
Bluegrass State Skills Corporation

Board of Directors Meeting

December 4, 2019



Bluegrass State Skills Corporation

AGENDA



The Bluegrass State Skills Corporation
Board of Directors Meeting
Cabinet for Economic Development
300 West Broadway
Frankfort, Kentucky
AGENDA
December 4, 2019

Call to Order
Notification of Press
Roll Call

Minutes

Wednesday, September 25, 2019

Reports

Tonya Lee

Financial Report

GIA Applications

Zach Lawrence/Kate McCane

Royster's Machine Shop, LLC

GIA Applications

Jason Neal/Christy Wingate

Bryant & Sons, Inc.

Victor Enterprises, Inc.

GIA Applications

Elizabeth Bishop/Christy Wingate

Bluegrass Training Consortium, Inc.

Kentucky Alliance Training Consortium, Inc.

GIA Applications

Martin David-Jacobs/Kate McCane

KMG Fabrication, Inc.

GIA Applications

Elizabeth Bishop/Christy Wingate

Balluff, Inc.

Mubea Tailor Rolled Blanks, LLC

Ferrara Candy Company dba Ferrara Snacks LLC

STIC Applications

Martin David-Jacobs/Kate McCane

Lantech.com, LLC

Martinrea Heavy Stampings Inc

Monument Chemical Kentucky, LLC

W. Frank Harshaw and Associates, Inc.

STIC Applications

Elizabeth Bishop/Christy Wingate

Hitachi Automotive Systems Americas, Inc.

Lakeshore Equipment Company dba Lakeshore Learning Materials

GIA Commitment Applications

Elizabeth Bishop/Christy Wingate

Precision, Inc.

Metropolitan College Tax Credit

Christy Wingate

United Parcel Service (UPS)

New Business

Randy Fox / Sarah Butler

BSSC Annual Report

Next Board Meeting

Ellen Felix

January 29, 2019

Adjournment

Randy Fox

Bluegrass State Skills Corporation

MINUTES



**Bluegrass State Skills Corporation Board of Directors Meeting
Kentucky Cabinet for Economic Development,
300 West Broadway, Frankfort, Kentucky 40601
September 25, 2019 – 1:00 PM**

Members present – Brenda Bankston, Rita Combs-Sterrett, Randy Fox, Eston Glover, John Kuzuoka, Carl Lay, Tom Lund and Jeff Whitehead.

Proxies present – Katie Smith, Proxy for Interim Secretary Vivek Sarin; Jeff Smith, Proxy for Secretary David Dickerson; Greg Rush, Proxy for Dr. Aaron Thompson; Donna Davis, Proxy for Dr. Jay Box.

Members absent – Commissioner Lana Gordon, Secretary Derrick Ramsey and Torsten Langguth.

CED Staff present – Tim Back, Elizabeth Bishop, Jessica Burke, Beka Burton, Sarah Butler, Brittany Cox, Martin David-Jacobs, Dunmire Danielle, Ellen Felix, James Kirk, Zachary Lawrence, Tonya Lee, Kate McCane, Kristina Slattery, Jason Neal and Christy Wingate.

Guests present – Joey Lawhorn, HR Manager, Framebridge, Inc., Richmond. Auditor's Representatives; Todd Hamilton CPA Principal with Mountjoy Chilton Medley LLP, Louisville

Call to Order – Randy Fox

Roll Call – Ellen Felix

Notification of Press – Ellen Felix

Randy Fox, Chairman, received verification that the media had been notified of the BSSC Board of Directors meeting.

Audit Report - Todd Hamilton CPA Principal with Mountjoy Chilton Medley LLP, Louisville

Mr. Todd Hamilton presented to the BSSC Board the Communications Report, and the Independent Auditors Report of the Financial Statements dated June 30, 2019.

Mr. Hamilton stated the audit disclosed no instances of noncompliance and no findings, which are required to be reported in accordance with Government Auditing Standards, with regard to the BSSC's financial statements for the year ending June 30, 2019.

Approval of the Audit Report:

Mr. Randy Fox entertained a motion to accept the Audit Report, moved by Eston Glover and seconded by Carl Lay. Motion carried.

Approval of Minutes – Randy Fox

A motion was made by Tom Lund and seconded by John Kuzuoka to approve the July 31, 2019 minutes. Motion carried.

Approval of Financial Report – Tonya Lee

Brenda Bankston made a motion to approve the Financial Report for September 25, 2019. Rita Combs-Sterrett seconded the motion. Motion carried.

Applications for Review – Sarah Butler

BSSC Staff – Zach Lawrence/Kate McCane recommended the following Grant-in-Aid (GIA) applications to the BSSC Board for approval:

G20-22669 – STOBBER Drives, Inc., Maysville	\$ 75,000.00
G20-22635 – Metalsa Structural Products, Inc., Owensboro	\$ 75,000.00
G20-22708 – Northern KY Machine, Inc., Florence	\$ 24,000.00

A motion was made by Carl Lay to approve these applications. Tom Lund seconded the motion. Motion carried.

BSSC Staff – Martin David-Jacobs/Christy Wingate recommended the following Grant-In-Aid (GIA) applications to the BSSC Board for approval:

G20-22693 – Creative Realities, Inc., Louisville	\$ 75,000.00
G20-22702 – Atkore Plastic Pipe Corporation, Louisville	\$ 34,885.00

A motion was made by Brenda Bankston to approve these applications. John Kuzuoka seconded the motion. Motion carried.

BSSC Staff – Elizabeth Bishop/Kate McCane recommended the following Grant-In-Aid (GIA) applications to the BSSC Board for approval:

G20-22634 – Mubea North-America Shared Services, Inc., Florence	\$ 75,000.00
G20-22632 – The Corken Steel Products Company, Florence	\$ 75,000.00
G20-22610 – Continental Building Products Operating Company, LLC, Silver Grove	\$ 75,000.00

A motion was made by Rita Combs-Sterrett to approve these applications. Eston Glover seconded the motion. Mr. John Kuzuoka abstained. Motion carried.

BSSC Staff – Zach Lawrence/Kate McCane recommended the following Skills-Training-Investment-Credit (STIC) application to the BSSC Board for approval:

T20-22704 – Unique-Prescotech, Louisville	\$ 18,500.00
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A motion was made by Carl Lay to approve this application. Brenda Bankston seconded the motion. Motion carried.

BSSC Staff – Martin David-Jacobs/Christy Wingate recommended the following Skills-Training-Investment-Credit (STIC) applications to the BSSC Board for approval:

T20-22686 – Airlines Reporting Corporation, Louisville	\$ 27,334.00
T20-22670 – Stelised, Inc., Simpsonville	\$ 25,500.00

A motion was made by Eston Glover to approve these applications. Tom Lund seconded the motion. Motion carried.

BSSC Staff – Elisabeth Bishop/Kate McCane recommended the following Skills-Training-Investment-Credit (STIC) application to the BSSC Board for approval:

T20-22677 – Framebridge, Inc., Richmond	\$ 75,000.00
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A motion was made by Rita Combs-Sterrett to approve this application. Tom Lund seconded the motion. Motion carried.

BSSC Staff – Kristina Slattery/Christy Wingate recommended the following Commitment Grant-in-Aid applications to the BSSC Board for approval:

G20-22678 – El Toro, LLC, Louisville	\$ 200,000.00
G20-22679 – El Toro, LLC, Louisville	\$ 50,000.00
G20-22709 – Phoenix Paper Wickliffe LLC, Wickliffe	\$ 102,500.00
G20-22710 – Phoenix Paper Wickliffe LLC, Wickliffe	\$ 200,000.00
G20-22711 – Bendix Spicer Foundation Brake LLC, Bowling Green	\$ 188,000.00

A motion was made by Carl Lay to approve these applications. John Kuzuoka seconded the motion. Motion carried.

BSSC Staff - Tim Back recommended 1 Skills-Training-Investment-Credit (STIC) Resolution for Final Approval.

T18-21952 – W. Frank Harshaw and Associates, Inc., Louisville	\$ 69,123.46
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A motion was made by Tom Lund, and seconded by Brenda Bankston to approve this project for final approval. Motion carried.

New Business

Nomination for new BSSC Executive Committee Board Secretary – Randy Fox

Since Ms. Doris Moody resigned from the BSSC Executive Committee and Ms. Bankston was voted to replace the Vice Chair position, the BSSC Executive Board had a vacant Secretary position. Mr. Randy Fox nominated Mr. John Kuzuoka as the new BSSC Secretary for the Executive Committee.

A motion was made by Randy Fox to propose this nomination and Rita Combs-Sterrett second the motion. Motion carried.

Next Board Meeting – Ellen Felix

The next meeting of the Bluegrass State Skills Corporation Board of Directors will be held on December 4, 2019, at 1:00 p.m. at the Cabinet for Economic Development, Old Capitol Annex, 1st Floor Conference Room, 300 West Broadway, Frankfort, Kentucky.

Adjournment – Randy Fox

A motion to adjourn the meeting was made by Tom Lund and second by Carl Lay.
Motion carried.

Sincerely submitted,

A handwritten signature in blue ink, appearing to read "S. Butler", written over a horizontal line.

Sarah C. Butler

Director, Incentive Administration Division

Bluegrass State Skills Corporation

FINANCIAL REPORT



BSSC FUNDS REPORT

11/25/2019

RESOURCES AVAILABLE

Regular Appropriation	4,311,800
Continued Appropriation	4,851,796
HB265 -2012 Session Add'l Funds Available*	1,879,000
OET Rapid Response Funds Carry Forward	1,367,155
TOTAL RESOURCES	12,409,751

EXPENDITURES YTD

BSSC Funds	760,104
OET Rapid Response Funds	562,486
Total Expenditures as of 11/25/19	1,322,590

OBLIGATIONS REMAINING

Regular/Commitment/OET Grants	7,093,308
Commitments	197,500
Proposals	0
TOTAL OBLIGATIONS	7,290,808

TOTAL FUNDS AVAILABLE	3,796,354
FOR ADDITIONAL OBLIGATIONS THIS FISCAL YEAR	

Secretary's Funds	1,308,800
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Regular Grant Funds	2,347,729
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OET Rapid Response Funds	139,826
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TOTAL FUNDS AVAILABLE	3,796,354
FOR ADDITIONAL OBLIGATIONS THIS FISCAL YEAR	

*\$9,500,000 lapsed to General Fund, per HB 265, 2012 Session.

Two draws were made in FY 2013 of \$1,200,000 and \$600,000.

One draw was made in FY 2015 of \$750,000.

Two draws were made in FY 2018 for \$2,950,000 and \$457,400

One draw was made in FY 2019 of \$1,663,600

BSSC FUNDS REPORT

11/25/2019

Base Amount	\$	579,169
Recaps (Oct/Nov)	\$	<u>31,053</u>
Amount available for December 2019 Board Meeting	\$	610,222

Bluegrass State Skills Corporation

APPLICATIONS - GIA



Grant-In-Aid (GIA) Projects

December 2019

<u>Score</u>	<u>Qualified Company</u>	<u>City</u>	<u>Number of Trainees</u>	<u>Incentive Amount</u>
86	Royster's Machine Shop, LLC	Henderson	47	\$75,000
85	Bryant & Sons, Inc.	Cave City	32	\$64,000
85	Kentucky Alliance Training Consortium, Inc.	Georgetown	705	\$75,000
85	Bluegrass Training Consortium, Inc.	Georgetown	110	\$75,000
82	Balluff, Inc.	Florence	80	\$72,801
82	Victor Enterprises, Inc.	Paducah	8	\$16,000
81	KMG Fabrication, Inc.	Shepherdsville	535	\$75,000
80	Mubea Tailor Rolled Blanks, LLC	Florence	140	\$75,000
80	Ferrara Candy Company dba Ferrara Snacks LLC	Florence	205	\$75,000
9		Total	1862	\$602,801

Note: The Grant-In-Aid amount will be equal to \$2,000 per trainee, not to exceed the maximum approved amount of \$75,000 per company location for each fiscal year.

Regular Grant Fund Balance	\$2,346,071
Recaptured Amount	\$31,053
2018 FY Projected/Approved Grants	(\$602,801)
Remaining Regular Grant Funds	<u>\$1,774,323</u>

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS**

BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT

Date: December 4, 2019
Company: Royster's Machine Shop, LLC
City: Henderson **County:** Henderson
Industry Sector: Manufacturing **BSSC #:** G20-22773
Bus. Devp. Contact: Z. Lawrence **OFS Staff:** K. McCane

Training Description:

Royster's Machine Shop, LLC is general machining manufacturer. The training plan includes OSHA, safety, ISO:9000 and quality issues training as well as training on Esprit CNC programming software. Training will also include customer quality and inspection requirements, apprenticeship classes, and training on new equipment.

Training Details:

	Total Costs	50% of Total Costs
Classroom/OJT - In-House	\$ 74,494	\$ 37,247
Classroom/OJT - Consultant/Educational Institution	\$ 80,120	\$ 40,060
Instructional Materials & Supplies	\$ -	\$ -
Total Costs	\$ 154,614	\$ 77,307

Number of Trainees

47

Employment & Wage Information:

Existing Employment	Projected New Employees
47	2

Average Hourly Wage	Total Hourly Compensation
\$ 24.00	\$ 25.82

Requirements:

Total Hourly Compensation: \$12.51
 Base Hourly Wage: \$10.88

BSSC Grant Recommended for Approval

\$75,000

Application Score

86

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS**

BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT

Date: December 4, 2019

Company: Bryant & Sons, Inc.

City: Cave City

County: Barren

Industry Sector: Manufacturing

BSSC #: G20-22767

Bus. Devp. Contact: J. Neal

OFS Staff: C. Wingate

Training Description:

Bryant & Sons, Inc. is a processor of industrial hemp to manufacture CBD. The training on the application includes Excel training, extraction equipment training, safety training, cryochiller training, leadership training, and distillation training.

Training Details:

Classroom/OJT - In-House
Classroom/OJT - Consultant/Educational Institution
Instructional Materials & Supplies
Total Costs

Total Costs	50% of Total Costs
\$ 130,779	\$ 65,389
\$ -	\$ -
\$ -	\$ -
\$ 130,779	\$ 65,389

Number of Trainees

32

Employment & Wage Information:

Existing Employment	Projected New Employees
15	20

Average Hourly Wage	Total Hourly Compensation
\$ 11.63	\$ 13.09

Requirements:

Total Hourly Compensation: \$12.51
Base Hourly Wage: \$10.88

BSSC Grant Recommended for Approval

\$64,000

Application Score

85

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS**

BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT

Date: December 4, 2019
Company: Victor Enterprises, Inc.
City: Paducah **County:** McCracken
Industry Sector: Manufacturing **BSSC #:** G20-22756
Bus. Devp. Contact: J. Neal **OFS Staff:** C. Wingate

Training Description:

Victor Enterprises, Inc. specializes in general machine work, small to medium production runs, and medium to heavy machining in the areas of turning, horizontal boring and milling, vertical boring, turning, drilling and tapping. The training plan consists of Internal Auditor Training, Implementation Training and training that utilizes "Best Practices" to identify, vet and implement growth opportunities.

Training Details:

	Total Costs	50% of Total Costs
Classroom/OJT - In-House	\$ 1,533	\$ 766
Classroom/OJT - Consultant/Educational Institution	\$ 61,333	\$ 30,666
Instructional Materials & Supplies	\$ -	\$ -
Total Costs	\$ 62,866	\$ 31,433

Number of Trainees

8

Employment & Wage Information:

Existing Employment	Projected New Employees
8	1

Average Hourly Wage	Total Hourly Compensation
\$ 23.60	\$ 27.89

Requirements:

Total Hourly Compensation: \$12.51
 Base Hourly Wage: \$10.88

BSSC Grant Recommended for Approval

\$16,000

Application Score

82

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS**

BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT

Date: December 4, 2019
Company: Bluegrass Training Consortium, Inc.
City: Georgetown **County:** Scott
Industry Sector: Consortia **BSSC #:** G20-22783
Bus. Devp. Contact: E. Bishop **OFS Staff:** C. Wingate

Training Description:

The training plan for the Bluegrass Training Consortium (BTC) members includes continuous improvement, Lean Manufacturing, ISO, project management, growth and 5S. Growth and other manufacturing needs identified by the BTC manufacturing Board and members. The training will involve multiple small and micro-sized manufacturers sharing trainers time and resources allowing the members to share the costs of training.

Training Details:

	Total Costs	50% of Total Costs
Classroom/OJT - In-House	\$ -	\$ -
Classroom/OJT - Consultant/Educational Institution	\$ 239,686	\$ 119,843
Instructional Materials & Supplies	\$ -	\$ -
Total Costs	\$ 239,686	\$ 119,843

Number of Trainees 110

Employment & Wage Information:
(Average of All Member Companies)

Existing Employment	Projected New Employees
74	0

Average Hourly Wage	Total Hourly Compensation
\$ 23.26	\$ 32.06

Requirements:

Total Hourly Compensation: \$12.51
 Base Hourly Wage: \$10.88

BSSC Grant Recommended for Approval \$75,000

Application Score 85

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS**

BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT

Date: December 4, 2019
Company: Kentucky Alliance Training Consortium, Inc.
City: Georgetown **County:** Scott
Industry Sector: Consortia **BSSC #:** G20-22782
Bus. Devp. Contact: E. Bishop **OFS Staff:** C. Wingate

Training Description:

Training to be provided to Kentucky Alliance Training Consortium, Inc. (KyATC) members in continuous improvement, ISO, growth and other manufacturing needs identified by the KyATC manufacturing Board and members. Types of training include Lean Manufacturing, ISO, project management, Growth and 5S. Multiple small and micro-sized manufacturers sharing trainers' time and resources allows the members to share the costs of training.

Training Details:

	Total Costs	50% of Total Costs
Classroom/OJT - In-House	\$ -	\$ -
Classroom/OJT - Consultant/Educational Institution	\$ 222,874	\$ 111,437
Instructional Materials & Supplies	\$ -	\$ -
Total Costs	\$ 222,874	\$ 111,437

Number of Trainees 705

Employment & Wage Information:
(Average of All Member Companies)

Existing Employment	Projected New Employees
56	0

Average Hourly Wage	Total Hourly Compensation
\$ 18.59	\$ 27.82

Requirements:

Total Hourly Compensation: \$12.51
 Base Hourly Wage: \$10.88

BSSC Grant Recommended for Approval **\$75,000**

Application Score **85**

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS**

BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT

Date: December 4, 2019
Company: KMG Fabrication, Inc.
City: Shepherdsville **County:** Bullitt
Industry Sector: Manufacturing **BSSC #:** G20-22739
Bus. Devp. Contact: M. David-Jacobs **OFS Staff:** K. McCane

Training Description:

KMG Fabrications, Inc. is a manufacturer of commercial bus components. The training application includes in-house training of company specific training to onboard a variety of roles, including direct and indirect production employees, material handling groups, quality employees, engineering, human resources, and administrators. The training will also include educational and institutional training for programmers, machine operators, assemblers QA, and ME. Examples include First Aid Training, Machine Programming Training, Machine Operator Training and Maintenance Training.

Training Details:

	Total Costs	50% of Total Costs
Classroom/OJT - In-House	\$ 253,055	\$ 126,528
Classroom/OJT - Consultant/Educational Institution	\$ 169,620	\$ 84,810
Instructional Materials & Supplies	\$ 7,500	\$ 3,750
Total Costs	\$ 430,175	\$ 215,088

Number of Trainees

535

Employment & Wage Information:

Existing Employment	Projected New Employees
342	199

Average Hourly Wage	Total Hourly Compensation
\$ 19.46	\$ 24.56

Requirements:

Total Hourly Compensation: \$12.51
 Base Hourly Wage: \$10.88

BSSC Grant Recommended for Approval

\$75,000

Application Score

81

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS**

BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT

Date: December 4, 2019
Company: Balluff, Inc.
City: Florence **County:** Kenton
Industry Sector: Manufacturing **BSSC #:** G20-22738
Bus. Devp. Contact: E. Bishop **OFS Staff:** C. Wingate

Training Description:

Balluff, Inc. is a fourth generation, family-run business manufacturing sensors for industrial automation. The training will consist of product training, soft skilled sessions, quality management and LEAN initiatives as well as strengths finders and emotional intelligence training.

Training Details:

	Total Costs	50% of Total Costs
Classroom/OJT - In-House	\$ 145,603	\$ 72,801
Classroom/OJT - Consultant/Educational Institution	\$ -	\$ -
Instructional Materials & Supplies	\$ -	\$ -
Total Costs	\$ 145,603	\$ 72,801

Number of Trainees

80

Employment & Wage Information:

Existing Employment	Projected New Employees
80	5

Average Hourly Wage	Total Hourly Compensation
\$ 30.50	\$ 54.00

Requirements:

Total Hourly Compensation: \$12.51
 Base Hourly Wage: \$10.88

BSSC Grant Recommended for Approval

\$72,801

Application Score

82

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS**

BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT

Date: December 4, 2019
Company: Mubea Tailor Rolled Blanks, LLC
City: Florence **County:** Boone
Industry Sector: Manufacturing **BSSC #:** G20-22636
Bus. Devp. Contact: E. Bishop **OFS Staff:** C. Wingate

Training Description:

Mubea Tailor Rolled Blanks, LLC is a manufacturer of rolled steel coils for automotive parts. The training on the application includes maintenance, operation of machines and cross training between positions.

Training Details:

	Total Costs	50% of Total Costs
Classroom/OJT - In-House	\$ 160,402	\$ 80,201
Classroom/OJT - Consultant/Educational Institution	\$ -	\$ -
Instructional Materials & Supplies	\$ -	\$ -
Total Costs	\$ 160,402	\$ 80,201

Number of Trainees

140

Employment & Wage Information:

Existing Employment	Projected New Employees
160	50

Average Hourly Wage	Total Hourly Compensation
\$ 19.74	\$ 25.66

Requirements:

Total Hourly Compensation: \$12.51
 Base Hourly Wage: \$10.88

BSSC Grant Recommended for Approval

\$75,000

Application Score

80

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS**

BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT

Date: December 4, 2019
Company: Ferrara Candy Company dba Ferra Snacks LLC
City: Florence **County:** Boone
Industry Sector: Manufacturing **BSSC #:** G20-22676
Bus. Devp. Contact: E. Bishop **OFS Staff:** C. Wingate

Training Description:

Ferrara Candy Company dba Ferra Snacks LLC is a cookie manufacturer producing brands such as Keebler Fudge Stripes, Famous Amos and Chips Deluxe. The application includes training in core value training, machine operator training, leadership, soft skills, MS Office, Lean Manufacturing and safety training.

Training Details:

	Total Costs	50% of Total Costs
Classroom/OJT - In-House	\$ 407,060	\$ 203,530
Classroom/OJT - Consultant/Educational Institution	\$ 14,615	\$ 7,308
Instructional Materials & Supplies	\$ -	\$ -
Total Costs	\$ 421,675	\$ 210,837

Number of Trainees

205

Employment & Wage Information:

Existing Employment	Projected New Employees
205	21

Average Hourly Wage	Total Hourly Compensation
\$ 25.84	\$ 36.00

Requirements:

Total Hourly Compensation: \$12.51
 Base Hourly Wage: \$10.88

BSSC Grant Recommended for Approval

\$75,000

Application Score

80

Bluegrass State Skills Corporation

APPLICATIONS - STIC



**Skills Training Investment Credit (STIC) Projects
December 2019**

Score	Eligible Company	City	Number of Trainees	Incentive Amount
77	Martinrea Heavy Stampings, Inc	Shelbyville	158	\$75,000
74	Lantech.com, LLC	Louisville	371	\$75,000
74	W. Frank Harshaw and Associates, Inc.	Louisville	193	\$75,000
72	Monument Chemical Kentucky, LLC	Brandenburg	75	\$75,000
71	Hitachi Automotive Systems Americas, Inc.	Harrodsburg	82	\$75,000
68	Lakeshore Equipment Company dba Lakeshore Learning Materials	Midway	87	\$75,000
6			966	\$450,000

FY 2019-20 Tax Credit Limit	\$ 2,500,000
Current FY Projected/ Approved Credits	\$ 1,238,820
Remaining Tax Credits	\$ 1,261,180

Note: The tax credit amount will be equal to \$500 per employee, not to exceed the maximum approved tax credit of \$75,000 per company for each fiscal year. Per KRS 154.12-207, the maximum amount of credits that may be committed in each state fiscal year shall be capped at \$2,500,000.

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS**

BSSC SKILLS TRAINING INVESTMENT CREDIT REPORT

Date: December 4, 2019
Company: Lantech.com, LLC
City: Louisville **County:** Jefferson
Industry Sector: Manufacturing **BSSC #:** T20-22771
Bus. Devp. Contact: M. David-Jacobs **OFS Staff:** K. McCane

Training Description:

Lantech.com, LLC invented the first rotary stretch wrapping machine and has evolved into a leading manufacturer of packaging and material handling machinery to clients worldwide. The proposed training plan includes training on topics such as Spray and Pulse Welding Certification, Lean Awareness and Principles, Performance Feedback, and New Associate skills training.

Training Details:

Classroom/OJT - In-House
 Classroom/OJT - Consultant/Educational Institution
 Instructional Materials & Supplies
Total Costs

	Total Costs	50% of Total Costs
	\$ 438,288	\$ 219,144
	\$ -	\$ -
	\$ -	\$ -
	\$ 438,288	\$ 219,144

Number of Trainees

371

Employment & Wage Information:

Existing Employment	Projected New Employees
371	2

Average Hourly Wage	Total Hourly Compensation
\$ 28.00	\$ 32.20

Requirements:

Total Hourly Compensation: \$12.51
 Base Hourly Wage: \$10.88

BSSC Tax Credit Recommended for Approval

\$75,000

Application Score

74

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS**

BSSC SKILLS TRAINING INVESTMENT CREDIT REPORT

Date: December 4, 2019
Company: Martinrea Heavy Stampings Inc
City: Shelbyville **County:** Shelby
Industry Sector: Manufacturing **BSSC #:** T20-22736
Bus. Devp. Contact: M. David-Jacobs **OFS Staff:** K. McCane

Training Description:

Martinrea Heavy Stampings Inc is a metal stamping manufacturer. The training plan will consist of weld repair and weld reliability training, orientation module training and on-boarding.

Training Details:

	Total Costs	50% of Total Costs
Classroom/OJT - In-House	\$ 270,540	\$ 135,270
Classroom/OJT - Consultant/Educational Institution	\$ 57,520	\$ 28,760
Instructional Materials & Supplies	\$ 2,418	\$ 1,209
Total Costs	\$ 330,478	\$ 165,239

Number of Trainees

158

Employment & Wage Information:

Existing Employment	Projected New Employees
840	46

Average Hourly Wage	Total Hourly Compensation
\$ 16.75	\$ 23.00

Requirements:

Total Hourly Compensation: \$12.51
 Base Hourly Wage: \$10.88

BSSC Tax Credit Recommended for Approval

\$75,000

Application Score

77

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS**

BSSC SKILLS TRAINING INVESTMENT CREDIT REPORT

Date: December 4, 2019
Company: Monument Chemical Kentucky, LLC
City: Brandenburg **County:** Meade
Industry Sector: Manufacturing **BSSC #:** T20-22758
Bus. Devp. Contact: M. David-Jacobs **OFS Staff:** K. McCane

Training Description:

Monument Chemical Kentucky, LLC provides custom manufacturing with a focus on distillation and reaction technologies for the largest chemical companies in the world. The application includes training courses in LLS Champion Training, LLS Yellow Belt Training, Yellow Belt to Green Belt, Green Belt to Black Belt, LLS Project Design, LLS White Belt, Design for Lean Sigma, Measurement Systems Assessment, Statistical Process Control, SPC Pilot Support Design Class and Mixtures Design of Experiments.

Training Details:

	Total Costs	50% of Total Costs
Classroom/OJT - In-House	\$ -	\$ -
Classroom/OJT - Consultant/Educational Institution	\$ 152,321	\$ 76,161
Instructional Materials & Supplies	\$ 15,500	\$ 7,750
Total Costs	\$ 167,821	\$ 83,911

Number of Trainees

75

Employment & Wage Information:

Existing Employment	Projected New Employees
215	15

Average Hourly Wage	Total Hourly Compensation
\$ 28.00	\$ 47.65

Requirements:

Total Hourly Compensation: \$12.51
 Base Hourly Wage: \$10.88

BSSC Tax Credit Recommended for Approval

\$75,000

Application Score

72

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS**

BSSC SKILLS TRAINING INVESTMENT CREDIT REPORT

Date: December 4, 2019
Company: W. Frank Harshaw and Associates, Inc.
City: Louisville **County:** Jefferson
Industry Sector: National/Regional Headquarters **BSSC #:** T20-22744
Bus. Devp. Contact: M. David-Jacobs **OFS Staff:** K. McCane

Training Description:

W. Frank Harshaw and Associates, Inc. is a professional service company in the heating and air industry. The training plan includes HR training, SDS training, construction financial management association training, Trane Corporate training, training for Account Managers as well as IT training.

Training Details:

Classroom/OJT - In-House
 Classroom/OJT - Consultant/Educational Institution
 Instructional Materials & Supplies
Total Costs

	Total Costs	50% of Total Costs
\$	22,821	\$ align="right">11,410
\$	232,451	\$ align="right">116,226
\$	-	\$ align="right">-
\$	255,272	\$ align="right"> 127,636

Number of Trainees

193

Employment & Wage Information:

Existing Employment	Projected New Employees
193	10

Average Hourly Wage	Total Hourly Compensation
\$ align="right">33.56	\$ align="right">43.63

Requirements:

Total Hourly Compensation: \$12.51
 Base Hourly Wage: \$10.88

BSSC Tax Credit Recommended for Approval

\$75,000

Application Score

74

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS**

BSSC SKILLS TRAINING INVESTMENT CREDIT REPORT

Date: December 4, 2019
Company: Hitachi Automotive Systems Americas, Inc.
City: Harrodsburg **County:** Mercer
Industry Sector: Manufacturing **BSSC #:** T20-22780
Bus. Devp. Contact: E. Bishop **OFS Staff:** C. Wingate

Training Description:

Hitachi Automotive Systems Americas, Inc. manufactures and supplies products to the automotive market. The training plan includes Microsoft Excel, Problem Solving, Onboarding for New Hires, a PMP Certification Prep Course and Management Development Training.

Training Details:

	Total Costs	50% of Total Costs
Classroom/OJT - In-House	\$ 116,395	\$ 58,197
Classroom/OJT - Consultant/Educational Institution	\$ 45,541	\$ 22,771
Instructional Materials & Supplies	\$ -	\$ -
Total Costs	\$ 161,936	\$ 80,968

Number of Trainees 82

Employment & Wage Information:

Existing Employment	Projected New Employees
2,011	5

Average Hourly Wage	Total Hourly Compensation
\$ 21.13	\$ 27.54

Requirements:

Total Hourly Compensation: \$12.51
 Base Hourly Wage: \$10.88

BSSC Tax Credit Recommended for Approval **\$75,000**

Application Score 71

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS**

BSSC SKILLS TRAINING INVESTMENT CREDIT REPORT

Date: December 4, 2019
Company: Lakeshore Equipment Company dba Lakeshore Learning Materials
City: Midway **County:** Woodford
Industry Sector: Nonretail Service or Technology **BSSC #:** T20-22761
Bus. Devp. Contact: E. Bishop **OFS Staff:** C. Wingate

Training Description:

Lakeshore Equipment Company dba Lakeshore Learning Materials is a distributor of educational materials and classroom supplies. The training plan includes classroom trainings, on-the-job training, certification training, train-the-trainer training and travel, entry level and skill upgrade training, new hire/onboarding training, policy and procedures training and safety training as well as various soft skill training.

Training Details:

	Total Costs	50% of Total Costs
Classroom/OJT - In-House	\$ 166,496	\$ 83,248
Classroom/OJT - Consultant/Educational Institution	\$ -	\$ -
Instructional Materials & Supplies	\$ -	\$ -
Total Costs	\$ 166,496	\$ 83,248

Number of Trainees 187

Employment & Wage Information:

Existing Employment	Projected New Employees
167	20

Average Hourly Wage	Total Hourly Compensation
\$ 17.00	\$ 20.40

Requirements:

Total Hourly Compensation: \$12.51
 Base Hourly Wage: \$10.88

BSSC Tax Credit Recommended for Approval \$75,000

Application Score 68

Bluegrass State Skills Corporation

APPLICATIONS - COMMITMENT



**Commitment Grant-In-Aid (GIA) Project
December 2019**

Qualified Company	City	of Trainees	Incentive Amount
Precision, Inc.	Maysville	134	\$75,000.00
1 Project	1	134	\$75,000.00

Commitment Balance	\$197,500.00
Current Approved Grant Amount	\$75,000.00
Remaining Commitment Balance	\$122,500.00

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS**

BSSC COMMITMENT GRANT-IN-AID PROJECT REPORT

Date: December 4, 2019

Company: Precision, Inc.

City: Maysville

County: Mason

Industry Sector: Manufacturing

BSSC #: G20-22664

Bus. Devp. Contact: E. Bishop

OFS Staff: C. Wingate

Training Description:

Precision, Inc. is establishing a new manufacturing facility in Maysville, KY. The company will be hiring staff for the new facility from October 2019 through September 2020. Training included on this grant application will include New Hire Orientation, safety, machine specific OJT, welding, fabrication, forklift and production for new employees.

Training Details:

Classroom/OJT - In-House
Classroom/OJT - Consultant/Educational Institution
Instructional Materials & Supplies
Train-the-Trainer Travel
Total Costs

Total Costs	50% of Total Costs
\$ 160,270	\$ 80,135
\$ -	\$ -
\$ -	\$ -
\$ -	\$ -
\$ 160,270	\$ 80,135

Number of Trainees

134

Employment & Wage Information:

Existing Employment	Projected New Employment
1	134

Average Hourly Wage	Total Hourly Compensation
\$ 16.75	\$ 23.50

Requirements:

Total Hourly Compensation: \$12.51
Base Hourly Wage: \$10.88

BSSC Commitment Grant Recommended for Approval

75,000

Bluegrass State Skills Corporation

METROPOLITAN COLLEGE



Metropolitan College Tax Credit Final

United Parcel Service (UPS)

MC-010

Metropolitan College Tax Credit for Final Approval:

\$4,102,364.35

December 4, 2019

The Metropolitan College Tax Credit includes costs for 2257 students who attended the Summer 2018, Fall 2018, Spring 2019 and Summer 2019 semesters. All costs for were billed and paid in 2019. The following are the semester totals including textbooks:

- **Summer 2018** \$ **(117.00)**
- **Fall 2018** \$ **1,911,905.25**
- **Spring 2019** \$ **1,718,354.28**
- **Summer 2019** \$ **438,424.09**

Bluegrass State Skills Corporation

NEW BUSINESS



THINK KENTUCKY
MAKING BUSINESS STRONG. CUTTING RED TAPE.



BLUEGRASS STATE SKILLS CORPORATION

2019 Annual Report



CABINET FOR ECONOMIC DEVELOPMENT

Matthew G. Bevin
Governor

Old Capitol Annex
300 West Broadway
Frankfort, Kentucky 40601
ThinkKentucky.com

Vivek K. Sarin
Interim Secretary

October 2019

The Cabinet for Economic Development (CED) is pleased to present the Fiscal Year 2019 Annual Report of the Bluegrass State Skills Corporation (BSSC). BSSC plays a significant role in keeping Kentucky's business and industry competitive in today's global economy by assisting them in providing financial support for training its workforce.

Through the hard work of the BSSC Board of Directors and staff, the Cabinet has built a strong reputation for providing customized, flexible and industry-driven skills training opportunities, and companies continue to place a high value on the programs offered by BSSC. This past year, the BSSC Board of Directors approved 117 grant-in-aid applications for companies and training consortia for the training benefit to over potentially 20,096 Kentucky-resident employees. In addition, the BSSC Board of Directors also approved tax credit applications for 30 companies to provide support to train over 7,280 Kentucky-resident employees.

In addition, CED continues to work closely with our Kentucky Skills Network partners to provide quality training opportunities to our business clients across the Commonwealth in order to maximize the resources available to help them achieve their workforce development goals. We appreciate the support of Governor Matt Bevin, the Kentucky General Assembly, the Kentucky Economic Development Partnership Board, the Bluegrass State Skills Corporation Board, as well as our many workforce development partners to ensure that Kentucky's workforce is prepared for the jobs of the future.

Sincerely,

Randall D. Fox
Board Chairman
Bluegrass State Skills Corporation

Sarah C. Butler
Director, Incentive Administration Division
Kentucky Cabinet for Economic Development

INTRODUCTION

The Bluegrass State Skills Corporation (BSSC) has built a strong reputation for meeting and exceeding industry needs for customized, flexible and industry-driven skills training. It partners with other employment and training organizations to tailor a comprehensive program of skills training services for new, expanding and existing companies.

The BSSC plays a significant role in keeping Kentucky's business and industry competitive in the global economy by helping provide the necessary workforce training in the following ways:

Acting as a broker by coordinating the resources of skills training providers;

Facilitating the creation of public/private partnerships through education and training programs designed to meet training needs of individual and multiple-company projects, and

Administering any special state appropriation for customized business and industry.

An 18 member board of directors made up of public and private sector officials govern the BSSC. Private-sector representatives comprise more than half of the board membership.

BLUEGRASS STATE SKILLS CORPORATION BOARD OF DIRECTORS FY 2017-2018

BSSC EXECUTIVE COMMITTEE MEMBERS AT LARGE:

BSSC Board Chair

Randall Fox, Senior Partner
Capstone HR Services Inc.
Benton, KY

Tom Lund, Economic Development
Director

Marion County Economic Development
Lebanon, KY

William "Carl" Lay, President
Human Resource Management
Professionals
Retired – VP of Corporate Relations,
Akebono Brake Corporation North
America
Elizabethtown, KY

David Dickerson, Secretary
Proxy – Jeff Smith
Kentucky Dept. of Labor
Frankfort, KY

BSSC Vice Chair

Brenda Bankston, Director of Grants
and Dev.
Big Brothers Big Sisters of Kentucky
Louisville, KY

Lana Gordon, Commissioner of
Workforce Investment,
Education & Workforce Development
Cabinet
Frankfort, KY

Dr. Jay Box, President
*Proxy – Shannon Gilkey, Kris Williams,
Donna Davis*
KCTCS
Versailles, KY

Derrick Ramsey, Secretary
Proxy – Josh Benton, Andy Hightower
Education and Workforce Development Cabinet
Frankfort, KY

BSSC Treasurer

Eston Glover, President/CEO
Pennyrite Rural Electric Coop.
Elkton, KY

Jeff Whitehead
Executive Director
EKCEP, Inc.
Pineville, KY

Dr. Aaron Thompson, Vice President
Proxy: Lee Nimocks, Greg Rush
Council on Postsecondary Education
Frankfort, KY

BSSC Secretary

John Y. Kuzuoka,
LeGrange, KY

Vivek Sarin, Interim Secretary
(Proxy - Katie Smith)
Cabinet for Economic Development
Frankfort, KY

GRANT-IN-AID (GIA)

The Grant-in-Aid (GIA) program provides reimbursement funds to Kentucky's new and expanding companies for skills upgrade training provided to Kentucky-resident employees..

Listed below is a summary of the GIA projects approved during FY 2019 by the BSSC Board of Directors:

During FY 2019, **117** grant-in-aid applications were approved for companies and training consortia for training **20,096** Kentucky-resident employees.

GIA applications in the amount of **\$508,738** for **10** companies were processed by the staff, but were not funded due to the lack of sufficient funds.

GIA net disbursements for skills training projects during FY 2019 totaled \$3,805,786 for the benefit of 55 companies and training consortia for providing training to 25,403 Kentucky-resident employees.

SKILLS TRAINING INVESTMENT CREDIT (STIC)

The Skills Training Investment Credit (STIC) program provides tax credits to offset a portion of approved costs to support skills upgrade training to qualified companies.

Listed below is a summary of the STIC projects approved during FY 2019 by the BSSC Board of Directors:

During FY 2019, **30** STIC applications were approved for companies to train **7,280** Kentucky-resident employees.

In FY 2019, the BSSC Board gave final approval for Skilled Training Investment Credits (STIC) of **\$2,154,818** to **56** companies for **9,109** trainees.

PUBLIC-PRIVATE PARTNERSHIPS

Metropolitan College Tax Credit (MCTC)

In 2009, the BSSC was given the authority to approve tax credits on behalf of a qualified tax payer that is a party to the "Metropolitan College Agreement." Its purpose is to encourage employers to provide educational opportunities to employees through a program that combines work with postsecondary education.

In Louisville, a partnership that includes United Parcel Service (UPS), the University of Louisville, Jefferson Community and Technical College provides eligible Kentucky residents access to a tuition-free post-secondary education and outstanding employment opportunities.

To ensure the program's ongoing success, the BSSC approved its fourth Metropolitan College Tax Credit to UPS during FY 2019 in the amount of \$4,009,970 for training provided to 2,257 students.

NEW GRANT-IN-AIDS FOR FISCAL YEAR 2018-2019

The BSSC Board of Directors approves new grant-in-aid projects based upon the availability of funds for each board meeting. Once the board approves a grant-in-aid project, training may commence and documentation submitted for reimbursement.

COMPANY	CITY	TRAINEES	FUNDING AMT
3DR Labs II, LLC	Louisville	121	\$75,000
A.O. Smith Corporation	Florence	35	\$70,000
AGC Flat Glass North America, Inc. dba AGC Glass Company North America	Richmond	80	\$75,000
Alorica Inc.	Owensboro	252	\$150,000
Altec, Inc. dba Altec Industries, Inc.	Elizabethtown	758	\$75,000
Amtcor Flexibles LLC	Shelbyville	28	\$9,853
American Greetings Corporation	Danville	48	\$50,811
American Woodmark Corporation	Monticello	75	\$75,000
Anixter Inc.	Lexington	50	\$75,000
Appalachian Regional Healthcare, Inc. dba Harlan ARH Hospital	Harlan	100	\$10,000
Appalachian Regional Healthcare, Inc. dba Hazard ARH Regional Medical Center	Hazard	150	\$15,000
Appalachian Regional Healthcare, Inc. dba McDowell ARH Hospital	McDowell	150	\$25,000
Appalachian Regional Healthcare, Inc. dba Middlesboro ARH Hospital	Middlesboro	75	\$10,000
Appalachian Regional Healthcare, Inc. dba Morgan County ARH Hospital	West Liberty	100	\$25,000
Appalachian Regional Healthcare, Inc. dba Tug Valley ARH Regional Medical Center	South Williamson	300	\$75,000
Appalachian Regional Healthcare, Inc. dba Whitesburg ARH Hospital	Whitesburg	185	\$37,000
ARH Mary Breckinridge Health Services, Inc. dba ARH Our Lady of the Way	Martin	60	\$6,000
ARH Mary Breckinridge Health Services, Inc. dba Barbourville ARH Hospital	Barbourville	60	\$6,000
ARH Mary Breckinridge Health Services, Inc. dba Mary Breckinridge ARH Hospital	Hyden	60	\$6,000
Armor USA Inc.	Hebron	58	\$20,172
Benda-Lutz Corporation	Independence	29	\$58,000
Best Sanitizers, Inc.	Walton	58	\$31,969
Bio-Medical Applications of Kentucky, Inc.	Ashland	8	\$16,000
Bio-Medical Applications of Kentucky, Inc.	Jackson	10	\$6,614
Bio-Medical Applications of Kentucky, Inc.	Hazard	18	\$15,110
Bio-Medical Applications of Kentucky, Inc.	Somerset	22	\$18,545
Bit Source LLC	Pikeville	21	\$42,000
Bluegrass Business Consortium, Inc.	Berea	379	\$75,000
Bluegrass Training Consortium, Inc.	Georgetown	208	\$75,000
Bonfiglioli USA Inc.	Hebron	38	\$75,000
Bowling Green Metalforming L.L.C.	Bowling Green	400	\$75,000
Buffalo Trace Distillery, Inc.	Frankfort	277	\$75,000
Caldwell County Hospital, Inc. dba Caldwell Medical Center	Princeton	79	\$75,000
Carbide Products, Inc.	Georgetown	32	\$64,000
Carmeuse Lime & Stone, Inc.	Butler	46	\$75,000

NEW GRANT-IN-AIDS FOR FISCAL YEAR 2018-2019

The BSSC Board of Directors approves new grant-in-aid projects based upon the availability of funds for each board meeting. Once the board approves a grant-in-aid project, training may commence and documentation submitted for reimbursement.

...CONTINUED...

COMPANY	CITY	TRAINEES	FUNDING AMT
Children's Home of Northern Kentucky, Inc.	Covington	49	\$63,055
Comprehensive Medical Management, LLC	Newport	180	\$75,000
Curvature, Inc. dba Curvature Technologies, Inc.	Louisville	52	\$75,000
Domtar Paper Company, LLC	Hawesville	277	\$75,000
EGC Construction Corporation	Newport	50	\$48,078
Fabricated Metals, LLC	Louisville	249	\$75,000
Federal-Mogul Motorparts LLC	Glasgow	172	\$75,000
Fleming County Hospital	Flemingsburg	64	\$54,064
Florida Tile, Inc.	Lawrenceburg	185	\$75,000
Florida Tile, Inc.	Lexington	28	\$16,241
Flottweg Separation Technology, Inc.	Independence	47	\$75,000
Franklin Precision Industry Incorporated	Franklin	100	\$67,379
Fresenius Medical Care Masonic Homes, LLC	Masonic Home	17	\$12,068
Fresenius Medical Care NAK Berea, LLC	Berea	10	\$6,814
Fresenius Medical Care NAK Campbellsville, LLC	Campbellsville	8	\$6,326
Fresenius Medical Care NAK Frankfort, LLC	Frankfort	9	\$10,762
Fresenius Medical Care NAK Shepherdsville, LLC	Shepherdsville	10	\$10,430
Fresenius Medical Care Stanford, LLC	Stanford	5	\$9,593
Genova Products, Inc.	Paducah	83	\$75,000
Graham Packaging Pet Technologies Inc.	Florence	117	\$75,000
Greenheck Fan Corporation	Frankfort	250	\$75,000
Home Dialysis of Muhlenberg County, Inc.	Central City	10	\$11,551
Identify3D, Inc.	Lexington	7	\$14,000
International Business Machines Corporation	Louisville	33	\$34,455
J. Charles Crystalworks, Inc.	Erlanger	6	\$11,121
Kentucky Alliance Training Consortium, Inc.	Georgetown	507	\$75,000
Kentucky Bourbon Distillers, Ltd. dba The Willett Distillery	Bardstown	19	\$8,503
Kentucky Cooperage LP, Ltd.	Lebanon	272	\$75,000
Kentucky Rebuild Corp.	Independence	19	\$38,000
Kentucky Renal Care Group, LLC	Lexington	25	\$21,715
Kiriu USA Corporation	Bowling Green	57	\$75,000
Krauss-Maffei Corporation	Florence	50	\$75,000
Link-Belt Cranes, L.P., LLLP	Lexington	300	\$75,000
Logan Aluminum Inc.	Russellville	1150	\$75,000
Lyons Magnus East, LLC	Walton	110	\$75,000
Marion County Jobs Training Consortium, Inc.	Lebanon	2029	\$75,000
Marquette Transportation Company, LLC	Paducah	71	\$75,000
Masonic Homes of Kentucky, Inc.	Masonic Home	242	\$66,230
McKechnie Vehicle Components USA, Inc.	Nicholasville	75	\$75,000

NEW GRANT-IN-AIDS FOR FISCAL YEAR 2018-2019

The BSSC Board of Directors approves new grant-in-aid projects based upon the availability of funds for each board meeting. Once the board approves a grant-in-aid project, training may commence and documentation submitted for reimbursement.

...CONTINUED...

COMPANY	CITY	TRAINEES	FUNDING AMT
More Than a Bakery, LLC	Versailles	310	\$180,600
NELCO Training, Inc.	Bardstown	668	\$36,355
Nestle USA, Inc.	Mt. Sterling	891	\$75,000
NNA of Paducah, LLC	Paducah	30	\$36,809
NNA of Paducah, LLC dba Fresenius Kidney Care Murray Calloway	Murray	19	\$28,529
NNA of Paducah, LLC dba RCG Mayfield	Mayfield	17	\$26,637
NNA of Paducah, LLC dba RCG Paducah South	Paducah	16	\$26,994
North American Stainless, Inc.	Ghent	150	\$75,000
Novelis Corporation	Berea	16	\$32,000
NRA-Princeton, Kentucky, LLC	Princeton	9	\$15,744
Pioneer Plastics, Inc.	Dixon	40	\$33,547
Piston Automotive LLC	Louisville	50	\$100,000
Prestige Tool & Die, LLC	Corydon	10	\$20,000
Rajant Corporation	Morehead	12	\$24,000
Res-Care, Inc.	Louisville	331	\$200,000
Riken Americas Corporation	Hopkinsville	80	\$16,000
Riken Elastomers Corporation	Hopkinsville	42	\$75,000
Rockcastle Regional Hospital and Respiratory Care Center	Mount Vernon	450	\$75,000
Roll Forming Corporation	Shelbyville	200	\$68,346
Schedule IT LLC	Elizabethtown	45	\$29,619
Senture, LLC	Annnville	25	\$34,680
Senture, LLC	Monticello	50	\$32,420
Senture, LLC	Williamsburg	100	\$75,000
Shelby County Associated Industries, Inc.	Shelbyville	171	\$75,000
Smart Wood USA, LLC	Corbin	90	\$100,000
Steinkamp Moulding LTD.	Erlanger	15	\$30,000
Stelised, Inc.	Simpsonville	6	\$12,000
Summit Biosciences Inc.	Lexington	93	\$75,000
Takigawa Corporation America	Bardstown	180	\$100,000
Taylor County Hospital District Health Facilities Corporation	Campbellsville	318	\$75,000
The Corken Steel Products Company	Lexington	21	\$42,000
The Corken Steel Products Company	Louisville	14	\$28,000
The Training Consortium of South Central Kentucky, Inc.	Bowling Green	1794	\$75,000
Total Quality Logistics, LLC	Louisville	30	\$27,458
Toyota Boshoku Kentucky, LLC	Bardstown	29	\$58,000
Toyota Boshoku Kentucky, LLC	Lebanon	40	\$75,000
Toyotetsu America, Inc.	Somerset	972	\$67,923
Toyotetsu America, Inc. dba Toyotetsu Mid America, LLC	Owensboro	604	\$75,000
Tractor Supply Company	Franklin	466	\$75,000

NEW GRANT-IN-AIDS FOR FISCAL YEAR 2018-2019

The BSSC Board of Directors approves new grant-in-aid projects based upon the availability of funds for each board meeting. Once the board approves a grant-in-aid project, training may commence and documentation submitted for reimbursement.

...CONTINUED...

COMPANY	CITY	TRAINEES	FUNDING AMT
Trilogy Management Services, LLC	Louisville	50	\$75,000
Vascor, Ltd.	Georgetown	93	\$75,000
Webasto Roof Systems, Inc.	Lexington	183	\$100,000
Zotefoams Inc.	Walton	52	\$75,000
TOTALS		20,096	\$6,311,120.00

EXPENDITURES FOR FISCAL YEAR 2018-2019

Reimbursements made to Kentucky companies in FY 2018-2019 to offset the costs of Kentucky resident employee training.

COMPANY	CITY	TRAINEES	EXPENSES PAID
*Alorica Inc.	Owensboro	252	\$150,000
*Appalachian Regional Healthcare, Inc.	Lexington	1180	\$75,000
*Archer-Daniels-Midland Company	Erlanger	200	\$200,000
Archer-Daniels-Midland Company	Erlanger	200	\$1,693.36
*Balluff, Inc.	Florence	98	\$25,000.00
*Baptist Health	Louisville	2103	\$37,821.38
*Baptist Health	Louisville	2103	\$29,034.03
*Berry Global Films, LLC	Nicholasville	58	\$3,325.25
*Best Sanitizers, Inc.	Walton	49	\$25,000.00
*Bluegrass Business Consortium, Inc.	Berea	437	\$75,000.00
*Bluegrass Training Consortium, Inc.	Georgetown	175	\$75,000.00
*Bowling Green Metalforming L.L.C.	Bowling Green	450	\$85,738.42
**Bowling Green Metalforming L.L.C.	Bowling Green	400	\$75,000.00
*Carmeuse Lime & Stone, Inc.	Maysville	40	\$25,000.00
*Continental Building Products Operating Company, LLC	Silver Grove	50	\$25,000.00
*Cox Interior, Inc.	Campbellsville	420	\$13,450.00
*CTA Acoustics, Inc.	Corbin	576	\$24,919.24
CTI - Clinical Trial Services, Inc.	Covington	118	\$67,671.75
*Designs Direct L.L.C	Covington	21	\$25,000.00
*Ellison Surface Technologies, Inc.	Hebron	60	\$25,000.00
*Essity HMS North America Inc.	Bowling Green	156	\$10,534.13
*Essity HMS North America Inc.	Bowling Green	156	\$10,939.12
*Ethos Holding Corp.	Newport	33	\$25,000.00
*Federal-Mogul Motorparts Corporation	Glasgow	150	\$25,000.00
*FORD Motor Company	Louisville	1200	\$69,112.50
*FORD Motor Company	Louisville	1200	\$200,000.00
*FORD Motor Company	Louisville	1200	\$200,000.00
*FORD Motor Company	Louisville	1200	\$200,000.00
*FORD Motor Company	Louisville	1200	\$200,000.00
*FORD Motor Company	Louisville	1200	\$200,000.00
*Galerie, Inc.	Hebron	35	\$47,442.50
*Indelac Controls, Inc.	Florence	35	\$25,000.00
*Kentucky Alliance Training Consortium	Georgetown	950	\$72,602.92
*Kobe Aluminum Automotive Products LLC	Bowling Green	600	\$100,000.00
*Lakeshore Learning Materials	Midway	262	\$200,000.00
*Metalsa Structural Products, Inc.	Owensboro	204	\$17,078.33
*More Than a Bakery, LLC	Versailles	310	\$180,600.00
*Mouser Custom Cabinetry, LLC	Elizabethtown	32	\$25,000.00
*Mubea North-America Shared Services, Inc.	Florence	64	\$21,869.52
*Mubea Precision Springs, Inc.	Florence	30	\$25,000.00

EXPENDITURES FOR FISCAL YEAR 2018-2019

Reimbursements made to Kentucky companies in FY 2018-2019 to offset the costs of Kentucky resident employee training.

...CONTINUED...

COMPANY	CITY	TRAINEES	EXPENSES PAID
*Mubea Tailor Rolled Blanks, LLC	Florence	30	\$25,000.00
*Mubea, Inc.	Florence	175	\$25,000.00
*New Flyer of America Inc.	Shepherdsville	550	\$25,000.00
*Northwest Kentucky Training Consortium, Inc.	Henderson	758	\$11,467.42
*NPR of America, Inc.	Bardstown	174	\$1,789.60
*PCA Pharmacy	Louisville	40	\$25,000.00
*Pioneer Plastics, Inc.	Dixon	30	\$11,275.50
*Post Glover Resistors Inc.	Erlanger	65	\$25,000.00
*Riken Elastomers Corporation	Hopkinsville	35	\$25,000.00
*Roll Forming Corporation	Shelbyville	240	\$4,502.39
**Roll Forming Corporation	Shelbyville	200	\$39,800.73
*Shelby County Associated Industries, Inc.	Shelbyville	852	\$3,631.10
Shelby County Associated Industries, Inc.	Shelbyville	269	\$42,725.97
*Software Information Systems, LLC	Lexington	55	\$25,000.00
*Southeast Kentucky Regional Training Consortium, Inc.	Corbin	433	\$75,000.00
*STOBER Drives Inc.	Maysville	95	\$25,000.00
*Sumitomo Electric Wiring Systems, Inc.	Scottsville	101	\$25,000.00
Summit Biosciences Inc.	Lexington	93	\$41,762.10
*The Corken Steel Products Company	Covington	24	\$25,000.00
*The Corken Steel Products Company	Elizabethtown	5	\$10,000.00
*The Corken Steel Products Company	Florence	35	\$25,000.00
*The Training Consortium of South Central Kentucky, Inc.	Bowling Green	1098	\$69,999.21
*Total Quality Logistics, LLC	Lexington	148	\$25,000.00
*Total Quality Logistics, LLC	Louisville	73	\$25,000.00
*Total Quality Logistics, LLC	Erlanger	90	\$25,000.00
*Toyota Boshoku Kentucky, LLC	Lebanon	158	\$25,000.00
*Toyota Boshoku Kentucky, LLC	Harrodsburg	133	\$25,000.00
*Trilogy Management Services, LLC	Louisville	50	\$75,000.00
*Trilogy Management Services, LLC	Louisville	50	\$25,000.00
*Vascor, Ltd.	Georgetown	92	\$25,000.00
*V-Soft Consulting Group, Inc.	Louisville	15	\$25,000.00
*Worldwide Technologies, LLC	Franklin	30	\$25,000.00

TOTALS

25,403

\$3,805,786.47

* Closed out during FY2018-2019

** Office of Education and Training (OET) Funds

STIC APPROVALS FOR FISCAL YEAR 2018-2019

Companies must first receive approval by the BSSC Board of Directors for STIC projects.
Once companies receive approval, training may commence.

COMPANY	CITY	TRAINEES	STIC AMOUNT
A.O. Smith Corporation	Florence	34	\$17,000
AGC Flat Glass North America, Inc. dba AGC Glass Company North America	Richmond	156	\$75,000
Alabama Wire Products, LLC	Elizabethtown	10	\$15,230
Altec, Inc. dba Altec Industries, Inc.	Elizabethtown	758	\$75,000
Best Buy Stores, L.P.	Brooks	461	\$75,000
Bonfiglioli USA Inc.	Hebron	38	\$41,000
Domtar Paper Company, LLC	Hawesville	277	\$75,000
Ellison Surface Technologies, Inc.	Hebron	60	\$37,000
Fabricated Metals, LLC	Louisville	267	\$75,000
Federal-Mogul Motorparts LLC	Glasgow	172	\$75,000
Florida Tile, Inc.	Lawrenceburg	185	\$19,448
Genova Products, Inc.	Paducah	45	\$67,000
Greenheck Fan Corporation	Frankfort	250	\$75,000
Heaven Hill Distilleries, Inc. dba Heaven Hill Inc.	Bardstown	530	\$75,000
Hines Precision Inc.	Philpot	153	\$52,726
J.M. Smucker LLC	Lexington	28	\$75,000
Kentucky Cooperage LP, Ltd.	Lebanon	272	\$75,000
Krauss-Maffei Corporation	Florence	132	\$66,000
Kroger Limited Partnership II dba Kenlake Foods	Murray	96	\$75,000
Link-Belt Cranes, L.P., LLLP	Lexington	300	\$75,000
Logan Aluminum Inc.	Russellville	1150	\$75,000
North American Stainless, Inc.	Ghent	150	\$75,000
Perfetti Van Melle USA Inc.	Erlanger	135	\$75,000
The Bardstown Bourbon Company, LLC	Bardstown	51	\$28,000
Toyotetsu America, Inc. dba Toyotetsu Mid America, LLC	Owensboro	604	\$75,000
Toyotomi America Corporation	Springfield	205	\$75,000
Tractor Supply Company	Franklin	466	\$75,000
Vascor, Ltd.	Georgetown	93	\$36,971
Winston Industries, LLC	Louisville	150	\$54,510
Zotefoams Inc.	Walton	52	\$26,000

TOTALS

7,280

\$1,810,885

STIC FINAL APPROVALS FOR FISCAL YEAR 2018-2019

Projects approved preliminarily in fiscal year 2017-2018, require final approval after the training is completed and documentation is verified. After final approval, the amount of tax credit is reported to the Kentucky Department of Revenue.

COMPANY	CITY	PRELIMINARY APPROVAL	FINAL AMOUNT	TRAINEES
AGC Glass Company North America	Richmond	\$79,500.00	\$74,000.00	145
American Woodmark Corporation	Monticello	\$100,000.00	\$84,149.18	356
Arkema Inc.	Louisville	\$27,000.00	\$10,185.71	50
Best Sanitizers, Inc.	Walton	\$17,500.00	\$16,000.00	16
Blaze Products Corporation	Shelbyville	\$8,500.00	\$7,500.00	13
Bluegrass Community Hospital	Versailles	\$31,500.00	\$6,529.77	51
Bourbon Community Hospital	Paris	\$75,000.00	\$22,004.04	117
Bowling Green Metalforming L.L.C.	Bowling Green	\$100,000.00	\$77,212.61	336
Branham Corporation	Louisville	\$25,500.00	\$3,207.74	24
Carl Zeiss Vision Inc.	Hebron	\$40,500.00	\$4,691.53	70
Carmeuse Lime & Stone, Inc.	Maysville	\$100,000.00	\$74,687.50	175
Clark Regional Medical Center	Winchester	\$100,000.00	\$36,314.81	283
Commercial Specialty Truck Holdings	Cynthiana	\$56,000.00	\$1,222.51	53
CTA Acoustics, Inc.	Corbin	\$100,000.00	\$8,462.81	134
Domtar Paper Company, LLC	Hawesville	\$77,443.00	\$73,719.78	74
Ellison Surface Technologies, Inc.	Hebron	\$32,500.00	\$26,500.00	45
Fabricated Metals, LLC	Louisville	\$89,978.00	\$59,321.11	206
Fleming County Hospital	Flemingsburg	\$40,500.00	\$5,296.88	44
Flextronics America, LLC	Louisville	\$49,585.00	\$40,764.59	146
Georgetown Community Hospital	Georgetown	\$94,500.00	\$27,384.84	145
Heaven Hill Brands	Bardstown	\$100,000.00	\$93,958.33	243
Ingevity Virginia Corporation	Wickliffe	\$32,500.00	\$30,000.00	42
Ingram Barge Company LLC	Paducah	\$100,000.00	\$76,047.90	101
Jackson Purchase Medical Center	Mayfield	\$100,000.00	\$47,263.71	227
Jackson WWS, Inc.	Gray	\$43,144.00	\$13,565.92	9
Kenlake Foods	Murray	\$100,000.00	\$27,940.61	31
Lake Cumberland Regional Hospital	Somerset	\$100,000.00	\$82,008.83	676
Logan Memorial Hospital	Russellville	\$23,662.00	\$18,048.63	89
Louisville Seating	Shepherdsville	\$100,000.00	\$5,067.13	143
Marquette Transportation Company, LLC	Paducah	\$95,000.00	\$80,000.00	92
Meadowview Regional Medical Center	Maysville	\$62,645.00	\$35,921.20	176
Metalsa Structural Products, Inc.	Elizabethtown	\$100,000.00	\$89,087.86	240
Montplast of North America, Inc.	Frankfort	\$100,000.00	\$77,689.24	390
Mouser Custom Cabinetry, LLC	Elizabethtown	\$100,000.00	\$41,217.69	113
Mubea North-America Shared Services, Inc.	Florence	\$49,500.00	\$39,500.00	60
Mubea Precision Springs, Inc.	Florence	\$100,000.00	\$57,919.18	175
Mubea Tailor Rolled Blanks, LLC	Florence	\$34,000.00	\$25,462.63	52
Mubea, Inc.	Florence	\$100,000.00	\$27,393.30	310
N.S.U. Corporation	Sonora	\$18,330.00	\$3,704.34	45

STIC FINAL APPROVALS FOR FISCAL YEAR 2018-2019

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COMPANY	CITY	PRELIMINARY APPROVAL	FINAL AMOUNT	TRAINEES
North American Stainless, Inc.	Ghent	\$100,000.00	\$92,531.65	5
Perfetti Van Melle USA Inc.	Erlanger	\$71,493.00	\$48,985.94	88
PMC Organometallics, Inc.	Carrollton	\$54,000.00	\$51,500.00	103
Polyair Corporation	Bardstown	\$22,500.00	\$18,500.00	35
Post Glover Resistors Inc.	Erlanger	\$28,500.00	\$23,000.00	27
R.A. Jones & Co.	Covington	\$79,500.00	\$22,613.13	107
RB Distribution, Inc.	Warsaw	\$100,000.00	\$9,329.76	97
RKW North America, Inc.	Franklin	\$30,500.00	\$1,360.27	21
Senture, LLC	London	\$100,000.00	\$10,910.21	252
Spring View Hospital	Lebanon	\$59,616.00	\$22,542.67	120
Strong Tower Construction, LLC	Louisville	\$16,500.00	\$4,262.50	26
The Sherwin-Williams Company	Richmond	\$100,000.00	\$27,378.87	336
Toyotomi America Corporation	Springfield	\$100,000.00	\$62,677.44	265
United Parcel Service Co. (Air)	Louisville	\$100,000.00	\$89,485.77	363
United Parcel Service, Inc.	Louisville	\$83,658.00	\$77,234.13	768
UPS Worldwide Forwarding, Inc.	Louisville	\$54,640.00	\$48,269.82	770
WireCrafters, LLC	Louisville	\$52,000.00	\$13,283.74	29
TOTALS		\$3,857,194.00	\$2,154,817.81	9,109