

Bluegrass State Skills Corporation

Board of Directors Meeting

March 31, 2021



MEMORANDUM

TO: BSSC Board Members

FROM: Jai Y. Bokey, Chairman
Bluegrass State Skills Corporation

DATE: March 31, 2021

SUBJECT: **BSSC Special Board Meeting**

Due to the state of emergency declared by Governor Beshear via Executive Order 2020-15 regarding COVID-19, all previously announced in-person meetings involving the Kentucky Cabinet for Economic Development scheduled in March have been cancelled. In accordance with the provision of KRS 61.823, a special meeting of the Bluegrass State Skills Corporation is called for **1:00 p.m. (EDT) on Wednesday, March 31, 2021**. The board meeting will be held via video teleconference at the following link:

<https://us02web.zoom.us/j/86023886624>

The purpose of the meeting is to consider all projects scheduled for the regular March meeting that was cancelled due to the state of emergency.

Attachment

Jai Bokey

3/15/2021

Bluegrass State Skills Corporation

AGENDA



**The Bluegrass State Skills Corporation
Board of Directors Meeting
Cabinet for Economic Development
300 West Broadway
Frankfort, Kentucky**

SPECIAL BOARD MEETING

Video Conference Website/Link:

<https://us02web.zoom.us/j/86023886624>

**AGENDA
March 31, 2021**

Call to Order
Notification of Press
Roll Call

Minutes - Wednesday, January 27, 2021

Reports

GIA Applications

GIA and STIC Applications

GIA Commitment Applications

Old Business

Next Board Meeting

Adjournment

Bluegrass State Skills Corporation

MINUTES



**Bluegrass State Skills Corporation Board of Directors Meeting
Kentucky Cabinet for Economic Development,
300 West Broadway, Frankfort, Kentucky 40601
January 27, 2021 – 1:00 PM**

BSSC Special Board Meeting

Due to the state of emergency declared by Governor Andy Beshear via Executive Order 2020-15 regarding COVID-19, all previously announced in-person meetings involving the Kentucky Cabinet for Economic Development got cancelled starting in March.

In accordance with the provision of KRS 61.823, a special meeting of the Bluegrass State Skills Corporation was called for **1:00 p.m. (EDT) on Wednesday, January 27, 2021**. The board meeting was held via video teleconference.

Members present – Brenda Bankston, Dr. Houston Barber, Jai Bokey, Shannon Cales, Rita Combs-Sterrett, Gary Farmer, John Kuzuoka, Nicholas Rapier, Melanie Ratliff, and Jeff Whitehead.

Proxies present – Katie Smith, Proxy for Secretary Larry Hayes; Marjorie Arnold, Proxy for Secretary Larry Roberts; Greg Rush, Proxy for Dr. Aaron Thompson, John A. Lyons, Proxy for Secretary Jacqueline Coleman (joint meeting at 1:05 PM), and Jessie Schook, Proxy for Paul Czarapata (KCTCS).

Members absent – Marty Hammons, Zach Weinberg and Aimee Wulfeck.

CED Staff present - Elizabeth Bishop, Amy Bowman, Sarah Butler, Brittany Cox, Martin David-Jacobs, Anthony Ellis, Ellen Felix, Annie Franklin, James Johnson, Tonya Lee, Kate McCane, and Christy Wingate.

Guests present – via Video Teleconference

Alexander Gardner, Attorney - Jackson Kelly PLLC, Lexington, KY.

LaDonna Rogers, EVP Human Resources – T.J. Regional Health, Glasgow, KY.

Mei Deng, Chief Financial Officer – T.J. Health Columbia, Inc.

Haley McCoy, Executive Director, Economic Development KCTC.

Call to Order – Jai Bokey

Roll Call – Ellen Felix

Notification of Press – Ellen Felix

Jai Bokey, Chairman, received verification that the media had been notified of the BSSC Board of Directors meeting.

Approval of the December 2, 2020 Minutes – Jai Bokey

A motion was made by Nicholas Rapier to approve the minutes, and Dr. Houston Barber seconded the motion to approve the December 2, 2020 minutes. Motion carried.

Approval of Financial Report – Tonya Lee

Brenda Bankston made a motion to approve the Financial Report for January 27, 2021. Rita Combs-Sterrett seconded the motion. Motion carried.

Applications for Review – Sarah Butler

BSSC Staff – Martin David-Jacobs/Kate McCane recommended the following Grant-in-Aid (GIA) applications to the BSSC Board for approval:

G21-23222 – T.J. Health Columbia, Inc., Columbia	\$ 75,000.00
G21-23229 – T.J. Health Columbia, Inc., Edmonton	\$ 9,594.00
G21-23230 – T.J. Health Columbia, Inc., Russell Springs	\$ 6,773.00
G21-23231 – T.J. Health Columbia, Inc., Tompkinsville	\$ 6,534.00
G21-23232 – T.J. Health Columbia, Inc., Scottsville	\$ 6,234.00

A motion was made by Rita Combs-Sterrett to approve these applications. Shannon Cales seconded the motion. Motion carried.

BSSC Staff – Annie Franklin/Christy Wingate recommended the following Grant-In-Aid (GIA) applications to the BSSC Board for approval:

G21-23200 – Aviette BioProcessing, LLC, Franklin	\$ 10,000.00
G21-23279 – Mortenson Family Dental Holdings, Inc., Louisville	\$ 68,387.00

A motion was made by John Kuzuoka to approve these applications. Brenda Bankston seconded the motion. Motion carried.

BSSC Staff – Brittany Cox/Kate McCane recommended the following Grant-in-Aid (GIA) applications to the BSSC Board for approval:

G21-23225 – Health Help, Incorporated dba White House Clinics, McKee	\$ 49,525.00
G21-23226 – Health Help, Incorporated dba White House Clinics, Irvine	\$ 30,684.00
G21-23227 – Health Help, Incorporated dba White House Clinics, Mount Vernon	\$ 32,990.00
G21-23224 – Health Help, Incorporated dba White House Clinics, Richmond	\$ 75,000.00

A motion was made by Jeff Whitehead to approve these applications. Melanie Ratliff seconded the motion. Motion carried.

BSSC Staff – Martin David-Jacobs/Kate McCane recommended the following Grant-in-Aid (GIA) applications to the BSSC Board for approval:

G21-23235 – Trilogy Management Services, LLC, Louisville	\$ 75,000.00
G21-23257 – Unipak, LLC, Louisville	\$ 11,730.00
G21-23220 – T.J. Samson Community Hospital, Glasgow	\$ 75,000.00

A motion was made by Shannon Cales to approve these applications. Melanie Ratliff seconded the motion. Motion carried.

BSSC Staff – Elizabeth Bishop/Christy Wingate recommended the following Grant-In-Aid (GIA) applications to the BSSC Board for approval:

G21-23196 – Kentucky Alliance Training Consortium, Inc., Georgetown	\$ 75,000.00
G21-23195 – Bluegrass Training Consortium, Inc., Georgetown	\$ 75,000.00

A motion was made by Rita Combs-Sterrett to approve these applications. Melanie Ratliff seconded the motion. Motion carried.

BSSC Staff – Annie Franklin/Kate McCane recommended the following Grant-In-Aid (GIA) + Skills-Training-Investment-Credit (STIC) applications to the BSSC Board for approval:

G21-23243 – BlueCotton, Inc., Bowling Green	\$ 75,000.00
T21-23242 – BlueCotton, Inc., Bowling Green	\$ 49,000.00

A motion was made by Dr. Houston Barber to approve these applications. Nicholas Rapier seconded the motion. Motion carried.

BSSC Staff – Elizabeth Bishop/Christy Wingate recommended the following Grant-In-Aid (GIA) + Skills-Training-Investment-Credit (STIC) applications to the BSSC Board for approval:

G21-23215 – Flottweg Separation Technology, Inc., Independence	\$ 75,000.00
T21-23216 – Flottweg Separation Technology, Inc., Independence	\$ 23,500.00

A motion was made by Brenda Bankston to approve these applications. Shannon Cales seconded the motion. Motion carried.

BSSC Staff – Brittany Cox/Kate McCane recommended the following Grant-In-Aid (GIA) + Skills-Training-Investment-Credit (STIC) applications to the BSSC Board for approval:

G21-23233 – Hearthside Food Solutions, LLC, London	\$ 75,000.00
T21-23228 – Hearthside Food Solutions, LLC, London	\$ 75,000.00

A motion was made by Nicholas Rapier to approve these applications. Rita Combs-Sterrett seconded the motion. Motion carried.

BSSC Staff – Martin David-Jacobs/Kate McCane recommended the following Skills-Training-Investment-Credit (STIC) application to the BSSC Board for approval:

T21-23223 – Monument Chemical Kentucky, LLC, Brandenburg	\$ 75,000.00
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A motion was made by John Kuzuoka to approve this application. Rita Combs-Sterrett seconded the motion. Motion carried.

BSSC Staff – Martin David-Jacobs/Christy Wingate recommended the following Commitment Grant-in-Aid applications to the BSSC Board for approval:

G21-23239 – Ford Motor Company, Fern Valley Rd., Louisville	\$ 200,000.00
G21-23240 – Ford Motor Company, Fern Valley Rd., Louisville	\$ 200,000.00
G21-23241 – Ford Motor Company, Fern Valley Rd., Louisville	\$ 100,000.00

A motion was made by Nicholas Rapier to approve these applications. Dr. Houston Barber seconded the motion. Motion carried.

Old Business

- **Amendment PPT Holdings I, LLC dba Curvature Technologies LLC**

BSSC Amended and Restated Grant-In-Aid Agreement Curvature, Inc. dba Curvature Technologies, Inc. (Jefferson County) BSSC Project # G21-23192

Ms. Butler presented a Grant-In-Aid (GIA) amendment for Curvature, Inc. dba Curvature Technologies, Inc. The company is a non-retail service and technology provider, has a location at 5808 Johnstontown Road in Louisville, KY.

The company received approval for a GIA on December 2, 2020 in the name of Curvature, Inc. dba Curvature Technologies, Inc. After the approval, the company restructured and is requesting to change the approved company to PPT Holdings I, LLC dba Curvature Technologies, LLC. Given the restructure, the company has resubmitted a W9-form with the different Federal Employee Identification Number (FEIN).

BSSC Staff recommends amending the GIA Agreement to reflect the correct name of PPT Holdings I, LLC dba Curvature Technologies, LLC, and corresponding FEIN as listed on the W9-form submitted by the company. All other aspects of the project remain the same.

A motion was made by Rita Combs-Sterrett to approve the amendment and Melanie Ratliff seconded the motion. Motion carried.

- **Board Insurance**

Ms. Butler presented the renewal for Liability Insurance to the Board of Directors. The Cabinet received a \$2,000,000.00 policy coverage for a premium of \$1,731.00. This is the same standard premium that the Cabinet paid in 2020.

A motion was made by John Kuzuoka and seconded by Shannon Cales to approve the new Liability Insurance for 2021. Motion carried.

Next Board Meeting – Ellen Felix

The next meeting of the Bluegrass State Skills Corporation Board of Directors will be held on March 31, 2021, at 1:00 pm at the Cabinet for Economic Development, Old Capitol Annex, 1st Floor Conference Room, 300 West Broadway, Frankfort, Kentucky.

Adjournment – Jai Bokey

A motion to adjourn the meeting was made by Nicholas Rapier and second by Melanie Ratliff. Motion carried.

Sincerely submitted,

A handwritten signature in blue ink, appearing to read "S. Butler", written over a horizontal line.

Sarah C. Butler

Director, Incentive Administration Division

Bluegrass State Skills Corporation

FINANCIAL REPORT



BSSC FUNDS REPORT

3/26/2021

RESOURCES AVAILABLE

Regular Appropriation	4,311,800
Special Appropriation (Ford Motor Company)	1,000,000
Continued Appropriation	6,052,478
HB265 -2012 Session Add'l Funds Available*	1,879,000
OET Rapid Response Funds Carry Forward	482,337
TOTAL RESOURCES	13,725,615

EXPENDITURES YTD

BSSC Funds	2,436,646
OET Rapid Response Funds	203,342
Total Expenditures as of 3/26/2021	2,639,988

OBLIGATIONS REMAINING

Regular/Commitment/OET Grants	6,767,492
Ford Commitment	500,000
Proposals	0
TOTAL OBLIGATIONS	7,267,492

TOTAL FUNDS AVAILABLE	3,818,136
FOR ADDITIONAL OBLIGATIONS THIS FISCAL YEAR	

Secretary's Funds	2,297,023
Regular Grant Funds	1,521,113
COVID Grant Funds	0
OET Rapid Response Funds	0
TOTAL FUNDS AVAILABLE	3,818,136
FOR ADDITIONAL OBLIGATIONS THIS FISCAL YEAR	

*\$9,500,000 lapsed to General Fund, per HB 265, 2012 Session.
Two draws were made in FY 2013 of \$1,200,000 and \$600,000.
One draw was made in FY 2015 of \$750,000.
Two draws were made in FY 2018 for \$2,950,000 and \$457,400
One draw was made in FY 2019 of \$1,663,600

BSSC FUNDS REPORT

3/26/2021

Base Amount	\$	584,038
Recaps - Regular Grant Funds	\$	<u>353,036</u>
Amount Available for Regular Grants - March 2021 Board Meeting	\$	937,074

Bluegrass State Skills Corporation

APPLICATIONS - GIA



Grant-In-Aid (GIA) Projects

March 2021

<u>Score</u>	<u>Qualified Company</u>	<u>City</u>	<u>Number of Trainees</u>	<u>Incentive Amount</u>
94	Kentucky Machine & Engineering, Inc.	Cadiz	45	\$75,000
89	Toyota Boshoku Kentucky, LLC	Lebanon	47	\$75,000
87	Shelby County Associated Industries, Inc.	Shelbyville	329	\$75,000
86	CGS Machine & Tool, Inc.	Bowling Green	47	\$75,000
84	Manchester Tank and Equipment Company	Campbellsville	63	\$75,000
82	Trilogy Healthcare of Cynthiana, LLC dba Cedar Ridge Health Campus	Cynthiana	71	\$70,669
82	Mortenson Family Dental Center - Bardstown, PLLC	Bardstown	8	\$7,399
81	Bluegrass Hearing Clinic, LLC	Paris	19	\$16,795
80	Mortenson Family Dental Center - Frankfort, PLLC	Frankfort	10	\$7,431
79	Mortenson Family Dental Center - Elizabethtown, PLLC	Elizabethtown	10	\$7,991
77	Mortenson Family Dental Center - Independence, PLLC	Independence	9	\$8,097
77	Mortenson Family Dental Center - Versailles, PLLC	Versailles	10	\$7,345
77	Mortenson Family Dental Center - Florence, PLLC	Florence	6	\$8,160
77	Mortenson Family Dental Center - Carrollton, PLLC	Carrollton	9	\$7,586
76	Toyota Boshoku Kentucky, LLC	Bardstown	60	\$75,000

75	Mortenson Family Dental Center - Georgetown, PLLC	Georgetown	15	\$8,704
75	Mortenson Family Dental Center - LaGrange, PLLC	LaGrange	17	\$12,397
75	Prudent American Technologies, Inc.	Lexington	12	\$9,544
75	Trilogy Healthcare of Louisville Southwest, LLC dba Park Terrace Health Campus	Louisville	74	\$71,709
75	Trilogy Healthcare of Jefferson II, dba The Springs at Stoney Brook	Louisville	68	\$69,628
75	Trilogy Healthcare of Glen Ridge, LLC dba Glen Ridge Health Campus	Louisville	74	\$71,709
75	Trilogy Healthcare of Louisville East, LLC dba Westport Place Health Campus	Louisville	65	\$68,588
22 Companies			1068	\$903,752

Note: The Grant-In-Aid amount will be equal to \$2,000 per trainee, not to exceed the maximum approved amount of \$75,000 per company location for each fiscal year. The total amount of Grant-In-Aid incentives available for the entire program shall not exceed \$4,300,000 in any fiscal year.

Regular Grant Fund Balance	\$1,168,076
Recaptured Amount	\$353,036
2021 FY Projected/Approved Grants	(\$903,752)
Remaining Regular Grant Funds	\$617,360

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS**

BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT

Date: March 31, 2021
Company: Shelby County Associated Industries, Inc.
City: Shelbyville **County:** Shelby
Industry Sector: Consortia **BSSC #:** G21-23369
Bus. Devp. Contact: M. Jollie **DFS Staff:** C. Wingate

Training Description:

The Shelby County Associated Industries, Inc. is a consortia located in Shelbyville, KY. Training on this application includes logistics & supply chain, LEAN Manufacturing, CPR & First Aid, injection molding, soft skills, welding, resilience workshop, staying power workshop, workforce retention bootcamp, developing emotional intelligence and strategies/tactics for effective negotiation.

Training Details:

	Total Costs	50% of Total Costs
Classroom/OJT - In-House	\$ -	\$ -
Classroom/OJT - Consultant/Educational Institution	\$ 360,536	\$ 180,268
Instructional Materials & Supplies	\$ 26,975	\$ 13,488
Total Costs	\$ 387,511	\$ 193,756

Number of Trainees

329

Employment & Wage Information:
(Average of All Member Companies)

Existing Employment	Projected New Employees
95	0

Average Hourly Wage	Total Hourly Compensation
\$ 19.38	\$ 24.73

Requirements: Total Hourly Compensation: \$12.51
 Base Hourly Wage: \$10.88

BSSC Grant Recommended for Approval

\$75,000

Application Score

77

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS**

BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT

Date: March 31, 2021
Company: Manchester Tank and Equipment Company
City: Campbellsville **County:** Taylor
Industry Sector: Manufacturing **BSSC #:** G21-23339
Bus. Devp. Contact: M. Jollie **DFS Staff:** C. Wingate

Training Description:

Manchester Tank & Equipment Company is an industry leader in the design and manufacture of steel and aluminum low-pressure DOT cylinders and ASME pressure vessels for the storage and transport of propane, chemicals, compressed air and other industrial applications. The proposed training plan includes Leadership Development training, Accountability, Excellence, Trust, Teamwork, Safety, Environmental, and Communication training.

Training Details:

	Total Costs	50% of Total Costs
Classroom/OJT - In-House	\$ -	\$ -
Classroom/OJT - Consultant/Educational Institution	\$ 210,559	\$ 105,280
Instructional Materials & Supplies	\$ 21,240	\$ 10,620
Total Costs	\$ 231,799	\$ 115,900

Number of Trainees

63

Employment & Wage Information:

Existing Employment	Projected New Employees
134	100

Average Hourly Wage	Total Hourly Compensation
\$ 16.00	\$ 22.20

Requirements:

Total Hourly Compensation: \$12.51
 Base Hourly Wage: \$10.88

BSSC Grant Recommended for Approval

\$75,000

Application Score

84

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS**

BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT

Date: March 31, 2021

Company: Trilogy Healthcare of Cynthiana, LLC dba Cedar Ridge Health Campus

City: Cynthiana **County:** Harrison

Industry Sector: Healthcare **BSSC #:** G21-23357

Bus. Devp. Contact: M. David-Jacobs **DFS Staff:** C. Wingate

Training Description:

Trilogy Healthcare of Cynthiana, LLC dba Cedar Ridge Health Campus operates as a long term care-skilled nursing facility, independent living and assisted living facility. The training plan consists of CNA Apprenticeship Trainings and Culinary Apprenticeship Trainings. It also includes additional certificates in Hospitality certification, Customer Service certification, Infection Control, HIPPA, Diversity, Security Awareness, Resident's Rights, Antibiotic Stewardship, Computer Safety and Data Protection.

Training Details:

Classroom/OJT - In-House
Classroom/OJT - Consultant/Educational Institution
Instructional Materials & Supplies
Total Costs

	Total Costs	50% of Total Costs
	\$ 49,253	\$ 24,626
	\$ 92,085	\$ 46,043
	\$ -	\$ -
	\$ 141,338	\$ 70,669

Number of Trainees

71

Employment & Wage Information:

Existing Employment	Projected New Employees
71	3

Average Hourly Wage	Total Hourly Compensation
\$ 19.82	\$ 22.00

Requirements:

Total Hourly Compensation: \$12.51
Base Hourly Wage: \$10.88

BSSC Grant Recommended for Approval

\$70,669

Application Score

82

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS**

BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT

Date: March 31, 2021

Company: Trilogy Healthcare of Louisville Southwest, LLC dba Park Terrace Health Campus

City: Louisville **County:** Jefferson

Industry Sector: Healthcare **BSSC #:** G21-23358

Bus. Devp. Contact: M. David-Jacobs **DFS Staff:** C. Wingate

Training Description:

Trilogy Healthcare of Louisville Southwest, LLC dba Park Terrace Health Campus operates as a long term care-skilled nursing facility, independent living and assisted living facility. The training plan consists of CNA Apprenticeship Trainings and Culinary Apprenticeship Trainings. It also includes additional certificates in Hospitality certification, Customer Service certification, Infection Control, HIPPA, Diversity, Security Awareness, Resident's Rights, Antibiotic Stewardship, Computer Safety and Data Protection.

Training Details:

	Total Costs	50% of Total Costs
Classroom/OJT - In-House	\$ 51,334	\$ 25,667
Classroom/OJT - Consultant/Educational Institution	\$ 92,085	\$ 46,043
Instructional Materials & Supplies	\$ -	\$ -
Total Costs	\$ 143,419	\$ 71,709

Number of Trainees

74

Employment & Wage Information:

Existing Employment	Projected New Employees
74	4

Average Hourly Wage	Total Hourly Compensation
\$ 19.82	\$ 22.00

Requirements: Total Hourly Compensation: \$12.51
Base Hourly Wage: \$10.88

BSSC Grant Recommended for Approval

\$71,709

Application Score

75

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS**

BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT

Date: March 31, 2021

Company: Trilogy Healthcare of Jefferson II, LLC dba The Springs at Stony Brook

City: Louisville **County:** Jefferson

Industry Sector: Healthcare **BSSC #:** G21-23359

Bus. Devp. Contact: M. David-Jacobs **DFS Staff:** C. Wingate

Training Description:

Trilogy Healthcare of Jefferson II, LLC dba The Springs at Stony Brook operates as a long term care-skilled nursing facility, independent living and assisted living facility. The training plan consists of CNA Apprenticeship Trainings and Culinary Apprenticeship Trainings. It also includes additional certificates in Hospitality certification, Customer Service certification, Infection Control, HIPPA, Diversity, Security Awareness, Resident's Rights, Antibiotic Stewardship, Computer Safety and Data Protection.

Training Details:

	Total Costs	50% of Total Costs
Classroom/OJT - In-House	\$ 47,172	\$ 23,586
Classroom/OJT - Consultant/Educational Institution	\$ 92,085	\$ 46,043
Instructional Materials & Supplies	\$ -	\$ -
Total Costs	\$ 139,257	\$ 69,628

Number of Trainees

68

Employment & Wage Information:

Existing Employment	Projected New Employees
68	4

Average Hourly Wage	Total Hourly Compensation
\$ 19.82	\$ 22.00

Requirements:

Total Hourly Compensation: \$12.51
Base Hourly Wage: \$10.88

BSSC Grant Recommended for Approval

\$69,628

Application Score

75

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS**

BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT

Date: March 31, 2021
Company: Trilogy Healthcare of Glen Ridge, LLC dba Glen Ridge Health Campus
City: Louisville **County:** Jefferson
Industry Sector: Healthcare **BSSC #:** G21-23360
Bus. Devp. Contact: M. David-Jacobs **DFS Staff:** C. Wingate

Training Description:

Trilogy Healthcare of Glen Ridge, LLC dba Glen Ridge Health Campus operates as a long term care-skilled nursing facility, independent living and assisted living facility. The training plan consists of CNA Apprenticeship Trainings and Culinary Apprenticeship Trainings. It also includes additional certificates in Hospitality certification, Customer Service certification, Infection Control, HIPPA, Diversity, Security Awareness, Resident's Rights, Antibiotic Stewardship, Computer Safety and Data Protection.

Training Details:

	Total Costs	50% of Total Costs
Classroom/OJT - In-House	\$ 51,334	\$ 25,667
Classroom/OJT - Consultant/Educational Institution	\$ 92,085	\$ 46,043
Instructional Materials & Supplies	\$ -	\$ -
Total Costs	\$ 143,419	\$ 71,709

Number of Trainees

74

Employment & Wage Information:

Existing Employment	Projected New Employees
74	4

Average Hourly Wage	Total Hourly Compensation
\$ 19.82	\$ 22.00

Requirements:

Total Hourly Compensation: \$12.51
 Base Hourly Wage: \$10.88

BSSC Grant Recommended for Approval

\$71,709

Application Score

75

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS**

BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT

Date: March 31, 2021
Company: Trilogy Healthcare of Louisville East, LLC dba Westport Place Health Campus
City: Louisville **County:** Jefferson
Industry Sector: Healthcare **BSSC #:** G21-23361
Bus. Devp. Contact: M. David-Jacobs **DFS Staff:** C. Wingate

Training Description:

Trilogy Healthcare of Louisville East, LLC dba Westport Place Health Campus operates as a long term care-skilled nursing facility, independent living and assisted living facility. The training plan consists of CNA Apprenticeship Trainings and Culinary Apprenticeship Trainings. It also includes additional certificates in Hospitality certification, Customer Service certification, Infection Control, HIPPA, Diversity, Security Awareness, Resident's Rights, Antibiotic Stewardship, Computer Safety and Data Protection.

Training Details:

	Total Costs	50% of Total Costs
Classroom/OJT - In-House	\$ 45,091	\$ 22,545
Classroom/OJT - Consultant/Educational Institution	\$ 92,085	\$ 46,043
Instructional Materials & Supplies	\$ -	\$ -
Total Costs	\$ 137,176	\$ 68,588

Number of Trainees

65

Employment & Wage Information:

Existing Employment	Projected New Employees
65	4

Average Hourly Wage	Total Hourly Compensation
\$ 19.82	\$ 22.00

Requirements:

Total Hourly Compensation: \$12.51
 Base Hourly Wage: \$10.88

BSSC Grant Recommended for Approval

\$68,588

Application Score

75

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS**

BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT

Date: March 31, 2021
Company: Bluegrass Hearing Clinic, LLC
City: Paris **County:** Bourbon
Industry Sector: Healthcare **BSSC #:** G21-23370
Bus. Devp. Contact: M. David-Jacobs **DFS Staff:** C. Wingate

Training Description:

Bluegrass Hearing Clinic, LLC provides hearing services and state-of-the-art hearing technology in Kentucky communities. The current training plan includes advanced training on assistive devices, technology, pediatric assessment, coding and insurance, sales techniques, and clinical training for new hires.

Training Details:

	Total Costs	50% of Total Costs
Classroom/OJT - In-House	\$ 12,806	\$ 6,403
Classroom/OJT - Consultant/Educational Institution	\$ 20,784	\$ 10,392
Instructional Materials & Supplies	\$ -	\$ -
Total Costs	\$ 33,590	\$ 16,795

Number of Trainees

19

Employment & Wage Information:

Existing Employment	Projected New Employees
18	1

Average Hourly Wage	Total Hourly Compensation
\$ 20.28	\$ 23.32

Requirements:

Total Hourly Compensation: \$12.51
 Base Hourly Wage: \$10.88

BSSC Grant Recommended for Approval

\$16,795

Application Score

81

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS**

BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT

Date: March 31, 2021

Company: Toyota Boshoku Kentucky, LLC

City: Lebanon **County:** Marion

Industry Sector: Manufacturing **BSSC #:** G21-23338

Bus. Devp. Contact: A. Luttner **DFS Staff:** K. McCane

Training Description:

Toyota Boshoku Kentucky, LLC is an automotive parts manufacturer in Marion County. The training plan consists of on-the-job training for new hires and training for skilled positions.

Training Details:

	Total Costs	50% of Total Costs
Classroom/OJT - In-House	\$ 151,011	\$ 75,506
Classroom/OJT - Consultant/Educational Institution	\$ -	\$ -
Instructional Materials & Supplies	\$ -	\$ -
Total Costs	\$ 151,011	\$ 75,506

Number of Trainees

47

Employment & Wage Information:

Existing Employment	Projected New Employees
96	10

Average Hourly Wage	Total Hourly Compensation
\$ 18.48	\$ 28.33

Requirements:

Total Hourly Compensation: \$12.51
Base Hourly Wage: \$10.88

BSSC Grant Recommended for Approval

\$75,000

Application Score

89

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS**

BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT

Date: March 31, 2021

Company: Toyota Boshoku Kentucky, LLC

City: Bardstown **County:** Nelson

Industry Sector: Manufacturing **BSSC #:** G21-23344

Bus. Devp. Contact: A. Luttner **DFS Staff:** K. McCane

Training Description:

Toyota Boshoku Kentucky, LLC is an automotive parts manufacturer. The training plan consists of a Team Member New Hire Program for building skillsets to complete work on the production floor. Topics that will be covered during training are Safety, Toyota Production System, 5s, Problem Solving, KPI's, Standardized work, Quality requirements, and hands on training.

Training Details:

	Total Costs	50% of Total Costs
Classroom/OJT - In-House	\$ 176,130	\$ 88,065
Classroom/OJT - Consultant/Educational Institution	\$ -	\$ -
Instructional Materials & Supplies	\$ -	\$ -
Total Costs	\$ 176,130	\$ 88,065

Number of Trainees

60

Employment & Wage Information:

Existing Employment	Projected New Employees
325	1

Average Hourly Wage	Total Hourly Compensation
\$ 16.65	\$ 29.35

Requirements:

Total Hourly Compensation: \$12.51
Base Hourly Wage: \$10.88

BSSC Grant Recommended for Approval

\$75,000

Application Score

76

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS**

BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT

Date: March 31, 2021
Company: Prudent American Technologies, Inc.
City: Lexington **County:** Fayette
Industry Sector: Manufacturing **BSSC #:** G21-23368
Bus. Devp. Contact: A. Luttner **DFS Staff:** K. McCane

Training Description:

Prudent American is a USA based ISO, ITAR and AS certified, full service contract manufacturer (injection molding & precision machining) serving customers with engineered solutions in Aerospace, Automotive, Medical/Life Sciences, Defense & Firearms. The training plan includes training in quality at the source, leadership skills for managers and leadership tools-operation measurements in the areas of Quality, Leadership and Operational Measurements, Floor Supervisors and Quality Control.

Training Details:

	Total Costs	50% of Total Costs
Classroom/OJT - In-House	\$ -	\$ -
Classroom/OJT - Consultant/Educational Institution	\$ 19,088	\$ 9,544
Instructional Materials & Supplies	\$ -	\$ -
Total Costs	\$ 19,088	\$ 9,544

Number of Trainees

12

Employment & Wage Information:

Existing Employment	Projected New Employees
69	5

Average Hourly Wage	Total Hourly Compensation
\$ 33.00	\$ 40.85

Requirements:

Total Hourly Compensation: \$12.51
 Base Hourly Wage: \$10.88

BSSC Grant Recommended for Approval

\$9,544

Application Score

75

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS**

BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT

Date: March 31, 2021
Company: Mortenson Family Dental Center - Bardstown, PLLC
City: Bardstown **County:** Nelson
Industry Sector: Healthcare **BSSC #:** G21-23356
Bus. Devp. Contact: M. Simms **DFS Staff:** K. McCane

Training Description:

Mortenson Family Dental Center - Bardstown, PLLC provides family-friendly dental care to Bardstown and areas throughout Nelson County. The training plan includes customary topics such as advancements in restorative dentistry, periodontics, and practice management techniques that contribute to the restoration of a patients' functionality and prevention of oral disease.

Training Details:

	Total Costs	50% of Total Costs
Classroom/OJT - In-House	\$ 11,518	\$ 5,759
Classroom/OJT - Consultant/Educational Institution	\$ 3,279	\$ 1,639
Instructional Materials & Supplies	\$ -	\$ -
Total Costs	\$ 14,797	\$ 7,399

Number of Trainees

8

Employment & Wage Information:

Existing Employment	Projected New Employees
7	1

Average Hourly Wage	Total Hourly Compensation
\$ 21.99	\$ 25.28

Requirements:

Total Hourly Compensation: \$12.51
 Base Hourly Wage: \$10.88

BSSC Grant Recommended for Approval

\$7,399

Application Score

82

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS**

BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT

Date: March 31, 2021
Company: Mortenson Family Dental Center - Frankfort, PLLC
City: Frankfort **County:** Franklin
Industry Sector: Healthcare **BSSC #:** G21-23350
Bus. Devp. Contact: M. Simms **DFS Staff:** K. McCane

Training Description:

Mortenson Family Dental Center - Frankfort, PLLC provides family-friendly dental care to the community. The training plan includes customary topics such as advancements in restorative dentistry, periodontics, and practice management techniques that contribute to the restoration of a patients' functionality and prevention of oral disease.

Training Details:

Classroom/OJT - In-House
 Classroom/OJT - Consultant/Educational Institution
 Instructional Materials & Supplies
Total Costs

	Total Costs	50% of Total Costs
\$	11,331	\$ align="right">5,666
\$	3,531	\$ align="right">1,766
\$	-	\$ align="right">-
\$	14,862	\$ align="right"> 7,431

Number of Trainees

10

Employment & Wage Information:

Existing Employment	Projected New Employees
9	1

Average Hourly Wage	Total Hourly Compensation
\$ align="right">20.82	\$ align="right">23.94

Requirements:

Total Hourly Compensation: \$12.51
 Base Hourly Wage: \$10.88

BSSC Grant Recommended for Approval

\$7,431

Application Score

80

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS**

BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT

Date: March 31, 2021
Company: Mortenson Family Dental Center - Elizabethtown, PLLC
City: Elizabethtown **County:** Hardin
Industry Sector: Healthcare **BSSC #:** G21-23349
Bus. Devp. Contact: M. Simms **DFS Staff:** K. McCane

Training Description:

Mortenson Family Dental Center – Elizabethtown, PLLC is part of a large dental network with locations throughout Kentucky, Southern Indiana, and Ohio, allowing patients to be treated in a more efficient, friendly, and time-saving manner. The plan includes training for existing workers on topics such as restorative dentistry, safety and hazardous waste, periodontics, and practice management techniques for new hires.

Training Details:

	Total Costs	50% of Total Costs
Classroom/OJT - In-House	\$ 11,891	\$ 5,946
Classroom/OJT - Consultant/Educational Institution	\$ 4,091	\$ 2,046
Instructional Materials & Supplies	\$ -	\$ -
Total Costs	\$ 15,982	\$ 7,991

Number of Trainees

10

Employment & Wage Information:

Existing Employment	Projected New Employees
9	1

Average Hourly Wage	Total Hourly Compensation
\$ 24.32	\$ 27.96

Requirements:

Total Hourly Compensation: \$12.51
 Base Hourly Wage: \$10.88

BSSC Grant Recommended for Approval

\$7,991

Application Score

79

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS**

BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT

Date: March 31, 2021
Company: Mortenson Family Dental Center - Independence, PLLC
City: Independence **County:** Kenton
Industry Sector: Healthcare **BSSC #:** G21-23354
Bus. Devp. Contact: M. Simms **DFS Staff:** K. McCane

Training Description:

Mortenson Family Dental Center – Independence, PLLC provides quality dental care to patients throughout Kenton County. The training plan consists of training all employees on advancements in restorative dentistry, periodontics, and practice management techniques as well as clinical shadowing training for new employees.

Training Details:

Classroom/OJT - In-House
 Classroom/OJT - Consultant/Educational Institution
 Instructional Materials & Supplies
Total Costs

Total Costs	50% of Total Costs
\$ 12,126	\$ 6,063
\$ 4,069	\$ 2,034
\$ -	\$ -
\$ 16,195	\$ 8,097

Number of Trainees

9

Employment & Wage Information:

Existing Employment	Projected New Employees
8	1

Average Hourly Wage	Total Hourly Compensation
\$ 25.79	\$ 29.65

Requirements:

Total Hourly Compensation: \$12.51
 Base Hourly Wage: \$10.88

BSSC Grant Recommended for Approval

\$8,097

Application Score

77

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS**

BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT

Date: March 31, 2021
Company: Mortenson Family Dental Center - Versailles, PLLC
City: Versailles **County:** Woodford
Industry Sector: Healthcare **BSSC #:** G21-23351
Bus. Devp. Contact: M. Simms **DFS Staff:** K. McCane

Training Description:

Mortenson Family Dental Center – Versailles, PLLC provides quality dental care to patients throughout Woodford County. The training plan consist of training all employees on advancements in restorative dentistry, periodontics, and practice management techniques for new employees.

Training Details:

	Total Costs	50% of Total Costs
Classroom/OJT - In-House	\$ 11,245	\$ 5,622
Classroom/OJT - Consultant/Educational Institution	\$ 3,445	\$ 1,722
Instructional Materials & Supplies	\$ -	\$ -
Total Costs	\$ 14,690	\$ 7,345

Number of Trainees

10

Employment & Wage Information:

Existing Employment	Projected New Employees
9	1

Average Hourly Wage	Total Hourly Compensation
\$ 20.28	\$ 23.32

Requirements:

Total Hourly Compensation: \$12.51
 Base Hourly Wage: \$10.88

BSSC Grant Recommended for Approval

\$7,345

Application Score

77

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS**

BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT

Date: March 31, 2021
Company: Mortenson Family Dental Center - Florence, PLLC
City: Florence **County:** Boone
Industry Sector: Healthcare **BSSC #:** G21-23352
Bus. Devp. Contact: M. Simms **DFS Staff:** K. McCane

Training Description:

Mortenson Family Dental Center – Florence, PLLC provides quality dental care to patients throughout Boone County. The training plan consists of training all employees on advancements in restorative dentistry, periodontics, and practice management techniques for new employees.

Training Details:

	Total Costs	50% of Total Costs
Classroom/OJT - In-House	\$ 12,640	\$ 6,320
Classroom/OJT - Consultant/Educational Institution	\$ 3,680	\$ 1,840
Instructional Materials & Supplies	\$ -	\$ -
Total Costs	\$ 16,320	\$ 8,160

Number of Trainees

6

Employment & Wage Information:

Existing Employment	Projected New Employees
5	1

Average Hourly Wage	Total Hourly Compensation
\$ 29.00	\$ 33.35

Requirements:

Total Hourly Compensation: \$12.51
 Base Hourly Wage: \$10.88

BSSC Grant Recommended for Approval

\$8,160

Application Score

77

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS**

BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT

Date: March 31, 2021
Company: Mortenson Family Dental Center - Carrollton, PLLC
City: Carrollton **County:** Carroll
Industry Sector: Healthcare **BSSC #:** G21-23346
Bus. Devp. Contact: M. Simms **DFS Staff:** K. McCane

Training Description:

Mortenson Family Dental Center – Carrollton, PLLC provides quality dental care to patients throughout Carroll County. The training plan includes customary topics such as advancements in restorative dentistry, periodontics, and practice management techniques for existing workers in addition to clinical competencies for new workers.

Training Details:

	Total Costs	50% of Total Costs
Classroom/OJT - In-House	\$ 11,598	\$ 5,799
Classroom/OJT - Consultant/Educational Institution	\$ 3,574	\$ 1,787
Instructional Materials & Supplies	\$ -	\$ -
Total Costs	\$ 15,172	\$ 7,586

Number of Trainees

9

Employment & Wage Information:

Existing Employment	Projected New Employees
8	1

Average Hourly Wage	Total Hourly Compensation
\$ 22.49	\$ 25.86

Requirements: Total Hourly Compensation: \$12.51
 Base Hourly Wage: \$10.88

BSSC Grant Recommended for Approval

\$7,586

Application Score

77

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS**

BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT

Date: March 31, 2021
Company: Mortenson Family Dental Center - Georgetown, PLLC
City: Georgetown **County:** Scott
Industry Sector: Healthcare **BSSC #:** G21-23348
Bus. Devp. Contact: M. Simms **DFS Staff:** K. McCane

Training Description:

Mortenson Family Dental Center - Georgetown, PLLC provides family-friendly dental care to individuals throughout Scott County. The training plan includes customary topics such as advancements in restorative dentistry, periodontics, and practice management techniques and competencies that contribute to the restoration of a patients' functionality and prevention of oral disease.

Training Details:

	Total Costs	50% of Total Costs
Classroom/OJT - In-House	\$ 11,594	\$ 5,797
Classroom/OJT - Consultant/Educational Institution	\$ 5,815	\$ 2,908
Instructional Materials & Supplies	\$ -	\$ -
Total Costs	\$ 17,409	\$ 8,704

Number of Trainees

15

Employment & Wage Information:

Existing Employment	Projected New Employees
14	1

Average Hourly Wage	Total Hourly Compensation
\$ 22.46	\$ 25.82

Requirements:

Total Hourly Compensation: \$12.51
 Base Hourly Wage: \$10.88

BSSC Grant Recommended for Approval

\$8,704

Application Score

75

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS**

BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT

Date: March 31, 2021
Company: Mortenson Family Dental Center - LaGrange, PLLC
City: LaGrange **County:** Oldham
Industry Sector: Healthcare **BSSC #:** G21-23355
Bus. Devp. Contact: M. Simms **DFS Staff:** K. McCane

Training Description:

Mortenson Family Dental Center – La Grange, PLLC provides quality dental care services to patients in our Oldham County community. The training plan consists of training all employees on healthcare compliance and dental hygiene advancements such as enhanced technology, cleaning techniques, nutritional counseling, and patient safety. We also plan to train new hires for a skilled workforce, increasing all our employees' ability to prepare patients for treatment, complete equipment preparation and sterilization, and assist with dental prosthetics.

Training Details:

	Total Costs	50% of Total Costs
Classroom/OJT - In-House	\$ 17,813	\$ 8,906
Classroom/OJT - Consultant/Educational Institution	\$ 6,982	\$ 3,491
Instructional Materials & Supplies	\$ -	\$ -
Total Costs	\$ 24,794	\$ 12,397

Number of Trainees 17

Employment & Wage Information:

Existing Employment	Projected New Employees
16	1

Average Hourly Wage	Total Hourly Compensation
\$ 24.22	\$ 27.85

Requirements:

Total Hourly Compensation: \$12.51
 Base Hourly Wage: \$10.88

BSSC Grant Recommended for Approval **\$12,397**

Application Score 75

Bluegrass State Skills Corporation

APPLICATIONS - GIA & STIC



**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS**

BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT

Date: March 31, 2021
Company: Kentucky Machine & Engineering, Inc.
City: Cadiz **County:** Trigg
Industry Sector: Manufacturing **BSSC #:** G21-23342
Bus. Devp. Contact: A. Luttner **DFS Staff:** K. McCane

Training Description:

Kentucky Machine & Engineering, Inc. (KME) utilizes CNC machining equipment to repair and manufacture parts for various customers. The proposed training plan includes comprehensive training on a variety of specialty equipment such as Master Cam, Romi Series 500 and M27, MTE Mill, and Mori Seiki Lathe, as well as training on welding and safety.

Training Details:

Classroom/OJT - In-House
 Classroom/OJT - Consultant/Educational Institution
 Instructional Materials & Supplies
Total Costs

	Total Costs	50% of Total Costs
\$	126,872	\$ align="right">63,436
\$	24,864	\$ align="right">12,432
\$	-	\$ align="right">-
\$	151,736	\$ align="right"> 75,868

Number of Trainees

45

Employment & Wage Information:

Existing Employment	Projected New Employees
40	5

Average Hourly Wage	Total Hourly Compensation
\$ align="right">25.62	\$ align="right">29.46

Requirements:

Total Hourly Compensation: \$12.51
 Base Hourly Wage: \$10.88

BSSC Grant Recommended for Approval

\$75,000

Application Score

94

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS
BSSC SKILLS TRAINING INVESTMENT CREDIT REPORT**

Date: March 31, 2021
Company: Kentucky Machine & Engineering, Inc.
City: Cadiz **County:** Trigg
Industry Sector: Manufacturing **BSSC #:** T21-23343
Bus. Devp. Contact: A. Luttner **DFS Staff:** K. McCane

Training Description:

Kentucky Machine & Engineering, Inc. (KME) utilizes CNC machining equipment to repair and manufacture parts for customers. The projected training plan includes training on full-process powder coating, quality control, sales tracking and lead generation, and safety action plan training.

Training Details:

	Total Costs	50% of Total Costs
Classroom/OJT - In-House	\$ 86,455	\$ 43,227
Classroom/OJT - Consultant/Educational Institution	\$ 9,087	\$ 4,543
Instructional Materials & Supplies	\$ -	\$ -
Total Costs	\$ 95,542	\$ 47,771

Number of Trainees 40

Employment & Wage Information:

Existing Employment	Projected New Employees
40	5

Average Hourly Wage	Total Hourly Compensation
\$ 25.62	\$ 29.46

Requirements:

Total Hourly Compensation: \$12.51
 Base Hourly Wage: \$10.88

BSSC Tax Credit Recommended for Approval \$20,000

Application Score 94

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS**

BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT

Date: March 31, 2021

Company: CGS Machine & Tool, Inc.

City: Bowling Green **County:** Warren

Industry Sector: Manufacturing **BSSC #:** G21-23340

Bus. Devp. Contact: A. Luttner **DFS Staff:** K. McCane

Training Description:

CGS Machine & Tool, Inc. is a parts producer for manufacturers. The proposed training plan includes comprehensive training on Kobelco machinery and welding robotics, die handlers, molds, international paper, quality control, and safety.

Training Details:

	Total Costs	50% of Total Costs
Classroom/OJT - In-House	\$ 142,315	\$ 71,158
Classroom/OJT - Consultant/Educational Institution	\$ 7,985	\$ 3,993
Instructional Materials & Supplies	\$ -	\$ -
Total Costs	\$ 150,300	\$ 75,150

Number of Trainees

47

Employment & Wage Information:

Existing Employment	Projected New Employees
42	5

Average Hourly Wage	Total Hourly Compensation
\$ 22.90	\$ 26.34

Requirements:

Total Hourly Compensation: \$12.51
Base Hourly Wage: \$10.88

BSSC Grant Recommended for Approval

\$75,000

Application Score

86

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS**

BSSC SKILLS TRAINING INVESTMENT CREDIT REPORT

Date: March 31, 2021
Company: CGS Machine & Tool, Inc.
City: Bowling Green **County:** Warren
Industry Sector: Manufacturing **BSSC #:** T21-23341
Bus. Devp. Contact: A. Luttner **DFS Staff:** K. McCane

Training Description:

CGS Machine & Tool, Inc. is a parts producer for manufacturers serving clients from a variety of industries including automotive, agriculture, aluminum, steel mill, crane, and automation. The current training plan includes thorough training on innovative and cutting-edge machining tools and technologies, lean manufacturing, and productivity solutions, as well as safety standards.

Training Details:

	Total Costs	50% of Total Costs
Classroom/OJT - In-House	\$ 129,268	\$ 64,634
Classroom/OJT - Consultant/Educational Institution	\$ 3,885	\$ 1,943
Instructional Materials & Supplies	\$ -	\$ -
Total Costs	\$ 133,153	\$ 66,576

Number of Trainees

47

Employment & Wage Information:

Existing Employment	Projected New Employees
42	5

Average Hourly Wage	Total Hourly Compensation
\$ 22.90	\$ 26.34

Requirements:

Total Hourly Compensation: \$12.51
 Base Hourly Wage: \$10.88

BSSC Tax Credit Recommended for Approval

\$21,000

Application Score

86

Bluegrass State Skills Corporation

APPLICATIONS - STIC



Skills Training Investment Credit (STIC) Projects
March 2021

Score	Eligible Company	City	Number of Trainees	Incentive Amount
94	Kentucky Machine & Engineering, Inc.	Cadiz	40	\$20,000
86	CGS Machine & Tool, Inc.	Bowling Green	47	\$21,000
2 Projects			87	\$41,000

FY 2020-21 Tax Credit Limit	\$2,500,000
Current FY Projected/Approved Credits	\$1,004,539
Remaining Tax Credits	\$1,495,461

Note: The tax credit amount will be equal to \$500 per employee, not to exceed the maximum approved tax credit of \$75,000 per company for each fiscal year. Per KRS 154.12-207, the maximum amount of credits that may be committed in each state fiscal year shall be capped at \$2,500,000.

Bluegrass State Skills Corporation

APPLICATIONS - COMMITMENT



Commitment Grant-In-Aid (GIA) Project
March 2021

Qualified Company	City	Number of Trainees	Incentive Amount
Ford Motor Company, Chamberlain Lane	Louisville	8500	\$200,000.00
Ford Motor Company, Chamberlain Lane	Louisville		\$200,000.00
Ford Motor Company, Chamberlain Lane	Louisville		\$100,000.00
3 Project	Total	8500	\$500,000.00

Commitment Balance	\$500,000.00
Current Approved Grant Amount	\$500,000.00
Remaining Commitment Balance	\$0.00

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS**

BSSC COMMITMENT GRANT-IN-AID PROJECT REPORT

Date: March 31, 2021
Company: FORD MOTOR COMPANY
City: Louisville **County:** Jefferson
Industry Sector: Manufacturing **BSSC #:** G21-23318
Bus. Devp. Contact: M. David-Jacobs **DFS Staff:** C. Wingate

Training Description:

The Ford Motor Company has been operating in Louisville since 1955, currently assembling vehicles such as the Ford Escape and Lincoln MKZ. The training listed on this application will be for New Hire Training, Daily Interaction Skills for Process Coaches, and Daily Interaction Skills for Process Coaches, OJT and Process Coach Academy Leadership Instruction. As new models are launched, training must be provided. The company has a constant need for OJT to support new employees and the processes that are put into place.

Training Details:

	Total Costs	50% of Total Costs
Classroom/OJT - In-House	\$ 1,962,717	\$ 981,359
Classroom/OJT - Consultant/Educational Institution	\$ -	\$ -
Instructional Materials & Supplies	\$ -	\$ -
Train-the-Trainer Travel	\$ -	\$ -
Total Costs	\$ 1,962,717	\$ 981,359

Number of Trainees

8,500

Employment & Wage Information:

Existing Employment	Projected New Employment
8,500	0

Average Hourly Wage	Total Hourly Compensation
\$ 28.63	\$ 34.25

Requirements:

Total Hourly Compensation: \$12.51
 Base Hourly Wage: \$10.88

BSSC Commitment Grant Recommended for Approval

200,000

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS**

BSSC COMMITMENT GRANT-IN-AID PROJECT REPORT

Date: March 31, 2021
Company: FORD MOTOR COMPANY
City: Louisville **County:** Jefferson
Industry Sector: Manufacturing **BSSC #:** G21-23319
Bus. Devp. Contact: M. David-Jacobs **DFS Staff:** C. Wingate

Training Description:

The Ford Motor Company has been operating in Louisville since 1955, currently assembling vehicles such as the Ford Escape and Lincoln MKZ. The training listed on this application will be for New Hire Training, Daily Interaction Skills for Process Coaches, and Daily Interaction Skills for Process Coaches, OJT and Process Coach Academy Leadership Instruction. As new models are launched, training must be provided. The company has a constant need for OJT to support new employees and the processes that are put into place.

Training Details:

	Total Costs	50% of Total Costs
Classroom/OJT - In-House	\$ 1,962,717	\$ 981,359
Classroom/OJT - Consultant/Educational Institution	\$ -	\$ -
Instructional Materials & Supplies	\$ -	\$ -
Train-the-Trainer Travel	\$ -	\$ -
Total Costs	\$ 1,962,717	\$ 981,359

Number of Trainees

8,500

Employment & Wage Information:

Existing Employment	Projected New Employment
8,500	0

Average Hourly Wage	Total Hourly Compensation
\$ 28.63	\$ 34.25

Requirements: Total Hourly Compensation: \$12.51
Base Hourly Wage: \$10.88

BSSC Commitment Grant Recommended for Approval

200,000

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS**

BSSC COMMITMENT GRANT-IN-AID PROJECT REPORT

Date: March 31, 2021
Company: FORD MOTOR COMPANY
City: Louisville **County:** Jefferson
Industry Sector: Manufacturing **BSSC #:** G21-23320
Bus. Devp. Contact: M. David-Jacobs **DFS Staff:** C. Wingate

Training Description:

The Ford Motor Company has been operating in Louisville since 1955, currently assembling vehicles such as the Ford Escape and Lincoln MKZ. The training listed on this application will be for New Hire Training, Daily Interaction Skills for Process Coaches, and Daily Interaction Skills for Process Coaches, OJT and Process Coach Academy Leadership Instruction. As new models are launched, training must be provided. The company has a constant need for OJT to support new employees and the processes that are put into place.

Training Details:

	Total Costs	50% of Total Costs
Classroom/OJT - In-House	\$ 1,962,717	\$ 981,359
Classroom/OJT - Consultant/Educational Institution	\$ -	\$ -
Instructional Materials & Supplies	\$ -	\$ -
Train-the-Trainer Travel	\$ -	\$ -
Total Costs	\$ 1,962,717	\$ 981,359

Number of Trainees

8,500

Employment & Wage Information:

Existing Employment	Projected New Employment
8,500	0

Average Hourly Wage	Total Hourly Compensation
\$ 28.63	\$ 34.25

Requirements:

Total Hourly Compensation: \$12.51
 Base Hourly Wage: \$10.88

BSSC Commitment Grant Recommended for Approval

100,000

Bluegrass State Skills Corporation

OLD BUSINESS



MEMORANDUM

TO: BSSC Board

From: Sarah Butler, Director 

DATE: March 31, 2021

SUBJECT: BSSC Amended and Restated Grant-In-Aid and Investment Credit Agreement Ellison Surface Technologies, Inc. (Boone County)
BSSC Project # G21-23041

Ellison Surface Technologies, Inc., a manufacturing company, has a location at 1780 Anderson Blvd. in Hebron, KY. The company received approval for a Grant-In-Aid (GIA) # G21-23041 on September 30, 2020 in the name of Ellison Surface Technologies, Inc.

After the approval, the company restructured and is requesting to change the approved company name to Bodycote Surface Technology, Inc. Given the restructure, the company has resubmitted a W-9 with the new name, but the same Federal Employee Identification Number (FEIN).

BSSC staff recommends amending the GIA agreement to reflect the correct name of Bodycote Surface Technology, Inc. All other aspects of the project remain the same.