

# **Bluegrass State Skills Corporation**

## **Board of Directors Meeting**

**March 27, 2019**



# Bluegrass State Skills Corporation

## AGENDA



The Bluegrass State Skills Corporation  
Board of Directors Meeting  
Cabinet for Economic Development  
300 West Broadway  
Frankfort, Kentucky  
AGENDA  
March 27, 2019

Call to Order  
Notification of Press  
Roll Call

**Minutes**

Wednesday, January 30, 2019

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**Reports**

Tonya Lee

Financial Report

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**GIA Applications**

Brooklyn Leep/Kate Greenwell

American Woodmark Corporation  
NELCO Training, Inc.  
Carmeuse Lime & Stone, Inc.  
Riken Elastomers Corporation  
Kentucky Bourbon Distillers, Ltd. dba The Willett Distillery  
Senture, LLC  
Amcor Flexibles LLC

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**GIA Applications**

Kristina Slattery/Kate Greenwell

Appalachian Regional Healthcare, Inc. dba Whitesburg ARH Hospital  
Appalachian Regional Healthcare, Inc. dba Middlesboro ARH Hospital  
Appalachian Regional Healthcare, Inc. dba Morgan County ARH Hospital  
Appalachian Regional Healthcare, Inc. dba McDowell ARH Hospital  
Appalachian Regional Healthcare, Inc. dba Tug Valley ARH Regional Medical Center  
Appalachian Regional Healthcare, Inc. dba Harlan ARH Hospital  
Appalachian Regional Healthcare, Inc. dba Hazard ARH Regional Medical Center  
ARH Mary Breckinridge Health Services, Inc. dba ARH Our Lady of the Way  
ARH Mary Breckinridge Health Services, Inc. dba Mary Breckinridge ARH Hospital  
ARH Mary Breckinridge Health Services, Inc. dba Barbourville ARH Hospital

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**GIA Applications**

Elizabeth Bishop/Kate Greenwell

Bit Source LLC  
American Greetings Corporation  
Best Sanitizers, Inc.  
Buffalo Trace Distillery, Inc.  
Fresenius Medical Care NAK Frankfort, LLC  
Fresenius Medical Care Masonic Homes, LLC

**STIC Application**

Elizabeth Bishop/Kate Greenwell

Ellison Surface Technologies, Inc.

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**STIC Applications**

Kristina Slattery/Kate Greenwell

Kroger Limited Partnership II dba Kenlake Foods

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**STIC Finals**

Tim Back

RKW North America, Inc.

The Sherwin-Williams Company

Mubea Precision Springs, Inc.

Mubea Tailor Rolled Blanks, LLC

Mubea North-America Shared Services, Inc.

Mubea, Inc.

Carmeuse Lime &amp; Stone, Inc.

CTA Acoustics, Inc.

Mouser Custom Cabinetry, LLC

Post Glover Resistors Inc.

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**Next Board Meeting**

Ellen Felix

May 29, 2019

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**Adjournment**

Randy Fox

# Bluegrass State Skills Corporation

## MINUTES



**Bluegrass State Skills Corporation Board of Directors Meeting  
Kentucky Cabinet for Economic Development,  
300 West Broadway, Frankfort, Kentucky 40601  
January 30, 2019 – 1:00 PM**

**Members present** – Rita Combs-Sterrett, Randy Fox, Eston Glover, Carl Lay, Ray Leathers, Tom Lund and Jeff Whitehead.

**Proxies present** – Katie Smith, Proxy for Secretary Terry R. Gill; Jeff Smith, Proxy for Secretary David Dickerson; Anna Larson, Proxy for Dr. Aaron Thompson; Andy Hightower, Proxy for Secretary Derrick Ramsey.

**Members absent** – Dr. Jay Box, Brenda Bankston, John Kuzuoka, Torsten Langguth and Doris Moody

**CED Staff present** – Tim Back, Elizabeth Bishop, Sarah Butler, Ellen Felix, Kate Greenwell, Brooklyn Leep, Kristina Slattery and Christy Wingate.

**Guests present** – Lee Nimocks with Council on Postsecondary Education. Beau Edelen from Anixter Company in Lexington, KY and Brooklin Salemi, of Associate Hickey & Associates, LLC, Chicago, IL..

**Call to Order** – Randy Fox

**Roll Call** – Ellen Felix

**Notification of Press** – Ellen Felix

Randy Fox, Chairman, received verification that the media had been notified of the BSSC Board of Directors meeting.

**Approval of Minutes** – Randy Fox

A motion was made by Tom Lund and seconded by Rita Combs-Sterrett to approve the December 5, 2018 minutes. Motion carried.

**Approval of Financial Report** – Tonya Lee

Eston Glover made a motion to approve the Financial Report for January 30, 2019. Carl Lay seconded the motion. Motion carried.

**Applications for Review** – Sarah Butler

BSSC Staff – Brooklyn Leep and Kate Greenwell recommended the following Grant-in-Aid (GIA) applications to the BSSC Board for approval:

G19-22408 – Caldwell County Hospital, Inc. dba Caldwell Medical Center, Princeton	\$ 75,000.00
G19-22418 – Shelby County Associated Industries, Inc., Shelbyville	\$ 75,000.00

G19-22416 – Toyotetsu America, Inc., Somerset	\$ 67,923.00
G19-22281 – Tractor Supply Company, Franklin	\$ 75,000.00

A motion was made by Carl Lay to approve these applications. Rita Combs-Sterrett seconded the motion. Ray Leathers abstained. Motion carried.

BSSC Staff – Kristina Slattery and Christy Wingate recommended the following Grant-In-Aid (GIA) applications to the BSSC Board for approval:

G19-22428 – NNA of Paducah, LLC dba Fresenius Kidney Care Murray Calloway, Murray	\$ 28,529.00
G19-22429 – NNA of Paducah, LLC dba RCG Mayfield, Mayfield	\$ 26,637.00
G19-22297 – Fresenius Medical Care NAK Shepherdsville, LLC, Shepherdsville	\$ 10,430.00
G19-22427 – NNA of Paducah, LLC dba RCG Paducah South, 1061 Husband Rd., Paducah	\$ 26,994.00
G19-22415 – Masonic Homes of Kentucky, Inc., Masonic Homes	\$ 66,230.00

A motion was made by Eston Glover to approve this application. Jeff Whitehead seconded the motion. Motion carried.

BSSC Staff – Elizabeth Bishop and Christy Wingate recommended the following Grant-in-Aid (GIA) applications to the BSSC Board for approval:

G19-22417 – EGC Construction Corporation, Newport	\$ 48,078.00
G19-22420 – Anixter, Lexington	\$ 75,000.00
G19-22414 – Novelis Corporation, Berea	\$ 32,000.00
G19-22277 – Florida Tile, Inc., Lawrenceburg	\$ 75,000.00

A motion was made by Rita Combs-Sterrett to approve these applications. Carl Lay seconded the motion. Motion carried.

BSSC Staff – Elizabeth Bishop and Christy Wingate recommended the following Grant-in-Aid (GIA) and Skills-Training-Investment-Credit (STIC) applications to the BSSC Board for approval:

G19-22413 – AGC Flat Glass North America, Inc. dba AGC Glass Company North America, Richmond	\$ 75,000.00
T19-22406 – AGC Flat Glass North America, Inc. dba AGC Glass Company North America, Richmond	\$ 75,000.00

A motion was made by Eston Glover to approve these applications. Ray Leathers seconded the motion. Motion carried.

BSSC Staff – Brooklyn Leep and Kate Greenwell recommended the following Skills-Training-Investment-Credit (STIC) applications to the BSSC Board for approval:

T19-22421 – Alabama Wire Products, LLC, Elizabethtown	\$ 15,230.00
T19-22407 – Fabricated Metals, LLC, Louisville	\$ 75,000.00

A motion was made by Carl Lay to approve this application. Jeff Whitehead seconded the motion. Motion carried.

BSSC Staff - Tim Back recommended 10 Skills-Training-Investment-Credit (STIC) Resolutions for Final Approval.

T17-21530 – Georgetown Community Hospital, Georgetown	\$ 27,384.84
T17-21555 – Louisville Seating, Shepherdsville	\$ 5,067.13
T18-21624 – Ellison Surface Technology, Inc., Hebron	\$ 26,500.00
T18-21660 – United Parcel Service, Inc., Louisville	\$ 77,234.13
T18-21661 – UPS Worldwide Forwarding, Inc., Louisville	\$ 48,269.82
T18-21662 – United Parcel Service Co. (Air), Louisville	\$ 89,485.77
T18-21681 – PMC Organometalix, Inc., Carrollton	\$ 51,500.00
T18-21682 – Fleming County Hospital, Flemingsburg	\$ 5,296.88
T18-21683 – Metalsa Structural Products, Inc., Elizabethtown	\$ 89,087.86
T18-21700 – Commercial Specialty Truck Holdings, Cynthiana	\$ 1,222.51

A motion was made by Rita Combs-Sterrett and seconded by Carl Lay to approve these projects for final approval. Motion carried.

**Old Business**

- Board Insurance

Ms. Butler presented the renewal for Liability Insurance to the Board of Directors. The Cabinet received a \$2,000,000.00 quote in coverage for a premium of \$2,557.00. This is the same standard premium that the Cabinet paid in the past years.

A motion was made by Eston Glover and seconded by Carl Lay to approve the new Liability Insurance. Motion carried.

**New Business**

- **Kentucky Work Ready Communities – Kristina Slattery**



A Kentucky Work Ready Community certification is a measurement of a county's workforce quality. The certification is an assurance to business and industry that the community is committed to providing the highly skilled workforce required in today's competitive global economy. Through this effort, Kentucky communities can assess their own workforce strengths and follow a process to become certified as Work Ready or Work Ready in Progress. The Work Ready Communities Program is supported by staff at both the Kentucky Education and Workforce Cabinet and the Economic Development Cabinet.

There is a Work Ready Communities panel that reviews all applications four times a year. In December 2018, the Kentucky Workforce Investment Board approved **Spencer County certified** as a Kentucky Work Ready Community.

**Next Board Meeting – Ellen Felix**

The next meeting of the Bluegrass State Skills Corporation Board of Directors will be held on March 27, 2019, at 1:00 p.m. at the Cabinet for Economic Development, Old Capitol Annex, 1<sup>st</sup> Floor Conference Room, 300 West Broadway, Frankfort, Kentucky.

**Adjournment – Randy Fox**

A motion to adjourn the meeting was made by Carl Lay and second by Rita Combs-Sterrett. Motion carried.

Sincerely submitted,

A handwritten signature in cursive script, appearing to read "S. Butler", written over a horizontal line.

Sarah C. Butler

Director, Incentive Administration Division

# **Bluegrass State Skills Corporation**

## **FINANCIAL REPORT**



# BSSC FUNDS REPORT

3/22/2019

## RESOURCES AVAILABLE

Regular Appropriation	4,311,800
Continued Appropriation	2,567,382
HB265 -2012 Session Add'l Funds Available*	3,542,600
OET Rapid Response Funds	<u>1,481,956</u>
<b>TOTAL RESOURCES</b>	<b>11,903,738</b>

## EXPENDITURES YTD

Total as of 3/22/19	2,731,578
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## OBLIGATIONS REMAINING

Regular/Commitment/OET Grants	6,300,931
Ford Commitment	0
Commitments	0
Proposals	<u>500,000</u>
<b>TOTAL OBLIGATIONS</b>	<b>6,800,930</b>

<b>TOTAL FUNDS AVAILABLE FOR ADDITIONAL OBLIGATIONS THIS FISCAL YEAR</b>	<b><u>2,371,231</u></b>
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Secretary's Funds	861,244
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Regular Grant Funds	1,504,120
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OET Rapid Response Funds	<u>5,867</u>
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<b>TOTAL FUNDS AVAILABLE FOR ADDITIONAL OBLIGATIONS THIS FISCAL YEAR</b>	<b>2,371,231</b>
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\*\$9,500,000 lapsed to General Fund, per HB 265, 2012 Session.

Two draws were made in FY 2013 of \$1,200,000 and \$600,000.

One draw was made in FY 2015 of \$750,000.

Two draws were made in FY 2018 for \$2,950,000 and \$457,400

# BSSC FUNDS REPORT

3/22/2019

Base Amount	\$	708,539
Recaps (Feb/March)		<u>87,045</u>
Amount Available for March 2019 Meeting		795,584

# **Bluegrass State Skills Corporation**

## **APPLICATIONS - GIA**



## Grant-In-Aid (GIA) Projects

March 2019

<b>Score</b>	<b>Qualified Company</b>	<b>City</b>	<b>Number of Trainees</b>	<b>Incentive Amount</b>
92	Bit Source LLC	Pikeville	21	\$42,000
84	American Greetings Corporation	Danville	48	\$50,811
84	Appalachian Regional Healthcare, Inc. dba Whitesburg ARH Hospital	Whitesburg	185	\$37,000
84	Appalachian Regional Healthcare, Inc. dba Middlesboro ARH Hospital	Middlesboro	75	\$10,000
84	Appalachian Regional Healthcare, Inc. dba Morgan County ARH Hospital	West Liberty	100	\$25,000
84	ARH Mary Breckinridge Health Services, Inc. dba Mary Breckinridge ARH	Hyden	60	\$6,000
84	ARH Mary Breckinridge Health Services, Inc. dba Barbourville ARH Hospital	Barbourville	60	\$6,000
82	American Woodmark Corporation	Monticello	75	\$75,000
81	Appalachian Regional Healthcare, Inc. dba McDowell ARH Hospital	McDowell	150	\$25,000
81	Appalachian Regional Healthcare, Inc. dba Tug Valley ARH Regional Medical Center	South Williamson	300	\$75,000

	ARH Mary Breckinridge Health Services, Inc. dba ARH			
81	Our Lady of the Way	Martin	60	\$6,000
80	NELCO Training, Inc.	Bardstown	668	\$36,355
84	Carmeuse Lime & Stone, Inc.	Butler	46	\$75,000
85	Best Sanitizers, Inc.	Walton	58	\$31,969
	Appalachian Regional Healthcare, Inc. dba Harlan			
79	ARH Hospital	Harlan	100	\$10,000
77	Riken Elastomers Corporation	Hopkinsville	42	\$75,000
74	Buffalo Trace Distillery, Inc.	Frankfort	277	\$75,000
	Kentucky Bourbon Distillers, Ltd. dba The Willett Distillery			
73		Bardstown	19	\$8,503
	Appalachian Regional Healthcare, Inc. dba Hazard			
71	ARH Regional Medical Center	Hazard	150	\$15,000
70	Senture, LLC	Williamsburg	100	\$75,000
70	Amcor Flexibles	Shelbyville	28	\$9,853
	Fresenius Medical Care NAK			
70	Frankfort, LLC	Frankfort	9	\$10,762
	Fresenius Medical Care			
70	Masonic Homes, LLC	Masonic Home	17	\$12,068
	<b>23 Companies</b>		<b>2648</b>	<b>\$792,321</b>

Note: The Grant-In-Aid amount will be equal to \$2,000 per trainee, not to exceed the maximum approved amount of \$75,000 per company location for each fiscal year. The total amount of Grant-In-Aid incentives available for the entire program shall not exceed \$4,300,000 in any fiscal year.

Regular Grant Fund Balance	\$1,417,076
Recaptured Amount	\$87,045
2018 FY Projected/Approved Grants	<b>(\$792,321)</b>
<b>Remaining Regular Grant Funds</b>	<b><u>\$711,800</u></b>

**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

**Date:** March 27, 2019  
**Company:** American Woodmark Corporation  
**City:** Monticello **County:** Wayne  
**Industry Sector:** Manufacturing **BSSC #:** G19-22447  
**Bus. Devp. Contact:** B. Leep **OFS Staff:** K. Greenwell

**Training Description:**

American Woodmark Corporation is a manufacturer of kitchen cabinet components located in Monticello. The application includes new hire training for safety, cultural, lean concepts, 5S, technical, and standard work document. The training plan also includes one-on-one personal development, career path development and orientation to the company culture as well as interview training for job bid process, Basic excel, and Advanced Excel.

**Training Details:**

	<b>Total Costs</b>	<b>50% of Total Costs</b>
Classroom/OJT - In-House	\$ 175,388	\$ 87,694
Classroom/OJT - Consultant/Educational Institution	\$ -	\$ -
Instructional Materials & Supplies	\$ 46,850	\$ 23,425
Registered Apprenticeships	\$ -	\$ -
<b>Total Costs</b>	<b>\$ 222,238</b>	<b>\$ 111,119</b>

Number of Trainees 

75
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**Employment & Wage Information:**

<b>Existing Employment</b>	<b>Projected New Employees</b>
560	35

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ 15.13	\$ 17.40

**Requirements:**

Total Hourly Compensation: \$12.51  
 Base Hourly Wage: \$10.88

**BSSC Grant Recommended for Approval**

<b>\$75,000</b>
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**Application Score**

82
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**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

**Date:** March 27, 2019  
**Company:** NELCO Training, Inc.  
**Co-Applicant:** Nelson County Area Technology Center  
**City:** Bardstown **County:** Nelson  
**Industry Sector:** Consortia **BSSC #:** G19-22441  
**Bus. Devp. Contact:** B. Leep **OFS Staff:** K. Greenwell

**Training Description:**

Training for NELCO members includes workplace violence, interpersonal, leadership and performance management skills. Training will target new supervisors, high potential employees and experienced supervisors with minimal supervisory skills training to promote effective job performance.

**Training Details:**

Classroom/OJT - In-House  
 Classroom/OJT - Consultant/Educational Institution  
 Instructional Materials & Supplies  
 Registered Apprenticeships  
**Total Costs**

	<b>Total Costs</b>	<b>50% of Total Costs</b>
	\$ -	\$ -
	\$ 72,709	\$ 36,355
	\$ -	\$ -
	\$ -	\$ -
	<b>\$ 72,709</b>	<b>\$ 36,355</b>

Number of Trainees

668
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**Employment & Wage Information:**  
 (Average of All Member Companies)

<b>Existing Employment</b>	<b>Projected New Employees</b>
668	90

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ 27.54	\$ 43.67

**Requirements:**

Total Hourly Compensation: \$12.51  
 Base Hourly Wage: \$10.88

**BSSC Grant Recommended for Approval**

<b>\$36,355</b>
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**Application Score**

<b>80</b>
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**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

**Date:** March 27, 2019  
**Company:** Carmeuse Lime & Stone, Inc.  
**City:** Butler **County:** Pendleton  
**Industry Sector:** Manufacturing **BSSC #:** G19-22442  
**Bus. Devp. Contact:** B. Leep **OFS Staff:** K. Greenwell

**Training Description:**

The training for Carmeuse Lime & Stone is technical and requires specific skills for the limestone manufacturing industry. The proposed training plan includes Kiln Operator Training, CAT Simulator Training, Mechanic Technician, Mechanic Mine Training, Blaster, Vac and Haul Truck Training, Front End Loader Operator Training, Grader Training, Skid steer Training, Manlift Training, Excavator Scaler Operator Training, Precision Alignment Training, Print Reading/Symbols/Fasteners, Industrial Electricity, Burning and Welding, and Heavy Equipment OJT. Carmeuse Lime & Stone has developed a training program by job title so that individuals can move up through each of the 4 levels and receive raises as they go through the training in each level.

**Training Details:**

	<b>Total Costs</b>	<b>50% of Total Costs</b>
Classroom/OJT - In-House	\$ 89,285	\$ 44,642
Classroom/OJT - Consultant/Educational Institution	\$ 62,155	\$ 31,078
Instructional Materials & Supplies	\$ -	\$ -
Registered Apprenticeships	\$ -	\$ -
<b>Total Costs</b>	<b>\$ 151,440</b>	<b>\$ 75,720</b>

Number of Trainees 

46
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**Employment & Wage Information:**

<b>Existing Employment</b>	<b>Projected New Employment</b>
170	18

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ 20.11	\$ 25.14

**Requirements:**

Total Hourly Compensation: \$12.51  
 Base Hourly Wage: \$10.88

**BSSC Grant Recommended for Approval**

<b>\$75,000</b>
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**Application Score**

80
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**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

**Date:** March 27, 2019  
**Company:** Riken Elastomers Corporation  
**City:** Hopkinsville **County:** Christian  
**Industry Sector:** Manufacturing **BSSC #:** G19-22251  
**Bus. Devp. Contact:** B. Leep **OFS Staff:** K. Greenwell

**Training Description:**

Riken Elastomers Corporation is a manufacturer located in Hopkinsville. The application includes in house training of policies and handbook training. The company is implementing a new Enterprise Resource Planning (ERP) system and employees will be trained by a consultant to operate the new software.

**Training Details:**

	<b>Total Costs</b>	<b>50% of Total Costs</b>
Classroom/OJT - In-House	\$ 206,158	\$ 103,079
Classroom/OJT - Consultant/Educational Institution	\$ 16,736	\$ 8,368
Instructional Materials & Supplies	\$ -	\$ -
Registered Apprenticeships	\$ -	\$ -
<b>Total Costs</b>	<b>\$ 222,894</b>	<b>\$ 111,447</b>

Number of Trainees 

42
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**Employment & Wage Information:**

<b>Existing Employment</b>	<b>Projected New Employees</b>
37	5

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ 23.20	\$ 30.16

**Requirements:**

Total Hourly Compensation: \$12.51  
 Base Hourly Wage: \$10.88

**BSSC Grant Recommended for Approval**

<b>\$75,000</b>
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**Application Score**

77
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**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

**Date:** March 27, 2019  
**Company:** Kentucky Bourbon Distillers, Ltd. dba The Willett Distillery  
**City:** Bardstown **County:** Nelson  
**Industry Sector:** Manufacturing **BSSC #:** G19-22419  
**Bus. Devp. Contact:** B. Leep **OFS Staff:** K. Greenwell

**Training Description:**

Kentucky Bourbon Distillers, Ltd, dba The Willett Distillery is a family owned and operated company that distills, ages and bottles spirits. The proposed training plan includes leadership training and organizational development, management and human resource training, forklift training, STAR training and Stave & Thief Certification.

**Training Details:**

	<b>Total Costs</b>	<b>50% of Total Costs</b>
Classroom/OJT - In-House	\$ -	\$ -
Classroom/OJT - Consultant/Educational Institution	\$ 17,006	\$ 8,503
Instructional Materials & Supplies	\$ -	\$ -
Registered Apprenticeships	\$ -	\$ -
<b>Total Costs</b>	<b>\$ 17,006</b>	<b>\$ 8,503</b>

Number of Trainees 

19
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**Employment & Wage Information:**

<b>Existing Employment</b>	<b>Projected New Employees</b>
36	6

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ 22.00	\$ 23.61

**Requirements:**

Total Hourly Compensation: \$12.51  
 Base Hourly Wage: \$10.88

**BSSC Grant Recommended for Approval**

<b>\$8,503</b>
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**Application Score**

73
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**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

**Date:** March 27, 2019  
**Company:** Senture, LLC  
**City:** Williamsburg **County:** Whitley  
**Industry Sector:** Nonretail Service or Technology **BSSC #:** G19-22287  
**Bus. Devp. Contact:** B. Leep **OFS Staff:** K. Greenwell

**Training Description:**

Senture, LLC located in Williamsburg, KY has in-house, new hire training for job specific information and skills, such as clients systems, websites, and databases. The training also consists of hands on learning, as well as self-paced interactive modules and instructor led courses.

**Training Details:**

	<b>Total Costs</b>	<b>50% of Total Costs</b>
Classroom/OJT - In-House	\$ 316,600	\$ 158,300
Classroom/OJT - Consultant/Educational Institution	\$ -	\$ -
Instructional Materials & Supplies	\$ -	\$ -
Registered Apprenticeships	\$ -	\$ -
<b>Total Costs</b>	<b>\$ 316,600</b>	<b>\$ 158,300</b>

Number of Trainees 100

**Employment & Wage Information:**

<b>Existing Employment</b>	<b>Projected New Employees</b>
553	100

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ 15.33	\$ 15.37

**Requirements:**

Total Hourly Compensation: \$12.51  
 Base Hourly Wage: \$10.88

**BSSC Grant Recommended for Approval** \$75,000

**Application Score** 70

**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

**Date:** March 27, 2019  
**Company:** Amcor Flexibles LLC  
**City:** Shelbyville **County:** Shelby  
**Industry Sector:** Manufacturing **BSSC #:** G19-22409  
**Bus. Devp. Contact:** B. Leep **OFS Staff:** K. Greenwell

**Training Description:**

Amcor Flexibles LLC is a developer and producer of high-quality, responsible packaging for a variety of food, beverage, pharmaceutical, medical-device, home and personal-care products. This training program develops Lean manufacturing skills in identifying and eliminating waste and equipment conscious operators which develops the trainee's TPM (Total Productive Maintenance) to recognize out of specification conditions to prevent equipment breakdown.

**Training Details:**

Classroom/OJT - In-House  
 Classroom/OJT - Consultant/Educational Institution  
 Instructional Materials & Supplies  
 Registered Apprenticeships  
**Total Costs**

	<b>Total Costs</b>	<b>50% of Total Costs</b>
	\$ -	\$ -
	\$ 19,707	\$ 9,853
	\$ -	\$ -
	\$ -	\$ -
<b>Total Costs</b>	<b>\$ 19,707</b>	<b>\$ 9,853</b>

Number of Trainees

28
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**Employment & Wage Information:**

<b>Existing Employment</b>	<b>Projected New Employees</b>
104	6

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ 22.56	\$ 27.07

**Requirements:**

Total Hourly Compensation: \$12.51  
 Base Hourly Wage: \$10.88

**BSSC Grant Recommended for Approval**

<b>\$9,853</b>
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**Application Score**

70
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**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

**Date:** March 27, 2019

**Company:** Appalachian Regional Healthcare, Inc. dba Whitesburg ARH Hospital

**Co-Applicant:** ExecuTrain of Kentucky

**City:** Whitesburg **County:** Letcher

**Industry Sector:** Healthcare **BSSC #:** G19-22476

**Bus. Devp. Contact:** K. Slattery **OFS Staff:** C. Wingate

**Training Description:**

Appalachian Regional Healthcare is a not-for-profit health system serving 350,000 residents across Eastern Kentucky and Southern West Virginia. ARH proposes to train employees at the Whitesburg location on Meditech's Web Electronic Health Record software to enable clinicians to provide higher quality care, with greater efficiency, to more people.

**Training Details:**

Classroom/OJT - In-House  
 Classroom/OJT - Consultant/Educational Institution  
 Instructional Materials & Supplies  
 Registered Apprenticeships  
**Total Costs**

Total Costs	50% of Total Costs
\$ -	\$ -
\$ 74,000	\$ 37,000
\$ -	\$ -
\$ -	\$ -
<b>\$ 74,000</b>	<b>\$ 37,000</b>

Number of Trainees

185
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**Employment & Wage Information:**

Existing Employment	Projected New Employees
398	0

Average Hourly Wage	Total Hourly Compensation
\$ 24.00	\$ 31.68

**Requirements:**

Total Hourly Compensation: \$12.51  
 Base Hourly Wage: \$10.88

**BSSC Grant Recommended for Approval**

<b>\$37,000</b>
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**Application Score**

<b>84</b>
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**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

**Date:** March 27, 2019

**Company:** Appalachian Regional Healthcare, Inc. dba Middlesboro ARH Hospital

**Co-Applicant:** ExecuTrain of Kentucky

**City:** Middlesboro **County:** Bell

**Industry Sector:** Healthcare **BSSC #:** G19-22477

**Bus. Devp. Contact:** K. Slattery **OFS Staff:** C. Wingate

**Training Description:**

Appalachian Regional Healthcare is a not-for-profit health system serving 350,000 residents across Eastern Kentucky and Southern West Virginia. ARH proposes to train employees at the Middlesboro location on Meditech's Web Electronic Health Record software to enable clinicians to provide higher quality care, with greater efficiency, to more people.

**Training Details:**

Classroom/OJT - In-House  
 Classroom/OJT - Consultant/Educational Institution  
 Instructional Materials & Supplies  
 Registered Apprenticeships  
**Total Costs**

	<b>Total Costs</b>	<b>50% of Total Costs</b>
\$	-	\$ -
\$	20,000	\$ 10,000
\$	-	\$ -
\$	-	\$ -
<b>\$</b>	<b>20,000</b>	<b>\$ 10,000</b>

Number of Trainees

75
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**Employment & Wage Information:**

<b>Existing Employment</b>	<b>Projected New Employees</b>
297	0

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ 25.00	\$ 33.00

**Requirements:**

Total Hourly Compensation: \$12.51  
 Base Hourly Wage: \$10.88

**BSSC Grant Recommended for Approval**

<b>\$10,000</b>
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**Application Score**

84
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**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

**Date:** March 27, 2019

**Company:** Appalachian Regional Healthcare, Inc. dba Morgan County ARH Hospital

**Co-Applicant:** ExecuTrain of Kentucky

**City:** West Liberty **County:** Morgan

**Industry Sector:** Healthcare **BSSC #:** G19-22478

**Bus. Devp. Contact:** K. Slattery **OFS Staff:** C. Wingate

**Training Description:**

Appalachian Regional Healthcare is a not-for-profit health system serving 350,000 residents across Eastern Kentucky and Southern West Virginia. ARH proposes to train employees at the West Liberty location on Meditech's Web Electronic Health Record software to enable clinicians to provide higher quality care, with greater efficiency, to more people.

**Training Details:**

	<b>Total Costs</b>	<b>50% of Total Costs</b>
Classroom/OJT - In-House	\$ -	\$ -
Classroom/OJT - Consultant/Educational Institution	\$ 50,000	\$ 25,000
Instructional Materials & Supplies	\$ -	\$ -
Registered Apprenticeships	\$ -	\$ -
<b>Total Costs</b>	<b>\$ 50,000</b>	<b>\$ 25,000</b>

Number of Trainees 

100
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**Employment & Wage Information:**

<b>Existing Employment</b>	<b>Projected New Employees</b>
151	0

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ 25.00	\$ 33.00

**Requirements:** Total Hourly Compensation: \$12.51  
Base Hourly Wage: \$10.88

**BSSC Grant Recommended for Approval**

<b>\$25,000</b>
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**Application Score**

84
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**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

**Date:** March 27, 2019

**Company:** Appalachian Regional Healthcare, Inc. dba McDowell ARH Hospital

**Co-Applicant:** ExecuTrain of Kentucky

**City:** McDowell **County:** Floyd

**Industry Sector:** Healthcare **BSSC #:** G19-22481

**Bus. Devp. Contact:** K. Slattery **OFS Staff:** C. Wingate

**Training Description:**

Appalachian Regional Healthcare is a not-for-profit health system serving 350,000 residents across Eastern Kentucky and Southern West Virginia. ARH proposes to train employees at the McDowell location on Meditech's Web Electronic Health Record software to enable clinicians to provide higher quality care, with greater efficiency, to more people.

**Training Details:**

Classroom/OJT - In-House  
 Classroom/OJT - Consultant/Educational Institution  
 Instructional Materials & Supplies  
 Registered Apprenticeships  
**Total Costs**

Total Costs	50% of Total Costs
\$ -	\$ -
\$ 50,000	\$ 25,000
\$ -	\$ -
\$ -	\$ -
<b>\$ 50,000</b>	<b>\$ 25,000</b>

Number of Trainees

150
-----

**Employment & Wage Information:**

Existing Employment	Projected New Employees
183	0

Average Hourly Wage	Total Hourly Compensation
\$ 26.00	\$ 34.32

**Requirements:**

Total Hourly Compensation: \$12.51  
 Base Hourly Wage: \$10.88

**BSSC Grant Recommended for Approval**

<b>\$25,000</b>
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**Application Score**

81
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**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

**Date:** March 27, 2019

**Company:** Appalachian Regional Healthcare, Inc., dba Tug Valley ARH Regional Medical Center

**Co-Applicant:** ExecuTrain of Kentucky

**City:** South Williamson **County:** Pike

**Industry Sector:** Healthcare **BSSC #:** G19-22482

**Bus. Devp. Contact:** K. Slattery **OFS Staff:** C. Wingate

**Training Description:**

Appalachian Regional Healthcare is a not-for-profit health system serving 350,000 residents across Eastern Kentucky and Southern West Virginia. ARH proposes to train employees at the South Williamson location on Meditech's Web Electronic Health Record software to enable clinicians to provide higher quality care, with greater efficiency, to more people.

**Training Details:**

Classroom/OJT - In-House  
 Classroom/OJT - Consultant/Educational Institution  
 Instructional Materials & Supplies  
 Registered Apprenticeships  
**Total Costs**

Total Costs	50% of Total Costs
\$ -	\$ -
\$ 150,000	\$ 75,000
\$ -	\$ -
\$ -	\$ -
<b>\$ 150,000</b>	<b>\$ 75,000</b>

Number of Trainees

300
-----

**Employment & Wage Information:**

Existing Employment	Projected New Employees
462	0

Average Hourly Wage	Total Hourly Compensation
\$ 25.00	\$ 33.00

**Requirements:**

Total Hourly Compensation: \$12.51  
 Base Hourly Wage: \$10.88

**BSSC Grant Recommended for Approval**

<b>\$75,000</b>
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**Application Score**

81
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**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

**Date:** March 27, 2019

**Company:** Appalachian Regional Healthcare, Inc. dba Harlan ARH Hospital

**Co-Applicant:** ExecuTrain of Kentucky

**City:** Harlan **County:** Harlan

**Industry Sector:** Healthcare **BSSC #:** G19-22484

**Bus. Devp. Contact:** K. Slattery **OFS Staff:** C. Wingate

**Training Description:**

Appalachian Regional Healthcare is a not-for-profit health system serving 350,000 residents across Eastern Kentucky and Southern West Virginia. ARH proposes to train employees at the Harlan location on Meditech's Web Electronic Health Record software to enable clinicians to provide higher quality care, with greater efficiency, to more people.

**Training Details:**

	<b>Total Costs</b>	<b>50% of Total Costs</b>
Classroom/OJT - In-House	\$ -	\$ -
Classroom/OJT - Consultant/Educational Institution	\$ 20,000	\$ 10,000
Instructional Materials & Supplies	\$ -	\$ -
Registered Apprenticeships	\$ -	\$ -
<b>Total Costs</b>	<b>\$ 20,000</b>	<b>\$ 10,000</b>

Number of Trainees 

100
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**Employment & Wage Information:**

<b>Existing Employment</b>	<b>Projected New Employees</b>
539	0

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ 26.00	\$ 34.32

**Requirements:**

Total Hourly Compensation: \$12.51  
Base Hourly Wage: \$10.88

**BSSC Grant Recommended for Approval**

<b>\$10,000</b>
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**Application Score**

79
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**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

**Date:** March 27, 2019

**Company:** Appalachian Regional Healthcare, Inc. dba Hazard ARH Regional Medical Center

**Co-Applicant:** ExecuTrain of Kentucky

**City:** Hazard **County:** Perry

**Industry Sector:** Healthcare **BSSC #:** G19-22485

**Bus. Devp. Contact:** K. Slattery **OFS Staff:** C. Wingate

**Training Description:**

Appalachian Regional Healthcare is a not-for-profit health system serving 350,000 residents across Eastern Kentucky and Southern West Virginia. ARH proposes to train employees at the Hazard location on Meditech's Web Electronic Health Record software to enable clinicians to provide higher quality care, with greater efficiency, to more people.

**Training Details:**

	<b>Total Costs</b>	<b>50% of Total Costs</b>
Classroom/OJT - In-House	\$ -	\$ -
Classroom/OJT - Consultant/Educational Institution	\$ 30,000	\$ 15,000
Instructional Materials & Supplies	\$ -	\$ -
Registered Apprenticeships	\$ -	\$ -
<b>Total Costs</b>	<b>\$ 30,000</b>	<b>\$ 15,000</b>

Number of Trainees 150

**Employment & Wage Information:**

<b>Existing Employment</b>	<b>Projected New Employees</b>
1,222	0

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ 28.00	\$ 36.96

**Requirements:**

Total Hourly Compensation: \$12.51  
Base Hourly Wage: \$10.88

**BSSC Grant Recommended for Approval**

**\$15,000**

**Application Score**

71

**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

**Date:** March 27, 2019

**Company:** ARH Mary Breckinridge Health Services, Inc. dba ARH Our Lady of the Way

**Co-Applicant:** ExecuTrain of Kentucky

**City:** Martin **County:** Floyd

**Industry Sector:** Healthcare **BSSC #:** G19-22483

**Bus. Devp. Contact:** K. Slattery **OFS Staff:** C. Wingate

**Training Description:**

Appalachian Regional Healthcare is a not-for-profit health system serving 350,000 residents across Eastern Kentucky and Southern West Virginia. ARH proposes to train employees at the Martin location on Meditech's Web Electronic Health Record software to enable clinicians to provide higher quality care, with greater efficiency, to more people.

**Training Details:**

Classroom/OJT - In-House  
Classroom/OJT - Consultant/Educational Institution  
Instructional Materials & Supplies  
Registered Apprenticeships  
**Total Costs**

	<b>Total Costs</b>	<b>50% of Total Costs</b>
\$	-	\$ -
\$	12,000	\$ 6,000
\$	-	\$ -
\$	-	\$ -
<b>\$</b>	<b>12,000</b>	<b>\$ 6,000</b>

Number of Trainees

60
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**Employment & Wage Information:**

<b>Existing Employment</b>	<b>Projected New Employees</b>
141	0

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ 25.00	\$ 33.00

**Requirements:**

Total Hourly Compensation: \$12.51  
Base Hourly Wage: \$10.88

**BSSC Grant Recommended for Approval**

<b>\$6,000</b>
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**Application Score**

81
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**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

**Date:** March 27, 2019

**Company:** ARH Mary Breckinridge Health Services, Inc. dba Mary Breckinridge ARH Hospital

**Co-Applicant:** ExecuTrain of Kentucky

**City:** Hyden **County:** Leslie

**Industry Sector:** Healthcare **BSSC #:** G19-22479

**Bus. Devp. Contact:** K. Slattery **OFS Staff:** C. Wingate

**Training Description:**

Appalachian Regional Healthcare is a not-for-profit health system serving 350,000 residents across Eastern Kentucky and Southern West Virginia. ARH proposes to train employees at the Hyden location on Meditech's Web Electronic Health Record software to enable clinicians to provide higher quality care, with greater efficiency, to more people.

**Training Details:**

	<b>Total Costs</b>	<b>50% of Total Costs</b>
Classroom/OJT - In-House	\$ -	\$ -
Classroom/OJT - Consultant/Educational Institution	\$ 12,000	\$ 6,000
Instructional Materials & Supplies	\$ -	\$ -
Registered Apprenticeships	\$ -	\$ -
<b>Total Costs</b>	<b>\$ 12,000</b>	<b>\$ 6,000</b>

Number of Trainees 

60
----

**Employment & Wage Information:**

<b>Existing Employment</b>	<b>Projected New Employees</b>
133	0

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ 27.00	\$ 35.64

**Requirements:**

Total Hourly Compensation: \$12.51  
Base Hourly Wage: \$10.88

**BSSC Grant Recommended for Approval**

<b>\$6,000</b>
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**Application Score**

84
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**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

**Date:** March 27, 2019

**Company:** ARH Mary Breckinridge Health Services, Inc., dba Barbourville ARH Hospital

**Co-Applicant:** ExecuTrain of Kentucky

**City:** Barbourville **County:** Knox

**Industry Sector:** Healthcare **BSSC #:** G19-22480

**Bus. Devp. Contact:** K. Slattery **OFS Staff:** C. Wingate

**Training Description:**

Appalachian Regional Healthcare is a not-for-profit health system serving 350,000 residents across Eastern Kentucky and Southern West Virginia. ARH proposes to train employees at the Barbourville location on Meditech's Web Electronic Health Record software to enable clinicians to provide higher quality care, with greater efficiency, to more people.

**Training Details:**

	<b>Total Costs</b>	<b>50% of Total Costs</b>
Classroom/OJT - In-House	\$ -	\$ -
Classroom/OJT - Consultant/Educational Institution	\$ 12,000	\$ 6,000
Instructional Materials & Supplies	\$ -	\$ -
Registered Apprenticeships	\$ -	\$ -
<b>Total Costs</b>	<b>\$ 12,000</b>	<b>\$ 6,000</b>

Number of Trainees 

60
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**Employment & Wage Information:**

<b>Existing Employment</b>	<b>Projected New Employees</b>
200	0

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ 28.00	\$ 36.96

**Requirements:**

Total Hourly Compensation: \$12.51  
Base Hourly Wage: \$10.88

**BSSC Grant Recommended for Approval**

<b>\$6,000</b>
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**Application Score**

84
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**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

**Date:** March 27, 2019  
**Company:** Bit Source LLC  
**City:** Pikeville **County:** Pike  
**Industry Sector:** Nonretail Service or Technology **BSSC #:** G19-22460  
**Bus. Devp. Contact:** E. Bishop **OFS Staff:** C. Wingate

**Training Description:**

Bit Source LLC is a relatively new software development company currently building a sales and marketing team from the ground up. The proposed training plan includes in-house training for basic sales and selling in a digital environment. The management staff will be specifically trained in enhancing communication, team-building, and leadership styles. The developers on staff will receive increased level training in Xamarin and Drupal by in-house members.

**Training Details:**

	<b>Total Costs</b>	<b>50% of Total Costs</b>
Classroom/OJT - In-House	\$ 60,914	\$ 30,457
Classroom/OJT - Consultant/Educational Institution	\$ 24,183	\$ 12,092
Instructional Materials & Supplies	\$ -	\$ -
Registered Apprenticeships	\$ -	\$ -
<b>Total Costs</b>	<b>\$ 85,097</b>	<b>\$ 42,548</b>

Number of Trainees 

21
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**Employment & Wage Information:**

<b>Existing Employment</b>	<b>Projected New Employees</b>
16	5

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ 19.67	\$ 21.67

**Requirements:**

Total Hourly Compensation: \$12.51  
 Base Hourly Wage: \$10.88

**BSSC Grant Recommended for Approval**

<b>\$42,000</b>
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**Application Score**

92
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**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

**Date:** March 27, 2019  
**Company:** American Greetings Corporation  
**City:** Danville **County:** Boyle  
**Industry Sector:** Manufacturing **BSSC #:** G19-22443  
**Bus. Devp. Contact:** E. Bishop **OFS Staff:** C. Wingate

**Training Description:**

American Greetings Corporation is a distributor of every days cards, party goods, gift packaging and other items. The application includes on the job and classroom training to utilize voice picking technology to fill orders with non-card social expression product. The training plan also includes In-house training on High Volume Card Filling and Low Volume Card Filling to fill greeting card orders. All new hires are required to complete online safety courses, review job safety analysis, and standard operating procedures for all areas trained.

**Training Details:**

	<b>Total Costs</b>	<b>50% of Total Costs</b>
Classroom/OJT - In-House	\$ 100,858	\$ 50,429
Classroom/OJT - Consultant/Educational Institution	\$ -	\$ -
Instructional Materials & Supplies	\$ 765	\$ 383
Registered Apprenticeships	\$ -	\$ -
<b>Total Costs</b>	<b>\$ 101,623</b>	<b>\$ 50,811</b>

Number of Trainees 

48
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**Employment & Wage Information:**

<b>Existing Employment</b>	<b>Projected New Employees</b>
472	48

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ 16.40	\$ 20.17

**Requirements:**

Total Hourly Compensation: \$12.51  
 Base Hourly Wage: \$10.88

**BSSC Grant Recommended for Approval**

<b>\$50,811</b>
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**Application Score**

84
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**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

**Date:** March 27, 2019  
**Company:** Best Sanitizers, Inc.  
**City:** Walton **County:** Boone  
**Industry Sector:** Manufacturing **BSSC #:** G19-22456  
**Bus. Devp. Contact:** E. Bishop **OFS Staff:** C. Wingate

**Training Description:**

Best Sanitizers, Inc. is a manufacturer and distributor of sanitizers and soaps. The company has transitioned to a Manufacturing ERP system (IQMS) to help with efficiency. The training plan includes in-house training for individuals responsible for inventory, production control, scheduling, and material planning as well as courses for front line leads to provide the knowledge, skills, and abilities necessary for success. Training for the maintenance department includes low voltage arch flash NFPA 70E, water treatment training and pump school to help build knowledge and skill base. GC/MS training for the lab to learn both essential and advanced features to run samples and sequences, review data, set up methods that include calibration, and perform routine maintenance.

**Training Details:**

Classroom/OJT - In-House  
 Classroom/OJT - Consultant/Educational Institution  
 Instructional Materials & Supplies  
 Registered Apprenticeships  
**Total Costs**

	<b>Total Costs</b>	<b>50% of Total Costs</b>
Classroom/OJT - In-House	\$ 11,239	\$ 5,620
Classroom/OJT - Consultant/Educational Institution	\$ 52,700	\$ 26,350
Instructional Materials & Supplies	\$ -	\$ -
Registered Apprenticeships	\$ -	\$ -
<b>Total Costs</b>	<b>\$ 63,939</b>	<b>\$ 31,969</b>

Number of Trainees

58
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**Employment & Wage Information:**

<b>Existing Employment</b>	<b>Projected New Employees</b>
58	7

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ 23.36	\$ 25.87

**Requirements:**

Total Hourly Compensation: \$12.51  
 Base Hourly Wage: \$10.88

**BSSC Grant Recommended for Approval**

<b>\$31,969</b>
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**Application Score**

80
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**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

**Date:** March 27, 2019  
**Company:** Buffalo Trace Distillery, Inc.  
**City:** Frankfort **County:** Franklin  
**Industry Sector:** Manufacturing **BSSC #:** G19-22472  
**Bus. Devp. Contact:** E. Bishop **OFS Staff:** C. Wingate

**Training Description:**

Buffalo Trace Distillery, Inc. is a distillery producing a variety of distilled spirits. The training plan includes training in Manufacturing Quality, ISO Certification, Problem Solving, Global Standards and Maintenance Practices as well as New Equipment Technology training to develop employee skills and knowledge to operate, trouble-shoot and maintain new equipment in a safe and effective manner.

**Training Details:**

	<b>Total Costs</b>	<b>50% of Total Costs</b>
Classroom/OJT - In-House	\$ 86,588	\$ 43,294
Classroom/OJT - Consultant/Educational Institution	\$ 297,544	\$ 148,772
Instructional Materials & Supplies	\$ -	\$ -
Registered Apprenticeships	\$ -	\$ -
<b>Total Costs</b>	<b>\$ 384,132</b>	<b>\$ 192,066</b>

Number of Trainees 

277
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**Employment & Wage Information:**

<b>Existing Employment</b>	<b>Projected New Employees</b>
375	20

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ 24.61	\$ 33.72

**Requirements:**

Total Hourly Compensation: \$12.51  
 Base Hourly Wage: \$10.88

**BSSC Grant Recommended for Approval**

<b>\$75,000</b>
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**Application Score**

74
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**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

**Date:** March 27, 2019  
**Company:** Fresenius Medical Care NAK Frankfort, LLC  
**City:** Frankfort **County:** Franklin  
**Industry Sector:** Healthcare **BSSC #:** G19-22411  
**Bus. Devp. Contact:** E. Bishop **OFS Staff:** C. Wingate

**Training Description:**

Fresenius Medical Care NAK Frankfort, LLC provides in-center hemodialysis and kidney care classes for individuals with kidney disease. The proposed training plan includes internal training for all incumbent staff as well as the new positions that will be added on topics such as hemodialysis equipment and systems, updated operations procedures, patient treatment innovations, and vascular therapies. The proposed training will provide all staff members with advanced skills and knowledge needed to improve patient care and facility efficiency.

**Training Details:**

Classroom/OJT - In-House  
 Classroom/OJT - Consultant/Educational Institution  
 Instructional Materials & Supplies  
 Registered Apprenticeships  
**Total Costs**

	<b>Total Costs</b>	<b>50% of Total Costs</b>
	\$ 21,523	\$ 10,762
	\$ -	\$ -
	\$ -	\$ -
	\$ -	\$ -
<b>Total Costs</b>	<b>\$ 21,523</b>	<b>\$ 10,762</b>

Number of Trainees

9
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**Employment & Wage Information:**

<b>Existing Employment</b>	<b>Projected New Employment</b>
7	2

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ 25.13	\$ 28.90

**Requirements:**

Total Hourly Compensation: \$12.51  
 Base Hourly Wage: \$10.88

**BSSC Grant Recommended for Approval**

<b>\$10,762</b>
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**Application Score**

70
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**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

**Date:** March 27, 2019  
**Company:** Fresenius Medical Care Masonic Homes, LLC  
**City:** Masonic Home **County:** Jefferson  
**Industry Sector:** Healthcare **BSSC #:** G19-22424  
**Bus. Devp. Contact:** E. Bishop **OFS Staff:** C. Wingate

**Training Description:**

Fresenius Medical Care Masonic Homes, LLC provides in-center hemodialysis and kidney care classes for individuals with kidney disease. The proposed training plan includes internal training for all incumbent staff as well as new employees on topics such as hemodialysis equipment and systems, patient treatment innovations, and vascular therapies. The proposed training will provide all staff members with advanced skills and knowledge needed to improve patient care.

**Training Details:**

	<b>Total Costs</b>	<b>50% of Total Costs</b>
Classroom/OJT - In-House	\$ 24,135	\$ 12,068
Classroom/OJT - Consultant/Educational Institution	\$ -	\$ -
Instructional Materials & Supplies	\$ -	\$ -
Registered Apprenticeships	\$ -	\$ -
<b>Total Costs</b>	<b>\$ 24,135</b>	<b>\$ 12,068</b>

Number of Trainees 

17
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**Employment & Wage Information:**

<b>Existing Employment</b>	<b>Projected New Employment</b>
15	2

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ 21.38	\$ 24.59

**Requirements:** Total Hourly Compensation: \$12.51  
Base Hourly Wage: \$10.88

**BSSC Grant Recommended for Approval**

<b>\$12,068</b>
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**Application Score**

70
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# **Bluegrass State Skills Corporation**

## **APPLICATIONS - STIC**



## Skills Training Investment Credit (STIC) Projects March 2019

Score	Eligible Company	City	Number of Trainees	Incentive Amount
90	Kenlake Foods	Murray	96	75,000
69	Ellison Surface Technologies, Inc.	Hebron	60	\$37,000
2			156	\$112,000

<b>FY 2018-19 Tax Credit Limit</b>	<b>\$2,500,000</b>
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<b>Current FY Projected/ Approved Credits</b>	<b>\$1,228,914</b>
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<b>Remaining Tax Credits</b>	<b>\$1,271,086</b>
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Note: The tax credit amount will be equal to \$500 per employee, not to exceed the maximum approved tax credit of \$75,000 per company for each fiscal year. Per KRS 154.12-207, the maximum amount of credits that may be committed in each state fiscal year shall be capped at \$2,500,000.



**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC SKILLS TRAINING INVESTMENT CREDIT REPORT**

**Date:** March 27, 2019  
**Company:** Ellison Surface Technologies, Inc.  
**City:** Hebron **County:** Boone  
**Industry Sector:** Manufacturing **BSSC #:** T19-22444  
**Bus. Devp. Contact:** E. Bishop **OFS Staff:** C. Wingate

**Training Description:**

Ellison Surface Technologies, Inc. provides industrial, plastic, automotive and elastomer (o-rings, gaskets, seals, etc.) coatings in the aerospace and defense, power generation, and industrial industries. The training plan will consist of training in Lean, Train-the Trainer, Leadership Training, Safety, Systems, Green Belt, Robotics, Forklift, ISO, Kanban, Metallurgy, Quality Control, 5S, TQM, Maintenance, SPC, Value Stream Mapping, Precision Measurements, Inspection, Thermal Spray, Engineering and Blue Print Reading to meet client demands.

**Training Details:**

Classroom/OJT - In-House  
 Classroom/OJT - Consultant/Educational Institution  
 Instructional Materials & Supplies  
 Registered Apprenticeships  
**Total Costs**

<b>Total Costs</b>	<b>50% of Total Costs</b>
\$ 167,691	\$ 83,845
\$ 19,343	\$ 9,672
\$ -	\$ -
\$ -	\$ -
<b>\$ 187,034</b>	<b>\$ 93,517</b>

Number of Trainees

60
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**Employment & Wage Information:**

<b>Existing Employment</b>	<b>Projected New Employment</b>
74	15

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ 20.01	\$ 24.21

**Requirements:**

Total Hourly Compensation: \$12.51  
 Base Hourly Wage: \$10.88

**BSSC Tax Credit Recommended for Approval**

<b>\$37,000</b>
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**Application Score**

69
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**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC SKILLS TRAINING INVESTMENT CREDIT REPORT**

**Date:** March 27, 2019  
**Company:** Kroger Limited Partnership II dba Kenlake Foods  
**City:** Murray **County:** Calloway  
**Industry Sector:** Manufacturing **BSSC #:** T19-22464  
**Bus. Devp. Contact:** K. Slattery **OFS Staff:** C. Wingate

**Training Description:**

Kroger Limited Partnership II dba Kenlake Foods is a manufacturer of dry mix and salted nuts products for human consumption. The training plan includes Basic Mechanics Training, Teamwork/Conflict Resolution Training, Basic Troubleshooting, Maintenance Fundamentals and Welding Training.

**Training Details:**

Classroom/OJT - In-House  
 Classroom/OJT - Consultant/Educational Institution  
 Instructional Materials & Supplies  
 Registered Apprenticeships  
**Total Costs**

	<b>Total Costs</b>	<b>50% of Total Costs</b>
	\$ -	\$ -
	\$ 199,631	\$ 99,816
	\$ 4,800	\$ 2,400
	\$ -	\$ -
	<b>\$ 204,431</b>	<b>\$ 102,216</b>

Number of Trainees

96
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**Employment & Wage Information:**

<b>Existing Employment</b>	<b>Projected New Employment</b>
305	35

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ 19.51	\$ 23.02

**Requirements:**

Total Hourly Compensation: \$12.51  
 Base Hourly Wage: \$10.88

**BSSC Tax Credit Recommended for Approval**

<b>\$75,000</b>
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**Application Score**

<b>88</b>
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# **Bluegrass State Skills Corporation**

## **APPLICATIONS – STIC FINAL**



**Skills Training Investment Credit (STIC) Final Projects**  
**March 2019**

<b>BSSC #</b>	<b>Eligible Company</b>	<b>City</b>	<b>Number of Trainees</b>	<b>Approved Incentive Amount</b>	<b>Final Incentive Amount</b>
T18-21617	RKW North America, Inc.	Franklin	21	\$30,500	\$1,360.27
T18-21644	The Sherwin-Williams Company	Richmond	336	\$100,000.00	\$27,378.87
T18-21663	Mubea Precision Springs, Inc.	Florence	175	\$100,000.00	\$57,919.18
T18-21664	Mubea Tailor Rolled Blanks, LLC	Florence	52	\$34,000.00	\$25,462.63
T18-21665	Mubea North-America Shared Services, Inc.	Florence	60	\$49,000.00	\$39,500.00
T18-21667	Mubea, Inc.	Florence	310	\$100,000.00	\$27,393.30
T18-21694	Carmeuse Lime & Stone, Inc.	Maysville	175	\$100,000.00	\$74,687.50
T18-21735	CTA Acoustics, Inc.	Corbin	134	\$100,000.00	\$8,462.81
T18-21768	Mouser Custom Cabinetry, LLC	Elizabethtown	113	\$100,000.00	\$41,217.69
T18-21777	Post Glover Resistors Inc.	Erlanger	27	\$28,500.00	\$23,000.00
<b>10</b>	<b>Total</b>		<b>1403</b>	<b>\$742,000.00</b>	<b>\$326,382.25</b>