

# **Bluegrass State Skills Corporation**

**Board of Directors Meeting**

**September 26, 2018**



# Bluegrass State Skills Corporation

## AGENDA



The Bluegrass State Skills Corporation  
Board of Directors Meeting  
Cabinet for Economic Development  
300 West Broadway  
Frankfort, Kentucky

AGENDA  
September 26, 2018

Call to Order  
Notification of Press  
Roll Call

**Minutes**

August 29, 2018, BSSC Board Meeting Minutes

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**Reports**

Tonya Lee

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Financial Report

**GIA Applications**

Kristina Slattery/Christy Wingate

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Bluegrass Business Consortium, Inc.  
Summit Biosciences Inc.  
Nestle USA, Inc.  
Trilogy Management Services, LLC  
International Business Machines Corporation

**GIA Applications**

Brooklyn Leep/Kate Greenwell

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NRA-Princeton, Kentucky, LLC  
Home Dialysis of Muhlenberg County, Inc.  
Marquette Transportation Company, LLC  
Domtar Paper Company, LLC  
Franklin Precision Industry Incorporated

**GIA Applications**

Elizabeth Bishop/Christy Wingate

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Bio-Medical Applications of Kentucky, Inc.  
Lyons Magnus East, LLC  
Kentucky Renal Care Group, LLC

**GIA and STIC Applications**

Elizabeth Bishop/Kate Greenwell

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Zotefoams Inc.

**GIA Commitment Applications**

Kristina Slattery/Christy Wingate

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Webasto Roof Systems, Inc.

**STIC Finals**

Tim Back

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Perfetti van Melle USA Inc.  
Kenlake Foods

**New Business**

Kristina Slattery

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Kentucky Work Ready Communities

**Next Board Meeting**

December 5, 2018

Ellen Felix

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**Adjournment**

Randy Fox

# **Bluegrass State Skills Corporation**

## **MINUTES**



**Bluegrass State Skills Corporation  
Board of Directors Meeting  
August 29, 2018 – 1:00 PM  
Kentucky Cabinet for Economic Development  
300 West Broadway Frankfort, Kentucky 40601**

**Members present** – Brenda Bankston, Rita Combs-Sterrett, Randy Fox, Eston Glover, John Kuzuoka, Carl Lay, Tom Lund, Doris Moody and Jeff Whitehead

**Proxies present** – Katie Smith, Proxy for Secretary Terry R. Gill; Jaqueline Korengel, Proxy for Dr. Robert King; Dr. Kris Williams, Proxy for Dr. Jay Box.

**Members absent** – Commissioner Ray Leathers, Secretary David Dickerson, Secretary Derrick Ramsey and Torsten Langguth.

**CED Staff present** – Tim Back, Elizabeth Bishop, Jessica Burke, Sarah Butler, Rachael Dever, Ellen Felix, Kate Greenwell, Tonya Lee, Brooklyn Leep, Kristina Slattery and Christy Wingate.

**Guests present** – None

**Call to Order** – Randy Fox

**Roll Call** – Ellen Felix

**Notification of Press** – Ellen Felix

Randy Fox, Chairman, received verification that the media had been notified of the BSSC Board of Directors meeting.

**Approval of Minutes** – Randy Fox

A motion was made by Carl Lay and seconded by Eston Glover to approve the May 30, 2018 minutes. Motion carried.

**Approval of Financial Report** – Tonya Lee

Ms. Lee presented the August 29, 2018 funding report and stated the BSSC program received an additional \$2,000,000.00 in funds for the fiscal year 2018-2019 that was approved by the Legislature in May of 2018. The BSSC received additional federal funding amount of \$1,481,956.00 from the Education and Workforce Development Cabinet, Office of Employment and Training (OET). The Education and Workforce Development Cabinet received these Rapid Response funds and reallocated those funds to the BSSC. All the Grant-In-Aid applications approved at the August BSSC Meeting will be funded from the OET Rapid Response dollars.

Brenda Bankston made a motion to approve the Financial Report for August 29, 2018. Rita Combs-Sterrett seconded the motion. Motion carried.

**Applications for Review – Sarah Butler**

BSSC Staff - Kristina Slattery and Christy Wingate recommended the following Grant-in-Aid (GIA) applications to the BSSC Board for approval:

G19-22151 – Rockcastle Regional Hospital and Respiratory Care Center, Mt. Vernon	\$ 75,000.00
G19-22152 – Kentucky Rebuild Corp., Independence	\$ 38,000.00
G19-22153 – The Corken Steel Products Company, Lexington	\$ 42,000.00
G19-22154 – Steinkamp Moulding LTD., Erlanger	\$ 30,000.00
G19-22160 – The Training Consortium of South Central Kentucky, Inc., Bowling Green	\$ 75,000.00

A motion was made by Carl Lay to approve this application. Tom Lund seconded the motion. Ms. Doris Moody abstained. Motion carried.

G19-22165 – 3DR Labs II, LLC, Louisville	\$ 75,000.00
G19-22167 – Benda-Lutz Corporation, Independence	\$ 58,000.00
G19-22168 – Identify3D, Inc., Lexington	\$ 14,000.00
G19-22173 – Total Quality Logistics, LLC, Louisville	\$ 27,458.00
G19-22174 – Schedule IT LLC, Elizabethtown	\$ 29,619.00

A motion was made by John Kuzuoka to approve this application. Rita-Combs Sterrett seconded the motion. Motion carried.

BSSC Staff – Brooklyn Leep and Kate Greenwell recommended the following Grant-in-Aid (GIA) applications to the BSSC Board for approval:

G19-22148 – Pioneer Plastics, Inc., Dixon	\$ 33,547.00
G19-22150 – Federal-Mogul Motorparts LLC, Glasgow	\$ 75,000.00
G19-22162 – Marion County Jobs Training Consortium, Inc., Lebanon	\$ 75,000.00
G19-22156 – The Corken Steel Products Company, Louisville	\$ 28,000.00

A motion was made by Eston Glover to approve this application. Jeff Whitehead seconded the motion. Mr. Tom Lund abstained. Motion carried.

G19-22161 – Prestige Tool & Die, LLC, Corydon	\$ 20,000.00
G19-22163 – Roll Forming Corporation, Shelbyville	\$ 68,346.00
G19-22171 – North American Stainless, Inc., Ghent	\$ 75,000.00
G19-22172 – Bowling Green Metalforming L.L.C., Bowling Green	\$ 75,000.00

A motion was made by Rita Combs-Sterrett to approve this application. Carl Lay seconded the motion. Motion carried.

BSSC Staff – Elizabeth Bishop and Christy Wingate recommended the following Grant-in-Aid (GIA) applications to the BSSC Board for approval:

G19-22155 – Bonfiglioli USA Inc., Hebron	\$ 75,000.00
G19-22157 – Flottweg Separation Technology, Inc., Independence	\$ 75,000.00
G19-22158 – A.O. Smith Corporation, Florence	\$ 70,000.00
G19-22159 – Children’s Home of Northern Kentucky, Inc., Covington	\$ 63,055.00

A motion was made by Carl Lay to approve these applications. Doris Moody seconded the motion. Motion carried.

G19-22164 – Krauss-Maffei Corporation, Florence	\$ 75,000.00
G19-22166 – Greenheck Fan Corporation, Frankfort	\$ 75,000.00
G19-22169 – Fleming County Hospital, Flemingsburg	\$ 54,064.00
G19-22170 – Link-Belt Cranes, L.P., LLLP, Lexington	\$ 75,000.00

A motion was made by Tom Lund to approve these applications. Dr. Kris Williams seconded the motion. Mr. John Kuzuoka abstained. Motion carried.

BSSC Staff – Kristina Slattery and Christy Wingate recommended the following Commitment application to the BSSC Board for approval:

G19-22184 – Res-Care, Inc., Louisville	\$ 200,000.00
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A motion was made by Brenda Bankston to approve this application. John Kuzuoka seconded the motion. Motion carried.

BSSC Staff – Kristina Slattery and Christy Wingate recommended the following Skills-Training-Investment-Credit (STIC) applications to the BSSC Board for approval:

T19-22138 – Logan Aluminum Inc., Russellville	\$ 75,000.00
T19-22147 – Winston Industries, LLC, Louisville	\$ 54,510.00

A motion was made by Brenda Bankston to approve this application. Rita Combs-Sterrett seconded the motion. Motion carried. Ms. Doris Moody abstained.

BSSC Staff – Elizabeth Bishop and Christy Wingate recommended the following Skills-Training-Investment-Credit (STIC) applications to the BSSC Board for approval:

T19-22139 – Link-Belt Cranes, L.P., LLLP, Lexington	\$ 75,000.00
T19-22140 – Bonfiglioli USA Inc., Hebron	\$ 41,000.00
T19-22142 – Greenheck Fan Corporation, Frankfort	\$ 75,000.00
T19-22146 – Krauss-Maffei Corporation, Florence	\$ 66,000.00



A motion was made by Jeff Whitehead to approve these applications. Eston Glover seconded the motion. Mr. John Kuzuoka abstained. Motion carried.

BSSC Staff – Brooklyn Leep and Kate Greenwell recommended the following Skills-Training-Investment-Credit (STIC) applications to the BSSC Board for approval:

T19-22141 – Hines Precision Inc., Philpot	\$ 52,726.00
T19-22143 – North American Stainless, Inc., Ghent	\$ 75,000.00
T19-22144 – Domtar Paper Company, LLC, Hawesville	\$ 75,000.00
T19-22145 – Federal-Mogul Motorparts LLC, Glasgow	\$ 75,000.00

A motion was made by Rita Combs-Sterrett to approve these applications. Jeff Whitehead seconded the motion. Motion carried. Mr. John Kuzuoka abstained.

BSSC Staff - Tim Back presented 16 Skills-Training-Investment-Credit (STIC) Resolutions for Final Approval.

T17-21154 – RB Distribution, Inc., Warsaw	\$ 9,329.76
T17-21219 – Toyotomi America Corporation, Springfield	\$ 62,677.44
T17-21234 – R.A. Jones & Co., Covington	\$ 22,613.13
T17-21281 – Fabricated Metals, LLC, Louisville	\$ 59,321.11

A motion was made by Carl Lay and seconded by Eston Glover to approve these projects for final approval. Motion carried.

T17-21283 – Heaven Hill Brands, Bardstown	\$ 93,958.33
T17-21295 – Branham Corporation, Louisville	\$ 3,207.74
T17-21437 – Flextronics America, LLC, Louisville	\$ 40,764.59
T17-21443 – North American Stainless, Inc., Ghent	\$ 92,531.65

A motion was made by Brenda Bankston and seconded by Doris Moody to approve these projects for final approval. Motion carried.

T17-21444 – Senture, LLC, London	\$ 10,910.21
T17-21446 – Blaze Products Corporation, Shelbyville	\$ 7,500.00
T17-21447 – Polyair Corporation, Bardstown	\$ 18,500.00
T17-21450 – Bowling Green Metalforming L.L.C., Bowling Green	\$ 77,212.61

A motion was made by Jeff Whitehead and seconded by Dr. Kris Williams to approve these projects for final approval. Motion carried.

T17-21502 – Best Sanitizers, Inc., Walton	\$ 16,000.00
T17-21507 – Domtar Paper Company, LLC, Hawesville	\$ 73,719.78
T17-21516 – Marquette Transportation Company, Paducah	\$ 80,000.00
T17-21523 – Arkema Inc., Louisville	\$ 10,185.71

A motion was made by Rita Combs-Sterrett and seconded by Tom Lund to approve these projects for final approval. Mr. John Kuzuoka abstained. Motion carried.

**New Business**

**Ethics Guidelines** – Jessica Burke

Jessica Burke, General Counsel with the Office of Legal Services and Ethics Officer for the Cabinet of Economic Development, covered the ethical obligations of the Board and provided guidance to call her directly with questions on Board Members’ specific situations.

**Next Board Meeting** – Ellen Felix

The next meeting of the Bluegrass State Skills Corporation Board of Directors will be held on September 26, 2018, at 1:00 p.m. at the Cabinet for Economic Development, Old Capitol Annex, 1<sup>st</sup> Floor Conference Room, 300 West Broadway, Frankfort, Kentucky.

**Adjournment** – Randy Fox

A motion to adjourn the meeting was made by Tom Lund and second by John Kuzuoka. Motion carried.

Sincerely submitted,

Sarah C. Butler  
Director, Incentive Administration Division

# **Bluegrass State Skills Corporation**

## **FINANCIAL REPORT**



# BSSC FUNDS REPORT

9/21/2018

## RESOURCES AVAILABLE

Regular Appropriation	4,311,800
Continued Appropriation	2,567,382
HB265 -2012 Session Add'l Funds Available*	3,542,600
OET Rapid Response Funds	1,481,956
<b>TOTAL RESOURCES</b>	<b>11,903,738</b>

## EXPENDITURES YTD

Total as of 9/21/18	1,331,193
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## OBLIGATIONS REMAINING

Regular/Commitment/OET Grants	5,093,207
Ford Commitment	0
Commitments	400,000
Proposals	0
<b>TOTAL OBLIGATIONS</b>	<b>5,493,207</b>

<b>TOTAL FUNDS AVAILABLE</b>	<b>5,079,339</b>
<b>FOR ADDITIONAL OBLIGATIONS THIS FISCAL YEAR</b>	

Secretary's Funds	1,591,844
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Regular Grant Funds	3,481,629
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OET Rapid Response Funds	5,867
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<b>TOTAL FUNDS AVAILABLE</b>	<b>5,079,339</b>
<b>FOR ADDITIONAL OBLIGATIONS THIS FISCAL YEAR</b>	

\*\$9,500,000 lapsed to General Fund, per HB 265, 2012 Session.

Two draws were made in FY 2013 of \$1,200,000 and \$600,000.

One draw was made in FY 2015 of \$750,000.

Two draws were made in FY 2018 for \$2,950,000 and \$457,400

# BSSC FUNDS REPORT

9/21/2018

Base Amount	\$	664,592
Recaps (June/July/August/Sept)		<u>158,670</u>
Amount Available for September 2018 Meeting		823,262

# **Bluegrass State Skills Corporation**

## **APPLICATIONS - GIA**



## Grant-In-Aid (GIA) Projects

September 2018

Score	Qualified Company	City	Number of Trainees	Incentive Amount
85	Zotefoams Inc.	Walton	52	\$75,000
85	Bluegrass Business Consortium, Inc.	Berea	5636	\$75,000
84	NRA-Princeton, Kentucky, LLC	Princeton	9	\$15,744
81	Summit Biosciences Inc.	Lexington	93	\$75,000
79	Home Dialysis of Muhlenberg County	Central City	10	\$11,551
76	Marquette Transportation Company, LLC	Paducah	71	\$75,000
76	Bio-Medical Applications of Kentucky, Inc.	Ashland	8	\$16,000
74	Lyons Magnus East, LLC	Walton	110	75,000
71	Nestle USA, Inc.	Mt. Sterling	891	75,000
70	Kentucky Renal Care Group, LLC	Lexington	25	\$21,715
69	Domtar Paper Company, LLC	Hawesville	277	\$75,000
69	Franklin Precision Industry Incorporated	Franklin	100	\$67,379
68	Trilogy Management Services, LLC	Louisville	50	\$75,000
67	International Business Machines Corporation	Louisville	33	\$34,455
<b>14 Companies</b>			<b>Total</b>	<b>\$766,844</b>

Note: The Grant-In-Aid amount will be equal to \$2,000 per trainee, not to exceed the maximum approved amount of \$75,000 per company location for each fiscal year. The total amount of Grant-In-Aid incentives available for the entire program shall not exceed \$4,311,800 in any fiscal year.

Regular Grant Fund Balance	\$3,322,959
Recaptured Amount	\$158,670
2018 FY Projected/Approved Grants	(\$766,844)
<b>Remaining Regular Grant Funds</b>	<b>\$2,714,785</b>

**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

**Date:** September 26, 2018  
**Company:** Bluegrass Business Consortium, Inc.  
**City:** Berea **County:** Madison  
**Industry Sector:** Consortia **BSSC #:** G19-22199  
**Bus. Devp. Contact:** K. Slattery **OFS Staff:** C. Wingate

**Training Description:**

The Bluegrass Business Consortium is an industry partnership of over 30 manufacturers in Central Kentucky. The training plan include soft skills found in supervision training and technical skills such as welding, industrial electricity, fluid power and machine shop. Other training needs include quality classes such as Statistical Process Control and Failure Mode and Effects Analysis. Also included is preparatory training for nationally recognized certifications (APICS CPIM certification, Six Sigma, etc.). The consortium membership provides significant input into the development of and the type of offered training.

**Training Details:**

Classroom/OJT - In-House  
 Classroom/OJT - Consultant/Educational Institution  
 Instructional Materials & Supplies  
 Registered Apprenticeships  
**Total Costs**

Total Costs	50% of Total Costs
\$ -	\$ -
\$ 420,606	\$ 210,303
\$ -	\$ -
\$ -	\$ -
<b>\$ 420,606</b>	<b>\$ 210,303</b>

Number of Trainees

5,636

**Employment & Wage Information:**

(Average of all member companies)

Existing Employment	Projected New Employment
379	0

Average Hourly Wage	Total Hourly Compensation
\$ 20.40	\$ 28.62

**Requirements:**

Total Hourly Compensation: \$12.51  
 Base Hourly Wage: \$10.88

**BSSC Grant Recommended for Approval**

\$75,000

**Application Score**

85



**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

**Date:** September 26, 2018  
**Company:** Summit Biosciences Inc.  
**City:** Lexington **County:** Fayette  
**Industry Sector:** Manufacturing **BSSC #:** G19-22211  
**Bus. Devp. Contact:** K. Slattery **OFS Staff:** C. Wingate

**Training Description:**

Summit Biosciences, Inc. is a pharmaceutical company focused on developing, manufacturing and commercializing nasal spray medicines. The training to be provided includes all current Standard Operating Procedures, Analytical Procedures, and Master Batch Records. In addition, manufacturing personnel will be trained on all phases of manufacturing including specialty equipment designed to manufacture nasal sprays while under cleanroom conditions. Lab personnel will be trained on new equipment purchased for the development and testing of nasal sprays.

**Training Details:**

Classroom/OJT - In-House  
 Classroom/OJT - Consultant/Educational Institution  
 Instructional Materials & Supplies  
 Registered Apprenticeships  
**Total Costs**

<b>Total Costs</b>	<b>50% of Total Costs</b>
\$ 150,552	\$ 75,276
\$ -	\$ -
\$ -	\$ -
\$ -	\$ -
<b>\$ 150,552</b>	<b>\$ 75,276</b>

Number of Trainees

93
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**Employment & Wage Information:**

<b>Existing Employment</b>	<b>Projected New Employment</b>
93	10

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ 27.03	\$ 27.03

**Requirements:**

Total Hourly Compensation: \$12.51  
 Base Hourly Wage: \$10.88

**BSSC Grant Recommended for Approval**

<b>\$75,000</b>
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**Application Score**

81
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**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

**Date:** September 26, 2018  
**Company:** Nestle USA, Inc.  
**City:** Mt. Sterling **County:** Montgomery  
**Industry Sector:** Manufacturing **BSSC #:** G19-22181  
**Bus. Devp. Contact:** K. Slattery **OFS Staff:** C. Wingate

**Training Description:**

Nestle USA, Inc. is part of Nestlé, the world's largest food and beverage company. The training plan includes new hire onboarding, On-the-job training for new machinery, leadership training, TPM process flow for Autonomous Maintenance, Apprentices within the Maintenance Team.

**Training Details:**

Classroom/OJT - In-House  
 Classroom/OJT - Consultant/Educational Institution  
 Instructional Materials & Supplies  
 Registered Apprenticeships  
**Total Costs**

	<b>Total Costs</b>	<b>50% of Total Costs</b>
	\$ 658,845	\$ 329,423
	\$ -	\$ -
	\$ -	\$ -
	\$ 12,000	\$ 6,000
	<b>\$ 670,845</b>	<b>\$ 335,423</b>

Number of Trainees

891
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**Employment & Wage Information:**

<b>Existing Employment</b>	<b>Projected New Employment</b>
864	27

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ 18.43	\$ 29.48

**Requirements:**

Total Hourly Compensation: \$12.51  
 Base Hourly Wage: \$10.88

**BSSC Grant Recommended for Approval**

<b>\$75,000</b>
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**Application Score**

71
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**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

**Date:** September 26, 2018

**Company:** Trilogy Management Services, LLC

**City:** Louisville **County:** Jefferson

**Industry Sector:** Healthcare **BSSC #:** G19-22180

**Bus. Devp. Contact:** K. Slattery **OFS Staff:** C. Wingate

**Training Description:**

Trilogy Management Services, LLC (Trilogy) is a healthcare company that provides comprehensive care to seniors in Kentucky, Indiana, Ohio and Michigan. Trilogy offers independent and assisted living as well as skilled nursing and rehabilitative services. In late 2017, Trilogy was approved to provide Certified Nursing Assistant (CNA) and Culinary Apprenticeship programs. The training plan includes CNA Apprenticeship, Nurse Aide State Certification, NCBAC Dementia Certification, NACHA Advanced CNA Certification, NACHA CNA Preceptor Certification, Qualified Medication Associate Certification, NACHA Geriatric Certification, and NACHA Safety Certification. In addition, the Culinary Apprenticeship Trainings will include Rouxbe Assistant Cook, Certification, Rouxbe Cook Certification, and Rouxbe Lead Cook Certification.

**Training Details:**

	<b>Total Costs</b>	<b>50% of Total Costs</b>
Classroom/OJT - In-House	\$ -	\$ -
Classroom/OJT - Consultant/Educational Institution	\$ -	\$ -
Instructional Materials & Supplies	\$ -	\$ -
Registered Apprenticeships	\$ 200,000	\$ 100,000
<b>Total Costs</b>	<b>\$ 200,000</b>	<b>\$ 100,000</b>

Number of Trainees 50

**Employment & Wage Information:**

<b>Existing Employment</b>	<b>Projected New Employment</b>
900	71

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ 14.25	\$ 17.00

**Requirements:**

Total Hourly Compensation: \$12.51  
Base Hourly Wage: \$10.88

**BSSC Grant Recommended for Approval** \$75,000

**Application Score** 68

**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

**Date:** September 26, 2018  
**Company:** International Business Machines Corporation  
**City:** Louisville **County:** Jefferson  
**Industry Sector:** Nonretail Service or Technology **BSSC #:** G19-22182  
**Bus. Devp. Contact:** K. Slattery **OFS Staff:** C. Wingate

**Training Description:**

International Business Machines Corporation's (IBM) Louisville location is part of IBM's globally integrated company. The training plan includes multiple Information Technology (IT) platforms. All classes will develop the knowledge base of IBM employees to be able to customize the wireless technology that customers demand and support the secure platform.

**Training Details:**

	<b>Total Costs</b>	<b>50% of Total Costs</b>
Classroom/OJT - In-House	\$ 68,911	\$ 34,455
Classroom/OJT - Consultant/Educational Institution	\$ -	\$ -
Instructional Materials & Supplies	\$ -	\$ -
Registered Apprenticeships	\$ -	\$ -
<b>Total Costs</b>	<b>\$ 68,911</b>	<b>\$ 34,455</b>

Number of Trainees 

33
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**Employment & Wage Information:**

<b>Existing Employment</b>	<b>Projected New Employment</b>
55	0

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ 51.38	\$ 59.08

**Requirements:**

Total Hourly Compensation: \$12.51  
 Base Hourly Wage: \$10.88

**BSSC Grant Recommended for Approval**

<b>\$34,455</b>
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**Application Score**

67
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**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

**Date:** September 26, 2018

**Company:** NRA-Princeton, Kentucky, LLC

**City:** Princeton **County:** Caldwell

**Industry Sector:** Healthcare **BSSC #:** G19-22218

**Bus. Devp. Contact:** B. Leep **OFS Staff:** C. Wingate

**Training Description:**

NRA-Princeton, Kentucky, LLC provides hemodialysis and peritoneal dialysis services for patients with kidney disease. The proposed training will include training for renal physiology, blood administration, hemoglobin management, hemodialysis equipment and systems, and vascular therapies.

**Training Details:**

Classroom/OJT - In-House  
 Classroom/OJT - Consultant/Educational Institution  
 Instructional Materials & Supplies  
 Registered Apprenticeships  
**Total Costs**

<b>Total Costs</b>	<b>50% of Total Costs</b>
\$ 31,489	\$ 15,744
\$ -	\$ -
\$ -	\$ -
\$ -	\$ -
<b>\$ 31,489</b>	<b>\$ 15,744</b>

Number of Trainees

9

**Employment & Wage Information:**

<b>Existing Employment</b>	<b>Projected New Employment</b>
6	3

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ 28.87	\$ 33.20

**Requirements:**

Total Hourly Compensation: \$12.51  
 Base Hourly Wage: \$10.88

**BSSC Grant Recommended for Approval**

\$15,744

**Application Score**

84

**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

**Date:** September 26, 2018

**Company:** Home Dialysis of Muhlenberg County, Inc.

**City:** Central City **County:** Muhlenberg

**Industry Sector:** Healthcare **BSSC #:** G19-22216

**Bus. Devp. Contact:** B. Leep **OFS Staff:** C. Wingate

**Training Description:**

Home Dialysis of Muhlenberg County, Inc. provides dialysis treatment to patients with chronic kidney failure. The training plan includes water treatment, bibag equipment, hemoglobin management, blood administration, vascular therapies, and patient safety.

**Training Details:**

	<b>Total Costs</b>	<b>50% of Total Costs</b>
Classroom/OJT - In-House	\$ 23,103	\$ 11,551
Classroom/OJT - Consultant/Educational Institution	\$ -	\$ -
Instructional Materials & Supplies	\$ -	\$ -
Registered Apprenticeships	\$ -	\$ -
<b>Total Costs</b>	<b>\$ 23,103</b>	<b>\$ 11,551</b>

Number of Trainees 10

**Employment & Wage Information:**

<b>Existing Employment</b>	<b>Projected New Employment</b>
10	1

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ 21.31	\$ 24.50

**Requirements:** Total Hourly Compensation: \$12.51  
Base Hourly Wage: \$10.88

**BSSC Grant Recommended for Approval** \$11,551

**Application Score** 79

**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

**Date:** September 26, 2018  
**Company:** Marquette Transportation Company, LLC  
**City:** Paducah **County:** McCracken  
**Industry Sector:** National/Regional Headquarters **BSSC #:** G19-22204  
**Bus. Devp. Contact:** B. Leep **OFS Staff:** C. Wingate

**Training Description:**

Marquette Transportation Company, LLC (Marquette) is a marine transportation company based in Paducah, Kentucky. Marquette operates over 800 barges with a fleet of more than 50 line-haul vessels, over 60 inland towing vessels, and 9 offshore tugboats. The training plan includes Safety training, US Coast Guard and other regulatory required training, Leadership training, On-the-job training for deckhands, engineers and pilots.

**Training Details:**

Classroom/OJT - In-House  
 Classroom/OJT - Consultant/Educational Institution  
 Instructional Materials & Supplies  
 Registered Apprenticeships  
**Total Costs**

	<b>Total Costs</b>	<b>50% of Total Costs</b>
	\$ 127,954	\$ 63,977
	\$ 27,880	\$ 13,940
	\$ -	\$ -
	\$ -	\$ -
<b>Total Costs</b>	<b>\$ 155,834</b>	<b>\$ 77,917</b>

Number of Trainees

71
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**Employment & Wage Information:**

<b>Existing Employment</b>	<b>Projected New Employment</b>
260	26

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ 37.70	\$ 43.35

**Requirements:**

Total Hourly Compensation: \$12.51  
 Base Hourly Wage: \$10.88

**BSSC Grant Recommended for Approval**

<b>\$75,000</b>
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**Application Score**

76
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**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

**Date:** September 26, 2018  
**Company:** Domtar Paper Company, LLC.  
**City:** Hawesville **County:** Hancock  
**Industry Sector:** Manufacturing **BSSC #:** G19-22177  
**Bus. Devp. Contact:** B. Leep **OFS Staff:** C. Wingate

**Training Description:**

Domtar Paper Company, LLC's integrated pulp and paper mill in Hawesville, Kentucky, produces fine specialty paper. The training plan includes On-the-Job Training for operators and safety related trainings not to exceed 25% total training hours.

**Training Details:**

Classroom/OJT - In-House  
 Classroom/OJT - Consultant/Educational Institution  
 Instructional Materials & Supplies  
 Registered Apprenticeships  
**Total Costs**

Total Costs	50% of Total Costs
\$ 151,147	\$ 75,573
\$ -	\$ -
\$ -	\$ -
\$ -	\$ -
<b>\$ 151,147</b>	<b>\$ 75,573</b>

Number of Trainees

277

**Employment & Wage Information:**

Existing Employment	Projected New Employment
357	0

Average Hourly Wage	Total Hourly Compensation
\$ 27.91	\$ 60.00

**Requirements:**

Total Hourly Compensation: \$12.51  
 Base Hourly Wage: \$10.88

**BSSC Grant Recommended for Approval**

\$75,000

**Application Score**

69



**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

**Date:** September 26, 2018  
**Company:** Franklin Precision Industry Incorporated  
**City:** Franklin **County:** Simpson  
**Industry Sector:** Manufacturing **BSSC #:** G19-22183  
**Bus. Devp. Contact:** B. Leep **OFS Staff:** C. Wingate

**Training Description:**

Franklin Precision Industry, Inc. (FPI) is a manufacturer of automotive fuel system components. FPI derived its name in honor of the Franklin community and to acknowledge the fact that the company manufactures high quality, precision automotive components for distribution in North America and Asia. The training plan includes leadership, Production Part Approval Process (PPAP), Lean Manufacturing, and HIPPA training.

**Training Details:**

Classroom/OJT - In-House  
 Classroom/OJT - Consultant/Educational Institution  
 Instructional Materials & Supplies  
 Registered Apprenticeships  
**Total Costs**

<b>Total Costs</b>	<b>50% of Total Costs</b>
\$ 26,105	\$ 13,052
\$ 108,052	\$ 54,026
\$ 600	\$ 300
\$ -	\$ -
<b>\$ 134,757</b>	<b>\$ 67,379</b>

Number of Trainees

100

**Employment & Wage Information:**

<b>Existing Employment</b>	<b>Projected New Employment</b>
562	0

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ 17.69	\$ 22.50

**Requirements:**

Total Hourly Compensation: \$12.51  
 Base Hourly Wage: \$10.88

**BSSC Grant Recommended for Approval**

**\$67,379**

**Application Score**

**69**

**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

**Date:** September 26, 2018

**Company:** Bio-Medical Applications of Kentucky, Inc.

**City:** Ashland **County:** Boyd

**Industry Sector:** Healthcare **BSSC #:** G19-22215

**Bus. Devp. Contact:** E. Bishop **OFS Staff:** C. Wingate

**Training Description:**

Bio-Medical Applications of Kentucky, Inc. provides hemodialysis services for individuals with kidney disease. The training plan includes renal physiology, blood administration, hemoglobin management, hemodialysis equipment and systems, and vascular therapies.

**Training Details:**

	<b>Total Costs</b>	<b>50% of Total Costs</b>
Classroom/OJT - In-House	\$ 32,275	\$ 16,137
Classroom/OJT - Consultant/Educational Institution	\$ -	\$ -
Instructional Materials & Supplies	\$ -	\$ -
Registered Apprenticeships	\$ -	\$ -
<b>Total Costs</b>	<b>\$ 32,275</b>	<b>\$ 16,137</b>

Number of Trainees

**Employment & Wage Information:**

<b>Existing Employment</b>	<b>Projected New Employment</b>
5	3

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ 31.59	\$ 36.32

**Requirements:**

Total Hourly Compensation: \$12.51  
Base Hourly Wage: \$10.88

**BSSC Grant Recommended for Approval**

**Application Score**

**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

**Date:** September 26, 2018  
**Company:** Lyons Magnus East, LLC  
**City:** Walton **County:** Boone  
**Industry Sector:** Manufacturing **BSSC #:** G19-22219  
**Bus. Devp. Contact:** E. Bishop **OFS Staff:** C. Wingate

**Training Description:**

Lyons Magnus East, LLC (Lyons) develops and markets products with innovative packaging to meet the needs of Foodservice, Ingredient provider industry. Lyons is involved in each phase of the food manufacturing process from the growing of the raw materials to the marketing of the finished products. The training plan includes They will provide Aseptic Processing/Packaging Workshop Training, Maintenance Training, Lockout Tag Out Training, cross training and new process training.

**Training Details:**

	<b>Total Costs</b>	<b>50% of Total Costs</b>
Classroom/OJT - In-House	\$ 207,110	\$ 103,555
Classroom/OJT - Consultant/Educational Institution	\$ -	\$ -
Instructional Materials & Supplies	\$ -	\$ -
Registered Apprenticeships	\$ -	\$ -
<b>Total Costs</b>	<b>\$ 207,110</b>	<b>\$ 103,555</b>

Number of Trainees 

110
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**Employment & Wage Information:**

<b>Existing Employment</b>	<b>Projected New Employment</b>
185	10

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ 32.50	\$ 26.00

**Requirements:**

Total Hourly Compensation: \$12.51  
 Base Hourly Wage: \$10.88

**BSSC Grant Recommended for Approval**

<b>\$75,000</b>
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**Application Score**

74
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**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

**Date:** September 26, 2018

**Company:** Kentucky Renal Care Group, LLC

**City:** Lexington **County:** Fayette

**Industry Sector:** Healthcare **BSSC #:** G19-22217

**Bus. Devp. Contact:** E. Bishop **OFS Staff:** C. Wingate

**Training Description:**

Kentucky Renal Care Group, LLC is a Medicare-certified facility that serves the Lexington-Fayette community with diagnostic and therapeutic procedures for dialysis access management and intervention therapy. The proposed training plan includes advanced topics such as blood administration, hemoglobin management, hemodialysis equipment and systems, vascular therapies, workforce management, and patient research.

**Training Details:**

	<b>Total Costs</b>	<b>50% of Total Costs</b>
Classroom/OJT - In-House	\$ 43,431	\$ 21,715
Classroom/OJT - Consultant/Educational Institution	\$ -	\$ -
Instructional Materials & Supplies	\$ -	\$ -
Registered Apprenticeships	\$ -	\$ -
<b>Total Costs</b>	<b>\$ 43,431</b>	<b>\$ 21,715</b>

Number of Trainees 25

**Employment & Wage Information:**

<b>Existing Employment</b>	<b>Projected New Employment</b>
25	3

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ 26.77	\$ 30.79

**Requirements:**

Total Hourly Compensation: \$12.51  
Base Hourly Wage: \$10.88

**BSSC Grant Recommended for Approval** \$21,715

**Application Score** 70

**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

**Date:** September 26, 2018

**Company:** Zotefoams Inc.

**City:** Walton

**County:** Kenton

**Industry Sector:** Manufacturing

**BSSC #:** G19-22197

**Bus. Devp. Contact:** E. Bishop

**OFS Staff:** C. Wingate

**Training Description:**

Zotefoams Inc. is part of the world's largest manufacturer of lightweight cross-linked polyolefin block foams and sells licenses for other high-performance products and microcellular materials technology. The training plan includes maintenance training for specialized and customized equipment, engineering training to support the new manufacturing process, cost accounting training and ERP training.

**Training Details:**

Classroom/OJT - In-House  
Classroom/OJT - Consultant/Educational Institution  
Instructional Materials & Supplies  
Registered Apprenticeships  
**Total Costs**

	<b>Total Costs</b>	<b>50% of Total Costs</b>
\$	191,718	\$ align="right">95,859
\$	-	\$ align="right">-
\$	-	\$ align="right">-
\$	-	\$ align="right">-
\$	<b>191,718</b>	\$ align="right"> <b>95,859</b>

Number of Trainees

52
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**Employment & Wage Information:**

<b>Existing Employment</b>	<b>Projected New Employment</b>
52	6

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ align="right">24.89	\$ align="right">32.36

**Requirements:**

Total Hourly Compensation: \$12.51  
Base Hourly Wage: \$10.88

**BSSC Grant Recommended for Approval**

<b>\$75,000</b>
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**Application Score**

85
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# **Bluegrass State Skills Corporation**

## **APPLICATIONS - STIC**



**Skilled Training Investment Credit (STIC) Projects  
September 2018**

<b>Score</b>	<b>Eligible Company</b>	<b>City</b>	<b>Number of Trainees</b>	<b>Incentive Amount</b>
85	Zotefoams Inc.	Glasgow	52	\$26,000
<b>1 Company</b>			<b>52</b>	<b>\$26,000</b>

<b>FY 2018-19 Tax Credit Limit</b>	<b>\$2,500,000</b>
Current FY Projected/ Approved Credits	\$690,236
<b>Remaining Tax Credits</b>	<b>\$1,809,764</b>

Note: The tax credit amount will be equal to \$500 per employee, not to exceed the maximum approved tax credit of \$75,000 per company for each fiscal year. Per KRS 154.12-207, the maximum amount of credits that may be committed in each state fiscal year shall be capped at \$2,500,000.

**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC SKILLS TRAINING INVESTMENT CREDIT REPORT**

**Date:** September 26, 2018  
**Company:** Zotefoams Inc.  
**City:** Walton **County:** Kenton  
**Industry Sector:** Manufacturing **BSSC #:** T19-22198  
**Bus. Devp. Contact:** E. Bishop **OFS Staff:** C. Wingate

**Training Description:**

Zotefoams, Inc. is part of the world's largest manufacturer of lightweight cross-linked polyolefin block foams and sells licenses for other high-performance products and microcellular materials technology. The training plan includes safety training, human resources training, IT training, Quality training, Administrative training and Manufacturing training to support manufacturing growth.

**Training Details:**

	<b>Total Costs</b>	<b>50% of Total Costs</b>
Classroom/OJT - In-House	\$ 59,304	\$ 29,652
Classroom/OJT - Consultant/Educational Institution	\$ -	\$ -
Instructional Materials & Supplies	\$ -	\$ -
Registered Apprenticeships	\$ -	\$ -
<b>Total Costs</b>	<b>\$ 59,304</b>	<b>\$ 29,652</b>

Number of Trainees 52

**Employment & Wage Information:**

<b>Existing Employment</b>	
52	

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ 24.89	\$ 32.36

**Requirements:**

Total Hourly Compensation: \$12.51  
 Base Hourly Wage: \$10.88

**BSSC Tax Credit Recommended for Approval** \$26,000

**Application Score** 85



# **Bluegrass State Skills Corporation**

## **APPLICATIONS - COMMITMENT**



**Commitment Grant-In-Aid (GIA) Project  
September 2018**

<b>Qualified Company</b>	<b>City</b>	<b>Number of Trainees</b>	<b>Incentive Amount</b>
Webasto Roof Systems, Inc.	Lexington	183	\$100,000.00
<b>1 Company</b>	<b>Total</b>	<b>183</b>	<b>\$100,000.00</b>

<b>Commitment Balance</b>	<b>\$400,000.00</b>
<b>Current Approved Grant Amount</b>	<b>\$100,000.00</b>
<b>Remaining Commitment Balance</b>	<b>\$300,000.00</b>

**BLUEGRASS STATE SKILLS CORPORATION  
BOARD OF DIRECTORS**

**BSSC COMMITMENT GRANT IN AID PROJECT REPORT**

**Date:** September 26, 2018  
**Company:** Webasto Roof Systems, Inc.  
**Co-Applicant:**  
**City:** Lexington **County:** Fayette  
**Industry Sector:** Manufacturing **BSSC #:** G19-22239  
**Bus. Devp. Contact:** K. Slattery **OFS Staff:** C. Wingate

**Training Description:**

Variety of training to provide Webasto colleagues with the skills and knowledge to build high quality parts for our customers. Leadership and other function specific training also needed.

**Training Details:**

Classroom/OJT - In-House  
 Classroom/OJT - Consultant/Educational Institution  
 Instructional Materials & Supplies  
 Train-the-Trainer Travel  
 Registered Apprenticeships  
**Total Costs**

	<b>Total Costs</b>	<b>50% of Total Costs</b>
	\$ 185,896	\$ 92,948
	\$ 18,227	\$ 9,114
	\$ 5,000	\$ 2,500
	\$ -	\$ -
	\$ -	\$ -
<b>Total Costs</b>	<b>\$ 209,123</b>	<b>\$ 104,562</b>

Number of Trainees

183
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**Employment & Wage Information:**

<b>Existing Employment</b>	<b>Projected New Employment</b>
572	183

<b>Average Hourly Wage</b>	<b>Total Hourly Compensation</b>
\$ 17.14	\$ 26.50

**Requirements:**

Total Hourly Compensation: \$12.51  
 Base Hourly Wage: \$10.88

**BSSC Commitment Grant Recommended for Approval**

100,000
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# **Bluegrass State Skills Corporation**

## **APPLICATIONS – STIC FINAL**



**Skills Training Investment Credit (STIC) Final Projects  
September 2018**

<b>Eligible Company</b>	<b>City</b>	<b>Number of Trainees</b>	<b>Approved Incentive Amount</b>	<b>Final Incentive Amount</b>
Perfetti van Melle USA Inc.	Erlanger	88	\$71,493	\$48,985.94
Kenlake Foods	Murray	31	\$100,000	\$27,940.61
<b>2 Companies</b>	<b>Total</b>	<b>119</b>	<b>\$171,493</b>	<b>\$76,927</b>

# **Bluegrass State Skills Corporation**

**NEW BUSINESS**



# Governor Bevin Announces Newest 'Kentucky Work Ready Communities'

FRANKFORT, Ky. (Aug. 17, 2018) – Gov. Matt Bevin announced today that Clay and Livingston counties have been certified as Kentucky Work Ready Communities in Progress.

"Everything we aspire to economically is contingent on our communities having a skilled workforce that is ready and able to fulfill the needs of employers. Earning the Kentucky Work Ready Communities certification gives counties a competitive edge when businesses are looking for a new location or want to expand in Kentucky. I encourage all communities in the Commonwealth to pursue the Work Ready designation," Gov. Bevin said.

The Kentucky Work Ready Communities certification program from the Kentucky Workforce Innovation Board (KWIB) and the Kentucky Education and Workforce Development Cabinet assures employers that a local workforce has the talent and skills necessary to staff existing jobs and to master the innovative technologies new jobs will require.

To become certified, a county must gather local support and commitment and apply for the Work Ready Community designation. Counties have to meet criteria including high school graduation rates, career readiness certificates, demonstrated community commitment, educational attainment, life-skills development, broadband availability, and matching workforce supply and demand.

Counties that are close to meeting all of the criteria may be designated as Kentucky Work Ready Communities in Progress. To achieve this level, a county must present a viable plan to meet all of the criteria within three years. The designation shows that a community is making strides and working with its business, education, workforce and economic development leaders to set and meet common goals that will give the county an economic edge.

"The Kentucky Work Ready Communities initiative has become an essential component for communities to improve workforce and education quality. Work Ready is an excellent framework to bring community partners together to help them achieve a higher levels of economic competitiveness and increasing opportunities for both individuals and employers," said Hugh Haydon, chair of KWIB.

Applications for the certification are reviewed by a panel appointed by the KWIB. The panel recommends certification by the board for the counties that satisfy the criteria. The panel meets four times a year to review applications, which can be submitted at any time.

For more information about the Kentucky Work Ready Communities program, go to [workready.ky.gov](http://workready.ky.gov).