

# **Bluegrass State Skills Corporation**

## **Board of Directors Meeting**

**May 26, 2021**



## **MEMORANDUM**

**TO:** BSSC Board Members

**FROM:** Jai Y. Bokey, Chairman  
Bluegrass State Skills Corporation

**DATE:** May 26, 2021

**SUBJECT:** BSSC Special Board Meeting

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Due to the state of emergency declared by Governor Beshear via Executive Order 2020-15 regarding COVID-19, all previously announced in-person meetings involving the Kentucky Cabinet for Economic Development scheduled in May have been cancelled. In accordance with the provision of KRS 61.823, a special meeting of the Bluegrass State Skills Corporation is called for **1:00 p.m. (EDT) on Wednesday, May 26, 2021**. The board meeting will be held via video teleconference at the following link:

<https://us02web.zoom.us/j/85742999391>

The purpose of the meeting is to consider all projects scheduled for the regular May meeting that was cancelled due to the state of emergency.

Attachment

*Jai Bokey*

5/14/2021

# **Bluegrass State Skills Corporation**

## **AGENDA**



**The Bluegrass State Skills Corporation  
Board of Directors Meeting  
Cabinet for Economic Development  
300 West Broadway  
Frankfort, Kentucky**

**SPECIAL BOARD MEETING**

**Video Conference Website/Link:**

<https://us02web.zoom.us/j/85742999391>

**AGENDA  
May 26, 2021**

Call to Order  
Notification of Press  
Roll Call

Minutes

Reports

GIA Applications

GIA and STIC Applications

STIC Applications

GIA Commitment Application

Old Business

New Business

Next Board Meeting

Adjournment

# **Bluegrass State Skills Corporation**

## **MINUTES**



**Bluegrass State Skills Corporation Board of Directors Meeting  
Kentucky Cabinet for Economic Development,  
300 West Broadway, Frankfort, Kentucky 40601  
March 31, 2021 – 1:00 PM**

**BSSC Special Board Meeting**

Due to the state of emergency declared by Governor Andy Beshear via Executive Order 2020-15 regarding COVID-19, all previously announced in-person meetings involving the Kentucky Cabinet for Economic Development were cancelled starting in March 2020.

In accordance with the provision of KRS 61.823, a special meeting of the Bluegrass State Skills Corporation was called for **1:00 p.m. (EDT) on Wednesday, March 31, 2021**. The board meeting was held via video teleconference.

**Members present** – Brenda Bankston, Dr. Houston Barber, Jai Bokey, Marty Hammons (joined meeting at 1:09 PM), John Kuzuoka, Nicholas Rapier, Jeff Whitehead, and Aimee Wulfeck.

**Proxies present** – Katie Smith, Proxy for Secretary Larry Hayes; Marjorie Arnold, Proxy for Secretary Larry Roberts; Greg Rush, Proxy for Dr. Aaron Thompson (joined meeting at 1:16 PM), John A. Lyons, Proxy for Secretary Jacqueline Coleman, and Jessie Schook, Proxy for Paul Czarapata (KCTCS).

**Members absent** – Shannon Cales, Rita Combs-Sterrett, Gary Farmer, Melanie Ratliff, and Zach Weinberg.

**CED Staff present** – Tim Back, Sarah Butler, Martin David-Jacobs, Ellen Felix, James Johnson, Malcolm Jollie, Kristina Slattery, Tonya Lee, Andy Luttner, Kate McCane, Angelica Sanchez Vega, Matt Sims, Steve Vest, and Christy Wingate.

**Guests present** – via Video Teleconference

Haley McCoy, Executive Director, Economic Development, Kentucky Community & Technical College System (KCTCS).

**Call to Order** – Jai Bokey

**Roll Call** – Ellen Felix

**Notification of Press** – Ellen Felix

Jai Bokey, Chairman, received verification that the media had been notified of the BSSC Board of Directors meeting.

**Approval of the January 27, 2021 Minutes – Jai Bokey**

A motion was made by Nicholas Rapier to approve the minutes, and Jeff Whitehead seconded the motion to approve the January 27, 2021 minutes. Motion carried.

**Approval of Financial Report – Tonya Lee**

Brenda Bankston made a motion to approve the Financial Report for March 31, 2021. John Kuzuoka seconded the motion. Motion carried.

**Applications for Review – Sarah Butler**

BSSC Staff – Malcolm Jollie/Christy Wingate recommended the following Grant-in-Aid (GIA) applications to the BSSC Board for approval:

G21-23369 – Shelby County Associated Industries, Inc., Shelbyville	\$ 75,000.00
G21-23339 – Manchester Tank and Equipment Company, Campbellsville	\$ 75,000.00

A motion was made by Aimee Wulfeck to approve these applications. Brenda Bankston seconded the motion. Motion carried.

BSSC Staff – Martin David-Jacobs/Christy Wingate recommended the following Grant-In-Aid (GIA) applications to the BSSC Board for approval:

G21-23357 – Trilogy Healthcare of Cynthiana, LLC dba Cedar Ridge Health Campus	\$ 70,669.00
G21-23358 – Trilogy Healthcare of Louisville Southwest, LLC dba Park Terrace Health Campus	\$ 71,709.00
G21-23359 – Trilogy Healthcare of Jefferson II, LLC dba The Springs at Stony Brook	\$ 69,628.00
G21-23360 – Trilogy Healthcare of Glen Ridge, LLC dba Glen Ridge Health Campus	\$ 71,709.00
G21-23361 – Trilogy Healthcare of Louisville East, LLC dba Westport Place Health Campus	\$ 68,588.00
G21-23370 – Bluegrass Hearing Clinic, LLC, Paris	\$ 16,795.00

A motion was made by Jeff Whitehead to approve these applications. Nicholas Rapier seconded the motion. Motion carried.

BSSC Staff – Andy Luttner/Kate McCane recommended the following Grant-in-Aid (GIA) applications to the BSSC Board for approval:

G21-23338 – Toyota Boshoku Kentucky, LLC, Lebanon	\$ 75,000.00
G21-23344 – Toyota Boshoku Kentucky, LLC, Bardstown	\$ 75,000.00
G21-23368 – Prudent American Technologies, Inc., Lexington Mount Vernon	\$ 9,544.00

A motion was made by Brenda Bankston to approve these applications. Aimee Wulfeck seconded the motion. Nicholas Rapier abstained. Motion carried.

BSSC Staff – Matt Simms/Kate McCane recommended the following Grant-in-Aid (GIA) applications to the BSSC Board for approval:

G21-23356 – Mortenson Family Dental Center - Bardstown, PLLC	\$ 7,399.00
G21-23350 – Mortenson Family Dental Center - Frankfort, PLLC	\$ 7,431.00
G21-23349 – Mortenson Family Dental Center - Elizabethtown, PLLC	\$ 7,991.00
G21-23354 – Mortenson Family Dental Center - Independence, PLLC	\$ 8,097.00
G21-23351 – Mortenson Family Dental Center - Versailles, PLLC	\$ 7,345.00
G21-23352 – Mortenson Family Dental Center - Florence, PLLC	\$ 8,160.00
G21-23346 – Mortenson Family Dental Center - Carrollton, PLLC	\$ 7,586.00
G21-23348 – Mortenson Family Dental Center - Georgetown, PLLC	\$ 8,704.00
G21-23355 – Mortenson Family Dental Center - LaGrange, PLLC	\$ 12,397.00

A motion was made by Jeff Whitehead to approve these applications. Houston Barber seconded the motion. Motion carried.

BSSC Staff – Andy Luttner/Kate McCane recommended the following Grant-In-Aid (GIA) + Skills-Training-Investment-Credit (STIC) applications to the BSSC Board for approval:

G21-23342 - Kentucky Machine & Engineering, Inc., Cadiz	\$ 75,000.00
T21-23243 - Kentucky Machine & Engineering, Inc., Cadiz	\$ 20,000.00
G21-23340 - CGS Machine & Tool, Inc., Bowling Green	\$ 75,000.00
T21-23341 - CGS Machine & Tool, Inc. Bowling Green	\$ 21,000.00

A motion was made by Nicholas Rapier to approve these applications. Jessie Schook seconded the motion. Motion carried.

BSSC Staff – Martin David-Jacobs/Christy Wingate recommended the following Commitment Grant-in-Aid applications to the BSSC Board for approval:

G21-23318 – Ford Motor Company, Chamberlain Lane, Louisville	\$ 200,000.00
G21-23319 – Ford Motor Company, Chamberlain Lane, Louisville	\$ 200,000.00
G21-23320 – Ford Motor Company, Chamberlain Lane, Louisville	\$ 100,000.00

A motion was made by John Kuzuoka to approve these applications. Brenda Bankston seconded the motion. Motion carried.

## **Old Business**

**BSSC Amended and Restated Grant-In-Aid Agreement Ellison Surface Technologies, Inc. (Boone County) BSSC Project # G21-23041**



Ms. Butler presented a Grant-In-Aid (GIA) amendment for Ellison Surface Technologies, Inc. The company is a manufacturer and is located at 1780 Anderson Blvd. in Hebron, Kentucky.

The company received approval for a GIA on September 30, 2020 in the name of Ellison Surface Technologies, Inc. After the approval, the company restructured and is requesting to change the approved company to Bodycote Surface Technology, Inc. Given the restructure, the company has resubmitted a W9-form with the new name, but the same Federal Employee Identification Number (FEIN).

BSSC Staff recommends amending the GIA Agreement to reflect the correct name of Bodycote Surface Technology, Inc., and corresponding FEIN as listed on the W9-form submitted by the company. All other aspects of the project remain the same.

A motion was made by Aimee Wulfeck to approve the amendment and Jessie Schook seconded the motion. Motion carried.

**Next Board Meeting – Ellen Felix**

The next meeting of the Bluegrass State Skills Corporation Board of Directors will be held on May 26, 2021, at 1:00 pm at the Cabinet for Economic Development, Old Capitol Annex, 1<sup>st</sup> Floor Conference Room, 300 West Broadway, Frankfort, Kentucky.

**Adjournment – Jai Bokey**

A motion to adjourn the meeting was made by Nicholas Rapier and second by John Kuzuoka. Motion carried.

The next Executive Board of Directors meeting – to be determined

Sincerely submitted,



Sarah C. Butler

Director, Incentive Administration Division

**Bluegrass State Skills Corporation Executive Committee Meeting  
Kentucky Cabinet for Economic Development,  
300 West Broadway, Frankfort, KY 40601  
Thursday, May 13, 2021 – 11:00 AM ET  
Jai Bokey, Chair**

**MEMBERS PRESENT:**

Jai Bokey  
Brenda Bankston  
John Kuzuoka  
Nicholas Rapier  
Jeff Whitehead

**STAFF PRESENT:**

Sarah Butler, Katie Smith  
Ellen Felix, Tim Back,  
Christy Wingate, Kate McCane,  
Angelica Sanchez Vega,  
James Johnson

**MEMBERS  
ABSENT:**

**BSSC Special Board Meeting**

Due to the state of emergency declared by Governor Andy Beshear via Executive Order 2020-15 regarding COVID-19, all previously announced in-person meetings involving the Kentucky Cabinet for Economic Development scheduled in May got cancelled.

In accordance with the provision of KRS 61.823, a special meeting of the Bluegrass State Skills Corporation was called for **11:00 a.m. (EDT) on Thursday, May 13, 2021**. The board meeting was held via video teleconference.

**Call to Order**

Jai Bokey

**Roll Call**

Ellen Felix

**Notification of Press – Ellen Felix**

Jai Bokey, Chairman received verification that the media had been notified of the BSSC Executive Committee Meeting.

**New Business**

Sarah Butler

- 1.) Grant-in-Aid / Skills-Training-Investment-Credit Guidelines
  - Review of Proposed Changes

In summary, the staff has proposed the following suggested updates:

- 1.) Fiscal Year Dates
- 2.) Removal of educational institutions as eligible applicant according to new statute
- 3.) Condensing content already in statute
- 4.) Wordsmithing
- 5.) Application deadlines and Board Meeting schedule
- 6.) Align both GIA and STIC according to new statute
- 7.) Limitation on number of applications per fiscal year
- 8.) Removal of STIC standalone
- 9.) Wordsmithing
- 10.) New eligible industry according to new statute
- 11.) Wordsmithing
- 12.) Removal of educational institutions as eligible applicant according to new statute
- 13.) Wordsmithing
- 14.) Removal of Interim Reimbursement

- 15.) Wordsmithing
- 16.) Organized labor on letterhead
- 17.) Wordsmithing
- 18.) Fiscal Year Dates
- 19.) Area of Need will be updated prior to May 26, 2021 BSSC meeting

After going through the 19-point list, board and staff agreed to make changes as recommended. Sarah Butler mentioned that the guidelines will still require an update for the Fiscal Year End for Areas of Need.

Chairman Jai Bokey entertained a motion to accept the recommended changes to the guidelines.

A motion was made by Brenda Bankston to accept the proposed changes and to recommend approval to the Board of Directors at the May 26, 2021 meeting. Jeff Whitehead seconded the motion. Motion carried.

## **2.) Commitment Grant Exceptions to the proposed BSSC Guidelines 2021-2022**

The following exceptions to the proposed guidelines concerning Commitment Grant proposals are recommended for approval as follows:

- May be approved and awarded up to \$200,000 per application
- Approvals may include up to 25% retroactive training activities within sixty (60) days prior to the company's acceptance of proposal
- Commitment Grants will have separate and distinct application and reimbursement worksheets
- Extensions may be authorized for certain Cabinet Commitment Projects
- Train the trainer travel is an eligible expense

Chairman Jai Bokey entertained a motion to accept the recommended changes to the Commitment Grant Exceptions to the BSSC Guidelines 2021-2022.

A motion was made by Nicholas Rapier to accept the proposed changes and to recommend approval to the Board of Directors at the May 26, 2021 meeting. John Kuzuoka seconded the motion. Motion carried.

### **Next Board Meeting:**

May 26, 2021 – 1:00 PM  
Cabinet for Economic Development  
1<sup>st</sup> Floor Conference Room  
300 West Broadway  
Frankfort, KY 40601

Ellen Felix

**Adjournment**

Jai Bokey

Nicholas Rapier made a motion to adjourn the meeting and John Kuzuoka seconded motion.  
Motion carried.

Sincerely submitted,



Sarah Butler  
Director, Incentive Administration Division

# **Bluegrass State Skills Corporation**

## **FINANCIAL REPORT**



# BSSC FUNDS REPORT

5/21/2021

## RESOURCES AVAILABLE

Regular Appropriation	4,311,800
Special Appropriation (Ford Motor Company)	1,000,000
Continued Appropriation	6,052,478
HB265 -2012 Session Add'l Funds Available*	1,879,000
OET Rapid Response Funds Carry Forward	482,337
<b>TOTAL RESOURCES</b>	<b>13,725,615</b>

## EXPENDITURES YTD

BSSC Funds	2,585,334
OET Rapid Response Funds	203,342
<b>Total Expenditures as of 5/21/2021</b>	<b>2,788,676</b>

## OBLIGATIONS REMAINING

Regular/Commitment/OET Grants	7,923,555
Ford Commitment	0
Proposals	0
<b>TOTAL OBLIGATIONS</b>	<b>7,923,555</b>

<b>TOTAL FUNDS AVAILABLE</b>	<b>3,013,384</b>
<b>FOR ADDITIONAL OBLIGATIONS THIS FISCAL YEAR</b>	

Secretary's Funds	2,297,023
Regular Grant Funds	716,361
OET Rapid Response Funds	0
<b>TOTAL FUNDS AVAILABLE</b>	<b>3,013,384</b>
<b>FOR ADDITIONAL OBLIGATIONS THIS FISCAL YEAR</b>	

\*\$9,500,000 lapsed to General Fund, per HB 265, 2012 Session.

Two draws were made in FY 2013 of \$1,200,000 and \$600,000.

One draw was made in FY 2015 of \$750,000.

Two draws were made in FY 2018 for \$2,950,000 and \$457,400

One draw was made in FY 2019 of \$1,663,600

# **BSSC FUNDS REPORT**

**5/21/2021**

Base Amount	\$	617,361
Recaps - Regular Grant Funds	<u>\$</u>	<u>99,000</u>
Amount Available for Regular Grants - May 2021 Board Meeting	\$	716,361

# **Bluegrass State Skills Corporation**

## **APPLICATIONS - GIA**





## Grant-In-Aid (GIA) Projects

May 2021

Score	Qualified Company	City	Number of Trainees	Incentive Amount
96	Grace Community Health Center, Inc. dba Grace Health	Hyden	9	\$18,000
96	Grace Community Health Center, Inc. dba Grace Health	Gray	20	\$40,000
91	Busche Industries Co dba Xtreme Fabrication	Leitchfield	25	\$49,815
91	Grace Community Health Center, Inc. dba Grace Health	Manchester	11	\$22,000
91	Grace Community Health Center, Inc. dba Grace Health	Pineville	12	\$24,000
88	Federal-Mogul Motorparts LLC	Glasgow	170	\$75,000
86	Grace Community Health Center, Inc. dba Grace Health	Corbin	40	\$75,000
86	Grace Community Health Center, Inc. dba Grace Health	London	16	\$32,000
86	Memorial Hospital, Inc. dba AdventHealth Manchester	Manchester	18	\$36,000
84	Eurofins Genomics LLC	Louisville	63	\$75,000
82	Kyosan Denso Manufacturing Kentucky, LLC	Mt. Sterling	43	\$30,011
80	AMC Manufacturing Co., L.L.C.	Louisville	38	\$75,000
80	S&D Acquisitions, Inc. dba Ideal Machine & Tool, Inc.	Louisville	9	\$18,000
80	T. Marzetti Company	Horse Cave	550	\$75,000
80	Holley Performance Products, Inc.	Bowling Green	11	\$6,453
79	ISCO Industries, Inc.	Louisville	104	\$65,000
<b>16 Companies</b>		<b>Total</b>	<b>1139</b>	<b>\$716,279</b>

Regular Grant Fund Balance	\$617,360
Recaptured Amount	\$99,000
2021 FY Projected/Approved Grants	(\$716,279)
<b>Remaining Regular Grant Funds</b>	<b>\$81</b>

Note: The Grant-In-Aid amount will be equal to \$2,000 per trainee, not to exceed the maximum approved amount of \$75,000 per company location for each fiscal year. The total amount of Grant-In-Aid incentives available for the entire program shall not exceed \$4,300,000 in any fiscal year.

**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

**Date:** May 26, 2021

**Company:** Grace Community Health Center, Inc. dba Grace Health

**City:** Hyden **County:** Leslie

**Industry Sector:** Healthcare **BSSC #:** G21-23452

**Bus. Devp. Contact:** M. Simms **DFS Staff:** K. McCane

**Training Description:**

Grace Community Health Center, Inc. is a patient-centered medical home (PCMH) that provides primary healthcare services. The training plan targets Coding, Electronic Health Records, HIPAA and Privacy, Equipment, Patient Screening Techniques, Supervisor Development, Customer Service and Certified Clinical Medical Assistant training, as well as training for new hires.

**Training Details:**

Classroom/OJT - In-House  
Classroom/OJT - Consultant/Educational Institution  
Instructional Materials & Supplies  
**Total Costs**

Total Costs	50% of Total Costs
\$ 45,886	\$ 22,943
\$ 10,819	\$ 5,410
\$ -	\$ -
<b>\$ 56,705</b>	<b>\$ 28,353</b>

Number of Trainees

9
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**Employment & Wage Information:**

Existing Employment	Projected New Employees
8	1

Average Hourly Wage	Total Hourly Compensation
\$ 27.93	\$ 32.11

**Requirements:**

Total Hourly Compensation: \$12.51  
Base Hourly Wage: \$10.88

**BSSC Grant Recommended for Approval**

<b>\$18,000</b>
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**Application Score**

<b>96</b>
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**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

**Date:** May 26, 2021

**Company:** Grace Community Health Center, Inc. dba Grace Health

**City:** Gray **County:** Knox

**Industry Sector:** Healthcare **BSSC #:** G21-23450

**Bus. Devp. Contact:** M. Simms **DFS Staff:** K. McCane

**Training Description:**

Grace Community Health Center, Inc. is a patient-centered medical home (PCMH) that provides primary healthcare services. The current training focuses on Coding, Electronic Health Records, HIPAA and Privacy, Equipment, Patient Screening Techniques, Supervisor Development, Customer Service and Certified Clinical Medical Assistant training, as well as training for new hires.

**Training Details:**

Classroom/OJT - In-House  
Classroom/OJT - Consultant/Educational Institution  
Instructional Materials & Supplies  
**Total Costs**

Total Costs	50% of Total Costs
\$ 57,715	\$ 28,858
\$ 30,691	\$ 15,346
\$ -	\$ -
<b>\$ 88,406</b>	<b>\$ 44,203</b>

Number of Trainees

20
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**Employment & Wage Information:**

Existing Employment	Projected New Employees
17	3

Average Hourly Wage	Total Hourly Compensation
\$ 26.24	\$ 30.17

**Requirements:**

Total Hourly Compensation: \$12.51  
Base Hourly Wage: \$10.88

**BSSC Grant Recommended for Approval**

<b>\$40,000</b>
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**Application Score**

<b>96</b>
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**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

**Date:** May 26, 2021

**Company:** Grace Community Health Center, Inc. dba Grace Health

**City:** Manchester **County:** Clay

**Industry Sector:** Healthcare **BSSC #:** G21-23448

**Bus. Devp. Contact:** M. Simms **DFS Staff:** K. McCane

**Training Description:**

Grace Community Health Center, Inc. is a patient-centered medical home (PCMH) that provides primary healthcare services. The current training plan targets Critical Thinking Skills, Pharmacy Tech Certification, Coding, Electronic Health Records, HIPAA and Privacy, Equipment, Patient Screening Techniques, Supervisor Development, Customer Service, Health Center, Care Association, and Certified Clinical Medical Assistant training, as well as training for new hires.

**Training Details:**

Classroom/OJT - In-House  
Classroom/OJT - Consultant/Educational Institution  
Instructional Materials & Supplies  
**Total Costs**

Total Costs	50% of Total Costs
\$ 41,898	\$ 20,949
\$ 15,844	\$ 7,922
\$ -	\$ -
<b>\$ 57,742</b>	<b>\$ 28,871</b>

Number of Trainees

11
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**Employment & Wage Information:**

Existing Employment	Projected New Employees
10	1

Average Hourly Wage	Total Hourly Compensation
\$ 21.02	\$ 24.17

**Requirements:**

Total Hourly Compensation: \$12.51  
Base Hourly Wage: \$10.88

**BSSC Grant Recommended for Approval**

<b>\$22,000</b>
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**Application Score**

<b>91</b>
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**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

**Date:** May 26, 2021

**Company:** Grace Community Health Center, Inc. dba Grace Health

**City:** Pineville **County:** Bell

**Industry Sector:** Healthcare **BSSC #:** G21-23449

**Bus. Devp. Contact:** M. Simms **DFS Staff:** K. McCane

**Training Description:**

Grace Community Health Center, Inc. is a patient-centered medical home (PCMH) that provides primary healthcare services. The current training plan targets Critical Thinking Skills, Coding, Electronic Health Records, HIPAA and Privacy, Equipment, Patient Screening Techniques, Supervisor Development, Customer Service and Certified Clinical Medical Assistant training, as well as training for new hires.

**Training Details:**

Classroom/OJT - In-House  
Classroom/OJT - Consultant/Educational Institution  
Instructional Materials & Supplies  
**Total Costs**

Total Costs		50% of Total Costs	
\$	53,034	\$	26,517
\$	11,226	\$	5,613
\$	-	\$	-
\$	64,260	\$	32,130

Number of Trainees

12
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**Employment & Wage Information:**

Existing Employment	Projected New Employees
11	1

Average Hourly Wage	Total Hourly Compensation
\$ 31.24	\$ 35.92

**Requirements:**

Total Hourly Compensation: \$12.51  
Base Hourly Wage: \$10.88

**BSSC Grant Recommended for Approval**

\$24,000
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**Application Score**

91
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**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

**Date:** May 26, 2021

**Company:** Grace Community Health Center, Inc. dba Grace Health

**City:** Corbin **County:** Whitley

**Industry Sector:** Healthcare **BSSC #:** G21-23447

**Bus. Devp. Contact:** M. Simms **DFS Staff:** K. McCane

**Training Description:**

Grace Community Health Center, Inc. is a patient-centered medical home (PCMH) that provides primary healthcare services. The proposed training includes Coding, Electronic Health Records, HIPAA and Privacy, Equipment, Patient Screening Techniques, Supervisor Development, Customer Service, Human Resources, Certified Clinical Medical Assistant training, and New Hire training.

**Training Details:**

Classroom/OJT - In-House  
Classroom/OJT - Consultant/Educational Institution  
Instructional Materials & Supplies  
**Total Costs**

Total Costs	50% of Total Costs
\$ 90,429	\$ 45,214
\$ 59,665	\$ 29,833
\$ -	\$ -
\$ 150,094	\$ 75,047

Number of Trainees

40
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**Employment & Wage Information:**

Existing Employment	Projected New Employees
38	2

Average Hourly Wage	Total Hourly Compensation
\$ 26.52	\$ 30.49

**Requirements:**

Total Hourly Compensation: \$12.51  
Base Hourly Wage: \$10.88

**BSSC Grant Recommended for Approval**

\$75,000
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**Application Score**

86
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**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS  
BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

**Date:** May 26, 2021

**Company:** Grace Community Health Center, Inc. dba Grace Health

**City:** London **County:** Laurel

**Industry Sector:** Healthcare **BSSC #:** G21-23451

**Bus. Devp. Contact:** M. Simms **DFS Staff:** K. McCane

**Training Description:**

Grace Community Health Center, Inc. is a patient-centered medical home (PCMH) that provides primary healthcare services. The current training plan targets training on Critical Thinking Skills, Pharmacy Tech Certification, Coding, Electronic Health Records, HIPAA and Privacy, Equipment, Patient Screening Techniques, Supervisor Development, Customer Service and Certified Clinical Medical Assistant training, as well as training for new hires.

**Training Details:**

Classroom/OJT - In-House  
Classroom/OJT - Consultant/Educational Institution  
Instructional Materials & Supplies  
**Total Costs**

Total Costs	50% of Total Costs
\$ 51,661	\$ 25,830
\$ 16,382	\$ 8,191
\$ -	\$ -
<b>\$ 68,043</b>	<b>\$ 34,022</b>

Number of Trainees

16
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**Employment & Wage Information:**

Existing Employment	Projected New Employees
15	1

Average Hourly Wage	Total Hourly Compensation
\$ 25.20	\$ 28.98

**Requirements:**

Total Hourly Compensation: \$12.51  
Base Hourly Wage: \$10.88

**BSSC Grant Recommended for Approval**

<b>\$32,000</b>
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**Application Score**

<b>86</b>
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**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS  
BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

**Date:** May 26, 2021

**Company:** Memorial Hospital, Inc. dba AdventHealth Manchester

**City:** Manchester **County:** Clay

**Industry Sector:** Healthcare **BSSC #:** G21-23457

**Bus. Devp. Contact:** M. Sims **DFS Staff:** K. McCane

**Training Description:**

Memorial Hospital, Inc. provides in-patient and out-patient services. The training consists of a Nurse Residency Program designed to support the successful transition of graduate nurses into a professional RN role in an acute care setting with 6 weeks of in-class room training and 6 weeks of preceptor training. Nurse preceptor training includes clinical orientation, medical record charting, and on the job training.

**Training Details:**

Classroom/OJT - In-House  
Classroom/OJT - Consultant/Educational Institution  
Instructional Materials & Supplies  
**Total Costs**

<b>Total Costs</b>	<b>50% of Total Costs</b>
\$ 180,800	\$ 90,400
\$ -	\$ -
\$ -	\$ -
<b>\$ 180,800</b>	<b>\$ 90,400</b>

Number of Trainees

18
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**Employment & Wage Information:**

<b>Existing Employment</b>	<b>Projected New Employees</b>
372	12

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ 28.12	\$ 33.26

**Requirements:**

Total Hourly Compensation: \$12.51  
Base Hourly Wage: \$10.88

**BSSC Grant Recommended for Approval**

<b>\$36,000</b>
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**Application Score**

<b>86</b>
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**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS  
BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

**Date:** May 26, 2021

**Company:** Kyosan Denso Manufacturing Kentucky, LLC

**City:** Mt. Sterling **County:** Montgomery

**Industry Sector:** Manufacturing **BSSC #:** G21-23422

**Bus. Devp. Contact:** B. Cox **DFS Staff:** C. Wingate

**Training Description:**

Kyosan Denso Manufacturing Kentucky, LLC manufactures injection molding and assembly of simplified integrated fuel system modules, integrated prevention overflow valves and onboard refueling vapor recovery units. The training program will provide classes in Supervision and Management with Fundamentals of Supervision and Effective Communication Skills.

**Training Details:**

Classroom/OJT - In-House  
Classroom/OJT - Consultant/Educational Institution  
Instructional Materials & Supplies  
**Total Costs**

Total Costs	50% of Total Costs
\$ -	\$ -
\$ 60,022	\$ 30,011
\$ -	\$ -
\$ 60,022	\$ 30,011

Number of Trainees

43
----

**Employment & Wage Information:**

Existing Employment	Projected New Employees
473	57

Average Hourly Wage	Total Hourly Compensation
\$ 25.20	\$ 31.87

**Requirements:**

Total Hourly Compensation: \$12.51  
Base Hourly Wage: \$10.88

**BSSC Grant Recommended for Approval**

\$30,011
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**Application Score**

82
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**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS  
BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

**Date:** May 26, 2021

**Company:** Federal-Mogul Motorparts LLC

**City:** Glasgow **County:** Barren

**Industry Sector:** Manufacturing **BSSC #:** G21-23421

**Bus. Devp. Contact:** A. Luttner **DFS Staff:** C. Wingate

**Training Description:**

Federal-Mogul Motorparts LLC manufactures brakes for commercial vehicles. The training plan includes training of a new product line, which will be highly automated equipment, technical skills training for maintenance and engineering, training for new quality and environmental standards, leadership training as well as on-the job training for all new employees.

**Training Details:**

Classroom/OJT - In-House  
Classroom/OJT - Consultant/Educational Institution  
Instructional Materials & Supplies  
**Total Costs**

<b>Total Costs</b>	<b>50% of Total Costs</b>
\$ 263,196	\$ 131,598
\$ 13,410	\$ 6,705
\$ -	\$ -
<b>\$ 276,605</b>	<b>\$ 138,303</b>

Number of Trainees

175
-----

**Employment & Wage Information:**

<b>Existing Employment</b>	<b>Projected New Employees</b>
170	12

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ 24.27	\$ 31.55

**Requirements:**

Total Hourly Compensation: \$12.51  
Base Hourly Wage: \$10.88

**BSSC Grant Recommended for Approval**

<b>\$75,000</b>
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**Application Score**

<b>88</b>
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**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS  
BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

**Date:** May 26, 2021

**Company:** Holley Performance Products, Inc

**City:** Bowling Green **County:** Warren

**Industry Sector:** Manufacturing **BSSC #:** G21-23456

**Bus. Devp. Contact:** A. Luttner **DFS Staff:** C. Wingate

**Training Description:**

Holley Performance Products, Inc. is a manufacturer of fuel systems design. The training includes leadership skills for managers and time management training.

**Training Details:**

Classroom/OJT - In-House  
Classroom/OJT - Consultant/Educational Institution  
Instructional Materials & Supplies  
**Total Costs**

<b>Total Costs</b>	<b>50% of Total Costs</b>
\$ -	\$ -
\$ 12,906	\$ 6,453
\$ -	\$ -
<b>\$ 12,906</b>	<b>\$ 6,453</b>

Number of Trainees

11
----

**Employment & Wage Information:**

<b>Existing Employment</b>	<b>Projected New Employees</b>
107	20

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ 26.16	\$ 33.49

**Requirements:**

Total Hourly Compensation: \$12.51  
Base Hourly Wage: \$10.88

**BSSC Grant Recommended for Approval**

<b>\$6,453</b>
----------------

**Application Score**

<b>80</b>
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**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS  
BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

**Date:** May 26, 2021

**Company:** T. Marzetti Company

**City:** Horse Cave **County:** Hart

**Industry Sector:** Manufacturing **BSSC #:** G21-23423

**Bus. Devp. Contact:** A. Luttner **DFS Staff:** C. Wingate

**Training Description:**

T. Marzetti Company is a food manufacturer of dressings and sauces. The training plan consists of Hazard Analysis and Critical Control Points (HACCP), Good Manufacturing Practices (GMP), Allergens and Food Defense training, OSHA Safety training, Annual Sanitation training, AIB training, Crisis Management, Environmental Monitoring for Food Safety, PCQI Online training, Advanced CIP training, Maintenance Training for Robots & Logix Control & PLC training.

**Training Details:**

Classroom/OJT - In-House  
Classroom/OJT - Consultant/Educational Institution  
Instructional Materials & Supplies  
**Total Costs**

Total Costs	50% of Total Costs
\$ 154,620	\$ 77,310
\$ 406,584	\$ 203,292
\$ -	\$ -
<b>\$ 561,204</b>	<b>\$ 280,602</b>

Number of Trainees

550
-----

**Employment & Wage Information:**

Existing Employment	Projected New Employees
550	250

Average Hourly Wage	Total Hourly Compensation
\$ 20.21	\$ 23.21

**Requirements:**

Total Hourly Compensation: \$12.51  
Base Hourly Wage: \$10.88

**BSSC Grant Recommended for Approval**

<b>\$75,000</b>
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**Application Score**

<b>80</b>
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**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

**Date:** May 26, 2021

**Company:** AMC Manufacturing Co., L.L.C.

**City:** Louisville **County:** Jefferson

**Industry Sector:** Manufacturing **BSSC #:** G21-23427

**Bus. Devp. Contact:** M. Jollie **DFS Staff:** K. McCane

**Training Description:**

AMC Manufacturing Company, LLC operates a full-service metal stamping facility. The current proposed training includes Press Operations, Calibrator and Equipment, Machine Setup, Enterprise Resource Planning, Manufacturing Execution Systems Validation, Forklift Operation, Quality Assurance, and Technology, in addition to new hire training.

**Training Details:**

Classroom/OJT - In-House  
Classroom/OJT - Consultant/Educational Institution  
Instructional Materials & Supplies  
**Total Costs**

<b>Total Costs</b>	<b>50% of Total Costs</b>
\$ 150,296	\$ 75,148
\$ -	\$ -
\$ -	\$ -
\$ 150,296	\$ 75,148

Number of Trainees

38
----

**Employment & Wage Information:**

<b>Existing Employment</b>	<b>Projected New Employees</b>
26	12

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ 21.82	\$ 25.09

**Requirements:**

Total Hourly Compensation: \$12.51  
Base Hourly Wage: \$10.88

**BSSC Grant Recommended for Approval**

<b>\$75,000</b>
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**Application Score**

<b>80</b>
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**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

**Date:** May 26, 2021

**Company:** S&D Acquisitions, Inc. dba Ideal Machine & Tool

**City:** Louisville **County:** Jefferson

**Industry Sector:** Manufacturing **BSSC #:** G21-23445

**Bus. Devp. Contact:** M. Jollie **DFS Staff:** K. McCane

**Training Description:**

S&D Acquisitions, Inc., doing business as Ideal Machine & Tool manufactures new tools, equipment, and prototypes as well as reconditions and modifies existing tools and parts for various industries. The current plan includes training on CNC Machine Operation, Machine Setup, Forklift Operation, Quality Assurance, Technology, Safety, Ares and Visi Software, Mastercam and Lean/5S, as well as new hire training.

**Training Details:**

Classroom/OJT - In-House  
Classroom/OJT - Consultant/Educational Institution  
Instructional Materials & Supplies  
**Total Costs**

<b>Total Costs</b>	<b>50% of Total Costs</b>
\$ 66,431	\$ 33,216
\$ -	\$ -
\$ -	\$ -
<b>\$ 66,431</b>	<b>\$ 33,216</b>

Number of Trainees

9
---

**Employment & Wage Information:**

<b>Existing Employment</b>	<b>Projected New Employees</b>
5	4

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ 25.41	\$ 29.22

**Requirements:**

Total Hourly Compensation: \$12.51  
Base Hourly Wage: \$10.88

**BSSC Grant Recommended for Approval**

<b>\$18,000</b>
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**Application Score**

<b>80</b>
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**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS  
BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

**Date:** May 26, 2021

**Company:** Busche Industries Co dba Xtreme Fabrication

**City:** Leitchfield **County:** Grayson

**Industry Sector:** Manufacturing **BSSC #:** G21-23443

**Bus. Devp. Contact:** E. Bishop **DFS Staff:** C. Wingate

**Training Description:**

Busche Industries Co dba Xtreme Fabrication is a metal fabrication shop that specializes in the fabrication and machining of small and large weldments. The training plan consists of a virtual reality forklift training program where individuals will be reviewed on safety of the equipment, what is worn while welding, and equipment use. The training plan also includes cross training.

**Training Details:**

Classroom/OJT - In-House  
Classroom/OJT - Consultant/Educational Institution  
Instructional Materials & Supplies  
**Total Costs**

Total Costs	50% of Total Costs
\$ 36,000	\$ 18,000
\$ 13,630	\$ 6,815
\$ 50,000	\$ 25,000
<b>\$ 99,630</b>	<b>\$ 49,815</b>

Number of Trainees

25
----

**Employment & Wage Information:**

Existing Employment	Projected New Employees
25	10

Average Hourly Wage	Total Hourly Compensation
\$ 16.00	\$ 30.00

**Requirements:**

Total Hourly Compensation: \$12.51  
Base Hourly Wage: \$10.88

**BSSC Grant Recommended for Approval**

<b>\$49,815</b>
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**Application Score**

<b>91</b>
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# **Bluegrass State Skills Corporation**

## **APPLICATIONS - GIA & STIC**



**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

**Date:** May 26, 2021

**Company:** Eurofins Genomics LLC

**City:** Louisville **County:** Jefferson

**Industry Sector:** Manufacturing **BSSC #:** G21-23399

**Bus. Devp. Contact:** A. Luttner **DFS Staff:** C. Wingate

**Training Description:**

Eurofins Genomics LLC is an international provider of DNA sequencing services, DNA synthesis products, and bioinformatic services for academic and industrial research. The training plan includes Safety orientation, Organizational training, Product training, Process Overview, Quality Management Systems, regulatory and compliance, Code of Ethics, Social Media, Phishing, IT Security trainings, onboarding training and On the Job Training.

**Training Details:**

Classroom/OJT - In-House  
Classroom/OJT - Consultant/Educational Institution  
Instructional Materials & Supplies  
**Total Costs**

Total Costs	50% of Total Costs
\$ 157,770	\$ 78,885
\$ -	\$ -
\$ 2,400	\$ 1,200
\$ 160,170	\$ 80,085

Number of Trainees

63
----

**Employment & Wage Information:**

Existing Employment	Projected New Employees
63	14

Average Hourly Wage	Total Hourly Compensation
\$ 24.53	\$ 27.28

**Requirements:**

Total Hourly Compensation: \$12.51  
Base Hourly Wage: \$10.88

**BSSC Grant Recommended for Approval**

\$75,000
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**Application Score**

84
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**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS  
BSSC SKILLS TRAINING INVESTMENT CREDIT REPORT**

**Date:** May 26, 2021

**Company:** Eurofins Genomics LLC

**City:** Louisville **County:** Jefferson

**Industry Sector:** Manufacturing **BSSC #:** T21-23398

**Bus. Devp. Contact:** A. Luttner **DFS Staff:** C. Wingate

**Training Description:**

Eurofins Genomics LLC is an international provider of DNA sequencing services, DNA synthesis products, and bioinformatic services for academic and industrial research. The training plan consists of safety orientation, organizational training, product training, process overview, quality management systems, mandatory regulatory compliance, onboarding and on the job training.

**Training Details:**

Classroom/OJT - In-House  
Classroom/OJT - Consultant/Educational Institution  
Instructional Materials & Supplies  
**Total Costs**

Total Costs	50% of Total Costs
\$ 151,883	\$ 75,941
\$ -	\$ -
\$ 2,400	\$ 1,200
\$ 154,283	\$ 77,141

Number of Trainees

63
----

**Employment & Wage Information:**

Existing Employment	Projected New Employees
63	14

Average Hourly Wage	Total Hourly Compensation
\$ 24.53	\$ 27.28

**Requirements:**

Total Hourly Compensation: \$12.51  
Base Hourly Wage: \$10.88

**BSSC Tax Credit Recommended for Approval**

\$31,500
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**Application Score**

84
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**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS  
BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

**Date:** May 26, 2021

**Company:** ISCO Industries, Inc.

**City:** Louisville **County:** Jefferson

**Industry Sector:** Manufacturing **BSSC #:** G21-23420

**Bus. Devp. Contact:** M. Jollie **DFS Staff:** K. McCane

**Training Description:**

ISCO Industries, Inc. is a global customized piping solutions provider. The current training plan focuses on Sales, Leadership Development, PMP, Safety and Compliance, Technology, and ERP as well as new hire job-specific training.

**Training Details:**

Classroom/OJT - In-House  
Classroom/OJT - Consultant/Educational Institution  
Instructional Materials & Supplies  
**Total Costs**

<b>Total Costs</b>	<b>50% of Total Costs</b>
\$ 219,270	\$ 109,635
\$ 8,166	\$ 4,083
\$ -	\$ -
<b>\$ 227,436</b>	<b>\$ 113,718</b>

Number of Trainees

104
-----

**Employment & Wage Information:**

<b>Existing Employment</b>	<b>Projected New Employees</b>
104	15

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ 50.20	\$ 57.73

**Requirements:**

Total Hourly Compensation: \$12.51  
Base Hourly Wage: \$10.88

**BSSC Grant Recommended for Approval**

<b>\$65,000</b>
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**Application Score**

<b>79</b>
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**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS  
BSSC SKILLS TRAINING INVESTMENT CREDIT REPORT**

**Date:** May 26, 2021

**Company:** ISCO Industries, Inc.

**City:** Louisville **County:** Jefferson

**Industry Sector:** Manufacturing **BSSC #:** T21-23405

**Bus. Devp. Contact:** M. Jollie **DFS Staff:** K. McCane

**Training Description:**

ISCO Industries, Inc. is a global customized piping solutions provider for various environmental, geothermal, golf, industrial, landfill, mining, municipal, nuclear, waterworks and culvert-lining applications. The current training plan focuses on safety and compliance, leadership development for operation managers, and comprehensive new hire fabrication training.

**Training Details:**

Classroom/OJT - In-House  
Classroom/OJT - Consultant/Educational Institution  
Instructional Materials & Supplies  
**Total Costs**

<b>Total Costs</b>	<b>50% of Total Costs</b>
\$ 62,046	\$ 31,023
\$ -	\$ -
\$ -	\$ -
<b>\$ 62,046</b>	<b>\$ 31,023</b>

Number of Trainees

14
----

**Employment & Wage Information:**

<b>Existing Employment</b>	<b>Projected New Employees</b>
32	5

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ 23.52	\$ 27.05

**Requirements:**

Total Hourly Compensation: \$12.51  
Base Hourly Wage: \$10.88

**BSSC Tax Credit Recommended for Approval**

<b>\$16,000</b>
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**Application Score**

<b>84</b>
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# **Bluegrass State Skills Corporation**

## **APPLICATIONS - STIC**



## Skills Training Investment Credit (STIC) Projects

May 2021

Score	Eligible Company	City	Number of Trainees	Incentive Amount
84	Eurofins Genomics LLC	Louisville	63	\$31,500
84	ISCO Industries, Inc.	Louisville	14	\$16,000
76	Zoeller Company	Louisville	383	\$75,000
75	Taica Cubic Printing Kentucky, LLC	Winchester	44	\$22,000
73	The Bardstown Bourbon Company, LLC	Bardstown	88	\$45,000
66	Volta Inc.	Frankfort	5	\$16,000
65	Toyota Motor Sales, U.S.A., Inc.	Hebron	113	\$75,000
7			710	\$280,500

<b>FY 2020-2021 Tax Credit Limit</b>	<b>\$2,500,000</b>
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<b>Current FY Projected/ Approved Credits</b>	<b>\$1,285,039</b>
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<b>Remaining Tax Credits</b>	<b>\$1,214,961</b>
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Note: The tax credit amount will be equal to \$500 per employee, not to exceed the maximum approved tax credit of \$75,000 per company for each fiscal year. Per KRS 154.12-207, the maximum amount of credits that may be committed in each state fiscal year shall be capped at \$2,500,000.

**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS  
BSSC SKILLS TRAINING INVESTMENT CREDIT REPORT**

**Date:** May 26, 2021

**Company:** Taica Cubic Printing Kentucky, LLC

**City:** Winchester **County:** Clark

**Industry Sector:** Manufacturing **BSSC #:** T21-23454

**Bus. Devp. Contact:** E. Bishop **DFS Staff:** C. Wingate

**Training Description:**

Taica Cubic Printing Kentucky, LLC is an automobile part painting, printing, assembly and injection molding manufacturer. The training plan will include creating a mold setter apprenticeship and a mold technician apprenticeship, upskilling current workforce in the area of injection molding on topics of engineering, quality, and material handling, cross training, and technical skill training.

**Training Details:**

Classroom/OJT - In-House  
Classroom/OJT - Consultant/Educational Institution  
Instructional Materials & Supplies  
**Total Costs**

<b>Total Costs</b>	<b>50% of Total Costs</b>
\$ 136,070	\$ 68,035
\$ -	\$ -
\$ 2,300	\$ 1,150
<b>\$ 138,370</b>	<b>\$ 69,185</b>

Number of Trainees

44
----

**Employment & Wage Information:**

<b>Existing Employment</b>	<b>Projected New Employees</b>
44	7

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ 22.68	\$ 26.08

**Requirements:**

Total Hourly Compensation: \$12.51  
Base Hourly Wage: \$10.88

**BSSC Tax Credit Recommended for Approval**

<b>\$22,000</b>
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**Application Score**

75
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**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS  
BSSC SKILLS TRAINING INVESTMENT CREDIT REPORT**

**Date:** May 26, 2021

**Company:** The Bardstown Bourbon Company, LLC

**City:** Bardstown **County:** Nelson

**Industry Sector:** Manufacturing **BSSC #:** T21-23439

**Bus. Devp. Contact:** E. Bishop **DFS Staff:** C. Wingate

**Training Description:**

The Bardstown Bourbon Company, LLC is a manufacturer of distilled spirits. The training plan consist of Sage 100 (training on ERP system update); ADP (Payroll and HR); Moonshine University (Fermentation, Bourbon Making and Barrel Aging Workshops); Cybersecurity Fundamentals, Certified Information Security Manager and Fiber Optic Training (IT personnel); DISCUS Business Management & Finance as well as safety, and regulatory training.

**Training Details:**

Classroom/OJT - In-House  
Classroom/OJT - Consultant/Educational Institution  
Instructional Materials & Supplies  
**Total Costs**

Total Costs	50% of Total Costs
\$ 13,423	\$ 6,712
\$ 97,971	\$ 48,985
\$ -	\$ -
\$ 111,394	\$ 55,697

Number of Trainees

88
----

**Employment & Wage Information:**

Existing Employment	Projected New Employees
90	5

Average Hourly Wage	Total Hourly Compensation
\$ 38.76	\$ 48.30

**Requirements:**

Total Hourly Compensation: \$12.51  
Base Hourly Wage: \$10.88

**BSSC Tax Credit Recommended for Approval**

\$45,000
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**Application Score**

73
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**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS  
BSSC SKILLS TRAINING INVESTMENT CREDIT REPORT**

**Date:** May 26, 2021

**Company:** Zoeller Company

**City:** Louisville **County:** Jefferson

**Industry Sector:** Manufacturing **BSSC #:** T21-23406

**Bus. Devp. Contact:** E. Bishop **DFS Staff:** C. Wingate

**Training Description:**

Zoeller Company is one of the oldest, family-owned submersible pump manufacturers in North America. The training plan includes Maintenance training, Advanced Ergonomics, Product training, Customer Service, Lean and Six Sigma, Installation and Application training, Robotics training, and Adobe and IT certification training.

**Training Details:**

Classroom/OJT - In-House  
Classroom/OJT - Consultant/Educational Institution  
Instructional Materials & Supplies  
**Total Costs**

<b>Total Costs</b>	<b>50% of Total Costs</b>
\$ 85,446	\$ 42,723
\$ 64,769	\$ 32,385
\$ -	\$ -
<b>\$ 150,215</b>	<b>\$ 75,107</b>

Number of Trainees

383
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**Employment & Wage Information:**

<b>Existing Employment</b>	<b>Projected New Employees</b>
383	10

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ 25.59	\$ 25.84

**Requirements:**

Total Hourly Compensation: \$12.51  
Base Hourly Wage: \$10.88

**BSSC Tax Credit Recommended for Approval**

<b>\$75,000</b>
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**Application Score**

<b>76</b>
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**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS  
BSSC SKILLS TRAINING INVESTMENT CREDIT REPORT**

**Date:** May 26, 2021

**Company:** Toyota Motor Sales, U.S.A., Inc.

**City:** Hebron **County:** Boone

**Industry Sector:** Nonretail Service or Technology **BSSC #:** T21-23455

**Bus. Devp. Contact:** M. Jollie **DFS Staff:** K. McCane

**Training Description:**

Toyota Motor Sales, U.S.A., Inc. established Toyota North American Parts Center Kentucky (NAPCK) to procure and ship automotive parts and components to a network of parts centers and dealers to maintain and repair vehicles. NAPCK is installing an integrated warehouse management system with autonomous mobile robots that will move parts to team member workstations with "pick-to-light" technology. The training will include SynQ Warehouse Management Software for system support and workstation operation as well as training for the operations, maintenance and troubleshooting for the automated material handling equipment.

**Training Details:**

Classroom/OJT - In-House  
Classroom/OJT - Consultant/Educational Institution  
Instructional Materials & Supplies  
**Total Costs**

Total Costs	50% of Total Costs
\$ 132,910	\$ 66,455
\$ 83,360	\$ 41,680
\$ -	\$ -
<b>\$ 216,270</b>	<b>\$ 108,135</b>

Number of Trainees

113
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**Employment & Wage Information:**

Existing Employment	Projected New Employees
294	0

Average Hourly Wage	Total Hourly Compensation
\$ 28.75	\$ 43.13

**Requirements:**

Total Hourly Compensation: \$12.51  
Base Hourly Wage: \$10.88

**BSSC Tax Credit Recommended for Approval**

<b>\$75,000</b>
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**Application Score**

<b>65</b>
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**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS  
BSSC SKILLS TRAINING INVESTMENT CREDIT REPORT**

**Date:** May 26, 2021

**Company:** Volta Inc.

**City:** Frankfort **County:** Franklin

**Industry Sector:** National/Regional Headquarters **BSSC #:** T21-23438

**Bus. Devp. Contact:** B. Cox **DFS Staff:** C. Wingate

**Training Description:**

Volta Inc. is a reseller of IT hardware, software and services headquartered in Frankfort, KY. The training plan includes headquarter's executive management, leadership, accounting, and sales support training.

**Training Details:**

Classroom/OJT - In-House  
Classroom/OJT - Consultant/Educational Institution  
Instructional Materials & Supplies  
**Total Costs**

<b>Total Costs</b>	<b>50% of Total Costs</b>
\$ 36,538	\$ 18,269
\$ -	\$ -
\$ 5,050	\$ 2,525
<b>\$ 41,588</b>	<b>\$ 20,794</b>

Number of Trainees

5

**Employment & Wage Information:**

<b>Existing Employment</b>	<b>Projected New Employees</b>
32	5

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ 19.23	\$ 24.61

**Requirements:**

Total Hourly Compensation: \$12.51  
Base Hourly Wage: \$10.88

**BSSC Tax Credit Recommended for Approval**

**\$16,000**

**Application Score**

**66**

# **Bluegrass State Skills Corporation**

## **APPLICATIONS - COMMITMENT**



**Commitment Grant-In-Aid (GIA) Project**  
**May 2021**

<b>Qualified Company</b>	<b>City</b>	<b>Number of Trainees</b>	<b>Incentive Amount</b>
Crown Cork & Seal USA, Inc.	Bowling Green	141	\$200,000
<b>Total</b>			<b>\$200,000.00</b>

Commitment Balance	\$200,000.00
Current Approved Grant Amount	\$200,000.00
<b>Remaining Commitment Balance</b>	<b>\$0.00</b>

**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC COMMITMENT GRANT-IN-AID PROJECT REPORT**

**Date:** May 26, 2021

**Company:** Crown Cork & Seal USA, Inc.

**City:** Bowling Green **County:** Warren

**Industry Sector:** Manufacturing **BSSC #:** G21-23378

**Bus. Devp. Contact:** E. Bishop **DFS Staff:** C. Wingate

**Training Description:**

Crown Cork & Seal is pleased to be opening a new, state-of-the art, beverage can manufacturing facility in Bowling Green, Kentucky. Training on this application includes both technical and soft skills training, which will be used to onboard 141 new employees to support an April 2021 production start.

**Training Details:**

Classroom/OJT - In-House  
Classroom/OJT - Consultant/Educational Institution  
Instructional Materials & Supplies  
Train-the-Trainer Travel  
**Total Costs**

Total Costs	50% of Total Costs
\$ 1,476,993	\$ 738,496
\$ -	\$ -
\$ 30,000	\$ 15,000
\$ -	\$ -
\$ 1,506,993	\$ 753,496

Number of Trainees

141

**Employment & Wage Information:**

Existing Employment	Projected New Employment
63	78

Average Hourly Wage	Total Hourly Compensation
\$ 30.57	\$ 39.74

**Requirements:**

Total Hourly Compensation: \$12.51  
Base Hourly Wage: \$10.88

**BSSC Commitment Grant Recommended for Approval**

200,000

# **Bluegrass State Skills Corporation**

**OLD BUSINESS**





# **Bluegrass State Skills Corporation**

## **SOCIOECONOMIC INDEX**

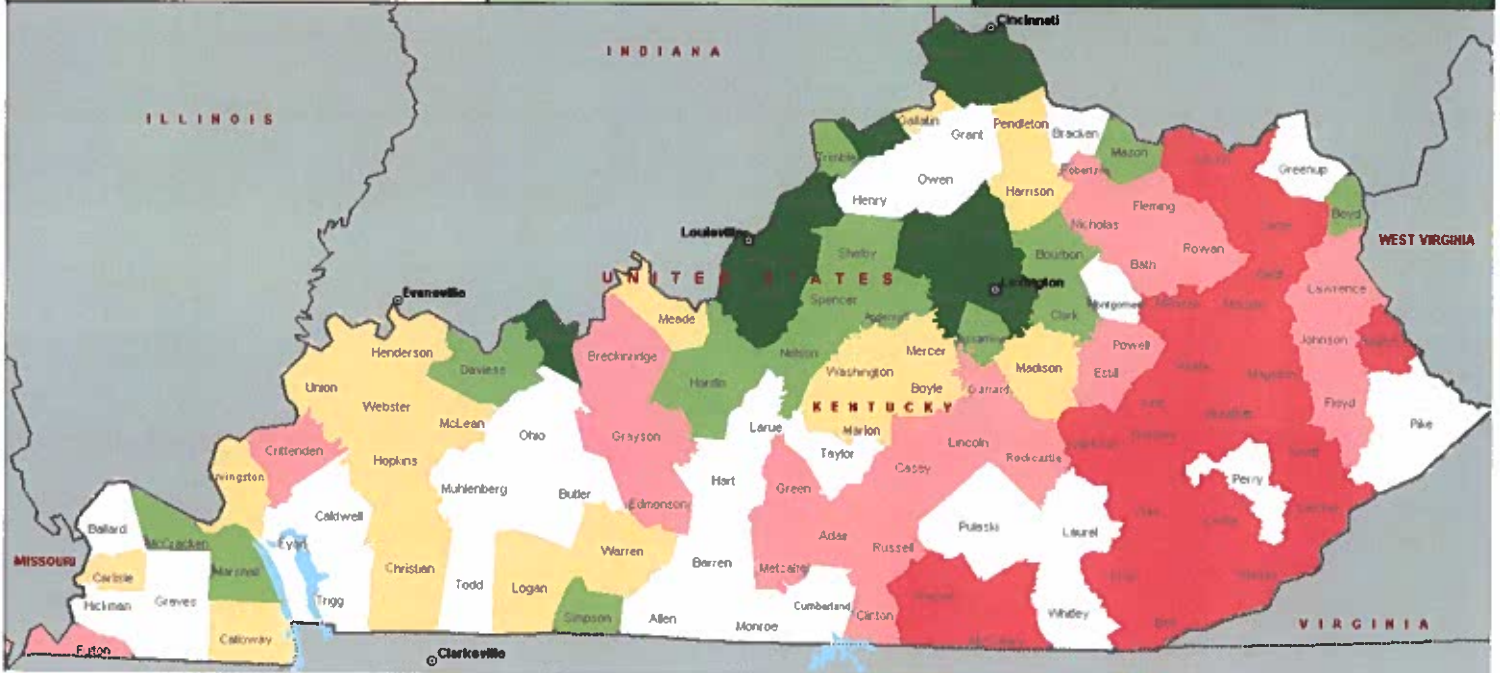


**Bluegrass State Skills Corporation (BSSC) Socioeconomic Index: 2021**

**Bluegrass State Skills Corporation (BSSC) County Tiers**

Average Kentucky County = 100.0 (BSSC) Socioeconomic Index

<b>Tier 1 = 0 to 70 (21 Counties) 20 Points</b>	<b>Tier 2 = 70.01 to 80 (24 Counties) 17 Points</b>	<b>Tier 3 = 80.01 to 90 (28 Counties) 15 Points</b>
<b>Tier 4 = 90.01 to 100 (20 Counties) 10 Points</b>	<b>Tier 5 = 100.01 to 110 (15 Counties) 7 Points</b>	<b>Tier 6 = 110.01 or Higher (12 Counties) 5 Points</b>



BSSC Index Components: High School Educational Attainment, 18 to 64 years in age (2015-2019), Average Annual Unemployment Rate (2018, 2019, and 2020), Per Capita Personal Income (2019), Average Annual Wages Per Worker (2019), Poverty Rates (2019), and Estimated Gross County Product Per Capita (2019).

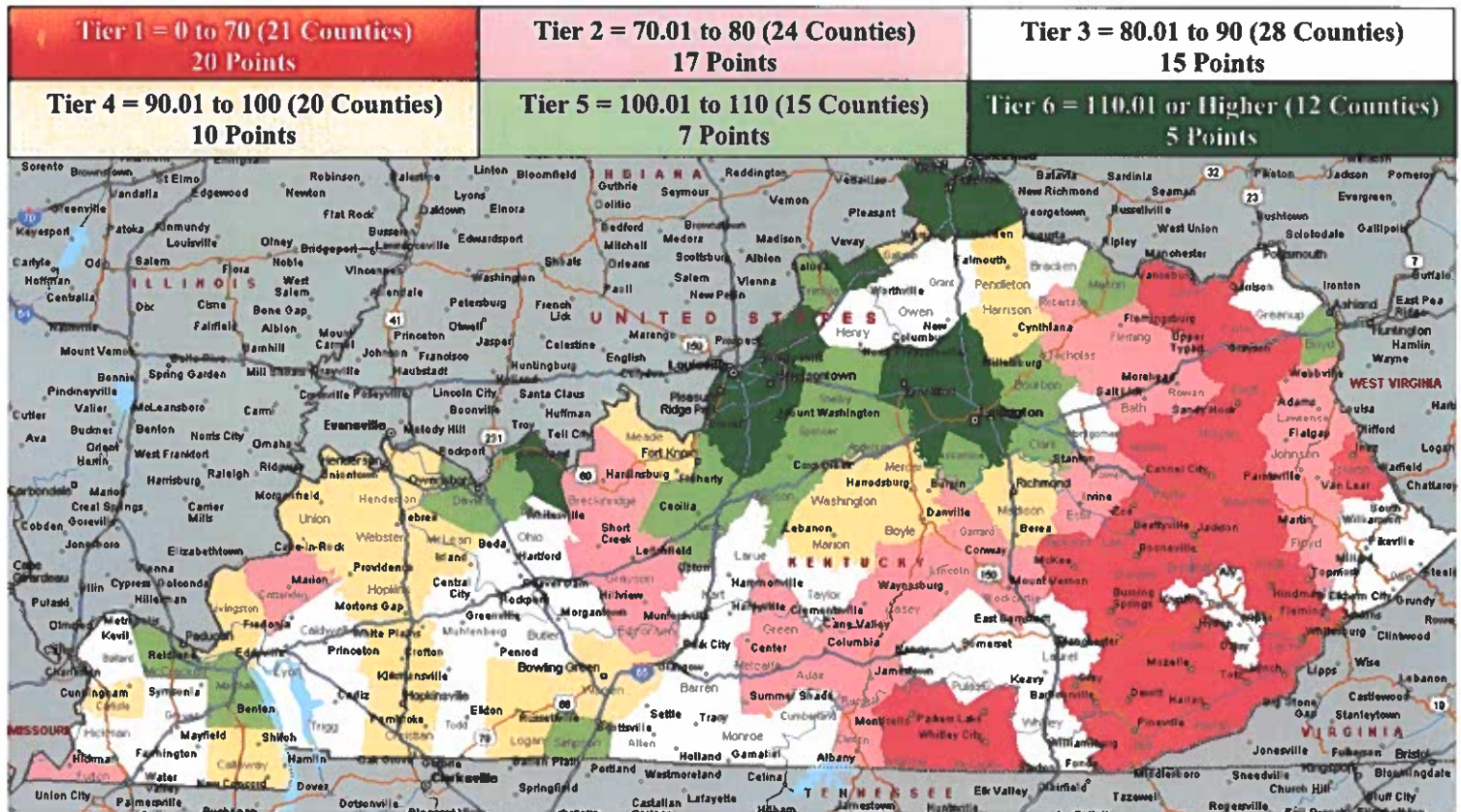
Note: BSSC Socioeconomic Index components are equally weighted.

Note: United States Average Index = 119.2 (Equivalent BSSC Socioeconomic Index: 2021)

**Bluegrass State Skills Corporation (BSSC) Socioeconomic Index: 2021**

**Bluegrass State Skills Corporation (BSSC) County Tiers**

Average Kentucky County = 100.0 (BSSC) Socioeconomic Index



BSSC Index Components: High School Educational Attainment, 18 to 64 years in age (2015-2019), Average Annual Unemployment Rate (2018, 2019, and 2020), Per Capita Personal Income (2019), Average Annual Wages Per Worker (2019), Poverty Rates (2019), and Estimated Gross County Product Per Capita (2019).

Note: BSSC Socioeconomic Index components are equally weighted.

Note: United States Average Index = 119.2 (Equivalent BSSC Socioeconomic Index: 2021)



**Bluegrass State Skills Corporation (BSSC) Socioeconomic Index: 2021**

Note: Tier 1 = Lowest BSSC Index (Highest Priority) and Tier 6 = Highest BSSC Index (Lowest Priority)

- Kentucky's Average BSSC Index = 100.0
- Higher Than 100.0 = Above the Kentucky Average in Performance
- Lower Than 100.0 = Below the Kentucky Average in Performance

BSSC Tier Priority	Total Index	Location	Adult Population High School Education or Higher: 2015 to 2019		Unemployment Rate Annual Averages (Population 18 to 64) 2017, 2018, and 2019		Per Capita Personal Income 2019		Annual Wage and Salary Per Worker 2019		Annual Average Poverty Rate 2019		Per Capita Gross Domestic Product By County: 2019	
			Percent	Index	Percent	Index	Income	Index	Wage	Index	Percent	Index	Value	Index
	119.2	United States	88.8%	100.5	5.23%	94.9	\$ 56,474	129.0	\$ 59,451	125.5	12.3%	130.1	\$ 65,280	135.4
	100.0	Kentucky	88.4%	100.0	5.0%	100.0	\$ 43,770	100.0	\$ 47,371	100.0	16.0%	100.0	\$ 48,213	100.0
Tier 1	57.4	Magoffin	75.4%	85.3	13.1%	38.0	\$ 32,995	75.4	\$ 29,679	62.7	29.4%	54.4	\$ 13,475	28.4
Tier 1	58.2	Elliott	82.8%	93.6	9.03%	55.0	\$ 22,828	52.2	\$ 31,540	66.6	27.7%	57.8	\$ 11,421	24.1
Tier 1	61.3	Owsley	77.1%	87.2	7.17%	69.3	\$ 32,461	74.2	\$ 30,037	63.4	35.5%	45.1	\$ 13,691	28.9
Tier 1	63.2	Wolfe	79.9%	90.4	7.33%	67.7	\$ 31,658	72.3	\$ 30,104	63.5	30.1%	53.2	\$ 15,291	32.3
Tier 1	63.8	Clay	67.4%	76.3	7.37%	67.4	\$ 31,200	71.3	\$ 36,945	78.0	32.6%	49.1	\$ 19,237	40.6
Tier 1	63.8	Jackson	79.2%	89.6	7.23%	68.7	\$ 29,848	68.2	\$ 33,059	69.8	27.8%	57.6	\$ 13,810	29.2
Tier 1	64.6	Harlan	77.1%	87.2	9.37%	53.0	\$ 31,824	72.7	\$ 35,086	74.1	31.1%	51.4	\$ 23,260	49.1
Tier 1	64.6	McCreary	80.7%	91.3	6.40%	77.6	\$ 26,600	60.8	\$ 36,669	77.4	34.5%	46.4	\$ 16,252	34.3
Tier 1	64.7	Leslie	76.5%	86.6	8.53%	58.2	\$ 34,079	77.9	\$ 36,290	76.6	32.3%	49.5	\$ 18,695	39.5
Tier 1	65.2	Menifee	81.3%	92.0	7.67%	64.8	\$ 31,681	72.4	\$ 32,536	68.7	26.1%	61.3	\$ 15,253	32.2
Tier 1	65.3	Lee	72.8%	82.4	6.27%	79.3	\$ 29,162	66.6	\$ 36,734	77.5	34.9%	45.8	\$ 19,076	40.3
Tier 1	65.5	Knott	79.6%	90.0	7.23%	68.7	\$ 31,929	72.9	\$ 34,935	73.7	30.5%	52.5	\$ 16,795	35.5
Tier 1	65.6	Letcher	78.3%	88.6	7.83%	63.4	\$ 31,871	72.8	\$ 35,173	74.2	28.9%	55.4	\$ 18,535	39.1
Tier 1	65.9	Lewis	81.0%	91.7	8.70%	57.1	\$ 32,147	73.4	\$ 33,364	70.4	23.2%	69.0	\$ 15,988	33.8
Tier 1	66.2	Breathitt	78.2%	88.5	8.13%	61.1	\$ 34,232	78.2	\$ 34,566	73.0	29.2%	54.8	\$ 19,885	42.0
Tier 1	66.7	Knox	77.8%	88.0	6.67%	74.5	\$ 30,105	68.8	\$ 33,601	70.9	31.5%	50.8	\$ 22,225	46.9
Tier 1	68.4	Martin	82.2%	93.0	8.20%	60.6	\$ 29,905	68.3	\$ 44,912	94.8	34.4%	46.5	\$ 22,403	47.3
Tier 1	69.1	Morgan	80.9%	91.5	6.10%	81.4	\$ 27,978	63.9	\$ 34,966	73.8	26.5%	60.4	\$ 20,503	43.3
Tier 1	69.1	Wayne	81.1%	91.7	6.27%	79.3	\$ 28,935	66.1	\$ 30,330	64.0	23.8%	67.2	\$ 21,968	46.4
Tier 1	69.3	Carter	83.8%	94.8	8.87%	56.0	\$ 31,713	72.5	\$ 33,303	70.3	20.0%	80.0	\$ 19,942	42.1
Tier 1	69.7	Bell	73.7%	83.4	6.70%	74.1	\$ 30,649	70.0	\$ 34,455	72.7	30.3%	52.8	\$ 30,790	65.0
Tier 2	71.0	Johnson	85.9%	97.2	7.20%	69.0	\$ 34,356	78.5	\$ 34,714	73.3	25.8%	62.0	\$ 21,718	45.8

# TEAM KENTUCKY

CABINET FOR ECONOMIC DEVELOPMENT

BSSC Tier Priority	Total Index	Location	Adult Population High School Education or Higher: 2015 to 2019		Unemployment Rate Annual Averages (Population 18 to 64) 2017, 2018, and 2019		Per Capita Personal Income 2019		Annual Wage and Salary Per Worker 2019		Annual Average Poverty Rate 2019		Per Capita Gross Domestic Product By County: 2019	
			Percent	Index	Percent	Index	Income	Index	Wage	Index	Percent	Index	Value	Index
	119.2	United States	88.8%	100.5	5.23%	94.9	\$ 56,474	129.0	\$ 59,451	125.5	12.3%	130.1	\$ 65,280	135.4
	100.0	Kentucky	88.4%	100.0	5.0%	100.0	\$ 43,770	100.0	\$ 47,371	100.0	16.0%	100.0	\$ 48,213	100.0
Tier 2	71.1	Robertson	85.3%	96.6	5.37%	92.5	\$ 34,196	78.1	\$ 27,366	57.8	22.0%	72.7	\$ 13,805	29.1
Tier 2	71.3	Lawrence	77.9%	88.2	7.33%	67.7	\$ 33,213	75.9	\$ 35,886	75.8	23.4%	68.4	\$ 24,439	51.6
Tier 2	71.8	Powell	83.7%	94.7	6.07%	81.9	\$ 32,532	74.3	\$ 31,501	66.5	21.5%	74.4	\$ 18,453	39.0
Tier 2	72.0	Bath	83.2%	94.2	6.97%	71.3	\$ 31,327	71.6	\$ 35,963	75.9	19.4%	82.5	\$ 17,357	36.6
Tier 2	72.1	Estill	82.3%	93.1	5.87%	84.7	\$ 32,928	75.2	\$ 35,209	74.3	22.7%	70.5	\$ 16,482	34.8
Tier 2	73.4	Casey	78.7%	89.1	4.93%	100.7	\$ 31,688	72.4	\$ 31,980	67.5	25.2%	63.5	\$ 22,495	47.5
Tier 2	73.8	Lincoln	82.6%	93.4	5.87%	84.7	\$ 32,881	75.1	\$ 34,248	72.3	19.7%	81.2	\$ 17,043	36.0
Tier 2	74.0	Metcalfe	81.2%	91.9	5.50%	90.3	\$ 31,848	72.8	\$ 35,754	75.5	22.6%	70.8	\$ 20,340	42.9
Tier 2	74.1	Adair	85.8%	97.0	5.73%	86.6	\$ 32,549	74.4	\$ 32,179	67.9	21.4%	74.8	\$ 20,923	44.2
Tier 2	74.6	Nicholas	81.0%	91.7	5.20%	95.5	\$ 34,856	79.6	\$ 28,290	59.7	17.3%	92.5	\$ 13,437	28.4
Tier 2	75.5	Rockcastle	85.3%	96.5	5.50%	90.3	\$ 32,294	73.8	\$ 33,480	70.7	21.0%	76.2	\$ 21,455	45.3
Tier 2	75.6	Floyd	80.9%	91.5	7.20%	69.0	\$ 37,133	84.8	\$ 38,928	82.2	27.4%	58.4	\$ 32,073	67.7
Tier 2	75.6	Fleming	82.4%	93.3	5.93%	83.7	\$ 34,732	79.4	\$ 35,469	74.9	21.1%	75.8	\$ 22,128	46.7
Tier 2	76.2	Breckinridge	87.2%	98.6	5.87%	84.7	\$ 34,418	78.6	\$ 33,023	69.7	18.3%	87.4	\$ 18,093	38.2
Tier 2	76.5	Clinton	77.8%	88.0	5.23%	94.9	\$ 31,601	72.2	\$ 30,436	64.2	23.4%	68.4	\$ 33,609	70.9
Tier 2	76.9	Edmonson	84.7%	95.8	5.90%	84.2	\$ 34,037	77.8	\$ 33,851	71.5	16.0%	100.0	\$ 15,301	32.3
Tier 2	77.5	Green	79.8%	90.3	4.57%	108.8	\$ 34,997	80.0	\$ 30,944	65.3	18.6%	86.0	\$ 16,388	34.6
Tier 2	77.9	Fulton	80.4%	91.0	5.83%	85.1	\$ 35,240	80.5	\$ 34,508	72.8	25.6%	62.5	\$ 35,768	75.5
Tier 2	78.3	Rowan	90.2%	102.0	5.87%	84.7	\$ 31,566	72.1	\$ 34,920	73.7	23.3%	68.7	\$ 32,600	68.8
Tier 2	78.6	Grayson	84.7%	95.8	5.80%	85.6	\$ 34,450	78.7	\$ 35,548	75.0	20.3%	78.8	\$ 27,268	57.6
Tier 2	79.4	Russell	83.0%	93.9	6.43%	77.2	\$ 37,346	85.3	\$ 33,401	70.5	22.6%	70.8	\$ 37,367	78.9
Tier 2	79.9	Garrard	82.7%	93.6	5.03%	98.7	\$ 35,251	80.5	\$ 34,718	73.3	15.7%	101.9	\$ 15,010	31.7
Tier 2	80.0	Crittenden	84.4%	95.6	5.07%	98.0	\$ 36,354	83.1	\$ 31,917	67.4	19.2%	83.3	\$ 24,803	52.4
Tier 3	80.7	Whitley	85.4%	96.6	5.63%	88.2	\$ 34,663	79.2	\$ 39,712	83.8	22.6%	70.8	\$ 31,202	65.9
Tier 3	80.9	Butler	83.1%	94.1	5.43%	91.4	\$ 35,121	80.2	\$ 36,581	77.2	18.0%	88.9	\$ 25,504	53.8
Tier 3	81.1	Perry	82.1%	92.9	6.93%	71.6	\$ 39,308	89.8	\$ 38,904	82.1	24.2%	66.1	\$ 39,827	84.1
Tier 3	81.5	Pike	81.0%	91.6	6.53%	76.0	\$ 37,490	85.7	\$ 43,646	92.1	24.0%	66.7	\$ 36,511	77.1
Tier 3	81.6	Hart	79.6%	90.1	4.97%	100.0	\$ 33,648	76.9	\$ 36,172	76.4	20.1%	79.6	\$ 31,619	66.7

# TEAM KENTUCKY

CABINET FOR ECONOMIC DEVELOPMENT

BSSC Tier Prior -ity	Total Index	Location	Adult Population High School Education or Higher: 2015 to 2019		Unemployment Rate Annual Averages (Population 18 to 64) 2017, 2018, and 2019		Per Capita Personal Income 2019		Annual Wage and Salary Per Worker 2019		Annual Average Poverty Rate 2019		Per Capita Gross Domestic Product By County: 2019	
			Percent	Index	Percent	Index	Income	Index	Wage	Index	Percent	Index	Value	Index
	119.2	United States	88.8%	100.5	5.23%	94.9	\$ 56,474	129.0	\$ 59,451	125.5	12.3%	130.1	\$ 65,280	135.4
	100.0	Kentucky	88.4%	100.0	5.0%	100.0	\$ 43,770	100.0	\$ 47,371	100.0	16.0%	100.0	\$ 48,213	100.0
Tier 3	81.7	Owen	81.0%	91.6	5.20%	95.5	\$ 33,365	76.2	\$ 39,811	84.0	15.7%	101.9	\$ 19,253	40.6
Tier 3	81.8	Larue	86.9%	98.4	5.27%	94.3	\$ 38,316	87.5	\$ 33,802	71.4	15.4%	103.9	\$ 16,729	35.3
Tier 3	81.9	Monroe	79.4%	89.8	4.43%	112.0	\$ 36,837	84.2	\$ 33,629	71.0	21.7%	73.7	\$ 28,784	60.8
Tier 3	82.6	Laurel	85.3%	96.5	5.53%	89.8	\$ 34,289	78.3	\$ 37,079	78.3	21.4%	74.8	\$ 36,843	77.8
Tier 3	83.3	Trigg	88.9%	100.6	5.40%	92.0	\$ 37,633	86.0	\$ 33,411	70.5	14.6%	109.6	\$ 19,403	41.0
Tier 3	83.4	Cumberland	86.7%	98.1	4.40%	112.9	\$ 36,467	83.3	\$ 37,778	79.7	23.0%	69.6	\$ 26,890	56.8
Tier 3	83.5	Pulaski	86.3%	97.7	5.57%	89.2	\$ 38,492	87.9	\$ 37,422	79.0	22.5%	71.1	\$ 36,084	76.2
Tier 3	84.4	Barren	85.1%	96.3	5.37%	92.5	\$ 37,337	85.3	\$ 36,849	77.8	20.1%	79.6	\$ 35,386	74.7
Tier 3	84.4	Allen	84.6%	95.7	4.40%	112.9	\$ 32,881	75.1	\$ 36,692	77.5	16.8%	95.2	\$ 23,716	50.1
Tier 3	85.3	Muhlenberg	84.3%	95.4	7.03%	70.6	\$ 35,138	80.3	\$ 42,495	89.7	18.8%	85.1	\$ 42,872	90.5
Tier 3	85.5	Todd	79.8%	90.3	4.17%	119.2	\$ 38,112	87.1	\$ 31,020	65.5	17.1%	93.6	\$ 27,051	57.1
Tier 3	85.6	Bracken	87.8%	99.3	5.23%	94.9	\$ 38,692	88.4	\$ 35,401	74.7	14.1%	113.5	\$ 20,192	42.6
Tier 3	86.4	Greenup	91.2%	103.2	7.20%	69.0	\$ 42,516	97.1	\$ 42,790	90.3	15.9%	100.6	\$ 27,551	58.2
Tier 3	86.7	Hickman	77.5%	87.7	5.23%	94.9	\$ 42,635	97.4	\$ 30,423	64.2	16.9%	94.7	\$ 38,596	81.5
Tier 3	87.0	Montgomery	86.2%	97.6	6.30%	78.8	\$ 35,915	82.1	\$ 40,274	85.0	15.8%	101.3	\$ 36,572	77.2
Tier 3	87.0	Ohio	86.1%	97.4	5.87%	84.7	\$ 33,313	76.1	\$ 36,829	77.7	15.6%	102.6	\$ 39,533	83.5
Tier 3	87.2	Caldwell	87.9%	99.5	5.20%	95.5	\$ 35,437	81.0	\$ 35,609	75.2	15.8%	101.3	\$ 33,588	70.9
Tier 3	87.4	Lyon	87.3%	98.8	4.93%	100.7	\$ 37,276	85.2	\$ 33,192	70.1	14.5%	110.3	\$ 28,000	59.1
Tier 3	88.0	Graves	89.0%	100.7	5.07%	98.0	\$ 38,485	87.9	\$ 38,801	81.9	17.9%	89.4	\$ 33,200	70.1
Tier 3	88.3	Ballard	90.5%	102.4	6.30%	78.8	\$ 38,711	88.4	\$ 47,158	99.5	15.5%	103.2	\$ 27,175	57.4
Tier 3	88.9	Grant	87.1%	98.6	5.10%	97.4	\$ 37,083	84.7	\$ 41,155	86.9	13.3%	120.3	\$ 21,614	45.6
Tier 3	89.0	Henry	86.1%	97.4	4.30%	115.5	\$ 39,175	89.5	\$ 36,129	76.3	14.7%	108.8	\$ 21,972	46.4
Tier 3	89.3	Taylor	89.9%	101.8	4.73%	104.9	\$ 35,546	81.2	\$ 34,265	72.3	16.4%	97.6	\$ 36,900	77.9
Tier 4	90.3	Calloway	92.1%	104.2	4.67%	106.4	\$ 35,878	82.0	\$ 35,169	74.2	16.5%	97.0	\$ 36,996	78.1
Tier 4	90.7	Harrison	86.1%	97.4	4.73%	104.9	\$ 36,545	83.5	\$ 41,573	87.8	15.3%	104.6	\$ 31,153	65.8
Tier 4	90.9	Meade	89.6%	101.4	5.37%	92.5	\$ 40,942	93.5	\$ 37,894	80.0	11.4%	140.4	\$ 17,660	37.3
Tier 4	90.9	Madison	91.3%	103.3	4.47%	111.2	\$ 36,331	83.0	\$ 40,298	85.1	17.7%	90.4	\$ 34,431	72.7
Tier 4	91.5	Hopkins	88.5%	100.1	5.43%	91.4	\$ 40,317	92.1	\$ 42,791	90.3	18.1%	88.4	\$ 41,024	86.6



# TEAM KENTUCKY

CABINET FOR ECONOMIC DEVELOPMENT

BSSC Tier Prior -ity	Total Index	Location	Adult Population High School Education or Higher: 2015 to 2019		Unemployment Rate Annual Averages (Population 18 to 64) 2017, 2018, and 2019		Per Capita Personal Income 2019		Annual Wage and Salary Per Worker 2019		Annual Average Poverty Rate 2019		Per Capita Gross Domestic Product By County: 2019	
			Percent	Index	Percent	Index	Income	Index	Wage	Index	Percent	Index	Value	Index
	119.2	United States	88.8%	100.5	5.23%	94.9	\$ 56,474	129.0	\$ 59,451	125.5	12.3%	130.1	\$ 65,280	135.4
	100.0	Kentucky	88.4%	100.0	5.0%	100.0	\$ 43,770	100.0	\$ 47,371	100.0	16.0%	100.0	\$ 48,213	100.0
Tier 4	91.6	Carlisle	84.2%	95.2	4.50%	110.4	\$ 42,991	98.2	\$ 33,640	71.0	15.5%	103.2	\$ 33,757	71.3
Tier 4	91.7	McLean	87.0%	98.4	4.90%	101.4	\$ 39,163	89.5	\$ 39,687	83.8	14.0%	114.3	\$ 29,693	62.7
Tier 4	93.1	Washington	89.7%	101.5	4.53%	109.6	\$ 38,210	87.3	\$ 40,158	84.8	14.4%	111.1	\$ 30,605	64.6
Tier 4	93.7	Livingston	86.3%	97.7	6.53%	76.0	\$ 38,515	88.0	\$ 47,505	100.3	12.2%	131.1	\$ 32,653	68.9
Tier 4	93.8	Marion	83.5%	94.4	5.03%	98.7	\$ 37,340	85.3	\$ 40,704	85.9	16.8%	95.2	\$ 48,985	103.4
Tier 4	94.4	Boyle	90.4%	102.3	5.40%	92.0	\$ 38,958	89.0	\$ 41,366	87.3	15.5%	103.2	\$ 43,704	92.3
Tier 4	94.8	Christian	88.7%	100.4	6.13%	81.0	\$ 39,504	90.3	\$ 53,324	112.6	18.9%	84.7	\$ 85,974	100.0
Tier 4	95.4	Pendleton	86.7%	98.1	4.30%	115.5	\$ 45,039	102.9	\$ 40,222	84.9	12.4%	129.0	\$ 19,784	41.8
Tier 4	96.6	Webster	84.3%	95.4	4.80%	103.5	\$ 39,965	91.3	\$ 47,663	100.6	16.3%	98.2	\$ 42,974	90.7
Tier 4	97.2	Union	89.7%	101.5	5.17%	96.1	\$ 36,348	83.0	\$ 47,018	99.3	17.3%	92.5	\$ 52,399	110.6
Tier 4	97.2	Mercer	86.7%	98.1	5.37%	92.5	\$ 37,806	86.4	\$ 48,580	102.6	13.8%	115.9	\$ 41,647	87.9
Tier 4	98.0	Logan	87.0%	98.4	4.40%	112.9	\$ 36,834	84.2	\$ 45,077	95.2	15.3%	104.6	\$ 43,887	92.6
Tier 4	98.9	Warren	90.7%	102.6	4.67%	106.4	\$ 38,268	87.4	\$ 42,895	90.6	15.4%	103.9	\$ 48,450	102.3
Tier 4	98.9	Gallatin	82.3%	93.1	4.57%	108.8	\$ 33,697	77.0	\$ 51,511	108.7	13.3%	120.3	\$ 40,420	85.3
Tier 4	99.2	Henderson	88.6%	100.2	4.50%	110.4	\$ 41,279	94.3	\$ 43,703	92.3	16.3%	98.2	\$ 47,430	100.1
Tier 5	100.1	Anderson	90.2%	102.0	4.40%	112.9	\$ 40,581	92.7	\$ 39,055	82.4	10.2%	156.9	\$ 25,400	53.6
Tier 5	100.4	Daviess	90.8%	102.7	4.60%	108.0	\$ 42,372	96.8	\$ 42,678	90.1	15.4%	103.9	\$ 47,852	101.0
Tier 5	100.5	Clark	88.8%	100.5	4.80%	103.5	\$ 40,413	92.3	\$ 43,493	91.8	13.0%	123.1	\$ 43,460	91.7
Tier 5	101.0	Mason	88.7%	100.3	6.30%	78.8	\$ 41,350	94.5	\$ 41,550	87.7	15.7%	101.9	\$ 67,739	143.0
Tier 5	101.8	Simpson	87.9%	99.4	5.13%	96.8	\$ 39,235	89.6	\$ 42,047	88.8	12.5%	128.0	\$ 51,407	108.5
Tier 5	103.2	Nelson	91.4%	103.4	5.17%	96.1	\$ 43,809	100.1	\$ 42,570	89.9	10.5%	152.4	\$ 36,607	77.3
Tier 5	104.8	Boyd	90.3%	102.1	6.47%	76.8	\$ 40,453	92.4	\$ 48,871	103.2	20.6%	77.7	\$ 83,528	176.3
Tier 5	105.9	Marshall	89.6%	101.4	5.27%	94.3	\$ 42,342	96.7	\$ 51,109	107.9	11.8%	135.6	\$ 47,223	99.7
Tier 5	106.1	Jessamine	88.1%	99.6	4.20%	118.3	\$ 46,250	105.7	\$ 41,058	86.7	11.0%	145.5	\$ 38,209	80.7
Tier 5	106.3	Bourbon	85.1%	96.2	4.50%	110.4	\$ 51,505	117.7	\$ 40,714	85.9	14.1%	113.5	\$ 54,033	114.1
Tier 5	107.3	Spencer	92.2%	104.3	4.23%	117.3	\$ 45,208	103.3	\$ 34,103	72.0	7.3%	219.2	\$ 12,982	27.4
Tier 5	108.6	McCracken	91.8%	103.9	5.80%	85.6	\$ 49,087	112.1	\$ 45,414	95.9	15.5%	103.2	\$ 71,543	151.0
Tier 5	109.0	Hardin	91.6%	103.6	5.03%	98.7	\$ 44,244	101.1	\$ 47,178	99.6	10.7%	149.5	\$ 48,187	101.7

# TEAM KENTUCKY

CABINET FOR ECONOMIC DEVELOPMENT

BSSC Tier Priority	Total Index	Location	Adult Population High School Education or Higher: 2015 to 2019		Unemployment Rate Annual Averages (Population 18 to 64) 2017, 2018, and 2019		Per Capita Personal Income 2019		Annual Wage and Salary Per Worker 2019		Annual Average Poverty Rate 2019		Per Capita Gross Domestic Product By County: 2019	
			Percent	Index	Percent	Index	Income	Index	Wage	Index	Percent	Index	Value	Index
	119.2	United States	88.8%	100.5	5.23%	94.9	\$ 56,474	129.0	\$ 59,451	125.5	12.3%	130.1	\$ 65,280	135.4
	100.0	Kentucky	88.4%	100.0	5.0%	100.0	\$ 43,770	100.0	\$ 47,371	100.0	16.0%	100.0	\$ 48,213	100.0
Tier 5	109.7	Trimble	85.7%	97.0	5.03%	98.7	\$ 39,400	90.0	\$ 48,886	103.2	11.9%	134.5	\$ 63,994	135.1
Tier 5	110.0	Shelby	86.6%	98.0	4.03%	123.1	\$ 46,657	106.6	\$ 41,420	87.4	9.4%	170.2	\$ 35,203	74.3
Tier 6	110.4	Campbell	92.6%	104.8	4.03%	123.1	\$ 50,398	115.1	\$ 43,636	92.1	10.9%	146.8	\$ 38,162	80.6
Tier 6	110.6	Bullitt	90.7%	102.6	4.77%	104.2	\$ 42,799	97.8	\$ 41,114	86.8	7.8%	205.1	\$ 31,775	67.1
Tier 6	112.5	Franklin	89.4%	101.2	4.60%	108.0	\$ 43,271	98.9	\$ 44,281	93.5	11.5%	139.1	\$ 63,649	134.4
Tier 6	114.9	Fayette	92.0%	104.1	4.03%	123.1	\$ 51,707	118.1	\$ 49,409	104.3	15.4%	103.9	\$ 64,287	135.7
Tier 6	119.6	Jefferson	91.2%	103.2	4.87%	102.1	\$ 54,155	123.7	\$ 57,014	120.4	14.2%	112.7	\$ 73,601	155.4
Tier 6	120.6	Kenton	90.4%	102.3	4.17%	119.2	\$ 58,349	133.3	\$ 57,639	121.7	11.2%	142.9	\$ 49,406	104.3
Tier 6	122.8	Woodford	91.4%	103.4	3.67%	135.5	\$ 53,292	121.8	\$ 41,605	87.8	8.3%	192.8	\$ 45,300	95.6
Tier 6	125.0	Scott	91.9%	104.0	4.27%	116.4	\$ 44,335	101.3	\$ 54,644	115.4	8.6%	186.0	\$ 60,116	126.9
Tier 6	131.0	Hancock	87.0%	98.5	4.63%	107.2	\$ 38,722	88.5	\$ 68,749	145.1	12.2%	131.1	\$ 102,135	215.6
Tier 6	144.3	Boone	93.4%	105.7	4.00%	124.2	\$ 49,778	113.7	\$ 49,015	103.5	7.1%	225.4	\$ 91,707	193.6
Tier 6	146.3	Oldham	92.9%	105.1	3.70%	134.2	\$ 66,238	151.3	\$ 46,345	97.8	4.9%	326.5	\$ 29,611	62.5
Tier 6	154.3	Carroll	80.7%	91.3	4.57%	108.8	\$ 37,806	86.4	\$ 58,710	123.9	15.2%	105.3	\$ 194,361	410.3

**High School Education or Higher Level of Education: 2015 to 2019** -- Source: United States Census Bureau, American Community Survey, 5-Year Estimates. Updated every year. <http://factfinder2.census.gov>. Educational attainment - 18 years to 64 years of age - percent high school graduate or higher.

**Annual Average Unemployment Rate: 2018-2020** -- Source: Employment data provided by Kentucky Education Cabinet, Office of Employment and Training, <http://www.oet.ky.gov/>. Note: Based on a three (3) year aggregation of the data.

**Per Capita Personal Income: 2019** -- Source: United States Department of Commerce, Bureau of Economic Analysis, Economics and Statistics Administration, Regional Economic Information System. CA1-3 Personal income summary, Per capita personal income (dollars) by County <http://www.bea.gov/>.

**Annual Average Wage and Salary Per Worker 2019** -- Source: United States Department of Commerce, Bureau of Economic Analysis, Economics and Statistics Administration, Regional Economic Information System, CAINC5N Personal Income by Major Component and Earnings and CAEMP25N Total Full-Time and Part-Time Employment, average wage per job (dollars) by County <http://www.bea.gov/>.

**County Estimates for People of All Ages in Poverty for Kentucky: 2019** -- Source: Estimated Number and Percent of People of all Ages in Poverty by County: 2015-2019 American Fact Finder, Poverty Estimate in the past 12-months, 5-Year Estimates, United States Census Bureau. <http://www.census.gov/did/www/saiper/>.

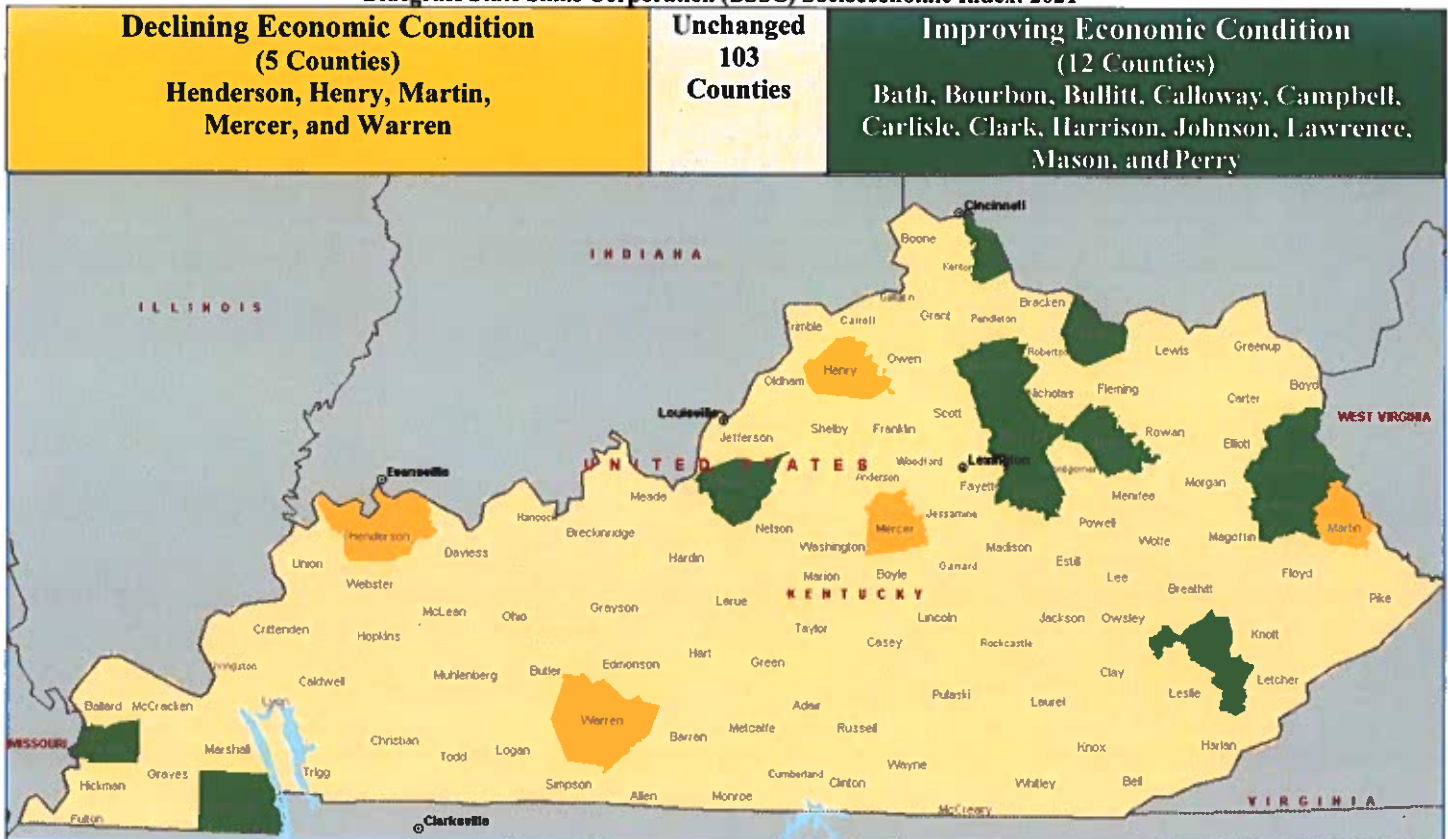
**Gross Domestic Product by County: 2019** -- Source: Derived from data provided by the United States Bureau of Economic Analysis, CAGDP2 Gross domestic product (GDP) by county and metropolitan area, 2019, Local Area Gross Domestic Product, Current Release: December 12, 2021, <https://www.bea.gov/data/xdp/gdp-county>. Population: CAINC1 Personal Income Summary: Personal Income, Population, Per Capita Personal Income, <http://www.bea.gov/>.

- Note: The BSSC index for Christian County has been modified. The Christian County index equals the Kentucky state average. The exclusion of per capita GDP reflects the unique nature of Fort Campbell and the difficulty of measuring the actual GDP (localized county impact) when considering deployed military personnel.



### Counties Moving to a Different Tier from 2020 to 2021

Bluegrass State Skills Corporation (BSSC) Socioeconomic Index: 2021



BSSC Index Components: High School Educational Attainment, 18 to 64 years in age (2015-2019), Average Annual Unemployment Rate (2018, 2019, and 2020), Per Capita Personal Income (2019), Average Annual Wages Per Worker (2019), Poverty Rates (2019), and Estimated Gross County Product Per Capita (2019).

**Bluegrass State Skills Corporation (BSSC) Socioeconomic Index  
Comparison 2020 with 2021**

2020		Area	2021		Change (2020)
-	121.5	United States	-	119.2	-
-	100.0	Kentucky	-	100.0	-
Tier 2	72.1	Adair	Tier 2	74.1	Unchanged
Tier 3	84.0	Allen	Tier 3	84.4	Unchanged
Tier 5	101.3	Anderson	Tier 5	100.1	Unchanged
Tier 3	89.0	Ballard	Tier 3	88.3	Unchanged
Tier 3	87.1	Barren	Tier 3	84.4	Unchanged
Tier 1	69.5	Bath	Tier 2	72.0	Up
Tier 1	67.5	Bell	Tier 1	69.7	Unchanged
Tier 6	143.2	Boone	Tier 6	144.3	Unchanged
Tier 4	97.0	Bourbon	Tier 5	106.3	Up
Tier 5	109.1	Boyd	Tier 5	104.8	Unchanged
Tier 4	96.9	Boyle	Tier 4	94.4	Unchanged
Tier 3	89.6	Bracken	Tier 3	85.6	Unchanged
Tier 1	65.5	Breathitt	Tier 1	66.2	Unchanged
Tier 2	76.4	Breckinridge	Tier 2	76.2	Unchanged
Tier 5	106.2	Bullitt	Tier 6	110.6	Up
Tier 3	83.1	Butler	Tier 3	80.9	Unchanged
Tier 3	84.3	Caldwell	Tier 3	87.2	Unchanged
Tier 3	88.2	Calloway	Tier 4	90.3	Up
Tier 5	107.6	Campbell	Tier 6	110.4	Up
Tier 3	86.3	Carlisle	Tier 4	91.6	Up
Tier 6	139.8	Carroll	Tier 6	154.3	Unchanged
Tier 1	63.2	Carter	Tier 1	69.3	Unchanged
Tier 2	73.2	Casey	Tier 2	73.4	Unchanged
Tier 4	96.0	Christian	Tier 4	94.8	Unchanged
Tier 4	96.4	Clark	Tier 5	100.5	Up
Tier 1	61.7	Clay	Tier 1	63.8	Unchanged
Tier 2	72.0	Clinton	Tier 2	76.5	Unchanged
Tier 2	79.6	Crittenden	Tier 2	80.0	Unchanged
Tier 3	80.4	Cumberland	Tier 3	83.4	Unchanged
Tier 5	101.6	Daviess	Tier 5	100.4	Unchanged
Tier 2	75.6	Edmonson	Tier 2	76.9	Unchanged
Tier 1	59.2	Elliott	Tier 1	58.2	Unchanged
Tier 2	70.4	Estill	Tier 2	72.1	Unchanged
Tier 6	119.0	Fayette	Tier 6	114.9	Unchanged
Tier 2	77.0	Fleming	Tier 2	75.6	Unchanged
Tier 2	73.7	Floyd	Tier 2	75.6	Unchanged
Tier 6	116.3	Franklin	Tier 6	112.5	Unchanged
Tier 2	74.5	Fulton	Tier 2	77.9	Unchanged
Tier 4	97.0	Gallatin	Tier 4	98.9	Unchanged
Tier 2	79.5	Garrard	Tier 2	79.9	Unchanged
Tier 3	89.9	Grant	Tier 3	88.9	Unchanged
Tier 3	87.4	Graves	Tier 3	88.0	Unchanged
Tier 2	78.5	Grayson	Tier 2	78.6	Unchanged

# TEAM KENTUCKY

CABINET FOR ECONOMIC DEVELOPMENT

2020		Area	2021		Change (2020)
Tier 2	77.6	Green	Tier 2	77.5	Unchanged
Tier 3	85.0	Greenup	Tier 3	86.4	Unchanged
Tier 6	131.6	Hancock	Tier 6	131.0	Unchanged
Tier 5	107.0	Hardin	Tier 5	109.0	Unchanged
Tier 1	64.2	Harlan	Tier 1	64.6	Unchanged
Tier 3	89.7	Harrison	Tier 4	90.7	Up
Tier 3	80.4	Hart	Tier 3	81.6	Unchanged
Tier 5	100.1	Henderson	Tier 4	99.2	Down
Tier 4	91.9	Henry	Tier 3	89.0	Down
Tier 3	86.6	Hickman	Tier 3	86.7	Unchanged
Tier 4	91.2	Hopkins	Tier 4	91.5	Unchanged
Tier 1	63.1	Jackson	Tier 1	63.8	Unchanged
Tier 6	119.6	Jefferson	Tier 6	119.6	Unchanged
Tier 5	101.6	Jessamine	Tier 5	106.1	Unchanged
Tier 1	69.9	Johnson	Tier 2	71.0	Up
Tier 6	124.2	Kenton	Tier 6	120.6	Unchanged
Tier 1	62.1	Knott	Tier 1	65.5	Unchanged
Tier 1	65.9	Knox	Tier 1	66.7	Unchanged
Tier 3	82.7	Larue	Tier 3	81.8	Unchanged
Tier 3	83.7	Laurel	Tier 3	82.6	Unchanged
Tier 1	68.9	Lawrence	Tier 2	71.3	Up
Tier 1	65.1	Lee	Tier 1	65.3	Unchanged
Tier 1	64.4	Leslie	Tier 1	64.7	Unchanged
Tier 1	64.6	Letcher	Tier 1	65.6	Unchanged
Tier 1	63.6	Lewis	Tier 1	65.9	Unchanged
Tier 2	74.2	Lincoln	Tier 2	73.8	Unchanged
Tier 4	90.4	Livingston	Tier 4	93.7	Unchanged
Tier 4	96.8	Logan	Tier 4	98.0	Unchanged
Tier 3	86.0	Lyon	Tier 3	87.4	Unchanged
Tier 4	92.5	Madison	Tier 4	90.9	Unchanged
Tier 1	56.7	Magoffin	Tier 1	57.4	Unchanged
Tier 4	94.7	Marion	Tier 4	93.8	Unchanged
Tier 5	104.0	Marshall	Tier 5	105.9	Unchanged
Tier 2	70.9	Martin	Tier 1	68.4	Down
Tier 4	98.2	Mason	Tier 5	101.0	Up
Tier 5	107.9	McCracken	Tier 5	108.6	Unchanged
Tier 1	63.8	McCreary	Tier 1	64.6	Unchanged
Tier 4	93.6	McLean	Tier 4	91.7	Unchanged
Tier 4	92.0	Meade	Tier 4	90.9	Unchanged
Tier 1	64.1	Menifee	Tier 1	65.2	Unchanged
Tier 5	103.7	Mercer	Tier 4	97.2	Down
Tier 2	77.0	Metcalf	Tier 2	74.0	Unchanged
Tier 3	82.2	Monroe	Tier 3	81.9	Unchanged
Tier 3	88.0	Montgomery	Tier 3	87.0	Unchanged
Tier 1	67.0	Morgan	Tier 1	69.1	Unchanged
Tier 3	86.8	Muhlenberg	Tier 3	85.3	Unchanged
Tier 5	103.0	Nelson	Tier 5	103.2	Unchanged
Tier 2	77.2	Nicholas	Tier 2	74.6	Unchanged

# TEAM KENTUCKY

CABINET FOR ECONOMIC DEVELOPMENT

2020		Area	2021		Change (2020)
Tier 3	85.1	Ohio	Tier 3	87.0	Unchanged
Tier 6	139.8	Oldham	Tier 6	146.3	Unchanged
Tier 3	83.3	Owen	Tier 3	81.7	Unchanged
Tier 1	58.9	Owsley	Tier 1	61.3	Unchanged
Tier 4	90.2	Pendleton	Tier 4	95.4	Unchanged
Tier 2	78.8	Perry	Tier 3	81.1	Up
Tier 3	85.7	Pike	Tier 3	81.5	Unchanged
Tier 2	71.0	Powell	Tier 2	71.8	Unchanged
Tier 3	85.6	Pulaski	Tier 3	83.5	Unchanged
Tier 2	70.7	Robertson	Tier 2	71.1	Unchanged
Tier 2	73.1	Rockcastle	Tier 2	75.5	Unchanged
Tier 2	78.6	Rowan	Tier 2	78.3	Unchanged
Tier 2	77.8	Russell	Tier 2	79.4	Unchanged
Tier 6	126.0	Scott	Tier 6	125.0	Unchanged
Tier 5	109.2	Shelby	Tier 5	110.0	Unchanged
Tier 5	103.6	Simpson	Tier 5	101.8	Unchanged
Tier 5	109.6	Spencer	Tier 5	107.3	Unchanged
Tier 3	87.2	Taylor	Tier 3	89.3	Unchanged
Tier 3	86.4	Todd	Tier 3	85.5	Unchanged
Tier 3	86.5	Trigg	Tier 3	83.3	Unchanged
Tier 5	103.5	Trimble	Tier 5	109.7	Unchanged
Tier 4	91.7	Union	Tier 4	97.2	Unchanged
Tier 5	100.1	Warren	Tier 4	98.9	Down
Tier 4	95.2	Washington	Tier 4	93.1	Unchanged
Tier 1	65.6	Wayne	Tier 1	69.1	Unchanged
Tier 4	96.3	Webster	Tier 4	96.6	Unchanged
Tier 3	86.1	Whitley	Tier 3	80.7	Unchanged
Tier 1	61.1	Wolfe	Tier 1	63.2	Unchanged
Tier 6	119.8	Woodford	Tier 6	122.8	Unchanged

**Tier 1 = Weakest Socioeconomic Condition**

**Tier 6 = Strongest Socioeconomic Condition**

# **Bluegrass State Skills Corporation**

## **AUDIT UPDATE**







May 12, 2021

To the Board of Directors  
Bluegrass State Skills Corporation

We are engaged to audit the financial statements of Bluegrass State Skills Corporation (Corporation) for the year ended June 30, 2021. Professional standards require that we provide you with the following information related to our audit.

***Our Responsibilities under U.S. Generally Accepted Auditing Standards  
and Government Auditing Standards***

As stated in our engagement letter dated May 12, 2021, our responsibility, as described by professional standards, is to express opinions about whether the financial statements prepared by management with your oversight are fairly presented, in all material respects, in conformity with accounting principles generally accepted in the United States of America. Our audit of the financial statements does not relieve you or management of your responsibilities.

As part of our audit, we will consider the internal control of the Corporation. Such considerations are solely for the purpose of determining our audit procedures and not to provide any assurance concerning such internal control.

As part of obtaining reasonable assurance about whether the financial statements are free of material misstatement, we will also perform tests of the Corporation's compliance with certain provisions of laws, regulations, contracts, and grants. However, the objective of our tests is not to provide an opinion on compliance with such provisions.

Our responsibility for the supplementary information accompanying the financial statements, as described by professional standards, is to evaluate the presentation of the supplementary information in relation to the financial statements as a whole and to report on whether the supplementary information is fairly stated, in all material respects, in relation to the financial statements as a whole.

***Planned Scope and Timing of the Audit***

An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements; therefore, our audit will involve judgment about the number of transactions to be examined and the areas to be tested.

Our audit will include obtaining an understanding of the Corporation and its environment, including internal control, sufficient to assess the risks of material misstatement of the financial statements and to design the nature, timing, and extent of further audit procedures. Material misstatements may result from (1) errors, (2) fraudulent financial reporting, (3) misappropriation of assets, or (4) violations of laws or governmental regulations that are attributable to the Corporation or to acts by management or employees acting on behalf of the Corporation. We will generally communicate our significant findings at the conclusion of the audit. However, some matters could be communicated sooner, particularly if significant difficulties are encountered during the audit where assistance is needed to overcome the difficulties or if the difficulties may lead to a modified opinion. We will also communicate any internal control related matters that are required to be communicated under professional standards.

We expect to begin our "year-end fieldwork" on July 12, 2021 and to issue our reports no later than October 1, 2021.

MCM CPAs & Advisors LLP

[www.mcmcpa.com](http://www.mcmcpa.com)  
888.587.1719

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**Kentucky  
Indiana  
Ohio**

To the Board of Directors  
Bluegrass State Skills Corporation  
May 12, 2021

Page Two

This information is intended solely for the use of the Board of Directors and is not intended to be, and should not be, used by anyone other than this specified party.

Very truly yours,

A handwritten signature in black ink that reads "MCM CPAs & Advisors LLP". The signature is stylized, with the "MCM" being particularly prominent and the rest of the text following in a cursive-like script.

MCM CPAs & Advisors LLP  
Louisville, Kentucky

# **Bluegrass State Skills Corporation**

## **NEW BUSINESS**





# **Bluegrass State Skills Corporation**

## **GUIDELINES CHANGE**





# Guidelines:

## Bluegrass State Skills Corporation (BSSC) Grant-in-Aid (GIA) and Skills Training Investment Credit (STIC) Programs

FY 2020-2024

### Introduction

The Bluegrass State Skills Corporation (BSSC) was established in 1984 by the General Assembly of the Commonwealth of Kentucky to stimulate economic development through customized business and industry-specific skills training programs. The BSSC works with qualified companies and Kentucky's educational institutions to establish programs of skills upgrade and occupational upgrade training.

- *Skills upgrade training* – employee training sponsored by a qualified company that is designed to provide the employee with new skills necessary to enhance productivity, improve performance, or retain employment, including but not limited to technical and interpersonal skills, and training that is designed to enhance computer skills, communication skills, problem solving, reading, writing, or math skills of employees who are unable to function effectively on the job due to deficiencies in these areas, are unable to advance on the job, or who risk displacement because their skill deficiencies inhibit their training potential for new technology
- *Occupational upgrade training* – employee training sponsored by a qualified company that is designed to qualify the employee for a promotional opportunity with the qualified company

An eighteen-member Board of Directors, including representatives of business, government, education, and labor, governs the BSSC. The Board is comprised of private sector individuals as well as public officials who serve as ex-officio members and include the following:

- Secretary of the Cabinet for Economic Development
- Secretary of the Education and Workforce Development Cabinet
- Secretary of the Labor Cabinet
- President of the Council on Postsecondary Education
- President of the Kentucky Community and Technical College System
- Commissioner of the Department of Workforce Investment

The purpose of the BSSC is to improve and promote employment opportunities of the citizens of the Commonwealth by helping fund creating and expanding programs of skills training and education. Applications for training incentives must be submitted and approved by the BSSC board prior to commencement of training activities, which meet the needs of qualified companies. The BSSC's main functions are:

To administer and fund customized business and industry-specific training through agreements for Grant-in-Aid and Skills Training Investment Credit incentives;  
 To act as a broker by coordinating the resources of providers of skills upgrade training, occupational upgrade training and employment services; and  
 To facilitate the creation of public/private partnerships through education and training programs designed to meet training needs of individual and multiple company (training consortia) training projects.

## Application Submission and Board Meeting Schedule

The schedule for submission deadlines for applications and BSSC Board of Directors meetings are as follows:

Application Submission Deadline	Board Meeting Date
June 15, 2021	August 4, 2021
September 15, 2021	November 3, 2021
December 15, 2021	February 2, 2022
March 15, 2022	May 4, 2022

All meetings will begin at 1:00pm and will be held in the 1st floor conference room at the Kentucky Cabinet for Economic Development, Old Capitol Annex, 300 West Broadway in Frankfort. [Public Notices](#) of the meetings will be published in advance. The BSSC reserves the right to schedule, reschedule, cancel or change [board meetings location designated in advance](#) at its discretion.

## Grant-in-Aid (GIA) and Skills Training Investment Credit (STIC) Programs

The BSSC provides training incentives through two primary programs: the Grant-in-Aid (GIA) and the Skills Training Investment Credit (STIC). The GIA-Grant-in-Aid program provides reimbursement dollars to companies/consortia for [eligible company-specific training activities](#). The STIC program provides a tax credit to companies [completing eligible training](#). The STIC tax credit can be claimed against Kentucky income taxes imposed by KRS 141.020, 141.040 or 141.0401. The maximum incentive funding amount for each BSSC program award for applicants during a BSSC fiscal year (July 1 – June 30) is the LESSER of the following:

- 50% of approved ~~costs~~/eligible training costs
- \$75,000
- \$2,000 per unduplicated eligible trainee

Applicants may be approved for BSSC incentives at one board meeting per state fiscal year (July 1 – June 30). An applicant is defined as a qualified company (see definition below) with a separate and distinct Federal Employer Identification Number (FEIN). Subject to eligibility, application score and incentive availability, applicants may be awarded one GIA, one STIC, or both a GIA and STIC. Note that applicants wanting to be approved for both a GIA and a STIC in the same fiscal year must submit two applications (GIA and STIC) at the same time. Once an applicant has a BSSC application approved in a fiscal year, no additional applications from that applicant will be approved during the same fiscal year. Companies [approved for GIA projects](#) shall notify the BSSC [in a timely manner](#) if they find they are unable to use all or a portion of the [grant funds](#) that have been set aside for them. These unused funds [can will](#) then be reallocated [for other GIA training projects](#). Companies that act responsibly in this manner are in no way penalized when applying for future BSSC incentives.

## Skills Training Investment Credit Act (STIC)

The Skills Training Investment Credit Act provides a credit against Kentucky income tax imposed by KRS 141.020 or 141.040 and the limited liability entity tax imposed by 141.0401 to companies for company specific training activities. The maximum tax credit amount for qualified companies during each the fiscal year two-year biennium (July 1, 2020 – June 30, 2022) is the LESSER of:

- 50% of approved costs/eligible training costs
- \$75,000
- \$5002,000 per full-time, Kentucky resident trainee employee paid a total hourly compensation of at least \$12.51, including benefits, as of the application submission

Qualified companies may receive one approved application per biennium fiscal year (July 1, 2020 – June 30, 2022). The BSSC has a maximum of \$2.5 million in tax credits to award to eligible companies in each state fiscal year. Investment credits that are not approved by the BSSC by the end of the fiscal year (June 30) shall lapse and not be carried forward to a new fiscal year. A project may not be eligible if it is located in a tax increment financing district that has already pledged the corporate income tax credits to the tax increment financing project.

## Qualified Companies

Qualified companies must be registered and in good standing with the Secretary of State's Office. A qualified company is any person, corporation, limited liability company, partnership, limited partnership, sole proprietorship, business trust firm, enterprise, franchise, association, organization, holding company, joint stock company, professional services corporation, or any other legal entity through which business is conducted that is engaged has been or is planning to be actively engaged in one (1) or more of the following activities within the Commonwealth:

- **Manufacturing**
- **Agribusiness**
- **Nonretail service or technology** (company provides a service to or uses technology for customer or affiliate entities predominantly outside the Commonwealth and is designed to serve a multistate, national or international market)
- **National or regional hHeadquarters operations**, (regardless of the underlying business activity of the company)
- **Alternative fuel, gasification, energy-efficient alternative fuel, or renewable energy production**
- **Carbon dioxide transmission pipeline**
- **Coal severing and processing** (activities resulting in the company being subject to the tax imposed by KRS chapter 143)
- **Hospital operations** (a facility licensed by the Cabinet for Health and Family Services under KRS 216B for the operation of a hospital and the basic services provided by a hospital)

~~Qualified company does not include companies~~ Businesses whose where the primary activity to be conducted within the Commonwealth is includes forestry, fishing, mining, coal or mineral processing, the provision of utilities, construction, wholesale trade, retail trade, real estate, rental and leasing, accommodation and food services, or public administration services, or providing training or training consultation for a fee (with the exception of approved training consortia). Any firm, company, consultant, or institution whose primary business is to provide training or training consultation for a fee is are not eligible for BSSC incentives.



A qualified company or member of a consortium that has been found (adjudicated) to commit a willful Occupational Safety and Health Administration (OSHA) violation within three previous years is not eligible to apply for BSSC incentives. If a company is approved for [funding incentives](#) and is then found (adjudicated) to have committed a willful OSHA violation during the life of a BSSC grant or tax credit, no remaining [funds incentives may be claimed by will be paid to](#) the company from the date the willful violation [first occurred, is made known to the BSSC.](#)

A qualified company shall not be entitled to receive [BSSC incentives investment credits or grants](#) if the company requires that the employee (i.e. trainee) reimburse the employer or otherwise pay for any costs or expenses incurred in connection with occupational or skills upgrade training activities.

**Consortia/Industry Partnerships (GIA ONLY)** – The BSSC Board of Directors promotes collaborative training initiatives and provides priority consideration for training agreements that demonstrate the willingness of multiple companies to work together through training consortia and industry partnership. The consortium application must address the common training and workforce development needs of the participating companies including:

- Effort is industry-driven
  - Collaboration by the area providers of employment and training services
  - Overall savings in training costs due to the collaborative effort (must be able to document [the overall cost savings](#))
- Project will facilitate the advancement of the host community's economic development efforts
- An eligible consortium/industry partnership application shall include two or more BSSC eligible companies participating together in any single activity on the Training Plan page of the application, a listing of the member companies and a "lead company" whose representative is authorized by the consortium/industry partnership to provide his/her signature on behalf of the consortium/industry partnership.

### Co-Applicant

~~The application may be written and submitted by the company or submitted jointly with a co-applicant. A co-applicant must be either a public or non-public secondary or post-secondary educational institution or an independent (private or proprietary) provider within the Commonwealth authorized by law to deliver a program of skills training or education. With respect to educational institutions only, a statement of the technical assistance and financial support for the program received or pledged from a qualified company must be included in the application.~~

### Qualified Employee

A qualified employee (i.e. trainee) is any person who meets all of the following criteria:

- Is currently a permanent full-time employee\* of the qualified company;
- Is a resident of the Commonwealth according to KRS 141.010; and
- Is paid a minimum total hourly compensation of \$12.51. \*\*

\* *Full-time employee* is a Kentucky resident who is employed by the qualified company to work for a minimum of 35 hours per week during the most recently ended calendar year and is subject to the tax imposed by KRS 141.020. Full-time employees do not include contract or seasonal labor.

\*\* Each qualified employee must be paid a minimum base hourly wage (*defined as the minimum wage amount paid to an employee of a qualified company, which shall not be less than one hundred fifty percent (150%) of the federal minimum wage = \$7.25 x 150% = \$10.88*) plus employee benefits equal

to or greater than fifteen percent (15%) of the minimum base hourly wage. If the company does not provide employee benefits equal to at least fifteen percent (15%) of the minimum base hourly wage, the company may still qualify if it provides the full-time employee total hourly compensation equal to or greater than one hundred fifteen percent (115%) of the minimum base hourly wage through increased hourly wages combined with at least one (1) company-paid employee benefit.

### Eligible Training Provider

A company may choose to use in-house trainers, educational institution ~~trainers regular or adjunct faculty~~, private training consultants, or any combination thereof. Companies are free to use any provider they choose. BSSC does not recommend, endorse, or advertise for any particular training providers. Training ~~providers~~ or consultants are not permitted to use the BSSC name to imply BSSC endorsement in any of their advertisements, brochures, or other promotional materials for the purpose of soliciting or obtaining customers.

### Eligible Training Costs

Specific skills and occupational upgrade training programs may be customized for a particular company/consortium to encompass one or more of the eligible training costs identified below. The BSSC gives preference to training projects that create, maintain and promote higher wage jobs given its statutory mandate to improve and promote the employment opportunities of the citizens of the Commonwealth. BSSC may approve incentives for up to fifty percent (50%) of total eligible costs for a training project, up to the maximum allowable funding cap. Only training costs incurred after approval of the BSSC incentive may be considered in determining eligibility. The information below provides an overview of eligible training costs. All training costs must be properly documented. For additional information on training eligibility and documentation requirements, please refer to the BSSC Training Documentation Requirements guide available on the BSSC website.

~~The BSSC~~ applications may contain no more than twenty-five percent (25%) of the total training hours for safety, mandated and/or regulatory training. Mandated or regulatory training is training that is required by a governmental or regulatory agency. ~~Safety, mandated or regulatory~~ training can include, but is not limited to: safety management, safety recording keeping, blood borne pathogens, control of hazardous materials, lockout/tag out, emergency action plan, emergency response, hazard communication, hearing conservation, safe electrical workplaces (all OSHA), and stand-alone safety (including first aid, cardiopulmonary resuscitation (CPR), emergency medical technician (EMT), etc.). Given the nature of work required for medical personnel, what would be deemed safety training for other areas of industry might not be deemed safety for ~~hospital operations-healthcare providers~~. Therefore, concerning ONLY ~~hospital operations-healthcare providers~~, additional safety hours will be evaluated on a training-by-training basis and may or may not count as strictly safety hours.

### In-House Training

BSSC may award incentives to the company/consortium for fees or salaries required to be paid to instructors who are employees of the company, while those employees are providing approved instructional services for eligible training in connection with an occupational or skills upgrade training program sponsored by a company that includes company specific classroom and on-the-job training. For eligibility, training must be a minimum of 0.5 hours, and may be claimed in quarter-hour (15 minute) increments above the 0.5 hour minimum, rounded down to the nearest quarter.

BSSC may award incentives to the company/consortium at a rate of \$25 per hour for instruction where company employees serve as in-house training instructors. The company/consortium shall provide a match of \$25 per hour for in-house instructor training costs. This match may be in the form of in-kind

contributions such as company-paid wages to the trainer and trainees. (Note: \$25 per hour as used herein is equal to fifty percent (50%) of the total eligible rate of \$50 per hour).

### Educational Institution and Consultant Training

BSSC may award incentives to the company/consortium for fees or salaries required to be paid to ~~full-time, part-time, or adjunct~~ instructors with an educational institution; instructors who are consultants on contract with a company; and eligible expenses for alternative training methods such as online, video-based, etc. per employee training costs. Eligible training in this circumstance shall include job related classroom training, tuition courses, certifications, trainer development, licensing, online training, and video conferencing. Registration fees for annual meetings, conferences, or seminars without proof of training are not eligible. It is not the intent of the BSSC to provide funds for Continuing Education Units or tuition courses that are not specifically related to the employee's current or future job function. In addition, tuition courses that are for the sole purpose of obtaining a bachelor's or master's degree are not allowed.

### Instructional Materials and Supplies

BSSC may award incentives for the actual reasonable costs of instructional materials, and supplies used exclusively in an occupational or skills upgrade training program sponsored by a company/consortium. Instructional materials include training manuals and textbooks in hard copy or electronic formats and related training documents instructional materials (overheads, photocopies, etc.). The BSSC will only consider approval of incentives for supplies not used in daily operations, and shop training materials (welding rods, scrap metal, etc.) used for classroom instruction and not for on-the-job training activities.

### Employee Wages

BSSC may award eligible company/consortium incentives for employee (i.e. trainee) wages paid while attending an eligible training. ~~during an occupational or skills upgrade training program sponsored by a company.~~ The wage used will be the average wage submitted on the approved application.

### Registered Apprenticeship

Apprentices enrolled in a registered apprenticeship program during the term of the approved agreement may be eligible for training costs or wages with the same criteria and maximums set forth in these Guidelines. Participation in a registered apprenticeship program will be verified by the Kentucky Education & Workforce Development Cabinet.

**Consortia/Industry Partnership Expenses (GIA ONLY):** Due to the unique training and workforce development needs and functions that exist within training consortia and industry partnerships, the BSSC recognizes that additional eligible training costs could be required for these entities to be successful. In addition to the eligible costs previously listed, the following are also eligible costs specifically for consortia and industry partnerships:

- Pre-employment training and certification activities
- Equipment purchased by the consortia/industry partnership, used solely for training purposes and to be used for training listed on the BSSC application. BSSC shall not make reimbursements based on the value of donated equipment. Reimbursement for equipment shall not exceed 25% of the approved grant amount.

### Ineligible Training Costs



Ineligible training costs include, but may not be limited to retroactive training, pro/con union training, employee assessments/evaluations, curriculum development, unrelated industry training, and training provided through the KCTCS TRAINS program.

## BSSC Process

**Completion of BSSC Application** – The GIA/STIC application is available on the BSSC website at <https://ced.ky.gov/Workforce/BSSC.aspx>. Potential applicants may complete and submit an application as long as the minimum program eligibility requirements are met. All applications will be arrival date and time stamped upon receipt as long as required signature pages are included. Applications must include a minimum of \$12,000 in planned training costs, which equates to \$6,000 in potential incentives.

**Submission of Application** – Complete, signed applications and a copy of the Request for Taxpayer Identification Number and Certification ([W-9 Form](#)) are due in the BSSC office by the submission date found under the Application Submission and Board Meeting Schedule of these guidelines.

**Review Application** – BSSC staff review applications for eligibility, completeness and accuracy and verify the calculation of the score. Staff may contact the applicant if there are any questions. Upon completion of staff's review and subject to incentive caps, eligible applications are submitted to the BSSC Board for funding consideration.

**Approval of Training Application** – If the BSSC Board of Directors approves the training application, an approval letter will be emailed to the company. The approval letter identifies-indicating the maximum amount of BSSC incentives that the applicant will be eligible to claim awarded is emailed to the company contact and educational institution contact, if applicable. An agreement detailed the terms of the training project is also sent to the company for execution. Upon receipt of the executed agreement from the applicant, the agreement will be signed by BSSC and then becomes effective. A copy of the agreement will be returned to the applicant. Eligible training may begin after the approval of the incentives by the BSSC Board.

**Length of Agreement** – Agreements will require training to be completed within one year from the BSSC Board approval.

**Submission of Completed Training** – Upon completion of training, all requests for reimbursement or tax credits will be submitted on a form provided by the BSSC, along with any other required documentation. To expedite the process, a reminder of the training end date may be sent to the company. BSSC staff may request additional documentation. After BSSC staff reviews the documentation and it is found to be complete and satisfactory, the applicant will be notified of the amount of reimbursement or tax credit. Grant-in-Aid projects will receive either a check or electronic deposit into the company's account.

**Interim Reimbursement Process (GIA ONLY)** – ~~Up to one (1) interim reimbursement may be requested before the training program is completed. The interim reimbursement must include at least \$37,500 in total eligible training costs to request a potential reimbursement of no less than \$18,750. Similar process as outlined above.~~

**Closeout Process** – The company is responsible for notifying BSSC staff once the training is completed to initiate the final closeout process. If notification is not received within one year after the date of approval, BSSC staff will contact the company and provide the requirements for closeout. When the training has been completed and the final closeout is requested, the company will sign and forward the required documentation to the BSSC. **All training documentation is required to be submitted**



within two (2) months of the training completion date and no later than two (2) months after the agreement term date. If requested in advance, staff may authorize a one-time extension not to exceed three (3) months for the project to finalize and submit the documentation (not to complete training).

**\*\*STIC ONLY:** The amount of skills training investment credit awarded by the BSSC shall be claimed as a credit on the tax return of the approved company in the year of the closeout of approved training costs. The investment credit awarded may be carried forward for three successive fiscal years of the company. This may become necessary if the amount of allowable credits exceeds the income tax liability of the company during the initial fiscal year or the three successive fiscal years.

**Modification (Consortium Only)** - A consortium may request a modification to add additional eligible companies in order to allow additional companies to participate. Requests must be made in the form of a letter or email to BSSC staff providing justification for the request. Modifications will not become effective until BSSC staff has reviewed and responded with an approval.

## Training Documentation

All potential training costs must be adequately documented. Applicants should ensure that they have methods in place to sufficiently document all claimed training costs. Training costs are required to be summarized on a form provided by BSSC. This form will be provided soon after BSSC board approval of the planned training project. The training summary document requires that summary information be provided on training activities including, but not limited to: training start and end dates; training class titles; instructor name and hours taught; number of eligible trainees per class; total number of unduplicated trainees; types of costs claimed; and a statement requiring signature by an authorized company official certifying that all trainees reported on the form are eligible full-time Kentucky residents.

All claimed training must be supported by sign-in sheets or other similar documentation verified by the trainer and maintained onsite by the company for a period of five years from the end date of the training project. The documentation must be made available to BSSC staff or independent auditors upon request; must support training. Educational institution and consultant led training requires additional documentation, including invoices and proof of payment for training costs. Without adequate documentation, otherwise eligible training will not be considered for incentives.

Supporting documentation from the training summary document must be maintained on-site by the company/consortium for a period of five years from the end date of the project and must be available to independent auditor(s) and/or the staff of BSSC upon request.

The BSSC may allow deviations from the planned training listed on a company's original application if the training changes comply with no written modification request if the approved amount of the grant does not increase and the change(s) is in accordance with the BSSC Guidelines. See <https://ced.ky.gov/Workforce/BSSC.aspx> for complete instructions and forms.

## Organized Labor

When a collective bargaining unit exists at the work site where the proposed training will be provided, the company shall provide written notification to the on-site collective bargaining agent of the company's intention to apply for BSSC incentives. Notification must be submitted on company letterhead and shall include a summary of the proposed training curriculum. The notification must be sent and shall occur prior to the time that the company files an application the proposal with the BSSC. A copy of the notification indicating the date the notice was provided, the sender, and the recipient, shall be filed with the BSSC application.

One of the goals of the BSSC is to promote cooperative training activities between a company and its employees. Therefore, a proposed skills training application will not be approved during a legal work stoppage and an active training application will be postponed during a legal work stoppage.

## Equal Opportunity

Persons shall not be discriminated against in accordance with KRS 344.040. The BSSC is interested in training a diverse array of individuals under its programs. The BSSC has not set numerical goals for the types of individuals to be trained because it recognizes that the trainee profile of the individual training programs will vary depending upon the employee profile of the applicant company.

## Application Scoring

In order to qualify for BSSC funding, a grant-in-aid or skills training investment credit application must earn a minimum score of **60 points**. Applications that do not meet this requirement will not be considered by the BSSC Board of Directors and will be returned to the applicant.

No.	Description	Criteria	Points
1	Company/Consortium Status <sup>***</sup> (the employment figures for all participating consortium member companies are averaged to determine the proper category for this criteria)	(Total number of Kentucky residents employed in permanent, full-time positions) Existing company of 100 or less Existing company of 101 – 500 Existing company of 501 – 1,000 Existing company of 1,001 or more	20 15 10 5
2	Area of Need (Range of BSSC Index)	(See Area of Need Chart) 0 to 70 70.01 to 80 80.01 to 90 90.01 to 100 100.01 to 110 110.01 or Higher	20 17 15 10 7 5
3	Trainees Average Hourly Wage Rate (excluding Benefits)	\$16.00 or less \$16.01 or more	15 20
4	Progressive Company Initiatives	See details on next page	40 (max)

<sup>\*\*\*</sup>The employment figures for all participating consortium member companies are averaged to determine the proper category for criteria #1.

### Progressive Company Initiatives - maximum of 40 points

Description	Points
This application is a consortium/industry partnership application	40
Company was not approved for any BSSC incentives during previous BSSC fiscal year (July 1, 2019 <del>201</del> – June 30, 2020 <del>12</del> )	15

Expanding Company adding more than 10% new, full-time jobs for Kentucky residents paying a total hourly compensation of at least \$12.51, including benefits	10
Expanding Company adding more than 5% and up to 10% new, full-time jobs for Kentucky residents paying a total hourly compensation of at least \$12.51, including benefits	5
Expanding Company adding 5% or less new, full-time jobs for Kentucky residents paying a total hourly compensation of at least \$12.51, including benefits	2
Career growth: trainee receives pay increase as a result of training project. Must include percent or dollar amount of pay increase and identification of class title (example required)	7
Participates in development of future workforce through activities that prepare students for work including, but not limited to: co-op, work study, school-to-work, TRACK, etc. (specific example required)	4
Grant includes training that is part of a Registered Apprenticeship program (as defined by the Education & Workforce Development Cabinet)	5
Includes training for at least one or more American Veterans who served on active duty and were discharged or released for other than dishonorable discharge	3
Company is an active member of an organized consortia that is primarily focused on training and workforce development (example required; see consortia list at <a href="https://ced.ky.gov/kyedc/pdfs/BSSC_Consortia_List.pdf">https://ced.ky.gov/kyedc/pdfs/BSSC_Consortia_List.pdf</a> )	3

The scores for criteria 4 are based on information contained in the application regarding the company's philosophies and role in Kentucky's economy. Listed above are the criteria and potential points associated with each. In order to receive the point(s) for a criterion, the applicant company/consortium must demonstrate in the application that it is already participating in the activity. The point(s) will not be given if the applicant is just beginning to train in the activity. When a criterion requires examples, points will only be given if examples are provided in the application.

## Area of Need

The points below are for BSSC applications submitted for approval during the 2021-2022 fiscal year.

County	Points	County	Points	County	Points	County	Points
Adair	17	Edmonson	17	Knox	20	Nicholas	17
Allen	15	Elliott	20	Larue	15	Ohio	15
Anderson	7	Estill	17	Laurel	15	Oldham	5
Ballard	15	Fayette	5	Lawrence	1720	Owen	15
Barren	15	Fleming	17	Lee	20	Owsley	20
Bath	1720	Floyd	17	Leslie	20	Pendleton	10
Bell	20	Franklin	5	Letcher	20	Perry	157
Boone	5	Fulton	17	Lewis	20	Pike	15
Bourbon	740	Gallatin	10	Lincoln	17	Powell	17
Boyd	7	Garrard	17	Livingston	10	Pulaski	15
Boyle	10	Grant	15	Logan	10	Robertson	17
Bracken	15	Graves	15	Lyon	15	Rockcastle	17
Breathitt	20	Grayson	17	Madison	10	Rowan	17
Breckinridge	17	Green	17	Magoffin	20	Russell	17
Bullitt	57	Greenup	15	Marion	10	Scott	5
Butler	15	Hancock	5	Marshall	7	Shelby	7
Caldwell	15	Hardin	7	Martin	2047	Simpson	7
Calloway	105	Harlan	20	Mason	740	Spencer	7
Campbell	57	Harrison	105	McCracken	7	Taylor	15
Carlisle	105	Hart	15	McCreary	20	Todd	15
Carroll	5	Henderson	107	McLean	10	Trigg	15
Carter	20	Henry	150	Meade	10	Trimble	7
Casey	17	Hickman	15	Menifee	20	Union	10
Christian	10	Hopkins	10	Mercer	107	Warren	107
Clark	740	Jackson	20	Metcalfe	17	Washington	10
Clay	20	Jefferson	5	Monroe	15	Wayne	20
Clinton	17	Jessamine	7	Montgomery	15	Webster	10
Crittenden	17	Johnson	1720	Morgan	20	Whitley	15
Cumberland	15	Kenton	5	Muhlenberg	15	Wolfe	20
Daviess	7	Knott	20	Nelson	7	Woodford	5

To learn more, contact

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## **MEMORANDUM**

**TO:** BSSC Board Members  
**FROM:** Sarah C. Butler, Director  
**DATE:** May 26, 2021  
**SUBJECT:** Commitment Grant Exceptions to BSSC Guidelines 2021-2022

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The following exceptions to the May 26, 2021 approved guidelines concerning Commitment Grant proposals are recommended for approval as follows:

- May be approved and awarded up to \$200,000 per application
- Approvals may include up to 25% retroactive training activities within sixty (60) days prior to the company's acceptance of proposal
- Commitment Grants will have separate and distinct applications and reimbursement worksheet
- Extensions may be authorized for certain Cabinet Commitment Projects
- Train the trainer travel is an eligible expense