

# **Bluegrass State Skills Corporation**

## **Board of Directors Meeting**

**August 3, 2022**



# Bluegrass State Skills Corporation

## AGENDA



The Bluegrass State Skills Corporation  
Board of Directors Meeting  
Cabinet for Economic Development  
300 West Broadway  
Frankfort, Kentucky  
AGENDA  
August 3, 2022

Call to Order  
Notification of Press  
Roll Call

**Minutes**

Wednesday, May 4, 2022

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**Reports**

Tonya Lee

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Financial Report

**GIA Applications**

Foster Shrout/Christy Wingate

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Fives Machining Systems, Inc.

Rockcastle Hospital and Respiratory Care Center, Inc. dba Rockcastle Hospital & Respiratory Care Center

**GIA Applications**

Ashlee Chilton/Amy Mills

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Caldwell County Hospital, Inc. dba Caldwell Medical Center

T.J. Samson Community Hospital

Benda-Lutz LLC

Process Solutions and Services, Inc. dba Rapid Industries

**GIA Applications**

Jerod Metz/Danielle Milbern

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T.J. Health Columbia, Inc.

Pinelake Regional Medical Center, LLC dba Jackson Purchase Medical Center

S&D Acquisitions, Inc. dba Ideal Machine & Tool

**GIA Applications**

Malcolm Jollie/Christy Wingate

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AMC Manufacturing Co., L.L.C.

**GIA and STIC Applications**

Brittany Cox/Amy Mills

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Bonfiglioli USA Inc.

Steinkamp Moulding LLC dba Steinkamp Molding L.P.

Florida Tile, Inc.

**GIA and STIC Applications**

Malcom Jollie/Christy Wingate

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CGS Machine & Tool, Inc.

**GIA and STIC Applications**

Jerod Metz/Amy Mills

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Kentucky Machine & Engineering, Inc.

Zotefoams Inc.

**GIA and STIC Applications**

Malcom Jollie/Danielle Milbern

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Kentucky Cooperage LP, Ltd.

Flottweg Separation Technology, Inc.

**STIC Applications**

Malcolm Jollie/Christy Wingate

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NuArm Corporation dba Advantage Plastics

**STIC Applications**

Foster Shrout/Danielle Milbern

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Phase Ortho, Inc.

Derby Dental Laboratory, Inc.

**Old Business**

Jai Bokey/Sarah Butler

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Audit update

**Next Board Meeting**

Ellen Felix

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November 2, 2022

**Adjournment**

Jai Bokey

# Bluegrass State Skills Corporation

## MINUTES



**Bluegrass State Skills Corporation Board of Directors Meeting  
Kentucky Cabinet for Economic Development,  
300 West Broadway, Frankfort, Kentucky 40601  
May 4, 2022 – 1:00 PM**

**Members present**

Brenda Bankston, Dr. Houston Barber, Jai Bokey, Rita Combs-Sterrett, John Kuzuoka, Tom Lund, Nicholas Rapier, Zach Weinberg, and Jeff Whitehead

**Proxies present**

Katie Smith, Proxy for Secretary Larry Hayes; Marjorie Arnold, Proxy for Secretary Jamie Link; Rick Smith, Proxy for Dr. Aaron Thompson, and Jessie Schook, Proxy for Paul Czarapata (KCTCS).

**Members absent**

Shannon Cales, Gary Farmer, Marty Hammons, Jamie Link – Acting Secretary Education and Workforce Cabinet, and Aimee Wulfeck.

**CED Staff present**

Tim Back, Sarah Butler, Ashlee Chilton, Brittany Cox, Martin David-Jacobs, Billy Dickinson, Danielle Dunmire, Ellen Felix, James Johnson, Malcolm Jollie, Andy Luttner, Kate McCane, Jerod Metz, Danielle Milbern, Amy Mills, Angelica Sanchez Vega, Kristina Slattery, Christopher Snyder, Christy Wingate, Matthew Wingate, and Dan Wood.

**Guests present via Videoconference**

Etain Elisabeth Conner, Director of Community Affairs, and Wayne Sisson – F&E Aircraft Maintenance (Miami) LLC, Erlanger.

**Call to Order – Jai Bokey**

**Notification of Press – Ellen Felix**

Jai Bokey, Chairman, received verification that the media had been notified of the BSSC Board of Directors meeting.

**Roll Call – Ellen Felix**

**Approval of Minutes – Jai Bokey**

A motion was made by Nicholas Rapier and seconded by Dr. Houston Barber to approve the February 2, 2022 Board of Directors minutes, and the April 20, 2022 Executive Board Minutes. Motion carried.

**Approval of Financial Report – Tonya Lee**

Brenda Bankston made a motion to approve the Financial Report for May 4, 2022. John Kuzuoka seconded the motion. Motion carried.

**Applications for Review – Sarah Butler**

BSSC Staff – Ashlee Chilton/Christy Wingate recommended the following Grant-in-Aid (GIA) applications to the BSSC Board for approval:

G22-23831 – CPC Conway dba CPC Commodities, Fountain Run	\$ 35,843.00
G22-23805 – Framebridge, Inc., Richmond	\$ 75,000.00

A motion was made by Nicholas Rapier to approve these applications. Tom Lund seconded the motion. Motion carried.

BSSC Staff – Martin David-Jacobs/Kate McCane recommended the following Grant-In-Aid (GIA) applications to the BSSC Board for approval:

G22-23806 – R.C. Bigelow, Inc., Louisville	\$ 36,000.00
G22-23825 – Baptist Healthcare Systems, Inc. dba Baptist Health, LaGrange	\$ 75,000.00
G22-23485 – DPL Financial Partners, LLC, Louisville	\$ 34,000.00
G22-23830 – Harding Shymanski & Company, P.S.C., Louisville	\$ 6,000.00
G22-23647 – RFC LLC, Shelbyville	\$ 75,000.00

A motion was made by Tom Lund to approve these applications. Nicholas Rapier seconded the motion. Motion carried.

BSSC Staff – Brittany Cox/Christy Wingate recommended the following Grant-in-Aid (GIA) applications to the BSSC Board for approval:

G22-23798 – Sumitomo Electric Wiring Systems, Inc., Edmonton	\$ 75,000.00
G22-23744 – The Kroger Co., Florence	\$ 75,000.00
G22-23792 – Shelby County Associated Industries, Inc., Shelbyville	\$ 75,000.00

A motion was made by Rita Combs-Sterrett to approve these applications. Jeff Whitehead seconded the motion. Nicholas Rapier abstained. Motion carried.

BSSC Staff – Ashlee Chilton/Christy Wingate recommended the following Grant-in-Aid (GIA) applications to the BSSC Board for approval:

G22-23738 – Georgetown Community Hospital, LLC, Georgetown	\$ 75,000.00
G22-23822 – F&E Aircraft Maintenance (Miami) LLC, Erlanger	\$ 75,000.00

A motion was made by Nicholas Rapier to approve these applications. Rita Combs-Sterrett seconded the motion. Motion carried.

BSSC Staff – Malcolm Jollie/Kate McCane recommended the following Grant-in-Aid (GIA) applications to the BSSC Board for approval:

G22-23808 – Pioneer Plastics, Inc., Dixon	\$ 36,971.00
G22-23816 – Designs Direct L.L.C., Covington	\$ 54,000.00
G22-23817 – Toyotetsu Mid America, LLC, Owensboro	\$ 75,000.00
G22-23505 – Zoeller Company, Louisville	\$ 75,000.00

A motion was made by Dr. Houston Barber to approve these applications. Tom Lund seconded the motion. Motion carried.

BSSC Staff – Malcolm Jollie/Christy Wingate recommended the following Grant-In-Aid (GIA) + Skills-Training-Investment-Credit (STIC) applications to the BSSC Board for approval:

G22-23803 – Tekno, Inc., Cave City	\$ 75,000.00
T22-23804 – Tekno, Inc., Cave City	\$ 75,000.00

A motion was made by Tom Lund to approve these applications. Brenda Bankston seconded the motion. Motion carried.

BSSC Staff – Andy Luttner/Christy Wingate recommended the following Grant-In-Aid (GIA) + Skills-Training-Investment-Credit (STIC) applications to the BSSC Board for approval:

G22-23771 – Levy Environmental Services Company dba Levy Brandenburg Mill Services, Brandenburg	\$ 75,000.00
T22-23770 – Levy Environmental Services Company dba Levy Brandenburg Mill Services, Brandenburg	\$ 75,000.00
G22-23813 – Logan Aluminum In., Russellville	\$ 75,000.00
T22-23812 – Logan Aluminum In., Russellville	\$ 75,000.00

A motion was made by Rita Combs-Sterrett to approve these applications. John Kuzuoka seconded the motion. Motion carried.

BSSC Staff – Brittany Cox/Kate McCane recommended the following Skills-Training-Investment-Credit (STIC) application to the BSSC Board for approval:

T22-23807 – Perfetti Van Melle USA Inc., Erlanger	\$ 75,000.00
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A motion was made by Nicholas Rapier to approve this application. Tom Lund seconded the motion. Motion carried.

BSSC Staff – Ashlee Chilton/Kate McCane recommended the following Skills-Training-Investment-Credit (STIC) applications to the BSSC Board for approval:

T22-23829 – Creative Liquid Coatings, Nicholasville	\$ 75,000.00
T22-23769 – Amtrol Inc., Paducah	\$ 75,000.00

A motion was made by Tom Lund to approve these applications. Nicholas Rapier seconded the motion. Motion carried.

BSSC Staff – Martin David-Jacobs/Christy Wingate recommended the following Commitment Grant-in-Aid applications to the BSSC Board for approval:

G22-23826 – Ford Motor Company, Chamberlain Lane, Louisville	\$ 200,000.00
G22-23827 – Ford Motor Company, Chamberlain Lane, Louisville	\$ 200,000.00
G22-23828 – Ford Motor Company, Chamberlain Lane, Louisville	\$ 100,000.00



A motion was made by Tom Lund to approve these applications. Brenda Bankston seconded the motion. Motion carried.

BSSC Staff – Malcolm Jollie/Christy Wingate recommended the following Commitment Grant-in-Aid application to the BSSC Board for approval:

G22-23791 – Diversey, Inc., Elsmere

\$ 200,000.00

A motion was made by Tom Lund to approve this application. Jai Bokey seconded the motion. Motion carried.

**No pending Grant-in-Aid Applications left from FY 2021/2022**

**Old Business**

BSSC Socioeconomic Index – Christopher Snyder

According to the BSSC Guidelines, the Board is required to provide preferential scoring to companies located in communities with a lower socioeconomic ranking.

Therefore, Mr. Snyder (CED Research Executive staff) presented a report on the Socioeconomic Index Study, which is used to determine the BSSC “area of need” for scoring purposes. A copy of this presentation was provided in the board book to the Board members.

Mr. Snyder talked about the six metrics in which the BSSC Socioeconomic Index is measured by:

- Adult population with high school education or higher
- Three-year average unemployment rate in each county 2019/2020/2021
- Per capita personal income for 2020
- Annual wage and salary
- Annual average poverty rate
- Per capita estimated Gross Domestic Product by county

Kentucky has 120 counties, and they are divided in 6 Tiers (groups of counties). Tier one representing the counties that are most in need and Tier 6 are the counties that have the greatest economic strength. Compared to last year, 99 Counties were unchanged, 21 counties had some sort of fluctuation. These were not major changes, and some were only a one-tier change.

A motion was made by Nicholas Rapier to approve the Socioeconomic Report, and Rita Combs-Sterrett seconded the motion. Motion carried.

## **New Business**

### Grant-in-Aid / Skills-Training-Investment-Credit Guidelines Fiscal Year 2022-2023 – Sarah Butler/Jai Bokey

Staff presented proposed changes to the Grant-in-Aid + Skills-Training-Investment-Credit for approval:

In summary, the staff has proposed the following suggested updates:

1. Update Fiscal Year Dates
2. Area of Need
3. Omit the pre-employment training due to ineligibility
4. Application deadlines and Board Meeting schedule
5. Application scoring – Trainees average hourly wage rate from \$ 16.00 or less to \$ 18,00 and \$16.01 to \$ 18,01 or more

The above guideline changes for FY 2022-2023 were recommended by the Executive Committee to the BSSC Board for approval.

Nicholas Rapier motioned to accept the proposed changes, and Jai Bokey seconded the motion, and moved to accept the proposed changes. Motion carried.

### Exception Request – Commitments Commitment Grant Exceptions to BSSC Guidelines 2022/2023

The following exceptions to the May 4, 2022 approved guidelines concerning Commitment Grant proposals are recommended for approval as follows:

- May be approved and awarded up to \$200,000 per application
- Approvals may include up to 25% retroactive training activities within sixty (60) days prior to the company's acceptance of proposal
- Commitment Grants will have separate and distinct applications and reimbursement worksheet
- Extensions may be authorized for certain Cabinet Commitment Projects
- Train the trainer travel is an eligible expense

The above exception request was recommended by CED staff for approval.

Dr. Houston Barber made a motion to accept the proposed exception, and Chairman Bokey seconded the motion. Motion carried.

### **Next Board Meeting – Ellen Felix**

The next meeting of the Bluegrass State Skills Corporation Board of Directors will be held on August 3, 2022, at 1:00 p.m. at the Cabinet for Economic Development, Old Capitol Annex, 1<sup>st</sup> Floor Conference Room, 300 West Broadway, Frankfort, Kentucky.

**Adjournment – Jai Bokey**

A motion to adjourn the meeting was made by Nicholas Rapier and second by Tom Lund.  
Motion carried.

Sincerely submitted,



Sarah C. Butler

Deputy Commissioner, Incentive Administration Division

# **Bluegrass State Skills Corporation**

## **FINANCIAL REPORT**



# BSSC FUNDS REPORT

7/28/2022

## RESOURCES AVAILABLE

Regular Appropriation	4,311,800
Special Appropriation (Ford Motor Company)	2,500,000
Continued Appropriation	31,792,983
OET Rapid Response Funds Carry Forward	9,343
<b>TOTAL RESOURCES</b>	<b>38,614,126</b>

## EXPENDITURES YTD

BSSC Funds	651,195
OET Rapid Response Funds	0
Total Expenditures as of 7/28/22	<b>651,195</b>

## OBLIGATIONS REMAINING

Regular/Commitment/OET Grants	8,293,759
Ford Commitment	2,500,000
Proposals	0
<b>TOTAL OBLIGATIONS</b>	<b>10,793,759</b>

<b>TOTAL FUNDS AVAILABLE</b>	<b>27,169,172</b>
<b>FOR ADDITIONAL OBLIGATIONS THIS FISCAL YEAR</b>	

Secretary's Funds	2,893,785
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Regular Grant Funds	4,266,044
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*SB5 Funds Available for \$2 Billion Projects	20,000,000
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OET Rapid Response Funds	9,343
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<b>TOTAL FUNDS AVAILABLE</b>	<b>27,169,172</b>
<b>FOR ADDITIONAL OBLIGATIONS THIS FISCAL YEAR</b>	

\*SB5 2021 Special Session - Special appropriation for projects with a minimum investment of \$2 Billion

# BSSC FUNDS REPORT

7/28/2022

Base	\$	993,672
Recaps (May, June, July)	\$	291,356
		<hr/>
Available for August 2022 Board Meeting	\$	1,285,028

# **Bluegrass State Skills Corporation**

## **APPLICATIONS - GIA**



## Grant-In-Aid (GIA) Projects August 2022

Score	Qualified Company	City	Number of Trainees	Incentive Amount
96	T.J. Health Columbia, Inc.	Columbia	99	\$28,009
94	Kentucky Machine & Engineering, Inc.	Cadiz	43	\$75,000
89	CGS Machine & Tool, Inc.	Bowling Green	43	\$75,000
86	Rockcastle Hospital and Respiratory Care Center, Inc. dba Rockcastle Regional Hospital & Respiratory Care Center	Mount Vernon	575	\$75,000
85	Kentucky Cooperage LP, Ltd.	Lebanon	273	\$75,000
85	Fives Machining Systems, Inc.	Hebron	52	\$75,000
84	Caldwell County Hospital, Inc. dba Caldwell Medical Center	Princeton	150	\$75,000
84	T.J. Samson Community Hospital	Glasgow	1285	\$75,000
84	Bonfiglioli USA Inc.	Hebron	40	\$75,000
84	Flottweg Separation Technology, Inc.	Independence	40	\$75,000
83	Zotefoams Inc.	Walton	50	\$75,000
81	Pinelake Regional Medical Center, LLC dba Jackson Purchase Medical Center	Mayfield	400	\$75,000
80	Process Solutions and Services, Inc. dba Rapid Industries	Louisville	50	\$75,000
80	Benda-Lutz LLC	Independence	17	\$34,000
80	AMC Manufacturing Co., L.L.C.	Louisville	43	\$75,000
80	S&D Acquisitions, Inc. dba Ideal Machine & Tool	Louisville	34	\$68,000
80	Steinkamp Moulding LLC dba Steinkamp Molding L.P.	Erlanger	17	\$34,000
79	Florida Tile, Inc.	Lexington	250	\$75,000
<b>18 Projects</b>			<b>3461</b>	<b>\$1,214,009</b>



Note: The Grant-in-Aid amount for each applicant will not exceed the lesser of 50% of eligible training costs, \$2,000 per unduplicated trainee or \$75,000 per company FEIN for each fiscal year. The total amount of Grant-In-Aid incentives available for the entire program shall not exceed \$4,300,000 in any fiscal year.

Regular Grant Fund Balance	\$3,974,688
Recaptured Amount	\$291,356.00
2022/2023 FY Projected/Approved	<b>\$1,214,009</b>
Remaining Regular Grant Funds	<b><u><u>\$3,052,035</u></u></b>

**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

**Date:** August 3, 2022

**Company:** Fives Machining Systems, Inc.

**City:** Hebron **County:** Boone

**Industry Sector:** Manufacturing **BSSC #:** G23-23923

**Bus. Devp. Contact:** F. Shrout **DFS Staff:** C. Wingate

**Training Description:**

Fives Machining Systems, Inc. manufactures and provides aftermarket service activities for composites and metal removal machine tools. The training plan includes industry-specific skill and project management and leadership training to aid in employee development.

**Training Details:**

Classroom/OJT - In-House  
Classroom/OJT - Consultant/Educational Institution  
Instructional Materials & Supplies  
**Total Costs**

	<b>Total Costs</b>		<b>50% of Total Costs</b>
\$	216,700	\$	108,350
\$	373,796	\$	186,898
\$	35,100	\$	17,550
\$	<b>625,596</b>	\$	<b>312,798</b>

Number of Trainees

52
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**Employment & Wage Information:**

<b>Existing Employment</b>	<b>Projected New Employees</b>
52	15

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ 40.00	\$ 45.00

**Requirements:**

Total Hourly Compensation: \$12.51  
Base Hourly Wage: \$10.88

**BSSC Grant Recommended for Approval**

<b>\$75,000</b>
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**Application Score**

85
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**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

**Date:** August 3, 2022

**Company:** Rockcastle Hospital and Respiratory Care Center, Inc. dba  
Rockcastle Regional Hospital & Respiratory Care Center

**City:** Mount Vernon **County:** Rockcastle

**Industry Sector:** Hospital operations **BSSC #:** G23-23902

**Bus. Devp. Contact:** F. Shrout **DFS Staff:** Christy Wingate

**Training Description:**

Rockcastle Regional is the largest hospital facility of its kind in the nation, treating patients who need mechanical ventilators to breathe. The current plan includes workforce training on care delivery, nursing skills, advanced life support, leadership development, and other industry relevant training.

**Training Details:**

	<b>Total Costs</b>	<b>50% of Total Costs</b>
Classroom/OJT - In-House	\$ 112,613	\$ 56,306
Classroom/OJT - Consultant/Educational Institution	\$ 147,162	\$ 73,581
Instructional Materials & Supplies	\$ -	\$ -
<b>Total Costs</b>	<b>\$ 259,775</b>	<b>\$ 129,888</b>

Number of Trainees 575

**Employment & Wage Information:**

<b>Existing Employment</b>	<b>Projected New Employees</b>
590	30

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ 27.17	\$ 31.25

**Requirements:**

Total Hourly Compensation: \$12.51  
Base Hourly Wage: \$10.88

**BSSC Grant Recommended for Approval**

\$75,000

**Application Score**

86

**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

**Date:** August 3, 2022

**Company:** Caldwell County Hospital, Inc. dba Caldwell Medical Center

**City:** Princeton **County:** Caldwell

**Industry Sector:** Hospital operations **BSSC #:** G23-23899

**Bus. Devp. Contact:** A. Chilton **DFS Staff:** Amy Mills

**Training Description:**

Caldwell Medical Center provides high-quality compassionate healthcare to the greater Princeton community. The current training plan includes topics on Clinical Shadowing, Infection Prevention, Nursing, Pediatrics, Skin and Wound Management, Case Management, and Advanced Life Support.

**Training Details:**

Classroom/OJT - In-House  
Classroom/OJT - Consultant/Educational Institution  
Instructional Materials & Supplies  
**Total Costs**

	<b>Total Costs</b>	<b>50% of Total Costs</b>
	\$ 67,338	\$ 33,669
	\$ 101,792	\$ 50,896
	\$ -	\$ -
	<b>\$ 169,130</b>	<b>\$ 84,565</b>

Number of Trainees

150
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**Employment & Wage Information:**

<b>Existing Employment</b>	<b>Projected New Employees</b>
167	10

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ 25.15	\$ 28.92

**Requirements:**

Total Hourly Compensation: \$12.51  
Base Hourly Wage: \$10.88

**BSSC Grant Recommended for Approval**

<b>\$75,000</b>
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**Application Score**

84
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**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

**Date:** August 3, 2022  
**Company:** T.J. Samson Community Hospital  
**City:** Glasgow **County:** Barren  
**Industry Sector:** Hospital operations **BSSC #:** G23-23903  
**Bus. Devp. Contact:** A. Chilton **DFS Staff:** Amy Mills

**Training Description:**

T.J. Samson Community Hospital is a medical facility in Glasgow, KY that serves the surrounding communities. The training will cover topics such as nursing skills competencies, healthcare trends, patient safety, unique and complex care challenges, as well as basic EKG interpretation, fetal monitoring, intra-aortic balloon pump, sepsis, and stroke.

**Training Details:**

Classroom/OJT - In-House  
 Classroom/OJT - Consultant/Educational Institution  
 Instructional Materials & Supplies  
**Total Costs**

Total Costs	50% of Total Costs
\$ 69,150	\$ 34,575
\$ 630,564	\$ 315,282
\$ -	\$ -
<b>\$ 699,714</b>	<b>\$ 349,857</b>

Number of Trainees

1,285
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**Employment & Wage Information:**

Existing Employment	Projected New Employees
997	288

Average Hourly Wage	Total Hourly Compensation
\$ 32.15	\$ 36.97

**Requirements:**

Total Hourly Compensation: \$12.51  
 Base Hourly Wage: \$10.88

**BSSC Grant Recommended for Approval**

<b>\$75,000</b>
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**Application Score**

<b>84</b>
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**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

**Date:** August 3, 2022  
**Company:** Benda-Lutz LLC  
**City:** Independence **County:** Boone  
**Industry Sector:** Manufacturing **BSSC #:** G23-23921  
**Bus. Devp. Contact:** A. Chilton **DFS Staff:** Amy Mills

**Training Description:**

Benda-Lutz LLC is a manufacturer of paint, pigments and inorganic manufacturing. The training includes retraining for production employees and cross-training to ensure that all jobs can be covered on all shifts.

**Training Details:**

Classroom/OJT - In-House  
 Classroom/OJT - Consultant/Educational Institution  
 Instructional Materials & Supplies  
**Total Costs**

	<b>Total Costs</b>	<b>50% of Total Costs</b>
	\$ 69,672	\$ 34,836
	\$ -	\$ -
	\$ -	\$ -
	<b>\$ 69,672</b>	<b>\$ 34,836</b>

Number of Trainees

17
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**Employment & Wage Information:**

<b>Existing Employment</b>	<b>Projected New Employees</b>
17	4

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ 25.73	\$ 33.44

**Requirements:**

Total Hourly Compensation: \$12.51  
 Base Hourly Wage: \$10.88

**BSSC Grant Recommended for Approval**

<b>\$34,000</b>
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**Application Score**

<b>80</b>
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**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

**Date:** August 3, 2022

**Company:** Process Solutions and Services, Inc. dba Rapid Industries

**City:** Louisville **County:** Jefferson

**Industry Sector:** Manufacturing **BSSC #:** G23-23915

**Bus. Devp. Contact:** A. Chilton **DFS Staff:** Amy Mills

**Training Description:**

Rapid Industries is a premier manufacturing company of ground and overhead conveyor systems. The training will focus on CNC/Welding equipment along with Millwright program for new hires and safety training. Additional training for Mechanical Engineers will be more advanced AutoCAD, Solid Works, Inventor software programs, safety training on CNS saws, structural lines, and rolling machines.

**Training Details:**

Classroom/OJT - In-House  
Classroom/OJT - Consultant/Educational Institution  
Instructional Materials & Supplies  
**Total Costs**

	<b>Total Costs</b>	<b>50% of Total Costs</b>
\$	184,000	\$ align="right">92,000
\$	-	\$ align="right">-
\$	-	\$ align="right">-
\$	<b>184,000</b>	\$ align="right"> <b>92,000</b>

Number of Trainees

50
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**Employment & Wage Information:**

<b>Existing Employment</b>	<b>Projected New Employees</b>
65	25

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ align="right">22.00	\$ align="right">25.00

**Requirements:**

Total Hourly Compensation: \$12.51  
Base Hourly Wage: \$10.88

**BSSC Grant Recommended for Approval**

<b>\$75,000</b>
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**Application Score**

80
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**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

**Date:** August 3, 2022  
**Company:** T.J. Health Columbia, Inc.  
**City:** Columbia **County:** Adair  
**Industry Sector:** Hospital operations **BSSC #:** G23-23904  
**Bus. Devp. Contact:** J. Metz **DFS Staff:** Danielle Milbern

**Training Description:**

T.J. Health Columbia, Inc. offer an array of medical services to the people of Adair and surrounding counties, including Emergency Department, Primary Care, Inpatient Care, IV Therapy, Laboratory, Radiology, Rehabilitation services, and Swing Bed Program. The proposed training plan will be implemented through internal trainers and HealthStream eLearning on topics such as: basic, advanced and pediatric life support; non-violent crisis intervention; healthcare advancement and compliance; sepsis and stroke; and new hire orientation.

**Training Details:**

Classroom/OJT - In-House  
 Classroom/OJT - Consultant/Educational Institution  
 Instructional Materials & Supplies  
**Total Costs**

	<b>Total Costs</b>	<b>50% of Total Costs</b>
\$	23,486	\$ align="right">11,743
\$	32,532	\$ align="right">16,266
\$	-	\$ align="right">-
\$	<b>56,019</b>	\$ align="right"> <b>28,009</b>

Number of Trainees

99
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**Employment & Wage Information:**

<b>Existing Employment</b>	<b>Projected New Employees</b>
74	25

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ align="right">26.32	\$ align="right">30.27

**Requirements:**

Total Hourly Compensation: \$12.51  
 Base Hourly Wage: \$10.88

**BSSC Grant Recommended for Approval**

<b>\$28,009</b>
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**Application Score**

96
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**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

**Date:** August 3, 2022

**Company:** Pinelake Regional Hospital, LLC dba Jackson Purchase Medical Center

**City:** Mayfield **County:** Graves

**Industry Sector:** Hospital operations **BSSC #:** G23-23890

**Bus. Devp. Contact:** J. Metz **DFS Staff:** Danielle Milbern

**Training Description:**

Pinelake Regional dba Jackson Purchase Medical Center (JPMC) is a 107-private bed, Joint Commission-accredited hospital facility. The current training objectives include Medical Assistant and RN shadowing, Fetal Heart Monitoring, Basic and Advanced Life Support, Cath Lab, and Safety/Compliance.

**Training Details:**

	<b>Total Costs</b>	<b>50% of Total Costs</b>
Classroom/OJT - In-House	\$ 154,078	\$ 77,039
Classroom/OJT - Consultant/Educational Institution	\$ 5,170	\$ 2,585
Instructional Materials & Supplies	\$ -	\$ -
<b>Total Costs</b>	<b>\$ 159,249</b>	<b>\$ 79,624</b>

Number of Trainees 400

**Employment & Wage Information:**

<b>Existing Employment</b>	<b>Projected New Employees</b>
445	10

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ 25.18	\$ 28.95

**Requirements:**

Total Hourly Compensation: \$12.51  
Base Hourly Wage: \$10.88

**BSSC Grant Recommended for Approval** \$75,000

**Application Score** 81

**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

**Date:** August 3, 2022  
**Company:** S & D Acquisitions, Inc. dba Ideal Machine & Tool  
**City:** Louisville **County:** Jefferson  
**Industry Sector:** Manufacturing **BSSC #:** G23-23920  
**Bus. Devp. Contact:** J. Metz **DFS Staff:** Danielle Milbern

**Training Description:**

S & D Acquisitions, Inc., doing business as Ideal Machine & Tool, currently operates a fully equipped shop in Louisville with capabilities including manufacturing new tools, equipment, and prototypes as well as reconditioning and modifying existing tools and parts for various industries. The current training plan includes CNC Machine Operation, Machine Setup, Forklift Operation, Quality Assurance, Welding, Project Management, Ares and Visi Software, Mastercam and Lean/5S, Technology, Safety and new hire training.

**Training Details:**

Classroom/OJT - In-House  
 Classroom/OJT - Consultant/Educational Institution  
 Instructional Materials & Supplies  
**Total Costs**

	<b>Total Costs</b>	<b>50% of Total Costs</b>
\$	201,879	\$ align="right">100,940
\$	11,866	\$ align="right">5,933
\$	-	\$ align="right">-
<b>\$</b>	<b>213,745</b>	<b>\$ align="right"&gt;106,873</b>

Number of Trainees

34
----

**Employment & Wage Information:**

<b>Existing Employment</b>	<b>Projected New Employees</b>
19	15

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ align="right">32.12	\$ align="right">36.94

**Requirements:**

Total Hourly Compensation: \$12.51  
 Base Hourly Wage: \$10.88

**BSSC Grant Recommended for Approval**

<b>\$68,000</b>
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**Application Score**

80
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**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

**Date:** August 3, 2022  
**Company:** AMC Manufacturing Co., L.L.C.  
**City:** Louisville **County:** Jefferson  
**Industry Sector:** Manufacturing **BSSC #:** G23-23918  
**Bus. Devp. Contact:** M. Jollie **DFS Staff:** C. Wingate

**Training Description:**

AMC Manufacturing Company, LLC operates a full-service metal stamping facility in Louisville. The current proposal includes training on Press Operations, Calibrator and Equipment, Machine Setup and Maintenance, Forklift and Crane Operation, Quality Assurance, Leadership, Safety and Technology, and new hire training.

**Training Details:**

Classroom/OJT - In-House  
 Classroom/OJT - Consultant/Educational Institution  
 Instructional Materials & Supplies  
**Total Costs**

	<b>Total Costs</b>	<b>50% of Total Costs</b>
	\$ 280,728	\$ 140,364
	\$ 4,378	\$ 2,189
	\$ -	\$ -
	<b>\$ 285,105</b>	<b>\$ 142,553</b>

Number of Trainees

43
----

**Employment & Wage Information:**

<b>Existing Employment</b>	<b>Projected New Employees</b>
30	13

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ 22.96	\$ 26.40

**Requirements:**

Total Hourly Compensation: \$12.51  
 Base Hourly Wage: \$10.88

**BSSC Grant Recommended for Approval**

<b>\$75,000</b>
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**Application Score**

80
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# **Bluegrass State Skills Corporation**

## **APPLICATIONS - GIA & STIC**



**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

**Date:** August 3, 2022  
**Company:** Bonfiglioli USA Inc.  
**City:** Hebron **County:** Boone  
**Industry Sector:** Manufacturing **BSSC #:** G23-23906  
**Bus. Devp. Contact:** B. Cox **DFS Staff:** Amy Mills

**Training Description:**

Bonfiglioli USA Inc. manufactures gear motors, drive systems and planetary gearboxes for industrial process, automation and construction equipment. The training plan consists of third shift training for new CTL Line, maintenance training and supervisor training.

**Training Details:**

Classroom/OJT - In-House  
 Classroom/OJT - Consultant/Educational Institution  
 Instructional Materials & Supplies  
**Total Costs**

	<b>Total Costs</b>	<b>50% of Total Costs</b>
	\$ 174,032	\$ 87,016
	\$ -	\$ -
	\$ -	\$ -
	\$ 174,032	\$ 87,016

Number of Trainees

40
----

**Employment & Wage Information:**

<b>Existing Employment</b>	<b>Projected New Employees</b>
97	15

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ 23.00	\$ 40.90

**Requirements:**

Total Hourly Compensation: \$12.51  
 Base Hourly Wage: \$10.88

**BSSC Grant Recommended for Approval**

<b>\$75,000</b>
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**Application Score**

<b>84</b>
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**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC SKILLS TRAINING INVESTMENT CREDIT REPORT**

**Date:** August 3, 2022  
**Company:** Bonfiglioli USA Inc.  
**City:** Hebron **County:** Boone  
**Industry Sector:** Manufacturing **BSSC #:** T23-23910  
**Bus. Devp. Contact:** B. Cox **DFS Staff:** Amy Mills

**Training Description:**

Bonfiglioli USA Inc. is a manufacturer of gearmotors, drive systems and planetary gearboxes for industrial process, automation and construction equipment. The training includes: Safety Training, Warehouse Management System Training, Engineer Training, Team Lead Training, Quality Training, and Cross Training. Safety Training is part of our yearly protocol to maintain the safety of our employees. Warehouse Management System Training, Engineer Training, Team Lead Training, Quality Training, and Cross Training are necessary to improve our management workforce skills.

**Training Details:**

Classroom/OJT - In-House  
 Classroom/OJT - Consultant/Educational Institution  
 Instructional Materials & Supplies  
**Total Costs**

<b>Total Costs</b>	<b>50% of Total Costs</b>
\$ 135,141	\$ 67,571
\$ 17,325	\$ 8,663
\$ -	\$ -
<b>\$ 152,466</b>	<b>\$ 76,233</b>

Number of Trainees

97
----

**Employment & Wage Information:**

<b>Existing Employment</b>	<b>Projected New Employees</b>
97	15

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ 31.00	\$ 42.90

**Requirements:**

Total Hourly Compensation: \$12.51  
 Base Hourly Wage: \$10.88

**BSSC Tax Credit Recommended for Approval**

<b>\$75,000</b>
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**Application Score**

<b>84</b>
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**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

**Date:** August 3, 2022  
**Company:** Steinkamp Moulding LLC dba Steinkamp Molding L.P.  
**City:** Erlanger **County:** Boone  
**Industry Sector:** Manufacturing **BSSC #:** G23-23926  
**Bus. Devp. Contact:** B. Cox **DFS Staff:** Amy Mills

**Training Description:**

Steinkamp Moulding LLC dba Steinkamp Molding L.P. is a mold and tool manufacturer for automotive suppliers. The training will include cross training of employees on the CNC machines and the multiple axis machines, basic mold training before starting on the cnc machines, cross training for the office personnel as well.

**Training Details:**

Classroom/OJT - In-House  
 Classroom/OJT - Consultant/Educational Institution  
 Instructional Materials & Supplies  
**Total Costs**

<b>Total Costs</b>	<b>50% of Total Costs</b>
\$ 152,483	\$ 76,241
\$ 7,749	\$ 3,875
\$ 800	\$ 400
<b>\$ 161,032</b>	<b>\$ 80,516</b>

Number of Trainees

17
----

**Employment & Wage Information:**

<b>Existing Employment</b>	<b>Projected New Employees</b>
15	2

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ 29.27	\$ 33.78

**Requirements:**

Total Hourly Compensation: \$12.51  
 Base Hourly Wage: \$10.88

**BSSC Grant Recommended for Approval**

<b>\$34,000</b>
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**Application Score**

<b>80</b>
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**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC SKILLS TRAINING INVESTMENT CREDIT REPORT**

**Date:** August 3, 2022  
**Company:** Steinkamp Moulding LLC dba Steinkamp Molding L.P.  
**City:** Erlanger **County:** Boone  
**Industry Sector:** Manufacturing **BSSC #:** T23-23927  
**Bus. Devp. Contact:** B. Cox **DFS Staff:** Amy Mills

**Training Description:**

Steinkamp Moulding LLC dba Steinkamp Molding L.P. is a mold and tool manufacturer for automotive suppliers. The training consists of cross training of employees on CNC machines and multiple axis machines, and cross training for the office personnel. New employees will also be going to Gateway (community & technical college) for their machinist program to pursue their associates degree.

**Training Details:**

Classroom/OJT - In-House  
 Classroom/OJT - Consultant/Educational Institution  
 Instructional Materials & Supplies  
**Total Costs**

Total Costs	50% of Total Costs
\$ 76,413	\$ 38,206
\$ 7,749	\$ 3,875
\$ 800	\$ 400
<b>\$ 84,962</b>	<b>\$ 42,481</b>

Number of Trainees

17
----

**Employment & Wage Information:**

Existing Employment	Projected New Employees
15	2

Average Hourly Wage	Total Hourly Compensation
\$ 29.27	\$ 33.78

**Requirements:**

Total Hourly Compensation: \$12.51  
 Base Hourly Wage: \$10.88

**BSSC Tax Credit Recommended for Approval**

<b>\$34,000</b>
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**Application Score**

<b>80</b>
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**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

**Date:** August 3, 2022  
**Company:** Florida Tile, Inc.  
**City:** Lexington **County:** Fayette  
**Industry Sector:** Manufacturing **BSSC #:** G23-23893  
**Bus. Devp. Contact:** B. Cox **DFS Staff:** Amy Mills

**Training Description:**

Florida Tile, Inc. is a world-class manufacturer and distributor of porcelain, ceramic, natural stone, and decorative tiles. The current training plan includes skills training on quality control, manufacturing production, order processing, leadership, safety and compliance.

**Training Details:**

Classroom/OJT - In-House  
 Classroom/OJT - Consultant/Educational Institution  
 Instructional Materials & Supplies  
**Total Costs**

	<b>Total Costs</b>	<b>50% of Total Costs</b>
\$	165,302	\$ align="right">82,651
\$	-	\$ align="right">-
\$	-	\$ align="right">-
\$	<b>165,302</b>	\$ align="right"> <b>82,651</b>

Number of Trainees

250
-----

**Employment & Wage Information:**

<b>Existing Employment</b>	<b>Projected New Employees</b>
259	10

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ align="right">25.23	\$ align="right">29.01

**Requirements:**

Total Hourly Compensation: \$12.51  
 Base Hourly Wage: \$10.88

**BSSC Grant Recommended for Approval**

<b>\$75,000</b>
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**Application Score**

79
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**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC SKILLS TRAINING INVESTMENT CREDIT REPORT**

**Date:** August 3, 2022  
**Company:** Florida Tile, Inc.  
**City:** Lexington **County:** Fayette  
**Industry Sector:** Manufacturing **BSSC #:** T23-23894  
**Bus. Devp. Contact:** B. Cox **DFS Staff:** Amy Mills

**Training Description:**

Florida Tile, Inc. is a world-class manufacturer and distributor of porcelain, ceramic, natural stone, and decorative tiles. The training plan includes skills training for sales leadership, management, talent development, and logistic support.

**Training Details:**

Classroom/OJT - In-House  
 Classroom/OJT - Consultant/Educational Institution  
 Instructional Materials & Supplies  
**Total Costs**

	<b>Total Costs</b>	<b>50% of Total Costs</b>
	\$ 117,699	\$ 58,850
	\$ -	\$ -
	\$ -	\$ -
	\$ 117,699	\$ 58,850

Number of Trainees

250
-----

**Employment & Wage Information:**

<b>Existing Employment</b>	<b>Projected New Employees</b>
259	10

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ 25.23	\$ 29.01

**Requirements:**

Total Hourly Compensation: \$12.51  
 Base Hourly Wage: \$10.88

**BSSC Tax Credit Recommended for Approval**

<b>\$58,850</b>
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**Application Score**

79
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**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

**Date:** August 3, 2022  
**Company:** CGS Machine & Tool, Inc.  
**City:** Bowling Green **County:** Warren  
**Industry Sector:** Manufacturing **BSSC #:** G23-23891  
**Bus. Devp. Contact:** M. Jollie **DFS Staff:** Christy Wingate

**Training Description:**

CGS Machine & Tool, Inc. (CGS) is a parts producer for manufacturers. The current training plan includes comprehensive training on machine tools and fabricating equipment, to include Kobelco welding, Okuma machining, 3D contouring, quality control and safety. This training will give our employees the knowledge and skills needed to better meet the demand for innovative solutions, high volume orders, and fabrication jobs for our customers within the automotive, agriculture, aluminum, steel mill, crane and automation industries.

**Training Details:**

Classroom/OJT - In-House  
 Classroom/OJT - Consultant/Educational Institution  
 Instructional Materials & Supplies  
**Total Costs**

<b>Total Costs</b>		<b>50% of Total Costs</b>	
\$	152,676	\$	76,338
\$	4,660	\$	2,330
\$	-	\$	-
\$	<b>157,336</b>	\$	<b>78,668</b>

Number of Trainees

43
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**Employment & Wage Information:**

<b>Existing Employment</b>	<b>Projected New Employees</b>
38	5

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ 24.17	\$ 27.80

**Requirements:**

Total Hourly Compensation: \$12.51  
 Base Hourly Wage: \$10.88

**BSSC Grant Recommended for Approval**

<b>\$75,000</b>
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**Application Score**

89
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**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC SKILLS TRAINING INVESTMENT CREDIT REPORT**

**Date:** August 3, 2022  
**Company:** CGS Machine & Tool, Inc.  
**City:** Bowling Green **County:** Warren  
**Industry Sector:** Manufacturing **BSSC #:** T23-23892  
**Bus. Devp. Contact:** M. Jollie **DFS Staff:** Christy Wingate

**Training Description:**

For over 25 years CGS Machine & Tool, Inc. (CGS) has continually evolved to yield quick, efficient and superior work. The current training plan includes thorough training on innovative and cutting-edge machining tools and technologies, lean manufacturing, and productivity solutions, as well as safety standards and quality improvements.

**Training Details:**

Classroom/OJT - In-House  
 Classroom/OJT - Consultant/Educational Institution  
 Instructional Materials & Supplies  
**Total Costs**

<b>Total Costs</b>		<b>50% of Total Costs</b>	
\$	151,571	\$	75,785
\$	6,207	\$	3,104
\$	-	\$	-
<b>\$</b>	<b>157,778</b>	<b>\$</b>	<b>78,889</b>

Number of Trainees

43
----

**Employment & Wage Information:**

<b>Existing Employment</b>	<b>Projected New Employees</b>
38	5

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ 24.17	\$ 27.80

**Requirements:**

Total Hourly Compensation: \$12.51  
 Base Hourly Wage: \$10.88

**BSSC Tax Credit Recommended for Approval**

<b>\$75,000</b>
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**Application Score**

89
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**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

**Date:** August 3, 2022  
**Company:** Kentucky Machine & Engineering, Inc.  
**City:** Cadiz **County:** Trigg  
**Industry Sector:** Manufacturing **BSSC #:** G23-23895  
**Bus. Devp. Contact:** J. Metz **DFS Staff:** Amy Mills

**Training Description:**

Kentucky Machine & Engineering, Inc. (KME) utilizes CNC machining equipment to repair and manufacture parts for customers. The projected training plan includes comprehensive training on a variety of specialty equipment such as Master Cam, Romi Lathe, Mori Seiki Lathe, and Okuma 400, in addition to training on welding, powder coating, software, safety and operations.

**Training Details:**

Classroom/OJT - In-House  
 Classroom/OJT - Consultant/Educational Institution  
 Instructional Materials & Supplies  
**Total Costs**

<b>Total Costs</b>	<b>50% of Total Costs</b>
\$ 142,016	\$ 71,008
\$ 9,051	\$ 4,526
\$ -	\$ -
<b>\$ 151,067</b>	<b>\$ 75,533</b>

Number of Trainees

43
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**Employment & Wage Information:**

<b>Existing Employment</b>	<b>Projected New Employees</b>
38	5

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ 26.17	\$ 30.10

**Requirements:**

Total Hourly Compensation: \$12.51  
 Base Hourly Wage: \$10.88

**BSSC Grant Recommended for Approval**

<b>\$75,000</b>
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**Application Score**

<b>94</b>
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**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC SKILLS TRAINING INVESTMENT CREDIT REPORT**

**Date:** August 3, 2022  
**Company:** Kentucky Machine & Engineering, Inc.  
**City:** Cadiz **County:** Trigg  
**Industry Sector:** Manufacturing **BSSC #:** T23-23896  
**Bus. Devp. Contact:** J. Metz **DFS Staff:** Amy Mills

**Training Description:**

Kentucky Machine & Engineering, Inc (KME) specializes in large capacity machining, fabrication and repair. The projected training plan includes training on new equipment, Toshiba, Trak Mill Lathe, welding/cutting and torching, administrative development, quality control, and safety training for current and new employees.

**Training Details:**

Classroom/OJT - In-House  
 Classroom/OJT - Consultant/Educational Institution  
 Instructional Materials & Supplies  
**Total Costs**

<b>Total Costs</b>	<b>50% of Total Costs</b>
\$ 152,198	\$ 76,099
\$ 1,547	\$ 773
\$ -	\$ -
<b>\$ 153,745</b>	<b>\$ 76,872</b>

Number of Trainees

43
----

**Employment & Wage Information:**

<b>Existing Employment</b>	<b>Projected New Employees</b>
38	5

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ 26.17	\$ 30.10

**Requirements:**

Total Hourly Compensation: \$12.51  
 Base Hourly Wage: \$10.88

**BSSC Tax Credit Recommended for Approval**

<b>\$75,000</b>
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**Application Score**

<b>94</b>
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**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

**Date:** August 3, 2022  
**Company:** Zotefoams Inc.  
**City:** Walton **County:** Kenton  
**Industry Sector:** Manufacturing **BSSC #:** G23-23908  
**Bus. Devp. Contact:** J. Metz **DFS Staff:** Amy Mills

**Training Description:**

Zotefoams Inc. is a manufacturer of a range of closed cell crosslinked polyolefin foams for global use in sports, construction, marine, automation and medical equipment. The training will include on-the-job training in maintenance and accounting.

**Training Details:**

Classroom/OJT - In-House  
 Classroom/OJT - Consultant/Educational Institution  
 Instructional Materials & Supplies  
**Total Costs**

<b>Total Costs</b>	<b>50% of Total Costs</b>
\$ 151,475	\$ 75,738
\$ -	\$ -
\$ -	\$ -
<b>\$ 151,475</b>	<b>\$ 75,738</b>

Number of Trainees

50
----

**Employment & Wage Information:**

<b>Existing Employment</b>	<b>Projected New Employees</b>
65	7

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ 29.03	\$ 37.74

**Requirements:**

Total Hourly Compensation: \$12.51  
 Base Hourly Wage: \$10.88

**BSSC Grant Recommended for Approval**

<b>\$75,000</b>
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**Application Score**

<b>83</b>
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**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC SKILLS TRAINING INVESTMENT CREDIT REPORT**

**Date:** August 3, 2022  
**Company:** Zotefoams Inc.  
**City:** Walton **County:** Kenton  
**Industry Sector:** Manufacturing **BSSC #:** T23-23912  
**Bus. Devp. Contact:** J. Metz **DFS Staff:** Amy Mills

**Training Description:**

Zotefoams Inc. is a manufacturer of a range of closed cell crosslinked polyolefin foams for global use in sports, construction, marine, automation and medical equipment. The training will include new hire and on-the-job training.

**Training Details:**

Classroom/OJT - In-House  
 Classroom/OJT - Consultant/Educational Institution  
 Instructional Materials & Supplies  
**Total Costs**

	<b>Total Costs</b>	<b>50% of Total Costs</b>
	\$ 155,453	\$ 77,726
	\$ -	\$ -
	\$ -	\$ -
	\$ 155,453	\$ 77,726

Number of Trainees

65
----

**Employment & Wage Information:**

<b>Existing Employment</b>	<b>Projected New Employees</b>
65	7

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ 39.03	\$ 50.73

**Requirements:**

Total Hourly Compensation: \$12.51  
 Base Hourly Wage: \$10.88

**BSSC Tax Credit Recommended for Approval**

<b>\$75,000</b>
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**Application Score**

<b>83</b>
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**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

**Date:** August 3, 2022

**Company:** Kentucky Cooperage LP, Ltd.

**City:** Lebanon **County:** Marion

**Industry Sector:** Manufacturing **BSSC #:** G23-23928

**Bus. Devp. Contact:** M. Jollie **DFS Staff:** Danielle Milbern

**Training Description:**

Kentucky Cooperage LP, Ltd. manufactures Bourbon Barrels. The training includes Quality review; Defect Recognition; Basic Proofing; and Hands on Training.

**Training Details:**

Classroom/OJT - In-House  
Classroom/OJT - Consultant/Educational Institution  
Instructional Materials & Supplies  
**Total Costs**

	<b>Total Costs</b>		<b>50% of Total Costs</b>
\$	179,760	\$	89,880
\$	-	\$	-
\$	-	\$	-
\$	<b>179,760</b>	\$	<b>89,880</b>

Number of Trainees

273
-----

**Employment & Wage Information:**

<b>Existing Employment</b>	<b>Projected New Employees</b>
440	27

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ 22.00	\$ 24.59

**Requirements:**

Total Hourly Compensation: \$12.51  
Base Hourly Wage: \$10.88

**BSSC Grant Recommended for Approval**

\$75,000
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**Application Score**

85
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**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC SKILLS TRAINING INVESTMENT CREDIT REPORT**

**Date:** August 3, 2022  
**Company:** Kentucky Cooperage LP, Ltd.  
**City:** Lebanon **County:** Marion  
**Industry Sector:** Manufacturing **BSSC #:** T23-23929  
**Bus. Devp. Contact:** M. Jollie **DFS Staff:** Danielle Milbern

**Training Description:**

Kentucky Cooperage LP, Ltd. manufactures Bourbon Barrels. The Training Program includes: Plant Overview, Orientation, and Quality Overview and on the job training.

**Training Details:**

	<b>Total Costs</b>	<b>50% of Total Costs</b>
Classroom/OJT - In-House	\$ 179,760	\$ 89,880
Classroom/OJT - Consultant/Educational Institution	\$ -	\$ -
Instructional Materials & Supplies	\$ -	\$ -
<b>Total Costs</b>	<b>\$ 179,760</b>	<b>\$ 89,880</b>

Number of Trainees 202

**Employment & Wage Information:**

<b>Existing Employment</b>	<b>Projected New Employees</b>
440	27

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ 22.00	\$ 24.59

**Requirements:**

Total Hourly Compensation: \$12.51  
 Base Hourly Wage: \$10.88

**BSSC Tax Credit Recommended for Approval**

**\$75,000**

**Application Score**

**85**

**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

**Date:** August 3, 2022

**Company:** Flottweg Separation Technology, Inc.

**City:** Independence **County:** Boone

**Industry Sector:** Manufacturing **BSSC #:** G23-23907

**Bus. Devp. Contact:** M. Jollie **DFS Staff:** Danielle Milbern

**Training Description:**

Flottweg Separation Technology, Inc. is a general purpose manufacturer and repairer of centrifuges. The training plan includes Accounting Training, Marketing Training and Equipment Training.

**Training Details:**

Classroom/OJT - In-House  
Classroom/OJT - Consultant/Educational Institution  
Instructional Materials & Supplies  
**Total Costs**

<b>Total Costs</b>	<b>50% of Total Costs</b>
\$ 164,353	\$ 82,176
\$ -	\$ -
\$ -	\$ -
<b>\$ 164,353</b>	<b>\$ 82,176</b>

Number of Trainees

40
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**Employment & Wage Information:**

<b>Existing Employment</b>	<b>Projected New Employees</b>
50	6

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ 29.87	\$ 38.83

**Requirements:**

Total Hourly Compensation: \$12.51  
Base Hourly Wage: \$10.88

**BSSC Grant Recommended for Approval**

<b>\$75,000</b>
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**Application Score**

<b>84</b>
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**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC SKILLS TRAINING INVESTMENT CREDIT REPORT**

**Date:** August 3, 2022

**Company:** Flottweg Separation Technology, Inc.

**City:** Independence **County:** Boone

**Industry Sector:** Manufacturing **BSSC #:** T23-23911

**Bus. Devp. Contact:** M. Jollie **DFS Staff:** Danielle Milbern

**Training Description:**

Flottweg Separation Technology, Inc. is a general purpose manufacturer and repairer of centrifuges. The training plan includes: yearly safety training, product cross training and new machine training.

**Training Details:**

Classroom/OJT - In-House  
Classroom/OJT - Consultant/Educational Institution  
Instructional Materials & Supplies  
**Total Costs**

	<b>Total Costs</b>	<b>50% of Total Costs</b>
	\$ 196,140	\$ 98,070
	\$ -	\$ -
	\$ -	\$ -
	\$ <b>196,140</b>	\$ <b>98,070</b>

Number of Trainees

50
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**Employment & Wage Information:**

<b>Existing Employment</b>	<b>Projected New Employees</b>
50	6

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ 39.05	\$ 50.76

**Requirements:**

Total Hourly Compensation: \$12.51  
Base Hourly Wage: \$10.88

**BSSC Tax Credit Recommended for Approval**

<b>\$75,000</b>
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**Application Score**

<b>84</b>
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# **Bluegrass State Skills Corporation**

## **APPLICATIONS - STIC**



## Skills Training Investment Credit (STIC) Projects August 2022

<u>Score</u>	<u>Eligible Company</u>	<u>City</u>	<u>Number of Trainees</u>	<u>Incentive Amount</u>
94	Kentucky Machine & Engineering, Inc.	Cadiz	43	\$75,000
89	CGS Machine & Tool, Inc.	Bowling Green	43	\$75,000
85	Bonfiglioli USA Inc.	Hebron	97	\$75,000
85	Kentucky Cooperage LP, Ltd.	Lebanon	202	\$75,000
85	Flottweg Separation Technology, Inc.	Independence	50	\$75,000
83	Zotefoams Inc.	Walton	65	\$75,000
80	Phase Ortho, Inc.	Louisville	40	\$75,000
80	Derby Dental Laboratory, Inc.	Louisville	58	\$75,000
80	Steinkamp Moulding LLC dba Steinkamp Molding L.P.	Erlanger	17	\$34,000
79	Florida Tile, Inc.	Lexington	250	\$58,850
77	NuArm Corporation dba Advantage Plastics	Louisville	15	\$30,000
<b>11 Projects</b>			<b>880</b>	<b>\$722,850.00</b>

Note: The tax credit amount for each applicant will not exceed the lesser of 50% of eligible training costs, \$2,000 per unduplicated trainee or \$75,000 per company FEIN for each fiscal year. Per KRS 154.12-207, the maximum amount of credits that may be committed in each state fiscal year shall be capped at \$2,500,000.

**FY 2022-23 Tax Credit Limit** **\$2,500,000.00**

Current FY Projected/ Approved Credits **\$722,850.00**

**Remaining Tax Credits** **\$1,777,150.00**

**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC SKILLS TRAINING INVESTMENT CREDIT REPORT**

**Date:** August 3, 2022  
**Company:** NuArm Corporation dba Advantage Plastics  
**City:** Louisville **County:** Jefferson  
**Industry Sector:** Manufacturing **BSSC #:** T23-23932  
**Bus. Devp. Contact:** M. Jollie **DFS Staff:** C. Wingate

**Training Description:**

NuArm Corporation dba Advantage Plastics is a plastics manufacturer. The training includes: CNC lathe machinery and software usage, programming, and maintenance, Manufacturing training, including Quality Control, Lean manufacturing, six sigma, Management and leadership training, Accounting, Shipping and receiving training, and Marketing and sales training.

**Training Details:**

Classroom/OJT - In-House  
 Classroom/OJT - Consultant/Educational Institution  
 Instructional Materials & Supplies  
**Total Costs**

<b>Total Costs</b>	<b>50% of Total Costs</b>
\$ 33,880	\$ 16,940
\$ 24,125	\$ 12,063
\$ 6,000	\$ 3,000
<b>\$ 64,005</b>	<b>\$ 32,003</b>

Number of Trainees

15
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**Employment & Wage Information:**

<b>Existing Employment</b>	<b>Projected New Employees</b>
15	4

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ 23.00	\$ 27.31

**Requirements:**

Total Hourly Compensation: \$12.51  
 Base Hourly Wage: \$10.88

**BSSC Tax Credit Recommended for Approval**

<b>\$30,000</b>
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**Application Score**

77
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**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC SKILLS TRAINING INVESTMENT CREDIT REPORT**

**Date:** August 3, 2022  
**Company:** Phase Ortho, Inc.  
**City:** Louisville **County:** Jefferson  
**Industry Sector:** Manufacturing **BSSC #:** T23-23925  
**Bus. Devp. Contact:** F. Shrout **DFS Staff:** Danielle Milbern

**Training Description:**

Phase Ortho, Inc is a manufacturer of high quality clear aligners for the orthodontic and dental industry. The training program consists of in-house technical, quality, safety, increased skills program training, leadership training, IT, and engineering training. Additional outside or consulting training includes quality certification and leadership training, and new hire quality/safety training.

**Training Details:**

Classroom/OJT - In-House  
 Classroom/OJT - Consultant/Educational Institution  
 Instructional Materials & Supplies  
**Total Costs**

	<b>Total Costs</b>	<b>50% of Total Costs</b>
	\$ 133,000	\$ 66,500
	\$ 19,215	\$ 9,608
	\$ -	\$ -
	<b>\$ 152,215</b>	<b>\$ 76,108</b>

Number of Trainees

40
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**Employment & Wage Information:**

<b>Existing Employment</b>	<b>Projected New Employees</b>
40	10

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ 20.00	\$ 23.40

**Requirements:**

Total Hourly Compensation: \$12.51  
 Base Hourly Wage: \$10.88

**BSSC Tax Credit Recommended for Approval**

<b>\$75,000</b>
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**Application Score**

<b>80</b>
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**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC SKILLS TRAINING INVESTMENT CREDIT REPORT**

**Date:** August 3, 2022  
**Company:** Derby Dental Laboratory, Inc  
**City:** Louisville **County:** Jefferson  
**Industry Sector:** Manufacturing **BSSC #:** T23-23924  
**Bus. Devp. Contact:** F. Shrout **DFS Staff:** Danielle Milbern

**Training Description:**

Derby Dental Laboratory, Inc. is a full service dental laboratory and manufacturer of dental appliances. The training includes: annual required NADL safety training, and new hire on the job training.

**Training Details:**

Classroom/OJT - In-House  
 Classroom/OJT - Consultant/Educational Institution  
 Instructional Materials & Supplies  
**Total Costs**

<b>Total Costs</b>	<b>50% of Total Costs</b>
\$ 346,704	\$ 173,352
\$ 1,276	\$ 638
\$ -	\$ -
<b>\$ 347,980</b>	<b>\$ 173,990</b>

Number of Trainees

58
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**Employment & Wage Information:**

<b>Existing Employment</b>	<b>Projected New Employees</b>
58	15

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ 22.00	\$ 25.00

**Requirements:**

Total Hourly Compensation: \$12.51  
 Base Hourly Wage: \$10.88

**BSSC Tax Credit Recommended for Approval**

<b>\$75,000</b>
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**Application Score**

<b>80</b>
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# **Bluegrass State Skills Corporation**

## **OLD BUSINESS**



# **Bluegrass State Skills Corporation**

## **AUDIT UPDATE**





July 11, 2022

To the Board of Directors  
Bluegrass State Skills Corporation

This letter is provided in connection with our engagement to audit the government-wide and governmental fund financial statements of Bluegrass State Skills Corporation (Corporation) as of and for the year ended June 30, 2022. Professional standards require that we communicate with you certain items including our responsibilities with regard to the financial statement audit, and the planned scope and timing of our audit, including the significant risks we have identified.

As stated in our engagement letter dated July 11, 2022, we are responsible for conducting our audit in accordance with auditing standards generally accepted in the United States of America (U.S. GAAS) and *Government Auditing Standards* of the Comptroller General of the United States of America, for the purpose of forming and expressing an opinion on the financial statements. Our audit does not relieve you or management of your respective responsibilities.

As part of obtaining reasonable assurance about whether the financial statements are free of material misstatement, we will also perform tests of the Corporation's compliance with certain provisions of laws, regulations, and the provisions of contracts and grant agreements. However, the objective of our tests is not to provide an opinion on compliance with such provisions.

Our responsibility for the required supplementary information accompanying the financial statements, as described by professional standards, is to evaluate the presentation of the required supplementary information in relation to the financial statements as a whole and to report on whether the supplementary information is fairly stated, in all material respects, in relation to the financial statements as a whole.

Our audit will include examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements; therefore, our audit will involve judgment about the number of transactions to be examined and the areas to be tested.

Our audit is designed to provide reasonable, but not absolute, assurance about whether the financial statements as a whole are free of material misstatement, whether due to error, fraudulent financial reporting, misappropriation of assets, or violations of laws or governmental regulations. Because of this concept of reasonable assurance and because we will not examine all transactions, there is a risk that material misstatements may exist and not be detected by us, even though the audit is properly planned and performed in accordance with U.S. GAAS and *Government Auditing Standards* of the Comptroller General of the United States of America.

MCM CPAs & Advisors LLP

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To the Board of Directors  
Bluegrass State Skills Corporation  
July 11, 2022

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Our audit will include obtaining an understanding of the Corporation and its environment, including its internal control, sufficient to assess the risks of material misstatement of the financial statements and as a basis for designing the nature, timing, and extent of further audit procedures, but not for the purpose of expressing an opinion on the effectiveness of the Corporation's internal control over financial reporting. However, we will communicate to you at the conclusion of our audit any material weaknesses or significant deficiencies that come to our attention. We will also communicate to you:

- Any violation of laws or regulations that come to our attention;
- Our views relating to qualitative aspects of the Corporation's significant accounting practices, including accounting policies, accounting estimates, and financial statement disclosures;
- Significant difficulties, if any, encountered during the audit;
- Disagreements with management, if any, encountered during the audit;
- Significant unusual transactions, if any;
- The potential effects of uncorrected misstatements on future period financial statements; and
- Other significant matters that are relevant to your responsibilities in overseeing the financial reporting process.

Although we are currently in the planning stage of our audit, to-date, we have identified the following significant risks that will require special audit consideration:

- Management override of internal controls - The risk management and/or those charged with governance have the ability to manipulate or override internal controls in order to intentionally misstate the nature and/or timing of revenue or other transactions.
- Improper revenue recognition - The presumed risk of material misstatement due to fraud attributable to inappropriately recording revenue in one period that should be recorded in another period.
- Unauthorized grant awards - The risk of unauthorized grant awards to approved/active grantees or approved grant awards to unauthorized grantees.
- Journal entries - The risk management records a fraudulent or unsupported journal entry.

We expect to begin our year-end fieldwork on July 13, 2022 and to issue our report no later than October 1, 2022.

Our responsibility as auditors is, of course, limited to the period covered by our audit and does not extend to any other periods.

This information is intended solely for the use of the Corporation's Board of Directors and is not intended to be, and should not be, used by anyone other than this specified party.

Very truly yours,



MCM CPAs & Advisors LLP  
Louisville, Kentucky