

Bluegrass State Skills Corporation

Board of Directors Meeting

December 2, 2020



MEMORANDUM

TO: BSSC Board Members

FROM: Jai Y. Bokey, Chairman
Bluegrass State Skills Corporation

DATE: December 2, 2020

SUBJECT: **BSSC Special Board Meeting**

Due to the state of emergency declared by Governor Beshear via Executive Order 2020-15 regarding COVID-19, all previously announced in-person meetings involving the Kentucky Cabinet for Economic Development scheduled in September have been cancelled. In accordance with the provision of KRS 61.823, a special meeting of the Bluegrass State Skills Corporation is called for **1:00 p.m. (EDT) on Wednesday, December 2, 2020**. The board meeting will be held via video teleconference at the following link:

<https://us02web.zoom.us/j/86286556979>

The purpose of the meeting is to consider all projects scheduled for the regular December meeting that was cancelled due to the state of emergency.

Attachment

Jai Bokey

11/19/2020

Bluegrass State Skills Corporation

AGENDA



The Bluegrass State Skills Corporation
Board of Directors Meeting
Cabinet for Economic Development
300 West Broadway
Frankfort, Kentucky

SPECIAL BOARD MEETING

Video Conference Website/Link:

<https://us02web.zoom.us/j/86286556979>

AGENDA

December 2, 2020

Call to Order
Notification of Press
Roll Call

Minutes - Wednesday, September 30, 2020

Reports

GIA Applications

STIC Applications

Metropolitan College

New Business
 BSSC Annual Report

Next Board Meeting

Adjournment

Bluegrass State Skills Corporation

MINUTES



**Bluegrass State Skills Corporation Board of Directors Meeting
Kentucky Cabinet for Economic Development,
300 West Broadway, Frankfort, Kentucky 40601
September 30, 2020 – 1:00 PM**

BSSC Special Board Meeting

Due to the state of emergency declared by Governor Andy Beshear via Executive Order 2020-15 regarding COVID-19, all previously announced in-person meetings involving the Kentucky Cabinet for Economic Development were cancelled starting in March.

In accordance with the provision of KRS 61.823, a special meeting of the Bluegrass State Skills Corporation was called for **1:00 p.m. (EDT) on Wednesday, September 30, 2020**. The board meeting was held via video teleconference.

Members present – Brenda Bankston, Dr. Houston Barber, Jai Bokey, Rita Combs-Sterrett, Gary Farmer, John Kuzuoka, Nicholas Rapiere, Melanie Ratliff, Zach Weinberg (joined meeting at 1:15 PM), Jeff Whitehead, and Aimee Wulfeck.

Proxies present – Katie Smith, Proxy for Secretary Larry Hayes; Marjorie Arnold, Proxy for Secretary Larry Roberts; Greg Rush, Proxy for Dr. Aaron Thompson, John A. Lyons for Secretary Jacqueline Coleman, Shannon Gilkey, Proxy for Dr. Jay Box (KCTCS).

Members absent – Marty Hammons, and Shannon Cales.

CED Staff present - via Video Teleconference or in Conference Room

Tim Back, Elizabeth Bishop, Sarah Butler, Beka Burton, Brittany Cox, Martin David-Jacobs, Ellen Felix, James Johnson, Brooklyn Leep, Jack Mazurak, Kate McCane, Charlie Rowland, Angelica Sanchez-Vega, Kristina Slattery, and Christy Wingate.

Guests present – via Video Teleconference

Todd Hamilton – MCM CPA's presenting the Bluegrass States Skills Audit Report via video teleconference.

Katie Gabhart, Executive Director Ethics Commission – Executive Branch Code of Ethics briefing the BSSC Board members.

Call to Order – Jai Bokey

Roll Call – Ellen Felix

Notification of Press – Ellen Felix

Jai Bokey, Chairman, received verification that the media had been notified of the BSSC Board of Directors meeting.

Approval of the July 29, 2020 Minutes – Jai Bokey

A motion was made by Dr. Houston Barber to approve the minutes, and John Kuzuoka seconded the motion to approve the July 29, 2020 minutes. Motion carried.

Approval of Financial Report – Katie Smith

Brenda Bankston made a motion to approve the Financial Report for September 30, 2020. Rita Combs-Sterrett seconded the motion. Motion carried.

Applications for Review – Sarah Butler

BSSC Staff – Beka Burton/Christy Wingate recommended the following Grant-in-Aid (GIA) applications to the BSSC Board for approval:

G21-23105 – DTS Industries LLC, Annville	\$ 36,740.00
G21-23114 – Marquette Transportation Company LLC, Paducah	\$ 75,000.00

A motion was made by Melanie Ratliff to approve these applications. Aimee Wulfreck seconded the motion. Motion carried. Zach Weinberg joined the BSSC Meeting at 1:14 pm.

BSSC Staff – Brittany Cox/Christy Wingate recommended the following Grant-In-Aid (GIA) application to the BSSC Board for approval:

G21-23132 – The Training Consortium of South Central Kentucky, Inc. Bowling Green	\$ 75,000.00
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A motion was made by Melanie Ratliff to approve this application. Brenda Bankston seconded the motion. Motion carried.

BSSC Staff – Elizabeth Bishop/Christy Wingate recommended the following Grant-in-Aid (GIA) applications to the BSSC Board for approval:

G21-23084 – Children’s Home of Northern Kentucky, Inc., Covington	\$ 75,000.00
G21-23040 – Divisions, Inc. dba Divisions Maintenance Group, Newport	\$ 75,000.00
G21-23102 – Total Quality Logistics, LLC, Louisville	\$ 75,000.00

A motion was made by John Kuzuoka to approve these applications. Rita Combs-Sterrett seconded the motion. Motion carried.

BSSC Staff – Martin David-Jacobs/Kate McCane recommended the following Grant-in-Aid (GIA) applications to the BSSC Board for approval:

G21-23090 – Roll Forming Corporation, Shelbyville	\$ 75,000.00
G21-23066 – The Corken Steel Products Company, Louisville	\$ 30,000.00

A motion was made by Nicholas Rapier to approve these applications. Brenda Bankston seconded the motion. John Kuzuoka abstained from the vote on The Corken Steel Products Company. Motion carried.

BSSC Staff – Brittany Cox/Kate McCane recommended the following Grant-In-Aid (GIA) applications to the BSSC Board for approval:

G21-23068 – Benda-Lutz Corporation, Independence	\$ 56,000.00
G21-23033 – AGC Flat Glass North America, Inc., Richmond	\$ 75,000.00

A motion was made by Dr. Houston Barber to approve these applications. Melanie Ratliff seconded the motion. Motion carried.

BSSC Staff – Brooklyn Leep/Christy Wingate recommended the following Grant-In-Aid (GIA) application to the BSSC Board for approval:

G21-23041 – Ellison Surface Technologies, Inc., Hebron \$ 72,995.00

A motion was made by Rita Combs-Sterrett to approve this application. Aimee Wulfeck seconded the motion. Motion carried.

BSSC Staff – Martin David-Jacobs/Kate McCane recommended the following Grant-In-Aid (GIA) + Skills-Training-Investment-Credit (STIC) applications to the BSSC Board for approval:

G21-23083 – Kentucky Cooperage LP, Ltd., Lebanon \$ 75,000.00

T21-23082 – Kentucky Cooperage LP, Ltd., Lebanon \$ 75,000.00

A motion was made by Nicholas Rapier to approve these applications. Jeff Whitehead seconded the motion. Motion carried.

BSSC Staff – Elizabeth Bishop/Christy Wingate recommended the following Skills-Training-Investment-Credit (STIC) application to the BSSC Board for approval:

T21-23133 – Jewel-Craft, Inc., Erlanger \$ 75,000.00

A motion was made by Melanie Ratliff to approve this application. Jeff Whitehead seconded the motion. Motion carried.

BSSC Staff – Brittany Cox/Kate McCane recommended the following Skills-Training-Investment-Credit (STIC) application to the BSSC Board for approval:

T21-23111 – North American Stainless, Inc., Ghent \$ 75,000.00

A motion was made by Jeff Whitehead to approve this application. Rita Combs-Sterrett seconded the motion. Motion carried.

BSSC Staff – Elizabeth Bishop/Christy Wingate recommended the following Commitment Grant-in-Aid application to the BSSC Board for approval:

G21-23126 – Virtus Precision Tube, LLC, Franklin \$ 50,000.00

A motion was made by Brenda Bankston to approve this application. Melanie Ratliff seconded the motion. Motion carried.

BSSC Staff – Brittany Cox/Kate McCane recommended the following Commitment Grant-in-Aid application to the BSSC Board for approval:

G21-23130 – Feralloy Corporation, Ghent \$ 49,730.00

A motion was made by John Kuzuoka to approve this application. Nicholas Rapier seconded the motion. Motion carried.

New Business

- **Audit Report** - Todd Hamilton CPA Principal with MCM CPA & Advisors, LLP, Louisville

Mr. Todd Hamilton presented to the BSSC Board the Communications Report, and the Independent Auditors Report of the Financial Statements dated June 30, 2020.

Mr. Hamilton stated the audit disclosed no instances of noncompliance and no findings, which are required to be reported in accordance with Government Auditing Standards, in the BSSC financial statements year ending June 30, 2020.

Approval of the Audit Report:

Mr. Jai Bokey made the motion to accept the Audit Report, and was seconded by Dr. Houston Barber. Motion carried.

- **Ethics Guidelines** – Katie Gabhart
Katie Gabhart, Executive Director with the Executive Branch Ethics Commission, covered the ethical obligations of the BSSC Board and provided guidance.

Next Board Meeting – Ellen Felix

The next meeting of the Bluegrass State Skills Corporation Board of Directors will be held on December 2, 2020, at 1:00 pm at the Cabinet for Economic Development, Old Capitol Annex, 1st Floor Conference Room, 300 West Broadway, Frankfort, Kentucky.

Adjournment – Jai Bokey

A motion to adjourn the meeting was made by Nicholas Rapier and second by John Kuzuoka. Motion carried.

Sincerely submitted,



Sarah C. Butler

Director, Incentive Administration Division

Bluegrass State Skills Corporation

FINANCIAL REPORT



BSSC FUNDS REPORT

11/20/2020

RESOURCES AVAILABLE

Regular Appropriation	4,311,800
Special Appropriation (Ford Motor Company)	1,000,000
Continued Appropriation	6,052,478
HB265 -2012 Session Add'l Funds Available*	1,879,000
OET Rapid Response Funds Carry Forward	482,337
TOTAL RESOURCES	13,725,615

EXPENDITURES YTD

BSSC Funds	1,291,541
OET Rapid Response Funds	203,342
Total Expenditures as of 11/20/2020	1,494,883

OBLIGATIONS REMAINING

Regular/Commitment/OET Grants	6,203,540
Ford Commitment	1,000,000
Proposals	0
TOTAL OBLIGATIONS	7,203,540

TOTAL FUNDS AVAILABLE FOR ADDITIONAL OBLIGATIONS THIS FISCAL YEAR	5,027,192
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Secretary's Funds	2,233,322
Regular Grant Funds	2,764,870
COVID Grant Funds	29,000
OET Rapid Response Funds	0
TOTAL FUNDS AVAILABLE FOR ADDITIONAL OBLIGATIONS THIS FISCAL YEAR	5,027,192

*\$9,500,000 lapsed to General Fund, per HB 265, 2012 Session.
Two draws were made in FY 2013 of \$1,200,000 and \$600,000.
One draw was made in FY 2015 of \$750,000.
Two draws were made in FY 2018 for \$2,950,000 and \$457,400
One draw was made in FY 2019 of \$1,663,600

BSSC FUNDS REPORT

11/20/2020

Base Amount	\$	575,776
Recaps - Regular Grant Funds	\$	131,414
Transfer unused 'Covid' Funds	\$	<u>330,351</u>
Amount Available for Regular Grants - Dec 2020 Board Meeting	\$	1,037,542

Bluegrass State Skills Corporation

APPLICATIONS - GIA



Grant-In-Aid (GIA) Projects

December 2020

Score	Qualified Company	City	Number of Trainees	<u>Incentive Amount</u>
	Curvature, Inc. dba Curvature Technologies, Inc.	Louisville	20	
90	Riken Elastomers Corporation	Hopkinsville	45	\$75,000
84	Christian Care Communities, Inc. dba Christian Health Center	Corbin	62	\$23,480
80	Aristech Surfaces LLC	Florence	178	\$75,000
79	Baptist Healthcare Systems, Inc. dba Baptist Health Corbin	Corbin	400	\$74,860
79	A.O. Smith Corporation	Florence	37	\$74,000
79	Caldwell County Hospital, Inc. dba Caldwell Medical Center	Princeton	115	\$75,000
79	Krauss-Maffei Corporation	Florence	78	\$75,000
79	Summit Biosciences, Inc.	Lexington	124	\$75,000
79	The Home of the Innocents, Inc.	Louisville	296	\$75,000
78	Senture, LLC	Monticello	50	\$28,000
78	Senture, LLC	Anville	50	\$52,000
78	Christian Care Communities, Inc. dba Christian Health Center	Bowling Green	67	\$24,569
77	Christian Care Communities, Inc. dba Christian Health Center	Hopkinsville	69	\$25,511

76	Baptist Healthcare System, Inc. dba Baptist Health Richmond	Richmond	335	\$74,960
76	Florida Tile, Inc.	Lawrenceburg	207	\$75,000
75	Graham Packaging Pet Technologies Inc.	Florence	40	\$40,940
75	Framebridge, Inc.	Lexington	150	\$75,000

18 Project	Total	2323	\$1,018,320
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Note: The Grant-In-Aid amount will be equal to \$2,000 per trainee, not to exceed the maximum approved amount of \$75,000 per company location for each fiscal year. The total amount of Grant-In-Aid incentives available for the entire program shall not exceed \$4,300,000 in any fiscal year.

Regular Grant Fund Balance	\$2,303,104
Recaptured Amount Regular/Sepcial	\$461,765
2021 FY Projected/Approved Grant:	\$1,018,320
Remaining Regular Grant Funds	<u>\$1,746,549</u>

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS**

BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT

Date: December 2, 2020
Company: Aristech Surfaces LLC
City: Florence **County:** Boone
Industry Sector: Manufacturing **BSSC #:** G21-23079
Bus. Devp. Contact: Elizabeth Bishop **DFS Staff:** C. Wingate

Training Description:

Aristech Surfaces LLC is a manufacturer of acrylic sheet and acrylic solid surface sheets. The proposed training plan includes in-house MTS training which is the formalized development of training for operators and maintenance employees, safety compliance training, cybersecurity training, HR/harassment training, management training, mechanic training and on-the-job training for new hires, as well as, stationary engineer training for utilities/boiler area at University of Cincinnati.

Training Details:

	Total Costs	50% of Total Costs
Classroom/OJT - In-House	\$ 170,091	\$ 85,045
Classroom/OJT - Consultant/Educational Institution	\$ 130,249	\$ 65,125
Instructional Materials & Supplies	\$ -	\$ -
Total Costs	\$ 300,340	\$ 150,170

Number of Trainees

178

Employment & Wage Information:

Existing Employment	Projected New Employees
148	30

Average Hourly Wage	Total Hourly Compensation
\$ 28.71	\$ 33.59

Requirements:

Total Hourly Compensation: \$12.51
 Base Hourly Wage: \$10.88

BSSC Grant Recommended for Approval

\$75,000

Application Score

80

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS**

BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT

Date: December 2, 2020
Company: A.O. Smith Corporation
City: Florence **County:** Kenton
Industry Sector: Manufacturing **BSSC #:** G21-23045
Bus. Devp. Contact: Elizabeth Bishop **DFS Staff:** C. Wingate

Training Description:

A. O. Smith Corporation manufacturers residential water heaters, parts, storage tanks, expansion tanks, pump tanks. The training plan consists of Dry Milling and Wet Milling Training, Continuous and Rotary Smelting Training, Shipping Training, Blending Training, Batching Training, Extensive OJT Training for Operators in Manufacturing, Production and Maintenance and Lean and Process Improvement Training. It will also include Frontline Supervisor Training, Equipment Training for Crane Operation and Forklift Training, Quality Assurance Training, Continuous Improvement Training, and Inventory Control.

Training Details:

	Total Costs	50% of Total Costs
Classroom/OJT - In-House	\$ 224,701	\$ 112,350
Classroom/OJT - Consultant/Educational Institution	\$ -	\$ -
Instructional Materials & Supplies	\$ -	\$ -
Total Costs	\$ 224,701	\$ 112,350

Number of Trainees

37

Employment & Wage Information:

Existing Employment	Projected New Employees
37	2

Average Hourly Wage	Total Hourly Compensation
\$ 26.18	\$ 37.70

Requirements: Total Hourly Compensation: \$12.51
Base Hourly Wage: \$10.88

BSSC Grant Recommended for Approval

\$74,000

Application Score

79

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS**

BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT

Date: December 2, 2020
Company: Krauss-Maffei Corporation
City: Florence **County:** Kenton
Industry Sector: Manufacturing **BSSC #:** G21-23077
Bus. Devp. Contact: Elizabeth Bishop **DFS Staff:** C. Wingate

Training Description:

Krauss-Maffei Corporation is a manufacturer of plastics processing machinery. The proposed training plan includes field service engineering training would include areas of maintenance such as hydraulics, pneumatics, electrical, and basic mechanical aptitude and technical training for new software and controller platforms.

Training Details:

	Total Costs	50% of Total Costs
Classroom/OJT - In-House	\$ 82,979	\$ 41,490
Classroom/OJT - Consultant/Educational Institution	\$ 105,383	\$ 52,691
Instructional Materials & Supplies	\$ -	\$ -
Total Costs	\$ 188,362	\$ 94,181

Number of Trainees

78

Employment & Wage Information:

Existing Employment	Projected New Employees
93	1

Average Hourly Wage	Total Hourly Compensation
\$ 40.67	\$ 52.87

Requirements:

Total Hourly Compensation: \$12.51
 Base Hourly Wage: \$10.88

BSSC Grant Recommended for Approval

\$75,000

Application Score

79

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS**

BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT

Date: December 2, 2020
Company: Florida Tile, Inc.
City: Lawrenceburg **County:** Anderson
Industry Sector: Manufacturing **BSSC #:** G21-23058
Bus. Devp. Contact: Elizabeth Bishop **DFS Staff:** C. Wingate

Training Description:

Florida Tile, Inc. is a manufacturer of porcelain floor and wall tile. The current training plan includes topics on quality, production innovations, order processing, maintenance, safety, new manager skill development, and new hire job shadowing.

Training Details:

	Total Costs	50% of Total Costs
Classroom/OJT - In-House	\$ 150,780	\$ 75,390
Classroom/OJT - Consultant/Educational Institution	\$ -	\$ -
Instructional Materials & Supplies	\$ -	\$ -
Total Costs	\$ 150,780	\$ 75,390

Number of Trainees

207

Employment & Wage Information:

Existing Employment	Projected New Employees
206	1

Average Hourly Wage	Total Hourly Compensation
\$ 20.34	\$ 23.39

Requirements:

Total Hourly Compensation: \$12.51
 Base Hourly Wage: \$10.88

BSSC Grant Recommended for Approval

\$75,000

Application Score

76

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS**

BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT

Date: December 2, 2020
Company: Christian Care Communities, Inc. dba Christian Health Center
City: Corbin **County:** Knox
Industry Sector: Healthcare **BSSC #:** G21-23176
Bus. Devp. Contact: Martin David-Jacobs **DFS Staff:** K. McCane

Training Description:

Christian Health Center at Corbin provides medical-model nursing care to older adults who need 24-hour care. The proposed training will focus on employee skill development and job shadowing in Nursing Care, Infectious Diseases, Antibiotic Stewardship, Dementia, Alzheimer's Disease and related disorders to ensure staff have the skills and knowledge to provide the best possible care.

Training Details:

	Total Costs	50% of Total Costs
Classroom/OJT - In-House	\$ 31,997	\$ 15,999
Classroom/OJT - Consultant/Educational Institution	\$ 14,963	\$ 7,482
Instructional Materials & Supplies	\$ -	\$ -
Total Costs	\$ 46,961	\$ 23,480

Number of Trainees

62

Employment & Wage Information:

Existing Employment	Projected New Employees
62	1

Average Hourly Wage	Total Hourly Compensation
\$ 19.44	\$ 22.35

Requirements: Total Hourly Compensation: \$12.51
Base Hourly Wage: \$10.88

BSSC Grant Recommended for Approval

\$23,480

Application Score

84

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS**

BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT

Date: December 2, 2020
Company: Christian Care Communities, Inc. dba Christian Health Center
City: Bowling Green **County:** Warren
Industry Sector: Healthcare **BSSC #:** G21-23174
Bus. Devp. Contact: Martin David-Jacobs **DFS Staff:** K. McCane

Training Description:

Christian Health Center serves the community by providing affordable senior living and long-term care for older adults. Services include assisted senior care, memory care, skilled nursing care, short-term rehabilitation, and long-term care. The proposed training includes nursing care topics, Antibiotic Stewardship, Dementia and Alzheimer's Disease and related disorders, new hire orientation and shadowing, and quality assurance services. The proposed training will ensure trainees have the knowledge and skills to meet quality standards, updated regulations, and are successful in their position.

Training Details:

	Total Costs	50% of Total Costs
Classroom/OJT - In-House	\$ 36,057	\$ 18,029
Classroom/OJT - Consultant/Educational Institution	\$ 13,081	\$ 6,541
Instructional Materials & Supplies	\$ -	\$ -
Total Costs	\$ 49,138	\$ 24,569

Number of Trainees

67

Employment & Wage Information:

Existing Employment	Projected New Employees
67	1

Average Hourly Wage	Total Hourly Compensation
\$ 17.77	\$ 20.43

Requirements:

Total Hourly Compensation: \$12.51
 Base Hourly Wage: \$10.88

BSSC Grant Recommended for Approval

\$24,569

Application Score

78

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS**

BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT

Date: December 2, 2020
Company: Christian Care Communities, Inc. dba Christian Health Center
City: Hopkinsville **County:** Christian
Industry Sector: Healthcare **BSSC #:** G21-23175
Bus. Devp. Contact: Martin David-Jacobs **DFS Staff:** K. McCane

Training Description:

Christian Health Center serves the community by providing affordable senior living and long-term care for older adults. Services include assisted senior care, memory care, skilled nursing care, short-term rehabilitation, and long-term care. The proposed training includes nursing care topics, Antibiotic Stewardship, Dementia and Alzheimer's Disease and related disorders, new hire orientation and shadowing, and quality assurance services. The proposed training will ensure trainees have the knowledge and skills to meet quality standards, updated regulations, and are successful in their position.

Training Details:

	Total Costs	50% of Total Costs
Classroom/OJT - In-House	\$ 36,536	\$ 18,268
Classroom/OJT - Consultant/Educational Institution	\$ 14,486	\$ 7,243
Instructional Materials & Supplies	\$ -	\$ -
Total Costs	\$ 51,022	\$ 25,511

Number of Trainees

69

Employment & Wage Information:

Existing Employment	Projected New Employees
69	1

Average Hourly Wage	Total Hourly Compensation
\$ 18.50	\$ 21.27

Requirements:

Total Hourly Compensation: \$12.51
 Base Hourly Wage: \$10.88

BSSC Grant Recommended for Approval

\$25,511

Application Score

77

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS**

BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT

Date: December 2, 2020
Company: The Home of the Innocents, Inc.
City: Louisville **County:** Jefferson
Industry Sector: Healthcare **BSSC #:** G21-23194
Bus. Devp. Contact: Martin David-Jacobs **DFS Staff:** K. McCane

Training Description:

The Home of the Innocents, Inc. provides a wide range of services including short-term care, long-term care and respite care for children from birth to age 21, crisis and intervention services for at-risk teens, and behavioral services for children with special needs. The proposed plan includes training on Safety Crisis Management, Trauma Theory, Infection Prevention, Abuse and Neglect, Blood borne Pathogens, New Employee Orientation and Safety topics.

Training Details:

	Total Costs	50% of Total Costs
Classroom/OJT - In-House	\$ 76,398	\$ 38,199
Classroom/OJT - Consultant/Educational Institution	\$ 111,096	\$ 55,548
Instructional Materials & Supplies	\$ -	\$ -
Total Costs	\$ 187,495	\$ 93,747

Number of Trainees 296

Employment & Wage Information:

Existing Employment	Projected New Employees
296	40

Average Hourly Wage	Total Hourly Compensation
\$ 24.35	\$ 28.00

Requirements:

Total Hourly Compensation: \$12.51
 Base Hourly Wage: \$10.88

BSSC Grant Recommended for Approval **\$75,000**

Application Score 79

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS**

BSSC GRANT-IN-AID RECAPTURE FUNDS PROJECT REPORT

Date: December 2, 2020

Company: Curvature, Inc. dba Curvature Technologies, Inc.

City: Louisville **County:** Jefferson

Industry Sector: Nonretail Service or Technology **BSSC #:** G21-23192

Bus. Devp. Contact: Brittany Cox **DFS Staff:** C. Wingate

Training Description:

Curvature Inc. dba Curvature Technologies, Inc. is an IT solutions provider of network and storage equipment. The training plan consists of in-house, material handling training for new hires at the warehouse facility. This training will include safety, ERP systems, proprietary shipping and receiving processes, and product identification and handling best practices. In-house training will also include IT network and storage equipment inspecting, troubleshooting, testing, configuring and refurbishing.

Training Details:

Classroom/OJT - In-House
Classroom/OJT - Consultant/Educational Institution
Instructional Materials & Supplies
Total Costs

Total Costs	50% of Total Costs
\$ 78,400	\$ 39,200
\$ -	\$ -
\$ 7,000	\$ 3,500
\$ 85,400	\$ 42,700

Number of Trainees

20

Employment & Wage Information:

Existing Employment	Projected New Employment
19	16

Average Hourly Wage	Total Hourly Compensation
\$ 17.00	\$ 17.45

Requirements:

Total Hourly Compensation: \$12.51
Base Hourly Wage: \$10.88

BSSC Grant Recommended for Approval

29,000

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS**

BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT

Date: December 2, 2020
Company: Summit Biosciences Inc.
City: Lexington **County:** Fayette
Industry Sector: Manufacturing **BSSC #:** G21-23147
Bus. Devp. Contact: Brittany Cox **DFS Staff:** C. Wingate

Training Description:

Summit Biosciences Inc. is a manufacturer of nasal spray products. The training plan includes all current Standard Operating Procedures, Analytical Procedures, and Master Batch Records. Also included is manufacturing and lab training for the manufacturing and testing of nasal sprays.

Training Details:

	Total Costs	50% of Total Costs
Classroom/OJT - In-House	\$ 221,000	\$ 110,500
Classroom/OJT - Consultant/Educational Institution	\$ -	\$ -
Instructional Materials & Supplies	\$ -	\$ -
Total Costs	\$ 221,000	\$ 110,500

Number of Trainees 124

Employment & Wage Information:

Existing Employment	Projected New Employees
124	26

Average Hourly Wage	Total Hourly Compensation
\$ 28.50	\$ 36.25

Requirements:

Total Hourly Compensation: \$12.51
 Base Hourly Wage: \$10.88

BSSC Grant Recommended for Approval

\$75,000

Application Score

79

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS**

BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT

Date: December 2, 2020
Company: Framebridge, Inc.
City: Lexington **County:** Fayette
Industry Sector: Manufacturing **BSSC #:** G21-23187
Bus. Devp. Contact: Brittany Cox **DFS Staff:** C. Wingate

Training Description:

Framebridge, Inc. is a manufacturing company specializing in customized framing. The training plan includes new hire training and on-the-job training for assemblers, machine operators, printers, quality control, supervisors, inventory control, IT, and maintenance.

Training Details:

	Total Costs	50% of Total Costs
Classroom/OJT - In-House	\$ 166,000	\$ 83,000
Classroom/OJT - Consultant/Educational Institution	\$ -	\$ -
Instructional Materials & Supplies	\$ -	\$ -
Total Costs	\$ 166,000	\$ 83,000

Number of Trainees

150

Employment & Wage Information:

Existing Employment	Projected New Employees
7	150

Average Hourly Wage	Total Hourly Compensation
\$ 13.50	\$ 14.86

Requirements:

Total Hourly Compensation: \$12.51
 Base Hourly Wage: \$10.88

BSSC Grant Recommended for Approval

\$75,000

Application Score

75

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS**

BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT

Date: December 2, 2020
Company: Graham Packaging Pet Technologies Inc.
City: Florence **County:** Kenton
Industry Sector: Manufacturing **BSSC #:** G21-23116
Bus. Devp. Contact: Brittany Cox **DFS Staff:** C. Wingate

Training Description:

Graham Packaging Pet Technologies Inc. is a design, engineering and manufacturer of bottles and containers for food, beverage, household, automotive, personal care and healthcare industries. The training plan includes on the job training of new hires and existing employees on using a new case packer and injection molding machine.

Training Details:

	Total Costs	50% of Total Costs
Classroom/OJT - In-House	\$ 81,879	\$ 40,940
Classroom/OJT - Consultant/Educational Institution	\$ -	\$ -
Instructional Materials & Supplies	\$ -	\$ -
Total Costs	\$ 81,879	\$ 40,940

Number of Trainees

40

Employment & Wage Information:

Existing Employment	Projected New Employees
128	20

Average Hourly Wage	Total Hourly Compensation
\$ 24.22	\$ 34.92

Requirements:

Total Hourly Compensation: \$12.51
 Base Hourly Wage: \$10.88

BSSC Grant Recommended for Approval

\$40,940

Application Score

75

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS**

BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT

Date: December 2, 2020
Company: Caldwell County Hospital, Inc. dba Caldwell Medical Center
City: Princeton **County:** Caldwell
Industry Sector: Healthcare **BSSC #:** G21-23069
Bus. Devp. Contact: Martin David-Jacobs **DFS Staff:** K. McCane

Training Description:

Caldwell Medical Center (CMC) is a non-profit 25-bed critical access hospital that provides inpatient and outpatient care in Caldwell and Lyon County areas. The current training plan includes subject areas such as Trauma Nursing, Infection Prevention, Clinical Shadowing, Pediatric Emergency Nursing, Skin and Wound Management, Case Management, and Advanced Medical Life Support.

Training Details:

	Total Costs	50% of Total Costs
Classroom/OJT - In-House	\$ 65,276	\$ 32,638
Classroom/OJT - Consultant/Educational Institution	\$ 98,820	\$ 49,410
Instructional Materials & Supplies	\$ -	\$ -
Total Costs	\$ 164,096	\$ 82,048

Number of Trainees

115

Employment & Wage Information:

Existing Employment	Projected New Employees
121	0

Average Hourly Wage	Total Hourly Compensation
\$ 23.85	\$ 27.42

Requirements:

Total Hourly Compensation: \$12.51
 Base Hourly Wage: \$10.88

BSSC Grant Recommended for Approval

\$75,000

Application Score

79

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS**

BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT

Date: December 2, 2020

Company: Baptist Healthcare System, Inc. dba Baptist Health Corbin

Co-Applicant: ExecuTrain

City: Corbin **County:** Whitley

Industry Sector: Healthcare **BSSC #:** G21-23046

Bus. Devp. Contact: Beka Burton **DFS Staff:** C. Wingate

Training Description:

Baptist Healthcare Systems, Inc. dba Baptist Health Corbin provides medical care for Whitley, Laurel, Knox, Bell, Jackson, Clay McCreary and Harlan counties. The training plan includes Professional Development Training using classroom, virtual, and online formats due to the current environment.

Training Details:

	Total Costs	50% of Total Costs
Classroom/OJT - In-House	\$ -	\$ -
Classroom/OJT - Consultant/Educational Institution	\$ 149,720	\$ 74,860
Instructional Materials & Supplies	\$ -	\$ -
Total Costs	\$ 149,720	\$ 74,860

Number of Trainees

400

Employment & Wage Information:

Existing Employment	Projected New Employees
879	50

Average Hourly Wage	Total Hourly Compensation
\$ 24.98	\$ 32.47

Requirements:

Total Hourly Compensation: \$12.51
Base Hourly Wage: \$10.88

BSSC Grant Recommended for Approval

\$74,860

Application Score

79

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS**

BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT

Date: December 2, 2020

Company: Baptist Healthcare System, Inc. dba Baptist Health Richmond

Co-Applicant: ExecuTrain

City: Richmond **County:** Madison

Industry Sector: Healthcare **BSSC #:** G21-23047

Bus. Devp. Contact: Beka Burton **DFS Staff:** C. Wingate

Training Description:

Baptist Healthcare System, Inc. dba Baptist Health Richmond is a general medical and surgical hospital servicing the counties of Madison, Estill and Rockcastle. The training plan consists of Professional Development Training using classroom, virtual, and online formats due to the current environment.

Training Details:

	Total Costs	50% of Total Costs
Classroom/OJT - In-House	\$ -	\$ -
Classroom/OJT - Consultant/Educational Institution	\$ 149,920	\$ 74,960
Instructional Materials & Supplies	\$ -	\$ -
Total Costs	\$ 149,920	\$ 74,960

Number of Trainees 335

Employment & Wage Information:

Existing Employment	Projected New Employees
431	2

Average Hourly Wage	Total Hourly Compensation
\$ 27.85	\$ 35.64

Requirements:

Total Hourly Compensation: \$12.51
Base Hourly Wage: \$10.88

BSSC Grant Recommended for Approval

\$74,960

Application Score

76

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS**

BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT

Date: December 2, 2020
Company: Senture, LLC
City: Monticello **County:** Wayne
Industry Sector: Nonretail Service or Technology **BSSC #:** G21-23110
Bus. Devp. Contact: Beka Burton **DFS Staff:** C. Wingate

Training Description:

Senture is a contact center, servicing both federal and private customers with contact solutions via phone, mail, email, chat, and data services. The training plan consists of program job specific information and technical skills including client's systems, websites, and databases. In house new hire training consists of engaging, hands on learning as well as self paced interactive modules and instructor led courses. Job shadowing, mentoring, and on the job training is assessed at multiple levels.

Training Details:

	Total Costs	50% of Total Costs
Classroom/OJT - In-House	\$ 56,000	\$ 28,000
Classroom/OJT - Consultant/Educational Institution	\$ -	\$ -
Instructional Materials & Supplies	\$ -	\$ -
Total Costs	\$ 56,000	\$ 28,000

Number of Trainees

50

Employment & Wage Information:

Existing Employment	Projected New Employees
250	50

Average Hourly Wage	Total Hourly Compensation
\$ 14.00	\$ 15.61

Requirements:

Total Hourly Compensation: \$12.51
 Base Hourly Wage: \$10.88

BSSC Grant Recommended for Approval

\$28,000

Application Score

78

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS**

BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT

Date: December 2, 2020
Company: Senture, LLC
City: Annville **County:** Jackson
Industry Sector: Nonretail Service or Technology **BSSC #:** G21-23115
Bus. Devp. Contact: Beka Burton **DFS Staff:** C. Wingate

Training Description:

Senture is a contact center, servicing both federal and private customers with contact solutions via phone, mail, email, chat, and data services. The training plan consists of program job specific information and technical skills including client's systems, websites, and databases. In house new hire training consists of engaging, hands on learning as well as self paced interactive modules and instructor led courses. Job shadowing, mentoring, and on the job training is assessed at multiple levels.

Training Details:

Classroom/OJT - In-House
 Classroom/OJT - Consultant/Educational Institution
 Instructional Materials & Supplies
Total Costs

Total Costs	50% of Total Costs
\$ 104,000	\$ 52,000
\$ -	\$ -
\$ -	\$ -
\$ 104,000	\$ 52,000

Number of Trainees

50

Employment & Wage Information:

Existing Employment	Projected New Employees
200	50

Average Hourly Wage	Total Hourly Compensation
\$ 13.00	\$ 15.38

Requirements:

Total Hourly Compensation: \$12.51
 Base Hourly Wage: \$10.88

BSSC Grant Recommended for Approval

\$52,000

Application Score

78

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS**

BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT

Date: December 2, 2020
Company: Riken Elastomers Corporation
City: Hopkinsville **County:** Christian
Industry Sector: Manufacturing **BSSC #:** G21-23134
Bus. Devp. Contact: Andy Luttner **DFS Staff:** K. McCane

Training Description:

Riken Elastomers Corporation is a manufacturer of PVC compounds and high performance TPE compounds. The training plan includes new hire training, cyber security training, policies and handbook update training, as well as other soft skills training.

Training Details:

	Total Costs	50% of Total Costs
Classroom/OJT - In-House	\$ 162,258	\$ 81,129
Classroom/OJT - Consultant/Educational Institution	\$ -	\$ -
Instructional Materials & Supplies	\$ -	\$ -
Total Costs	\$ 162,258	\$ 81,129

Number of Trainees

45

Employment & Wage Information:

Existing Employment	Projected New Employees
40	5

Average Hourly Wage	Total Hourly Compensation
\$ 24.39	\$ 30.61

Requirements:

Total Hourly Compensation: \$12.51
 Base Hourly Wage: \$10.88

BSSC Grant Recommended for Approval

\$75,000

Application Score

90

Bluegrass State Skills Corporation

APPLICATIONS - STIC



Skills Training Investment Credit (STIC) Projects December 2020

Score	Eligible Company	City	Number of Trainees	Incentive Amount
69	Domtar Paper Company, LLC	Hawesville	250	\$75,000
64	Metalsa Structural Products, Inc.	Elizabethtown	2337	\$75,000
2			2587	\$150,000
FY 2020-21 Tax Credit Limit				\$2,500,000
Current FY Projected/ Approved Credits				\$741,039
Remaining Tax Credits				\$1,758,961

Note: The tax credit amount will be equal to \$500 per employee, not to exceed the maximum approved tax credit of \$75,000 per company for each fiscal year. Per KRS 154.12-207, the maximum amount of credits that may be committed in each state fiscal year shall be capped at \$2,500,000.

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS
BSSC SKILLS TRAINING INVESTMENT CREDIT REPORT**

Date: December 2, 2020
Company: Domtar Paper Company, LLC.
City: Hawesville **County:** Hancock
Industry Sector: Manufacturing **BSSC #:** T21-23157
Bus. Devp. Contact: Andy Luttner **DFS Staff:** K. McCane

Training Description:

Domtar is manufacturer of market pulp and fine paper. A majority of the training reported will be On-the-Job Training for operators. There will be a few safety related trainings not to exceed 25% total training hours.

Training Details:

Classroom/OJT - In-House
 Classroom/OJT - Consultant/Educational Institution
 Instructional Materials & Supplies
Total Costs

	Total Costs	50% of Total Costs
\$	191,878	\$ 95,939
\$	-	-
\$	-	-
\$	191,878	\$ 95,939

Number of Trainees

250

Employment & Wage Information:

Existing Employment	Projected New Employees
337	0

Average Hourly Wage	Total Hourly Compensation
\$ 28.93	\$ 38.48

Requirements:

Total Hourly Compensation: \$12.51
 Base Hourly Wage: \$10.88

BSSC Tax Credit Recommended for Approval

\$75,000

Application Score

69

**BLUEGRASS STATE SKILLS CORPORATION
BOARD OF DIRECTORS**

BSSC SKILLS TRAINING INVESTMENT CREDIT REPORT

Date: December 2, 2020
Company: Metalsa Structural Products, Inc.
City: Elizabethtown **County:** Hardin
Industry Sector: Manufacturing **BSSC #:** T21-23185
Bus. Devp. Contact: Andy Luttner **DFS Staff:** K. McCane

Training Description:

Metalsa Structural Products, Inc. manufacturer of automotive components. The training plan includes Quality including Quality Gates, Practical Problem Solving, Seven Workshops, and Floor Management Development Systems.

Training Details:

	Total Costs	50% of Total Costs
Classroom/OJT - In-House	\$ 888,118	\$ 444,059
Classroom/OJT - Consultant/Educational Institution	\$ -	\$ -
Instructional Materials & Supplies	\$ -	\$ -
Total Costs	\$ 888,118	\$ 444,059

Number of Trainees 2,337

Employment & Wage Information:

Existing Employment	Projected New Employees
2,337	259

Average Hourly Wage	Total Hourly Compensation
\$ 19.98	\$ 35.00

Requirements: Total Hourly Compensation: \$12.51
Base Hourly Wage: \$10.88

BSSC Tax Credit Recommended for Approval \$75,000

Application Score 64

Bluegrass State Skills Corporation

METROPOLITAN COLLEGE



Metropolitan College Tax Credit Final

United Parcel Service (UPS)

MC-011

Metropolitan College Tax Credit for Final Approval:

\$4,681,885.92

December 2, 2020

The Metropolitan College Tax Credit includes costs for 2601 students who attended the Spring 2019, Summer 2019, Fall 2019, Spring 2020 and Summer 2020 semesters. All costs for were billed and paid in 2020. The following are the semester totals including textbooks:

- Spring 2019 \$ 239.00**
- Summer 2019 \$ 2,151.00**
- Fall 2019 \$ 2,114,958.31**
- Spring 2020 \$ 1,960,831.50**
- Summer 2020 \$ 603,706.11**

Bluegrass State Skills Corporation

NEW BUSINESS



Bluegrass State Skills Corporation

BSSC Annual Report



TEAM
KENTUCKY
CABINET FOR ECONOMIC DEVELOPMENT



**BLUEGRASS STATE SKILLS
CORPORATION**

2020 Annual Report



CABINET FOR ECONOMIC DEVELOPMENT

Andy Beshear
Governor

Old Capitol Annex
300 West Broadway
Frankfort, Kentucky 40601

Larry Hayes
Interim Secretary

October 2020

The Cabinet for Economic Development (CED) is pleased to present the Fiscal Year 2020 Annual Report of the Bluegrass State Skills Corporation (BSSC). BSSC plays a significant role in keeping Kentucky's business and industry competitive in today's global economy by assisting them in providing financial support for training its workforce.

Through the hard work of the BSSC Board of Directors and staff, the Cabinet has built a strong reputation for providing customized, flexible and industry-driven skills training opportunities, and companies continue to place a high value on the programs offered by BSSC. This past year, the BSSC Board of Directors approved 69 grant-in-aid applications for companies and training consortia for the training benefit to over potentially 13,030 Kentucky-resident employees. In addition, the BSSC Board of Directors also approved tax credit applications for 33 companies to provide support to train over 10,172 Kentucky-resident employees.

In addition, CED continues to work closely with our Kentucky Skills Network partners to provide quality training opportunities to our business clients across the Commonwealth in order to maximize the resources available to help them achieve their workforce development goals. We appreciate the support of Governor Andy Beshear, the Kentucky General Assembly, the Kentucky Economic Development Partnership Board, the Bluegrass State Skills Corporation Board, as well as our many workforce development partners to ensure that Kentucky's workforce is prepared for the jobs of the future.

Sincerely,

Jai Bokey
Board Chairman
Bluegrass State Skills Corporation

Sarah C. Butler
Director, Incentive Administration Division
Kentucky Cabinet for Economic Development

INTRODUCTION

The Bluegrass State Skills Corporation (BSSC) has built a strong reputation for meeting and exceeding industry needs for customized, flexible and industry-driven skills training. It partners with other employment and training organizations to tailor a comprehensive program of skills training services for new, expanding and existing companies.

The BSSC plays a significant role in keeping Kentucky's business and industry competitive in the global economy by helping provide the necessary workforce training in the following ways:

Acting as a broker by coordinating the resources of skills training providers;

Facilitating the creation of public/private partnerships through education and training programs designed to meet training needs of individual and multiple-company projects and

Administering any special state appropriation for customized business and industry-

An 18 member board of directors made up of public and private sector officials govern the BSSC. Private-sector representatives comprise more than half of the board membership.

BLUEGRASS STATE SKILLS CORPORATION BOARD OF DIRECTORS FY 2019-2020

BSSC EXECUTIVE COMMITTEE MEMBERS AT LARGE:

BSSC Board Chair

Jai Y. Bokey
V-Soft Consulting Group Inc.
Prospect, KY

BSSC Vice Chair

Brenda Bankston, Director of Grants
and Dev.
Big Brothers Big Sisters of Kentuck-
iana
Louisville, KY

BSSC Treasurer

Nicholas Rapier
Utility Executive
Bardstown, KY

BSSC Secretary

John Y. Kuzuoka
LeGrange, KY

Member-at-Large

Jeff Whitehead, Executive Director
EKCEP, Inc.
Pineville, KY

Dr. Houston Barber, Superintendent
Frankfort Independent School
Frankfort, KY

Marty Hammons, Commissioner of
Workforce Investment,
Education and Workforce Develop-
ment Cabinet
Frankfort, KY

Larry Hayes, Interim Secretary
(Proxy - Katie Smith)
Cabinet for Economic Development
Frankfort, KY

Rita Combs-Sterrett
Louisville, KY

Shannon Cales
NuLease Medical Solutions, Health-
care Administration
Louisville, KY

Zach Weinberg
Emmalena, KY

Gary Farmer
Service Region Administrator CHFS
Kentucky Cabinet for Health & Family
Wallins, KY

Melanie Jane Ratliff
Louisville, KY

Aimee Wulfeck
Ft Mitchell, KY

Larry Roberts, Secretary
Kentucky Dept. of Labor
Frankfort, KY

Dr. Jay Box, President
Proxy – Shannon Gilkey, Kris Williams,
Donna Davis
KCTCS
Versailles, KY

Dr. Aaron Thompson, Vice President
Proxy: Greg Rush
Council on Postsecondary Education
Frankfort, KY

Jaqueline Coleman, Lt. Governor
and Secretary
Proxy – Josh Benton
Education and Workforce Develop-
ment Cabinet
Frankfort, KY

GRANT-IN-AID (GIA)

The Grant-in-Aid (GIA) program provides reimbursement funds to Kentucky's new and expanding companies for skills upgrade training provided to Kentucky-resident employees.

Listed below is a summary of the GIA projects approved during FY 2019 by the BSSC Board of Directors:

During FY 2020, **69** grant-in-aid applications were approved for companies and consortia organizations for training **13,030** Kentucky-resident employees.

GIA applications in the amount of **\$1,630,447** for **25** companies were processed by the staff, but were not funded due to the lack of sufficient funds.

GIA net disbursements for skills training projects during FY 2020 totaled \$4,105,447 for the benefit of 97 company locations and consortia organization's for providing training to 7,337 Kentucky-resident employees.

SKILLS TRAINING INVESTMENT CREDIT (STIC)

The Skills Training Investment Credit (STIC) program provides tax credits to offset a portion of approved costs to support skills upgrade training to qualified companies.

During FY 2020, **33** STIC applications for credits worth up to **\$1,925,076** were approved for companies to train **10,172** Kentucky-resident employees.

In FY 2020, the Skilled Training Investment Credits (STIC) were issued for **\$1,136,207** to **20** companies for **4,878** trainees.

PUBLIC-PRIVATE PARTNERSHIPS

Metropolitan College Tax Credit (MCTC)

In 2009, the BSSC was given the authority to approve tax credits on behalf of a qualified tax payer that is a party to the "Metropolitan College Agreement." Its purpose is to encourage employers to provide educational opportunities to employees through a program that combines work with postsecondary education.

In Louisville, a partnership that includes United Parcel Service (UPS), the University of Louisville, Jefferson Community and Technical College provides eligible Kentucky residents access to a tuition-free post-secondary education and outstanding employment opportunities.

To ensure the program's ongoing success, the BSSC approved its fourth Metropolitan College Tax Credit to UPS during FY 2020 in the amount of \$4,102,364 for training provided to 2,257 students.

NEW GRANT-IN-AIDS FOR FISCAL YEAR 2019-2020

The BSSC Board of Directors approves new grant-in-aid projects based upon the availability of funds for each board meeting. Once the board approves a grant-in-aid project, training may commence and documentation submitted for reimbursement.

COMPANY	CITY	TRAINEES	FUNDING AMT
Carmeuse Lime & Stone, Inc.	Maysville	40	\$75,000
AGC Flat Glass North America, Inc. dba AGC Automotive Americas Co.	Elizabethtown	50	\$75,000
Post Glover Resistors Inc.	Erlanger	58	\$74,659
Continental Building Products Operating Company, LLC	Silver Grove	50	\$75,000
Skilcraft LLC	Burlington	99	\$75,000
Wolf Steel Acauisition, LLC	Crittenden	72	\$72,311
Southeast Kentucky Regional Training Consortium, Inc.	Corbin	1163	\$75,000
Bluegrass Business Consortium, Inc.	Richmond	1058	\$75,000
Indelac Controls, Inc.	Florence	35	\$39,691
The Corken Steel Products Company	Covington	26	\$43,362
Corken Steel Products Company	Florence	40	\$75,000
Mubea North-America Shared Services, Inc.	Florence	64	\$75,000
Metalsa Structural Products, Inc.	Owensboro	245	\$75,000
Mubea Tailor Rolled Blanks, LLC	Florence	140	\$75,000
Total Quality Logistics, LLC	Erlanger	96	\$75,000
Total Quality Logistics, LLC	Lexington	185	\$75,000
Metalsa Structural Products, Inc.	Hopkinsville	571	\$75,000
Pinelake Regional Hospital, LLC dba Jackson Purchase Medical Center	Mayfield	360	\$75,000
Logan Memorial Hospital, LLC	Russellville	100	\$25,200
Strong Tower Construction, LLC dba Koch Corporation	Louisville	40	\$75,000
Tower Automotive Operations USA I, LLC	Shepherdsville	54	\$75,000
Hosparus, Inc.	Louisville	70	\$45,057
Precision, Inc.	Maysville	134	\$75,000
STOBER Drives Inc.	Maysville	130	\$75,000
Carbide Industries LLC	Louisville	100	\$75,000
Montaplast of North America, Inc.	Frankfort	550	\$75,000
Ferrara Candy Company dba Ferrara Snacks LLC	Florence	205	\$75,000
El Toro.com, LLC	Louisville	250	\$200,000
El Toro.com, LLC	Louisville	250	\$50,000
Airlines Reporting Corporation	Louisville	86	\$75,000
Creative Realities, Inc.	Louisville	41	\$75,000
Meadowview Regional Medical Center, LLC	Maysville	275	\$44,698
Martinrea Heavy Stampings Inc	Shelbyville	158	\$75,000
Star Aviation, Inc.	Goshen	12	\$24,000
Atkore Plastic Pipe Corporation	Louisville	47	\$34,885
Northern KY Machine, Inc.	Florence	12	\$24,000
Phoenix Paper Wickliffe LLC	Wickliffe	500	\$102,500
Phoenix Paper Wickliffe LLC	Wickliffe	500	\$200,000
Bendix Spicer Foundation Brake LLC	Bowling Green	536	\$188,000
Pioneer Plastics, Inc.	Dixon	50	\$33,982

NEW GRANT-IN-AIDS FOR FISCAL YEAR 2019-2020

The BSSC Board of Directors approves new grant-in-aid projects based upon the availability of funds for each board meeting. Once the board approves a grant-in-aid project, training may commence and documentation submitted for reimbursement.

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COMPANY	CITY	TRAINEES	FUNDING AMT
Balluff, Inc.	Florence	80	\$72,801
KMG Fabrication, Inc.	Shepherdsville	535	\$75,000
Lake Cumberland Regional Hospital, LLC	Somerset	680	\$75,000
Victor Enterprises, Inc.	Paducah	8	\$16,000
Kobe Aluminum Automotive Products LLC	Bowling Green	700	\$75,000
The Piston Group LLC dba Piston Automotive LLC	Georgetown	75	\$75,000
Bryant & Sons, Inc.	Cave City	32	\$64,000
Royster's Machine Shop LLC	Henderson	47	\$75,000
Kentucky Alliance Training Consortium, Inc.	Georgetown	705	\$75,000
Bluegrass Training Consortium, Inc.	Georgetown	110	\$75,000
BWF America, Inc.	Hebron	28	\$54,193
RKW North America, Inc.	Franklin	80	\$54,311
LeanCor, LLC	Florence	75	\$75,000
Shelby County Associated Industries, Inc.	Shelbyville	255	\$75,000
Ethos Holding Corp.	Newport	33	\$44,580
American Stave Company L.L.C. dba Benton Wood Products	Benton	74	\$75,000
Sumitomo Electric Wiring Systems, Inc.	Edmonton	283	\$75,000
Span Tech LLC	Glasgow	89	\$57,937
Ranger Steel Inc	Maysville	46	\$75,000
Agent511-ANG, LLC dba Interapt, LLC	Louisville	44	\$75,000
Yager Materials Corp.	Owensboro	48	\$75,000
Yager Materials Corp. dba Riverside Stone Company	Battletown	40	\$75,000
ABB/Con-Cise Optical Group LLC dba ABB Optical Group	Erlanger	92	\$75,000
TPG Plastics LLC	Murray	37	\$74,000
James Marine, Inc.	Paducah	78	\$75,000
James Marine, Inc.	Paducah	41	\$67,959
James Marine, Inc.	Wickliffe	69	\$75,000
James Marine, Inc.	Paducah	167	\$75,000
Paducah River Painting, Inc.	Calvert City	27	\$54,000
TOTALS		13,030	\$4,987,126

EXPENDITURES FOR FISCAL YEAR 2019-2020

Reimbursements made to Kentucky companies in FY 2019-2020 to offset the costs of Kentucky resident employee training.

PROGRAM NAME	CITY	TRAINEES	EXPENSES PAID
PMC Organometallic, Inc.	Carrollton	57	\$25,000
AGC Glass Company North America	Richmond	62	\$25,000
Steinhauser, Incorporated	Newport	14	\$11,420
Daramic, LLC	Owensboro	130	\$6,136
The Advisory Team, LLC	Bellevue	6	\$5,534
Niemco Fabricators, Inc.	Louisville	14	\$25,000
Metalsa Structural Products, Inc.	Owensboro	17	\$17,078
Mubea, Inc.	Florence	47	\$25,000
Appalachian Regional Healthcare, Inc. dba Hazard ARH Regional Medical Center	Hazard	58	\$15,000
Summit Biosciences Inc.	Lexington	93	\$75,000
Senture, LLC	Williamsburg	50	\$75,000
Greenheck Fan Corporation	Frankfort	100	\$75,000
Schedule IT LLC	Elizabethtown	36	\$29,619
AGC Automotive Americas Co.	Elizabethtown	149	\$50,000
Pioneer Plastics, Inc.	Dixon	26	\$24,788
Federal-Mogul Motorparts LLC	Glasgow	77	\$75,000
Vanderbilt Chemicals, LLC	Murray	28	\$18,947
Prestige Tool & Die, LLC	Corydon	9	\$16,128
Total Quality Logistics, LLC	Louisville	96	\$27,458
Domtar Paper Company, LLC	Hawesville	39	\$75,000
Kentucky Rebuild Corp.	Independence	21	\$38,000
The Corken Steel Products Company	Lexington	21	\$42,000
The Corken Steel Products Company	Louisville	14	\$28,000
Steinkamp Moulding LTD.	Erlanger	15	\$29,860
Roll Forming Corporation	Shelbyville	164	\$68,346
Identify3D, Inc.	Lexington	8	\$11,516
Constellium Bowling Green LLC	Bowling Green	153	\$25,000
Senture, LLC	Monticello	32	\$32,420
Zotefoams Inc.	Walton	52	\$75,000
3DR Labs II, LLC	Louisville	40	\$75,000
Fleming County Hospital	Flemingsburg	78	\$10,360
Senture, LLC	Annnville	51	\$34,680
Link-Belt Cranes, L.P., LLLP	Lexington	242	\$75,000
North American Stainless, Inc.	Ghent	63	\$75,000
Amcor Flexibles LLC	Shelbyville	36	\$9,853
Stelised, Inc.	Simpsonville	6	\$12,000
Kentucky Cooperage LP, Ltd.	Lebanon	168	\$75,000
Benda-Lutz Corporation	Independence	24	\$46,596
Riken Elastomers Corporation	Hopkinsville	39	\$75,000

EXPENDITURES FOR FISCAL YEAR 2019-2020

Reimbursements made to Kentucky companies in FY 2019-2020 to offset the costs of Kentucky resident employee training.

...CONTINUED...

PROGRAM NAME	CITY	TRAINEES	EXPENSES PAID
Florida Tile, Inc.	Lawrenceburg	165	\$75,000
Florida Tile, Inc.	Lexington	20	\$16,241
Graham Packaging Pet Technologies Inc.	Florence	114	\$75,000
Marquette Transportation Company, LLC	Paducah	40	\$75,000
Lyons Magnus East, LLC	Walton	133	\$72,581
Bluegrass Business Consortium, Inc.	Berea	64	\$72,360
Shelby County Associated Industries, Inc.	Shelbyville	125	\$61,758
AGC Flat Glass North America, Inc. dba AGC Glass Company North America	Richmond	178	\$75,000
American Woodmark Corporation	Monticello	159	\$75,000
Appalachian Regional Healthcare, Inc. dba Tug Valley ARH Regional Medical Center	South Williamson	105	\$75,000
Appalachian Regional Healthcare, Inc. dba McDowell ARH Hospital	McDowell	68	\$25,000
Appalachian Regional Healthcare, Inc. dba Morgan County ARH Hospital	West Liberty	108	\$25,000
Appalachian Regional Healthcare, Inc. dba Whitesburg ARH Hospital	Whitesburg	154	\$37,000
Rockcastle Regional Hospital and Respiratory Care Center	Mount Vernon	279	\$75,000
Taylor County Hospital District Health Facilities Corporation	Campbellsville	318	\$67,904
A.O. Smith Corporation	Florence	44	\$70,000
Toyotetsu America, Inc.	Somerset	932	\$67,923
Children's Home of Northern Kentucky, Inc.	Covington	85	\$31,948
Logan Aluminum Inc.	Russellville	61	\$75,000
NELCO Training, Inc.	Bardstown	39	\$34,274
Anixter Inc.	Lexington	54	\$75,000
NNA of Paducah, LLC	Paducah	11	\$13,137
NNA of Paducah, LLC dba RCG Paducah South	Paducah	1	\$769
NNA of Paducah, LLC dba Fresenius Kidney Care Murray Calloway	Murray	4	\$7,404
Carmeuse Lime & Stone, Inc.	Butler	174	\$75,000
Kentucky Renal Care Group, LLC	Lexington	4	\$4,444
Fresenius Medical Care NAK Shepherdsville, LLC	Shepherdsville	3	\$1,759
Home Dialysis of Muhlenberg County, Inc.	Central City	2	\$4,000
NRA-Princeton, Kentucky, LLC	Princeton	1	\$231
Bio-Medical Applications of Kentucky, Inc.	Ashland	3	\$3,740
Bio-Medical Applications of Kentucky, Inc.	Somerset	7	\$7,714
Fresenius Medical Care NAK Berea, LLC	Berea	5	\$3,228
Riken Americas Corporation	Hopkinsville	8	\$11,351

EXPENDITURES FOR FISCAL YEAR 2019-2020

Reimbursements made to Kentucky companies in FY 2019-2020 to offset the costs of Kentucky resident employee training.

...CONTINUED...

PROGRAM NAME	CITY	TRAINEES	EXPENSES PAID
RKW North America, Inc.	Franklin	89	\$6,186
Archer-Daniels-Midland Company	Erlanger		\$1,693
Fritz Winter North America LP	Franklin	37	\$74,000
Phoenix Paper Wickliffe LLC	Wickliffe	158	\$200,000
Phoenix Paper Wickliffe LLC	Wickliffe	158	\$102,500
Takigawa Corporation America	Bardstown	33	\$66,000
Franklin Precision Industry Incorporated	Franklin	11	\$6,960
Buffalo Trace Distillery, Inc.	Frankfort	102	\$71,873
ARH Mary Breckinridge Health Services, Inc. dba Mary Breckinridge ARH Hospital	Hyden	5	\$2,138
Appalachian Regional Healthcare, Inc. dba Harlan ARH Hospital	Harlan	147	\$8,743
ARH Mary Breckinridge Health Services, Inc. dba ARH Our Lady of the Way	Martin	1	\$1,150
Nestle USA, Inc.	Mt. Sterling	47	\$75,000
Bit Source LLC	Pikeville	17	\$34,000
Smart Wood USA, LLC	Corbin	148	\$100,000
Kentucky Alliance Training Consortium, Inc.	Georgetown	91	\$75,000
Fresenius Medical Care NAK Campbellsville, LLC	Campbellsville	1	\$1,368
Armor USA Inc.	Hebron	58	\$20,017
Masonic Homes of Kentucky, Inc.	Masonic Home	214	\$60,951
Toyota Boshoku Kentucky, LLC	Lebanon	46	\$75,000
Piston Automotive LLC	Louisville	53	\$100,000
Fresenius medical Care NAK Frankfort, LLC	Frankfort	4	\$2,756
Fresenius Medical Care Masonic Homes, LLC	Masonic Home	6	\$3,300
NNA of Paducah, LLC dba RCG Mayfield	Mayfield	6	\$12,000
Bio-Medical Applications of Kentucky, Inc.	Hazard	4	\$4,307
Caldwell County Hospital, Inc. dba Caldwell Medical Center	Princeton	98	\$75,000
	TOTALS	7,337	\$4,105,447

STIC APPROVALS FOR FISCAL YEAR 2019-2020

Companies must first receive approval by the BSSC Board of Directors for STIC projects.
Once companies receive approval, training may commence.

COMPANY	CITY	TRAINEES	STIC AMOUNT
Continental Building Products Operating Company, LLC	Silver Grove	195	\$75,000
AGC Flat Glass North America, Inc. dba AGC Automotive Americas Co.	Elizabethtown	252	\$75,000
Carmeuse Lime & Stone, Inc.	Maysville	175	\$75,000
Post Glover Resistors Inc.	Erlanger	58	\$29,000
Mubea Precision Springs, Inc.	Florence	211	\$71,875
Stelised, Inc	Simpsonville	8	\$25,500
Mubea Tailor Rolled Blanks, LLC	Florence	160	\$75,000
Mubea, Inc.	Florence	503	\$75,000
Amtrol Inc.	Paducah	88	\$44,000
Indelac Controls, Inc.	Florence	35	\$17,500
Metalsa Structural Products, Inc.	Elizabethtown	2576	\$75,000
Mubea North-America Shared Services, Inc.	Florence	64	\$30,111
Framebridge, Inc.	Richmond	248	\$75,000
Unique-Prescottech, Inc.	Louisville	47	\$18,500
Airlines Reporting Corporation	Louisville	11	\$27,334
Lakeshore Equipment Company dba Lakeshore Learning	Midway	187	\$75,000
Materials			
Monument Chemical Kentucky, LLC	Brandenburg	75	\$75,000
Martinrea Heavy Stampings Inc	Shelbyville	158	\$75,000
W. Frank Harshaw and Associates, Inc.	Louisville	193	\$75,000
Lantech.com, LLC	Louisville	371	\$75,000
Hitachi Automotive Systems Americas, Inc.	Harrodsburg	82	\$75,000
Sealed Air Corporation (US)	Louisville	130	\$61,736
Toyotetsu America, Inc	Somerset	943	\$75,000
American Stave Company L.L.C. dba Benton Wood Products	Benton	74	\$27,500
ucts			
Transcraft Corporation	Cadiz	23	\$75,000
Volta Inc.	Frankfort	2	\$12,000
Constellium Bowling Green LLC	Bowling Green	174	\$75,000
Yager Materials Corp.	Owensboro	110	\$75,000
Haier US Appliance Solutions, Inc. dba GE Appliances	Louisville	2462	\$75,000
WestRock Consumer Packaging Group, LLC	Nicholasville	260	\$75,000
3B Enterprises, Inc. dba Home Instead Senior Care	Louisville	103	\$54,000
James Marine, Inc.	Paducah	167	\$75,000
Paducah River Painting, Inc.	Calvert City	27	\$6,020
TOTALS		10,172	\$1,925,076

ACTUAL SKILLED TRAINING INVESTMENT CREDITS FISCAL YEAR 2019-2020

Approved projects submit training documentation for verification.
The amount of approved tax credit is reported to the Kentucky Department of Revenue.

COMPANY	CITY	FINAL INCENTIVE AMOUNT	TRAINEES
Hines Precision Inc.	Philpot	\$5,584.69	90
Greenheck Fan Corporation	Frankfort	\$56,889.94	100
Toyotomi America Corporation	Springfield	\$75,000.00	181
Altec, Inc. dba Altec Industries, Inc.	Elizabethtown	\$75,000.00	1,990
Best Buy Stores, L.P.	Brooks	\$75,000.00	246
Kentucky Cooperage LP, Ltd.	Lebanon	\$74,712.50	164
Toyotetsu Mid America, LLC	Owensboro	\$75,000.00	470
Alabama Wire Products, LLC	Elizabethtown	\$15,230.00	10
Kroger Limited Partnership II dba Kenlake Foods	Murray	\$36,655.11	57
Perfetti Van Melle USA Inc.	Erlanger	\$75,000.00	112
J.M. Smucker LLC	Lexington	\$75,000.00	5
Tractor Supply Company	Franklin	\$75,000.00	378
A.O. Smith Corporation	Florence	\$17,000.00	37
Florida Tile, Inc.	Lawrenceburg	\$19,448.00	25
AGC Flat Glass North America, Inc. dba AGC Glass Company North America	Richmond	\$75,000.00	174
Fabricated Metals, LLC	Louisville	\$48,686.85	245
*North American Stainless, Inc.	Ghent	\$75,000.00	35
*Link-Belt Cranes, L.P., LLLP	Lexington	\$75,000.00	322
*Logan Aluminum Inc.	Russellville	\$75,000.00	160
*Ellison Surface Technologies, Inc.	Hebron	\$37,000.00	77

*Approved in FY 2018-2019

TOTALS **\$1,136,207.09** **4,878**