Kentucky Economic Development Finance Authority

Financial Statements

June 30, 2017 and 2016

Kentucky Economic Development Finance Authority Table of Contents June 30, 2017 and 2016

| | <u>Page</u> |
|--|-------------|
| Independent Auditor's Report | 1 - 2 |
| Management's Discussion and Analysis | 3 - 9 |
| Financial Statements | |
| Statements of Net Position | 10 |
| Statements of Revenues, Expenses, and Changes in Net Position | 11 |
| Statements of Cash Flows | 12 - 13 |
| Notes to the Financial Statements | 14 - 30 |
| Required Supplemental Information | |
| Schedules of the Authority's Estimated Proportionate Share of the Collective Net Pension Liability and Related Ratios Based on the Authority's Participation in the KERS | 31 |
| Schedules of the Authority's Contributions Based on the Authority's Participation in the KERS | 32 |
| Note to the Required Supplemental Information | 33 |
| Independent Auditor's Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with Government Auditing Standards | 34 - 35 |
| Schedule of Findings | 36 |
| Schodule of Prior Audit Findings and Their Resolution | 37 |



Independent Auditor's Report

To the Committee Members Kentucky Economic Development Finance Authority Frankfort, Kentucky

Report on the Financial Statements

We have audited the accompanying financial statements of the Kentucky Economic Development Finance Authority, a component unit of the Commonwealth of Kentucky, as of and for the years ended June 30, 2017 and 2016, and the related notes to the financial statements, which collectively comprise the Kentucky Economic Development Finance Authority's basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Kentucky Economic Development Finance Authority as of June 30, 2017 and 2016, and the changes in its financial position and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Mountjoy Chilton Medley LLP

Kentucky

Independent Auditor's Report (Continued)

Other Matters

Accounting principles generally accepted in the United States of America require that the Management's Discussion and Analysis on pages 3 through 9 and the required supplemental information on pages 31 through 33 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated August 29, 2017, on our consideration of the Kentucky Economic Development Finance Authority's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Kentucky Economic Development Finance Authority's internal control over financial reporting and compliance.

Mountjoy Chilton Medley LLP

Munty Childen Midly LLP

Louisville, Kentucky August 29, 2017

MANAGEMENT'S DISCUSSION AND ANALYSIS

As management of the Kentucky Economic Development Finance Authority (Authority), a component unit of the Commonwealth of Kentucky, we offer the readers of the Authority's financial statements this narrative overview and analysis of the financial performance of the Authority for the fiscal years ended June 30, 2017 and 2016. We encourage readers to read it in conjunction with the Authority's financial statements and the accompanying notes thereto.

FINANCIAL HIGHLIGHTS

- Cash and cash equivalents decreased \$509,820 (2.4%)
- Intergovernment receivables decreased \$1,703,042 (29.1%)
- Net loans receivable increased \$2,536,931 (13.7%)
- Pension liability increased \$1,849,000 (24.7%)
- Net position decreased \$916,308 (2.4%)
- Operating revenues increased \$231,273 (30.6%)
- Operating expenses increased \$13,681,752 (282.3%)
- Loss from operations increased \$13,450,479 (329.0%)
- Net non-operating revenues increased \$12,752,854 (329.6%)

OVERVIEW OF THE FINANCIAL STATEMENTS

This financial report consists of three parts: Management's Discussion and Analysis (this section), the financial statements, and the accompanying notes to the financial statements. The Kentucky Economic Development Finance Authority is a self-supporting entity and follows enterprise fund reporting. Accordingly, the financial statements are presented using the economic resources measurement focus and the accrual basis of accounting. The enterprise fund statements offer short and long-term financial information about the activities and operations of the Authority. Such statements are presented in a manner similar to those of a private business.

The statement of net position presents information on all of the Authority's assets and liabilities, with the difference between the two reported as net position. Over time, increases or decreases in net position may serve as a useful indicator of whether the financial position of the Authority is improving or deteriorating.

The statement of revenues, expenses, and changes in net position presents information showing how the Authority's net position changed during the most recent fiscal year. All changes in net position are reported as soon as the underlying event giving rise to the change occurs, regardless of the timing of the related cash flows. Thus, revenues and expenses are reported in this statement for some items that will only result in cash flows in future fiscal periods.

The statement of cash flows provides relevant information about the cash receipts and cash payments of the Authority during the fiscal year. The statement of cash flows should help users assess the Authority's ability to generate future net cash flows, meet future obligations/commitments as they become due, the Authority's need for future external financing, the reasons for differences in operating and related cash receipts and cash payments, and the effects on financial position of cash and non-cash investing, capital, non-capital, and financing activities.

The notes to the financial statements provide additional information that is essential to a full understanding of the data provided in the financial statements. The notes to the financial statements can be found on pages 14-30.

MANAGEMENT'S DISCUSSION AND ANALYSIS (CONTINUED)

FINANCIAL ANALYSIS OF THE AUTHORITY

Condensed Financial Information (in thousands) Statement of Net Position June 30

| | | Percentage | | Percentage | |
|--------------------------------|-----------|------------|-----------|------------|-----------|
| | | Increase | | Increase | |
| | 2017 | (Decrease) | 2016 | (Decrease) | 2015 |
| | | | | | |
| Current assets | \$ 29,329 | 7.8% | \$ 27,199 | 10.9% | \$ 24,530 |
| Non-current assets | 16,920 | -9.4% | 18,667 | -1.3% | 18,917 |
| Totalassets | 46,249 | 0.8% | 45,866 | 5.6% | 43,447 |
| Deferred outflows of resources | 980 | 121.2% | 443 | 44.3% | 307 |
| Current liabilities | 269 | 4.3% | 258 | 0.0% | 258 |
| Non-current liabilities | 9,418 | 24.0% | 7,593 | 59.6% | 4,759 |
| Total lia bilities | 9,687 | 23.4% | 7,851 | 56.5% | 5,017 |
| Deferred inflows of resources | | 0.0% | | -100.0% | 60 |
| Restricted | 4,384 | -0.3% | 4,399 | -20.9% | 5,560 |
| Unrestricted | 33,158 | -2.6% | 34,059 | 2.8% | 33,117 |
| Total net position | \$ 37,542 | -2.4% | \$ 38,458 | -0.6% | \$ 38,677 |

Total assets consist primarily of cash/cash equivalents, intergovernment receivables, and net loans receivable.

During 2017, the Authority's cash/cash equivalents decreased \$509,820. Net cash used in 2017 operating activities totals \$18,479,616 (largely the impact of \$15,721,844 of cash payments for grants during 2017 and \$3,100,000 of program loans issued during 2017). During 2016, the Authority's cash/cash equivalents decreased \$901,603. Net cash used in 2016 operating activities totals \$555,242 (largely the impact of the \$747,067 of cash payments for grants during 2016). During 2015, the Authority's cash/cash equivalents decreased \$1,280,652. Net cash used in 2015 operating activities totals \$1,251,562 (largely the impact of the \$1,702,932 of cash payments for grants during 2015).

As of June 30, 2017, 2016, and 2015, the Authority had approved program loans, grants, and High-Tech Construction and Investment Pool projects, funding for which had not yet been received as of year-end from prior authorizations made available by the Kentucky legislature. Accordingly, the accompanying statements of net position reflect intergovernment receivables as of year-end. See Notes I and J to the financial statements for additional information.

MANAGEMENT'S DISCUSSION AND ANALYSIS (CONTINUED)

FINANCIAL ANALYSIS OF THE AUTHORITY (CONTINUED)

During 2017, 2016, and 2015, repayments of program loans totaled \$563,069, \$1,020,344, and \$968,492, respectively. Two additional program loans issued during 2017 totaled \$3,100,000. No such program loans were issued during 2016 or 2015.

Total liabilities generally consist of accounts payable attributable to general operating expenses, accrued payroll expenses, compensated absences (classified between the current and non-current portions), and the pension liability (a non-current liability).

The decrease between 2017 and 2016 in accrued payroll expenses (\$3,707) and compensated absences (\$26,359) is attributable to the Authority's payroll consisting of one less employee at June 30, 2017 (the employee retired during 2017). The decrease between 2016 and 2015 in accrued payroll expenses (\$8,934) and compensated absences (\$2,350) is attributable to the Authority's payroll consisting of two less employees at June 30, 2016. The increase between 2015 and 2014 in accrued payroll expenses (\$43,577) and compensated absences (\$52,973) is attributable to the Authority's payroll consisting of five additional employees at June 30, 2015 (largely the impact of the additional employees either "transferring" from another department of the Cabinet during 2015 or the positions were otherwise vacant at June 30, 2014).

At June 30, 2017, 2016, and 2015, **total liabilities** also include an intergovernment payable due to the Office of Entrepreneurship in the amount of \$20,294, \$3,070, and \$16,081, respectively (see Note K to the financial statements for additional information).

The Authority adopted Governmental Accounting Standards Board (GASB) Statement No. 68, *Accounting and Financial Reporting for Pensions - An Amendment of GASB Statement No.* 27, as of and for the year ended June 30, 2015. At June 30, 2017, 2016, and 2015 the Authority's liability with respect to its estimated proportionate share of the collective net pension liability totals \$9,341,000, \$7,492,000, and \$4,632,000, respectively. The \$1,849,000 increase in the pension liability from 2016 to 2017 largely represents the impact of the decrease in the discount rate used to measure the total pension liability per the June 30, 2016 actuarial valuation (6.75% versus 7.50% with respect to the total pension liability per the June 30, 2015 actuarial valuation). The \$2,860,000 increase in the pension liability from 2015 to 2016 largely represents the impact of the increase in the Authority's estimated proportionate share of the collective net pension liability from .05% at June 30, 2015 to .07% at June 30, 2016. See Note L to the financial statements for additional information.

Deferred outflows and/or inflows of resources at June 30, 2017, 2016, and 2015 relate to the pension liability.

The 2017 change in **net position** is primarily attributable to the \$13,681,752 increase in operating expenses between years (largely the impact of the additional 2017 expense attributable to the \$14,921,267 increase in grant expenditures) which is largely offset by the \$12,826,073 of additional 2017 net payments from the Commonwealth. The 2016 change in **net position** is primarily attributable to the \$1,238,802 increase in operating expenses between years (largely the impact of the additional 2016 expense attributable to the \$2,860,000 increase in the pension liability as indicated above which is partially offset by the \$1,529,865 decrease in 2016 grant expenditures). The 2015 change in **net position** is primarily attributable to the \$1,924,719 of 2015 grant expenditures.

See Note I to the financial statements for additional information with respect to **restricted net position** (net position of the Authority restricted to the Office of Entrepreneurship High-Tech Construction and Investment Pools).

MANAGEMENT'S DISCUSSION AND ANALYSIS (CONTINUED)

FINANCIAL ANALYSIS OF THE AUTHORITY (CONTINUED)

Condensed Financial Information (in thousands) Statement of Revenues, Expenses, and Changes in Net Position Years Ended June 30

| | | Percentage | | Percentage | |
|-----------------------------------|-----------|------------|-----------|------------|-----------|
| | | Increase | | Increase | |
| | 2017 | (Decrease) | 2016 | (Decrease) | 2015 |
| Operating revenues | | | | | |
| Application and issuance fees | \$ 737 | 37.0% | \$ 538 | -28.4% | \$ 751 |
| Interest on loans | 249 | 14.7% | 217 | -12.1% | 247 |
| Other | 4 | 33.3% | 3 | 200.0% | 1 |
| Total operating revenues | 990 | 30.6% | 758 | -24.1% | 999 |
| Operating expenses | | | | | |
| Compensation and related benefits | 3,076 | -28.6% | 4,306 | 181.3% | 1,531 |
| Grants | 15,316 | 3777.5% | 395 | -79.5% | 1,925 |
| Contracted services | 131 | -7.7% | 142 | -3.4% | 147 |
| Ot he r | 5 | 66.7% | 3 | -40.0% | 5 |
| Total operating expenses | 18,528 | 282.3% | 4,846 | 34.3% | 3,608 |
| Loss from operations | (17,538) | 329.0% | (4,088) | 56.7% | (2,609) |
| Non-operating revenues (expenses) | 16,622 | -329.6% | 3,869 | 487.3% | (999) |
| Change in net position | (916) | 318.3% | (219) | -93.9% | (3,608) |
| Net position, beginning of year | 38,458 | -0.6% | 38,677 | -8.5% | 42,285 |
| Net position, end of year | \$ 37,542 | -2.4% | \$ 38,458 | -0.6% | \$ 38,677 |

MANAGEMENT'S DISCUSSION AND ANALYSIS (CONTINUED)

FINANCIAL ANALYSIS OF THE AUTHORITY (CONTINUED)

Application and issuance fees represent the fees earned on program loans and the various tax incentive projects "closed" throughout the fiscal year.

Application and issuance fees increased \$199,050 between 2017 and 2016. This increase is principally the result of the additional 2017 revenues attributable to the additional administrative fees generated under the Tax Increment Financing Program (no such projects "closed" during 2016) and the Kentucky Business Investment Program (17 additional projects "closed" during 2017).

Application and issuance fees decreased \$212,123 between 2016 and 2015. This decrease is principally the result of the additional 2015 revenues attributable to the additional administrative fees generated under the Tax Increment Financing Program (no such projects "closed" during 2016) and the Kentucky Business Investment Program (16 fewer projects "closed" during 2016).

Application and issuance fees increased \$198,543 between 2015 and 2014. This increase is principally the result of additional 2015 revenues attributable to the additional administrative fees generated under the Tax Increment Financing Program and the additional application fees generated under the Kentucky Angel Investment Act program (new program during the fiscal year).

Interest on program loans represents the interest earned on program loans during the fiscal year. The decrease between years is a function of the scheduled principal payments being made throughout the fiscal year.

Compensation and related benefits consist primarily of regular salaries and wages, employer payroll taxes, and employee benefits such as retirement and health insurance. Compensation and related benefits decreased \$1,230,039 between 2017 and 2016. The additional 2016 compensation and related benefits expense is largely attributable to the \$2,860,000 increase in the pension liability from 2015 to 2016 (as compared to the pension liability increasing \$1,849,000 from 2016 to 2017). Compensation and related benefits increased \$2,775,060 between 2016 and 2015 largely due to the additional pension liability at June 30, 2016 as referred to above. Compensation and related benefits increased \$267,928 between 2015 and 2014 largely due to the additional number of employees throughout 2015 (the Authority's payroll consisted of five fewer employees at June 30, 2014).

Grants are primarily representative of the disbursements made relative to the projects funded from the High-Tech Construction and Investment Pools. **Grants** increased \$14,921,267 from 2016. The additional 2017 **grants** expense is largely attributable to one specific 2017 grant (\$15,000,000). **Grants** decreased \$1,529,865 from 2015. **Grants** increased \$1,885,622 from 2014. The additional 2015 **grants** expense is largely attributable to one specific 2015 grant (\$1,496,538).

Contracted services generally consist of the monthly fees paid for banking services, amounts paid to external legal counsel for services pertaining to the development, preparation, and review of financing agreements, bond issues, trust indentures, and other documents necessary to facilitate the administration of Economic Development incentives, and all other professional fees. Contracted services remained relatively consistent between 2017 and 2016 (decreased \$10,938) and between 2016 and 2015 (decreased \$5,327). Contracted services increased \$14,123 between 2015 and 2014 principally as a result of the increase in the amounts paid to external legal counsel during 2015.

MANAGEMENT'S DISCUSSION AND ANALYSIS (CONTINUED)

FINANCIAL ANALYSIS OF THE AUTHORITY (CONTINUED)

Other operating expenses, which are generally relatively insignificant, represent all other operating expenses of the Authority such as travel, supplies, and any other miscellaneous expenses.

Non-operating revenues consist primarily of net payments to/from the Commonwealth and intergovernment expense. See Notes J and K to the financial statements for a summary of the non-capital financing activities comprising the 2017 and 2016 balances with respect to net payments to/from the Commonwealth and intergovernment revenue and expense.

Condensed Financial Information (in thousands) Statement of Cash Flows Years Ended June 30

| | | Percentage Increase | | Percentage Increase | |
|----------------------------------|-------------|------------------------|-----------|------------------------|------------|
| | 2017 | (Decrease) | 2016 | (Decrease) | 2015 |
| Net cash provided by (used in) | | | | | |
| Operating activities | \$ (18,480) | 3229.7% | \$ (555) | -55.6% | \$ (1,251) |
| Non-capital financing activities | 18,090 | 4668.2% | (396) | 99.0% | (199) |
| Investing activities | (120) | -344.9% | 49 | -71.2% | 170 |
| Net change in cash and cash | | | | | |
| equivalents | (510) | -43.5% | (902) | -29.5% | (1,280) |
| Cash and cash equivalents, | | | | | |
| beginning of year | 21,078 | -4.1% | 21,980 | -5.5% | 23,260 |
| Cash and cash equivalents, | | | <u>-</u> | | |
| end of year | \$ 20,568 | -2.4% | \$ 21,078 | -4.1% | \$ 21,980 |

The **net change in cash and cash equivalents** totals (\$509,820) for the year ended June 30, 2017. Net cash used in 2017 operating activities totals \$18,479,616, which largely represents the impact of cash payments for grants and cash disbursements relative to the issuance of program loans totaling \$15,721,844 and \$3,100,000, respectively. Net cash provided by 2017 non-capital financing activities totals \$18,090,403, which largely represents the \$18,557,761 of cash payments received from the Commonwealth, largely offsets the amount of net cash used in 2017 operating activities.

The **net change in cash and cash equivalents** totals (\$901,603) for the year ended June 30, 2016. Net cash used in 2016 operating activities totals \$555,242, which largely represents the net impact of principal collected on program loans (\$1,020,344) and cash payments for personnel expenses (\$1,653,261). Net cash used in 2016 non-capital financing activities totals \$395,480, which largely represents the \$418,255 of cash outflows attributable to intergovernment expense.

The **net change in cash and cash equivalents** totals (\$1,280,652) for the year ended June 30, 2015. Net cash used in 2015 operating activities totals \$1,251,562 (largely the impact of the \$1,702,932 of cash payments for grants during 2015).

MANAGEMENT'S DISCUSSION AND ANALYSIS (CONTINUED)

CURRENTLY KNOWN FACTS, DECISIONS, OR CONDITIONS

House Bill 303, enacted during the 2016 Regular Session of the Kentucky legislature, provides for potential non-reciprocal payments to Bluegrass State Skills Corporation, a separate component unit of the Commonwealth of Kentucky, in amounts not to exceed \$4,950,000 in total. No such non-reciprocal payments have been made through June 30, 2017.

Additionally, House Bill 303 also made \$21,000,000 available for certain program loans, grants, High-Tech Construction and Investment Pool projects, and the Cabinet's Economic Development Bond Program (no impact to the Authority's financial statements of funds made available with respect to the Cabinet's Economic Development Bond Program).

CONTACTING THE AUTHORITY'S FINANCIAL MANAGEMENT

This financial report is designed to provide a general overview of the Authority's finances for all of those with an interest. If you have any questions concerning the information provided in this report or need additional financial information, contact the Kentucky Cabinet for Economic Development, Old Capitol Annex, 300 West Broadway, Frankfort, Kentucky, 40601.

Kentucky Economic Development Finance Authority Statements of Net Position June 30, 2017 and 2016

| | 2017 | 2016 |
|--|---------------|---------------|
| Assets | | |
| Current assets | | |
| Cash and cash equivalents | \$ 20,568,174 | \$ 21,077,994 |
| Accounts receivable | 35 | 22,898 |
| Intergovernment receivables | 4,148,682 | 5,851,724 |
| Accrued interest receivable, investments | 7,171 | 178 |
| Loans receivable, net | 4,548,210 | 159,464 |
| Accrued interest receivable, loans | 37,192 | 28,807 |
| Other receivables | 19,917 | 58,059 |
| Total current assets | 29,329,381 | 27,199,124 |
| Non-current assets | | |
| Investments | 375,109 | 230,768 |
| Loans receivable, net | 16,544,742 | 18,396,557 |
| Other receivables | - | 39,634 |
| Total non-current assets | 16,919,851 | 18,666,959 |
| Total assets | 46,249,232 | 45,866,083 |
| Deferred Outflows of Resources | 980,000 | 443,000 |
| Liabilities | | |
| Current liabilities | | |
| Accounts payable | 595 | 296 |
| Intergovernment payable | 20,294 | 3,070 |
| Accrued payroll expenses | 138,178 | 141,885 |
| Compensated absences | 110,400 | 113,000 |
| Total current liabilities | 269,467 | 258,251 |
| Non-current liabilities | | |
| Compensated absences | 76,875 | 100,634 |
| Pension liability | 9,341,000 | 7,492,000 |
| Total non-current liabilities | 9,417,875 | 7,592,634 |
| Total liabilities | 9,687,342 | 7,850,885 |
| Net Position | | |
| Restricted | 4,384,415 | 4,398,971 |
| Unrestricted | 33,157,475 | 34,059,227 |
| Total net position | \$ 37,541,890 | \$ 38,458,198 |

Kentucky Economic Development Finance Authority Statements of Revenues, Expenses, and Changes in Net Position Years ended June 30, 2017 and 2016

| | 2017 | 2016 |
|---|---------------|---------------|
| Operating revenues | | |
| Application and issuance fees | \$ 737,338 | \$ 538,288 |
| Interest on program loans | 249,028 | 217,282 |
| Other operating revenues | 3,365 | 2,888 |
| Total operating revenues | 989,731 | 758,458 |
| Operating expenses | | |
| Compensation and related benefits | 3,075,938 | 4,305,977 |
| Grants | 15,316,121 | 394,854 |
| Contracted services | 130,788 | 141,726 |
| Travel | 3,102 | 3,263 |
| Other operating expenses | 2,308 | 685 |
| Total operating expenses | 18,528,257 | 4,846,505 |
| Loss from operations | (17,538,526) | (4,088,047) |
| Non-operating revenues (expenses) | | |
| Income from investments | 30,727 | 1,833 |
| Net payments from the Commonwealth | 17,076,073 | 4,250,000 |
| Intergovernment revenue | - | 22,775 |
| Intergovernment expense | (484,582) | (405,244) |
| Total non-operating revenues (expenses) | 16,622,218 | 3,869,364 |
| Change in net position | (916,308) | (218,683) |
| Net position, beginning of year | 38,458,198 | 38,676,881 |
| Net position, end of year | \$ 37,541,890 | \$ 38,458,198 |

Kentucky Economic Development Finance Authority Statements of Cash Flows Years ended June 30, 2017 and 2016

| | 2017 | 2016 |
|---|---------------|---------------|
| Cash flows from operating activities | | |
| Principal collected on program loans | \$ 563,069 | \$ 1,020,344 |
| Interest collected on program loans | 240,643 | 221,210 |
| Application and issuance fees collected | 760,201 | 565,942 |
| Other receipts collected | 708,218 | 406,436 |
| Program loans issued | (3,100,000) | - |
| Cash payments for grants | (15,721,844) | (747,067) |
| Cash payments for personnel expenses | (1,794,004) | (1,653,261) |
| Cash payments for goods and services | (135,899) | (368,846) |
| Net cash used in operating activities | (18,479,616) | (555,242) |
| Cash flows from non-capital financing activities | | |
| Payments from the Commonwealth | 18,557,761 | - |
| Intergovernment revenue | - | 22,775 |
| Intergovernment expense | (467,358) | (418,255) |
| Net cash provided by (used in) non-capital financing activities | 18,090,403 | (395,480) |
| Cash flows from investing activities | | |
| Income from investments | 23,734 | 1,803 |
| Net (purchases) maturities of investments | (144,341) | 47,316 |
| Net cash (used in) provided by investing activities | (120,607) | 49,119 |
| Net change in cash and cash equivalents | (509,820) | (901,603) |
| Cash and cash equivalents, beginning of year | 21,077,994 | 21,979,597 |
| Cash and cash equivalents, end of year | \$ 20,568,174 | \$ 21,077,994 |

Kentucky Economic Development Finance Authority Statements of Cash Flows (Continued) Years ended June 30, 2017 and 2016

| | 2017 | 2016 |
|---|-----------------|----------------|
| Reconciliation of loss from operations to net | | |
| cash flows from operating activities | | |
| Loss from operations | \$ (17,538,526) | \$ (4,088,047) |
| Non-cash pension liability adjustment | 2,354,341 | 3,278,238 |
| (Increase) decrease in assets | | |
| Accounts receivable | 22,863 | 27,654 |
| Intergovernment receivables | 221,354 | (221,354) |
| Loans receivable | (2,536,931) | 1,020,344 |
| Accrued interest receivable, loans | (8,385) | 3,928 |
| Other receivables | 77,776 | 51,335 |
| Increase in deferred outflows | (537,000) | (136,000) |
| Increase (decrease) in liabilities | | |
| Accounts payable | 299 | (1,818) |
| Accrued payroll expenses | (3,707) | (8,934) |
| Compensated absences | (26,359) | (2,350) |
| Pension liability | (505,341) | (418,238) |
| Decrease in deferred inflows | - | (60,000) |
| Net cash used in operating activities | \$ (18,479,616) | \$ (555,242) |

Note A--Nature of Operations

The Kentucky Development Finance Authority was established in 1958 as an independent agency of State government, in close cooperation with the Secretary of the Kentucky Cabinet for Economic Development (Cabinet), to promote economic development in Kentucky. Effective July 14, 1992, the Kentucky Economic Development Finance Authority (Authority), a component unit of the Commonwealth of Kentucky (Commonwealth), was established, having all the powers, duties, and responsibilities delegated to it by the Kentucky Economic Development Partnership or as otherwise provided by law, including all programs, powers, duties, rights, and obligations of the Kentucky Development Finance Authority and the Kentucky Rural Economic Development Authority. The legislation enacted provides that the Authority consist of a Committee of six persons appointed by the Kentucky Economic Development Partnership plus the Secretary of the Kentucky Finance and Administration Cabinet.

Pursuant to Kentucky Revised Statutes (KRS) 154.20-033, the Authority is granted the powers necessary to carry out and effectuate the purposes and provisions of KRS 154.20 through 28, 30 through 32, 34, 48, and 60 including the administration of various tax incentive programs consisting of the Kentucky Angel Investment Act Program, the Kentucky Business Investment Program, the Kentucky Economic Opportunity Zone Act Program, the Kentucky Enterprise Initiative Act Program, the Kentucky Environmental Stewardship Act Program, the Kentucky Industrial Development Act Program, the Kentucky Industrial Revitalization Act Program, the Kentucky Investment Fund Act Program, the Kentucky Jobs Development Act Program, the Kentucky Jobs Retention Act Program, the Kentucky Reinvestment Act Program, the Kentucky Rural Economic Development Act Program, the Kentucky Small Business Tax Credit Program, the Incentives for Energy Independence Act Program, and the Tax Increment Financing Program. Certain of these tax incentive programs abate tax revenues of the Commonwealth. The abated tax revenues do not otherwise directly impact the Authority's financial position and/or results of operations. The Commonwealth's Comprehensive Annual Financial Report (CAFR) should be referred to for additional disclosures related to the tax incentive programs the Authority administers, including the disclosures required by Governmental Accounting Standards Board (GASB) Statement No. 77, Tax Abatement Disclosures.

The Authority is also responsible for administering two loan programs, the Direct Loan Program and the Small Business Loan Program, and three credit enhancement programs under the Kentucky Small Business Credit Initiative. The main objective of the Direct Loan Program is to provide, in conjunction with other financial institutions and agencies, the long-term financing needed to encourage the growth of new or expanding businesses throughout Kentucky, helping to promote and support the economic development efforts of Kentucky in cooperation with other State agencies. The purpose of the Small Business Loan Program, while similar in its objectives to the Direct Loan Program, is centered around helping Kentucky small businesses acquire the funding necessary to start or grow such businesses. The three credit enhancement programs, the Kentucky Capital Access Program, the Kentucky Collateral Support Program, and the Kentucky Loan Participation Program, are designed to generate jobs and increase the availability of credit to small businesses by reducing the risk participating lenders, credit unions, or community development financial institutions assume.

The Authority is also responsible for administering a grant program, the Cabinet's Economic Development Bond Program, and the High-Tech Construction and Investment Pools of the Office of Entrepreneurship.

The Authority also acts as the issuing agent for Kentucky Economic Development Finance Authority Revenue Bonds in accordance with the statutes regarding the issuance of Industrial Revenue Bonds and Taxable Economic Development Revenue Bonds. Such bonds do not constitute a general debt, liability, or moral obligation of the Authority. Accordingly, the accompanying financial statements do not include any assets or liabilities related to the issuance of these bonds. See Note N.

Note B--Summary of Significant Accounting Policies

1. Basis of Presentation

The Authority is a component unit of the Commonwealth of Kentucky. The Authority's financial statements are included in the Commonwealth's CAFR as a discretely presented component unit.

The accompanying financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America. The activities of the Authority are accounted for as an enterprise fund on the accrual basis of accounting. Accordingly, revenues are recognized when they are earned and expenses are recognized when the liability is incurred, regardless of the timing of related cash flows.

In accordance with GASB Statement No. 34, *Basic Financial Statements-and Management's Discussion and Analysis-for State and Local Governments*, the financial statements include a Management's Discussion and Analysis (MD&A) section providing an analysis of the Authority's overall financial position and results of operations.

2. Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

3. Cash and Cash Equivalents

For purposes of the statements of cash flows, the Authority considers all highly liquid investments with a maturity of three months or less when purchased to be cash equivalents.

4. Investments

Investments are reported at fair market value. The equity position of the Authority in the State cash and investment pool of the Commonwealth of Kentucky is reported as assets of the Authority. Unrealized gains and losses (income/loss from investments) are included in the statements of revenues, expenses, and changes in net position.

5. Allowances for Losses on Loans and Other Receivables

As applicable, loans and other receivables per the accompanying statements of net position are presented net of allowances for uncollectible receivable amounts. The Authority provides valuation allowances for estimated losses on loans and other receivables when any significant impairment in the realization of the respective assets has occurred. Additions to the allowance are charged to operations in the period in which the asset becomes impaired.

6. Accrued Interest Receivable, Loans

Interest income is accrued on the respective outstanding loan receivable balances. Each of the respective loans are reviewed by the Authority on a regular basis and placed on non-accrual status when the loan is 90 days or more past due and/or the collection of principal or interest is unlikely. When a loan is placed on non-accrual status, any uncollected interest accrued in the current year is charged against current income. Subsequent interest on non-accrual loans is recognized as income only when collected.

Note B--Summary of Significant Accounting Policies (Continued)

7. Compensated Absences

All annual and compensatory leave pay is accrued when incurred (see Note H). The current portion is estimated based on an allocation of the annual and compensatory leave hours used during the fiscal year to the total hours remaining as of year-end. No liability is recorded for nonvesting accumulating rights to receive sick pay benefits.

8. Pension Liability

For purposes of measuring the Authority's estimated proportionate share of the collective net pension liability, deferred outflows and inflows of resources related to pensions, and pension expense under GASB Statement No. 68, Accounting and Financial Reporting for Pensions - An Amendment of GASB Statement No. 27, information regarding the Authority's participation in the Kentucky Employees Retirement System (KERS) has been determined on the same basis as reported by the KERS. For this purpose, benefit payments (including refunds of employee contributions) are recognized when due and payable in accordance with the benefit terms.

9. Net Position

Net position is displayed in three components (if and when applicable):

- a. Net investment in capital assets Consists of capital assets including restricted capital assets, net of accumulated depreciation, reduced by the outstanding balances of any bonds, mortgages, notes, or other borrowings that are attributable to the acquisition, construction, or improvement of those assets. At June 30, 2017 and 2016, there is no such net investment in capital assets.
- b. Restricted net position Consists of net position with constraints placed on the use thereof either by (1) external groups such as creditors, grantors, contributors, or laws or regulations of other governments; or (2) law through constitutional provisions or enabling legislation.
- c. Unrestricted net position All other net position that does not meet the definition of net investment in capital assets or restricted.

10. Operating Revenues and Expenses

Operating revenues and expenses for enterprise funds are those that result from providing services. It also includes all revenues and expenses not related to capital and related financing, non-capital financing, or investing activities.

11. Intergovernment Revenue and Expense

During the course of operations, transactions occur with other State agencies (including the Commonwealth of Kentucky in general) that may result in non-operating revenues from/expenditures to. See Notes J and K for the details of such transactions.

Note C--Cash and Cash Equivalents

The Kentucky Revised Statutes authorize the Authority to invest money subject to its control, at its discretion, in the permitted types of investments indicated in Note D. In addition, the Authority is allowed to participate in a cash and investment pool maintained by the Commonwealth of Kentucky.

As of June 30, 2017 and 2016, cash and cash equivalents consist of the following:

| | <u>2017</u> | <u>2016</u> |
|---|-------------------------|-------------------------|
| Money market funds State cash and investment pool | \$ 20,533,852 34,322 | \$ 21,051,390 26,604 |
| Total cash and cash equivalents | \$ 20,568,174 | \$ 21,077,994 |

As of June 30, 2017 and 2016, the Authority's funds on deposit with the trustee are invested in the Fidelity Institutional Money Market Government Portfolio (Class III) money market mutual fund. Such funds are uninsured. However, this particular money market mutual fund is comprised of investments in securities of the United States government and its agencies (obligations backed by the full faith and credit of the United States government) and repurchase agreements for such securities.

Note D--Investments

As of June 30, 2017 and 2016, investments consist entirely of the Authority's equity position in the State cash and investment pool (the portion that has not been classified as cash/cash equivalents). Such investments are valued at the net asset value of the Authority's equity position at year-end, a Level 2 fair value measurement (see below).

The fair value measurements framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy are as described below:

- Level 1 Quoted prices in active markets for identical assets or liabilities.
- Level 2 Observable inputs such as quoted prices in active markets for similar assets or liabilities or quoted
 prices for identical or similar assets or liabilities in markets that are not active or unobservable inputs that
 are derived principally from or corroborated by observable market data.
- Level 3 Unobservable inputs that are based on the Authority's own assumptions as to how knowledgeable parties would price assets or liabilities that are not corroborated by market data.

There have been no changes in the methodologies used to determine fair value at June 30, 2017 and 2016.

Valuation methodologies may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. While the Authority believes its valuation methodologies are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

Note D--Investments (Continued)

Credit Risk

Under State statutes, the Authority is permitted to invest in the following:

- obligations backed by the full faith and credit of the United States
- obligations of any corporation of the United States Government
- collateralized or uncollateralized certificates of deposit issued by banks or other interest-bearing accounts in depository institutions chartered by Kentucky or by the United States
- bankers acceptances
- commercial paper
- securities issued by a State or local government, or any instrumentality or agency thereof in the United States
- United States denominated corporate, Yankee, and Eurodollar securities, excluding corporate stocks, issued by foreign and domestic issuers
- asset-backed securities
- shares of mutual funds, not to exceed 10% of the total funds available for investment
- State and local delinquent property tax claims

Concentration of Credit Risk

The Authority places no limit on the amount the Authority may invest in any one issuer, with the exception of investments in mutual funds as indicated above (see *Credit Risk*). The Authority's trustee consults with the Office of Financial Management (within the Kentucky Finance and Administration Cabinet) to determine suitable investments.

Custodial Credit Risk

For an investment, custodial credit risk is the risk that in the event of the failure of the counterparty, the Authority will not be able to recover the value of its investments or collateral securities that are in the possession of an outside party. As indicated above, as of June 30, 2017 and 2016, the Authority's investments do not consist of any investments held outside of the State cash and investment pool.

Interest Rate Risk

The Authority does not have a formal investment policy that limits investment maturities as a means of managing its exposure to fair value losses arising from increasing interest rates. As previously indicated (see *Concentration of Credit Risk*), the Authority's trustee consults with the Office of Financial Management (within the Kentucky Finance and Administration Cabinet) to determine suitable investments.

Foreign Currency Risk

As indicated above, as of June 30, 2017 and 2016, the Authority's investments do not consist of any investments held outside of the State cash and investment pool. Accordingly, the Authority's investments are not otherwise believed to be subject to foreign currency risk.

Note E--Loans Receivable

As of June 30, 2017 and 2016, business and industrial park loans receivable consist of the following:

| | <u>2017</u> | <u>2016</u> |
|------------------------------------|---------------|---------------|
| Loans on real estate and equipment | | |
| secured by: | | |
| Letters of credit | \$ 4,590,867 | \$ 4,625,572 |
| First mortgages/liens | 17,068,981 | 14,389,672 |
| Second mortgages/liens | - | 2,572 |
| Other security/collateral | 671,053 | 697,369 |
| Total loans receivable | 22,330,901 | 19,715,185 |
| Allowance for loan losses | (1,237,949) | (1,159,164) |
| Loans receivable, net | 21,092,952 | 18,556,021 |
| Current maturities | (4,548,210) | (159,464) |
| Long-term portion | \$ 16,544,742 | \$ 18,396,557 |

In 2002, the Authority's Committee Members approved a loan for an amount up to \$10,950,000 to Hardin County, Kentucky to help finance the purchase of an approximately 1,600-acre tract of land for future industrial development. Hardin County and the Elizabethtown-Hardin County Industrial Foundation, Inc. along with the Cabinet intend to market this property in order to attract a major manufacturing facility. The Cabinet and the Authority along with legislative approval of the Kentucky General Assembly shall have the right to approve the sale or transfer of the property to any such major manufacturing facility. The non-interest bearing loan was approved for a term of ten years (subsequently extended for an additional ten years through 2022). Collateral for the loan is a first mortgage on the property. No payments are due on the loan unless Hardin County sells the property. There exists the possibility that the loan may be forgiven if a suitable major manufacturer that could create a significant number of jobs decides to locate its facility in Hardin County. As of June 30, 2017 and 2016, the balance of the loan receivable from Hardin County is \$10,639,585.

In previous years, the terms of certain industrial park loans were restructured. Under the restructuring agreements, interest rates were adjusted and/or maturity dates were extended. In addition, in lieu of the required periodic payments of principal and interest, the restructured agreements stated that amounts were due to the Authority upon the sale of the industrial park land with the Authority receiving a defined percentage of the sales price with any outstanding balance due at maturity. During fiscal year 2016, the terms of industrial park loans with outstanding balances totaling approximately \$1,628,000 as of June 30, 2016 were restructured. No such industrial park loans were restructured during fiscal year 2017. Additionally, during fiscal years 2017 and 2016, the terms of loans (loans other than the industrial park loans discussed above) with outstanding balances totaling approximately \$708,000 and \$710,000 as of June 30, 2017 and 2016, respectively, were restructured. Under the restructuring agreements, loan payments were adjusted, interest rates were adjusted, and/or maturity dates were extended.

Note F--Allowance for Loan Losses

The changes in the allowance for loan losses for the years ended June 30, 2017 and 2016 are as follows:

| | <u>2017</u> | <u>2016</u> |
|---|--------------|--------------|
| Balance, beginning of the year | \$ 1,159,164 | \$ 1,149,164 |
| Recoveries Provision for loan losses | 78,785 | 10,000 |
| Balance, end of the year | \$ 1,237,949 | \$ 1,159,164 |

Note G--Other Receivables

Other receivables as of June 30, 2017 and 2016 in the amount of \$19,917 (reflected as a current asset per the accompanying statement of net position as of June 30, 2017) and \$97,693 (\$58,059 of which is reflected as a current asset per the accompanying statement of net position as of June 30, 2016), respectively, consist of funds due to the Authority under the respective High-Tech Construction/Investment Pool project agreements. The Authority considers all other receivables to be fully collectible. Accordingly, no allowance for uncollectible other receivable amounts is reflected in the accompanying financial statements.

Note H--Compensated Absences

Employees may accumulate earned but unused annual leave, compensatory leave, and sick pay benefits. The Commonwealth's policy is to only record the cost of annual and compensatory leave.

Annual and Compensatory Leave

Annual leave is accumulated at amounts ranging from 7.50 to 15.00 hours per month, determined by length of service, with maximum accumulations ranging from 30 to 60 days. The calendar year is the period used for determining accumulated leave. At June 30, 2017 and 2016, the Authority's estimated liability for accrued annual leave totals \$146,767 and \$158,437, respectively.

Compensatory leave is granted to authorized employees. At June 30, 2017 and 2016, the Authority's estimated liability for compensatory leave totals \$40,508 and \$55,197, respectively.

Note H--Compensated Absences (Continued)

Annual and Compensatory Leave (Continued)

The activity relative to the liability for compensated absences for the years ended June 30, 2017 and 2016 is as follows:

| | <u>2017</u> | <u>2016</u> |
|--------------------------------|---------------------|--------------------------|
| Balance, beginning of the year | \$ 213,634 | \$ 215,984 |
| Additions Reductions | 87,341 (113,700) | 111,650 (114,000) |
| Balance, end of the year | \$ 187,275 | \$ 213,634 |

At June 30, 2017 and 2016, the estimated amount of annual and compensatory leave due within one year totals \$110,400 and \$113,000, respectively.

Sick Leave

The Authority records the cost of sick leave when paid. Generally, sick leave (earned one day per month with unlimited accumulation) is paid only when an employee is absent due to illness, injury, or related family death. No liability is recorded for nonvesting accumulating rights to receive sick pay benefits as of year-end. At June 30, 2017, the estimated accumulated amount of unused sick leave totals approximately \$438,000.

Note I--Restricted Net Position

During the 2000 Regular Session, the General Assembly passed House Bill 572 creating the Office of the Commissioner for the New Economy (now referred to as the Office of Entrepreneurship) within the Cabinet. House Bill 572 also created a High-Tech Construction Pool and a High-Tech Investment Pool (Pools). The duties of the Office of Entrepreneurship include the recommendation of projects to the Authority for approval and funding through the Pools which are maintained by the Authority.

Note I--Restricted Net Position (Continued)

The below table provides a history of the funding of the Pools.

| <u>Legislation</u> | Fiscal Year(s) | Funding Source | Amount |
|---|----------------|---|---------------|
| 2000 Regular Session House Bill 502 | 2001 | Authority | \$ 40,000,000 |
| 2003 Regular Session House Bill 269 | 2003 | Authority | 10,000,000 |
| 2003 Regular Session House Bill 269 | 2003 | Local Gov. Econ. Develop. Fund | 1,035,000 |
| 2003 Regular Session House Bill 269 | 2004 | bond proceeds (bonds issued by the State Prop. and Build. Comm.) | 15,000,000 |
| 2003 Regular Session House Bill 269 | 2004 | Commonwealth's General Fund | 5,000,000 |
| 2003 Regular Session House Bill 269 | 2004 | Local Gov. Econ. Develop. Fund | 1,250,000 |
| 2005 Regular Session House Bill 267 | 2005 | Authority | 7,950,000 |
| 2005 Regular Session House Bill 267 | 2005 | bond proceeds (bonds issued by | 2,750,000 |
| | | the State Prop. and Build. Comm.) | |
| 2005 Regular Session House Bill 267 | 2005 | Local Gov. Econ. Develop. Fund | 3,625,000 |
| 2005 Regular Session House Bill 267 | 2006 | Authority | 7,485,000 |
| 2005 Regular Session House Bill 267 | 2006 | Local Gov. Econ. Develop. Fund | 3,500,000 |
| 2006 Regular Session House Bill 380 | 2007 | Cabinet | 5,000,000 |
| 2006 Regular Session House Bill 380 | 2008 | Cabinet | 5,000,000 |
| 2006 Regular Session House Bill 380/ 2010 Special Session House Bill 1 | 2007-2017 | bond proceeds (bonds issued by the State Prop. and Build. Comm.) | 18,535,604 |

Through June 30, 2017, in total, the Authority has funded the High-Tech Construction and Investment Pools in the amount of \$65,435,000. Additionally, during fiscal years 2003 through 2017, the Pools have been funded through intergovernment revenues (including payments from the Commonwealth) totaling \$60,695,604.

As of June 30, 2017 and 2016, net position of the Authority restricted to the Office of Entrepreneurship High-Tech Construction and Investment Pools consists of the following:

| | <u>2017</u> | <u>2016</u> |
|-------------------------------|--------------|--------------|
| Cash and cash equivalents | \$ 2,898,075 | \$ 3,147,621 |
| Investments | 125,974 | 123,287 |
| Intergovernment receivables | 1,340,449 | 1,030,370 |
| Other receivables | 19,917 | 97,693 |
| Total restricted net position | \$ 4,384,415 | \$ 4,398,971 |

Note J--Net Payments To/From the Commonwealth

The below table provides a history of the funding made available for certain loans, grants, and High-Tech Construction and Investment Pool projects, as well as the Cabinet's Economic Development Bond Program (no impact to the Authority's financial statements of funds made available with respect to the Cabinet's Economic Development Bond Program). Such funding, which is accessed from the oldest available authorization/appropriation, is provided for the loans, grants, and/or projects approved by the Authority. The sources of such funds are proceeds from bonds issued by the State Property and Buildings Commission.

| <u>Legislation</u> | <u>Amount</u> |
|-------------------------------------|---------------|
| 2005 Regular Session House Bill 267 | \$ 10,000,000 |
| 2006 Regular Session House Bill 380 | 37,500,000 |
| 2010 Special Session House Bill 1 | 37,500,000 |
| 2014 Regular Session House Bill 235 | 21,000,000 |
| 2016 Regular Session House Bill 303 | 21,000,000 |
| 2017 Regular Session House Bill 482 | 15,000,000 |

Net payments from the Commonwealth total \$17,076,073 for the year ended June 30, 2017, the net impact of certain loans, grants, and/or projects for which the funding is to be provided by the legislation as described above.

Net payments from the Commonwealth total \$4,250,000 for the year ended June 30, 2016, the net impact of certain loans, grants, and/or projects for which the funding is to be provided by the legislation as described above.

The accompanying statements of net position as of June 30, 2017 and 2016 reflect \$4,148,682 and \$5,630,370 (see Note K with respect to \$221,354 of the \$5,851,724 total amount of intergovernment receivables as of June 30, 2016) of intergovernment receivables, respectively. Such intergovernment receivables consist principally of the funding due to the Authority with respect to the loans, grants, and High-Tech Construction and Investment Pool projects approved during the respective fiscal years, funding for which had not yet been received as of year-end (from the previously authorized/appropriated funding as summarized above).

Note K--Intergovernment Revenue and Expense

For the year ended June 30, 2017, intergovernment expense consists of \$484,682 of non-reciprocal payments to the Office of Entrepreneurship pursuant to 2016 Regular Session House Bill 303, \$20,294 of which is reflected as an intergovernment payable as of June 30, 2017.

For the year ended June 30, 2016, intergovernment revenue consists of a \$22,775 non-reciprocal payment received from the Cabinet. At June 30, 2016, an intergovernment receivable (see Note J) in the amount of \$221,354 is due from the Cabinet with respect to an expense the Authority funded on behalf of the Cabinet during fiscal year 2016.

For the year ended June 30, 2016, intergovernment expense consists of \$405,244 of non-reciprocal payments to the Office of Entrepreneurship pursuant to 2014 Regular Session House Bill 235, \$3,070 of which is reflected as an intergovernment payable as of June 30, 2016.

Note L--Retirement Plans

General Information

Plan Description

All employees averaging 100 or more hours per month over a calendar or fiscal year participate in the Kentucky Employees Retirement System (KERS) of the Commonwealth of Kentucky, which is a cost-sharing multiple employer defined benefit pension plan. Under the provisions of KRS 61.645, the Kentucky Retirement Systems Board of Trustees administers the KERS.

Ten-year historical trend information showing the KERS' progress in accumulating sufficient assets to pay benefits when due (as well as financial statements and other required supplementary information) is presented in the Kentucky Employees Retirement System's Annual Financial Report (which is a matter of public record). The most recent actuarial valuation is as of June 30, 2016. Such report may be obtained by writing to the Kentucky Retirement System, 1260 Louisville Road, Perimeter Park West, Frankfort, Kentucky 40601. The Commonwealth's CAFR should also be referred to for additional disclosures related to the KERS.

In addition to the KERS, the Authority's employees are also eligible to participate in two deferred compensation plans sponsored by the Commonwealth. These plans are organized as a Section 457 plan and as a Section 401(k) plan under the Internal Revenue Code. Both plans permit employees to defer a portion of their salary until future years. Deferred compensation is not available to employees until termination, retirement, death, or financial hardship. The Kentucky Public Employees Deferred Compensation Authority issues a publicly available report that includes financial statements and other required supplementary information relative to the deferred compensation plans. Such report may be obtained by writing to the Kentucky Public Employees Deferred Compensation Authority, 101 Sea Hero Road, Suite 110, Frankfort, Kentucky 40601. The Commonwealth's CAFR should also be referred to for additional disclosures related to the two deferred compensation plans.

Benefits Provided

The KERS provides retirement, as well as health care, disability, and death benefits to plan members. The KERS provides for cost-of-living adjustments at the discretion of the Kentucky legislature. Benefits are established by State statute.

Covered employees hired before September 1, 2008, who retire at or after age 65 with a minimum of 48 months of credited service, are entitled to a retirement benefit equal to 1.97% to 2.20% of their final-average salary multiplied by their years of service. Final-average salary is the employee's average of the 5 fiscal years during which the employee had the highest average monthly salary. Benefits fully vest upon reaching 5 years of service. Vested employees may retire after 27 years of service and receive full retirement benefits or after age 55 or 25 years of service and receive reduced retirement benefits.

Covered employees hired between September 1, 2008 and December 31, 2013, who retire at or after age 65 with a minimum of 60 months of credited service or when the employee's age (must be at least 57 years of age) plus their years of credited service equals at least 87 years, are entitled to a retirement benefit equal to 1.10% to 2.00% of their final-average salary multiplied by their years of service. Final-average salary is the employee's average of the last five full fiscal years. Employees may be eligible to receive reduced retirement benefits at age 60 with a minimum of 120 months of credited service.

Note L--Retirement Plans (Continued)

General Information (Continued)

Contributions

Covered employees are required by State statute to contribute 5.00% of their salary to the KERS (covered employees hired between September 1, 2008 and December 31, 2013 are required by State statute to contribute an additional 1.00% of their salary to fund the Kentucky Retirement Systems insurance fund). The Authority is (for the year ended June 30, 2017) required by the same statute to contribute 48.59% of the covered employees' salaries (38.77% of the covered employees' salaries with respect to the years ended June 30, 2016 and 2015). The actuarially determined employer contribution represents the amount, that when combined with employee contributions, is expected to finance the costs of benefits earned by employees during the year, the costs of administration, and an amortized portion of any unfunded liability.

Covered employees hired on or after January 1, 2014 are eligible to participate in a Cash Balance Plan which requires employees to contribute, on a pre-tax basis, 5.00% of creditable compensation. Employee accounts are also credited with a 4.00% employer pay credit. In addition to the 5.00% employee contribution, covered employees are required by State statute to contribute an additional 1.00% of their salary to fund the Kentucky Retirement Systems insurance fund. At the end of each fiscal year, interest is paid into each employee's account. The account is guaranteed the 4.00% interest credit on the employee's account balance as of June 30 of the previous fiscal year-end. The employee's account may be credited with additional interest if the five-year average investment return exceeds 4.00%. If an employee terminates his/her employment, the employee, if fully vested (fully vested upon reaching five years of service), is eligible to either take a refund of his/her accumulated account balance or, if the employee is eligible for retirement benefits, he/she may annuitize the account balance. If an employee terminates his/her employment prior to being fully vested and requests a refund, the employee is only eligible to receive his/her contributions plus the interest thereon, forfeiting the employer pay credit and the associated interest.

Retired employees receive certain health care benefits depending on length of service. In accordance with State statutes, such benefits are provided and advanced-funded on an actuarially determined basis through the KERS. As indicated above, covered employees hired on or after September 1, 2008 are required by State statute to contribute an additional 1.00% of their salary to fund the Kentucky Retirement Systems insurance fund. The related employer contribution is included in the required employer contribution rates indicated above.

The Authority's contributions for the years ended June 30, 2017, June 30, 2016, and June 30, 2015 total approximately \$505,000, \$418,000, and \$403,000, respectively.

Net Pension Liability, Pension Expense, and Deferred Outflows and Inflows of Resources

At June 30, 2017, the Authority's liability with respect to its estimated proportionate share of the collective net pension liability is \$9,341,000 (\$7,492,000 as of June 30, 2016). The June 30, 2017 net pension liability has been measured as of June 30, 2016 (the June 30, 2016 net pension liability has been measured as of June 30, 2015), and the total pension liability used to calculate the net pension liability was determined by an actuarial valuation as of that date. The Authority's estimated proportionate share of the collective net pension liability was based on a projection of the Authority's long-term share of contributions to the pension plan relative to the projected contributions of all employer participants, as actuarially determined. At June 30, 2017, the Authority's estimated proportionate share (as rounded) is .08% (.07% at June 30, 2016 as rounded).

Note L--Retirement Plans (Continued)

Net Pension Liability, Pension Expense, and Deferred Outflows and Inflows of Resources (Continued)

The Authority's estimate of pension expense with respect to the year ended June 30, 2017 totals \$1,727,000 (\$2,998,000 with respect to the year ended June 30, 2016), approximately \$729,000 of which represents the impact of the increase in the estimated proportionate share of the collective net pension liability from .07% at June 30, 2016 to .08% at June 30, 2017 as noted above.

At June 30, 2017, deferred outflows and inflows of resources related to pensions consist of the following:

| | Defer | red Outflows | Deferred Inflows of Resources | |
|--|-------|--------------|-------------------------------|---|
| | of l | Resources | | |
| Differences between expected and actual experience in the measurement of the total pension liability | \$ | 10,000 | \$ | - |
| Changes of assumptions and/or other inputs | | 707,000 | | - |
| Net difference between projected and actual earnings on pension plan investments | | 143,000 | | - |
| Changes in the proportionate share and differences between the Authority's contributions and its | | | | |
| proportionate share of the contributions | | 120,000 | | |
| | \$ | 980,000 | \$ | _ |

The \$980,000 of deferred outflows of resources as of June 30, 2017 per the above table will be recognized as a reduction of the net pension liability in the year ended June 30, 2018.

At June 30, 2016, deferred outflows and inflows of resources related to pensions consist of the following:

| | Defer | red Outflows | Deferred Inflows of Resources | |
|--|-------|--------------|-------------------------------|---|
| | of I | Resources | | |
| Differences between expected and actual experience in the measurement of the total pension liability | \$ | 16,000 | \$ | - |
| Changes of assumptions and/or other inputs | | 359,000 | | - |
| Net difference between projected and actual earnings on pension plan investments | | 21,000 | | _ |
| Changes in the proportionate share and differences between the Authority's contributions and its | | 47.000 | | |
| proportionate share of the contributions | | 47,000 | | |
| | \$ | 443,000 | \$ | _ |

Note L--Retirement Plans (Continued)

Net Pension Liability, Pension Expense, and Deferred Outflows and Inflows of Resources (Continued)

Actuarial Assumptions

The total pension liability per the June 30, 2016 actuarial valuation was determined using the following actuarial assumptions, as applied to all periods included in the measurement:

- Inflation 3.25%
- Projected salary increases 4.00%, average, including inflation
- Investment rate of return 6.75%, net of investment expense, including inflation
- Mortality rates -
 - Active members RP-2000 Combined Mortality Table projected with Scale BB to 2013 multiplied by 50% for males and 30% for females
 - Healthy retired members and beneficiaries RP-2000 Combined Mortality Table projected with Scale BB to 2013 setback one year for females
 - Disabled members with respect to the period after disability retirement RP-2000 Combined Disabled Mortality Table projected with Scale BB to 2013 setback four years for males

The actuarial assumptions used in the June 30, 2016 (and June 30, 2015) actuarial valuation were based on the results of an actuarial experience study performed with respect to the period from July 1, 2008 through June 30, 2013.

The long-term expected rate of return on plan assets is reviewed as part of the regular experience studies prepared every five years. The most recent analysis, performed with respect to the period from July 1, 2007 through June 30, 2013, is outlined in a report dated December 3, 2015. Several factors are considered in evaluating the long-term rate of return assumption including long-term historical data, estimates inherent in current market data, and a log-normal distribution analysis in which best-estimate ranges of expected future real rates of return (expected return, net of investment expense and inflation) were developed by the investment consultant for each major asset class. These ranges were combined to produce the long-term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and then adding expected inflation. The assumption is intended to be a long-term assumption and is not expected to change absent a significant change in the asset allocation, a change in the inflation assumption, or a fundamental change in the market that alters expected returns in future years.

The total pension liability per the June 30, 2015 actuarial valuation was determined using the following actuarial assumptions, as applied to all periods included in the measurement:

- Inflation 3.25%
- Projected salary increases 4.00%, average, including inflation
- Investment rate of return 7.50%, net of investment expense, including inflation
- Mortality rates -
 - Active members RP-2000 Combined Mortality Table projected with Scale BB to 2013 multiplied by 50% for males and 30% for females
 - Healthy retired members and beneficiaries RP-2000 Combined Mortality Table projected with Scale BB to 2013 setback one year for females
 - Disabled members with respect to the period after disability retirement RP-2000 Combined Disabled Mortality Table projected with Scale BB to 2013 setback four years for males

Note L--Retirement Plans (Continued)

Net Pension Liability, Pension Expense, and Deferred Outflows and Inflows of Resources (Continued)

Actuarial Assumptions (Continued)

The target asset allocations and best estimates of the arithmetic long-term expected real rate of return for each major asset class are as follows (with respect to the June 30, 2016 actuarial valuation):

| Asset Class | Target <u>Allocation</u> | Cash Equivalent Long-term Expected Real Rate of Return |
|------------------------------------|--------------------------|--|
| Combined equity | 50% | 5.30% |
| Custom fixed income | 11% | 3.33% |
| Intermediate duration fixed income | 11% | 1.00% |
| Diversified hedge funds | 10% | 4.00% |
| Diversified inflation strategies | 8% | 3.15% |
| Real estate | 5% | 4.25% |
| Cash equivalents | 3% | -0.25% |
| Private equity | 2% | 8.00% |
| | 100% | |

The long-term expected rate of return on plan assets is 6.75% (with respect to the June 30, 2016 actuarial valuation), which was established by the Board of Trustees of the Kentucky Retirement Systems based on a blending of the factors described above.

Discount Rate

The discount rate used to measure the total pension liability per the June 30, 2016 actuarial valuation was 6.75% (7.50% with respect to the total pension liability per the June 30, 2015 actuarial valuation). The projection of cash flows used to determine the discount rate assumed the employers would contribute the actuarially determined contribution rate of projected compensation over the remaining 27-year amortization period of the unfunded actuarial accrued liability. The discount rate determination does not use a municipal bond rate. Projected future benefit payments for all current plan members were projected through 2117.

Note L--Retirement Plans (Continued)

Net Pension Liability, Pension Expense, and Deferred Outflows and Inflows of Resources (Continued)

Sensitivity of the Authority's Estimated Proportionate Share of the Collective Net Pension Liability to Changes in the Discount Rate

The following table presents the Authority's estimated proportionate share of the collective net pension liability as of June 30, 2017 calculated using the discount rate of 6.75%, as well as what the Authority's estimated proportionate share of the collective net pension liability would be if it were calculated using a discount rate that is one percentage point lower (5.75%) or one percentage point higher (7.75%) than the current discount rate.

| | 1.00% Current | | 1.00% |
|---|----------------|----------------|----------------|
| | Decrease | Discount Rate | Increase |
| | <u>(5.75%)</u> | <u>(6.75%)</u> | <u>(7.75%)</u> |
| Authority's estimated proportionate share | | | |
| of the collective net pension liability | \$ 10,523,000 | \$ 9,341,000 | \$ 8,347,000 |

Liability to KERS

At June 30, 2017 and 2016, the liability to KERS, which represents the amount of employer contributions required to be funded as of year-end, totals \$39,607 and \$34,446, respectively. Such amounts are included within accrued payroll expenses per the accompanying statements of net position.

Note M--Commitments

As of June 30, 2017, the Authority's Committee Members had approved loans and grants totaling approximately \$4,720,000 for which funds had yet to be disbursed.

Note N--Conduit Debt

As indicated in Note A, the Authority has acted as the issuing agent for Kentucky Economic Development Finance Authority Revenue Bonds in accordance with the statutes regarding the issuance of Industrial Revenue Bonds and Taxable Economic Development Revenue Bonds. Such bonds do not constitute a general debt, liability, or moral obligation of the Authority. Accordingly, the accompanying financial statements do not include any assets or liabilities related to the issuance of these bonds. Through June 30, 2017, the Authority has acted as the issuing agent for approximately \$4,600,000,000 of Kentucky Economic Development Finance Authority Revenue Bonds (those bonds with outstanding balances as of year-end). As of June 30, 2017, the balances outstanding on these bonds total approximately \$3,200,000,000.

Note O--Related Party Transactions

Grants expense for the year ended June 30, 2017 includes a \$15,000,000 grant from High-Tech Construction and Investment Pools to the Kentucky Economic Development Partnership, the sole member of Commonwealth Seed Capital, LLC (CSC). CSC makes debt and/or equity investments in Kentucky-based companies (including "fund-of-fund" investments which invest in such Kentucky-based companies). The source of the grant funding is proceeds from bonds issued by the State Property and Buildings Commission (see Note J with respect to net payments to/from the Commonwealth, a non-operating revenue (expense) per the accompanying statements of revenues, expenses, and changes in net position).

The Authority received the benefit of accounting and administrative services, utilities, and office space from the Cabinet during fiscal years 2017 and 2016 for which no fees were assessed.

Note P--Risk Management

The Authority is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; and errors and omissions. The Authority utilizes the Commonwealth of Kentucky's Risk Management Fund to cover the exposure to these potential losses. The Commonwealth's CAFR should be referred to for additional disclosures related to the Risk Management Fund.

Note Q--Reclassifications

Certain amounts for 2016 have been reclassified to conform with the 2017 presentation. These reclassifications had no effect on the previously reported 2016 change in net position or total net position as of June 30, 2016.

Note R--Recently Issued Pronouncements

In June 2015, GASB issued Statement No. 75, Accounting and Financial Reporting for Postemployment Benefits Other Than Pensions (Statement No. 75). Statement No. 75 establishes accounting and financial reporting requirements for governments whose employees are provided postemployment benefits other than pensions (OPEB). Statement No. 75 establishes standards for measuring and recognizing liabilities, deferred outflows and inflows of resources, and expenses/expenditures. For defined benefit OPEB, Statement No. 75 identifies the methods and assumptions that should be used to project benefit payments, discount projected benefit payments to their actuarial present value, and attribute that present value to periods of employee service. In addition, Statement No. 75 also addresses the related disclosure and required supplementary information requirements. The provisions of Statement No. 75 are effective for the fiscal year ending June 30, 2018. The Authority is currently evaluating the impact, if any, the adoption of this pronouncement will have.

Kentucky Economic Development Finance Authority Schedules of the Authority's Estimated Proportionate Share of the Collective Net Pension Liability and Related Ratios Based on the Authority's Participation in the KERS Years ended June 30, 2017, 2016, and 2015

| | 2017 | | 2016 | | | 2015 |
|---|------------------|---------|------------------|-------------|-------|-------------|
| Total collective net pension liability for the Kentucky Employees Retirement System (KERS) non-hazardous employees | \$11,399,489,000 | | \$10,031,890,000 | | \$ 8. | 971,820,000 |
| Authority's estimated portion (percentage) of the total collective net pension liability | | 0.08% | | 0.07% | | 0.05% |
| Authority's estimated portion (amount) of the total collective net pension liability | \$ 9,3 | 341,000 | \$ | 7,492,000 | \$ | 4,632,000 |
| Authority's estimated portion of the covered employees payroll | \$ 1,3 | 336,000 | \$ | 1,153,000 | \$ | 814,000 |
| Authority's estimated proportionate share of the total collective net pension liability as a percentage of the Authority's estimated portion of the covered employees payroll | | 699% | | 650% | | 569% |
| KERS' non-hazardous employees total fiduciary net position | \$ 1,980,2 | 292,000 | \$ 2, | 327,782,000 | \$ 2. | 578,290,000 |
| KERS' non-hazardous employees total pension liability | \$13,379,781,000 | | \$12,359,672,000 | | \$11. | 550,110,000 |
| KERS' non-hazardous employees total fiduciary net position as a percentage of the total pension liability | | 15% | | 19% | | 22% |

Kentucky Economic Development Finance Authority Schedules of the Authority's Contributions Based on the Authority's Participation in the KERS Years ended June 30, 2017, 2016, and 2015

| | 2017 | 2016 | 2015 |
|---|-----------------|-----------------|-----------------|
| Actuarially determined contribution amount | \$ 420,000 | \$ 390,000 | \$ 269,000 |
| Contribution amount in relation to the actuarially determined contribution amount | 420,000 | 390,000 | 153,000 |
| Excess (deficiency) | \$ | \$ | \$ (116,000) |
| Authority's estimated portion of the covered employees payroll | \$ 1,336,000 | \$ 1,153,000 | \$ 814,000 |
| Contribution amount as a percentage of the Authority's estimated portion of the covered employees payroll | 31% | 34% | 19% |

Kentucky Economic Development Finance Authority Note to the Required Supplemental Information Years ended June 30, 2017, 2016, and 2015

Actuarial valuation date June 30, 2016, 2015, and 2014, respectively

Actuarial cost method Entry age

Amortization method Level of percentage of payroll, closed

Remaining amortization period 27, 28, and 29 years, respectively

Asset valuation method 5-year smoothed market

Inflation 3.25%, 3.25%, and 3.50%, respectively

Projected salary increases 4.00%, 4.00%, and 4.50%, average, including inflation,

respectively

Investment rate of return 6.75%, 7.50%, and 7.75%, net of investment expense,

including inflation, respectively



Independent Auditor's Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with *Government Auditing Standards*

To the Committee Members Kentucky Economic Development Finance Authority Frankfort, Kentucky

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States, the financial statements of the Kentucky Economic Development Finance Authority as of and for the year ended June 30, 2017, and the related notes to the financial statements, which collectively comprise the Kentucky Economic Development Finance Authority's basic financial statements, and have issued our report thereon dated August 29, 2017.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Kentucky Economic Development Finance Authority's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Kentucky Economic Development Finance Authority's internal control. Accordingly, we do not express an opinion of the effectiveness of the Kentucky Economic Development Finance Authority's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected, on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Kentucky Economic Development Finance Authority's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Mountjoy Chilton Medley LLP

Independent Auditor's Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with *Government Auditing Standards* (Continued)

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the result of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Mountjoy Chilton Medley LLP

Munty Childen Midly LLP

Louisville, Kentucky August 29, 2017 Kentucky Economic Development Finance Authority Schedule of Findings June 30, 2017

Schedule of Auditor's Results

We have issued an unmodified opinion, dated August 29, 2017, on the financial statements of the Kentucky Economic Development Finance Authority as of and for the year ended June 30, 2017.

Our audit disclosed no instances of noncompliance which are material to the Kentucky Economic Development Finance Authority's financial statements.

Findings Relating to the Financial Statements

Our audit disclosed no findings which are required to be reported in accordance with *Government Auditing Standards*.

Kentucky Economic Development Finance Authority Schedule of Prior Audit Findings and Their Resolution June 30, 2017

The audit as of and for the year ended June 30, 2016 disclosed no findings which were required to be reported in accordance with *Government Auditing Standards*.