

Bluegrass State Skills Corporation

Board of Directors Meeting

August 2, 2023



**CABINET FOR
ECONOMIC DEVELOPMENT**

Bluegrass State Skills Corporation

AGENDA



**CABINET FOR
ECONOMIC DEVELOPMENT**

THE BLUEGRASS STATE SKILLS CORPORATION

August 2, 2023

PRIMARY LOCATION:

Where all members can be seen and heard and the public may attend in accordance with KRS 61.826 & 61.840

Board of Directors Conference Room

Old Capitol Annex

300 West Broadway

Frankfort, Kentucky

ALSO AVAILABLE VIA ZOOM: <https://us02web.zoom.us/j/84554444894>

Call to Order

Notification of Press

Roll Call

Minutes

Regular Meeting, Wednesday, May 3, 2023

Jai Bokey

Executive Committee Meeting, May 3, 2023

Reports

Financial Report

Christy Wingate

Ratification

of BSSC Guidelines 2023-2024 approved May 3, 2023

Sarah Butler

GIA Applications

Novelis Corporation

Ashlee Chilton/Joseph Gearon

Creative Realities, Inc.

Ashlee Chilton/Joseph Gearon

Agent511-ANG, LLC dba Interapt, LLC

Ashlee Chilton/Joseph Gearon

Lake Cumberland Regional Hospital, LLC

Ashlee Chilton/Joseph Gearon

GIA Applications

The Kroger Co.

Malcolm Jollie/Joseph Gearon

Bourbon Community Hospital, LLC

Malcolm Jollie/Joseph Gearon

Waystar, Inc.

Malcolm Jollie/Raven Aiken

Total Quality Logistics, LLC

Malcolm Jollie/Raven Aiken

GIA Applications

Kentucky Hospital, LLC dba Clark Regional Medical Center

Cate Prather/Joseph Gearon

County Courthouse Magnet Services, Inc. dba Law Enforcement

Cate Prather/Joseph Gearon

Partners

Paducah River Painting, Inc.

Andy Luttner/Christy Wingate

GIA and STIC Applications

CertainTeed Gypsum, Inc. dba CertainTeed Gypsum Silver Grove LLC
Dr. Schneider Automotive Systems, Inc.
Carbide Industries LLC
Indelac Controls, Inc.

Ashlee Chilton/Joseph Gearon
Malcolm Jollie/Christy Wingate
Malcolm Jollie/Christy Wingate
Malcolm Jollie/Christy Wingate

GIA and STIC Applications

Bowling Green Metalformig
Magna Seating of America, Inc. dba Louisville Seating
James Marine, Inc.
Tekno, Inc.

Cate Prather/Raven Aiken
Cate Prather/Joseph Gearon
Andy Luttner/Christy Wingate
Andy Luttner/Christy Wingate

STIC Applications

Balluff, Inc.
Marquette Transportation Company, LLC

Cate Prather/Raven Aiken
Andy Luttner/Christy Wingate

Old Business

Audit update

New Business

Resolution of Recognition

Jai Bokey / Sarah Butler

Next Board Meeting

Wednesday, November 1, 2023

Ellen Felix

Adjournment

Jai Bokey

Bluegrass State Skills Corporation

MINUTES



**Bluegrass State Skills Corporation Executive Committee Meeting
Kentucky Cabinet for Economic Development,
300 West Broadway, Frankfort, KY 40601
Wednesday, May 3, 2023 – 11:00 a.m. EDT
Jai Bokey, Chair**

MEMBERS PRESENT:

Jai Bokey
Brenda Bankston
John Kuzuoka
Houston Barber

STAFF PRESENT:

Sarah Butler, Katie Smith,
Ellen Felix, Christy Wingate,
Kylee Palmer, Brandon Combs,
Matt Jordan, Joseph Gearon,
Raven Aiken, Matthew Wingate,
Gabrielle McGee

**MEMBERS
ABSENT:**

BSSC Special Board Meeting

In accordance with the provision of KRS 61.823, a special meeting of the Bluegrass State Skills Corporation was called for **11:00 p.m. (EDT) on Wednesday, May 3, 2023.**

The board meeting was held via both in person attendance and video conference at the CED's Conference room.

Guests present - via Videoconference/in person

Jenni Hampton – OEAS (Education and Labor Cabinet)

Jai Bokey

Call to Order

Roll Call

Ellen Felix

Notification of Press – Ellen Felix

Jai Bokey, Chairman received verification that the media had been notified of the BSSC Executive Committee Meeting.

New Business

Sarah Butler

- 1.) Grant-in-Aid / Skills-Training-Investment-Credit Guidelines
 - Review of Proposed Changes

In summary, the staff has proposed the following suggested updates:

- 1.) Fiscal Year Dates
- 2.) Application deadlines and Board Meeting schedule
- 3.) Adding “Companies engaged in hydrogen transmission” as qualified companies
- 4.) Average hourly wage without benefits scores from \$ 18.00 less/more from 15 and 20, respectively, to:
 - \$ 18.00 & less = 5 points
 - \$18.01 to \$ 26.99 = 10 points
 - \$ 27.00 or more = 20 points
- 5.) Area of need updated

After going through the 5-point list, board and staff agreed to make changes as recommended.

Chairman Jai Bokey entertained a motion to accept the recommended changes to the guidelines.

A motion was made by John Kuzuoka to accept the proposed changes and to recommend approval to the Board of Directors at the May 3, 2023, 1:00 p.m. EDT meeting. Dr. Houston Barber seconded the motion. Motion carried.

2.) Commitment Grant Exceptions to the proposed BSSC Guidelines 2023-2024

The following exceptions to the proposed guidelines concerning Commitment Grant proposals are recommended for approval as follows:

- Increase the application cap (not funding cap) to \$500,000 from \$ 200,000
- Approvals may include up to 25% retroactive training activities within sixty (60) days prior to the company's acceptance of proposal
- Commitment Grants will have separate and distinct application and reimbursement worksheets
- Extensions may be authorized for certain Cabinet Commitment Projects
- Train the trainer travel is an eligible expense

Next Board of Directors Meeting:

May 3, 2023 – 1:00 p.m.

Cabinet for Economic Development

1st Floor Conference Room

300 West Broadway

Frankfort, KY 40601

Ellen Felix

Adjournment

Jai Bokey

Dr. Houston Barber made a motion to adjourn the meeting and John Kuzuoka seconded motion. Motion carried.

Sincerely submitted,



Sarah Butler

Deputy Commissioner, Incentive Administration Division

**Bluegrass State Skills Corporation Board of Directors Meeting
Kentucky Cabinet for Economic Development,
300 West Broadway, Frankfort, Kentucky 40601
May 3, 2023 – 1:00 PM**

Members present

Brenda Bankston, Dr. Houston Barber, Jai Bokey, John Kuzuoka, and Tom Lund.

Proxies present

Katie Smith, Proxy for Secretary Jeff Noel; Alisher Burikhanov, Proxy for Secretary Jamie Link; Rick Smith, Proxy for Dr. Aaron Thompson, and Jody Wafford, Proxy for Larry Ferguson (KCTCS).

Members absent

Shannon Cales, Rita Combs-Sterrett, Marty Hammons, Zach Weinberg, and Aimee Wulfeck

CED Staff present

Sarah Butler, Ashlee Chilton, Brandon Combs, Colin Dodd, Ellen Felix, Matthew Jordan, Keaton Lowe, Andy Luttner, Gabrielle McGee, Jerod Metz, Danielle Milbern, Amy Mills, Kylee Palmer, Cate Prather, Christopher Snyder, Christy Wingate, Matthew Wingate, and Dan Wood.

Guests present - via Videoconference/in person

Angelica Sanchez-Vega – former General Counsel, and Jenni Hampton - OEAS (Education and Labor Cabinet)

Call to Order – Jai Bokey

Notification of Press – Ellen Felix

Jai Bokey, Chairman, received verification that the media had been notified of the BSSC Board of Directors meeting.

Roll Call – Ellen Felix

Approval of Minutes – Jai Bokey

A motion was made by Tom Lund and seconded by John Kuzuoka to approve the February 1, 2023 Board of Directors minutes. Motion carried.

Approval of Financial Report – Christy Wingate

Brenda Bankston made a motion to approve the Financial Report for May 3, 2023. Dr. Houston Barber seconded the motion. Motion carried.

Applications for Review – Sarah Butler

BSSC Staff – Colin Dodd/Matthew Jordan recommended the following Grant-in-Aid (GIA) applications to the BSSC Board for approval:

G23-117706 – DTS Industries LLC, Annville	\$ 52,000.00
G23-117704 – SFC Global Supply Chain, Inc., Florence	\$ 75,000.00
G23-117690 – Stober Drives Inc., Maysville	\$ 75,000.00

A motion was made by John Kuzuoka to approve these applications. Tom Lund seconded the motion. Motion carried.

BSSC Staff – Colin Dodd/Raven Aiken recommended the following Grant-In-Aid (GIA) applications to the BSSC Board for approval:

G23-117683 – Royster's Machine Shop, LLC, Henderson	\$ 49,377.00
G23-117752 – Atlas Machine and Supply, Inc., Louisville	\$ 75,000.00
G23-117629 – RFC LLC, Shelbyville	\$ 75,000.00

A motion was made by Brenda Bankston to approve these applications. Dr. Houston Barber seconded the motion. Motion carried.

BSSC Staff – Cate Prather/Joseph Gearon/Christy Wingate recommended the following Grant-in-Aid (GIA) applications to the BSSC Board for approval:

G23-117663 – KOWA Kentucky, Inc., Corbin	\$ 68,000.00
G23-117702 – Highlands Diversified Services, Inc., London	\$ 75,000.00
G23-117703 – Emerson Electric Co., Russellville	\$ 75,000.00
G23-117682 – Shelby County Associated Industries, Inc., Shelbyville	\$ 75,000.00

A motion was made by Tom Lund to approve these applications. Brenda Bankston seconded the motion. Motion carried.

BSSC Staff – Ashlee Chilton/Brandon Combs/Jerod Metz recommended the following Grant-in-Aid (GIA) applications to the BSSC Board for approval:

G23-117685 – American Woodmark Corporation, Monticello	\$ 75,000.00
G23-117705 – Newly Weds Foods, Inc., Erlanger	\$ 39,510.00

A motion was made by Dr. Houston Barber to approve these applications. Alisher Burikhanov seconded the motion. Motion carried.

BSSC Staff – Jerod Metz/Joseph Gearon/Brandon Combs/Matthew Jordan recommended the following Grant-In-Aid (GIA) + Skills-Training-Investment-Credit (STIC) applications to the BSSC Board for approval:

G23-117669 – Levy Environmental Services Company dba Levy Brandenburg Mill Services	\$ 75,000.00
T23-117668 – Levy Environmental Services Company dba Levy Brandenburg Mill Services	\$ 75,000.00

G23-117707 – Bodycote Surface Technology, Inc., Hebron	\$ 75,000.00
T23-117708 – Bodycote Surface Technology, Inc., Hebron	\$ 75,000.00
G23-117713 – Yager Materials Corp., Owensboro	\$ 75,000.00
T23-117714 – Yager Materials Corp., Owensboro	\$ 75,000.00

A motion was made by Brenda Bankston to approve these applications. John Kuzuoka seconded the motion. Motion carried.

BSSC Staff – Andy Luttner/Raven Aiken, Ashlee Chilton/Joseph Gearon, Colin Dodd/Brandon Combs recommended the following Grant-In-Aid (GIA) + Skills-Training-Investment-Credit (STIC) applications to the BSSC Board for approval:

G23-117717 – Metalsa Structural Products, Inc., Elizabethtown	\$ 75,000.00
T23-117719 – Metalsa Structural Products, Inc., Elizabethtown	\$ 75,000.00
G23-117711 – Carmeuse Lime & Stone, Inc., Butler	\$ 75,000.00
T23-117712 – Carmeuse Lime & Stone, Inc., Butler	\$ 75,000.00
G23-117662 – AGC Flat Glass North America, Inc., Richmond	\$ 75,000.00
T23-117661 – AGC Flat Glass North America, Inc., Richmond	\$ 75,000.00

A motion was made by Tom Lund to approve these applications. John Kuzuoka seconded the motion. Motion carried.

BSSC Staff – Andy Luttner/Matthew Jordan recommended the following Skills-Training-Investment-Credit (STIC) application to the BSSC Board for approval:

T23-117667 – Amtrol Inc., Paducah	\$ 75,000.00
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A motion was made by Brenda Bankston to approve this application. Dr. Houston Barber seconded the motion. Motion carried.

No pending Grant-in-Aid Applications left from FY 2022/2023

BSSC Staff – Andy Luttner/Christy Wingate recommended the following Commitment Grant-in-Aid applications to the BSSC Board for approval:

G23-117729 – Ford Motor Company, Fern Valley Road, Louisville	\$ 200,000.00
G23-117730 – Ford Motor Company, Fern Valley Road, Louisville	\$ 200,000.00
G23-117733 – Ford Motor Company, Fern Valley Road, Louisville	\$ 200,000.00
G23-117734 – Ford Motor Company, Fern Valley Road, Louisville	\$ 200,000.00
G23-117735 – Ford Motor Company, Fern Valley Road, Louisville	\$ 200,000.00
G23-117736 – Ford Motor Company, Fern Valley Road, Louisville	\$ 200,000.00
G23-117737 – Ford Motor Company, Fern Valley Road, Louisville	\$ 50,000.00
G23-117738 – Ford Motor Company, Chamberlain Lane, Louisville	\$ 200,000.00
G23-117739 – Ford Motor Company, Chamberlain Lane, Louisville	\$ 200,000.00
G23-117740 – Ford Motor Company, Chamberlain Lane, Louisville	\$ 200,000.00
G23-117741 – Ford Motor Company, Chamberlain Lane, Louisville	\$ 200,000.00

G23-117743 – Ford Motor Company, Chamberlain Lane, Louisville	\$ 200,000.00
G23-117744 – Ford Motor Company, Chamberlain Lane, Louisville	\$ 200,000.00
G23-117745 – Ford Motor Company, Chamberlain Lane, Louisville	\$ 50,000.00

A motion was made by John Kuzuoka to approve these applications. Tom Lund seconded the motion. Motion carried.

Old Business

BSSC Socioeconomic Index – Keaton Lowe

According to the BSSC Guidelines, the Board is required to provide preferential scoring to companies located in communities with a lower socioeconomic ranking.

Therefore, Mr. Lowe (CED Research Specialist staff) presented a report on the Socioeconomic Index Study, which is used to determine the BSSC “area of need” for scoring purposes. A copy of this presentation was provided in the board book to the Board members.

Mr. Lowe talked about the six metrics in which the BSSC Socioeconomic Index is measured by:

- Adult population with high school education or higher
- Three-year average unemployment rate in each county 2020/2021/2022
- Per capita personal income for 2021
- Annual wage and salary
- Annual average poverty rate
- Per capita estimated Gross Domestic Product by county

Kentucky has 120 counties, and they are divided in 6 Tiers (groups of counties). Tier one representing the counties that are most in need and Tier 6 are the counties that have the greatest economic strength. Compared to last year, 93 counties were unchanged, 19 counties went up, and 8 counties went down. In all 27 counties had some sort of fluctuation. These were not major changes, and all were only a one-tier change.

New Business

Grant-in-Aid / Skills-Training-Investment-Credit Guidelines Fiscal Year 2023-2024 – Sarah Butler/Jai Bokey

Staff presented proposed changes to the Grant-in-Aid + Skills-Training-Investment-Credit for approval:

In summary, the staff has proposed the following suggested updates:

1. Update Fiscal Year Dates
2. Update Application deadlines and Board Meeting schedule
3. Adding Companies that qualify in carbon dioxide or hydrogen transmission pipeline

4. Average Hourly Wage without Benefits score from \$18 less/more from 15 and 20, respectively, to:
\$18 & less = 5 points
\$18.01 to \$ 26.99 = 10 points
\$27 or more = 20 points
5. Update Area of Need

The above guideline changes for FY 2023-2024 were recommended by the Executive Committee to the BSSC Board for approval.

Dr. Houston Barber motioned to accept the proposed changes, and Tom Lund seconded the motion, and moved to accept the proposed changes. Motion carried.

Exception Request – Commitments Commitment Grant Exceptions to BSSC Guidelines 2023/2024

The following exceptions to the May 3, 2023 approved guidelines concerning Commitment Grant proposals are recommended for approval as follows:

- May be approved and awarded up to \$200,000 per application
- Approvals may include up to 25% retroactive training activities within sixty (60) days prior to the company's acceptance of proposal
- Commitment Grants will have separate and distinct applications and reimbursement worksheet
- Extensions may be authorized for certain Cabinet Commitment Projects
- Train the trainer travel is an eligible expense

The above exception request was recommended by CED staff for approval. John Kuzuoka made a motion to accept the proposed exception, and Brenda Bankston seconded the motion. Motion carried.

- **Resolution of Recognition**
for retired BSSC Board Members – Jeff Whitehead and Angelica Sanchez Vega

Mr. Bokey presented Resolution of the Bluegrass States Skills Corporation to recognize the service and leadership of Angelica Sanchez Vega for the last 3 years to the Commonwealth of Kentucky.
Resolution read and adopted as of May 3, 2023.

A motion was made by Tom Lund to approve the resolution, and Brenda Bankston seconded the motion. Motion carried.

Mr. Bokey presented Resolution of the Bluegrass States Skills Corporation to recognize the service and leadership of Jeff Whitehead for the last 8 years to the Commonwealth of Kentucky.
Resolution read and adopted as of May 3, 2023.

A motion was made by Dr. Houston Barber to approve the resolution, and John Kuzuoka seconded the motion. Motion carried.

Next Board Meeting – Ellen Felix

The next meeting of the Bluegrass State Skills Corporation Board of Directors will be held on August 2, 2023, at 1:00 p.m. at the Cabinet for Economic Development, Old Capitol Annex, 1st Floor Conference Room, 300 West Broadway, Frankfort, Kentucky.

Adjournment – Jai Bokey

A motion to adjourn the meeting was made by John Kuzuoka and second by Tom Lund. Motion carried.

Sincerely submitted,



Sarah C. Butler

Deputy Commissioner, Incentive Administration Division

Bluegrass State Skills Corporation

FINANCIAL REPORT



**CABINET FOR
ECONOMIC DEVELOPMENT**

BSSC FUNDS REPORT

7/27/2023

RESOURCES AVAILABLE

Regular Appropriation	4,311,800
Special Appropriation (Ford Motor Company)	2,500,000
Continued Appropriation	34,397,786
OET Rapid Response Funds Carry Forward	9,343
TOTAL RESOURCES	41,218,929

EXPENDITURES YTD

BSSC Funds	412,392
OET Rapid Response Funds	0
Total Expenditures as of 7/27/2023	412,392

OBLIGATIONS REMAINING

Regular/Commitment/OET Grants	11,172,928
Ford Commitment	2,500,000
Proposals	0
TOTAL OBLIGATIONS	13,672,928

TOTAL FUNDS AVAILABLE

27,133,609

FOR ADDITIONAL OBLIGATIONS THIS FISCAL YEAR

Secretary's Funds	3,316,547
Regular Grant Funds	3,807,719
*SB5 Funds Available for \$2 Billion Projects	20,000,000
OET Rapid Response Funds	9,343

TOTAL FUNDS AVAILABLE

27,133,609

FOR ADDITIONAL OBLIGATIONS THIS FISCAL YEAR

*SB5 2021 Special Session - Special appropriation for projects with a minimum investment of \$2 Billion

BSSC FUNDS REPORT

7/27/2023

Base	\$	827,950
Recaps (May, June, July)	\$	495,919
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Available for August 2023 Board Meeting	\$	1,323,869

Bluegrass State Skills Corporation

Ratification of BSSC Guidelines 2023-2024

– approved May 3, 2023



**CABINET FOR
ECONOMIC DEVELOPMENT**

MEMORANDUM

TO: BSSC Board Members
FROM: Sarah C. Butler, Director
DATE: August 2, 2023
SUBJECT: Ratification of BSSC Guidelines 2023-2024 approved May 3, 2023

The BSSC Guidelines approved on May 3, 2023, reflected Fleming County's Area of Need score as 17. The Socioeconomic Report presented on May 3, 2023, indicated that Fleming County's Area of Need score was 15 and unchanged from the prior year's score. Due to the Socioeconomic Report's listing of the correct score of 15, the BSSC Guidelines for 2023-2024 are ratified to reflect Fleming County score as 15 effective May 3, 2023. Application materials and Guidelines have been updated to reflect this change.

Staff recommends approval.

Bluegrass State Skills Corporation

APPLICATIONS - GIA



**CABINET FOR
ECONOMIC DEVELOPMENT**

Grant-In-Aid (GIA) Projects

August 2023

Score	Qualified Company	City	Number of Trainees	Incentive Amount
90	Novelis Corporation	Guthrie	89	\$73,469
84	Creative Realities, Inc.	Somerset	30	\$50,125
84	Agent511-ANG, LLC dba Interapt, LLC	Louisville	45	\$75,000
84	Dr. Schneider Automotive Systems, Inc.	Russell Springs	200	\$75,000
84	Carbide Industries LLC	Louisville	48	\$75,000
81	James Marine, Inc.	Paducah	250	\$75,000
81	The Kroger Co.	Florence	9	\$18,000
79	Indelac Controls, Inc.	Florence	38	\$75,000
79	CertainTeed Gypsum, Inc. dba CertainTeed Gypsum Silver Grove LLC	Silver Grove	48	\$75,000
76	Waystar, Inc.	Louisville	200	\$75,000
76	Lake Cumberland Regional Hosital, LLC	Somerset	625	\$75,000
76	Paducah River Painting, Inc.	Calvert City	20	\$36,949
76	Tekno, Inc.	Cave City	40	\$75,000
73	Bourbon Community Hospital, LLC	Paris	130	\$50,877
73	Kentucky Hospital, LLC dba Clark Regional Medical Center	Winchester	450	\$62,312
70	County Courthouse Magnet Services, Inc. dba Law Enforcement Partners	Bowling Green	42	\$47,073
67	Bowling Green Metalforming L.L.C	Bowling Green	1000	\$75,000
64	Toal Quality Logistics, LLC	Lexington	157	\$75,000
61	Magna Seating of America, Inc. dba Louisville Seating	Shepherdsville	820	\$75,000
19 Projects			4241	\$1,238,805

Note: The Grant-in-Aid amount for each applicant will not exceed the lesser of 50% of eligible training costs, \$2,000 per unduplicated trainee or \$75,000 per company FEIN for each fiscal year. The total amount of Grant-In-Aid incentives available for the entire program shall not exceed \$4,300,000 in any fiscal year.

Regular Grant Fund Balance	\$3,807,719
Recaptured Amount	\$495,919
2023/2024 FY Projected/Approved	\$1,238,805
Remaining Regular Grant Funds	\$3,064,833

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS
BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

Date: August 2, 2023

Company: Novelis Corporation

City: Guthrie

County: Todd

Industry Sector: Manufacturing

BSSC #: G24-117883

Bus. Devp. Contact: A. Chilton

DFS Staff: J. Gearon

Training Description:

Novelis Corporation is the leading producer of flat-rolled aluminum products and the world's largest recycler of aluminum. Training obtained from this grant in aid would include safety, leadership, culture, and mechanical operation courses.

Training Details:

Classroom/OJT - In-House
Classroom/OJT - Consultant/Educational Institution
Instructional Materials & Supplies
Total Costs

Total Costs	50% of Total Costs
\$ 35,917	\$ 17,959
\$ 111,020	\$ 55,510
\$ -	\$ -
\$ 146,937	\$ 73,469

Number of Trainees

89

Employment & Wage Information:

Existing Employment	Projected New Employees
263	28

Average Hourly Wage	Total Hourly Compensation
\$ 29.32	\$ 37.52

Requirements:

Total Hourly Compensation: \$12.51
Base Hourly Wage: \$10.88

BSSC Grant Recommended for Approval

\$73,469

Application Score

90

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS
BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

Date: August 2, 2023

Company: Creative Realities, Inc.

City: Louisville **County:** Jefferson

Industry Sector: Nonretail service or technology **BSSC #:** G24-117889

Bus. Devp. Contact: A. Chilton **DFS Staff:** J. Gearon

Training Description:

Creative Realities, Inc. provides end to end digital signage experiences with innovative digital marketing technology solutions.

Training will consist of: sales, operating systems, software, professional development, customer support and configuration.

Training Details:

Classroom/OJT - In-House
Classroom/OJT - Consultant/Educational Institution
Instructional Materials & Supplies
Total Costs

Total Costs		50% of Total Costs	
\$	59,833	\$	29,916
\$	40,417	\$	20,208
\$	-	\$	-
\$	100,250	\$	50,125

Number of Trainees

30

Employment & Wage Information:

Existing Employment	Projected New Employees
42	10

Average Hourly Wage	Total Hourly Compensation
\$ 36.10	\$ 41.52

Requirements:

Total Hourly Compensation: \$12.51
Base Hourly Wage: \$10.88

BSSC Grant Recommended for Approval

\$50,125

Application Score

84

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS
BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

Date: August 2, 2023

Company: Agent511-ANG, LLC dba Interapt, LLC

City: Louisville **County:** Jefferson

Industry Sector: Nonretail service or technology **BSSC #:** G24-117890

Bus. Devp. Contact: A. Chilton **DFS Staff:** J. Gearon

Training Description:

Agent511-ANG, LLC dba Interapt, LLC is a mobile and web application development firm that offers services in software development, business process outsourcing, and workforce development.

Training will consist of: data analytics, network engineering, software development, leadership, and finance skills.

Training Details:

Classroom/OJT - In-House
Classroom/OJT - Consultant/Educational Institution
Instructional Materials & Supplies
Total Costs

Total Costs	50% of Total Costs
\$ 132,552	\$ 66,276
\$ 18,762	\$ 9,381
\$ -	\$ -
\$ 151,314	\$ 75,657

Number of Trainees

45

Employment & Wage Information:

Existing Employment	Projected New Employees
46	45

Average Hourly Wage	Total Hourly Compensation
\$ 28.73	\$ 33.03

Requirements:

Total Hourly Compensation: \$12.51
Base Hourly Wage: \$10.88

BSSC Grant Recommended for Approval

\$75,000

Application Score

84

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS
BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

Date: August 2, 2023

Company: Lake Cumberland Regional Hospital, LLC

City: Somerset **County:** Pulaski

Industry Sector: Hospital operations **BSSC #:** G24-117902

Bus. Devp. Contact: A. Chilton **DFS Staff:** J. Gearon

Training Description:

Lake Cumberland Regional Hospital, LLC is a 295-bed acute care hospital facility servicing south central Kentucky.

Trainings will consist of: basic cardiac rhythms review, pressure ulcer prevention, wound vac, advanced cardiac life support, pediatric advanced life support, basic life support, fetal monitoring, and clinical shadowing.

Training Details:

Classroom/OJT - In-House
Classroom/OJT - Consultant/Educational Institution
Instructional Materials & Supplies
Total Costs

Total Costs	50% of Total Costs
\$ 27,165	\$ 13,582
\$ 125,276	\$ 62,638
\$ -	\$ -
\$ 152,441	\$ 76,220

Number of Trainees

625

Employment & Wage Information:

Existing Employment	Projected New Employees
661	1

Average Hourly Wage	Total Hourly Compensation
\$ 29.17	\$ 33.54

Requirements:

Total Hourly Compensation: \$12.51
Base Hourly Wage: \$10.88

BSSC Grant Recommended for Approval

\$75,000

Application Score

76

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS
BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

Date: August 2, 2023
Company: The Kroger Co.
City: Florence **County:** Boone
Industry Sector: Nonretail service or technology **BSSC #:** G24-117920
Bus. Devp. Contact: M. Jollie **DFS Staff:** J. Gearon

Training Description:

The Kroger Co. serves nearly 11 million customers a day in 35 states and the District of Columbia with their main focus being value, convenience, and making the consumer experience easier. The trainings to be provided with the use of the grant in aid will include coaching, leadership, artificial intelligence in healthcare, and information technology to equip associates with the training and skills needed to compete in the global economy.

Training Details:

Classroom/OJT - In-House
Classroom/OJT - Consultant/Educational Institution
Instructional Materials & Supplies
Total Costs

Total Costs	50% of Total Costs
\$ -	\$ -
\$ 121,727	\$ 60,864
\$ -	\$ -
\$ 121,727	\$ 60,864

Number of Trainees

9

Employment & Wage Information:

Existing Employment	Projected New Employees
8	1

Average Hourly Wage	Total Hourly Compensation
\$ 66.00	\$ 82.50

Requirements:

Total Hourly Compensation: \$12.51
Base Hourly Wage: \$10.88

BSSC Grant Recommended for Approval

\$18,000

Application Score

81

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS
BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

Date: August 2, 2023

Company: Bourbon Community Hospital, LLC

City: Paris **County:** Bourbon

Industry Sector: Hospital operations **BSSC #:** G24-117925

Bus. Devp. Contact: M. Jollie **DFS Staff:** J. Gearon

Training Description:

Bourbon Community Hospital is transforming patient safety, setting standards with patient centric care and constant investment, education, and innovation. The training to be included comprises of a wide range of medical techniques, including blood administration, trauma nursing, wound healing, cardiovascular disorders, life support, and pain management.

Training Details:

Classroom/OJT - In-House
Classroom/OJT - Consultant/Educational Institution
Instructional Materials & Supplies
Total Costs

Total Costs	50% of Total Costs
\$ 75,078	\$ 37,539
\$ 26,675	\$ 13,338
\$ -	\$ -
\$ 101,754	\$ 50,877

Number of Trainees

130

Employment & Wage Information:

Existing Employment	Projected New Employees
154	1

Average Hourly Wage	Total Hourly Compensation
\$ 31.24	\$ 35.92

Requirements:

Total Hourly Compensation: \$12.51
Base Hourly Wage: \$10.88

BSSC Grant Recommended for Approval

\$50,877

Application Score

73

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS
BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

Date: August 2, 2023

Company: Waystar, Inc.

City: Louisville

County: Jefferson

Industry Sector: Headquarter operations

BSSC #: G24-117901

Bus. Devp. Contact: M. Jollie

DFS Staff: R. Aiken

Training Description:

Waystar, Inc. supports the simplification of healthcare organizations by providing insights into the process and performance of their network. Training to be provided through the grant would include customer service, equipment, leadership development, operations, business development, marketing, professional skills development, and onboarding.

Training Details:

Classroom/OJT - In-House

Classroom/OJT - Consultant/Educational Institution

Instructional Materials & Supplies

Total Costs

Total Costs	50% of Total Costs
\$ 332,550	\$ 166,275
\$ -	\$ -
\$ -	\$ -
\$ 332,550	\$ 166,275

Number of Trainees

200

Employment & Wage Information:

Existing Employment	Projected New Employees
461	15

Average Hourly Wage	Total Hourly Compensation
\$ 42.22	\$ 48.55

Requirements:

Total Hourly Compensation: \$12.51
Base Hourly Wage: \$10.88

BSSC Grant Recommended for Approval

\$75,000

Application Score

76

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS
BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

Date: August 2, 2023

Company: Total Quality Logistics, LLC

City: Lexington **County:** Fayette

Industry Sector: Nonretail service or technology **BSSC #:** G24-117955

Bus. Devp. Contact: M. Jollie **DFS Staff:** R. Aiken

Training Description:

Total Quality Logistics, LLC is a network creating greater supply chain efficiencies for consumers. The training to be included in this grant in aid encompasses implemented software and on the job training of daily processes and procedures to ensure high quality customer service and satisfaction.

Training Details:

Classroom/OJT - In-House
Classroom/OJT - Consultant/Educational Institution
Instructional Materials & Supplies
Total Costs

Total Costs	50% of Total Costs
\$ 150,956	\$ 75,478
\$ -	\$ -
\$ -	\$ -
\$ 150,956	\$ 75,478

Number of Trainees

157

Employment & Wage Information:

Existing Employment	Projected New Employees
739	74

Average Hourly Wage	Total Hourly Compensation
\$ 19.23	\$ 22.11

Requirements:

Total Hourly Compensation: \$12.51
Base Hourly Wage: \$10.88

BSSC Grant Recommended for Approval

\$75,000

Application Score

64

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS
BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

Date: August 2, 2023

Company: Kentucky Hospital, LLC dba Clark Regional Medical Center

City: Winchester **County:** Clark

Industry Sector: Hospital operations **BSSC #:** G24-117926

Bus. Devp. Contact: C. Prather **DFS Staff:** J. Gearon

Training Description:

Kentucky Hospital, LLC dba Clark Regional Medical Center is a 79-bed community hospital in east central Kentucky.

Trainings consist of: chest pain and stroke accreditation concepts, neonatal resuscitation and pediatric procedures, advanced cardiovascular life support, pediatric advanced life support, handle with care, trauma nursing core course, respiratory infections, and basic life support.

Training Details:

Classroom/OJT - In-House
Classroom/OJT - Consultant/Educational Institution
Instructional Materials & Supplies
Total Costs

Total Costs		50% of Total Costs	
\$	39,877	\$	19,939
\$	84,748	\$	42,374
\$	-	\$	-
\$	124,625	\$	62,312

Number of Trainees

450

Employment & Wage Information:

Existing Employment	Projected New Employees
477	5

Average Hourly Wage	Total Hourly Compensation
\$ 30.46	\$ 35.02

Requirements:

Total Hourly Compensation: \$12.51
Base Hourly Wage: \$10.88

BSSC Grant Recommended for Approval

\$62,312

Application Score

73

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS**

BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT

Date: August 2, 2023

Company: County Courthouse Magnet Services, Inc., dba Law Enforcement Partners

City: Bowling Green **County:** Warren

Industry Sector: Nonretail service or technology **BSSC #:** G24-117882

Bus. Devp. Contact: C. Prather **DFS Staff:** J. Gearon

Training Description:

County Courthouse Magnet Services, Inc., dba Law Enforcement Partners provides emergency directory magnets to county courthouses and appointed officials across the United States.

Training will consist of: sales training, leadership development, computer/software skills, production/graphics, and new product development.

Training Details:

Classroom/OJT - In-House
Classroom/OJT - Consultant/Educational Institution
Instructional Materials & Supplies
Total Costs

Total Costs	50% of Total Costs
\$ 94,145	\$ 47,073
\$ -	\$ -
\$ -	\$ -
\$ 94,145	\$ 47,073

Number of Trainees

42

Employment & Wage Information:

Existing Employment	Projected New Employees
27	15

Average Hourly Wage	Total Hourly Compensation
\$ 16.83	\$ 19.35

Requirements:

Total Hourly Compensation: \$12.51
Base Hourly Wage: \$10.88

BSSC Grant Recommended for Approval

\$47,073

Application Score

70

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS
BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

Date: August 2, 2023

Company: Paducah River Painting, Inc.

City: Calvert City **County:** Marshall

Industry Sector: Nonretail service or technology **BSSC #:** G24-117924

Bus. Devp. Contact: A. Luttner **DFS Staff:** C. Wingate

Training Description:

Paducah River Painting, Inc. provides marine services with a patented process for blasting and painting boats. The training plan includes surface preparation, coating, maritime welding and repair, crane and aerial lift certification, and safety standards.

Training Details:

Classroom/OJT - In-House
Classroom/OJT - Consultant/Educational Institution
Instructional Materials & Supplies
Total Costs

Total Costs	50% of Total Costs
\$ 73,898	\$ 36,949
\$ -	\$ -
\$ -	\$ -
\$ 73,898	\$ 36,949

Number of Trainees

20

Employment & Wage Information:

Existing Employment	Projected New Employees
20	5

Average Hourly Wage	Total Hourly Compensation
\$ 26.20	\$ 30.13

Requirements:

Total Hourly Compensation: \$12.51
Base Hourly Wage: \$10.88

BSSC Grant Recommended for Approval

\$36,949

Application Score

76

Bluegrass State Skills Corporation

APPLICATIONS - GIA & STIC



**CABINET FOR
ECONOMIC DEVELOPMENT**

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS
BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

Date: August 2, 2023

Company: CertainTeed Gypsum, Inc. dba CertainTeed Gypsum Silver Grove, LLC

City: Silver Grove **County:** Campbell

Industry Sector: Manufacturing **BSSC #:** G24-117937

Bus. Devp. Contact: A. Chilton **DFS Staff:** J. Gearon

Training Description:

CertainTeed Gypsum, Inc. is North America's leading brand of exterior and interior building products, including roofing, siding, fence, decking, railing, trim, insulation, and ceilings. Operator and situational training will be included in training funded by the grant in aid in order to prepare employees for the workforce and maintain high quality of products.

Training Details:

Classroom/OJT - In-House
Classroom/OJT - Consultant/Educational Institution
Instructional Materials & Supplies
Total Costs

Total Costs	50% of Total Costs
\$ 166,300	\$ 83,150
\$ -	\$ -
\$ -	\$ -
\$ 166,300	\$ 83,150

Number of Trainees

100

Employment & Wage Information:

Existing Employment	Projected New Employees
204	21

Average Hourly Wage	Total Hourly Compensation
\$ 27.50	\$ 36.50

Requirements:

Total Hourly Compensation: \$12.51
Base Hourly Wage: \$10.88

BSSC Grant Recommended for Approval

\$75,000

Application Score

79

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS**

BSSC SKILLS TRAINING INVESTMENT CREDIT PROJECT REPORT

Date: August 2, 2023

Company: CertainTeed Gypsum, Inc. dba CertainTeed Gypsum Silver Grove, LLC

City: Silver Grove **County:** Campbell

Industry Sector: Manufacturing **BSSC #:** T24-117936

Bus. Devp. Contact: A. Chilton **DFS Staff:** J. Gearon

Training Description:

CertainTeed Gypsum, Inc. is North America's leading brand of exterior and interior building products, including roofing, siding, fence, decking, railing, trim, insulation, and ceilings. Safety, onboarding, and cross training will be included in this skills training investment credit, allowing the maintenance of a safe work environment and a greater knowledge throughout the team.

Training Details:

Classroom/OJT - In-House
Classroom/OJT - Consultant/Educational Institution
Instructional Materials & Supplies
Total Costs

Total Costs	50% of Total Costs
\$ 152,230	\$ 76,115
\$ -	\$ -
\$ -	\$ -
\$ 152,230	\$ 76,115

Number of Trainees

204

Employment & Wage Information:

Existing Employment	Projected New Employees
204	21

Average Hourly Wage	Total Hourly Compensation
\$ 27.50	\$ 36.50

Requirements:

Total Hourly Compensation: \$12.51
Base Hourly Wage: \$10.88

BSSC Tax Credit Recommended for Approval

\$75,000

Application Score

79

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS
BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

Date: August 2, 2023

Company: Dr. Schneider Automotive Systems, Inc

City: Russell Springs **County:** Russell

Industry Sector: Manufacturing **BSSC #:** G24-117917

Bus. Devp. Contact: M. Jollie **DFS Staff:** C. Wingate

Training Description:

Dr. Schneider Automotive Systems, Inc. is a pioneer in the automotive design and production of interior systems, climate systems, surface technology and serial parts for the automotive industry. The training includes a mixture of training that will build new skill sets to create more efficient craftsmanship. The selection of eligible employee targets apprentices, skilled professionals, technicians and leadership.

Training Details:

Classroom/OJT - In-House
Classroom/OJT - Consultant/Educational Institution
Instructional Materials & Supplies
Total Costs

Total Costs	50% of Total Costs
\$ -	\$ -
\$ 270,582	\$ 135,291
\$ -	\$ -
\$ 270,582	\$ 135,291

Number of Trainees

200

Employment & Wage Information:

Existing Employment	Projected New Employees
200	30

Average Hourly Wage	Total Hourly Compensation
\$ 24.56	\$ 27.44

Requirements:

Total Hourly Compensation: \$12.51
Base Hourly Wage: \$10.88

BSSC Grant Recommended for Approval

\$75,000

Application Score

82

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS**

BSSC SKILLS TRAINING INVESTMENT CREDIT PROJECT REPORT

Date: August 2, 2023

Company: Dr. Schneider Automotive Systems, Inc.

City: Russell Springs **County:** Russell

Industry Sector: Manufacturing **BSSC #:** T24-117918

Bus. Devp. Contact: M. Jollie **DFS Staff:** C. Wingate

Training Description:

Dr. Schneider Automotive Systems, Inc. is a pioneer in the automotive design and production of interior systems, climate systems, surface technology and serial parts for the automotive industry. The training includes a mixture of training that will build new skill sets to create more efficient craftsmanship. The training plan includes in-house training for new hire orientation, on the job training and on the job certifications.

Training Details:

Classroom/OJT - In-House
Classroom/OJT - Consultant/Educational Institution
Instructional Materials & Supplies
Total Costs

Total Costs	50% of Total Costs
\$ 628,889	\$ 314,445
\$ -	\$ -
\$ -	\$ -
\$ 628,889	\$ 314,445

Number of Trainees

200

Employment & Wage Information:

Existing Employment	Projected New Employees
200	30

Average Hourly Wage	Total Hourly Compensation
\$ 19.09	\$ 21.00

Requirements:

Total Hourly Compensation: \$12.51
Base Hourly Wage: \$10.88

BSSC Tax Credit Recommended for Approval

\$75,000

Application Score

82

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS
BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

Date: August 2, 2023

Company: Carbide Industries LLC

City: Louisville

County: Jefferson

Industry Sector: Manufacturing

BSSC #: G24-117934

Bus. Devp. Contact: M. Jollie

DFS Staff: C. Wingate

Training Description:

Carbide Industries LLC exclusively manufactures calcium carbide in different sizes (grades) for metallurgical and chemistry applications. The training plan includes training on equipment operation, supervisory concepts, ongoing safety standards, and new hire skills training.

Training Details:

Classroom/OJT - In-House

Classroom/OJT - Consultant/Educational Institution

Instructional Materials & Supplies

Total Costs

Total Costs	50% of Total Costs
\$ 139,390	\$ 69,695
\$ 13,990	\$ 6,995
\$ -	\$ -
\$ 153,380	\$ 76,690

Number of Trainees

48

Employment & Wage Information:

Existing Employment	Projected New Employees
93	10

Average Hourly Wage	Total Hourly Compensation
\$ 30.00	\$ 34.50

Requirements:

Total Hourly Compensation: \$12.51

Base Hourly Wage: \$10.88

BSSC Grant Recommended for Approval

\$75,000

Application Score

84

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS**

BSSC SKILLS TRAINING INVESTMENT CREDIT PROJECT REPORT

Date: August 2, 2023

Company: Carbide Industries LLC

City: Louisville

County: Jefferson

Industry Sector: Manufacturing

BSSC #: T24-117935

Bus. Devp. Contact: M. Jollie

DFS Staff: C. Wingate

Training Description:

Carbide Industries LLC exclusively manufactures calcium carbide in different sizes (grades) for metallurgical and chemistry applications. The training plan includes training on equipment operation, supervisory concepts, ongoing safety standards, and new hire skills training.

Training Details:

Classroom/OJT - In-House

Classroom/OJT - Consultant/Educational Institution

Instructional Materials & Supplies

Total Costs

Total Costs	50% of Total Costs
\$ 141,540	\$ 70,770
\$ 8,800	\$ 4,400
\$ -	\$ -
\$ 150,340	\$ 75,170

Number of Trainees

54

Employment & Wage Information:

Existing Employment	Projected New Employees
93	10

Average Hourly Wage	Total Hourly Compensation
\$ 30.00	\$ 34.50

Requirements:

Total Hourly Compensation: \$12.51

Base Hourly Wage: \$10.88

BSSC Tax Credit Recommended for Approval

\$75,000

Application Score

84

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS
BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

Date: August 2, 2023

Company: Indelac Controls, Inc.

City: Florence

County: Kenton

Industry Sector: Manufacturing

BSSC #: G24-117893

Bus. Devp. Contact: M. Jollie

DFS Staff: C. Wingate

Training Description:

Indelac Controls, Inc. is a manufacturer of electric actuators and controls. The training plan includes safety, new product training, quality control, engineering, and training for all employees.

Training Details:

Classroom/OJT - In-House

Classroom/OJT - Consultant/Educational Institution

Instructional Materials & Supplies

Total Costs

Total Costs	50% of Total Costs
\$ 195,856	\$ 97,928
\$ -	\$ -
\$ -	\$ -
\$ 195,856	\$ 97,928

Number of Trainees

38

Employment & Wage Information:

Existing Employment	Projected New Employees
40	4

Average Hourly Wage	Total Hourly Compensation
\$ 30.83	\$ 52.27

Requirements:

Total Hourly Compensation: \$12.51

Base Hourly Wage: \$10.88

BSSC Grant Recommended for Approval

\$75,000

Application Score

79

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS**

BSSC SKILLS TRAINING INVESTMENT CREDIT PROJECT REPORT

Date: August 2, 2023

Company: Indelac Controls, Inc.

City: Florence

County: Kenton

Industry Sector: Manufacturing

BSSC #: T24-117892

Bus. Devp. Contact: M. Jollie

DFS Staff: C. Wingate

Training Description:

Indelac Controls, Inc. is a manufacturer of electric actuators and controls. The training plan includes new hire training, technical writing training for engineers, new office technology training and safety training.

Training Details:

Classroom/OJT - In-House

Classroom/OJT - Consultant/Educational Institution

Instructional Materials & Supplies

Total Costs

Total Costs	50% of Total Costs
\$ 153,190	\$ 76,595
\$ -	\$ -
\$ -	\$ -
\$ 153,190	\$ 76,595

Number of Trainees

40

Employment & Wage Information:

Existing Employment	Projected New Employees
40	4

Average Hourly Wage	Total Hourly Compensation
\$ 30.83	\$ 52.27

Requirements:

Total Hourly Compensation: \$12.51
Base Hourly Wage: \$10.88

BSSC Tax Credit Recommended for Approval

\$75,000

Application Score

79

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS
BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

Date: August 2, 2023

Company: Bowling Green Metalforming L.L.C.

City: Bowling Green

County: Warren

Industry Sector: Manufacturing

BSSC #: G24-117941

Bus. Devp. Contact: C. Prather

DFS Staff: R. Aiken

Training Description:

Bowling Green Metalforming is a global automotive supplier to the original equipment manufacturer market. Training to be included encompasses equipment, robot programming, onboarding, leadership, hazmat, and apprentice trades training in efforts to reduce educational and skill gaps, reduce downtime, and increase product quality and productivity.

Training Details:

Classroom/OJT - In-House

Classroom/OJT - Consultant/Educational Institution

Instructional Materials & Supplies

Total Costs

Total Costs	50% of Total Costs
\$ 689,362	\$ 344,681
\$ 57,543	\$ 28,772
\$ -	\$ -
\$ 746,905	\$ 373,453

Number of Trainees

1,000

Employment & Wage Information:

Existing Employment	Projected New Employees
1,276	300

Average Hourly Wage	Total Hourly Compensation
\$ 28.57	\$ 33.49

Requirements:

Total Hourly Compensation: \$12.51

Base Hourly Wage: \$10.88

BSSC Grant Recommended for Approval

\$75,000

Application Score

67

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS**

BSSC SKILLS TRAINING INVESTMENT CREDIT PROJECT REPORT

Date: August 2, 2023

Company: Bowling Green Metalforming L.L.C.

City: Bowling Green **County:** Warren

Industry Sector: Manufacturing **BSSC #:** T24-117942

Bus. Devp. Contact: C. Prather **DFS Staff:** R. Aiken

Training Description:

Bowling Green Metalforming is a global automotuve supplier to the original equipment manufacturer market. Training to be included encompasses forklift certification and recertification, crane training, hazmat training, and new hire training to give employees confidence in their positions and increase product quality.

Training Details:

Classroom/OJT - In-House
Classroom/OJT - Consultant/Educational Institution
Instructional Materials & Supplies
Total Costs

Total Costs	50% of Total Costs
\$ 689,362	\$ 344,681
\$ 57,543	\$ 28,772
\$ -	\$ -
\$ 746,905	\$ 373,453

Number of Trainees

1,000

Employment & Wage Information:

Existing Employment	Projected New Employees
1,276	300

Average Hourly Wage	Total Hourly Compensation
\$ 28.57	\$ 33.49

Requirements:

Total Hourly Compensation: \$12.51
Base Hourly Wage: \$10.88

BSSC Tax Credit Recommended for Approval

\$75,000

Application Score

67

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS
BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

Date: August 2, 2023

Company: Magna Seating of America, Inc. dba Louisville Seating

City: Shepherdsville **County:** Bullitt

Industry Sector: Manufacturing **BSSC #:** G24-117938

Bus. Devp. Contact: C. Prather **DFS Staff:** J. Gearon

Training Description:

Magna Seating of America, Inc. is one of the world's largest suppliers in the automotive space whose goal is to advance mobility in a transforming industry. Training will include leadership, new hire, and diversity, equity, and inclusion in order to help integrate the employees into the division.

Training Details:

Classroom/OJT - In-House
Classroom/OJT - Consultant/Educational Institution
Instructional Materials & Supplies
Total Costs

Total Costs	50% of Total Costs
\$ 136,890	\$ 68,445
\$ 40,112	\$ 20,056
\$ -	\$ -
\$ 177,002	\$ 88,501

Number of Trainees

820

Employment & Wage Information:

Existing Employment	Projected New Employees
823	50

Average Hourly Wage	Total Hourly Compensation
\$ 21.41	\$ 34.39

Requirements:

Total Hourly Compensation: \$12.51
Base Hourly Wage: \$10.88

BSSC Grant Recommended for Approval

\$75,000

Application Score

61

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS**

BSSC SKILLS TRAINING INVESTMENT CREDIT PROJECT REPORT

Date: August 2, 2023

Company: Magna Seating of America, Inc. dba Louisville Seating

City: Shepherdsville **County:** Bullitt

Industry Sector: Manufacturing **BSSC #:** T24-117939

Bus. Devp. Contact: C. Prather **DFS Staff:** J. Gearon

Training Description:

Magna Seating of America, Inc. is one of the world's largest suppliers in the automotive space whose goal is to advance mobility in a transforming industry. Skills to be included in this training encompass robot programming, forklift certifications, 5S training, and PLC controls training in order to bridge the skills gap allowing for well equipped employees to feel confident in their position while maintaining high-quality products.

Training Details:

Classroom/OJT - In-House
Classroom/OJT - Consultant/Educational Institution
Instructional Materials & Supplies
Total Costs

Total Costs	50% of Total Costs
\$ 136,627	\$ 68,314
\$ 13,426	\$ 6,713
\$ 2,500	\$ 1,250
\$ 152,553	\$ 76,276

Number of Trainees

820

Employment & Wage Information:

Existing Employment	Projected New Employees
823	50

Average Hourly Wage	Total Hourly Compensation
\$ 21.41	\$ 34.39

Requirements:

Total Hourly Compensation: \$12.51
Base Hourly Wage: \$10.88

BSSC Tax Credit Recommended for Approval

\$75,000

Application Score

61

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS
BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

Date: August 2, 2023

Company: James Marine, Inc.

City: Paducah **County:** McCracken

Industry Sector: Nonretail service or technology **BSSC #:** G24-117923

Bus. Devp. Contact: A. Luttner **DFS Staff:** C. Wingate

Training Description:

James Marine, Inc. provides service repair and refurbishing for towboats and barges throughout the inland river system. The training plan includes training on tank barge cleaning, barge blasting, painting, towing operations, welding construction and repair, and boat driveline components.

Training Details:

Classroom/OJT - In-House
Classroom/OJT - Consultant/Educational Institution
Instructional Materials & Supplies
Total Costs

Total Costs	50% of Total Costs
\$ 432,556	\$ 216,278
\$ 86,884	\$ 43,442
\$ -	\$ -
\$ 519,440	\$ 259,720

Number of Trainees

250

Employment & Wage Information:

Existing Employment	Projected New Employees
307	38

Average Hourly Wage	Total Hourly Compensation
\$ 40.65	\$ 46.74

Requirements:

Total Hourly Compensation: \$12.51
Base Hourly Wage: \$10.88

BSSC Grant Recommended for Approval

\$75,000

Application Score

81

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS**

BSSC SKILLS TRAINING INVESTMENT CREDIT PROJECT REPORT

Date: August 2, 2023

Company: James Marine, Inc.

City: Paducah **County:** McCracken

Industry Sector: Nonretail service or technology **BSSC #:** T24-117921

Bus. Devp. Contact: A. Luttner **DFS Staff:** C. Wingate

Training Description:

James Marine, Inc. provides service repair and refurbishing for towboats and barges throughout the inland river system. The training plan includes training on tank barge cleaning, barge blasting, painting, towing operations, welding construction and repair, and boat driveline components.

Training Details:

Classroom/OJT - In-House
Classroom/OJT - Consultant/Educational Institution
Instructional Materials & Supplies
Total Costs

Total Costs	50% of Total Costs
\$ 261,300	\$ 130,650
\$ -	\$ -
\$ -	\$ -
\$ 261,300	\$ 130,650

Number of Trainees

250

Employment & Wage Information:

Existing Employment	Projected New Employees
307	38

Average Hourly Wage	Total Hourly Compensation
\$ 40.65	\$ 46.74

Requirements:

Total Hourly Compensation: \$12.51
Base Hourly Wage: \$10.88

BSSC Tax Credit Recommended for Approval

\$75,000

Application Score

81

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS
BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

Date: August 2, 2023

Company: Tekno, Inc.

City: Cave City **County:** Barren

Industry Sector: Manufacturing **BSSC #:** G24-117931

Bus. Devp. Contact: A. Luttner **DFS Staff:** C. Wingate

Training Description:

Tekno, Inc. provides modular conveyor systems and solutions to numerous industries, including: aerospace, appliances, automotive and medical. The training plan includes skill development and safety training for existing employees and new hires. Projected training includes: Basic M1 Understanding; VP of Sales and Marketing New Hire On the job; EOS Leadership Training; Mechanical Engineer New Hire OJT; First Aid; HR Training; Advanced M1 Training; Sales Training; and Data Privacy Training.

Training Details:

Classroom/OJT - In-House
Classroom/OJT - Consultant/Educational Institution
Instructional Materials & Supplies
Total Costs

Total Costs	50% of Total Costs
\$ 134,069	\$ 67,034
\$ 31,382	\$ 15,691
\$ -	\$ -
\$ 165,451	\$ 82,725

Number of Trainees

40

Employment & Wage Information:

Existing Employment	Projected New Employees
41	2

Average Hourly Wage	Total Hourly Compensation
\$ 22.07	\$ 30.22

Requirements:

Total Hourly Compensation: \$12.51
Base Hourly Wage: \$10.88

BSSC Grant Recommended for Approval

\$75,000

Application Score

76

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS**

BSSC SKILLS TRAINING INVESTMENT CREDIT PROJECT REPORT

Date: August 2, 2023

Company: Tekno, Inc.

City: Cave City

County: Barren

Industry Sector: Manufacturing

BSSC #: T24-117932

Bus. Devp. Contact: A. Luttner

DFS Staff: C. Wingate

Training Description:

Tekno, Inc. provides modular conveyor systems and solutions to numerous industries, including: aerospace, appliances, automotive and medical. The training plan includes: Cross Training Control Programming; Cross Training Materials Department; Cross Training Final Assembly Cell; LEAN Boot Camp; International Logistics Training; Forklift/Aerial Training; Leadership Development; Cross Training OJT; Lockout/Tagout; Fall Protection; OSHA; and Non-Discrimination.

Training Details:

Classroom/OJT - In-House

Classroom/OJT - Consultant/Educational Institution

Instructional Materials & Supplies

Total Costs

Total Costs	50% of Total Costs
\$ 224,718	\$ 112,359
\$ 28,114	\$ 14,057
\$ -	\$ -
\$ 252,832	\$ 126,416

Number of Trainees

40

Employment & Wage Information:

Existing Employment	Projected New Employees
41	2

Average Hourly Wage	Total Hourly Compensation
\$ 22.07	\$ 30.22

Requirements:

Total Hourly Compensation: \$12.51

Base Hourly Wage: \$10.88

BSSC Tax Credit Recommended for Approval

\$75,000

Application Score

76

Bluegrass State Skills Corporation

APPLICATIONS - STIC



**CABINET FOR
ECONOMIC DEVELOPMENT**

Skills Training Investment Credit (STIC) Projects

August 2023

<u>Score</u>	<u>Eligible Company</u>	<u>City</u>	<u>Number of Trainees</u>	<u>Incentive Amount</u>
84	Carbide Industries LLC	Louisville	54	\$75,000
82	Dr. Schneider Automotive Systems, Inc.	Russell Springs	200	\$75,000
81	Marquette Transportation Company, LLC	Paducah	65	\$75,000
81	James Marine, Inc.	Paducah	250	\$75,000
79	Indelac Controls, Inc.	Florence	40	\$75,000
79	CertainTeed Gypsum, Inc. dba CertainTeed Gypsum Silver Grove LLC	Silver Grove	204	\$75,000
76	Tekno, Inc.	Cave City	40	\$75,000
69	Balluff, Inc.	Florence	82	\$75,000
67	Bowling Green Metalforming L.L.C.	Bowling Green	1,000	\$75,000
61	Magna Seating of America, Inc. dba Louisville Seating	Shepherdsville	820	\$75,000
10 Projects			2755	\$750,000

Note: The tax credit amount for each applicant will not exceed the lesser of 50% of eligible training costs, \$2,000 per unduplicated trainee or \$75,000 per company FEIN for each fiscal year. Per KRS 154.12-207, the maximum amount of credits that may be committed in each state fiscal year shall be capped at \$2,500,000.

FY 2023-24 Tax Credit Limit **\$2,500,000**

Current FY Projected/ Approved Credits **\$750,000**

Remaining Tax Credits **\$1,750,000**

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS**

BSSC SKILLS TRAINING INVESTMENT CREDIT PROJECT REPORT

Date: August 2, 2023

Company: Balluff, Inc.

City: Florence

County: Kenton

Industry Sector: Manufacturing

BSSC #: T24-117943

Bus. Devp. Contact: C. Prather

DFS Staff: R. Aiken

Training Description:

Balluff, Inc. provides technological solutions to deliver the speed and results necessary in various manufacturing industries. The skills training investment credit covers annual safety, hazardous communication, and regulatory trainings to maintain compliance and corporate certifications.

Training Details:

Classroom/OJT - In-House

Classroom/OJT - Consultant/Educational Institution

Instructional Materials & Supplies

Total Costs

Total Costs	50% of Total Costs
\$ 190,282	\$ 95,141
\$ -	\$ -
\$ -	\$ -
\$ 190,282	\$ 95,141

Number of Trainees

82

Employment & Wage Information:

Existing Employment	Projected New Employees
82	12

Average Hourly Wage	Total Hourly Compensation
\$ 33.33	\$ 40.83

Requirements:

Total Hourly Compensation: \$12.51

Base Hourly Wage: \$10.88

BSSC Tax Credit Recommended for Approval

\$75,000

Application Score

69

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS**

BSSC SKILLS TRAINING INVESTMENT CREDIT PROJECT REPORT

Date: August 2, 2023

Company: Marquette Transportation Company, LLC

City: Paducah **County:** McCracken

Industry Sector: Headquarter operations **BSSC #:** T24-117896

Bus. Devp. Contact: A. Luttner **DFS Staff:** C. Wingate

Training Description:

Marquette Transportation Company, Inc. is a provider of diversified, comprehensive marine transportation services. The training plan includes safety, leadership training for managers, supervisors and officers of the company and OTJ training.

Training Details:

Classroom/OJT - In-House
Classroom/OJT - Consultant/Educational Institution
Instructional Materials & Supplies
Total Costs

Total Costs	50% of Total Costs
\$ 150,680	\$ 75,340
\$ 18,920	\$ 9,460
\$ -	\$ -
\$ 169,600	\$ 84,800

Number of Trainees

65

Employment & Wage Information:

Existing Employment	Projected New Employees
294	30

Average Hourly Wage	Total Hourly Compensation
\$ 38.00	\$ 45.00

Requirements:

Total Hourly Compensation: \$12.51
Base Hourly Wage: \$10.88

BSSC Tax Credit Recommended for Approval

\$75,000

Application Score

81

Bluegrass State Skills Corporation

OLD BUSINESS



**CABINET FOR
ECONOMIC DEVELOPMENT**



May 22, 2023

To the Board of Directors
Bluegrass State Skills Corporation

This letter is provided in connection with our engagement to audit the government-wide and governmental fund financial statements of Bluegrass State Skills Corporation (Corporation) as of and for the year ended June 30, 2023. Professional standards require that we communicate with you certain items including our responsibilities with regard to the financial statement audit, and the planned scope and timing of our audit, including the significant risks we have identified.

As stated in our engagement letter dated May 22, 2023, we are responsible for conducting our audit in accordance with auditing standards generally accepted in the United States of America (U.S. GAAS) and *Government Auditing Standards* of the Comptroller General of the United States of America, for the purpose of forming and expressing an opinion on the financial statements. Our audit does not relieve you or management of your respective responsibilities.

As part of obtaining reasonable assurance about whether the financial statements are free of material misstatement, we will also perform tests of the Corporation's compliance with certain provisions of laws, regulations, and the provisions of contracts and grant agreements. However, the objective of our tests is not to provide an opinion on compliance with such provisions.

Our responsibility for the required supplementary information accompanying the financial statements, as described by professional standards, is to evaluate the presentation of the required supplementary information in relation to the financial statements as a whole and to report on whether the supplementary information is fairly stated, in all material respects, in relation to the financial statements as a whole.

Our audit will include examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements; therefore, our audit will involve judgment about the number of transactions to be examined and the areas to be tested.

Our audit is designed to provide reasonable, but not absolute, assurance about whether the financial statements as a whole are free of material misstatement, whether due to error, fraudulent financial reporting, misappropriation of assets, or violations of laws or governmental regulations. Because of this concept of reasonable assurance and because we will not examine all transactions, there is a risk that material misstatements may exist and not be detected by us, even though the audit is properly planned and performed in accordance with U.S. GAAS and *Government Auditing Standards* of the Comptroller General of the United States of America.

MCM CPAs & Advisors LLP

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To the Board of Directors
Bluegrass State Skills Corporation
May 22, 2023

Page Two

Our audit will include obtaining an understanding of the Corporation and its environment, including its internal control, sufficient to assess the risks of material misstatement of the financial statements and as a basis for designing the nature, timing, and extent of further audit procedures, but not for the purpose of expressing an opinion on the effectiveness of the Corporation's internal control over financial reporting. However, we will communicate to you at the conclusion of our audit any material weaknesses or significant deficiencies that come to our attention. We will also communicate to you:

- Any violation of laws or regulations that come to our attention;
- Our views relating to qualitative aspects of the Corporation's significant accounting practices, including accounting policies, accounting estimates, and financial statement disclosures;
- Significant difficulties, if any, encountered during the audit;
- Disagreements with management, if any, encountered during the audit;
- Significant unusual transactions, if any;
- The potential effects of uncorrected misstatements on future period financial statements; and
- Other significant matters that are relevant to your responsibilities in overseeing the financial reporting process.

Although we are currently in the planning stage of our audit, to-date, we have identified the following significant risks that will require special audit consideration:

- Management override of internal controls - The risk management and/or those charged with governance have the ability to manipulate or override internal controls in order to intentionally misstate the nature and/or timing of revenue or other transactions.
- Improper revenue recognition - The presumed risk of material misstatement due to fraud attributable to inappropriately recording revenue in one period that should be recorded in another period.
- Journal entries - The risk management records a fraudulent or unsupported journal entry.
- Unauthorized grant awards - The risk of unauthorized grant awards to approved/active grantees or approved grant awards to unauthorized grantees.

We expect to begin our year-end fieldwork on July 10, 2023 and to issue our report no later than October 1, 2023.

Our responsibility as auditors is, of course, limited to the period covered by our audit and does not extend to any other periods.

This information is intended solely for the use of the Corporation's Board of Directors and is not intended to be, and should not be, used by anyone other than this specified party.

Very truly yours,



MCM CPAs & Advisors LLP
Louisville, Kentucky

Bluegrass State Skills Corporation

NEW BUSINESS



**CABINET FOR
ECONOMIC DEVELOPMENT**

Bluegrass State Skills Corporation

RESOLUTION

Gary Farmer

Tonya Lee





**RESOLUTION
OF THE
BLUEGRASS STATE SKILLS CORPORATION
TO RECOGNIZE THE SERVICE OF
GARY FARMER
AS A DIRECTOR OF THE BOARD**

WHEREAS, GARY FARMER has served the people of the Commonwealth as a highly professional, dedicated member of the Kentucky Cabinet for Economic Development's Bluegrass State Skills Corporation (BSSC) Board of Directors since he joined the board on **March 25, 2020**; and

WHEREAS, the members and staff of the Bluegrass State Skills Corporation desire to recognize and acknowledge the outstanding personal and professional contributions and accomplishments of GARY FARMER during his tenure with the Cabinet for Economic Development; and

WHEREAS, the Bluegrass State Skills Corporation also desires to recognize GARY FARMER's conscientious dedication to improving and promoting the health and general welfare of the people of the Commonwealth of Kentucky through economic development; and

WHEREAS, the Bluegrass State Skills Corporation desires to honor GARY FARMER by adopting this Resolution as a commendation of the outstanding work he has performed;

NOW, THEREFORE, the Bluegrass State Skills Corporation **HEREBY RESOLVES** as follows:

GARY FARMER has been invaluable to the Bluegrass State Skills Corporation, the Cabinet for Economic Development, and the People of the Commonwealth of Kentucky because of his contribution to the initiation, promotion, and implementation of economic development projects in the Commonwealth of Kentucky. The Bluegrass State Skills Corporation Board appreciates GARY FARMER's dedication to the Cabinet for Economic Development and his contributions toward making BSSC a working success.

INTRODUCED, SECONDED, READ, and ADOPTED at a duly convened meeting of the Bluegrass State Skills Corporation, held on the 2nd day of August 2023, signed by the Chairman as evidence of his approval, duly enrolled and declared to be in full force and effect.

JAI BOKEY, CHAIRMAN
Bluegrass State Skills Corporation



**RESOLUTION
OF THE
BLUEGRASS STATE SKILLS CORPORATION
TO RECOGNIZE THE SERVICE OF
TONYA D. LEE**

WHEREAS, TONYA D. LEE has served the people of the Commonwealth as a highly professional, dedicated member of the Kentucky Cabinet for Economic Development since she joined the cabinet on **September 1, 2006**; and

WHEREAS, the members and staff of the Bluegrass State Skills Corporation desire to recognize and acknowledge the outstanding personal and professional contributions and accomplishments of TONYA D. LEE during her tenure with the Cabinet for Economic Development; and

WHEREAS, the Bluegrass State Skills Corporation also desires to recognize TONYA D. LEE's conscientious dedication to improving and promoting the health and general welfare of the people of the Commonwealth of Kentucky through economic development; and

WHEREAS, the Bluegrass State Skills Corporation desires to honor TONYA D. LEE by adopting this Resolution as a commendation of the outstanding work she has performed;

NOW, THEREFORE, the Bluegrass State Skills Corporation **HEREBY RESOLVES** as follows: -

TONYA D. LEE has been invaluable to the Bluegrass State Skills Corporation, the Cabinet for Economic Development, and the People of the Commonwealth of Kentucky because of her contribution to the initiation, promotion, and implementation of economic development projects in the Commonwealth of Kentucky. The Bluegrass State Skills Corporation Board appreciates TONYA D. LEE's dedication to the Cabinet for Economic Development and her contributions toward making BSSC a working success.

INTRODUCED, SECONDED, READ, and ADOPTED at a duly convened meeting of the Bluegrass State Skills Corporation, held on the 2nd day of August 2023, signed by the Chairman as evidence of his approval, duly enrolled and declared to be in full force and effect.

JAI BOKEY, CHAIRMAN
Bluegrass State Skills Corporation