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# **Bluegrass State Skills Corporation**

## **Board of Directors Meeting**

**July 29, 2020**



**MEMORANDUM**

**TO:** BSSC Board Members

**FROM:** Jai Y. Bokey, Chairman  
Bluegrass State Skills Corporation

**DATE:** July 29, 2020

**SUBJECT:** **BSSC Special Board Meeting**

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Due to the state of emergency declared by Governor Beshear via Executive Order 2020-15 regarding COVID-19, all previously announced in-person meetings involving the Kentucky Cabinet for Economic Development scheduled in July have been cancelled. In accordance with the provision of KRS 61.823, a special meeting of the Bluegrass State Skills Corporation is called for **1:00 p.m. (EDT) on Wednesday, July 29, 2020**. The board meeting will be held via video teleconference at the following link:

<https://us02web.zoom.us/j/81441682676>

The purpose of the meeting is to consider all projects scheduled for the regular July meeting that was cancelled due to the state of emergency.

Attachment

DocuSigned by:  
*Jai Bokey*  
78C2D10DC847418  
Jai Bokey

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# **Bluegrass State Skills Corporation**

## **AGENDA**



**The Bluegrass State Skills Corporation**  
**Board of Directors Meeting**  
Cabinet for Economic Development  
300 West Broadway  
Frankfort, Kentucky

**SPECIAL BOARD MEETING**

**Video Conference Website/Link:**

<https://us02web.zoom.us/j/81441682676>

**AGENDA**  
**July 29, 2020**

Call to Order  
Notification of Press  
Roll Call

Minutes - Wednesday, May 27, 2020

Reports

GIA Applications

GIA and STIC Applications

STIC Applications

GIA Commitment Application

Old Business

*Audit update - Sarah Butler*

*Amendment - Sarah Butler*

New Business

*Resolutions for retired BSSC Board Members*

Next Board Meeting

Adjournment

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# Bluegrass State Skills Corporation

## MINUTES



**Bluegrass State Skills Corporation Board of Directors Meeting  
Kentucky Cabinet for Economic Development,  
300 West Broadway, Frankfort, Kentucky 40601  
May 27, 2020 – 1:00 PM**

**BSSC Special Board Meeting**

Due to the state of emergency declared by Governor Andy Beshear via Executive Order 2020-15 regarding COVID-19, all previously announced in-person meetings involving the Kentucky Cabinet for Economic Development scheduled in March got cancelled.

In accordance with the provision of KRS 61.823, a special meeting of the Bluegrass State Skills Corporation was called for **1:00 p.m. (EDT) on Wednesday, May 27, 2020**. The board meeting was held via video teleconference.

**Members present** – Brenda Bankston, Dr. Houston Barber, Jai Bokey, Shannon Cales, Rita Combs-Sterrett, John Kuzuoka, Nicholas Rapier, and Melanie Ratliff.

**Proxies present** – Katie Smith, Proxy for Secretary Larry Hayes; Marjorie Arnold, Proxy for Secretary Larry Roberts; Greg Rush, Proxy for Dr. Aaron Thompson, Josh Benton, Proxy for Secretary Jacqueline Coleman; Donna Davis, Proxy for Dr. Jay Box.

**Members absent** – Marty Hammons, Gary Farmer, Zach Weinberg, Jeff Whitehead, and Aimee Wulfeck.

**CED Staff present** - Tim Back, Elizabeth Bishop, Beka Burton, Sarah Butler, Brittany Cox, Martin David-Jacobs, Ellen Felix, Philip Flynn, James Johnson, Tonya Lee, Andy Luttner, Kate McCane, Kristina Slattery, Katie Smith, and Christy Wingate.

**Guests present** – No Guests

**Call to Order** – Jai Bokey

**Roll Call** – Ellen Felix

**Notification of Press** – Ellen Felix

Jai Bokey, Chairman, received verification that the media had been notified of the BSSC Board of Directors meeting.

**Approval of Minutes** – Jai Bokey

A motion was made by Brenda Bankston and seconded by Nicholas Rapier to approve the March 25, 2020 minutes. Motion carried.

**Approval of Financial Report** – Tonya Lee

John Kuzuoka made a motion to approve the Financial Report for May 27, 2020. Melanie Ratliff seconded the motion. Motion carried.

**Applications for Review – Sarah Butler**

BSSC Staff – Elizabeth Bishop/Christy Wingate recommended the following Grant-in-Aid (GIA) applications to the BSSC Board for approval:

G20-22983 – Ranger Steel, Inc., Maysville	\$ 75,000.00
G20-22996 – ABB/Con-Cise Optical Group LLC dba ABB Optical Group, Erlanger	\$ 75,000.00
G20-22637 – Total Quality Logistics, LLC, Erlanger	\$ 75,000.00
G20-22638 – Total Quality Logistics, LLC, Lexington	\$ 75,000.00

A motion was made by Brenda Bankston to approve these applications. John Kuzuoka seconded the motion. Motion carried.

BSSC Staff – Martin David-Jacobs/Kate McCane recommended the following Grant-In-Aid (GIA) applications to the BSSC Board for approval:

G20-22992 – Yager Materials Corp. dba Riverside Stone Company, Battletown	\$ 75,000.00
G20-22989 – Agent511-ANG, LLC dba Interapt, LLC, Louisville	\$ 75,000.00
G20-22641 – Logan Memorial Hospital, LLC, Russellville	\$ 25,200.00

A motion was made by Nicholas Rapier to approve these applications. Shannon Cales seconded the motion. Motion carried.

BSSC Staff – Brittany Cox/Kate McCane recommended the following Grant-in-Aid (GIA) application to the BSSC Board for approval:

G20-22673 – Montaplast of North America, Inc., Frankfort	\$ 75,000.00
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A motion was made by Melanie Ratliff to approve these applications. Josh Benton seconded the motion. Motion carried.

BSSC Staff – Martin David-Jacobs/Kate McCane recommended the following Grant-in-Aid (GIA) applications to the BSSC Board for approval:

G20-22672 – Carbide Industries LLC, Louisville	\$ 75,000.00
G20-22695 – Meadowview Regional Medical Center, LLC, Maysville	\$ 44,698.00
G20-22660 – Hosparus, Inc., 3532 Ephraim McDowell Dr., Louisville	\$ 45,057.00

A motion was made by Nicholas Rapier to approve these applications. Brenda Bankston seconded the motion. Motion carried.

BSSC Staff – Beka Burton/Christy Wingate recommended the following Grant-in-Aid (GIA) application to the BSSC Board for approval:

G20-22741 – Lake Cumberland Regional Hospital, LLC, Somerset	\$ 75,000.00
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A motion was made by Houston Barber to approve these applications. Josh Benton seconded the motion. Motion carried.

BSSC Staff – Elizabeth Bishop/Christy Wingate recommended the following Grant-in-Aid (GIA) applications to the BSSC Board for approval:

G20-23005 – James Marine, Inc., Wickliffe	\$ 75,000.00
G20-23003 – James Marine, Inc., 4520 Clarks River Rd., Paducah	\$ 75,000.00
G20-23004 – James Marine, Inc., 4040 Clarks River Rd., Paducah	\$ 67,959.00

A motion was made by John Kuzuoka to approve these applications. Shannon Cales seconded the motion. Nicholas Rapier abstained. Motion carried.

BSSC Staff – Elizabeth Bishop/Christy Wingate recommended the following Grant-In-Aid (GIA) + Skills-Training-Investment-Credit (STIC) applications to the BSSC Board for approval:

G20-23008 – Paducah River Painting Inc., Calvert City	\$ 54,000.00
T20-23009 – Paducah River Painting Inc., Calvert City	\$ 6,020.00
G20-23006 – James Marine Inc., 4540 Clarks River Rd., Paducah	\$ 75,000.00
T20-23007 – James Marine Inc., 4540 Clarks River Rd., Paducah	\$ 75,000.00

A motion was made by Brenda Bankston to approve these applications. Melanie Ratliff seconded the motion. Nicholas Rapier abstained. Motion carried.

BSSC Staff – Martin David-Jacobs/Kate McCane recommended the following Grant-In-Aid (GIA) + Skills-Training-Investment-Credit (STIC) applications to the BSSC Board for approval:

G20-22992 – Yager Materials Corp. dba Riverside Stone Company, Battletown	\$ 75,000.00
T20-22991 – Yager Materials Corp. dba Riverside Stone Company, Battletown	\$ 75,000.00

A motion was made by Nicholas Rapier to approve these applications. Josh Benton seconded the motion. Motion carried.

BSSC Staff – Elizabeth Bishop/Kate McCane recommended the following Skills-Training-Investment-Credit (STIC) application to the BSSC Board for approval:

T20-22999 – WestRock Consumer Packaging Group, LLC, Nicholasville	\$ 75,000.00
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A motion was made by John Kuzuoka to approve these applications. Melanie Ratliff seconded the motion. Motion carried.



BSSC Staff – Brittany Cox/Kate McCane recommended the following Skills-Training-Investment-Credit (STIC) application to the BSSC Board for approval:

T20-22961 – Volta Inc., Frankfort \$ 12,000.00

A motion was made by Nicholas Rapier to approve these applications. Melanie Ratliff seconded the motion. Motion carried.

BSSC Staff – Andy Luttner/Kate McCane recommended the following Skills-Training-Investment-Credit (STIC) applications to the BSSC Board for approval:

T20-22962 – Constellium Bowling Green LLC, Bowling Green \$ 75,000.00

T20-22993 – Haier US Appliance Solutions, Inc. dba GE Appliances, \$ 75,000.00  
Louisville

A motion was made by Houston Barber to approve this application. Melanie Ratliff seconded the motion. Motion carried.

BSSC Staff – Martin David-Jacobs/Christy Wingate recommended the following Skills-Training-Investment-Credit (STIC) application to the BSSC Board for approval:

T20-22997 – 3B Enterprises, Inc. dba Home Instead Senior Care, \$ 75,000.00

Louisville

A motion was made by Melanie Ratliff to approve these applications. Josh Benton seconded the motion. Motion carried.

BSSC Staff – Elizabeth Bishop/Christy Wingate recommended the following Commitment Grant-in-Aid application to the BSSC Board for approval:

G20-23001 – TPG Plastics LLC, Murray \$ 74,000.00

A motion was made by Brenda Bankston to approve this application. Melanie Ratliff seconded the motion. Motion carried.

**25 Pending Grant-in-Aid Applications from FY 2019/2020 – Sarah Butler**

Staff recommended closeout due to insufficient funds for the following 25 Grant-In-Aid (GIA) applications.

G20-22643	Tier 1 Holdings, Inc., Covington	\$ 60,000.00
G20-22770	Lantech.com, LLC, Louisville	\$ 75,000.00
G20-22881	Wabco USA LLC, Hebron	\$ 75,000.00
G20-22644	Bourbon Community Hospital, LLC, Paris	\$ 35,049.00
G20-22645	Mubea, Inc., 6800 Industrial Rd., Florence	\$ 75,000.00
G20-22646	Mubea Precision Springs, Inc., Florence	\$ 58,646.00
G20-22647	Metalsa Structural Products, Inc., Elizabethtown	\$ 75,000.00
G20-22648	Kentucky Hospital, LLC dba Clark Regional Medical Center, Winchester	\$ 45,586.00

G20-22743	Woodford Hospital, LLC dba Bluegrass Community Hospital, Versailles	\$ 13,147.00
G20-22649	International Business Machines Corporation	\$ 75,000.00
G20-22742	Georgetown Community Hospital, Georgetown	\$ 75,000.00
G20-22779	Hitachi Automotive Systems Americas, Inc., Harrodsburg	\$ 75,000.00
G20-22650	Mubea, Inc., 8200 Dixie Highway, Florence	\$ 14,019.00
G20-22662	Hosparus, Inc., 6200 Dutchmans Ln, Louisville	\$ 75,000.00
G20-22998	3B Enterprises, Inc. dba Home Instead Senior Care, Louisville	\$ 75,000.00
G20-22606	Ellison Surface Technologies, Inc., Hebron	\$ 75,000.00
G20-22671	Roll Forming Corporation, Shelbyville	\$ 75,000.00
G20-22757	Monument Chemical Kentucky, LLC, Brandenburg	\$ 75,000.00
G20-22994	Haier US Appliance Solutions, Inc. dba GE Appliances, Louisville	\$ 75,000.00
G20-22760	Lakeshore Equipment Company dba Lakeshore Learning Materials, Midway	\$ 75,000.00
G20-22675	Carbide Industries LLC, Calvert City	\$ 54,000.00
G20-22651	Mubea, Inc., 8224 Dixie Highway, Florence	\$ 75,000.00
G20-22967	Bowling Green Metalforming L.L.C., Bowling Green	\$ 75,000.00
G20-22775	Summit Biosciences Inc., Lexington	\$ 75,000.00
G20-22652	Total Quality Logistics LLC, Louisville	\$ 75,000.00

A motion was made by Nicholas Rapier to close out the pending applications for the fiscal year 2019/2020 and Josh Benton seconded the motion. Motion carried.

### **Old Business**

#### BSSC Socioeconomic Index – Philip Flynn

According to the BSSC Guidelines, the Board is required to provide preferential scoring to companies located in communities with a lower socioeconomic score.

Therefore, Mr. Philip Flynn, CED staff economist, presented a report on the Socioeconomic Index Study, which is used to determine the BSSC “area of need” for scoring purposes. A copy of this presentation was provided in the board book to the Board members.

Mr. Flynn talked about the six metrics in which the BSSC Socioeconomic Index is measured by:

- Adult population with high school education or higher
- Three-year average unemployment rate in each county
- Per capita personal income for 2018
- Annual wage and salary
- Annual average poverty rate
- Per capita estimated Gross Domestic Product by county

Kentucky has 120 counties, and are divided in 6 Tiers (groups of counties). Tier one representing the counties that are most in need and Tier 6 are the counties that have the greatest economic strength.

Compared to last year, 15 counties had some sort of fluctuation. These were not major changes, and some were only a one-tier change. It is anticipated that there will be some movement year in and year out.

Audit update MCM CPAs & Advisors – Sarah Butler

Ms. Butler informed the BSSC Board that the auditors would be at the Economic Development Cabinet starting in July 2020 to begin the annual independent audit.

**New Business**

Grant-in-Aid (GIA) / Skills-Training-Investment-Credit (STIC) Guidelines – Jai

Bokey/Sarah Butler

Staff presented proposed changes to the FY 2020-2021 Grant-in-Aid + Skills-Training-Investment-Credit for approval:

In summary, the staff has proposed the following suggested updates:

- 1.) Update the application deadline and the board meeting dates
- 2.) Update all references to the biennium dates to reflect FY 2020-2021
- 3.) Clarify the eligible materials and supplies will not include pens, pencils, highlighters and easel pads, as these are used in daily operations of business
- 4.) Clarify that curriculum development costs and unrelated industry training are ineligible training costs
- 5.) Update that one Interim Reimbursement may be requested, provided the total eligible training costs are at least \$37,500 or greater.
- 6.) Update various hyperlinks and website references
- 7.) Update scoring question to include “at least one or more” American Veterans
- 8.) Update scoring question to include a list of organized consortia for examples.
- 9.) Minor grammatical and cosmetic changes for branding.
- 10.) Updated area of need according to the Socioeconomic Index

The board had a discussion about the history of the consideration of one GIA application per company address. The board then discussed further limiting consideration of one GIA application per single Federal Employer Identification Number (FEIN) in each county.

The Executive Committee recommended the above listed FY 2020-2021 Guideline changes with an added condition that companies will only be eligible to apply one GIA application per single FEIN per County.

Jai Bokey entertained a motion to accept the recommended changes to the guidelines. Nicholas Rapier motioned to accept the proposed changes, and Melanie Ratliff seconded the motion, and moved to accept the proposed changes. Motion carried.

#### Exception Request # 1 - COVID-19

Staff received several inquiries about some relieve to the COVID-19 state of emergency. Qualified approved companies affected by training delays due to COVID-19 will be given an opportunity to submit up to two applications for the GIA program during the 2020-2021 fiscal year.

Grant-In-Aid (GIA) approved companies with a training period ending between March 6, 2020 and June 30, 2020, may reapply for the amount of the GIA recapture funds forfeited from those training periods. The amount of funds recaptured from the GIA agreement may be eligible for BSSC Board consideration during the 2020-2021 fiscal year; however, the competitive scoring process will not apply to the Recapture Application and the \$6,000 minimum incentive request will be waived. The approved company shall complete all programs of skills upgrade training or occupational upgrade training within one (1) year from the date of approval by the BSSC and shall certify the completion of these programs to the corporation.

The Recapture Applications will be a separate application and must be submitted beginning July 1, 2020 through October 15, 2020 for consideration by the BSSC Board. An additional competitive GIA application may be submitted at any time during the 2020-2021 fiscal year for a distinctly separate training plan other than the Recapture Application. All other fiscal year 2020-2021 BSSC guideline terms and conditions shall apply.

Staff also recommended that any upcoming training for all companies in the new fiscal year, for Personal Protective Equipment (PPE) training, will not be considered as safety training or be calculated in the 25% cap.

#### Exception Request # 2 – Commitments Commitment Grant Exceptions to BSSC Guidelines 2020/2021

The following exceptions to the May 27, 2020 approved guidelines for Commitment Grant proposals are recommended for approval as follows:

- May be approved and awarded up to \$200,000 per application
- Approvals may include up to 25% retroactive training activities within sixty (60) days prior to the company's acceptance of proposal
- Commitment Grants will have separate and distinct applications and reimbursement worksheet
- Extensions may be authorized for certain Cabinet Commitment Projects

- Train the trainer travel is an eligible expense

Jai Bokey entertained a motion to accept exceptions 1 and 2 to the approved FY 2020-2021 BSSC Guidelines. Brenda Bankston motioned to accept the proposed changes, and Josh Benton seconded the motion. Motion carried.

**Next Board Meeting – Ellen Felix**

The next meeting of the Bluegrass State Skills Corporation Board of Directors will be held on July 29, 2020, at 1:00 p.m. at the Cabinet for Economic Development, Old Capitol Annex, 1<sup>st</sup> Floor Conference Room, 300 West Broadway, Frankfort, Kentucky.

**Adjournment – Jai Bokey**

A motion to adjourn the meeting was made by Nicholas Rapier and second by Melanie Ratliff. Motion carried.

Sincerely submitted,



Sarah C. Butler  
Director, Incentive Administration Division

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# **Bluegrass State Skills Corporation**

## **FINANCIAL REPORT**



# BSSC FUNDS REPORT

7/24/2020

## RESOURCES AVAILABLE

Regular Appropriation	4,311,800
Special Appropriation (Ford Motor Company)	1,000,000
Continued Appropriation	6,052,478
HB265 -2012 Session Add'l Funds Available*	1,879,000
OET Rapid Response Funds Carry Forward	482,337
<b>TOTAL RESOURCES</b>	<b>13,725,615</b>

## EXPENDITURES YTD

BSSC Funds	75,000
OET Rapid Response Funds	0
Total Expenditures as of 7/24/2020	<b>75,000</b>

## OBLIGATIONS REMAINING

Regular/Commitment/OET Grants	6,764,808
Ford Commitment	1,000,000
Proposals	0
<b>TOTAL OBLIGATIONS</b>	<b>7,764,808</b>

<b>TOTAL FUNDS AVAILABLE FOR ADDITIONAL OBLIGATIONS THIS FISCAL YEAR</b>	<b>5,885,807</b>
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Secretary's Funds	2,305,095
Regular Grant Funds	3,318,597
COVID Grant Funds	79,778
OET Rapid Response Funds	182,337

<b>TOTAL FUNDS AVAILABLE FOR ADDITIONAL OBLIGATIONS THIS FISCAL YEAR</b>	<b>5,885,807</b>
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\*\$9,500,000 lapsed to General Fund, per HB 265, 2012 Session.

Two draws were made in FY 2013 of \$1,200,000 and \$600,000.

One draw was made in FY 2015 of \$750,000.

Two draws were made in FY 2018 for \$2,950,000 and \$457,400

One draw was made in FY 2019 of \$1,663,600

# BSSC FUNDS REPORT

7/24/2020

Base Amount	\$	551,997
Recaps (June/July)	\$	6,797
		<hr/>
Amount Available for Regular Grants - July 2020 Board Meeting	\$	558,794



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# **Bluegrass State Skills Corporation**

## **APPLICATIONS - GIA**



## Grant-In-Aid (GIA) Projects July 2020

Score	Qualified Company	City	Number of Trainees	Incentive Amount
85	Florida Tile, Inc.	Lexington	58	\$75,000
85	Bonfiglioli USA Inc.	Hebron	83	\$75,000
84	Steinkamp Molding LTD. dba Steinkamp Molding L.P.	Erlanger	14	\$28,000
84	Kentucky Rebuild Corp.	Independence	23	\$46,000
83	Zotefoams Inc.	Walton	60	\$75,000
83	Rockcastle Hospital and Respiratory Care Center, Inc. dba Rockcastle Regional Hospital & Respiratory Care Center	Mount Vernon	500	\$75,000
82	Takigawa Corporation America	Bardstown	30	\$60,000
82	NPR of America, Inc.	Bardstown	163	\$64,753
<b>8 Projects</b>		<b>Total</b>	<b>931</b>	<b>\$498,753</b>

Regular Grant Fund Balance	\$3,318,597
Recaptured Amount	
2021 FY Projected/Approved	<b>\$498,753</b>
<b>Remaining Regular Grant Funds</b>	<b><u>\$2,819,844</u></b>

Note: The Grant-In-Aid amount will be equal to \$2,000 per trainee, not to exceed the maximum approved amount of \$75,000 per company location for each fiscal year. The total amount of Grant-In-Aid incentives available for the entire program shall not exceed \$4,300,000 in any fiscal year.

**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

**Date:** July 29, 2020  
**Company:** Florida Tile, Inc.  
**City:** Lexington **County:** Fayette  
**Industry Sector:** Manufacturing **BSSC #:** G21-23057  
**Bus. Devp. Contact:** E. Bishop **DFS Staff:** C. Wingate

**Training Description:**

Florida Tile, Inc. is a manufacturer and distributor of porcelain, ceramic, natural stone and decorative tiles. The proposed training plan consists of on-the-job and industry-specific training initiatives for Talent Development, Performance Management, Sales Leadership, New Hire Skills Training, and New Manager Development.

**Training Details:**

	<b>Total Costs</b>	<b>50% of Total Costs</b>
Classroom/OJT - In-House	\$ 150,090	\$ 75,045
Classroom/OJT - Consultant/Educational Institution	\$ -	\$ -
Instructional Materials & Supplies	\$ -	\$ -
<b>Total Costs</b>	<b>\$ 150,090</b>	<b>\$ 75,045</b>

Number of Trainees 

58
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**Employment & Wage Information:**

<b>Existing Employment</b>	<b>Projected New Employees</b>
48	10

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ 35.92	\$ 41.30

**Requirements:**

Total Hourly Compensation: \$12.51  
 Base Hourly Wage: \$10.88

**BSSC Grant Recommended for Approval**

<b>\$75,000</b>
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**Application Score**

85
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**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

**Date:** July 29, 2020  
**Company:** Takigawa Corporation America  
**City:** Bardstown **County:** Nelson  
**Industry Sector:** Manufacturing **BSSC #:** G21-23071  
**Bus. Devp. Contact:** M. David-Jacobs **DFS Staff:** K. McCane

**Training Description:**

Takigawa Corporation America is a flexible packaging manufacturer. The training plan includes classes and training for ISO/Quality -Certifications and Management communications and Human Resource development training.

**Training Details:**

Classroom/OJT - In-House  
 Classroom/OJT - Consultant/Educational Institution  
 Instructional Materials & Supplies  
**Total Costs**

<b>Total Costs</b>	<b>50% of Total Costs</b>
\$ 210,324	\$ 105,162
\$ 13,440	\$ 6,720
\$ 72,000	\$ 36,000
<b>\$ 295,764</b>	<b>\$ 147,882</b>

Number of Trainees

30
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**Employment & Wage Information:**

<b>Existing Employment</b>	<b>Projected New Employees</b>
46	20

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ 17.00	\$ 28.00

**Requirements:**

Total Hourly Compensation: \$12.51  
 Base Hourly Wage: \$10.88

**BSSC Grant Recommended for Approval**

<b>\$60,000</b>
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**Application Score**

82
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**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

**Date:** July 29, 2020

**Company:** Rockcastle Hospital and Respiratory Care Center, Inc. dba Rockcastle Regional Hospital & Respiratory Care Center

**City:** Mount Vernon **County:** Rockcastle

**Industry Sector:** Healthcare **BSSC #:** G21-23067

**Bus. Devp. Contact:** M. David-Jacobs **DFS Staff:** K. McCane

**Training Description:**

Rockcastle Regional Hospital and Respiratory Care Center is a non-profit healthcare facility. The training proposal includes Leadership Development, SRNA, Care Delivery, Nursing Skills, ACLS, PALS, and the expanded implementation of web-based training modules for service areas beyond nursing.

**Training Details:**

	<b>Total Costs</b>	<b>50% of Total Costs</b>
Classroom/OJT - In-House	\$ 69,135	\$ 34,567
Classroom/OJT - Consultant/Educational Institution	\$ 139,823	\$ 69,911
Instructional Materials & Supplies	\$ -	\$ -
<b>Total Costs</b>	<b>\$ 208,957</b>	<b>\$ 104,479</b>

Number of Trainees 500

**Employment & Wage Information:**

<b>Existing Employment</b>	<b>Projected New Employees</b>
555	10

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ 24.62	\$ 28.31

**Requirements:**

Total Hourly Compensation: \$12.51  
Base Hourly Wage: \$10.88

**BSSC Grant Recommended for Approval** \$75,000

**Application Score** 83

**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS  
BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

**Date:** July 29, 2020  
**Company:** NPR of America, Inc.  
**City:** Bardstown **County:** Nelson  
**Industry Sector:** Manufacturing **BSSC #:** G21-23081  
**Bus. Devp. Contact:** A. Luttner **DFS Staff:** K. McCane

**Training Description:**

NPR of America, Inc. is a manufacturer and automotive parts supplier to both OEM and AM customers. The training plan includes IATF Certification Training, ISO 14001 training, Compliance training and supervisors/managers training.

**Training Details:**

	<b>Total Costs</b>	<b>50% of Total Costs</b>
Classroom/OJT - In-House	\$ 98,221	\$ 49,110
Classroom/OJT - Consultant/Educational Institution	\$ 18,825	\$ 9,413
Instructional Materials & Supplies	\$ 12,460	\$ 6,230
<b>Total Costs</b>	<b>\$ 129,506</b>	<b>\$ 64,753</b>

Number of Trainees

163
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**Employment & Wage Information:**

<b>Existing Employment</b>	<b>Projected New Employees</b>
163	30

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ 18.26	\$ 20.55

**Requirements:**

Total Hourly Compensation: \$12.51  
Base Hourly Wage: \$10.88

**BSSC Grant Recommended for Approval**

<b>\$64,753</b>
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**Application Score**

82
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# **Bluegrass State Skills Corporation**

## **APPLICATIONS - GIA & STIC**



**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

**Date:** July 29, 2020  
**Company:** Steinkamp Molding LTD. dba Steinkamp Molding L.P.  
**City:** Erlanger **County:** Boone  
**Industry Sector:** Manufacturing **BSSC #:** G21-23035  
**Bus. Devp. Contact:** E. Bishop **DFS Staff:** C. Wingate

**Training Description:**

Steinkamp Molding LTD manufactures molds, tools, prototypes, part fixtures, special purpose machining and performs precision CNC machining and turning. The proposed training plan includes new hire training of basic molds, cross training on the CNC machines and multiple axis machines as well as cross training for office personnel.

**Training Details:**

	<b>Total Costs</b>	<b>50% of Total Costs</b>
Classroom/OJT - In-House	\$ 56,015	\$ 28,007
Classroom/OJT - Consultant/Educational Institution	\$ -	\$ -
Instructional Materials & Supplies	\$ -	\$ -
<b>Total Costs</b>	<b>\$ 56,015</b>	<b>\$ 28,007</b>

Number of Trainees 

14
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**Employment & Wage Information:**

<b>Existing Employment</b>	<b>Projected New Employees</b>
12	2

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ 26.93	\$ 35.01

**Requirements:**

Total Hourly Compensation: \$12.51  
 Base Hourly Wage: \$10.88

**BSSC Grant Recommended for Approval**

<b>\$28,000</b>
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**Application Score**

84
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**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC SKILLS TRAINING INVESTMENT CREDIT REPORT**

**Date:** July 29, 2020  
**Company:** Steinkamp Molding LTD. dba Steinkamp Molding L.P.  
**City:** Erlanger **County:** Boone  
**Industry Sector:** Manufacturing **BSSC #:** T21-23056  
**Bus. Devp. Contact:** E. Bishop **DFS Staff:** C. Wingate

**Training Description:**

Steinkamp Molding LTD is a manufacturer of molds, tools, prototypes, part fixtures and performs precision CNC machining and turning. The training plan includes OSHA/safety training for all employees, as well as customer specific turning and CNC training.

**Training Details:**

	<b>Total Costs</b>	<b>50% of Total Costs</b>
Classroom/OJT - In-House	\$ 12,055	\$ 6,028
Classroom/OJT - Consultant/Educational Institution	\$ -	\$ -
Instructional Materials & Supplies	\$ -	\$ -
<b>Total Costs</b>	<b>\$ 12,055</b>	<b>\$ 6,028</b>

Number of Trainees

14
----

**Employment & Wage Information:**

<b>Existing Employment</b>	<b>Projected New Employees</b>
12	2

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ 26.93	\$ 35.01

**Requirements:**

Total Hourly Compensation: \$12.51  
 Base Hourly Wage: \$10.88

**BSSC Tax Credit Recommended for Approval**

<b>\$6,000</b>
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**Application Score**

84
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**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS  
BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

**Date:** July 29, 2020  
**Company:** Zotefoams Inc.  
**City:** Walton **County:** Kenton  
**Industry Sector:** Manufacturing **BSSC #:** G21-23060  
**Bus. Devp. Contact:** E. Bishop **DFS Staff:** C. Wingate

**Training Description:**

Zotefoams Inc. is a manufacturer of a range of closed cell cross-linked polyolefin foams for global use in sports, construction, marine, automation, medical equipment and aerospace. The proposed training plan consist of safety training, human resources and administrative training, quality training and new quality manager training.

**Training Details:**

	<b>Total Costs</b>	<b>50% of Total Costs</b>
Classroom/OJT - In-House	\$ 155,323	\$ 77,662
Classroom/OJT - Consultant/Educational Institution	\$ -	\$ -
Instructional Materials & Supplies	\$ -	\$ -
<b>Total Costs</b>	<b>\$ 155,323</b>	<b>\$ 77,662</b>

Number of Trainees 

60
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**Employment & Wage Information:**

<b>Existing Employment</b>	<b>Projected New Employees</b>
51	9

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ 24.43	\$ 31.76

**Requirements:**

Total Hourly Compensation: \$12.51  
Base Hourly Wage: \$10.88

**BSSC Grant Recommended for Approval**

<b>\$75,000</b>
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**Application Score**

83
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**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC SKILLS TRAINING INVESTMENT CREDIT REPORT**

**Date:** July 29, 2020  
**Company:** Zotefoams Inc.  
**City:** Walton **County:** Kenton  
**Industry Sector:** Manufacturing **BSSC #:** T21-23061  
**Bus. Devp. Contact:** E. Bishop **DFS Staff:** C. Wingate

**Training Description:**

Zotefoams Inc. is a manufacturer of a range of closed cell cross-linked polyolefin foams for a variety of global industrials, including: sports, construction, marine, automation, medical equipment and aerospace. The training plan includes cross training and on the job training on equipment, product training and yearly insurance and business update training.

**Training Details:**

	<b>Total Costs</b>	<b>50% of Total Costs</b>
Classroom/OJT - In-House	\$ 51,958	\$ 25,979
Classroom/OJT - Consultant/Educational Institution	\$ -	\$ -
Instructional Materials & Supplies	\$ -	\$ -
<b>Total Costs</b>	<b>\$ 51,958</b>	<b>\$ 25,979</b>

Number of Trainees 

60
----

**Employment & Wage Information:**

<b>Existing Employment</b>	<b>Projected New Employees</b>
51	9

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ 24.43	\$ 31.76

**Requirements:**

Total Hourly Compensation: \$12.51  
 Base Hourly Wage: \$10.88

**BSSC Tax Credit Recommended for Approval**

<b>\$25,500</b>
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**Application Score**

<b>83</b>
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**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

**Date:** July 29, 2020  
**Company:** Bonfiglioli USA Inc.  
**City:** Hebron **County:** Boone  
**Industry Sector:** Manufacturing **BSSC #:** G21-23074  
**Bus. Devp. Contact:** Brittany Cox **DFS Staff:** K. McCane

**Training Description:**

Bonfiglioli USA Inc. is a manufacturer of gear motors, drive systems and planetary gearboxes for industrial processes, automation and construction equipment. The training plan consists of new hire training, product, design, quality and technical training.

**Training Details:**

Classroom/OJT - In-House  
 Classroom/OJT - Consultant/Educational Institution  
 Instructional Materials & Supplies  
**Total Costs**

<b>Total Costs</b>	<b>50% of Total Costs</b>
\$ 162,369	\$ 81,185
\$ -	\$ -
\$ -	\$ -
<b>\$ 162,369</b>	<b>\$ 81,185</b>

Number of Trainees

83
----

**Employment & Wage Information:**

<b>Existing Employment</b>	<b>Projected New Employees</b>
75	8

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ 29.87	\$ 38.83

**Requirements:**

Total Hourly Compensation: \$12.51  
 Base Hourly Wage: \$10.88

**BSSC Grant Recommended for Approval**

<b>\$75,000</b>
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**Application Score**

85
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**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC SKILLS TRAINING INVESTMENT CREDIT REPORT**

**Date:** July 29, 2020  
**Company:** Bonfiglioli USA Inc.  
**City:** Hebron **County:** Boone  
**Industry Sector:** Manufacturing **BSSC #:** T21-23073  
**Bus. Devp. Contact:** B. Cox **DFS Staff:** K. McCane

**Training Description:**

Bonfiglioli USA Inc. is a manufacturer of gear motors, drive systems and planetary gearboxes for industrial processes, automation and construction equipment. The application includes OSHA training for all employees and specific technical training for the new production lines.

**Training Details:**

	<b>Total Costs</b>	<b>50% of Total Costs</b>
Classroom/OJT - In-House	\$ 94,235	\$ 47,117
Classroom/OJT - Consultant/Educational Institution	\$ -	\$ -
Instructional Materials & Supplies	\$ -	\$ -
<b>Total Costs</b>	<b>\$ 94,235</b>	<b>\$ 47,117</b>

Number of Trainees 83

**Employment & Wage Information:**

<b>Existing Employment</b>	<b>Projected New Employees</b>
75	8

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ 29.87	\$ 38.83

**Requirements:**

Total Hourly Compensation: \$12.51  
 Base Hourly Wage: \$10.88

**BSSC Tax Credit Recommended for Approval**

**\$37,500**

**Application Score**

85

**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS  
BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

**Date:** July 29, 2020  
**Company:** Kentucky Rebuild Corp.  
**City:** Independence **County:** Boone  
**Industry Sector:** Manufacturing **BSSC #:** G21-23043  
**Bus. Devp. Contact:** B. Cox **DFS Staff:** K. McCane

**Training Description:**

Kentucky Rebuild Corp. performs service, rebuild, retrofit and new build custom machines for varied customers across the US. The training plan includes engineering, sales training, technical/bid process training and field service training.

**Training Details:**

	Total Costs	50% of Total Costs
Classroom/OJT - In-House	\$ 97,522	\$ 48,761
Classroom/OJT - Consultant/Educational Institution	-	-
Instructional Materials & Supplies	-	-
<b>Total Costs</b>	<b>\$ 97,522</b>	<b>\$ 48,761</b>

Number of Trainees 23

**Employment & Wage Information:**

Existing Employment	Projected New Employees
23	3

Average Hourly Wage	Total Hourly Compensation
\$ 33.21	\$ 43.17

**Requirements:**

Total Hourly Compensation: \$12.51  
 Base Hourly Wage: \$10.88

**BSSC Grant Recommended for Approval** \$46,000

**Application Score** 84

**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC SKILLS TRAINING INVESTMENT CREDIT REPORT**

**Date:** July 29, 2020

**Company:** Kentucky Rebuild Corp.

**City:** Independence

**County:** Boone

**Industry Sector:** Manufacturing

**BSSC #:** T21-23042

**Bus. Devp. Contact:** B. Cox

**DFS Staff:** K. McCane

**Training Description:**

Kentucky Rebuild Corp. provides rebuild and retrofit services, as well as manufactures new build custom machines for varied customers across the US. The training plan consists of continuing education training for mechanical engineers, API Laser and Renishaw Laser training and safety training for all of our employees.

**Training Details:**

Classroom/OJT - In-House  
Classroom/OJT - Consultant/Educational Institution  
Instructional Materials & Supplies  
**Total Costs**

<b>Total Costs</b>	<b>50% of Total Costs</b>
\$ 28,770	\$ 14,385
\$ -	\$ -
\$ -	\$ -
<b>\$ 28,770</b>	<b>\$ 14,385</b>

Number of Trainees

23
----

**Employment & Wage Information:**

<b>Existing Employment</b>	<b>Projected New Employees</b>
23	3

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ 33.21	\$ 43.17

**Requirements:**

Total Hourly Compensation: \$12.51  
Base Hourly Wage: \$10.88

**BSSC Tax Credit Recommended for Approval**

<b>\$11,500</b>
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**Application Score**

84
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# **Bluegrass State Skills Corporation**

## **APPLICATIONS - STIC**





**Skills Training Investment Credit (STIC) Projects  
July 2020**

<b>Score</b>	<b>Eligible Company</b>	<b>City</b>	<b>Number of Trainees</b>	<b>Incentive Amount</b>
85	Bonfiglioli USA Inc.	Hebron	83	\$37,500
84	Kentucky Rebuild Corp.	Independence	23	\$11,500
84	Steinkamp Molding Ltd. dba Steinkamp Molding LP	Erlanger	14	\$6,000
83	Zotefoams Inc.	Walton	60	\$25,500
80	Winston Industries, LLC	Louisville	150	\$64,401
80	Stairtek, Inc.	Erlanger	36	\$16,295
77	Krauss-Maffei Corporation	Florence	78	\$46,500
76	Florida Tile, Inc.	Lawrenceburg	207	\$38,843
71	Amtrol, Inc.	Paducah	89	\$44,500
69	Link-Belt Cranes, L.P., LLLP	Lexington	300	\$75,000
<b>10</b>			<b>Total</b>	<b>1040</b>
				<b>\$366,039</b>
				<b>FY 2020-2021 Tax Credit Limit</b>
				<b>\$2,500,000</b>
				<b>Current FY Projected/ Approved Credits</b>
				<b>\$366,039</b>
				<b>Remaining Tax Credit</b>
				<b><u>\$2,133,961</u></b>

Note: The tax credit amount will be equal to \$500 per employee, not to exceed the maximum approved tax credit of \$75,000 per company for each fiscal year. Per KRS 154.12-207, the maximum amount of credits that may be committed in each state fiscal year shall be capped at \$2,500,000.

**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS  
BSSC SKILLS TRAINING INVESTMENT CREDIT REPORT**

**Date:** July 29, 2020  
**Company:** Krauss-Maffei Corporation  
**City:** Florence **County:** Kenton  
**Industry Sector:** Manufacturing **BSSC #:** T21-23076  
**Bus. Devp. Contact:** E. Bishop **DFS Staff:** C. Wingate

**Training Description:**

Krauss-Maffei Corporation is a manufacturer of plastic processing machinery. The training plan consists of Field Service Engineering training, leadership training, software specific training, and customer service training.

**Training Details:**

Classroom/OJT - In-House  
 Classroom/OJT - Consultant/Educational Institution  
 Instructional Materials & Supplies  
**Total Costs**

<b>Total Costs</b>		<b>50% of Total Costs</b>	
\$	95,597	\$	47,799
\$	105,383	\$	52,691
\$	-	\$	-
\$	<b>200,980</b>	\$	<b>100,490</b>

Number of Trainees

78
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**Employment & Wage Information:**

<b>Existing Employment</b>	<b>Projected New Employees</b>
93	0

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ 40.67	\$ 52.87

**Requirements:**

Total Hourly Compensation: \$12.51  
 Base Hourly Wage: \$10.88

**BSSC Tax Credit Recommended for Approval**

<b>\$46,500</b>
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**Application Score**

77
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**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS  
BSSC SKILLS TRAINING INVESTMENT CREDIT REPORT**

**Date:** July 29, 2020  
**Company:** Florida Tile, Inc.  
**City:** Lawrenceburg **County:** Anderson  
**Industry Sector:** Manufacturing **BSSC #:** T21-23059  
**Bus. Devp. Contact:** E. Bishop **DFS Staff:** C. Wingate

**Training Description:**

Florida Tile, Inc. is a leading manufacturer of porcelain floor and wall tile across the US. The current training plan includes topics on cranes, hoists, and forklift equipment, arc flash, environmental processes, train-the-trainer, OSHA certification, and safety.

**Training Details:**

	Total Costs	50% of Total Costs
Classroom/OJT - In-House	\$ 74,234	\$ 37,117
Classroom/OJT - Consultant/Educational Institution	\$ 3,453	\$ 1,726
Instructional Materials & Supplies	\$ -	\$ -
<b>Total Costs</b>	<b>\$ 77,686</b>	<b>\$ 38,843</b>

Number of Trainees 207

**Employment & Wage Information:**

Existing Employment	Projected New Employees
206	1

Average Hourly Wage	Total Hourly Compensation
\$ 20.34	\$ 23.39

**Requirements:**

Total Hourly Compensation: \$12.51  
 Base Hourly Wage: \$10.88

**BSSC Tax Credit Recommended for Approval** **\$38,843**

**Application Score** **76**

**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS  
BSSC SKILLS TRAINING INVESTMENT CREDIT REPORT**

**Date:** July 29, 2020  
**Company:** Stairtek, Inc.  
**City:** Erlanger **County:** Kenton  
**Industry Sector:** Manufacturing **BSSC #:** T21-23080  
**Bus. Devp. Contact:** B. Cox **DFS Staff:** K. McCane

**Training Description:**

Stairtek, Inc. manufactures and fabricates custom and bulk wood and laminate stair treads. The training plan includes new hire orientation and on the job training, production and manufacturing process training and management skillset training.

**Training Details:**

	Total Costs	50% of Total Costs
Classroom/OJT - In-House	\$ 26,640	\$ 13,320
Classroom/OJT - Consultant/Educational Institution	\$ 5,350	\$ 2,675
Instructional Materials & Supplies	\$ 600	\$ 300
<b>Total Costs</b>	<b>\$ 32,590</b>	<b>\$ 16,295</b>

Number of Trainees

36
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**Employment & Wage Information:**

Existing Employment	Projected New Employees
36	5

Average Hourly Wage	Total Hourly Compensation
\$ 18.50	\$ 23.50

**Requirements:**

Total Hourly Compensation: \$12.51  
 Base Hourly Wage: \$10.88

**BSSC Tax Credit Recommended for Approval**

<b>\$16,295</b>
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**Application Score**

<b>80</b>
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**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC SKILLS TRAINING INVESTMENT CREDIT REPORT**

**Date:** July 29, 2020  
**Company:** Link-Belt Cranes, L.P., LLLP  
**City:** Lexington **County:** Fayette  
**Industry Sector:** Manufacturing **BSSC #:** T21-23064  
**Bus. Devp. Contact:** B. Cox **DFS Staff:** K. McCane

**Training Description:**

Link-Belt Cranes, L.P., LLLP manufactures cranes. The training plan consists of new-hire Lean training, factory refresher training, supervisor training, soft skill training, various computer class training, first aid, safety and environmental training. It also includes classes for Vericut, FARO laser and Solid Edge, UPS/HazMat and Import/Export compliance classes.

**Training Details:**

	<b>Total Costs</b>	<b>50% of Total Costs</b>
Classroom/OJT - In-House	\$ 98,842	\$ 49,421
Classroom/OJT - Consultant/Educational Institution	\$ 58,766	\$ 29,383
Instructional Materials & Supplies	\$ -	\$ -
<b>Total Costs</b>	<b>\$ 157,608</b>	<b>\$ 78,804</b>

Number of Trainees 300

**Employment & Wage Information:**

<b>Existing Employment</b>	<b>Projected New Employees</b>
603	1

  

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ 29.62	\$ 43.93

**Requirements:**

Total Hourly Compensation: \$12.51  
 Base Hourly Wage: \$10.88

**BSSC Tax Credit Recommended for Approval** \$75,000

**Application Score** 69

**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC SKILLS TRAINING INVESTMENT CREDIT REPORT**

**Date:** July 29, 2020  
**Company:** Amtrol Inc.  
**City:** Paducah **County:** McCracken  
**Industry Sector:** Manufacturing **BSSC #:** T21-23055  
**Bus. Devp. Contact:** A. Luttner **DFS Staff:** K. McCane

**Training Description:**

Amtrol Inc. is a manufacturer of non-refillable refrigerant cylinders. The training plan consists of Respect in the Workplace Training, Supervisor Training, Monthly Safety Training, SFMEA Training, Standard Work Training, Job Instruction Training, Learn and Lead Conference, First Responder Training, and New Hire Training.

**Training Details:**

	<b>Total Costs</b>	<b>50% of Total Costs</b>
Classroom/OJT - In-House	\$ 89,336	\$ 44,668
Classroom/OJT - Consultant/Educational Institution	\$ -	\$ -
Instructional Materials & Supplies	\$ -	\$ -
<b>Total Costs</b>	<b>\$ 89,336</b>	<b>\$ 44,668</b>

Number of Trainees 

89
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**Employment & Wage Information:**

<b>Existing Employment</b>	<b>Projected New Employees</b>
89	13

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ 17.26	\$ 23.30

**Requirements:**

Total Hourly Compensation: \$12.51  
 Base Hourly Wage: \$10.88

**BSSC Tax Credit Recommended for Approval**

<b>\$44,500</b>
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**Application Score**

71
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**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC SKILLS TRAINING INVESTMENT CREDIT REPORT**

**Date:** July 29, 2020  
**Company:** Winston Industries, LLC  
**City:** Louisville **County:** Jefferson  
**Industry Sector:** Manufacturing **BSSC #:** T21-23053  
**Bus. Devp. Contact:** M. David-Jacobs **DFS Staff:** C. Wingate

**Training Description:**

Winston Industries, LLC manufactures commercial kitchen equipment and electronic components. The training plan consist of blueprint reading training, forklift certification, manager development training, a "Leader in Training" Program, new hire orientations and on-boarding, safety training, HAZMAT training, ESD training, ISO9001 training and software training.

**Training Details:**

	<b>Total Costs</b>	<b>50% of Total Costs</b>
Classroom/OJT - In-House	\$ 114,705	\$ 57,353
Classroom/OJT - Consultant/Educational Institution	\$ 5,098	\$ 2,549
Instructional Materials & Supplies	\$ 9,000	\$ 4,500
<b>Total Costs</b>	<b>\$ 128,803</b>	<b>\$ 64,401</b>

Number of Trainees 

150
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**Employment & Wage Information:**

<b>Existing Employment</b>	<b>Projected New Employees</b>
250	50

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ 16.04	\$ 20.37

**Requirements:**

Total Hourly Compensation: \$12.51  
 Base Hourly Wage: \$10.88

**BSSC Tax Credit Recommended for Approval**

<b>\$64,401</b>
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**Application Score**

<b>80</b>
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# **Bluegrass State Skills Corporation**

## **OLD BUSINESS**





## **MEMORANDUM**

TO: BSSC Board

From: Sarah Butler, Director 

DATE: July 29, 2020

SUBJECT: BSSC Amended and Restated Grant-In-Aid and Investment Credit Agreement  
Toyotetsu Mid America, LLC (Daviness County)  
BSSC Project # T19-22515 and # G19-22516

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Toyotetsu Mid America, LLC has a manufacturing facility at 3100 Airpark Drive in Owensboro, KY. The company received approval for a Grant-In-Aid (GIA) # G19-22516 and a Skills Training Investment Credit (STIC) # T19-22515 on May 29, 2019 in the name of Toyotetsu America, Inc. dba Toyotetsu Mid America, LLC.

After the company submitted an Incentive Request for the GIA Final Approval, staff discovered a discrepancy with the company's name and Federal Employee Identification Number (FEIN) from the original application. The company name approved should have been Toyotetsu Mid America, LLC.

BSSC staff recommends amending the GIA and STIC agreements to reflect the correct name of Toyotetsu Mid America, LLC and corresponding FEIN as listed on the corrected W-9 form submitted by the company. All other aspects of the project remain the same.

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# Bluegrass State Skills Corporation

**NEW BUSINESS**



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# **Bluegrass State Skills Corporation**

**RESOLUTION's**

**Carl Lay**

**Randall D. Fox**

**Tom Lund**

**Torsten Langguth**





**RESOLUTION  
OF THE  
BLUEGRASS STATE SKILLS CORPORATION  
TO RECOGNIZE THE SERVICE OF  
W. CARL LAY  
AS A DIRECTOR OF THE BOARD**

**WHEREAS**, W. CARL LAY has served the people of the Commonwealth as a highly professional, dedicated member of the Kentucky Cabinet for Economic Development's Bluegrass State Skills Corporation (BSSC) Board of Directors since he joined the board on **July 10, 2003**; and

**WHEREAS**, the members and staff of the Bluegrass State Skills Corporation desire to recognize and acknowledge the outstanding personal and professional contributions and accomplishments of W. CARL LAY during his tenure with the Cabinet for Economic Development; and

**WHEREAS**, the Bluegrass State Skills Corporation also desires to recognize W. CARL LAY's conscientious dedication to improving and promoting the health and general welfare of the people of the Commonwealth of Kentucky through economic development; and

**WHEREAS**, the Bluegrass State Skills Corporation desires to honor W. CARL LAY by adopting this Resolution as a commendation of the outstanding work he has performed;

**NOW, THEREFORE**, the Bluegrass State Skills Corporation **HEREBY RESOLVES** as follows:

W. CARL LAY has been invaluable to the Bluegrass State Skills Corporation, the Cabinet for Economic Development and the People of the Commonwealth of Kentucky because of his contribution to the initiation, promotion, and implementation of economic development projects in the Commonwealth of Kentucky. The Bluegrass State Skills Corporation Board appreciates W. CARL LAY's dedication to the Cabinet for Economic Development and his contributions toward making BSSC a working success.

**INTRODUCED, SECONDED, READ, and ADOPTED** at a duly convened meeting of the Bluegrass State Skills Corporation, held on the 29<sup>th</sup> day of July 2020, signed by the Chairman as evidence of his approval, duly enrolled and declared to be in full force and effect.

---

JAI BOKEY, CHAIRMAN  
Bluegrass State Skills Corporation



**RESOLUTION  
OF THE  
BLUEGRASS STATE SKILLS CORPORATION  
TO RECOGNIZE THE SERVICE OF  
RANDALL D. FOX  
AS A DIRECTOR OF THE BOARD**

**WHEREAS**, RANDALL D. FOX has served the people of the Commonwealth as a highly professional, dedicated member of the Kentucky Cabinet for Economic Development's Bluegrass State Skills Corporation (BSSC) Board of Directors since he joined the board on **March 14, 2006**; and

**WHEREAS**, the members and staff of the Bluegrass State Skills Corporation desire to recognize and acknowledge the outstanding personal and professional contributions and accomplishments of RANDALL D. FOX during his tenure with the Cabinet for Economic Development; and

**WHEREAS**, the Bluegrass State Skills Corporation also desires to recognize RANDALL D. FOX's conscientious dedication to improving and promoting the health and general welfare of the people of the Commonwealth of Kentucky through economic development; and

**WHEREAS**, the Bluegrass State Skills Corporation desires to honor RANDALL D. FOX by adopting this Resolution as a commendation of the outstanding work he has performed;

**NOW, THEREFORE**, the Bluegrass State Skills Corporation **HEREBY RESOLVES** as follows:

RANDALL D. FOX has been invaluable to the Bluegrass State Skills Corporation, the Cabinet for Economic Development and the People of the Commonwealth of Kentucky because of his contribution to the initiation, promotion, and implementation of economic development projects in the Commonwealth of Kentucky. The Bluegrass State Skills Corporation Board appreciates RANDALL D. FOX's dedication to the Cabinet for Economic Development and his contributions toward making BSSC a working success.

**INTRODUCED, SECONDED, READ, and ADOPTED** at a duly convened meeting of the Bluegrass State Skills Corporation, held on the 29<sup>th</sup> day of July 2020, signed by the Chairman as evidence of his approval, duly enrolled and declared to be in full force and effect.

---

JAI BOKEY, CHAIRMAN  
Bluegrass State Skills Corporation



**RESOLUTION  
OF THE  
BLUEGRASS STATE SKILLS CORPORATION  
TO RECOGNIZE THE SERVICE OF  
TOM LUND  
AS A DIRECTOR OF THE BOARD**

**WHEREAS**, TOM LUND has served the people of the Commonwealth as a highly professional, dedicated member of the Kentucky Cabinet for Economic Development's Bluegrass State Skills Corporation (BSSC) Board of Directors since he joined the board on **January 6, 2010**; and

**WHEREAS**, the members and staff of the Bluegrass State Skills Corporation desire to recognize and acknowledge the outstanding personal and professional contributions and accomplishments of TOM LUND during his tenure with the Cabinet for Economic Development; and

**WHEREAS**, the Bluegrass State Skills Corporation also desires to recognize TOM LUND's conscientious dedication to improving and promoting the health and general welfare of the people of the Commonwealth of Kentucky through economic development; and

**WHEREAS**, the Bluegrass State Skills Corporation desires to honor TOM LUND by adopting this Resolution as a commendation of the outstanding work he has performed;

**NOW, THEREFORE**, the Bluegrass State Skills Corporation **HEREBY RESOLVES** as follows:

TOM LUND has been invaluable to the Bluegrass State Skills Corporation, the Cabinet for Economic Development and the People of the Commonwealth of Kentucky because of his contribution to the initiation, promotion, and implementation of economic development projects in the Commonwealth of Kentucky. The Bluegrass State Skills Corporation Board appreciates TOM LUND's dedication to the Cabinet for Economic Development and his contributions toward making BSSC a working success.

**INTRODUCED, SECONDED, READ, and ADOPTED** at a duly convened meeting of the Bluegrass State Skills Corporation, held on the 29<sup>th</sup> day of July 2020, signed by the Chairman as evidence of his approval, duly enrolled and declared to be in full force and effect.

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JAI BOKEY, CHAIRMAN  
Bluegrass State Skills Corporation



**RESOLUTION  
OF THE  
BLUEGRASS STATE SKILLS CORPORATION  
TO RECOGNIZE THE SERVICE OF  
TORSTEN LANGGUTH  
AS A DIRECTOR OF THE BOARD**

**WHEREAS**, TORSTEN LANGGUTH served the people of the Commonwealth as a highly professional, dedicated member of the Kentucky Cabinet for Economic Development's Bluegrass State Skills Corporation (BSSC) Board of Directors since he joined the board on **August 28, 2014**; and

**WHEREAS**, the members and staff of the Bluegrass State Skills Corporation desire to recognize and acknowledge the outstanding personal and professional contributions and accomplishments of TORSTEN LANGGUTH during his tenure with the Cabinet for Economic Development; and

**WHEREAS**, the Bluegrass State Skills Corporation also desires to recognize TORSTEN LANGGUTH's conscientious dedication to improving and promoting the health and general welfare of the people of the Commonwealth of Kentucky through economic development; and

**WHEREAS**, the Bluegrass State Skills Corporation desires to honor TORSTEN LANGGUTH by adopting this Resolution as a commendation of the outstanding work he has performed;

**NOW, THEREFORE**, the Bluegrass State Skills Corporation **HEREBY RESOLVES** as follows:

TORSTEN LANGGUTH has been invaluable to the Bluegrass State Skills Corporation, the Cabinet for Economic Development and the People of the Commonwealth of Kentucky because of his contribution to the initiation, promotion, and implementation of economic development projects in the Commonwealth of Kentucky. The Bluegrass State Skills Corporation Board appreciates TORSTEN LANGGUTH's dedication to the Cabinet for Economic Development and his contributions toward making BSSC a working success.

**INTRODUCED, SECONDED, READ, and ADOPTED** at a duly convened meeting of the Bluegrass State Skills Corporation, held on the 29<sup>th</sup> day of July 2020, signed by the Chairman as evidence of his approval, duly enrolled and declared to be in full force and effect.

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JAI BOKEY, CHAIRMAN  
Bluegrass State Skills Corporation