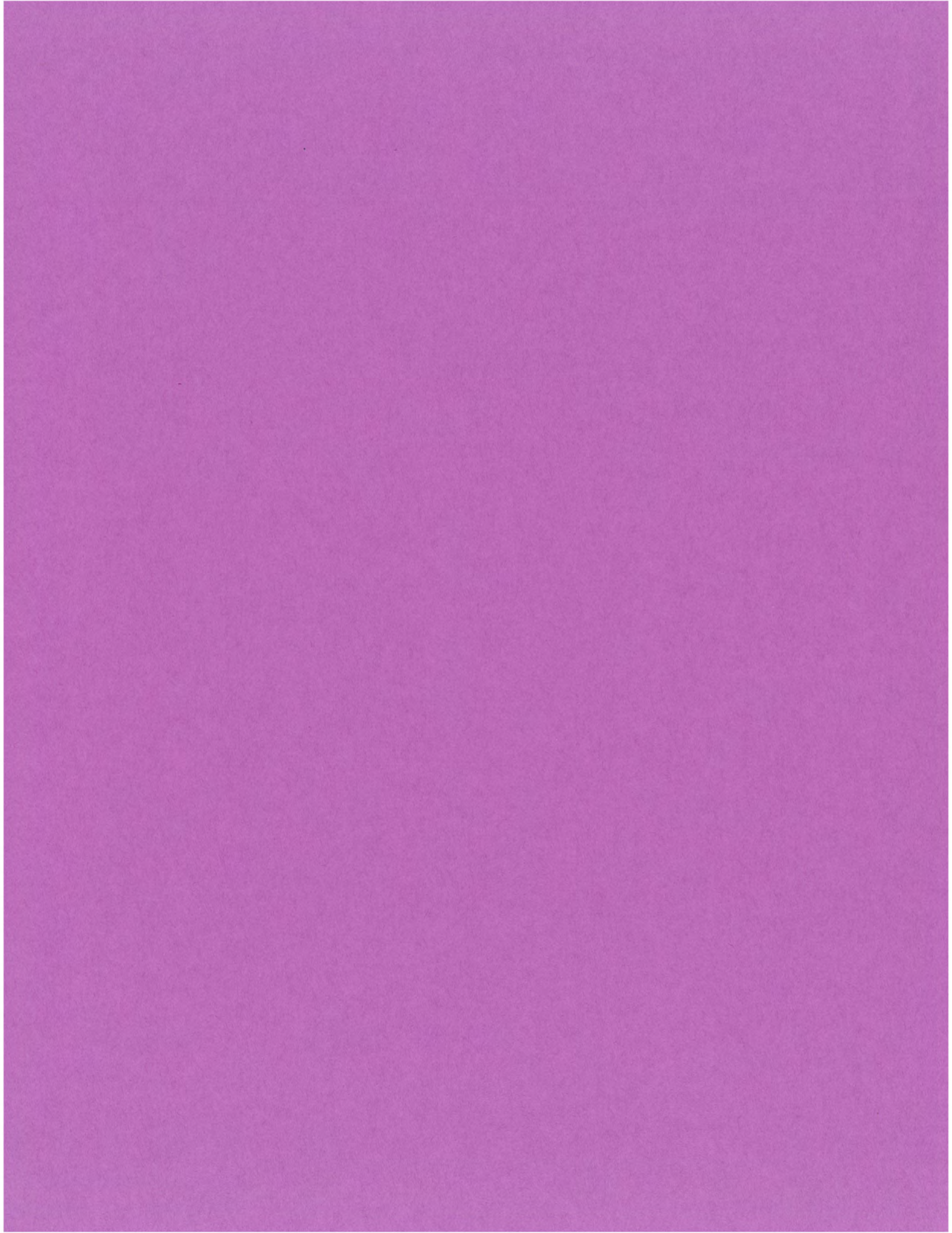
**Approved Recovery Amount:**

Construction Materials and Building Fixtures: \$250,000

**TOTAL NEGOTIATED TAX INCENTIVE AMOUNT:**

**\$250,000**





**KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY  
KEIA REPORT**

**Date:** August 31, 2023  
**Approved Company:** AATW, LLC  
**City:** Lawrenceburg  
**Activity:** Non-Retail Service or Technology  
**County:** Anderson  
**Resolution #:** KEIA-24-118029  
**Bus. Dev. Contact:** D. Milbern  
**DFS Staff:** R. Aiken

**Project Description:** AATW, LLC is an owner and operator in the bourbon industry. The company is considering the development of nine large bourbon rickhouses, which would provide the company with increased storage and transportation capabilities as well as the opportunity to offer third party storage to support fellow business in the industry.

**Facility Details:** Locating in a new facility

**Anticipated Project Investment**

Land  
Building Construction  
Electronic Processing Equipment  
Research & Development Equipment  
Flight Simulation Equipment  
Other Equipment  
Other Start-up Costs  
**TOTAL**

Eligible Costs	Total Investment
\$0	\$200,000
\$5,000,000	\$10,700,000
\$0	\$0
\$0	\$0
\$0	\$0
\$0	\$600,000
\$0	\$300,000
<b>\$5,000,000</b>	<b>\$11,800,000</b>

**Ownership (20% or more):**

Pradipkumar Patel Lexington, KY  
Lev Orlov Cincinnati, OH  
Jason Taylor Nicholasville, KY

**Other State Participation:** None

**Unemployment Rate:**

County: 3.6%

Kentucky: 4.5%

**Existing Presence in Kentucky:** None

**Approved Recovery Amount:**

Construction Materials and Building Fixtures: \$150,000

**TOTAL NEGOTIATED TAX INCENTIVE AMOUNT:**

**\$150,000**



1. The first step in the process of creating a new product is to identify a market need. This involves conducting market research to determine what consumers want and need. Once a need is identified, the next step is to develop a concept for a product that meets that need.

2. The second step is to develop a business plan. This involves determining the costs of production, the pricing strategy, and the marketing strategy. A business plan is essential for securing financing and for guiding the development of the product.

3. The third step is to create a prototype. This involves building a small-scale model of the product to test its design and functionality. A prototype is used to identify any problems with the design and to make necessary adjustments.

4. The fourth step is to conduct a pilot production run. This involves producing a small quantity of the product to test the manufacturing process and to gather feedback from consumers. A pilot run helps to identify any issues with the production process and to make necessary adjustments.

5. The fifth step is to launch the product. This involves marketing the product to consumers and distributing it through retail channels. Once the product is launched, the company must continue to monitor its performance and make any necessary adjustments to the marketing and production processes.

6. The sixth step is to evaluate the product's success. This involves analyzing sales data, customer feedback, and other metrics to determine if the product is meeting its goals. If the product is not successful, the company may need to make adjustments or discontinue the product.

7. The seventh step is to plan for the future. This involves identifying opportunities for growth and expansion, such as developing new products or entering new markets. Planning for the future is essential for the long-term success of the company.

8. The eighth step is to maintain the product. This involves ensuring that the product is of high quality and that it meets the needs of consumers. Maintaining the product is essential for building a strong reputation and for ensuring the long-term success of the company.

9. The ninth step is to continue to innovate. This involves developing new products and services that meet the needs of consumers and that provide a competitive advantage. Continuing to innovate is essential for staying ahead of the competition and for ensuring the long-term success of the company.

10. The tenth step is to build a strong brand. This involves creating a unique identity for the company and its products, and ensuring that the brand is consistently represented in all marketing and production efforts. Building a strong brand is essential for creating a loyal customer base and for ensuring the long-term success of the company.



# KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY

## KBI REPORT - PRELIMINARY APPROVAL

**Date:** August 31, 2023  
**Approved Company:** Levy Environmental Services Company  
**City:** Ghent **County:** Carroll  
**Activity:** Manufacturing **Prelim Resolution #:** KBI-IL-23-117990  
**Bus. Dev. Contact:** C. Dodd **DFS Staff:** R. Aiken

**Project Description:** Levy Environmental Services Company specializes in the manufacture of product for construction, cement, glass, and agricultural markets. The company is considering locating in a new facility in Carroll County to provide services such as truck scale service, steel scrap processing, barge loading and unloading, and mill scale handling.

**Facility Details:** Locating in a new facility

### Anticipated Project Investment - Leased

	Eligible Costs	Total Investment
Rent	\$0	\$0
Building/Improvements	\$1,800,000	\$1,800,000
Equipment	\$200,000	\$36,000,000
Other Start-up Costs	\$800,000	\$800,000
<b>TOTAL</b>	<b>\$2,800,000</b>	<b>\$38,600,000</b>

### NEGOTIATED TARGETS AND INCENTIVE AMOUNTS:

Year	Job Target	Average Hourly Wage Target (Including Employee Benefits)	Annual Approved Cost Limitation
As of Activation Date	10	\$24.86	
1	38	\$24.86	\$80,000
2	44	\$24.86	\$80,000
3	50	\$24.86	\$80,000
4	50	\$24.86	\$80,000
5	50	\$24.86	\$80,000
6	50	\$24.86	\$80,000
7	50	\$24.86	\$80,000
8	50	\$24.86	\$80,000
9	50	\$24.86	\$80,000
10	50	\$24.86	\$80,000

**TOTAL NEGOTIATED TAX INCENTIVE AMOUNT:**

**\$800,000**

**Incentive Type:**  
Other

**Statutory Minimum Wage Requirements:**  
Base hourly wage: \$10.88  
Total hourly compensation: \$12.51

**Ownership (20% or more):**

Edward C. Levy Jr. Birmingham, MI  
S. Evan and Gwen S. Weiner Franklin, MI

**Active State Participation at the project site:** None

**Requested Wage Assessment / Local Participation:**

State: 2.7%  
Local: 1% Carroll County

**Unemployment Rate:**

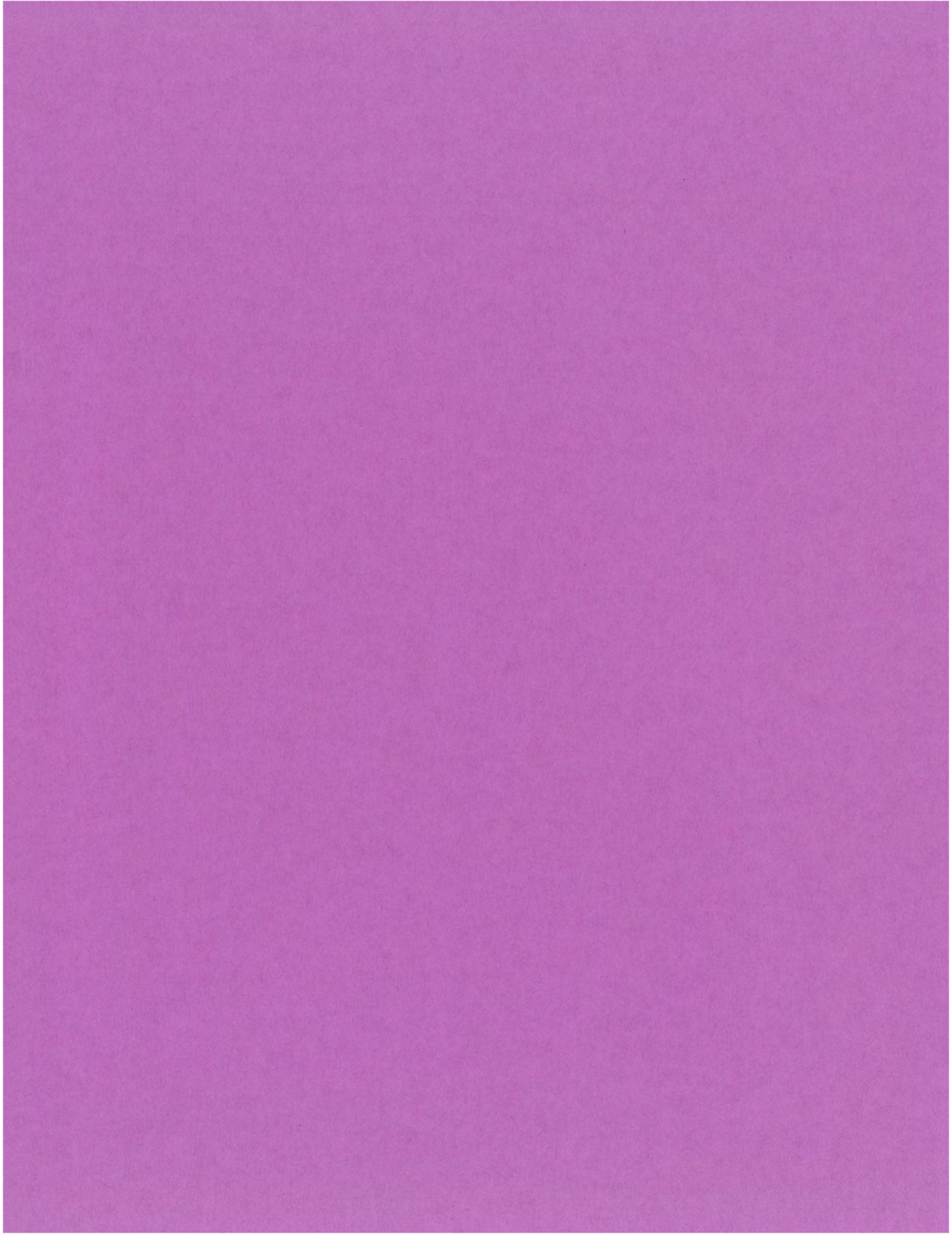
County: 3.5% Kentucky: 4.5%

**Existing Presence in Kentucky:**

Meade County

**Special Conditions:**

The company will be required to maintain 90% of the total statewide full-time employees subject to Kentucky income tax at all company locations, excluding the site of the project, as of the date of preliminary approval.



**KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY  
KEIA REPORT**

**Date:** August 31, 2023  
**Approved Company:** Levy Environmental Services Company  
**City:** Ghent **County:** Carroll  
**Activity:** Manufacturing **Resolution #:** KEIA-24-117991  
**Bus. Dev. Contact:** C. Dodd **DFS Staff:** R. Aiken

**Project Description:** Levy Environmental Services Company specializes in the manufacture of product for construction, cement, glass, and agricultural markets. The company is considering locating in a new facility in Carroll County to provide services such as truck scale service, steel scrap processing, barge loading and unloading, and mill scale handling.

**Facility Details:** Locating in a new facility

**Anticipated Project Investment**

Land  
Building Construction  
Electronic Processing Equipment  
Research & Development Equipment  
Flight Simulation Equipment  
Other Equipment  
Other Start-up Costs  
**TOTAL**

Eligible Costs	Total Investment
\$0	\$0
\$1,800,000	\$1,800,000
\$0	\$0
\$0	\$0
\$0	\$0
\$0	\$36,000,000
\$0	\$800,000
<b>\$1,800,000</b>	<b>\$38,600,000</b>

**Approved Recovery Amount:**

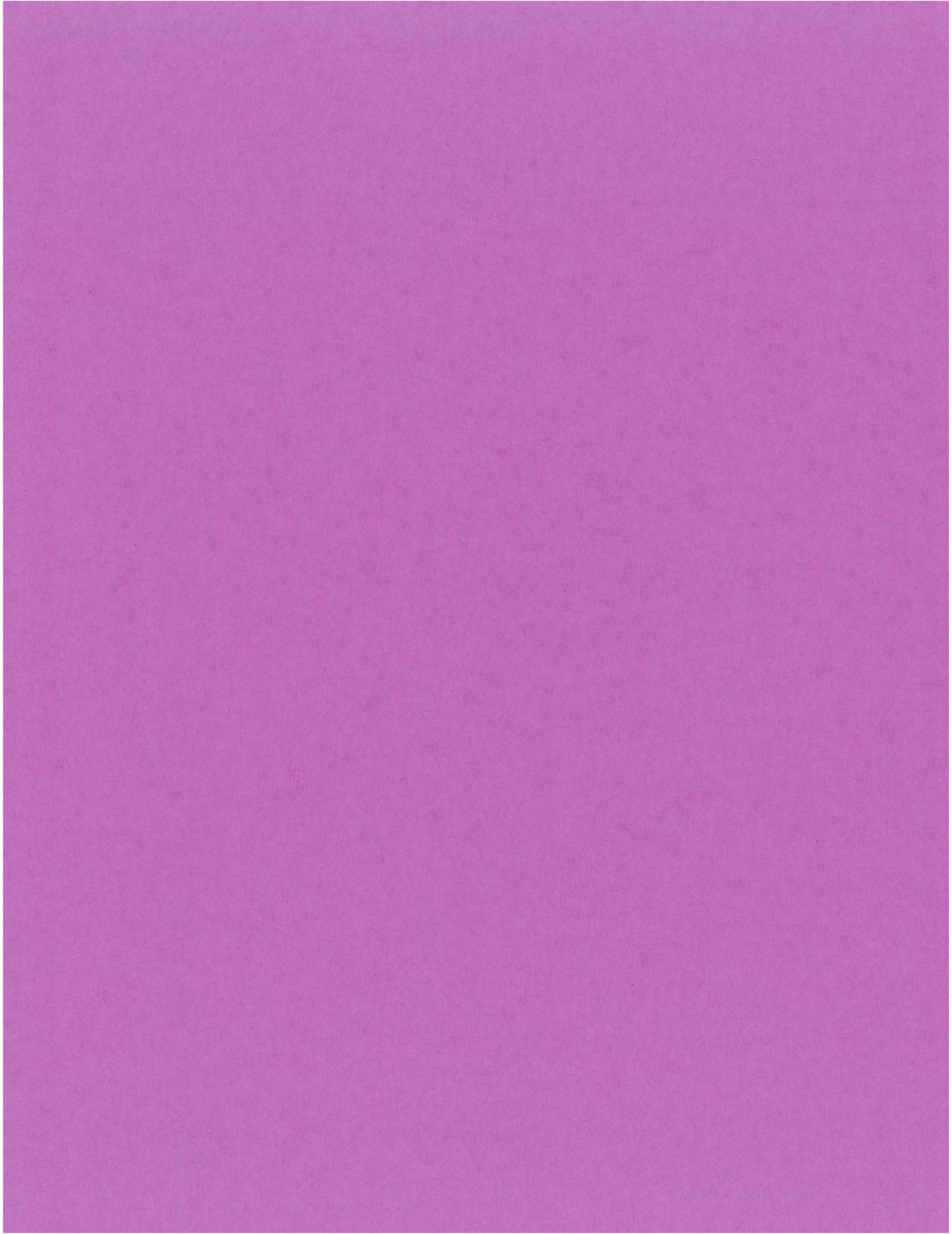
Construction Materials and Building Fixtures: \$50,000

**TOTAL NEGOTIATED TAX INCENTIVE AMOUNT:**

**\$50,000**

See KBI file (KBI-IL-23-117990) for Ownership, Other State Participation and Unemployment Rate.







**KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY****KBI REPORT - PRELIMINARY APPROVAL**

**Date:** August 31, 2023  
**Approved Company:** Washington Penn Plastic Co., Inc.  
**Approved Affiliate(s):** Audia USA LLC  
**City:** Winchester **County:** Clark  
**Activity:** Manufacturing **Prelim Resolution #:** KBI-I-23-118031  
**Bus. Dev. Contact:** A. Chilton **DFS Staff:** B. Combs

**Project Description:** Washington Penn Plastic Co., Inc. is a leading provider of polypropylene and polyethylene compounds that supply the automotive, appliance, construction, consumer, packaging, and industrial markets. The company is considering opening a manufacturing facility in the Winchester Industrial Park.

**Facility Details:** Locating in a new facility

**Anticipated Project Investment - Owned**

Land

Building/Improvements

Equipment

Other Start-up Costs

**TOTAL**

<b>Eligible Costs</b>	<b>Total Investment</b>
\$6,915,000	\$6,915,000
\$42,405,250	\$42,405,250
\$760,000	\$54,366,386
\$1,250,000	\$1,250,000
<b>\$51,330,250</b>	<b>\$104,936,636</b>

**NEGOTIATED TARGETS AND INCENTIVE AMOUNTS:**

<b>Year</b>	<b>Job Target</b>	<b>Average Hourly Wage Target (Including Employee Benefits)</b>	<b>Annual Approved Cost Limitation</b>
As of Activation Date	38	\$37.39	
1	47	\$37.39	\$390,000
2	72	\$37.39	\$410,000
3	83	\$37.39	\$300,000
4	88	\$37.39	\$200,000
5	88	\$37.39	\$200,000
6	88	\$37.39	\$200,000
7	88	\$37.39	\$200,000
8	88	\$37.39	\$200,000
9	88	\$37.39	\$200,000
10	88	\$37.39	\$200,000

**TOTAL NEGOTIATED TAX INCENTIVE AMOUNT:****\$2,500,000**

**Incentive Type:**

Other

**Statutory Minimum Wage Requirements:**

Base hourly wage: \$10.88

Total hourly compensation: \$12.51

**Ownership (20% or more):**

Audia Plastics Holdings, Inc. Washington, PA.

**Active State Participation at the project site:** None**Requested Wage Assessment / Local Participation:**

State: 2.7%

Local: 1% City of Winchester

**Unemployment Rate:**

County: 4.0%

Kentucky: 4.5%

**Existing Presence in Kentucky:**

Franklin County

**Special Conditions:**

The company will be required to maintain 90% of the total statewide full-time employees subject to Kentucky income tax at all company locations, excluding the site of the project, as of the date of preliminary approval.

Only investment costs incurred by the approved company will be considered towards calculating eligible costs. Only the approved company may participate in the corporate income tax credit incentive (no affiliate is eligible). The jobs creation/maintenance and wage requirements will be satisfied collectively by the approved company and the affiliate(s).

The first part of the paper discusses the importance of the research and the objectives of the study. It then presents a literature review of the existing research on the topic. The second part of the paper describes the methodology used in the study, including the data collection and analysis techniques. The third part of the paper presents the results of the study, and the fourth part discusses the conclusions and implications of the findings.

The study was conducted using a quantitative research design. Data was collected from a sample of 100 participants using a survey questionnaire. The data was then analyzed using statistical software to identify patterns and trends. The results of the study indicate that there is a significant relationship between the variables being studied.

The findings of the study have several implications for practice and policy. First, the results suggest that the current approach to the issue is not effective. Second, the study highlights the need for further research in this area. Finally, the findings provide valuable insights for the development of new interventions and policies.

In conclusion, the study has provided a comprehensive analysis of the research topic. The results of the study are consistent with the hypotheses and provide a clear understanding of the relationships between the variables. The findings have important implications for the field and will contribute to the development of more effective interventions and policies in the future.

**KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY  
KEIA REPORT**

**Date:** August 31, 2023  
**Approved Company:** Washington Penn Plastic Co., Inc.  
**City:** Winchester **County:** Clark  
**Activity:** Manufacturing **Resolution #:** KEIA-24-118030  
**Bus. Dev. Contact:** A. Chilton **DFS Staff:** B. Combs  
**Project Description:** Washington Penn Plastic Co., Inc. is a leading provider of polypropylene and polyethylene compounds that supply the automotive, appliance, construction, consumer, packaging, and industrial markets. The company is considering opening a manufacturing facility in the Winchester Industrial Park.

**Facility Details:** Locating in a new facility

**Anticipated Project Investment**

	<b>Eligible Costs</b>	<b>Total Investment</b>
Land	\$0	\$6,915,000
Building Construction	\$18,961,390	\$42,405,250
Other Equipment	\$0	\$54,366,386
Other Start-up Costs	\$0	\$1,250,000
<b>TOTAL</b>	<b>\$18,961,390</b>	<b>\$104,936,636</b>

**Existing Presence in Kentucky:**

Franklin County

**Approved Recovery Amount:**

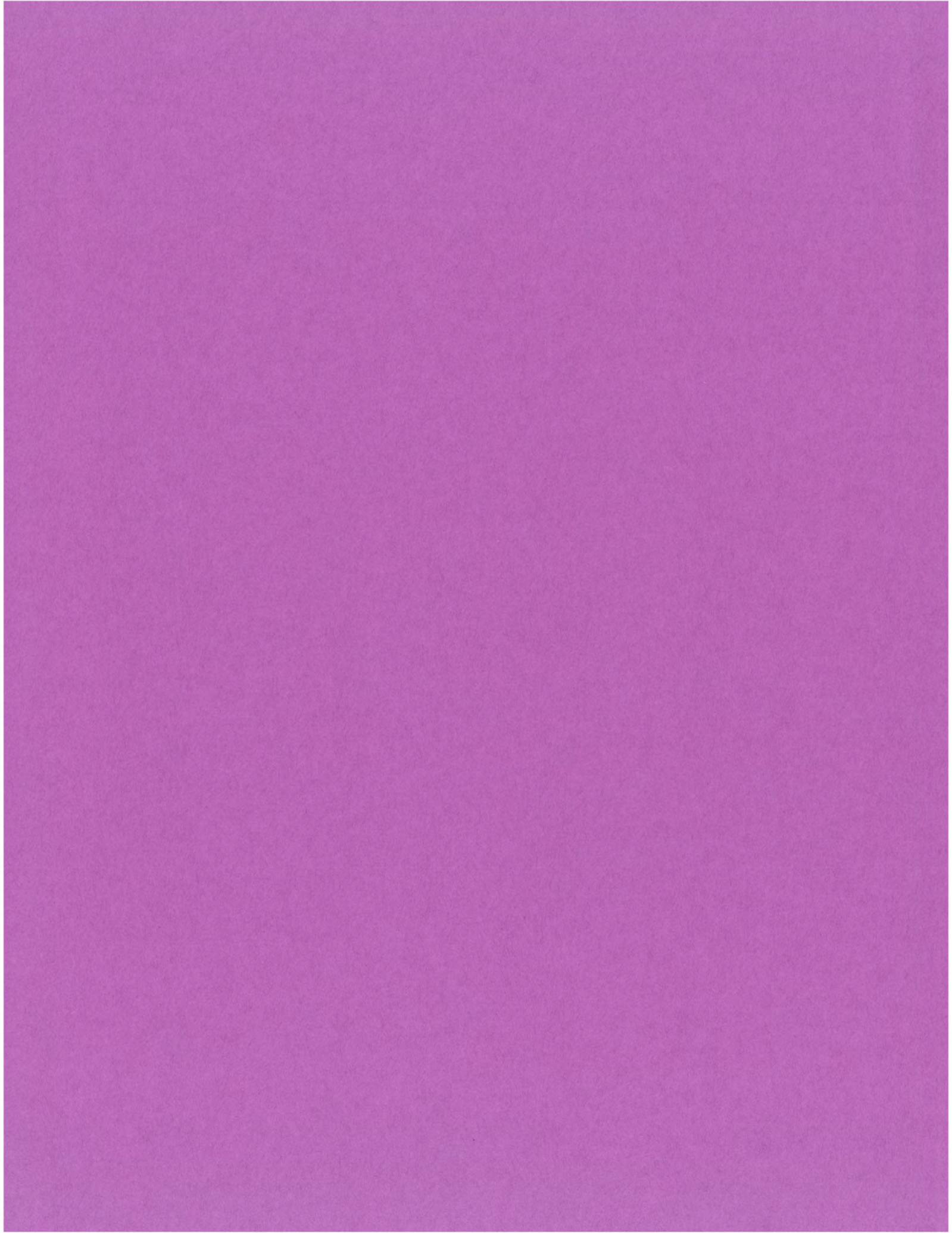
Construction Materials and Building Fixtures: \$300,000

**TOTAL NEGOTIATED TAX INCENTIVE AMOUNT:**

**\$300,000**

See KBI file (KBI-I-23-118031) for Ownership, Other State Participation and Unemployment Rate.





**KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY**  
**KBI REPORT - PRELIMINARY APPROVAL**

**Date:** August 31, 2023  
**Approved Company:** Allstate Tower, Inc.  
**City:** Henderson  
**Activity:** Manufacturing  
**Bus. Dev. Contact:** C. Peek

**County:** Henderson  
**Prelim Resolution #:** KBI-I-23-117994  
**DFS Staff:** M. Elder

**Project Description:** Allstate Tower, Inc. manufactures and installs communication towers that provide paths for all forms of communication across the United States and abroad including cell phone paths, point to point broadband data transfer and television. The company is considering installing a CLOOS Robotic Welder to increase its output.

**Facility Details:** Expanding existing operations

**Anticipated Project Investment - Owned**

Land  
 Building/Improvements  
 Equipment  
 Other Start-up Costs  
**TOTAL**

Eligible Costs	Total Investment
\$0	\$0
\$130,000	\$130,000
\$200,000	\$700,000
\$20,000	\$20,000
<b>\$350,000</b>	<b>\$850,000</b>

**NEGOTIATED TARGETS AND INCENTIVE AMOUNTS:**

Year	Job Target	Average Hourly Wage Target (Including Employee Benefits)	Annual Approved Cost Limitation
As of Activation Date	10	\$30.00	
1	10	\$30.00	\$15,000
2	10	\$30.00	\$15,000
3	10	\$30.00	\$15,000
4	10	\$30.00	\$15,000
5	10	\$30.00	\$15,000
6	10	\$30.00	\$15,000
7	10	\$30.00	\$15,000
8	10	\$30.00	\$15,000
9	10	\$30.00	\$15,000
10	10	\$30.00	\$15,000

**TOTAL NEGOTIATED TAX INCENTIVE AMOUNT:**

**\$150,000**

**Incentive Type:**  
Other

**Statutory Minimum Wage Requirements:**  
Base hourly wage: \$10.88  
Total hourly compensation: \$12.51

**Ownership (20% or more):**

Pittsburg Tank & Tower Group, Inc. Minneapolis, MN

**Active State Participation at the project site:** None

**Requested Wage Assessment / Local Participation:**

State: 2.7%

Local: 1.0% Henderson County Fiscal Court

**Unemployment Rate:**

County: 4.4%

Kentucky: 4.5%

**Existing Presence in Kentucky:**

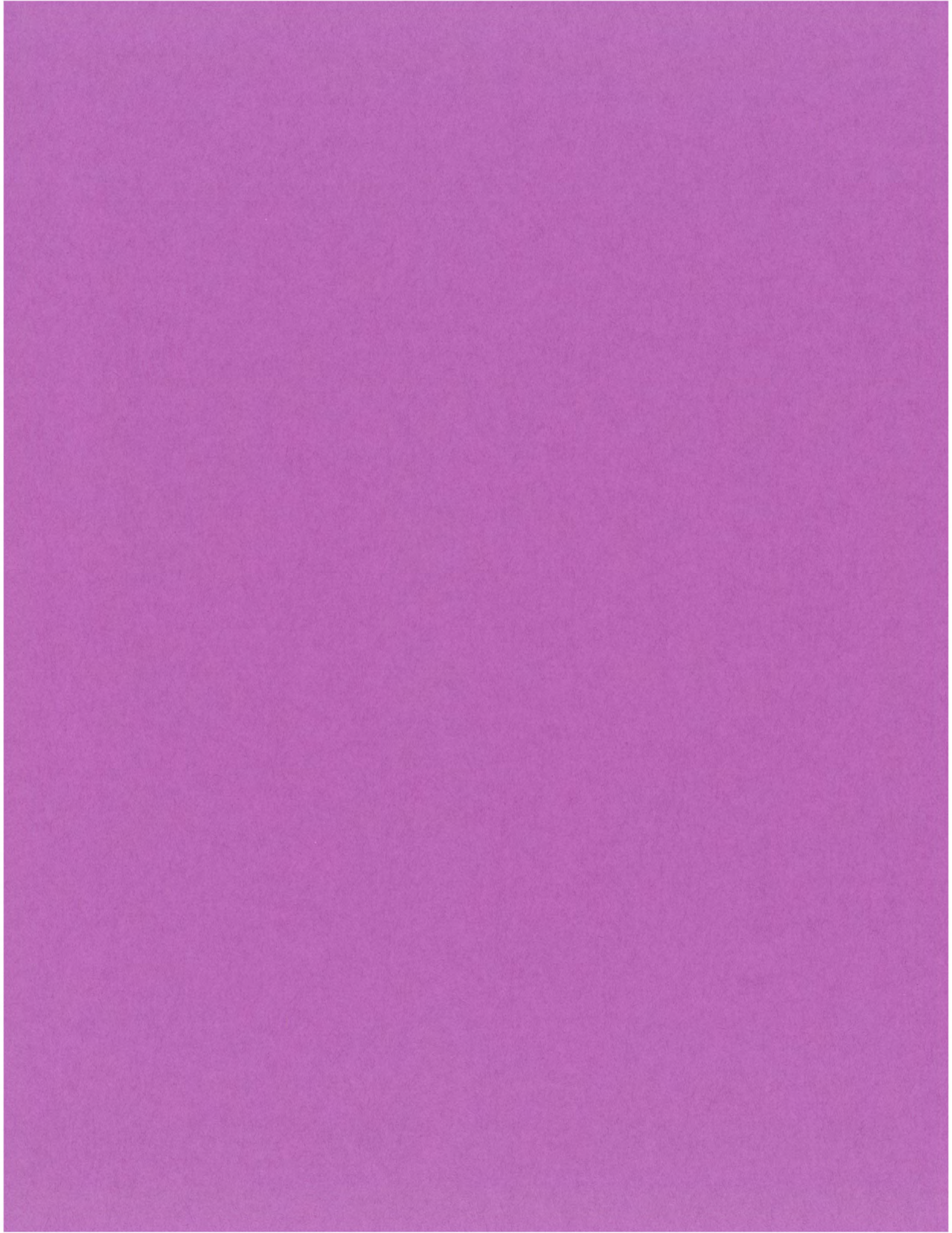
Henderson County

**Special Conditions:**

The company will be required to maintain a base employment equal to the number of full-time employees subject to Kentucky income tax as of the date of preliminary approval. The company reported 109 full-time employees subject to Kentucky income tax as of the application date.

The company will be required to maintain 90% of the total statewide full-time employees subject to Kentucky income tax at all company and affiliate locations, excluding the site of the project, as of the date of preliminary approval.





**KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY**  
**KBI REPORT - PRELIMINARY APPROVAL**

**Date:** August 31, 2023  
**Approved Company:** HVAC Distributing LLC  
**City:** Hickory **County:** Graves  
**Activity:** Non-Retail Service or Technology **Prelim Resolution #:** KBI-I-23-117993  
**Bus. Dev. Contact:** C. Peek **DFS Staff:** M. Elder

**Project Description:** HVAC Distributing LLC is a national wholesale distributor of heating and air conditioning equipment. The company carries top brands including Amana, ClimateMaster, GeoCool and Mr. Cool. The company is considering adding additional space to the Graves County location to accommodate recent and future growth.

**Facility Details:** Expanding existing operations

**Anticipated Project Investment - Owned**

Land  
 Building/Improvements  
 Equipment  
 Other Start-up Costs  
**TOTAL**

Eligible Costs	Total Investment
\$0	\$0
\$4,375,208	\$4,375,208
\$664,432	\$664,432
\$313,685	\$313,685
<b>\$5,353,325</b>	<b>\$5,353,325</b>

**NEGOTIATED TARGETS AND INCENTIVE AMOUNTS:**

Year	Job Target	Average Hourly Wage Target (Including Employee Benefits)	Annual Approved Cost Limitation
As of Activation Date	10	\$26.00	
1	12	\$26.00	\$20,000
2	14	\$26.00	\$20,000
3	16	\$26.00	\$25,000
4	18	\$26.00	\$25,000
5	20	\$26.00	\$25,000
6	22	\$26.00	\$35,000
7	25	\$26.00	\$35,000
8	27	\$26.00	\$35,000
9	29	\$26.00	\$35,000
10	31	\$26.00	\$35,000
11	33	\$26.00	\$40,000
12	34	\$26.00	\$40,000
13	36	\$26.00	\$40,000
14	38	\$26.00	\$45,000
15	40	\$26.00	\$45,000

**TOTAL NEGOTIATED TAX INCENTIVE AMOUNT:**

**\$500,000**

**Incentive Type:**  
Enhanced

**Statutory Minimum Wage Requirements:**  
Base hourly wage: \$9.06  
Total hourly compensation: \$10.42

**Ownership (20% or more):**  
Jason O. Ingram Boaz, KY

**Active State Participation at the project site:**

<u>Date</u>	<u>Program</u>	<u>Status / Jobs Required</u>	<u>Amount</u>
Aug 27, 2022	KBI	Approve-Prelim/286	\$1,750,000

**Requested Wage Assessment / Local Participation:**  
State: 4.5%

**Unemployment Rate:**  
County: 4.5% Kentucky: 4.5%

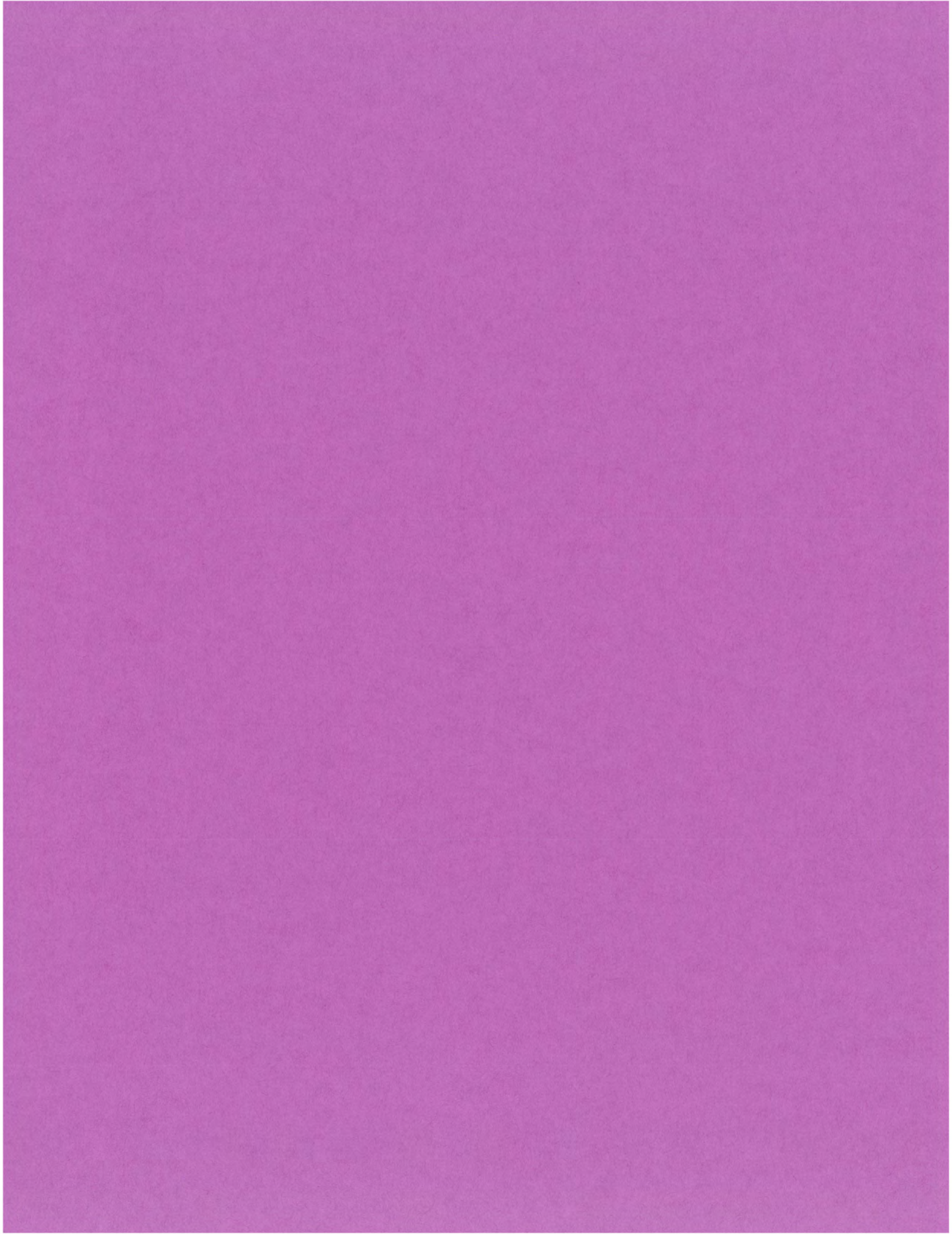
**Existing Presence in Kentucky:**  
Graves County

**Special Conditions:**

The project will include multiple locations within Hickory/Graves County. Only investment costs incurred at 50 Remington Way will be considered towards calculating eligible costs. Employees and their respective wages at the locations included in the project definition will be eligible for compliance.

The Company and affiliated companies will be required to maintain a base employment equal to the greater of the number of full-time employees subject to Kentucky income tax as of the date of preliminary approval or 286 full-time employees subject to Kentucky income tax, which number is based on the job requirement for the Company's previous KBI project #23129.





**KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY****KBI REPORT - PRELIMINARY APPROVAL**

**Date:** August 31, 2023  
**Approved Company:** Kroger Limited Partnership II dba Kenlake Foods  
**City:** Murray **County:** Calloway  
**Activity:** Manufacturing **Prelim Resolution #:** KBI-I-23-117997  
**Bus. Dev. Contact:** C. Peek **DFS Staff:** M. Elder

**Project Description:** Kenlake Foods has been providing snack, baking and produce nuts to all Kroger retail divisions since 1982. This project would allow the company the capacity to produce dry roasted and PET jar packaged nuts for all retail divisions currently supplied by its vendors.

**Facility Details:** Expanding existing operations

**Anticipated Project Investment - Owned**

Land  
Building/Improvements  
Equipment  
Other Start-up Costs  
**TOTAL**

Eligible Costs	Total Investment
\$0	\$0
\$5,000,000	\$5,000,000
\$300,000	\$19,000,000
\$0	\$0
<b>\$5,300,000</b>	<b>\$24,000,000</b>

**NEGOTIATED TARGETS AND INCENTIVE AMOUNTS:**

Year	Job Target	Average Hourly Wage Target (Including Employee Benefits)	Annual Approved Cost Limitation
As of Activation Date	15	\$36.00	
1	15	\$36.00	\$15,000
2	15	\$36.00	\$15,000
3	15	\$36.00	\$15,000
4	15	\$36.00	\$15,000
5	15	\$36.00	\$15,000
6	15	\$36.00	\$15,000
7	15	\$36.00	\$15,000
8	15	\$36.00	\$15,000
9	15	\$36.00	\$15,000
10	15	\$36.00	\$15,000

**TOTAL NEGOTIATED TAX INCENTIVE AMOUNT:**

**\$150,000**

**Incentive Type:**  
Other

**Statutory Minimum Wage Requirements:**  
Base hourly wage: \$10.88  
Total hourly compensation: \$12.51

**Ownership (20% or more):**  
Publicly Traded

**Active State Participation at the project site:** None

**Requested Wage Assessment / Local Participation:**  
State: 1.50%  
Local: .50% City of Murray

**Unemployment Rate:**  
County: 5.2%  
Kentucky: 4.5%

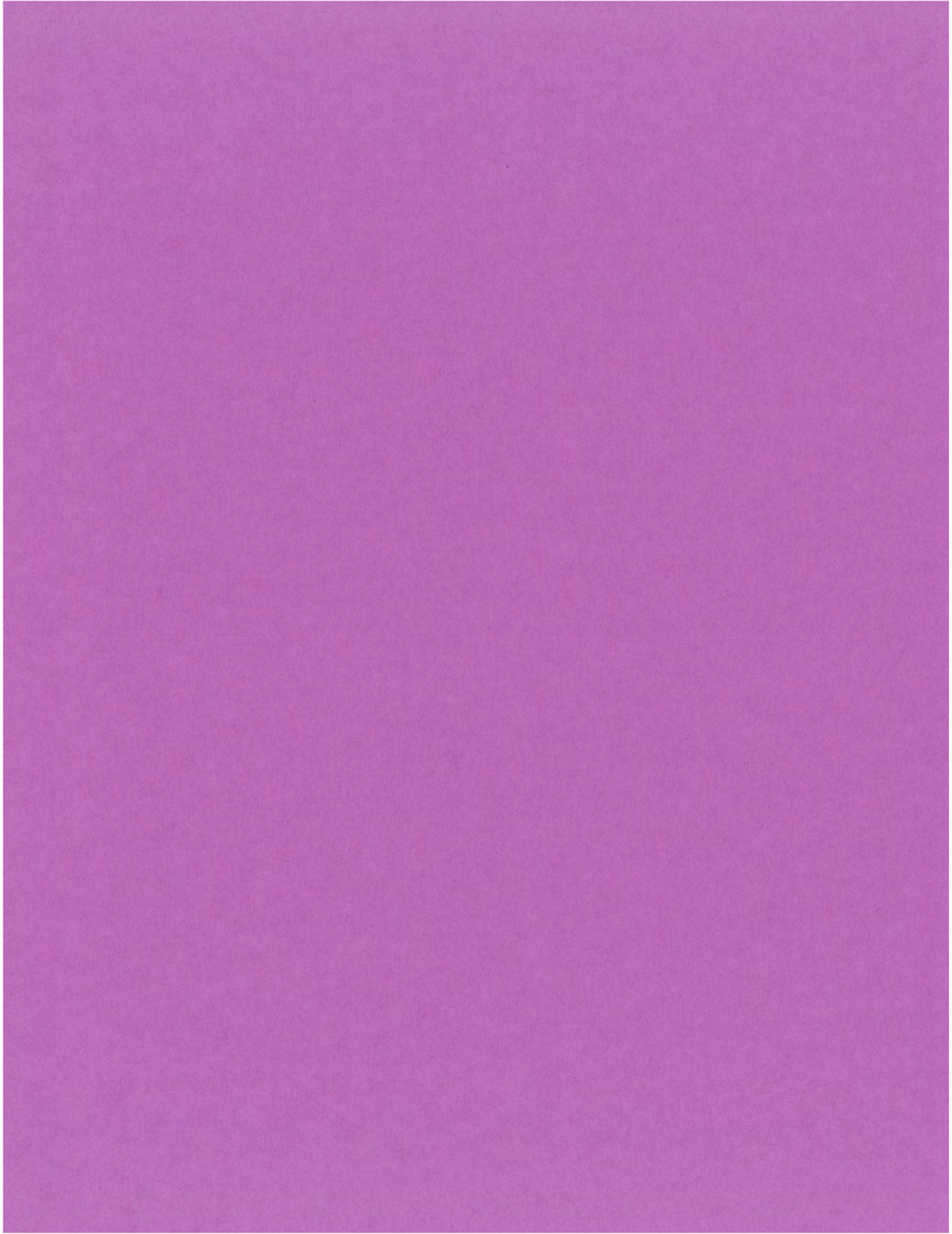
**Existing Presence in Kentucky:**  
Boone, Calloway, Clark, Jefferson and Warren Counties

**Special Conditions:**

The company will be required to maintain a base employment equal to the number of full-time employees subject to Kentucky income tax as of the date of preliminary approval. The company reported 343 full-time employees subject to Kentucky income tax as of the application date.

The company will be required to maintain 90% of the total statewide full-time employees subject to Kentucky income tax at all company and affiliate locations, excluding the site of the project, as of the date of preliminary approval.





**KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY**  
**KBI REPORT - PRELIMINARY APPROVAL**

**Date:** August 31, 2023  
**Approved Company:** Safran Landing Systems Kentucky, LLC  
**City:** Walton **County:** Boone  
**Activity:** Manufacturing **Prelim Resolution #:** KBI-I-23-118028  
**Bus. Dev. Contact:** C. Dodd **DFS Staff:** R. Aiken

**Project Description:** Safran Landing Systems is a French company involved in the design, development, manufacturing and customer support of all types of aircraft landing gear, wheels and brakes. The company is considering expanding existing operations to meet the increased demand for carbon composite brakes due to the rise in airline traffic.

**Facility Details:** Expanding existing operations

**Anticipated Project Investment - Owned**

	Eligible Costs	Total Investment
Land	\$0	\$0
Building/Improvements	\$11,466,300	\$11,466,300
Equipment	\$1,340,000	\$53,715,240
Other Start-up Costs	\$0	\$0
<b>TOTAL</b>	<b>\$12,806,300</b>	<b>\$65,181,540</b>

**NEGOTIATED TARGETS AND INCENTIVE AMOUNTS:**

Year	Job Target	Average Hourly Wage Target (Including Employee Benefits)	Annual Approved Cost Limitation
As of Activation Date	67	\$44.34	
1	78	\$44.34	\$149,500
2	78	\$44.34	\$149,500
3	85	\$44.34	\$149,500
4	85	\$44.34	\$149,500
5	92	\$44.34	\$149,500
6	92	\$44.34	\$149,500
7	92	\$44.34	\$149,500
8	92	\$44.34	\$149,500
9	92	\$44.34	\$149,500
10	92	\$44.34	\$149,500

**TOTAL NEGOTIATED TAX INCENTIVE AMOUNT:**

**\$1,495,000**

**Incentive Type:**  
Other

**Statutory Minimum Wage Requirements:**  
Base hourly wage: \$10.88  
Total hourly compensation: \$12.51

**Ownership (20% or more):**  
Safran USA, Inc. Irving, TX

**Active State Participation at the project site:** None

**Requested Wage Assessment / Local Participation:**  
State: 1.8%  
Local: 0.6% Boone County

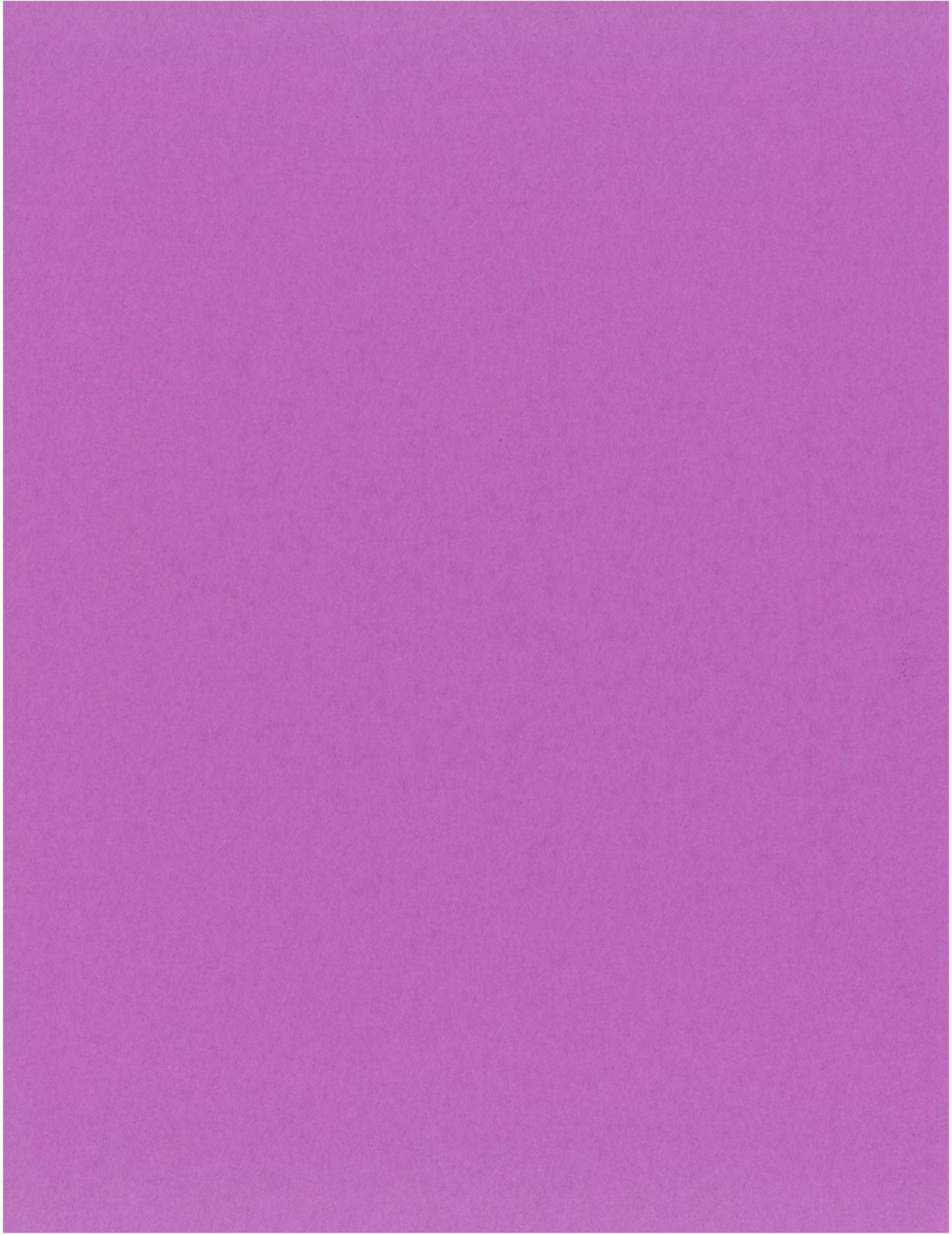
**Unemployment Rate:**  
County: 3.8% Kentucky: 4.5%

**Existing Presence in Kentucky:**  
Boone County

**Special Conditions:**

The company will be required to maintain a base employment equal to the number of full-time employees subject to Kentucky income tax as of the date of preliminary approval. The company reported 266 full-time employees subject to Kentucky income tax as of the application date.







# KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY

## KBI REPORT - PRELIMINARY APPROVAL

**Date:** August 31, 2023  
**Approved Company:** Bespoken Spirits, Inc.  
**City:** Lexington  
**Activity:** Manufacturing  
**Bus. Dev. Contact:** C. Dodd

**County:** Fayette  
**Prelim Resolution #:** KBI-IL-23-118032  
**DFS Staff:** R. Aiken

**Project Description:** Bespoken Spirits, Inc. is a rectifier and distributor of distilled spirits. The company is considering moving all manufacturing operations to Kentucky to make supply chain improvements and enable on site distillation of spirits.

**Facility Details:** Locating in a new facility

### Anticipated Project Investment - Leased

Rent  
 Building/Improvements  
 Equipment  
 Other Start-up Costs  
**TOTAL**

Eligible Costs	Total Investment
\$1,186,380	\$2,372,760
\$129,000	\$129,000
\$200,000	\$639,644
\$70,000	\$70,000
<b>\$1,585,380</b>	<b>\$3,211,404</b>

### NEGOTIATED TARGETS AND INCENTIVE AMOUNTS:

Year	Job Target	Average Hourly Wage Target (Including Employee Benefits)	Annual Approved Cost Limitation
As of Activation Date	10	\$70.77	
1	11	\$70.77	\$50,000
2	12	\$70.77	\$50,000
3	13	\$70.77	\$50,000
4	14	\$70.77	\$50,000
5	15	\$70.77	\$50,000
6	16	\$70.77	\$50,000
7	16	\$70.77	\$50,000
8	16	\$70.77	\$50,000
9	16	\$70.77	\$50,000
10	16	\$70.77	\$50,000

**TOTAL NEGOTIATED TAX INCENTIVE AMOUNT:**

**\$500,000**

**Incentive Type:**

Other

**Statutory Minimum Wage Requirements:**

Base hourly wage: \$10.88

Total hourly compensation: \$12.51

**Ownership (20% or more):**

Rodgers Massey Revocable Trust Woodside, CA

**Active State Participation at the project site:** None**Requested Wage Assessment / Local Participation:**

State: 2.7%

Local: 1% Fayette County

**Unemployment Rate:**

County: 3.7%

Kentucky: 4.5%

**Existing Presence in Kentucky:**

Fayette County

**Special Conditions:**

The company will be required to maintain a base employment equal to the number of full-time employees subject to Kentucky income tax as of the date of preliminary approval. The company reported one full-time employee subject to Kentucky income tax as of the application date.

The project will include multiple locations within Fayette County/Lexington. Only investment costs incurred at 109 W. Loudon Ave. will be considered towards calculating eligible costs. Employees and their respective wages at the locations included in the project definition will be eligible for compliance.



## **MEMORANDUM**

**TO:** KEDFA Board Members

**FROM:** Michelle Elder   
Incentive Administration Division

**DATE:** August 31, 2023

**SUBJECT:** KBI Extensions

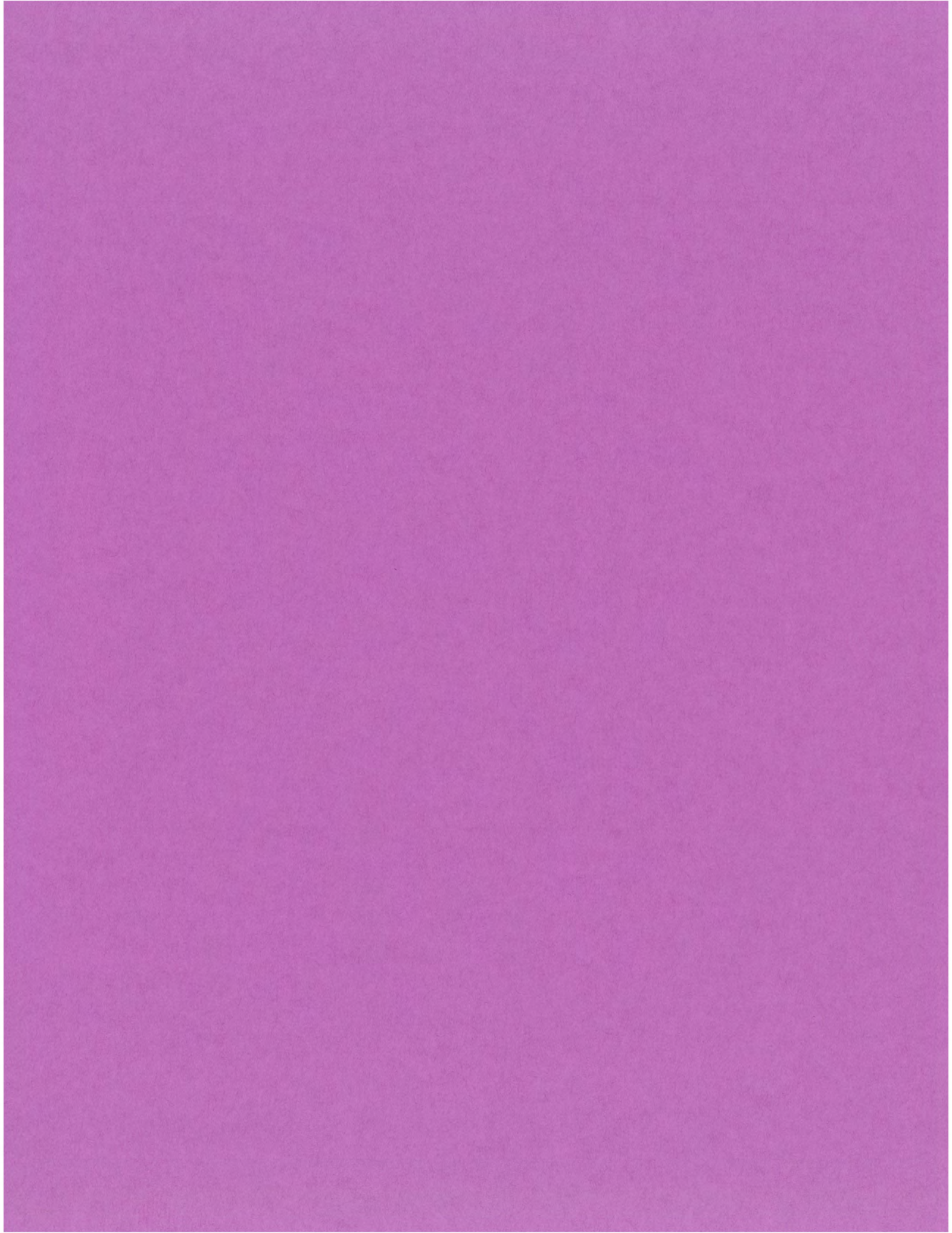
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The following companies have previously received KBI preliminary approval and are requesting approval of a time extension:

<b>Company</b>	<b>County</b>	<b>Extension</b>
Setco Sales Company	Boone	3 Month
Faurecia Automotive Seating LLC	Shelby	12 Month
HVAC Distributing LLC	Graves	12 Month
Joe Leasure & Sons, Inc.	Hopkins	12 Month
Smiley Monroe Inc.	Simpson	12 Month

Staff recommends approval.





**KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY  
KBI REPORT - FINAL APPROVAL**

**Date:** August 31, 2023  
**Preliminary Approval:** June 27, 2019  
**Approved Company:** Itsuwa KY, LLC  
**City:** Bardstown  
**Activity:** Manufacturing  
**Bus. Dev. Contact:** M. Jollie

**County:** Nelson  
**Final Resolution #:** KBI-F-23-22586  
**DFS Staff:** M. Elder

**Project Description:** Itsuwa KY, LLC specializes in electro-coating of automotive parts. The company expanded its coating and painting operation in Bardstown to supply the growing demands of the automotive industry.

Anticipated Project Investment - Owned	Eligible Costs	Total Investment
	\$1,064,900	\$1,064,900

**NEGOTIATED TARGETS AND INCENTIVE AMOUNTS:**

Year	Job Target	Average Hourly Wage Target (Including Employee Benefits)	Annual Approved Cost Limitation
As of Activation Date	18	\$18.00	
1	20	\$18.00	\$14,500
2	20	\$18.00	\$14,500
3	20	\$18.00	\$14,500
4	20	\$18.00	\$14,500
5	20	\$18.00	\$14,500
6	20	\$18.00	\$14,500
7	20	\$18.00	\$14,500
8	20	\$18.00	\$14,500
9	20	\$18.00	\$14,500
10	20	\$18.00	\$14,500

**TOTAL NEGOTIATED TAX INCENTIVE AMOUNT:**

**\$145,000**

**County Type:**  
Other

**Statutory Minimum Wage Requirements:**

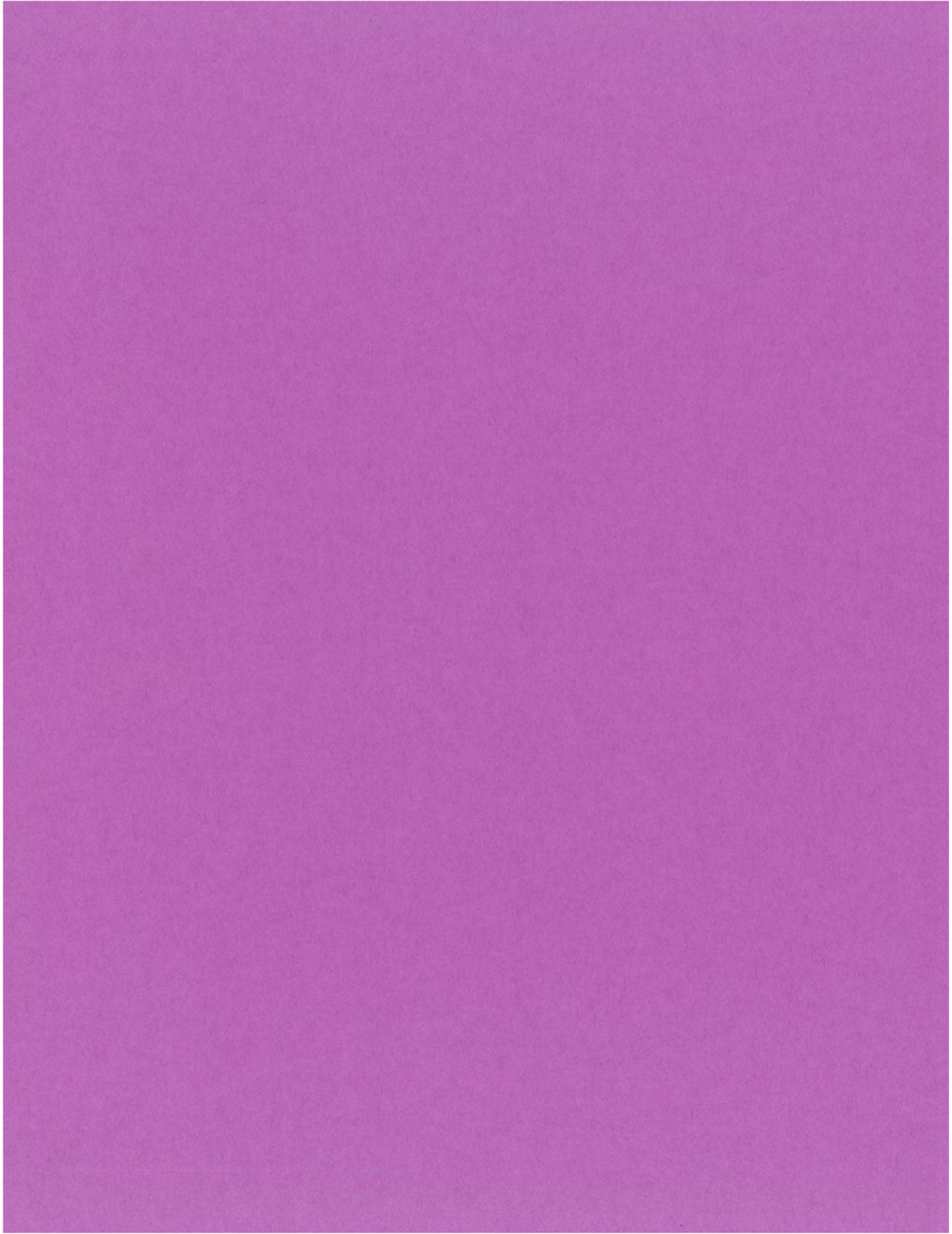
Base hourly wage: \$10.88  
Total hourly compensation: \$12.51

**Special Conditions:**

Maintain Base Employment: 47

**Modifications since preliminary approval?** No





**KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY  
KBI REPORT - FINAL APPROVAL**

**Date:** August 31, 2023  
**Preliminary Approval:** December 9, 2021  
**Approved Company:** Consumer Cellular, Incorporated  
**City:** Louisville  
**Activity:** Service or Technology  
**Bus. Dev. Contact:** M. Jollie  
**County:** Jefferson  
**Final Resolution #:** KBI-FL-23-23663  
**DFS Staff:** M. Elder

**Project Description:** Consumer Cellular, Incorporated is an American postpaid mobile virtual network operator offering cellphones, no-contract cellphone plans and accessories with a focus on users over age 50. The company expanded to meet growth and better serve a national scale customer base.

Anticipated Project Investment - Leased	Eligible Costs	Total Investment
	\$8,510,000	\$15,510,000

**NEGOTIATED TARGETS AND INCENTIVE AMOUNTS:**

Year	Job Target	Average Hourly Wage Target (Including Employee Benefits)	Annual Approved Cost Limitation
As of Activation Date	25	\$20.00	
1	405	\$20.00	\$550,000
2	486	\$20.00	\$550,000
3	486	\$20.00	\$550,000
4	486	\$20.00	\$550,000
5	486	\$20.00	\$550,000
6	486	\$20.00	\$550,000
7	486	\$20.00	\$550,000
8	486	\$20.00	\$550,000
9	486	\$20.00	\$550,000
10	486	\$20.00	\$550,000

**TOTAL NEGOTIATED TAX INCENTIVE AMOUNT:**

**\$5,500,000**

**County Type:**  
Other

**Statutory Minimum Wage Requirements:**

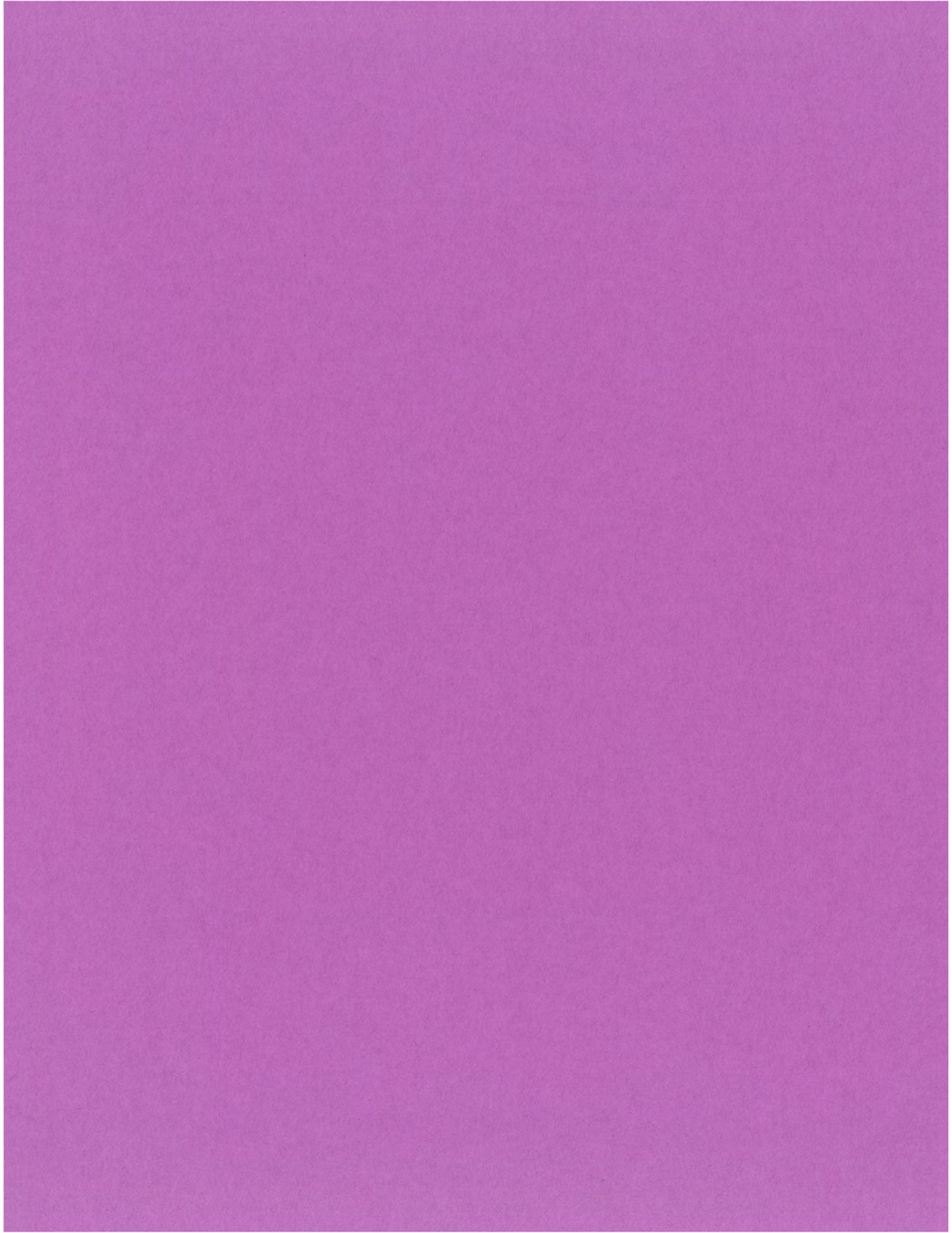
Base hourly wage: \$10.88  
Total hourly compensation: \$12.51

**Special Conditions:** None

**Modifications since preliminary approval?** Yes

State wage assessment has been updated to reflect the current rate. All other aspects of the project remain the same.





**KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY  
KBI REPORT - FINAL APPROVAL**

**Date:** August 31, 2023  
**Preliminary Approval:** March 31, 2022  
**Approved Company:** Legacy Metals, LLC  
**City:** Hopkinsville  
**Activity:** Manufacturing  
**Bus. Dev. Contact:** C. Peek

**County:** Christian  
**Final Resolution #:** KBI-F-23-23809  
**DFS Staff:** M. Elder

**Project Description:** Legacy Metals, LLC is a family owned company that opened in 2017 with only 2 employees when the founder saw a need for a building materials supplier in the area. The company expanding its facility to help meet customer demand.

Anticipated Project Investment - Owned	Eligible Costs	Total Investment
	\$2,679,452	\$2,679,452

**NEGOTIATED TARGETS AND INCENTIVE AMOUNTS:**

Year	Job Target	Average Hourly Wage Target (Including Employee Benefits)	Annual Approved Cost Limitation
As of Activation Date	10	\$17.00	
1	15	\$17.00	\$20,000
2	20	\$17.00	\$30,000
3	25	\$17.00	\$50,000
4	30	\$17.00	\$50,000
5	35	\$17.00	\$50,000
6	40	\$17.00	\$80,000
7	45	\$17.00	\$80,000
8	50	\$17.00	\$80,000
9	55	\$17.00	\$80,000
10	60	\$17.00	\$80,000
11	65	\$17.00	\$80,000
12	70	\$17.00	\$80,000
13	80	\$17.00	\$80,000
14	90	\$17.00	\$80,000
15	100	\$17.00	\$80,000

**TOTAL NEGOTIATED TAX INCENTIVE AMOUNT:**

**\$1,000,000**

**County Type:**  
Enhanced

**Statutory Minimum Wage Requirements:**

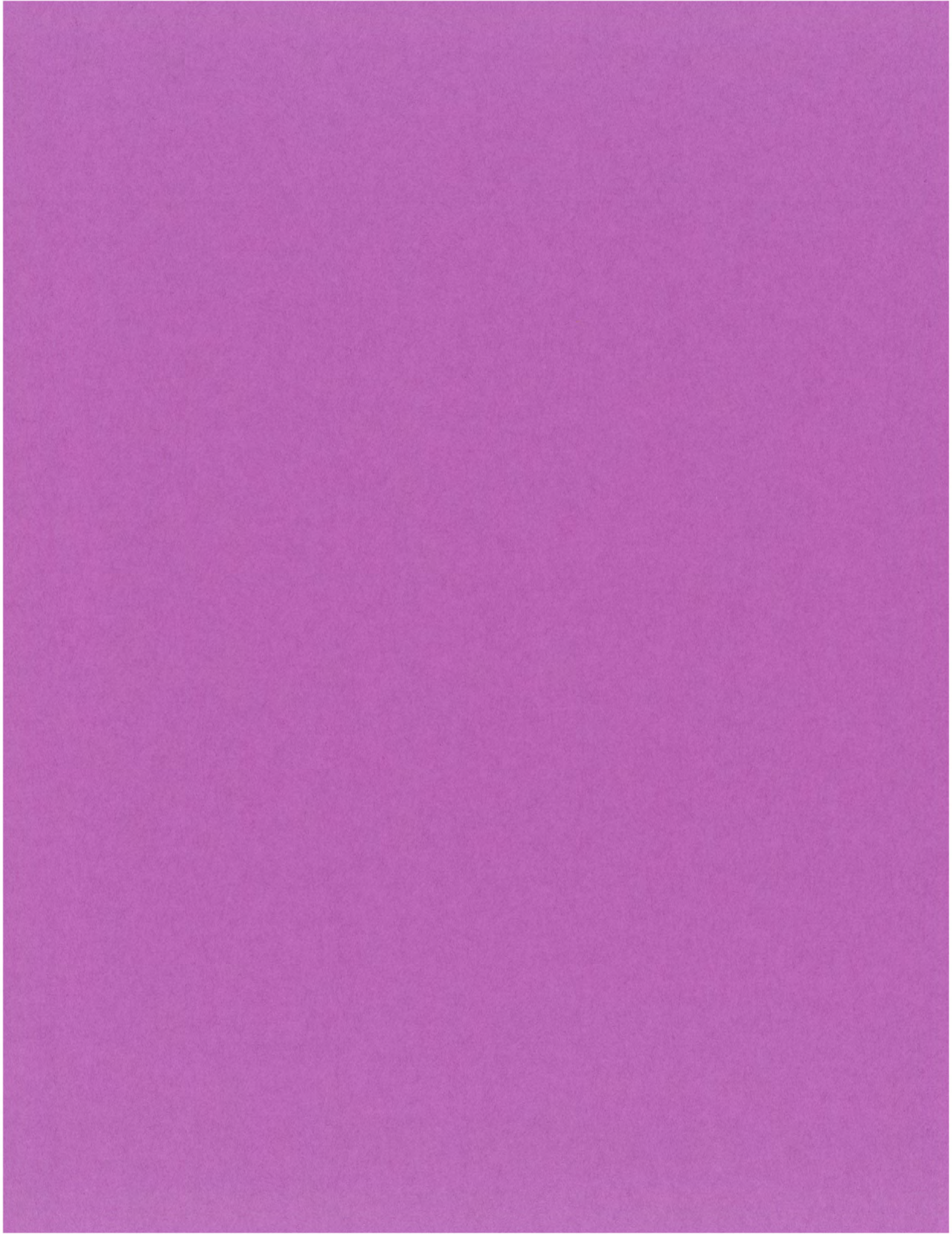
Base hourly wage: \$9.06  
Total hourly compensation: \$10.42

**Special Conditions:**  
Maintain Base Employment: 28

**Modifications since preliminary approval?** Yes

Total investment and eligible costs have been updated based on the current projections. State wage assessment has been updated to reflect the current rate. All other aspects of the project remain the same.







**KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY  
KBI REPORT - FINAL APPROVAL**

**Date:** August 31, 2023  
**Preliminary Approval:** October 28, 2021  
**Approved Company:** Nemak USA Inc.  
**City:** Glasgow  
**Activity:** Manufacturing  
**Bus. Dev. Contact:** C. Peek

**County:** Barren  
**Final Resolution #:** KBI-F-23-23635  
**DFS Staff:** M. Elder

**Project Description:** Nemak USA Inc. is a leading provider of innovative light weighting solutions for the global automotive industry, specializing in the development and manufacturing of aluminum components for powertrain and body structure applications. Nemak employs more than 22,000 people at 38 facilities worldwide. The company added additional equipment and completed building upgrades to support a potential EV client.

Anticipated Project Investment - Owned

Eligible Costs	Total Investment
\$3,000,000	\$27,000,000

**NEGOTIATED TARGETS AND INCENTIVE AMOUNTS:**

Year	Job Target	Average Hourly Wage Target (Including Employee Benefits)	Annual Approved Cost Limitation
As of Activation Date	50	\$35.00	
1	50	\$35.00	\$100,000
2	100	\$35.00	\$150,000
3	150	\$35.00	\$150,000
4	170	\$35.00	\$300,000
5	170	\$35.00	\$300,000
6	170	\$35.00	\$300,000
7	170	\$35.00	\$300,000
8	170	\$35.00	\$300,000
9	170	\$35.00	\$300,000
10	170	\$35.00	\$300,000

**TOTAL NEGOTIATED TAX INCENTIVE AMOUNT:**

**\$2,500,000**

**County Type:**  
Other

**Statutory Minimum Wage Requirements:**

Base hourly wage: \$10.88  
Total hourly compensation: \$12.51

**Special Conditions:**

Maintain Base Employment: 212

**Modifications since preliminary approval?** Yes

The project location is now 400 American Avenue and the campus location is now 20 Prestwick Drive. State wage assessment has been updated to reflect the current rate. All other aspects of the project remain the same.

The first part of the paper discusses the importance of the research and the objectives of the study. It then presents a literature review of the existing research on the topic. The next section describes the methodology used in the study, including the data collection and analysis techniques. The results of the study are then presented, followed by a discussion of the findings and their implications. Finally, the paper concludes with a summary of the main points and suggestions for future research.

The research was conducted using a quantitative approach, with data collected from a survey of 100 participants. The survey was designed to measure the levels of various factors related to the research topic. The data was then analyzed using statistical methods to identify patterns and relationships. The results of the analysis are presented in the following sections.

The findings of the study indicate that there is a significant relationship between the variables studied. Specifically, the results show that as the level of one variable increases, the level of the other variable also tends to increase. This relationship is supported by the statistical analysis, which shows a positive correlation between the two variables.

These findings have important implications for the field of study. They suggest that the factors being studied are closely related and that understanding one factor can help in understanding the other. This information can be used to develop more effective interventions or policies in the future.

In conclusion, the study has provided valuable insights into the relationship between the variables studied. The results suggest a positive correlation between the two variables, which has important implications for the field. Further research is needed to explore this relationship in more detail and to identify the underlying mechanisms.

**KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY  
KBI REPORT - FINAL APPROVAL**

**Date:** August 31, 2023  
**Preliminary Approval:** June 24, 2021  
**Approved Company:** Neogen Corporation  
**City:** Mt. Sterling  
**Activity:** Manufacturing  
**Bus. Dev. Contact:** C. Dodd

**County:** Montgomery  
**Final Resolution #:** KBI-FL-23-23325  
**DFS Staff:** M. Elder

**Project Description:** Neogen Corporation develops, manufactures and markets products to provide solutions for animal and food safety. The company consolidated some of its manufacturing and distribution operations.

Anticipated Project Investment - Leased	Eligible Costs	Total Investment
	\$10,324,730	\$10,324,730

**NEGOTIATED TARGETS AND INCENTIVE AMOUNTS:**

Year	Job Target	Average Hourly Wage Target (Including Employee Benefits)	Annual Approved Cost Limitation
As of Activation Date	28	\$24.00	
1	49	\$24.00	\$75,000
2	52	\$24.00	\$75,000
3	55	\$24.00	\$100,000
4	58	\$24.00	\$100,000
5	61	\$24.00	\$100,000
6	64	\$24.00	\$100,000
7	67	\$24.00	\$100,000
8	71	\$24.00	\$100,000
9	75	\$24.00	\$100,000
10	79	\$24.00	\$100,000
11	79	\$24.00	\$100,000
12	79	\$24.00	\$100,000
13	79	\$24.00	\$100,000
14	79	\$24.00	\$125,000
15	79	\$24.00	\$125,000

**TOTAL NEGOTIATED TAX INCENTIVE AMOUNT:**

**\$1,500,000**

**County Type:**  
Enhanced

**Statutory Minimum Wage Requirements:**

Base hourly wage: \$9.06  
Total hourly compensation: \$10.42

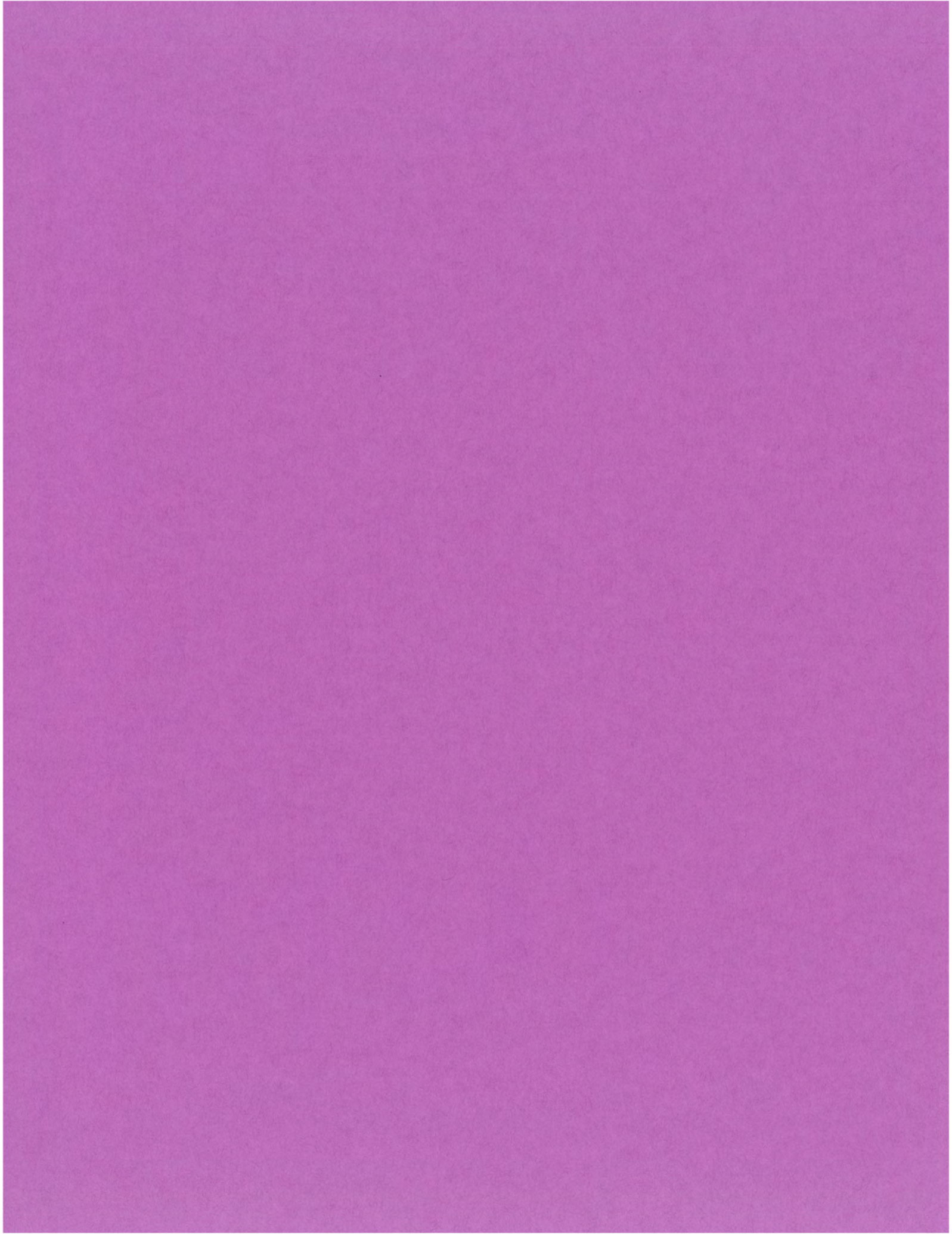
**Special Conditions:**

Maintain Statewide Employment: 152

**Modifications since preliminary approval?** Yes

Total investment and eligible costs have been updated based on the current projections. The project changed from an owned project to a leased project with no rent being considered as eligible costs. State wage assessment has been updated to reflect the current rate. All other aspects of the project remain the same.





**KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY  
KRA REPORT - PRELIMINARY APPROVAL**

**Date:** August 31, 2023  
**Approved Company:** Winston Industries, LLC  
**City:** Louisville **County:** Jefferson  
**Prelim Resolution #:** KRA-IL-23-118027  
**Activity:** Manufacturing  
**Bus. Dev. Contact:** A. Chilton **DFS Staff:** B. Combs  
**Project Description:** Winston Industries, LLC is a foodservice product manufacturer with a broad portfolio of clients that range from school cafeterias to the world's finest dining restaurants. The company is growing and needs to invest in additional manufacturing equipment and infrastructure to meet demand. If approved for incentives, the company would start purchasing equipment in 2023. The project would not be economically feasible without the incentives, and the company considers the incentives important to grow its capacity in Kentucky.

Number of full-time jobs at the project location as of the application date:  
 paying average hourly wages, excluding benefits, of:

215
\$21.75

**Negotiated job retention percentage:**

(Required to be at least 85% of employment as of preliminary approval)

90%
-----

**Anticipated Project Investment - Leased**

**Anticipated Equipment and Related Costs**

Land  
 Building (new construction/additions)  
 Improvements (existing buildings)  
 Equipment and related costs (including installation costs)  
 Other related costs  
**TOTAL**

Maximum Recoverable (50% eligible)	Total Investment
\$0	\$0
\$0	\$0
\$0	\$0
\$602,000	\$1,204,000
\$0	\$0
<b>\$602,000</b>	<b>\$1,204,000</b>

**Maximum Amount of Eligible Costs:**

**\$602,000**

**TOTAL NEGOTIATED TAX INCENTIVE AMOUNT:**

**\$350,000**

**Financing:**

Source	Amount
Bank Loan	\$1,204,000
<b>TOTAL</b>	<b>\$1,204,000</b>

**Ownership (20% or more):**

Christopher Shelton Louisville, KY

**Active State Participation at the project site:** None

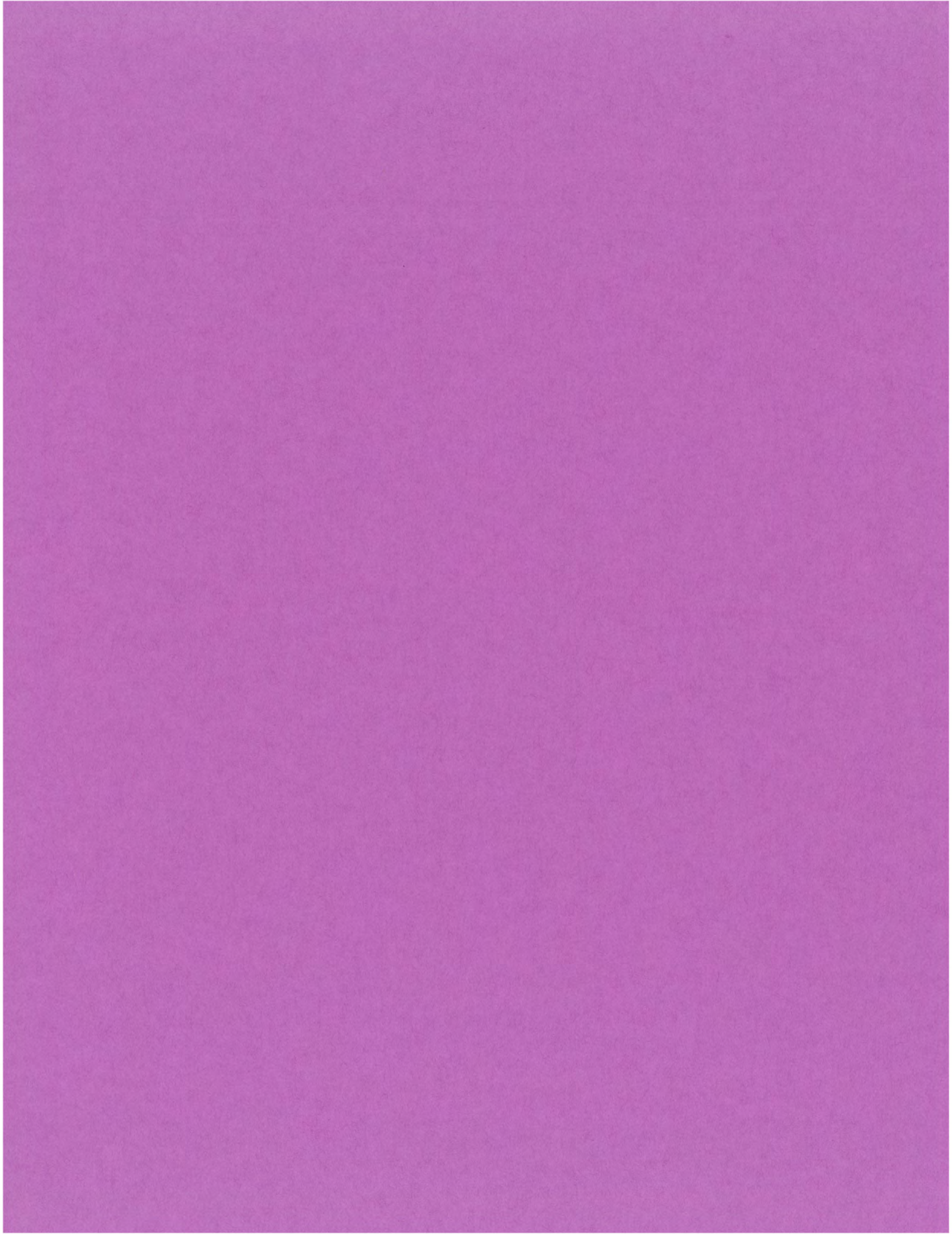
**Unemployment Rate**

County: 4.0%

Kentucky: 4.5%

**Special Conditions:** None







**KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY  
KRA REPORT - FINAL APPROVAL**

**Date:** August 31, 2023  
**Preliminary Approval:** September 24, 2020  
**Approved Company:** Tarter Gate Company, LLC  
**City:** Dunnville **County:** Casey  
**Final Resolution #:** KRA-F-23-23148  
**Activity:** Manufacturing  
**Bus. Dev. Contact:** C. Prather **OFS Staff:** M. Elder

**Project Description:** Tarter Gate Company, LLC is one of the largest manufacturers of farm gates and animal management equipment in North America with operations in Kentucky, Utah, and Indiana. Product demand reached unparalleled levels at the Dunnville facility and the need to invest significant capital in order to meet the growing demands of its customers.  
The company renovated and expanded to accommodate additional manufacturing equipment. The proposed project includes two expansions to implement a robotic welding system, ColorMax 2 powder spray system to the paint operation, adding machines to manufacture needed hardware internally, installing overhead cranes and load lot expansion with new loading docks. With the acquisition of robotics, implementation of state-of-the-art equipment and construction of additional manufacturing and store space, the company increased production, minimized facility downtime, improved safety and decreased dependency on laborers.

**Current number of full-time jobs at the project location:** 569

**Required number of full-time jobs to retain at the project location:** 329

**Project Investment - Owned**

**Preliminarily Approved Anticipated Costs**

Equipment and Related Costs

**TOTAL**

Eligible Costs	Total Investment
\$3,744,845	\$7,489,690
<b>\$3,744,845</b>	<b>\$7,489,690</b>

**Actual Costs Expended**

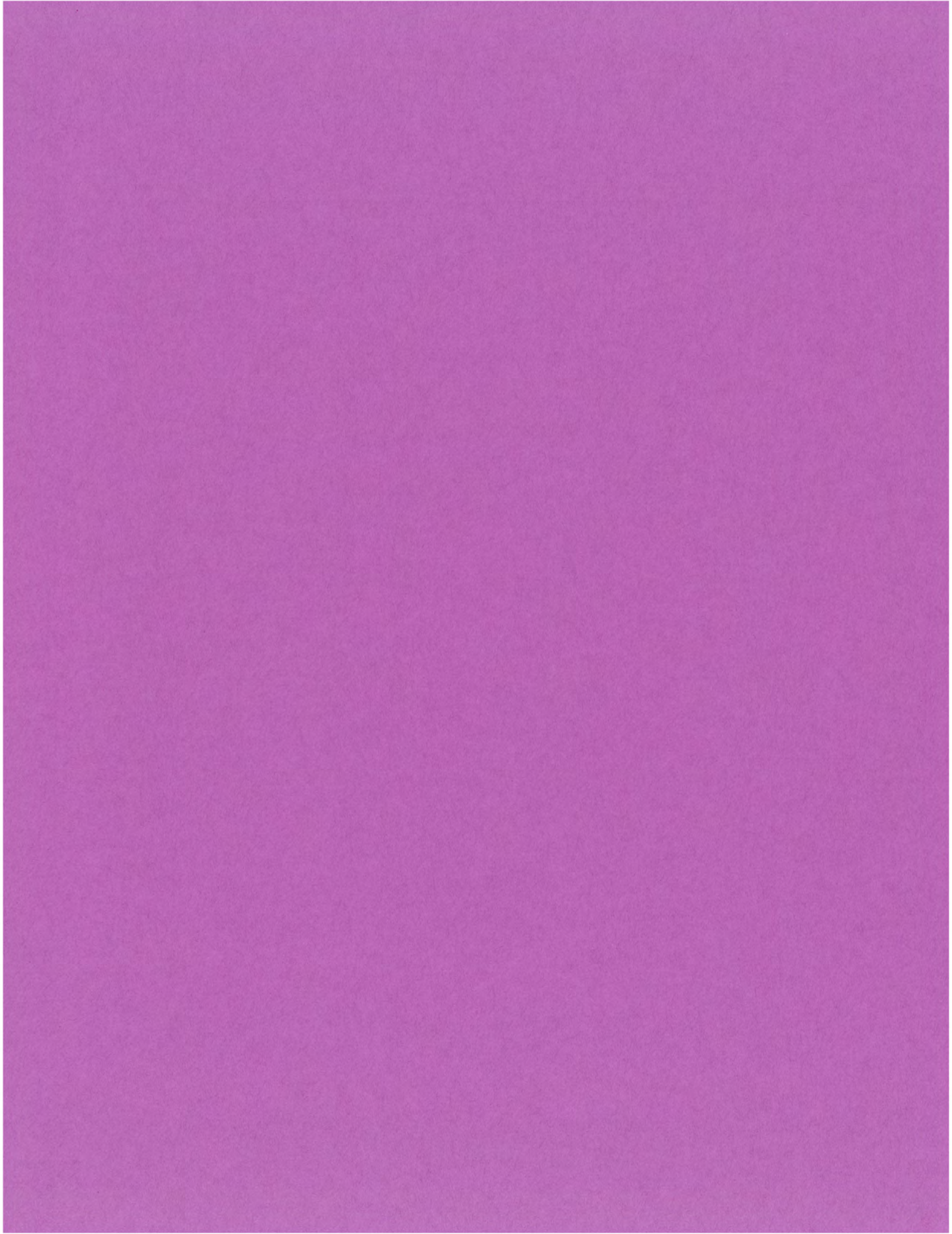
Equipment and Related Costs

**TOTAL**

Eligible Costs	Total Investment
\$8,251,660	\$16,503,319
<b>\$8,251,660</b>	<b>\$16,503,319</b>

**TOTAL NEGOTIATED TAX INCENTIVE AMOUNT:** \$1,500,000

**Modifications since preliminary approval?** No



**KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY  
KENTUCKY RURAL HOSPITAL LOAN PROJECT REPORT**

**Date:** August 31, 2023  
**Approved Borrower:** ARC Health Systems, LLC d/b/a Bellefonte Hospital and Recovery Center  
**City:** Ashland **County:** Lawrence  
**Activity:** Hospital Operations  
**Bus. Dev. Contact:** K. Slattery **DFS Staff:** M. Jordan

**Project Description:** ARC Health Systems, LLC d/b/a Bellefonte Hospital and Recovery Center will reopen in the footprint of the former Our Lady of Bellefonte Hospital. ARC Health Systems, LLC will establish a comprehensive mental and behavioral health treatment campus that includes psychiatric and chemical dependency hospital beds as well as inpatient and outpatient treatment services, ancillary treatment, vocational rehabilitation, and job training services. These psychiatric and chemical dependency treatment services are currently unavailable in the area.

ARC Health Systems, LLC d/b/a Bellefonte Hospital and Recovery Center is requesting loan proceeds from the Kentucky Rural Hospital Loan Program for working capital.

**Proposed Project Costs and Financing**

Total Project Costs		Proposed Financing	
Land	\$0	KEDFA	\$1,000,000
Building	\$0	Bank	\$0
Equipment	\$0	Equity	\$0
Other	\$0	Other	\$0
Operational Expenses	\$1,000,000	Foundations	\$0
<b>TOTAL</b>	<b>\$1,000,000</b>	<b>TOTAL</b>	<b>\$1,000,000</b>

**Project Cost Requirement:** 100% of project costs must be incurred by July 31, 2024 after date of KEDFA approval. All supporting documentation, including invoices and proof of payment will be submitted no later than August 31, 2024 after date of KEDFA approval.

**Existing, Full-time Jobs:** 0

**Required number of full-time jobs to retain at the project location:** 85% of FTE's as of one year after the date operations begin

**Loan Term:** 59 months **Interest Rate:** 1%

**Loan Repayment:** \$17,376.29 principal plus interest payments monthly beginning the earlier of:  
1) the last day of the month following the final reimbursement request or  
2) August 31, 2024 after date of KEDFA approval

**Disbursement:** Funds may be drawn down one month after KEDFA approval on a reimbursement basis with 100% of project costs drawn by 11 months after KEDFA approval. Disbursement amount may not be more than 10% of the previous month's operational expenses. No more than one disbursement per month may be requested.

**Collateral Required:** 1st Mortgage

**Guarantor(s):** Corporate Guarantee from Addiction Recovery Care, LLC and Shelton Robinson Properties, LLC. Personal Guarantee from Tim Robinson.

**RECOMMENDED KEDFA LOAN AMOUNT:** **\$1,000,000**

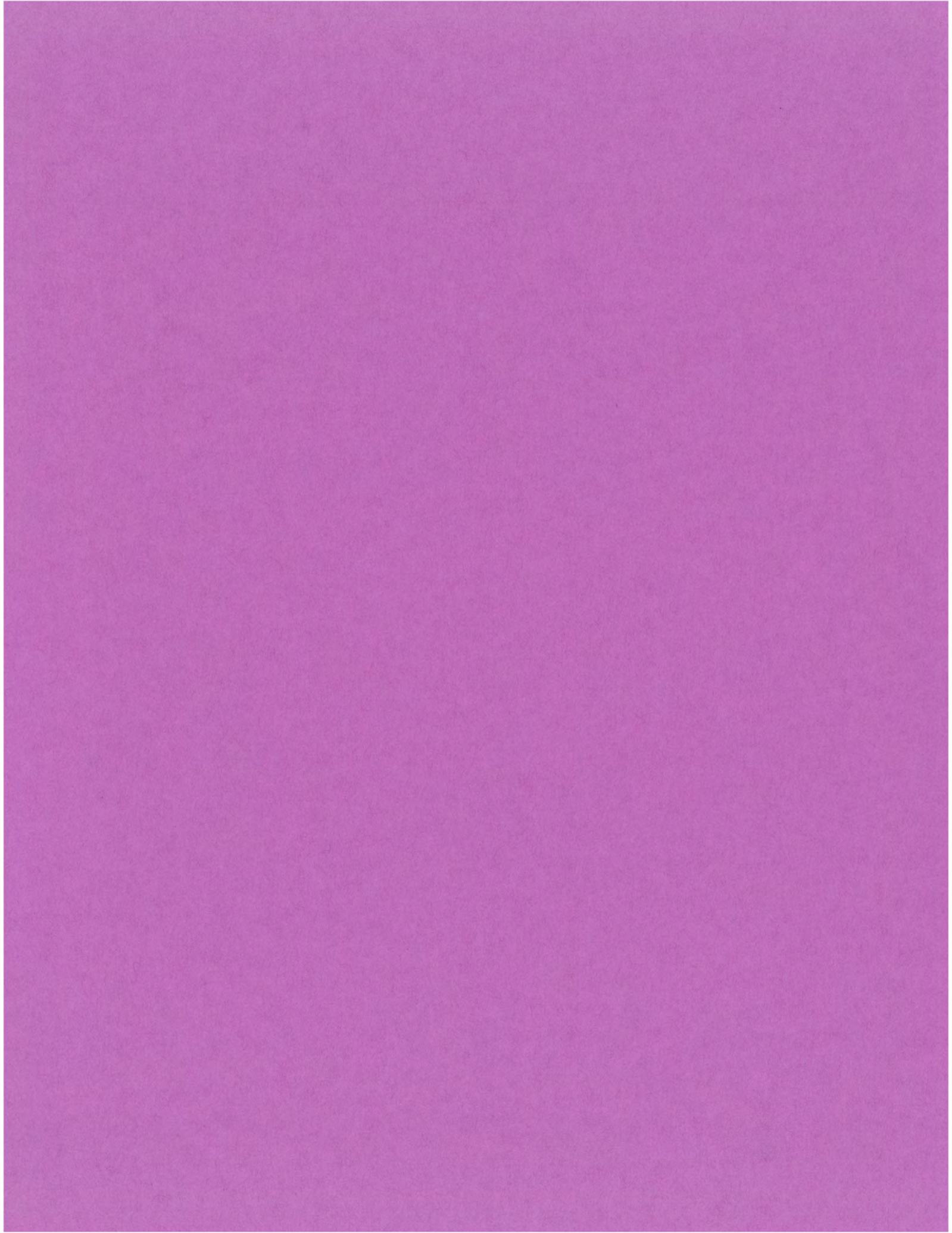


**Ownership (20% or more):**           Addiction Recovery Care, LLC   100%

**Active State Participation at the Project Site:** N/A

**Unemployment Rate:**               County: 5.2%   Kentucky: 3.8%

**Recommendation:**               Staff recommends approval.



## **MEMORANDUM**

**TO:** KEDFA Board Members

**FROM:** Dan Wood  
Compliance Division

**DATE:** August 31, 2023

**SUBJECT:** KEDFA Loan Modification Kentucky Rural Hospital Loan Program (KRHLP)  
Deaconess Union County Hospital, Inc.  
Union County, KY

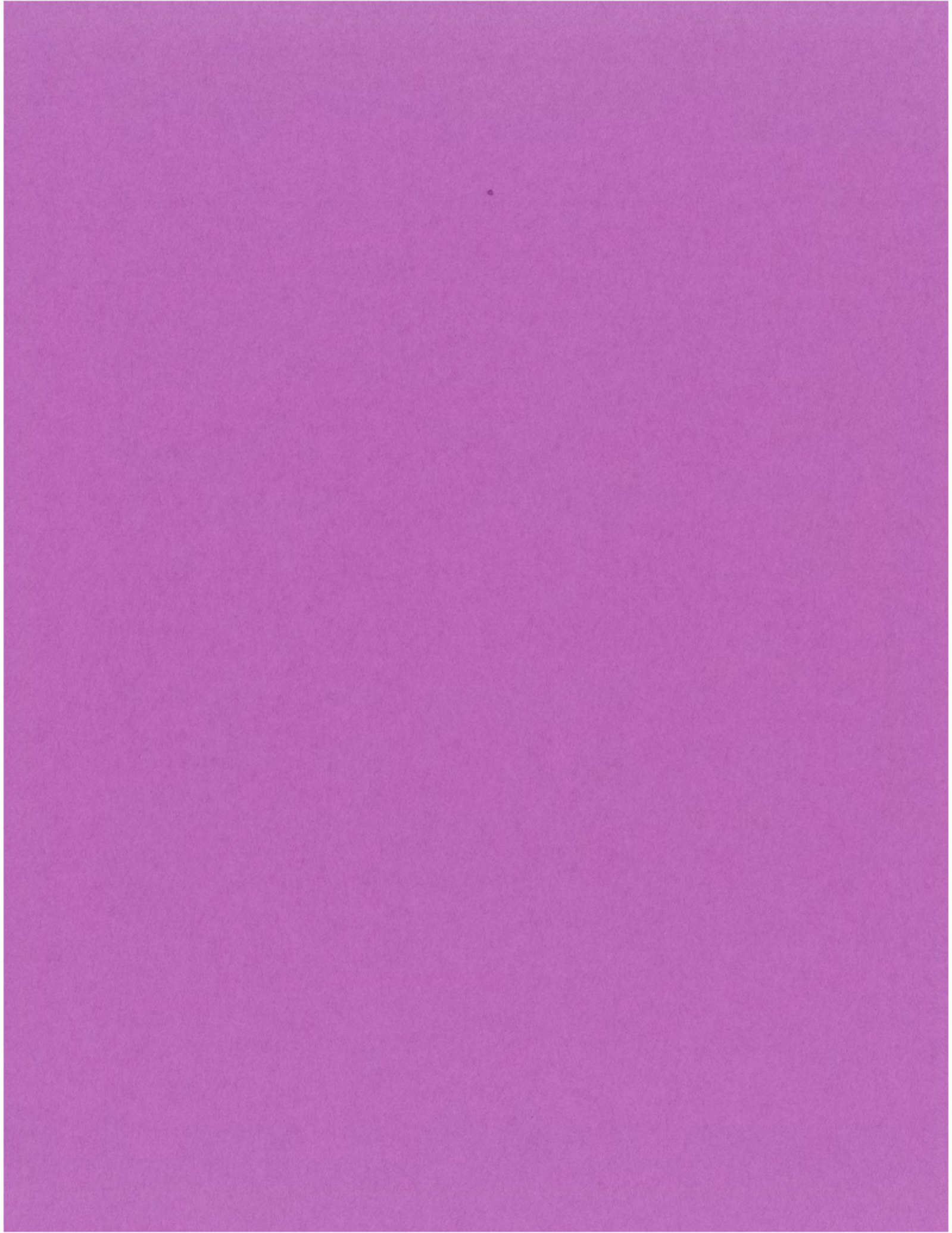
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On January 26, 2023, KEDFA approved a loan to Deaconess Union County Hospital, Inc. for a Kentucky Rural Hospital Loan. The loan was to be used to renovate the existing surgery space and all required support space to meet code requirements. The original loan was \$1,000,000 with a 1% interest rate. No advances on this loan are permitted after December 31, 2023, and payments are scheduled to begin January 31, 2024. KEDFA security is an Irrevocable Standby Letter of Credit dated December 22, 2022 for \$1,010,000.

Due to a much longer bidding process and lead times on construction materials, Deaconess Union County Hospital, Inc. is requesting to extend the allowable draw period one year, from December 31, 2023 to December 31, 2024, and commence payments the earlier of the end of the month following final disbursement of the loan or January 31, 2025. All other terms and conditions remain the same. This would allow them to re-evaluate their existing renovation plan to better fit their proposed budget.

Staff recommends approval to extend the allowable draw date to December 31, 2024.





## **MEMORANDUM**

**TO:** KEDFA Board Members

**FROM:** Dan Wood, Director  
Compliance Division

**DATE:** August 31, 2023

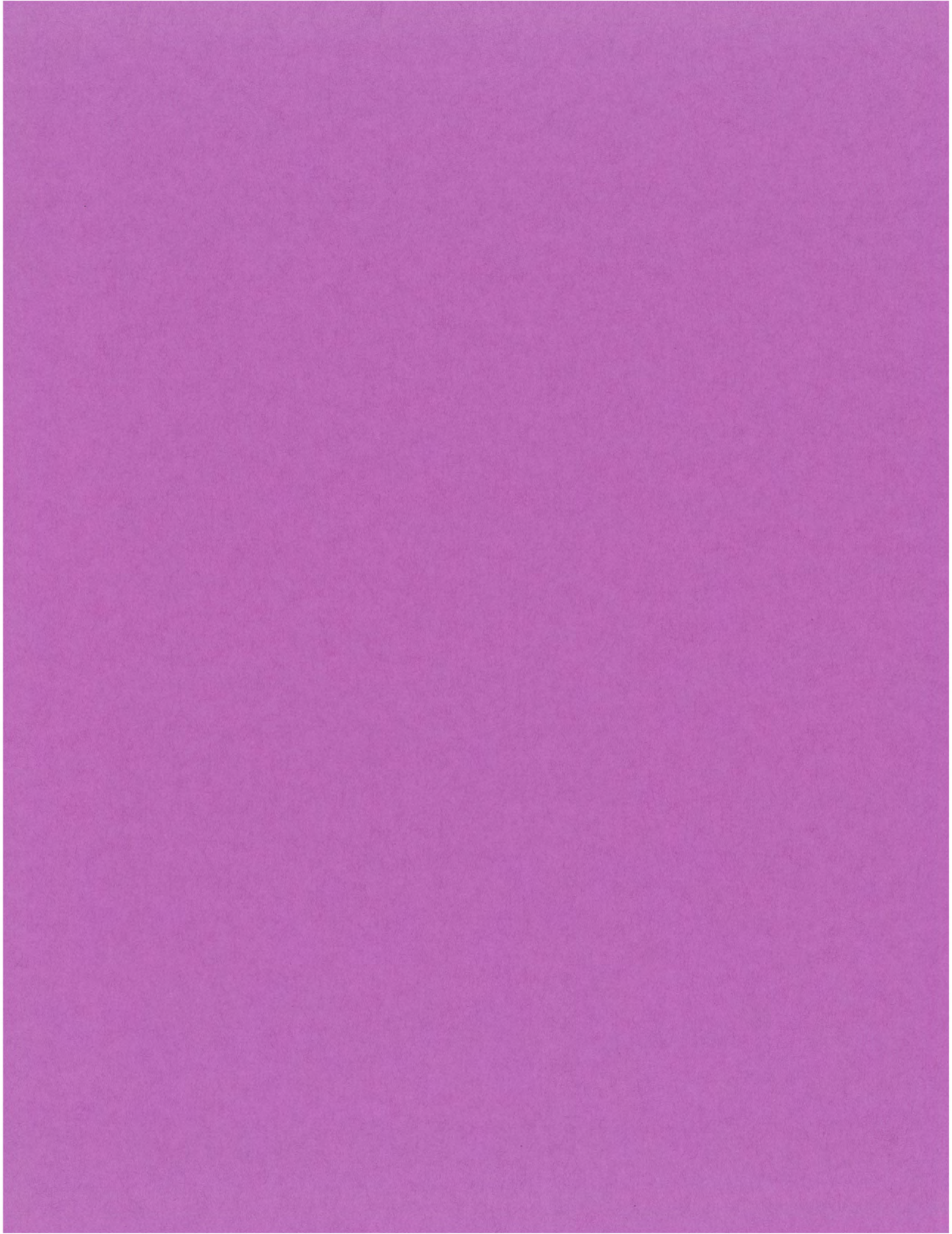
**SUBJECT:** KREDA Resolution  
Kellogg USA, Inc. f/k/a/ Mountaintop Baking Company (Pike)  
KREDA Project # 3847

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In 1991, KEDFA approved a Kentucky Rural Economic Development (KREDA) revenue bond for the Consolidated Biscuit Co. (Consolidated). In 1996, Consolidated assigned that Lease to Mountaintop Baking Company which in turn merged into Kellogg USA, Inc. (Company) in 2002. The Company desires to have the property subject to the Lease conveyed from KEDFA to the Company because of the expiration of the term of the Lease and the payment in full of the Bonds and related obligations. The resolution authorizes KEDFA to execute and deliver the deed upon receipt of documentation from the Trustee certifying the bonds have been paid in full.

Staff recommends approval of the KREDA resolution and the authorization to execute and deliver the documents upon receipt of the Trustee certification.







**KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY  
KEI REPORT**

**Date:** August 31, 2023  
**Approved Company:** Kentucky Hustler LLC  
**Project Name:** Kentucky Hustler Pilot  
Fayette, Jessamine, Woodford

**Counties Where Filming  
or Production Will Occur:**

**Activity:** Television Program **DFS Staff:** Tim Bates

**Project Description:** Kentucky Hustler LLC is a single purpose entity created for the production of "Kentucky Hustler."

Kentucky Hustler is a family drama/comedy set in the early '90s in Lexington, Kentucky based on the true story of two Mormon brothers who befriend street thugs and corrupt sports executives to build a cash empire by hustling tickets to international sporting events with the help of their friends from church.

Production is set to begin as early as September 1, 2023 and is anticipated to end by March 1, 2024.

**Anticipated Qualifying Project Expenditures:**

	<b>Enhanced Incentive County Expenditures</b>	<b>Other County Expenditures</b>	<b>Total Expenditures</b>
KY Resident, Above-the-line Production Crew		\$470,000	\$470,000
Non-KY Resident, Above-the-line Production Crew		\$265,000	\$265,000
KY Resident, Below-the-line Production Crew		\$794,500	\$794,500
Non-KY Resident, Below-the-line Production Crew		\$0	\$0
<b>Total Qualifying Payroll Expenditures</b>	\$0	\$1,529,500	\$1,529,500
<b>Total Qualifying Non-payroll Expenditures</b>		\$976,000	\$976,000
<b>TOTAL</b>	<b>\$0</b>	<b>\$2,505,500</b>	<b>\$2,505,500</b>

**Minimum Required Qualifying Project Expenditures:** \$125,000

**Anticipated Production Crew:**

	Kentucky Resident Crew Members	Non-Kentucky Resident Crew Members	Total Production Crew Members
Above-the-line Production Crew	35	10	45
Below-the-line Production Crew	38	10	48
<b>Total Production Crew Members</b>	<b>73</b>	<b>20</b>	<b>93</b>

**Ownership (20% or more):**

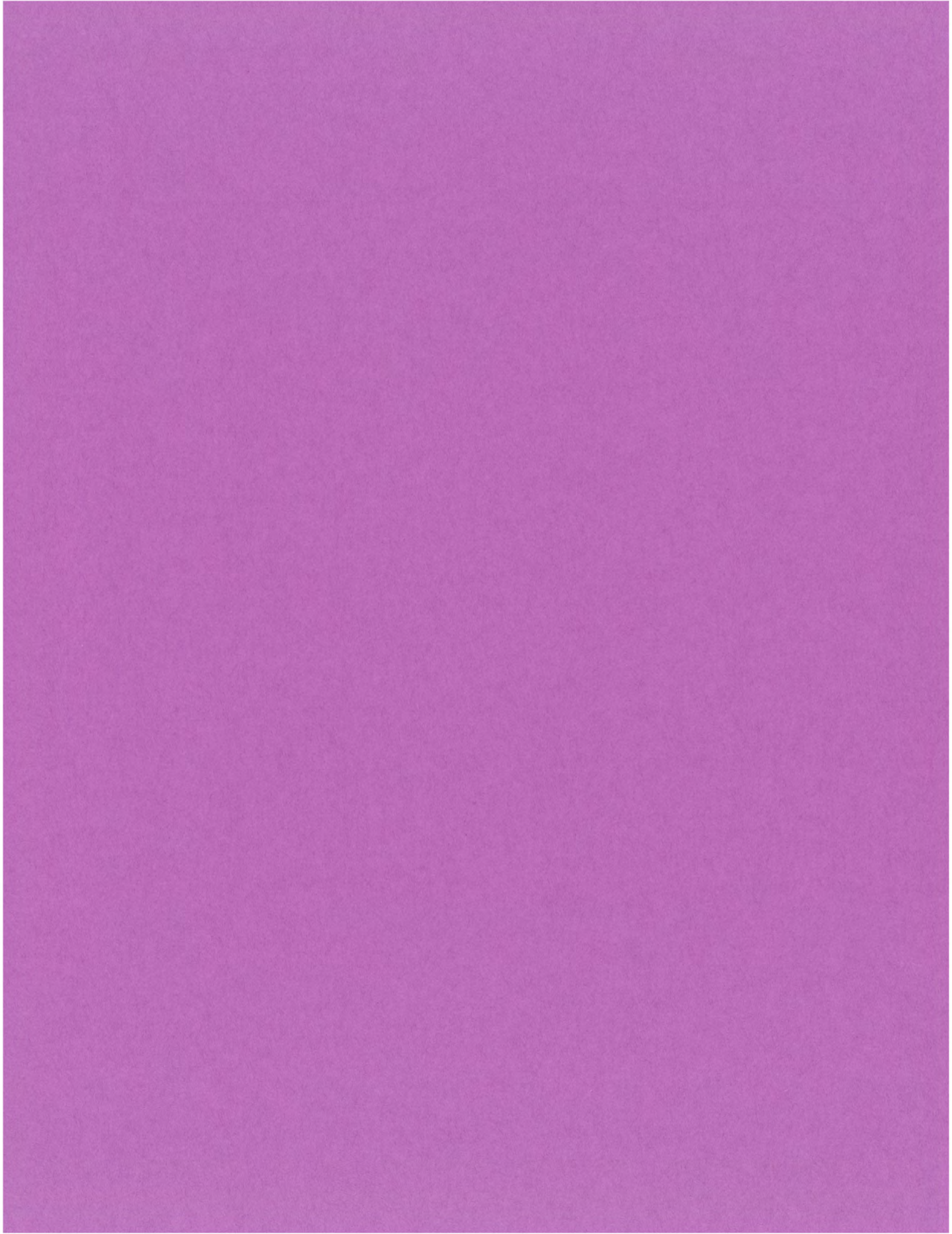
Terry Hatton

100%

**Other State Participation:**DateProgramStatusAmount

None

**TOTAL NEGOTIATED TAX INCENTIVE AMOUNT:****\$814,875**





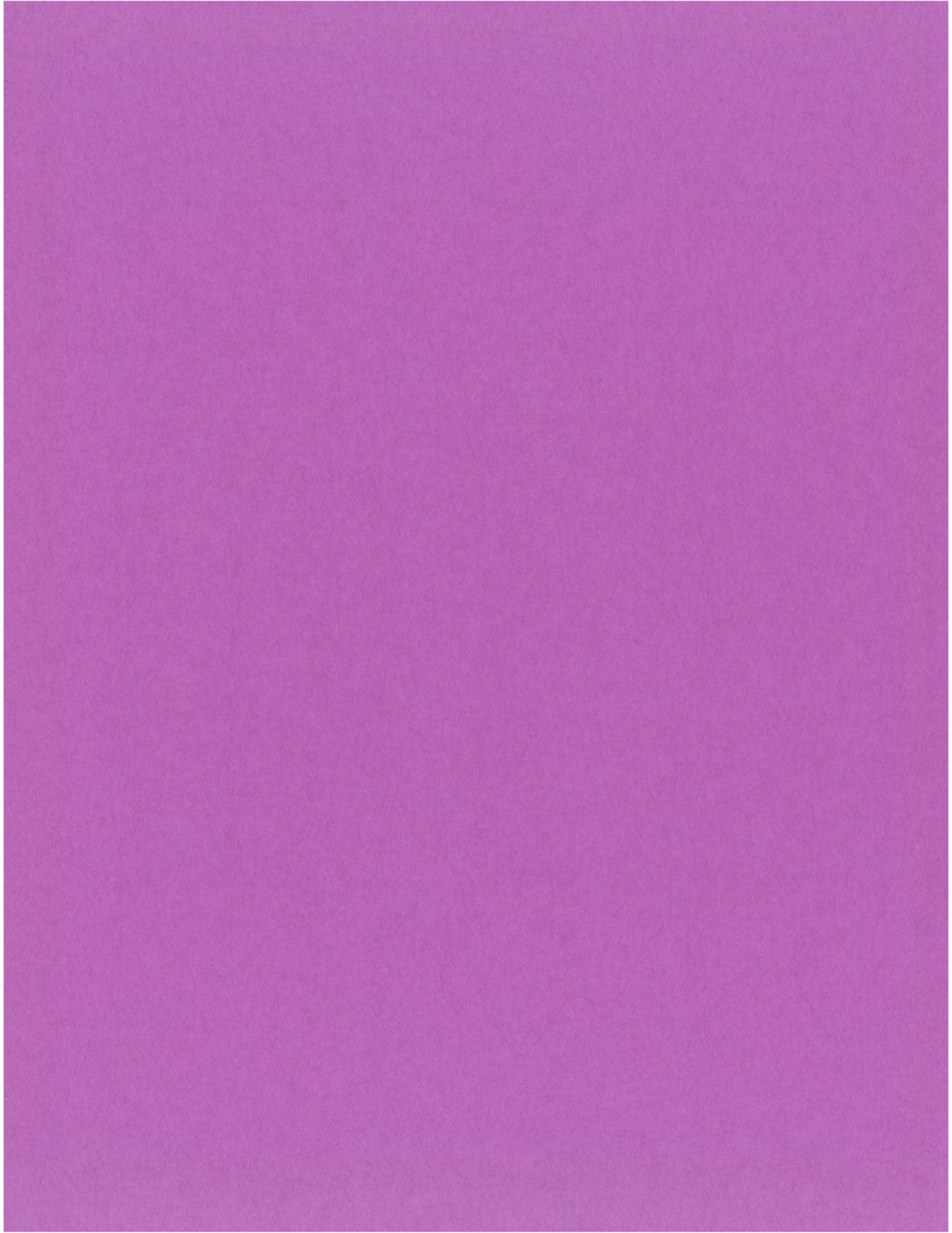
## Kentucky Small Business Tax Credit (KSBTC) Projects Report

### August 2023

Small Business	County	Beginning Employment	Eligible Positions	Average Hourly Wage	Qualifying Equipment/Technology	Tax Credit Amount
3-Springs, LLC	Warren	0	2	\$21.52	\$9,995	\$7,000
B & H Butcher Block, LLC	Caldwell	3	1	\$15.00	\$32,500	\$3,500
Ballast, Inc.	Fayette	9	2	\$31.49	\$10,365	\$7,000
BEH Physical Therapy, LLC	Madison	1	1	\$31.39	\$5,297	\$3,500
Bowling/Herald Construction, LLC	Campbell	0	5	\$26.90	\$67,609	\$17,500
Busy Bee Occupational Therapy, PLLC	Madison	14	4	\$22.81	\$14,221	\$14,000
Caliber Armor, LLC	Jefferson	0	2	\$25.25	\$32,694	\$7,000
Collier Electrical Service, Inc.	Marshall	38	4	\$30.49	\$57,494	\$14,000
Four Seasons Landscape Management, LLC	Oldham	4	2	\$22.50	\$13,999	\$7,000
Hometown Concrete, LLC	Boone	19	2	\$23.00	\$24,540	\$7,000
Kinemetrix Industrial Design, Inc.	Fayette	22	2	\$38.75	\$10,499	\$7,000
Precision Medical Billing, LLC	Fayette	16	3	\$19.17	\$10,685	\$10,500
Robert Harrod Electric, Inc.	Jefferson	1	1	\$15.00	\$37,724	\$3,500
Rudler, Professional Service Corporation	Kenton	31	1	\$25.96	\$8,413	\$3,500
Scott Endodontics, PLC	Jefferson	5	1	\$19.00	\$27,742	\$3,500
Silver Fern Group Services, LLC	Fayette	3	6	\$36.66	\$22,299	\$21,000
The Wright Legacy Group, LLC	Hardin	5	1	\$28.85	\$6,497	\$3,500
West Sixth Brewing Company, LLC	Fayette	40	5	\$21.72	\$35,000	\$17,500
<b>18</b>	<b>11</b>		<b>45</b>	<b>Total</b>	<b>\$427,573</b>	<b>\$157,500</b>

Note: The tax credit amount will be equal to the lesser of \$3,500 per eligible position or the total eligible qualifying equipment/technology amount, with a maximum tax credit of \$25,000 per applicant for each calendar year. Per KRS 154.60-020, the total sum of tax credits awarded for Kentucky Small Business Tax Credit (KSBTC) and Kentucky Selling Farmer Tax Credit (KSFTC) projects in each state fiscal year shall be capped at \$3,000,000.

Fiscal Year Credit Limit	\$3,000,000
FYTD KSBTC Approvals	\$14,000
FYTD KSFTC Approvals	\$0
Current KSBTC Request	\$157,500
Current KSFTC Request	\$16,250
<b>Remaining FY Credits</b>	<b>\$2,812,250</b>



# Kentucky Selling Farmer Tax Credit (KSFTC) Projects Report

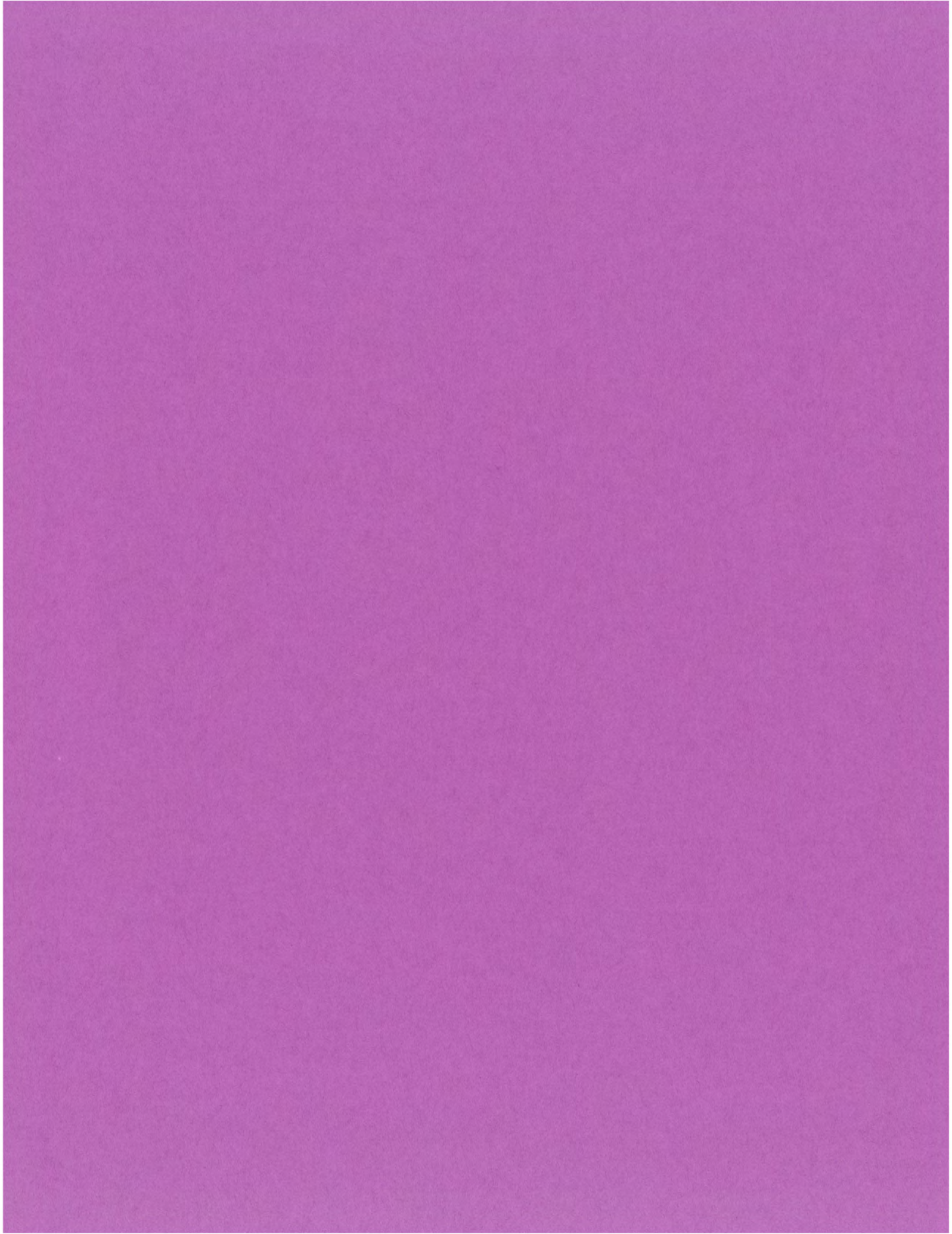
## August 2023

Selling Farmer	County	Qualifying Agricultural Assets	Tax Credit Amount
Randy C. Ensley Trust No. 1	Boyle	\$162,500	\$8,125
Vina L. Ensley Trust No. 1	Boyle	\$162,500	\$8,125
<b>2</b>	<b>1</b>	<b>\$325,000</b>	<b>\$16,250</b>

Note: The tax credit amount will be equal to 5% of the total qualifying agricultural assets amount, with a maximum tax credit of \$25,000 per applicant for each calendar year and \$100,000 lifetime. Per KRS 154.60-020, the total sum of tax credits awarded for Kentucky Small Business Tax Credit (KSBTC) and Kentucky Selling Farmer Tax Credit (KSFTC) projects in each state fiscal year shall be capped at \$3,000,000.

Fiscal Year Credit Limit	\$3,000,000
FYTD KSBTC Approvals	\$14,000
FYTD KSFTC Approvals	\$0
Current KSBTC Request	\$157,500
Current KSFTC Request	\$16,250
<b>Remaining FY Credits</b>	<b>\$2,812,250</b>





# Kentucky Angel Investment Tax Credit Projects Report

## August 2023

Qualified Investor	Qualified Small Business	County	Projected Investment	Potential Tax Credit
William Edward Kent, III	Experience Tech, LLC	Jefferson	\$10,000	\$2,500
Brad W. Hansman	ToddCares, Inc	Kenton	\$50,000	\$12,500
<b>2 Projects</b>	<b>2</b>	<b>2</b>	<b>\$60,000</b>	<b>\$15,000</b>
<b>2 Investors</b>				

Note: For each calendar year, the total amount of tax credits available for the Kentucky Angel Investment Act program shall not exceed \$3,000,000. The total amount of tax credits approved for an individual Qualified Investor in a calendar year shall not exceed \$200,000 in aggregate.

Projected Credits - To Date	(\$984,574)
Reclaimed Credits	\$68,760
Net Obligated Credits	(\$915,814)
Credit Limit	\$3,000,000
Net Obligated Credits	(\$915,814)
<b>Remaining Credits</b>	<b>\$2,084,186</b>