

#### CABINET FOR ECONOMIC DEVELOPMENT

Andy Beshear Governor Old Capitol Annex 300 West Broadway Frankfort, Kentucky 40601 Larry Hayes Interim Secretary

#### **MEMORANDUM**

TO:

**KEDFA Board Members** 

FROM:

Jean R. Hale, Chairman

Kentucky Economic Development Finance Authority

DATE:

June 18, 2020

SUBJECT: KEDFA Special Board Meeting

Due to the state of emergency declared by Governor Beshear via Executive Order 2020-15 regarding COVID-19, all previously announced in-person meetings involving the Kentucky Cabinet for Economic Development scheduled in June have been cancelled. In accordance with the provision of KRS 61.823, a special meeting of the Kentucky Economic Development Finance Authority is called for 10:00 a.m. (EDT) on Thursday, June 25, 2020. The board meeting will be held via video teleconference at the following link: https://us02web.zoom.us/j/89064412776

The purpose of the meeting is to consider all projects scheduled for the regular June meeting that was cancelled due to the state of emergency.

Attachment





### KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY

Old Capitol Annex
Board of Directors Conference Room
300 West Broadway
Frankfort, Kentucky

### **SPECIAL BOARD MEETING**

Video Conference Website/Link: https://us02web.zoom.us/j/89064412776

AGENDA June 25, 2020

June 23, 2020
Call to Order Notification of Press Roll Call
Minutes from May 28, 2020 Special KEDFA Board Meeting
Reports
Local IRB Project
EDF Projects
KEIA Projects (Extension)
KEIA Projects
KBI Project (Preliminary) & KEIA Project
KBI Projects (Preliminary)
KBI Projects (Extension)
KBI Projects (Final)
KSBTC Projects
Other Business

Adjournment



#### KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY

### SPECIAL BOARD MEETING May 28, 2020

#### **MINUTES**

#### Call to Order

Due to the state of emergency declared by Governor Beshear via Executive Order 2020-15 regarding COVID-19, all previously announced in-person meetings involving the Kentucky Cabinet for Economic Development scheduled in May were cancelled. In accordance with the provision of KRS 61.823, a special meeting of the Kentucky Economic Development Finance Authority (KEDFA) was called for 10:00 a.m. (EDT) May 28, 2020 via video teleconference at the following link: <a href="https://us02web.zoom.us/j/83775989717?pwd=NXMwT281ZWt1akl3OVpXd2k4UFdXUT09">https://us02web.zoom.us/j/83775989717?pwd=NXMwT281ZWt1akl3OVpXd2k4UFdXUT09</a> to consider all projects. KEDFA convened at 10:02 a.m. EDT on May 28, 2020.

#### **Notification of Press**

Jean R. Hale, Chairman, received verification that the media had been notified of the KEDFA regular monthly board meeting.

#### Roll Call

**Members Present:** Jean R. Hale, J. Don Goodin, Winston Miller, proxy for Secretary Holly M. Johnson, Tucker Ballinger, Chad Miller, Mike Cowles and Naashom Marx

**Staff Present:** Bobby Aldridge, Tim Back, Elizabeth Bishop, Sarah Butler, Brittany Cox, Martin David-Jacobs, Rachael Dever, Danielle Dunmire, Lisa Duvall, Michelle Elder, Tony Ellis, Ellen Felix, David Hamilton, Krista Harrod, James Johnson, Lucas Johnson, Craig Kelly, Brooklyn Leep, Brandon Mattingly, Jack Mazurak, Kate McCane, Craig McKinney, Kylee Palmer, Ryan Pennington, Debbie Phillips, Jason Rainey, Charlie Rowland, Angelica Sanchez Vega, Kristina Slattery, Katie Smith, Teresa Spreitzer, Jeff Taylor and Steve Vest

Others Present: Michael Kalinyak, Hurt, Deckard & May; Mike Herrington, Stites & Harbison; Jamie Brodsky, Stoll Keenon Ogden; Jeff McKenzie, Dentons Bingham Greenebaum; Bruce Fraley, City of Berea; Buzzy Newman, City of Henderson; Thomas Fromme, Leonard Kuntz and Larissa Simms, City of Newport; Gina Greathouse and Cheryl Klever, Commerce Lexington; Casey Bolton, Commonwealth Economics; Jason Lake, Cushman & Wakefield, Inc.; Casey Dunn, Denham-Blythe; Lucas Witt, Fortune Realty; Brad Schneider, Henderson County; Whitney Risley and Missy Vanderpool, Henderson Economic Development; Steve Austin, Simon Mortimer, Shingo Nakamura and Scott Rowell, Hitachi Electric Motor Systems; Ankur Gopal, Interapt LLC; Billy Aldridge, Kentucky Finance & Administration Cabinet, Office of Financial Management; Patrick Ford, Lebanon/Marion County Industrial Foundation; Courtney Putthoff and Kenny Ray Schomp, Longship Logistics; Zeeshan Bhatti, Louisville Forward; Bob Helton, Morehead-Rowan County Economic Development; Devon Stansbury, Northern Kentucky Tri-County Economic Development Corporation; Darrell Betz, Regal Beloit; Matt Zoellner, Scott, Murphy & Daniel, LLC; Chris Otts, WDRB; and Shaun Pan, World Peace Hospitality

#### **Approval of Minutes**

Chairman Hale entertained a motion to approve the minutes from the April 30, 2020 special KEDFA board meeting.

Chad Miller moved to approve the minutes, as presented; Tucker Ballinger seconded the motion. Motion passed; unanimous.

#### **Approved/Undisbursed Report**

Chairman Hale called on Kylee Palmer to review the approved/undisbursed report. After review, the Authority accepted the report as presented.

#### **Financial Statements and Monitoring Reports**

Chairman Hale called on Krista Harrod to review the financial statements and monitoring reports. After review, the Authority accepted the statements and reports as presented.

#### **KEDFA Industrial Revenue Bond (IRB) Project (Preliminary)**

Chairman Hale called on Debbie Phillips to present a KEDFA IRB preliminary project to the Authority.

#### **Baptist Healthcare System Obligated Group**

Ms. Phillips referenced in the board material, a KEDFA bond report relating to the issuance of healthcare facilities revenue bonds in an amount not to exceed \$450,000,000 on behalf of Baptist Healthcare System Obligated Group. The bond proceeds will be used to: 1) refund all of the outstanding KEDFA Variable Rate Demand Hospital Revenue Bonds, Series 2009B, currently outstanding in a total principal amount of \$284,435,000, 2) refund all of the outstanding KEDFA Hospital Revenue Bonds, Series 2011, currently outstanding in a total principal amount of \$140,000,000, and (iii) pay costs of issuance of the 2020B Bonds and of the Refunding. The local jurisdictions that may be impacted by the project include Lexington, Louisville, Paducah, Corbin and LaGrange, Kentucky.

A TEFRA hearing for the purpose of receiving public comment on the proposed bond issue will be conducted by staff prior to KEDFA's adoption of a final resolution.

KEDFA's adoption of a final resolution will be contingent on the Cabinet's receipt of referral resolutions from the affected local jurisdictions requesting that KEDFA issue these bonds. KEDFA serves as the conduit issuer of the bonds. The bonds will not constitute a general obligation of KEDFA and KEDFA will not be obligated to pay principal or interest for the bonds from its own funds.

Staff recommended the adoption of the KEDFA inducement bond resolution.

Don Goodin moved to approve the staff recommendation, as presented; Deputy Secretary Winston Miller seconded the motion. Motion passed; unanimous.

#### Tax Increment Financing (TIF) Project (Preliminary)

Chairman Hale called on Kylee Palmer to present a TIF project for preliminary approval to the Authority.

City of Newport Finance and Administration Department World Peace Hospitality Mixed-Use Redevelopment Project Campbell County

Ms. Palmer stated the World Peace Hospitality Mixed-Use Redevelopment Project is seeking preliminary approval as a Mixed-Use Redevelopment TIF Project. In 1999, the World Peace Bell in Newport, KY opened for the first time and remained the largest swinging bell in the world until 2006. The Bell features an inscription commemorating the Universal Declaration of Human Rights and engravings marking important events from the past 1,000 years. The Bell's tower, the bridge linking the Millennium Museum and the World Peace Bell, were produced by companies local to Newport, KY, but are deteriorating at a rapid pace. Furthermore, the parking lot adjacent to the local landmark surrounded by Monmouth, York, Fourth and Fifth streets remains vacant and is part of the revitalization of Newport's downtown.

The project consists of the redevelopment of the site to help meet public parking demand, create better connections from the city's central business district to the riverfront, and energize area business development by including a parking garage, an extended stay hotel and a mixed-use building with retail, restaurant and office space. With a well-balanced approach and keen focus on successful execution, the Project expects to create positive impacts in communities through reinvestment that maximizes long-term value in Newport. The construction is estimated to take place over the next four years.

The public infrastructure costs total approximately \$7.8 million and include land preparation, curbs, sidewalks, promenades and pedways, street lighting, provision of utilities, public space or parks, parking, and easements and rights of way. The applicant, City of Newport Finance and Administration Department, estimates the project could generate \$35.5 million in total economic impact over a twenty-year period.

By granting preliminary approval, KEDFA would enable staff to begin working with the Office of State Budget Director and the Finance and Administration Cabinet to create criteria for which an independent consultant would review the project's feasibility including financing, appropriateness for the use of the TIF program and potential increments and whether the project represents a net positive impact for the Commonwealth.

Staff recommended preliminary approval of the TIF project.

Ms. Palmer introduced representatives of the project and invited them to address the board.

After discussion, Naashom Marx moved to approve the staff recommendation, as presented; Mr. Ballinger seconded the motion. Motion passed; unanimous.

#### **KEDFA Economic Development Fund (EDF) Projects**

Chairman Hale called on staff to present the EDF projects to the Authority.

# Marion County Industrial Foundation, Inc. County of Marion, Kentucky

Martin David-Jacobs Kate McCane

Martin David-Jacobs stated Marion County Industrial Foundation, Inc. (MCIF) proposes to build an access road to catalyze the balance of the 250-acre business and industrial park in Lebanon, Marion County. MCIF will match the requested Economic Development Fund grant.

The project is a Product Development Initiative project recommended for approval under the EDF program. The project was identified by an independent site selection consultant contracted by the Kentucky Association for Economic Development as having the potential for future investment/location of an economic development project.

Mr. David-Jacobs introduced representatives of the project and invited them to address the board.

Kate McCane stated the County of Marion, Kentucky requested the use of \$198,189 in EDF program funds for the benefit of Marion County Industrial Foundation, Inc. The project investment is \$396,378, and the proposed EDB grant funds will be used to offset the costs associated with this project. Disbursement requests may be submitted no more than monthly requesting funds to be disbursed on a reimbursement basis. Supporting documentation of invoices, proof of payment, matching funds, etc. and a progress report will be required to be submitted with each request. Upon staff's review and approval of all documentation, funds will be disbursed to the local government entity to provide to the project applicant.

In accordance with KRS 154.12-100, KEDFA's approval of this EDF grant is subject to CED's receipt of the Secretary of the Finance and Administration Cabinet's concurrence to CED's use of the EDF for this project. Ms. McCane stated the Secretary's concurrence had been received.

Staff recommended approval of the EDF project.

Mike Cowles moved to approve the staff recommendation, as presented; Mr. Miller seconded the motion. Motion passed; unanimous.

# Henderson County City of Henderson

Martin David-Jacobs Michelle Elder

Mr. David-Jacobs stated the City of Henderson has committed \$75,000 and Henderson Economic Development has committed \$100,000 to match the Economic Development Fund Grant to extend the Henderson Municipal Gas line. This natural gas line will be extended approximately 4,400 feet to the property site along the Highway 425 Bypass. The City of Henderson and Henderson Municipal Gas staff will take the lead on this utility infrastructure improvement project to design and install the line.

This project is a Product Development Initiative project recommended for approval under the EDF program. The project was identified by an independent site selection consultant contracted by the Kentucky Association for Economic Development as having the potential for future investment/location of an economic development project.

Mr. David-Jacobs introduced representatives of the project and invited them to address the board.

Michelle Elder stated Henderson County requested the use of \$175,000 in EDF program funds for the benefit of the City of Henderson. The project investment is \$350,000, and the proposed EDF grant funds will be used to offset the costs associated with this project. Disbursement requests may be submitted no more than monthly requesting funds to be disbursed on a reimbursement basis. Supporting documentation of invoices, proof of payment, matching funds, etc. and progress reports will be required to be submitted with each request. Upon staff's review and approval of all documentation, funds will be disbursed to the local government entity to provide to the project applicant.

In accordance with KRS 154.12-100, KEDFA's approval of this EDF grant is subject to CED's receipt of the Secretary of the Finance and Administration Cabinet's concurrence to CED's use of the EDF for this project. Ms. Elder stated the Secretary's concurrence had been received.

Staff recommended approval of the EDF project.

Deputy Secretary Miller moved to approve the staff recommendation, as presented; Mr. Goodin seconded the motion. Motion passed; unanimous.

#### **Kentucky Business Investment (KBI) Projects (Amendment)**

Chairman Hale called on Bobby Aldridge to present the KBI project amendments to the Authority.

### Frost-Arnett Company

#### **Taylor County**

Mr. Aldridge stated Company is requesting a First Amendment to Tax Incentive Agreement to reflect a change of KBI project location in Taylor County resulting in additional square footage retroactive to December 30, 2019. All other aspects remain the same.

Staff recommended approval of the KBI amendment request.

Mr. Goodin moved to approve the staff recommendation, as presented; Mr. Miller seconded the motion. Motion passed; unanimous.

# TechStyle, Inc. Jefferson County

Mr. Aldridge stated TechStyle, Inc. operates a distribution center campus in Jefferson County to support the company's internet-based fashion website. The project has two approved affiliates, Fabletics, LLC and TechFab, LLC. As a result of corporate restructuring, the company transferred some employees working at the project site to JF Retail Services, LLC, a subsidiary of the parent company. Additionally, TechFab, LLC was merged into the existing business and the subsidiary was dissolved. The company is requesting that JF Retail Services, LLC be added to the project as an approved affiliate, and that TechFab, LLC be removed from the project. All other aspects of the project remain the same.

Staff recommended approval of the KBI amendment request.

Ms. Marx moved to approve the staff recommendation, as presented; Mr. Ballinger seconded the motion. Motion passed; unanimous.

#### **Kentucky Enterprise Initiative Act (KEIA) Project (Extension)**

Chairman Hale called on Mr. Aldridge to present a KEIA extension request to the Authority.

# Vanderbilt Chemicals, LLC Calloway County

Mr. Aldridge stated Vanderbilt Chemicals, LLC requested a 3 month time extension to complete its project.

Staff recommended approval of the KEIA extension request.

Mr. Goodin moved to approve the staff recommendation, as presented; Mr. Cowles seconded the motion. Motion passed; unanimous.

#### **KBI (Preliminary) and KEIA Projects**

Chairman Hale called on staff to present the KBI preliminary and KEIA projects to the Authority.

# BuildMyPlace, LLC Jefferson County

Martin David-Jacobs Kate McCane

Mr. David-Jacobs stated BuildMyPlace, LLC was established as a new e-commerce design and home improvement service company. The company is considering renovations of an existing building to establish office space and operations for a new web-based design service company.

Ms. McCane stated the project investment is \$15,300,000, all of which qualifies as KBI eligible costs and \$3,565,000 qualifies as KEIA eligible costs. The highest job target over the term of the agreement is 100 with an average hourly wage of \$28.00 including benefits. The state wage assessment participation is 3.00% and Louisville/Jefferson County Metro Government will participate at 1.00%. The company will be required to maintain 95% of the total countywide full-time, Kentucky resident employees at all affiliate locations, including the site of the project, as of the date of preliminary approval.

Staff recommended preliminary approval of the KBI negotiated tax incentive amount of \$1,000,000 and the KEIA approved recovery amount of \$50,000 for construction materials and building fixtures.

After discussion, Mr. Goodin moved to approve the staff recommendation, as presented; Mr. Miller seconded the motion. Motion passed; unanimous.

## Hitachi Automotive Electric Motor Systems America, Inc. Madison County

Brooklyn Leep Kate McCane

Brooklyn Leep stated Hitachi Automotive Electric Motor Systems America, Inc. is a new subsidiary company of Hitachi Automotive Electric Motor Systems, Ltd. The company is considering renovating and purchasing equipment for the development, manufacture and sale of electric vehicle motors.

Ms. Leep introduced representatives of the project and invited them to address the board.

Ms. McCane stated the project investment is \$86,800,000 of which \$7,160,000 qualifies as KBI eligible costs and \$3,400,000 qualifies as KEIA eligible costs. The highest job target over the term of the agreement is 162 with an average hourly wage of \$27.00 including benefits. The state wage assessment participation is 3.00% and the City of Berea will participate at 1.00%. The company will be required to maintain a base employment equal to the number of full-time, Kentucky resident employees as of the date of preliminary approval.

Staff recommended preliminary approval of the KBI negotiated tax incentive amount of \$2,950,000 and the KEIA approved recovery amount of \$200,000 for construction materials and building fixtures.

Ms. Marx moved to approve the staff recommendation, as presented; Mr. Cowles seconded the motion. Motion passed; unanimous.

# Rajant Corporation Rowan County

Brooklyn Leep Kate McCane

Ms. Leep stated Rajant Corporation began operations in May 2002 and has since developed dozens of new products and technologies leveraging its patented InstaMesh routing protocols. The company intends to expand its product offerings to manufacture printed circuit boards and semiconductors while improving its commercial and military product lines. Rajant has outgrown its current facility and is seeking to relocate to the MMRC Spec building and make significant capital improvements to the building.

Ms. Leep introduced representatives of the project and invited them to address the board.

Ms. McCane stated the project investment is \$2,000,000, all of which qualifies as KBI eligible costs and \$884,000 qualifies as KEIA eligible costs. The highest job target over the term of the agreement is 26 with an average hourly wage of \$25.00 including benefits. The state wage assessment participation is 5.00%. The company will be required to maintain a base employment equal to the greater of the number of full-time, Kentucky resident employees as of the date of preliminary approval or 28 full-time, Kentucky resident employees (base employment number required by previous project #20340).

Staff recommended preliminary approval of the KBI negotiated tax incentive amount of \$300,000 and the KEIA approved recovery amount of \$50,000 for construction materials and building fixtures.

Mr. Goodin moved to approve the staff recommendation, as presented; Mr. Miller seconded the motion. Motion passed; unanimous.

#### **KBI Project (Preliminary)**

Chairman Hale called on staff to present the KBI preliminary projects to the Authority.

# **Quality Logistics LLC dba Longship Logistics Fayette County**

Brittany Cox Debbie Phillips

Brittany Cox stated Quality Logistics LLC dba Longship Logistics opened for business in May 2012 as a third-party logistics company specializing in over-the-road truckloads of fresh, frozen, and dry shipments. The company is considering the relocation of its existing facility to meet customer demands.

Ms. Cox introduced representatives of the project and invited them to address the board.

Ms. Phillips stated the project investment is \$4,300,000, all of which qualifies as KBI eligible costs. The highest job target over the term of the agreement is 155 with an average hourly wage of \$28.00 including benefits. The state wage assessment participation is 3.00% and Lexington-Fayette Urban County Government will participate at 1.00%. The company will be required to maintain a base employment equal to the number of full-time, Kentucky resident employees as of the date of preliminary approval.

Staff recommended preliminary approval of the KBI negotiated tax incentive amount of \$1,250,000.

Mr. Ballinger moved to approve the staff recommendation, as presented; Deputy Secretary Miller seconded the motion. Motion passed; unanimous.

### Regal Beloit America Inc.

### dba Regal Beloit - Power Transmission Solutions Kenton County

Elizabeth Bishop Debbie Phillips

Elizabeth Bishop stated Regal Beloit America Inc. dba Regal Beloit - Power Transmission Solutions manufactures couplings, conveying and gearing products. The Florence facility currently operates the corporate and administrative offices as well as manufacturing, warehousing and distribution of PTS products. The primary products manufactured are coupling, conveying and gearing products, including worm gear reducers, high performance disc couplings, torque monitoring and conveying equipment. The current facility is

approximately 335,000 square feet. The proposed facility modification would be approximately 34,000 square feet.

Ms. Phillips stated the project investment is \$3,367,000, all of which qualifies as KBI eligible costs. The highest job target over the term of the agreement is 56 with an average hourly wage of \$40.00 including benefits. The state wage assessment participation is 1.50% and Kenton County will participate at 0.50%. The company will be required to maintain a base employment equal to the number of full-time, Kentucky resident employees as of the date of preliminary approval. The company will be required to maintain 95% of the total statewide full-time, Kentucky resident employees at all company locations, excluding the site of the project, as of the date of preliminary approval.

Staff recommended preliminary approval of the KBI negotiated tax incentive amount of \$850,000.

Mr. Cowles moved to approve the staff recommendation, as presented; Mr. Goodin seconded the motion. Motion passed; unanimous.

## Bastian Solutions, LLC Jefferson County

Martin David-Jacobs Kate McCane

Mr. David-Jacobs stated Bastian Solutions, LLC primarily provides canned and custom software related code writing and engineering services related to IT and software solutions for warehouse automation. The company proposes to expand its Louisville operations to meet projected growth and increase physical space capacity.

Ms. McCane stated the project investment is \$5,184,000 of which \$2,792,000 qualifies as KBI eligible costs. The highest job target over the term of the agreement is 144 with an average hourly wage of \$46.00 including benefits. The state wage assessment participation is 3.00% and Louisville/Jefferson County Metro Government will participate at 1.00%. The company will be required to maintain a base employment equal to the number of full-time, Kentucky resident employees as of the date of preliminary approval. The company will be required to maintain 90% of the total statewide full-time, Kentucky resident employees at all company locations, excluding the site of the project, as of the date of preliminary approval.

Staff recommended preliminary approval of the KBI negotiated tax incentive amount of \$2,200,000.

Mr. Goodin moved to approve the staff recommendation, as presented; Mr. Miller seconded the motion. Motion passed; unanimous.

# **Creative Packaging Company Shelby County**

Martin David-Jacobs Kate McCane

Mr. David-Jacobs stated Creative Packaging Company (CPCO) is a manufacturer and distributor of various product lines to service the protective packaging and temperature-controlled supply chain market. The company is considering the purchase of new equipment for the manufacturing of gel packs due to the increased growth in the meal kit marketplace.

Ms. McCane stated the project investment is \$600,000 of which \$550,000 qualifies as KBI eligible costs. The highest job target over the term of the agreement is 30 with an average hourly wage of \$16.50 including benefits. The state wage assessment participation is 2.25% and City of Shelbyville will participate at 0.75%. The company will be required to maintain a

base employment equal to the number of full-time, Kentucky resident employees as of the date of preliminary approval.

Staff recommended preliminary approval of the KBI negotiated tax incentive amount of \$165,000.

Mr. Cowles moved to approve the staff recommendation, as presented; Mr. Goodin seconded the motion. Motion passed; unanimous.

### **KBI Projects (Extension)**

Chairman Hale called on Ms. Elder to present the KBI extension requests to the Authority.

Ms. Elder stated nine companies requested additional time to complete the projects and asked that all nine be presented as one motion.

Company	County	Extension
Cabot Corporation	Carroll	3 Month
Pilgrim's Pride Corporation	Graves	3 Month
Pride Industries, Inc.	Union	3 Month
Four O Corporation	Boone	6 Month
Wright-Mix Material Solutions, LLC	Greenup	6 Month
Greif Packaging LLC dba Multicorr	Jefferson	12 Month
Mayfield Consumer Products, LLC	Graves	12 Month
Michter's Distillery LLC	Jefferson	12 Month
Tri-Arrows Aluminum Inc.	Logan	12 Month

Staff recommended approval of the KBI extension requests.

Mr. Goodin moved to approve the staff recommendation, as presented; Mr. Ballinger seconded the motion. Motion passed; unanimous.

#### **KBI Projects (Final)**

Chairman Hale called on Ms. Phillips to present the KBI final projects to the Authority.

Ms. Phillips stated six companies requested KBI final approval, one of which has modifications since preliminary approval. Ms. Phillips asked that all ten be presented as one motion.

#### No Modifications:

Project Name	County	Type Project
Adkev, Inc.	Boyle	Manufacturing
Interapt, LLC	Jefferson	Headquarters
Meggitt Aircraft Braking Systems Kentucky Corporation	Boyle	Manufacturing
Perfetti Van Melle USA Inc. Sims Bark Co. Georgia, LLC	Boone Whitley	Manufacturing Manufacturing

#### **Modifications:**

**Danimer Scientific Kentucky, Inc.** Clark Manufacturing Total investment and eligible costs have been updated based on the current projections. The project changed from an owned project to a leased project with no rent considered as eligible costs. All other aspects of the project remain the same.

Staff recommended final approval of the KBI resolutions and tax incentive agreements and the authorization to execute and deliver the documents.

After discussion, Mr. Goodin moved to approve the staff recommendation, as presented; Mr. Cowles seconded the motion. Motion passed, unanimous.

#### Kentucky Small Business Tax Credit (KSBTC) Projects

Chairman Hale called on Tim Back to present the KSBTC projects to the Authority.

Mr. Back stated there are eight Kentucky small businesses, from six counties with qualifying tax credits of \$70,000. The eight businesses created 20 jobs and invested \$270,683 in qualifying equipment and/or technology.

Mr. Back requested the following tax credits be presented as one motion:

Qualified Small Business	County	Beg. Emp.	Elig. Pos.	Average Hourly Wage	Qualifying Equipment or Technology	Tax Credit
E & E Mechanical, Inc.	Jefferson	26	1	\$ 20.00	\$ 40,691	\$ 3,500
Eezy LLC	Warren	9	4	\$ 27.56	\$ 14,054	\$ 14,000
Emily Brown Taylor, P.S.C.	Hopkins	4	1	\$ 17.00	\$ 31,920	\$ 3,500
Haire Construction, LLC	Jefferson	0	7	\$ 26.71	\$ 94,500	\$ 24,500
SiteCon Construction, LLC	Nelson	0	4	\$ 33.41	\$ 73,515	\$ 14,000
TrinSoft, LLC	Fayette	16	1	\$ 25.00	\$ 5,297	\$ 3,500
Williams Vintage Woodworks Limited Liability Company	Lincoln	0	1	\$ 13.00	\$ 5,123	\$ 3,500
Work Architecture and Design, Ltd. Co.	Jefferson	4	1	\$ 19.23	\$ 5,583	\$ 3,500

Staff recommended approval of the tax credits.

Mr. Miller moved to approve the staff recommendation, as presented; Mr. Goodin seconded the motion. Motion passed; unanimous.

#### **Other Business**

#### **Audit Communication**

Chairman Hale called on Katie Smith to review the Audit Communication. Ms. Smith informed the board that MCM CPAs & Advisors will perform the audit and discussed the timing of the field work.

#### Adiournment

There being no further business, Chairman Hale entertained a motion to adjourn.

Mr. Miller moved to adjourn the May KEDFA board meeting; Mr. Goodin seconded the motion. Motion passed; unanimous.

The meeting adjourned at 11:01 a.m.

APPROVED PRESIDING OFFICER:

Jean R. Hale, Chairman



#### **KEDFA APPROVED AND NOT DISBURSED**

5/31/2020

Approved and Undisbursed KEDFA	Projects	
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Applicant Form # County Approved Expires Amount

#### **KEDFA LOANS**

None

#### **KEDFA GRANTS**

Corbin Tri-County Joint Industrial Development Authority

22283

Knox Oct-15

Oct-21

\$381,774

#### **SMALL BUSINESS LOANS**

None

TOTAL APPROVED AND UNDISBURSED KEDFA PROJECT(S)

\$381,774

Applicant	Form #	County	Date Approved	Closing Date	Project Amount	Disbursed to Date	Remaining Balance
KEDFA GRANTS							
Louisville/Jefferson County Metro Government (Restaurant Supply Chain Solutions)	21636	Jefferson	May-17	Jun-20	\$500,000	(\$375,000)	\$125,000
Louisville/Jefferson County Metro Government (Res-Care, Inc.)	21990	Jefferson	Jan-18	Dec-22	\$500.000	(\$200,000)	\$300,000

TOTAL KEDFA APPROVED AND NOT DISBURSED

\$806,774



# KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY STATEMENT OF NET POSITION 5/31/2020

	FUND A	BOND FUND	Small Bus. Loan Pool	KEDFA 5/31/20	OOE 5/31/20	COMBINED 5/31/20
<u>ASSETS</u>						
Cash & Accounts Receivable						
Operating Account	126,004.68	0.00	0.00	126,004.68	0.00	126,004.68
Cash	396,826.25	17,709,725.71	412,906.55	18,519,458.51	0.00	18,519,458.51
High Tech Construction Pool	0.00	0.00	0.00	0.00	137,500.00	137,500.00
High Tech Investment Pool	0.00	0.00	0.00	0.00	2,762,174.78	2,762,174.78
High Tech LGEDF Pool	0.00	0.00	0.00	0.00	4,043.88	4,043.88
Investment Account	0.00	0.00	0.00	0.00	0.00	0.00
Accounts Receivable	0.00	0.00	0.00	0.00	0.00	0.00
Intergovernment Receivable	806,774.00	0.00	0.00	806,774.00	98,006.21	904,780.21
Total Cash & Accounts Receivable	1,329,604.93	17,709,725.71	412,906.55	19,452,237.19	3,001,724.87	22,453,962.06
Accrued Interest Receivable						
Loans	33,297.24	(432.98)	0.00	32,864.26	0.00	32,864.26
Investments	3.22	151.19	3.41	353.30	0.00	353.30
Total Accrued Interest Receivable	33,300.46	(281.79)	3.41	33,217.56	0.00	33,217.56
Notes Receivable						
Loans Receivable	52,870,335.34	200,256.84	0.00	53,070,592.18	0.00	53,070,592.18
(Allowance for Doubtful Accounts)	0.00	0.00	0.00	(1,434,722.43)	0.00	(1,434,722.43)
Total Notes Receivable	52,870,335.34	200,256.84	0.00	51,635,869.75	0.00	51,635,869.75
TOTAL ASSETS	54,233,240.73	17,909,700.76	412,909.96	71,121,324.50	3,001,724.87	74,123,049.37
			,		0,001,121101	,.20,0 .0.0.
DEFERRED OUTFLOWS OF RESOUR	CES:					
Deffered Outflows Pension Deffered Outflows OPEB				1,893,000.00 455,000.00	0.00 0.00	1,893,000.00 455,000.00
LIABILITIES				054.750.04	0.00	054 750 04
Accrued Salaries & Compensated Ab	sences			351,752.04	0.00	351,752.04
Accounts Payable				0.00	0.00	0.00
Intergovernment Payable						0.00
Grants Payable				0.00	0.00	0.00
Pension Liability				9,480,000.00	0.00	9,480,000.00
OPEB Liability				1,650,000.00	0.00	1,650,000.00
TOTAL LIABILITIES				11,481,752.04	0.00	11,481,752.04
DEFERRED INFLOWS OF RESOURCE	ES					
Deffered Inflows Pension				133,000.00	0.00	133,000.00
Deffered Inflows OPEB				147,000.00	0.00	147,000.00
NET POSITION						
Beginning Balance				28,504,305.22	3,352,157.11	31,856,462.33
<b>Current Year Undivided Profits</b>				33,203,267.24	(350,432.24)	32,852,835.00
TOTAL NET POSITION				61,707,572.46	3,001,724.87	64,709,297.33

NOTE 1 The Small Business Loan Pool is presented separately only for internal tracking purposes.

NOTE 2 The Office of Entrepreneurship (OOE) operating transactions are no longer under the direction of KEDFA and are not reflected above.

# KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY CONSOLIDATED STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION FOR THE MONTH ENDING AND FISCAL YTD May 31, 2020

	FUND A	BOND FUND	Small Bus Loan Pool	OOE FUND	FY 2019-2020 YEAR TO DATE	FY 2018-2019 YEAR TO DATE
Operating Revenues - KEDFA						-
Interest Income/Loans	15,163.72	333.72	0.00	0.00	184,554.06	203,648.12
Interest Income/ Investments	3.22	151.19	3.41	0.00	195,097.04	322,528.31
Late Fees	0.00	0.00	0.00	0.00	0.00	0.00
Application Fees	16,825.00	0.00	0.00	0.00	452,955.44	397,005.05
Miscellaneous Income	0.30	0.00	0.00	0.00	3,084.27	4,862.08
Total Operating Revenues - KEDFA	31,992.24	484.91	3.41	0.00	835,690.81	928,043.56
Operating Expenses - KEDFA						
Salaries	100,329.50				1,102,788.96	1,003,502.86
Employee benefits	106,400.04				1,174,364.22	1,041,078.40
Pension Liability Adjustment	0.00				0.00	0.00
OPEB Liability Adjustment	0.00				0.00	0.00
Other Personnel Costs	0.00				0.00	0.00
Contracted Personal Services	106.21				122,239.62	127,451.66
Printing Services	0.00				50.00	
Utilities and Heating Fuels	0.00				0.00	0.00
Rentals	0.00				0.00	0.00
Maintenance and Repairs	0.00				0.00	0.00
Postage and Related Services	0.00				0.00	10.71
Telecommunications	0.00				0.00	0.00
Computer Services	1,400.00				1,400.00	1,400.00
Supplies	0.00				0.00	0.00
Miscellaneous Services	0.00				0.00	32.00
Travel	0.00				3,755.88	4, 187. 15
Miscellaneous Commodities	0.00				0.00	335.00
Dues	0.00				2,824.89	0.00
Commodities Expense	0.00				0.00	0.00
Bad Debt Expense	0.00				0.00	0.00
Grant Disbursement	0.00 <b>208,235.75</b>	0.00	0.00	0.00	0.00	0.00
Total Operating Expenses - KEDFA	206,235.75	0.00	0.00	0.00	2,407,423.57	2,177,997.78
Income (Loss) from Operations - KEDFA	(176,243.51)	484.91	3.41	0.00	(1,571,732.76)	(1,249,954.22)
Non-Operating Revenues (Expenses) - KEDFA						
Operating Transfer Out - General Fund	0.00				0.00	0.00
Operating Transfer Out - BSSC					0.00	0.00
Operating Transfer Out - Secretary's Office					0.00	0.00
Operating Transfer Out - New Business	0.00				0.00	0.00
. •	0.00					381,774.00
Transfer Due from KSBCI	0.00				35,000,000.00	0.00
Transfer Due from KSBCI Grants Disbursed	0.00				0.00	
Operating Transfer In - Economic Dev	0.00				(225,000.00) 0.00	(1,558,048.79) (6,760.00)
Unrealized Gains/(Losses) on Investment	0.00				0.00	0.00
Realized Gains/(Losses) on Investment	0.00				0.00	0.00
Total Non-Operating Revenues (Expenses) -	0.00	0.00	0.00	0.00	34,775,000.00	(1,183,034.79)
CHANGE IN NET POSITION - KEDFA	(176,243.51)	484.91	3.41	0.00	33,203,267.24	(2,432,989.01)
=					<u> </u>	
Operating Revenues (Expenses) - OOE						
Interest Income - Loans				0.00	0.00	0.00
Misc Income				0.00	0.00	0.00
Disbursements: Projects (Note 1)					(148,983.01)	(90,404.18)
Repayments received from Projects					48,550.77	0.00
-, -,					. 5,000	0.00
Non-Operating Revenues (Expenses) - OOE						0.00
Operating Transfer in - OOE					0.00	0.00
Transfer Due from Bonds					0.00	0.00
Operating Transfer Out - OOE				0.00	(250,000.00)	100,000.00
CHANGE IN NET POSITION - OOE	0.00	0.00	0.00	0.00	(350,432.24)	9,595.82
= CHANGE IN NET POSITION - COMBINED	(176,243.51)	484.91	3.41	0.00	32,852,835.00	(2,423,393.19)
					. ,	, , -,

NOTE 1 Represents disbursements for projects from OOE Funds. (See OOE listings for detail of approved projects)

NOTE 2 Statement does not include interest income for OOE that is swept monthly to OOE's operating account

NOTE 3 The Small Business Loan Pool is presented separately only for internal tracking purposes.

# KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY CASH POSITION STATEMENT 5/31/2020

	5/31/2019	5/31/2020
Fund A Cash Balance Less: Approved/Undisbursed	\$1,125,317.98	\$396,826.25
Total Unobligated Balance	\$1,125,317.98	\$396,826.25
2003 Bond Fund Cash Balance Less: Approved/Undisbursed	\$17,126,130.52 (1,031,774.00)	\$17,709,725.71 (806,774.00)
Total Unobligated Balance	\$16,094,356.52	\$16,902,951.71
Small Business Loan Fund Cash Balance Less: Approved/Undisbursed	\$407,189.77	\$412,906.55
Total Unobligated Balance	\$407,189.77	\$412,906.55
Bond Funds to be Provided for Loans Less: Approved/Undisbursed		
Total Unobligated Balance	\$0.00	\$0.00
Budget: Cash to be Transferred to Other CED Programs for	\$0.00	\$0.00
CASH AVAILABLE	\$17,626,864.27	\$17,712,684.51
OCI Fund Cash Balance High Tech Construction Pool Less: Approved/Undisbursed High Tech Investment Pool Less: Approved/Undisbursed LGEDF Pool Less: Approved/Undisbursed	\$137,500.00 \$0.00 \$2,902,326.80 (\$1,017,630.00) \$4,043.88 \$0.00	\$137,500.00 \$0.00 \$2,762,174.78 (\$578,927.24) \$4,043.88 \$0.00
Bond Funds to be Provided for Approved Projects  Bond Funds Available for Projects	\$348,006.41 	\$98,006.21
Total Unobligated Balance	\$2,374,247	\$2,422,798
TOTAL ALL FUNDS	\$20,001,111.36	\$20,135,482.14

### Kentucky Enterprise Initiative Act (KEIA) Projects Fiscal 2020

\$3,163,000

KEDFA Meeting date	6/25/2020	
Total Projects Approved Fiscal Year-to-Date	43	
Number of Proposed Projects for Current Month	4	
Construction Materials and Building Fixtures		
Fiscal Year Cap	\$20,000,000	
Approved Fiscal Year-to-Date	\$11,930,500	
Committed Amount	\$0	
Balance Available for Current Month	\$8,069,500	
Proposed Approval for Current Month	\$1,420,000	
Balance Available for Remainder of Fiscal Year	\$6,649,500	
Research & Development and Electronic Processing E	Equipment, Flight S	imulation Equipment
Fiscal Year Cap	\$5,000,000	
Approved Fiscal Year-to-Date	\$1,837,000	
Committed Amount	\$0	
Balance Available for Current Month	\$3,163,000	

Proposed Approval for Current Month

Balance Available for Remainder of Fiscal Year

### **KBI Summary**

Updated June 12, 2020

### **Fiscal Year End Reporting**

	i =	Jobs				Wages	
Year	Number of Projects	Jobs Reported	Job Target	% Achieved	Averge Wage Reported	Wage Target	% Achieved
2010	1	40	51	78%	\$11.42	\$11.00	104%
2011	5	269	257	105%	\$35.00	\$28.90	121%
2012	18	1,264	1,154	110%	\$25.30	\$23.23	109%
2013	58	5,908	5,395	110%	\$24.85	\$23.35	106%
2014	94	10,024	9,525	105%	\$24.85	\$22.98	108%
2015	142	14,506	13,113	111%	\$25.38	\$22.38	113%
2016	196	21,251	18,665	114%	\$25.05	\$21.79	115%
2017	242	25,897	21,967	118%	\$26.85	\$21.94	122%
2018	276	30,570	25,001	122%	\$26.29	\$21.78	121%
2019	221	24,995	19,059	131%	\$29.17	\$22.64	129%
2020	19	1,374	1,323	104%	\$26.90	\$19.40	139%

#### **Annual Maximums and Incentives Claimed**

	Approved	Earned		The Real Property lies
	Annual	Annual	Incentives	Utilization
Year	Maximum	Maximum	Claimed*	Rate
2010-2012**	\$5,182,833	\$4,914,663	\$2,104,094	43%
2013	\$15,611,951	\$13,992,639	\$6,601,085	47%
2014	\$27,405,836	\$23,759,875	\$13,131,631	55%
2015	\$45,896,940	\$39,276,598	\$18,084,965	46%
2016	\$40,299,248	\$35,382,109	\$19,923,814	56%
2017	\$44,822,034	\$38,751,699	N/A	N/A
2018	\$51,639,951	\$43,810,090	N/A	N/A
2019	\$59,617,486	\$51,268,095	N/A	N/A
2020	\$43,652,170	\$36,731,541	N/A	N/A
2021	\$3,335,666	\$2,432,336	N/A	N/A
<b>Grand Total</b>	\$337,464,114	\$290,319,644		

• Based on actual jobs and wages reported in 2018 by companies approved to claim incentives, the estimated payroll for new, full-time Kentucky resident jobs is approximately \$1.7 billion.

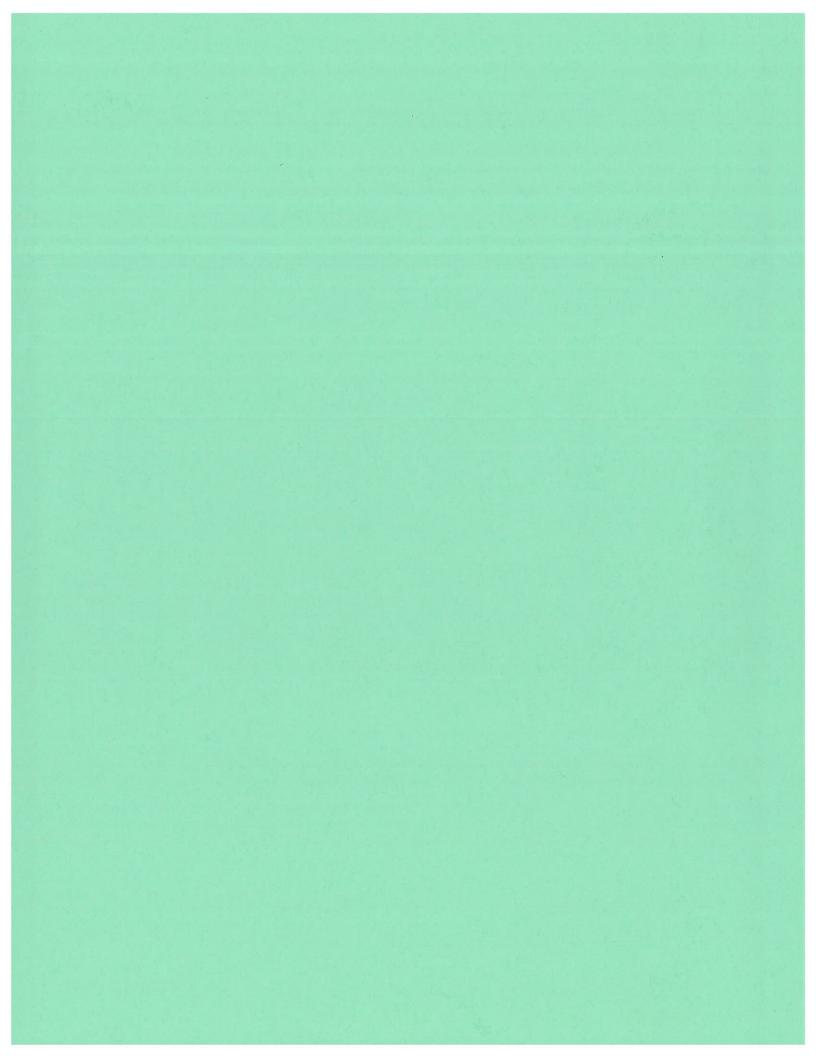
<sup>\*</sup>Notes on incentives claimed: Data is based on information provided by the Kentucky Department of Revenue. Total incentives claimed represents the total of income tax credits and wage assessments claimed through December 31, 2017.

<sup>\*\*</sup>Due to taxpayer confidentiality, years 2010-2012 were combined.

### **Project Update Report**

### June 2020

Project	County	Approval Date	Exit Date	Program
Duro Hilex Poly, LLC				
The company requested to let the project expire per an	Boone n email dated 5/22/2020	08/27/2015	05/31/2020	KBI
Bluegrass Supply Chain Services LLC				
Company requested to let the project expire per an em	Edmonson ail dated 2/25/2020.	05/25/2017	05/31/2020	КВІ
Farter Gate Company, LLC				
Project was not complete within 3 years of Preliminary	Casey	05/25/2017	05/31/2020	KRA
,	r pprovai, a roquiromon		am. Project expire	eu 5/3 1/2020.
SU Corporation				
Project has been suspended due to inability to meet mi	Marion nimum employment and	06/30/2005 I withdrew from KR	<b>03/31/2019</b> REDA Program.	KREDA
Refine Tile, LLC				
Company filed for bankruptcy and closed.	Todd	10/25/2012	12/31/2018	KBI
, and a second				
oyota Boshoku Kentucky, LLC	Maulan	05/00/0005	00/04/06/10	
Company claimed all KREDA incentives.	Marion	05/26/2005	03/31/2013	KREDA
tanday Ina			,	
Sondex, Inc. Decided not to activate the project.	Jefferson	04/30/2015	05/29/2020	KBI
nited States Equestrian Federation				
	Fayette	04/28/2011	07/9/2019	КВІ
he company discontinued laboratory operations and so y UK.	oid the assets to Univers	Sity of K.Y. effective	7/9/19. The emplo	yees were reh



# TAX-EXEMPT GOVERNMENTAL UNIT/STATUTORY AUTHORITY ISSUANCE OF INDUSTRIAL REVENUE BONDS (IRB)

# KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY REQUEST FOR REDUCTION IN STATE AD VALOREM TAX RATE

**Date:** June 25, 2020

**Issuer:** City of Bowling Green/Warren County Fiscal Court

Company: CROWN Cork & Seal USA, Inc.

City: Bowling Green County: Warren

Project Type: New Resolution #: LIRB-2020-01

Bus. Dev. Contact: A. Luttner OFS Staff: D. Phillips

Project Description: CROWN Cork and Seal USA, Inc. (CROWN) is a subsidiary of CROWN Holdings,

Inc., a leading manufacturer of metal beverage cans, aerosol cans, promotional packaging, metal food packaging, and closures. The company is establishing a new 327,000 square foot, state-of-the-art manufacturing facility in Bowling Green to service its growing beverage demand. The facility will manufacture metal beverage cans to supply both existing and new customers. CROWN currently has 14 beverage can plants in North America which serve their existing customer base, all of which continue to grow based on changes in market conditions. Beverage can manufacturing accounts for approximately 50% of Crown's operations and is an integral part of its near-term and long-term corporate

strategy.

Proposed	Principal amount of IRB		
Issuance Date	authorization		Term of Bond (years)
January 1, 2024	up to	\$175,000,000	20

#### New, Full-time Jobs to

be Created	Average Annual Salary
126	\$49,920

#### **Anticipated Financed Project Costs**

Land	\$0
Building/Improvements	\$41,400,000
Equipment	\$133,600,000
Infrastructure	\$0
TOTAL	\$175,000,000

#### **Active State Participation at the Project Site:**

<u>Date</u>	<u>Program</u>	<u>Status</u>	<u>Amount</u>
Feb 27, 2020	KBI	Approve-Prelim	\$3,000,000
Feb 27, 2020	KEIA	Approve-Final	\$1,000,000

#### **Unemployment Rate:**

County: 17.9% Kentucky: 16.1%

#### Projected New Net Tax Revenues to be Received Over the Term of the IRB

Excluding other state tax credits and incentives approved for the project, if fully utilized by the company. These projections are provided by the company and are not verified by the Cabinet.

State Tax Revenues Local Tax Revenue TOTAL

\$12,804,	542
\$3,325,	264
\$9,479,	278

Requested % Reduction in the Ad Valorem Tax

**Projected Tax Savings over Bond Term** 

State: 50% or 25% (see below)\* \$2,155,740 Local: 100%\* \$3,481,600

#### Payments will be made by the Company in lieu of taxes to the following:

Warren County Board of Education - School District - 100%

#### Recommendation:

The Staff recommends approval of the requested percentage (50% years 1 through 10 and 25% for years 11 through 20) reduction in the state ad valorem tax rate on the industrial building, equipment and proposed to be financed through the issuance of the industrial revenue bonds.

\*The City of Bowling Green, Warren County Fiscal Court and the Board of Education anticipate entering into a PILOT agreement with the Company which indicates that the abatement percentage reduction rate may be adjusted by the local authorities should certain requirements not be achieved by the Company. The Warren County Fiscal Court or any other local entity involved with the PILOT Agreement will be responsible for notifying the Kentucky Department of Revenue if the local participation rate is reduced below 50% years 1 through 10 and 25% for years 11 through 20 so the state ad valorem reduction is consistent with the local participation.

Note that the KEDFA board is not making any type of determination as to the legality of the bonds to be issued by the above-referenced issuer, but is only approving the reduction on the ad valorem tax rate as provided by KRS 103.200 and KRS 132.020.



# KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY ECONOMIC DEVELOPMENT FUND (EDF) PROJECT REPORT

Date:

June 25, 2020

**Grantee:** 

City of Richmond

Beneficiary:

Richmond Industrial Development Corporation

City:

Richmond

County: Madison

**Bus. Dev. Contact:** 

E. Bishop

OFS Staff: D. Phillips

**Project Description:** 

Richmond Industrial Development Corporation owns 21.4 acres of land located in the Richmond Industrial Park III at 3000 Bill Robertson Way. The City of Richmond has committed \$300,000 as a local match to develop and implement a land grading plan to prepare the topography for the Industrial Site Development. All utilities services are in place on the site and the environmental and other due diligence reports have been completed. This is a Product Development Initiative project recommended for approval under the EDF program. The project was identified by an independent site selection consultant contracted by the Kentucky Association for Economic Development as

having the potential for future investment/location of an economic development project.

Land

**Building/Site Improvements** 

Equipment

Other Start-up Costs

**TOTAL** 

Total Investment	
	\$0
	\$600,000
	\$0
4	\$0
	\$600,000

#### **Anticipated Project Funding**

**Economic Development Fund Grant (State)** 

City of Richmond

**TOTAL** 

Amount	% of Total
\$300,000	50.0%
\$300,000	50.0%
\$600,000	100.0%

Other Terms:

In accordance with the grant agreement, disbursement requests may be submitted no more than monthly requesting funds to be disbursed on a reimbursement basis. Supporting documentation of invoices, proof of payment, matching funds, etc. and a progress report will be required to be submitted with each request. Upon staff's review and approval of all documentation, funds will be disbursed to the local government entity to provide to the project applicant.

#### RECOMMENDED ECONOMIC DEVELOPMENT FUND AMOUNT:

\$300,000

#### Recommendation:

Staff recommends approval of this EDF grant subject to the terms set forth in this report and the recommendation letter from the Secretary of the Cabinet for Economic Development (CED). In accordance with KRS 154.12-100, KEDFA's approval of this EDF grant is subject to CED's receipt of the Secretary of the Finance and Administration Cabinet's concurrence to CED's use of the EDF funds for this project.



# KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY ECONOMIC DEVELOPMENT FUND (EDF) PROJECT REPORT

Date:

June 25, 2020

Grantee:

Louisville/Jefferson County Metro Government

Beneficiary:

Louisville and Jefferson County Riverport Authority

City:

Louisville

County: Jefferson

**Bus. Dev. Contact:** 

M. David-Jacobs

OFS Staff: K. McCane

**Project Description:** 

Louisville and Jefferson County Riverport Authority is seeking to enhance the availability of first class industrial land within Southwest Jefferson County. The work entails access roads, full-site storm water detention and treatment facilities, utilities to all properties and site clearing. Louisville and Jefferson County Riverport Authority has committed cash equity to match the EDF grant. This is a Product Development Initiative project recommended for approval under the EDF program. The project was identified by an independent site selection consultant contracted by the Kentucky Association for Economic Development as having the potential for future investment/location of an economic development project.

**Anticipated Project Investment - Owned** 

Land

**Building/Site Improvements** 

Equipment

Other Start-up Costs

**TOTAL** 

Total Investment	
	\$0
	\$3,800,000
	\$0
	\$0
	\$3,800,000

#### **Anticipated Project Funding**

**Economic Development Fund Grant (State)** 

Cash

**TOTAL** 

Amount	% of Total
\$500,000	13.2%
\$3,300,000	86.8%
\$3,800,000	100.0%

Other Terms:

In accordance with the grant agreement, disbursement requests may be submitted no more than monthly requesting funds to be disbursed on a reimbursement basis. Supporting documentation of invoices, proof of payment, matching funds, etc. and a progress report will be required to be submitted with each request. Upon staff's review and approval of all documentation, funds will be disbursed to the local government entity to provide to the project applicant.

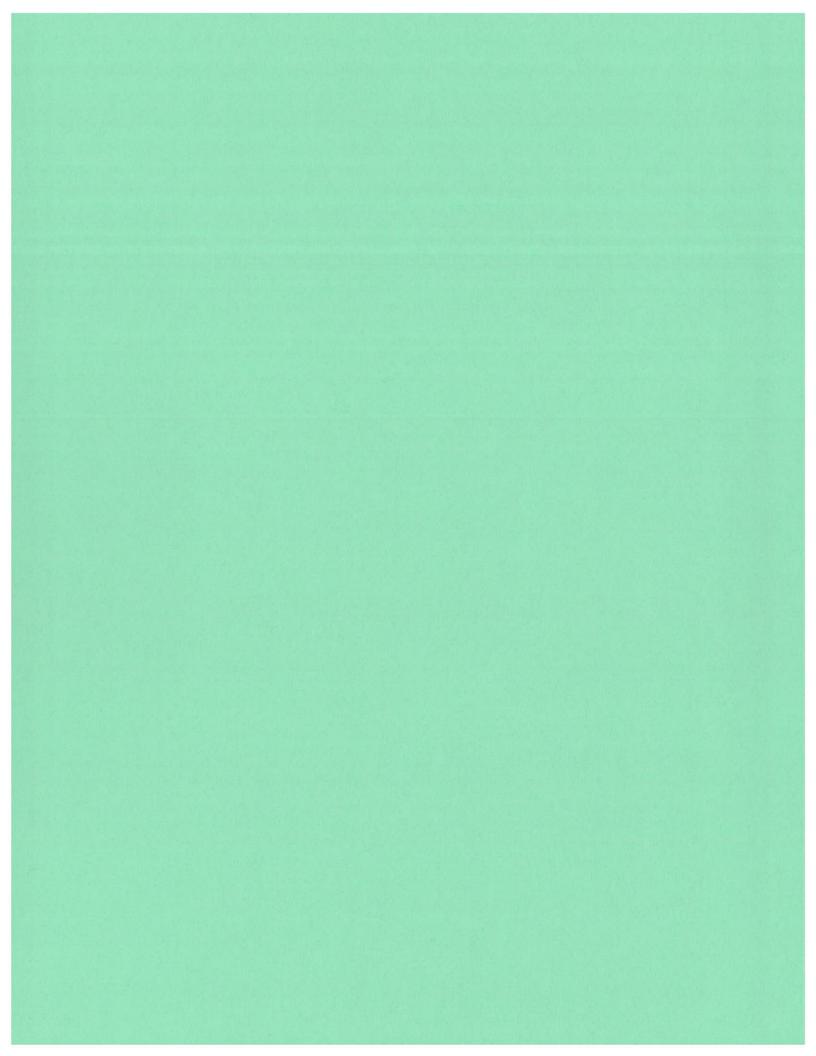
#### RECOMMENDED ECONOMIC DEVELOPMENT FUND AMOUNT:

\$500,000

Active State Participation at the Project Site: None

#### Recommendation:

Staff recommends approval of this EDF grant subject to the terms set forth in this report and the recommendation letter from the Secretary of the Cabinet for Economic Development (CED). In accordance with KRS 154.12-100, KEDFA's approval of this EDF grant is subject to CED's receipt of the Secretary of the Finance and Administration Cabinet's concurrence to CED's use of the EDF funds for this project.



### **MEMORANDUM**

**KEDFA Board Members** TO:

Robert Aldridge, Director Compliance Division FROM:

DATE: June 25, 2020

**SUBJECT:** KEIA Extensions

The following companies have requested additional time to complete their projects:

Company	County	<b>Extension</b>
Orbis Material Handling, Inc.	Nelson	3 Months
Cabot Corporation	Carroll	6 Months
Heaven Hill Distilleries, Inc.	Nelson	6 Months
Kentucky Fresh Harvest, LLC	Lincoln	6 Months
Ironton Enterprises, LLC	McCracken	12 Months
Michter's Distillery LLC	Washington	12 Months
Piramal Pharma Solutions LLC	Fayette	12 Months

Staff recommends approval.



# KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY KEIA REPORT

Date:

June 25, 2020

**Approved Company:** 

**Feralloy Corporation** 

City:

Ghent

County: Gallatin

Activity:

Manufacturing

Resolution #: KEIA-20-23031

**Bus. Dev. Contact:** 

A. Luttner

DFS Staff: D. Phillips

**Project Description:** 

Feralloy Corporation was started in 1954 and is now one of the leading steel service centers in the country. The company has 13 locations across the United States and Mexico. The proposed project would include a buildout and renovation of a total 90,000 sf facility and the installation of new

equipment.

**Facility Details:** 

Expanding existing operations

**Anticipated Project Investment** 

Land

**Building Construction** 

Electronic Processing Equipment
Research & Development Equipment

Flight Simulation Equipment

Other Equipment
Other Start-up Costs

TOTAL

Eligible Costs	Total Investment
\$0	\$0
\$1,920,000	\$3,200,000
\$0	\$0
\$0	\$0
\$0	\$0
\$0	\$13,000,000
\$0	\$1,300,000
\$1,920,000	\$17,500,000

Ownership (20% or more):

Publicly traded

Other State Participation: None

**Unemployment Rate:** 

County: 14.1%

Kentucky: 16.1%

**Existing Presence in Kentucky: None** 

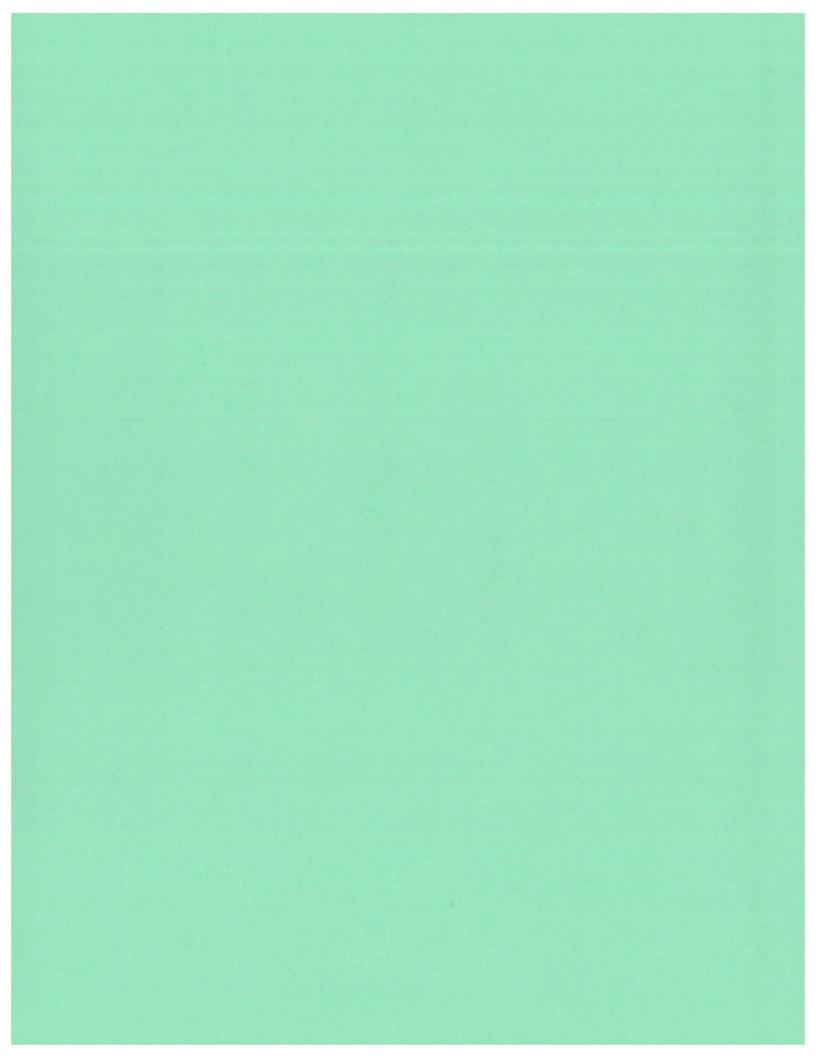
**Approved Recovery Amount:** 

Construction Materials and Building Fixtures:

\$90,000

TOTAL NEGOTIATED TAX INCENTIVE AMOUNT:

\$90,000



# KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY KEIA REPORT

Date:

June 25, 2020

**Approved Company:** 

Proximo Distillers, LLC

City:

Hebron

пе

County: Boone

**Activity:** 

Service & Technology

Resolution #: KEIA-20-23032

Bus. Dev. Contact: A. Luttner

DFS Staff: D. Phillips

**Project Description:** 

Proximo Distillers, LLC began in Indiana in 2011 as an acquisition by Proximo Spirits, Inc. of a former Seagram's facility previously known as LDI-Lawrenceburg Distillers Indiana. The proposed project would consist of consolidation of multiple warehouses to a facility in Hebron and would include shipping operations for its nationwide and international customers.

**Facility Details:** 

Locating in a new facility

### **Anticipated Project Investment**

Land

**Building Construction** 

Electronic Processing Equipment

Research & Development Equipment

Flight Simulation Equipment

Other Equipment

Other Start-up Costs

**TOTAL** 

Eligible Costs	Total Investment
\$0	\$0
\$569,695	\$813,850
\$0	\$0
\$0	\$0
\$0	\$0
\$0	\$965,100
\$0	\$735,175
\$569,695	\$2,514,125

#### Ownership (20% or more):

Proximo Spirits, Inc. - Jersey City, NJ

Other State Participation: None

**Unemployment Rate:** 

County: 13.1%

Kentucky: 16.1%

**Existing Presence in Kentucky: None** 

**Approved Recovery Amount:** 

Construction Materials and Building Fixtures:

\$30,000

TOTAL NEGOTIATED TAX INCENTIVE AMOUNT:

\$30,000



### KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY KEIA REPORT

Date:

June 25, 2020

**Approved Company:** 

RB Seelbach LLC

City:

Louisville

County: Jefferson

Activity:

Tourism

Resolution #: KEIA-20-23034

Bus. Dev. Contact:

B. Burton

DFS Staff: K. McCane

**Project Description:** 

The Seelbach Hotel was founded by two brothers in 1905 and has since had numerous owners and brands. RB Seelbach LLC is seeking to renovate the historic structure of The Seelbach Hilton by restoring the original building, modernizing guest rooms, re-imaging public spaces as well as constructing a new adjacent tower with 56 rooms and a rooftop bar.

**Facility Details:** 

Expanding existing operations

**Anticipated Project Investment** 

Land

**Building Construction** 

Electronic Processing Equipment
Research & Development Equipment

Flight Simulation Equipment

Other Equipment

Other Start-up Costs

**TOTAL** 

Eligible Costs	Total Investment	
\$0	\$0	
\$30,165,992	\$81,558,085	
\$0	\$0	
\$0	\$0	
\$0	\$0	
\$0	\$9,312,323	
\$0	\$0	
\$30,165,992	\$90,870,408	

Ownership (20% or more):

RB Seelbach Holdings LLC - Columbus, OH

Other State Participation: None

**Unemployment Rate:** 

County: 16.2%

Kentucky: 16.1%

**Existing Presence in Kentucky:** 

**Jefferson County** 

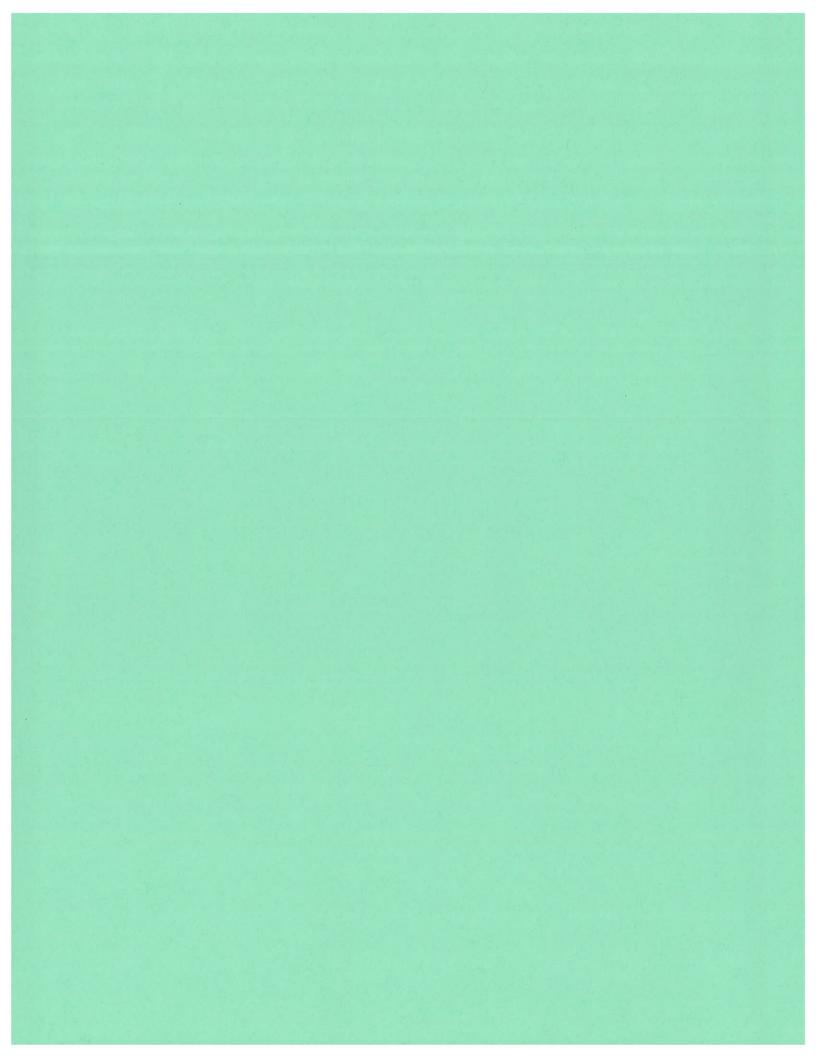
**Approved Recovery Amount:** 

Construction Materials and Building Fixtures:

\$800,000

TOTAL NEGOTIATED TAX INCENTIVE AMOUNT:

\$800,000



**Date:** June 25, 2020

Approved Company: DG Fresh Distribution TX, LLC

City: Bowling Green County: Warren

Activity: Service & Technology Prelim Resolution #: KBI-I-20-23037

Bus. Dev. Contact: B. Cox DFS Staff: D. Phillips

Project Description: Dollar General Corporation is well known for its American neighborhood

general store. The company strives to make shopping hassle-free and affordable with more than 16,200 convenient, easy-to-shop stores in 46

states. DG Fresh Distribution TX, LLC, a newly and wholly owned subsidiary of Dollar General Corporation, is proposing to establish a cold storage warehousing and distribution center in Bowling Green to meet

customer demands.

Facility Details: Locating in a new facility

**Anticipated Project Investment - Owned** 

Land

Building/Improvements

Equipment

Other Start-up Costs

**TOTAL** 

Eligible Costs	Total Investment	
\$0	\$0	
\$21,000,000	\$21,000,000	
\$1,300,000	\$5,000,000	
\$0	\$0	
\$22,300,000	\$26,000,000	

#### **NEGOTIATED TARGETS AND INCENTIVE AMOUNTS:**

		Average Hourly Wage Target (Including	Annual Approved
Year	Job Target	Employee Benefits)	Cost Limitation
As of Activation Date	65	\$20.00	
1	65	\$20.00	\$75,000
2	65	\$20.00	\$75,000
3	65	\$20.00	\$75,000
4	65	\$20.00	\$75,000
5	65	\$20.00	\$75,000
6	65	\$20.00	\$75,000
7	65	\$20.00	\$75,000
8	65	\$20.00	\$75,000
9	65	\$20.00	\$75,000
10	65	\$20.00	\$75,000

TOTAL NEGOTIATED TAX INCENTIVE AMOUNT:

\$750.000	

### Incentive Type: Statutory Minimum Wage Requirements:

Other Base hourly wage: \$10.88

Total hourly compensation: \$12.51

Ownership (20% or more):

Dollar General Corp. - Goodlettsville, TN

Active State Participation at the project site: None

### Requested Wage Assessment / Local Participation:

State: 3.0%

Local: 1.0% - City of Bowling Green

**Unemployment Rate:** 

County: 17.9% Kentucky: 16.1%

### **Existing Presence in Kentucky:**

Allen County

### **Special Conditions:**

The company will be required to maintain 90% of the total statewide full-time, Kentucky resident employees at all company and affiliate locations, excluding the site of the project, as of the date of preliminary approval.



### KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY KEIA REPORT

**Date:** June 25, 2020

Approved Company: DG Fresh Distribution TX, LLC

City: Bowling Green County: Warren

Activity: Service & Technology Resolution #: KEIA-20-23038

Bus. Dev. Contact: B. Cox DFS Staff: D. Phillips

**Project Description:** Dollar General Corporation is well known for its American neighborhood

general store. The company strives to make shopping hassle-free and affordable with more than 16,200 convenient, easy-to-shop stores in 46 states. DG Fresh Distribution TX, LLC, a newly and wholly owned

subsidiary of Dollar General Corporation, is proposing to establish a cold storage warehousing and distribution center in Bowling Green to meet

customer demands.

Facility Details: Locating in a new facility

### Anticipated Project Investment

Land

**Building Construction** 

Electronic Processing Equipment Research & Development Equipment

Flight Simulation Equipment

Other Equipment
Other Start-up Costs

**TOTAL** 

Eligible Costs	Total Investment	
\$0	\$0	
\$12,600,000	\$21,000,000	
\$0	\$0	
\$0	\$0	
\$0	\$0	
\$0	\$5,000,000	
\$0	\$0	
\$12,600,000	\$26,000,000	

### **Existing Presence in Kentucky:**

Allen County

#### Approved Recovery Amount:

Construction Materials and Building Fixtures: \$500,000

#### **TOTAL NEGOTIATED TAX INCENTIVE AMOUNT:**

\$500,000

See KBI file (KBI-I-20-23037) for Ownership, Other State Participation and Unemployment Rate.



**Date:** June 25, 2020

Approved Company: DG Distribution Midwest, LLC

City: Walton County: Boone

Activity: Service & Technology Prelim Resolution #: KBI-I-20-23036

Bus. Dev. Contact: B. Cox DFS Staff: D. Phillips

**Project Description:** Dollar General Corporation is well known for its American neighborhood

general store. The company strives to make shopping hassle-free and affordable with more than 16,200 convenient, easy-to-shop stores in 46 states. DG Distribution Midwest, LLC, a newly and wholly owned subsidiary of Dollar General Corporation, is proposing to establish a new dry goods distribution center and warehouse operations in Walton to meet customer

demands.

Facility Details: Locating in a new facility

**Anticipated Project Investment - Owned** 

Land

Building/Improvements

Equipment

Other Start-up Costs

TOTAL

Eligible Costs	Total Investment	
\$0	\$0	
\$42,000,000	\$42,000,000	
\$2,000,000	\$23,000,000	
\$0	\$0	
\$44,000,000	\$65,000,000	

#### **NEGOTIATED TARGETS AND INCENTIVE AMOUNTS:**

NEGOTIATED TARGETO AND INCENTIVE AMOUNTO.			
v		Average Hourly Wage Target (Including	Annual Approved
Year	Job Target	Employee Benefits)	Cost Limitation
As of Activation Date	100	\$20.00	
1	100	\$20.00	\$75,000
2	175	\$20.00	\$75,000
3	250	\$20.00	\$75,000
4	250	\$20.00	\$75,000
5	250	\$20.00	\$75,000
6	250	\$20.00	\$75,000
7	250	\$20.00	\$75,000
8	250	\$20.00	\$75,000
9	250	\$20.00	\$75,000
10	250	\$20.00	\$75,000

TOTAL NEGOTIATED TAX INCENTIVE AMOUNT:

<b>ウフEの ののの</b>	
\$750.000	

### Incentive Type: Statutory Minimum Wage Requirements:

Other Base hourly wage: \$10.88
Total hourly compensation: \$12.51

Ownership (20% or more):

Publicly traded

Active State Participation at the project site: None

### Requested Wage Assessment / Local Participation:

State: 0.99%

The City of Walton will participate with a \$25,000 cash grant per year for the

Local: 10-year term, valued at \$250,000.

**Unemployment Rate:** 

County: 13.1% Kentucky: 16.1%

### **Existing Presence in Kentucky:**

Allen County

### **Special Conditions:**

The company will be required to maintain 90% of the total statewide full-time, Kentucky resident employees at all company and affiliate locations, excluding the site of the project, as of the date of preliminary approval.



Date:

June 25, 2020

**Approved Company:** 

Contemporary Amperex Technology Co., Limited

City:

Glasgow

County: Barren

**Activity:** 

Manufacturing

Prelim Resolution #: KBI-I-20-23044

**Bus. Dev. Contact:** 

A. Luttner

DFS Staff: D. Phillips

**Project Description:** 

Contemporary Amperex Technology Co., Limited (CATL) is a global leader

in the research and development and manufacturing of lithium-ion batteries. CATL is considering establishing a facility in Glasgow.

**Facility Details:** 

Locating in a new facility

**Anticipated Project Investment - Owned** 

Land

Building/Improvements

Equipment

Other Start-up Costs

**TOTAL** 

Eligible Costs	Total Investment	
\$0	\$0	
\$35,798,000	\$35,798,000	
\$740,000	\$61,428,571	
\$500,000	\$500,000	
\$37,038,000	\$97,726,571	

#### **NEGOTIATED TARGETS AND INCENTIVE AMOUNTS:**

		Average Hourly Wage Target (Including	Annual Approved
Year	Job Target	Employee Benefits)	Cost Limitation
As of Activation Date	37	\$25.00	
1	121	\$25.00	\$1,000,000
2	207	\$25.00	\$1,000,000
3	306	\$25.00	\$1,000,000
4	350	\$25.00	\$1,000,000
5	350	\$25.00	\$1,000,000
6	350	\$25.00	\$1,000,000
7	350	\$25.00	\$1,000,000
8	350	\$25.00	\$1,000,000
9	350	\$25.00	\$1,000,000
10	350	\$25.00	\$1,000,000

**TOTAL NEGOTIATED TAX INCENTIVE AMOUNT:** 

\$10,000,000

**Incentive Type:** 

Other

**Statutory Minimum Wage Requirements:** 

Base hourly wage: \$10.88

Total hourly compensation: \$12.51

Ownership (20% or more):

Publicly traded on China's Shenzhen Exchange

Active State Participation at the project site: None

Requested Wage Assessment / Local Participation:

State: 3.0%

Local: 1.0% - City of Glasgow

**Unemployment Rate:** 

County: 18.5%

Kentucky: 16.1%

Existing Presence in Kentucky: None

Special Conditions: None



**Date:** June 25, 2020

Approved Company: Advanex Americas, Inc.

City: Franklin County: Simpson

Activity: Manufacturing Prelim Resolution #: KBI-I-20-23078

Bus. Dev. Contact: B. Leep DFS Staff: K. McCane

Project Description: Advanex Americas, Inc. is a wholly owned subsidiary of Advanex LTD,

established in 1946 and is known world-wide for custom engineered solutions involving springs, wire forms, stampings, plastic injection and assemblies. The company is considering a plant in Franklin to support its

ever growing client base in the US.

Facility Details: Locating in a new facility

**Anticipated Project Investment - Owned** 

Land

Building/Improvements

Equipment

Other Start-up Costs

**TOTAL** 

Eligible Costs	Total Investment
\$0	\$0
\$4,500,000	\$4,500,000
\$1,000,000	\$10,000,000
\$1,000,000	\$1,000,000
\$6,500,000	\$15,500,000

### **NEGOTIATED TARGETS AND INCENTIVE AMOUNTS:**

		Average Hourly Wage	
		Target (Including	Annual Approved Cost
Year	Job Target	Employee Benefits)	Limitation
As of Activation Date	50	\$23.00	
1	50	\$23.00	\$90,000
2	100	\$23.00	\$130,000
3	100	\$23.00	\$130,000
4	120	\$23.00	\$130,000
5	150	\$23.00	\$130,000
6	175	\$23.00	\$130,000
7	200	\$23.00	\$130,000
8	220	\$23.00	\$130,000
9	250	\$23.00	\$150,000
10	250	\$23.00	\$150,000

TOTAL NEGOTIATED TAX INCENTIVE AMOUNT:

\$1,300,000
T -,,

**Incentive Type:** 

### **Statutory Minimum Wage Requirements:**

Other

Base hourly wage: \$10.88 Total hourly compensation: \$12.51

Ownership (20% or more):

Publicly Traded - Tokyo Stock Exchange

Active State Participation at the project site: None

**Requested Wage Assessment / Local Participation:** 

State: 3.0%

Local: 1.0% City of Franklin

**Unemployment Rate:** 

Kentucky: 16.1% County: 19.5%

Existing Presence in Kentucky: None

**Special Conditions:** 

None



Date:

June 25, 2020

**Approved Company:** 

Porter Road Butcher Meat Company LLC

City:

Princeton

C. Peek

County: Caldwell

Activity:

Manufacturing

Prelim Resolution #: KBI-I-20-23075

**Bus. Dev. Contact:** 

DFS Staff: M. Elder

**Project Description:** 

Porter Road Butcher Meat Company LLC is a meat-processor based in Princeton that processes cuts of lamb, beef, pork and chicken. The company is considering relocating its processing operations to establish a bigger cutting room along with an expanded packaging and shipping

department.

**Facility Details:** 

Expanding existing operations

**Anticipated Project Investment - Owned** 

Land

**Building/Improvements** 

Equipment

Other Start-up Costs

TOTAL

Eligible Costs	Total Investment
\$0	\$0
\$985,960	\$985,960
\$500,000	\$500,000
\$25,000	\$25,000
\$1,510,960	\$1,510,960

### **NEGOTIATED TARGETS AND INCENTIVE AMOUNTS:**

Year	Job Target	Average Hourly Wage Target (Including Employee Benefits)	Annual Approved Cost
As of Activation Date	83	\$19.46	
1	83	\$19.46	\$75,000
2	83	\$19.46	\$75,000
3	83	\$19.46	\$75,000
4	83	\$19.46	\$75,000
5	. 83	\$19.46	\$75,000
6	83	\$19.46	\$75,000
7	83	\$19.46	\$75,000
8	83	\$19.46	\$75,000
9	83	\$19.46	\$75,000
10	83	\$19.46	\$75,000

**TOTAL NEGOTIATED TAX INCENTIVE AMOUNT:** 

\$750,000

**Incentive Type:** 

Other

**Statutory Minimum Wage Requirements:** 

Base hourly wage: \$10.88

Total hourly compensation: \$12.51

Ownership (20% or more):

Local Eateries, Inc.

Dover, DE

Active State Participation at the project site: None

Requested Wage Assessment / Local Participation:

State: 3.0%

Local: City of Princeton- .50%

Caldwell County Fiscal Court- .50%

**Unemployment Rate:** 

County: 14.6%

Kentucky: 16.1%

**Existing Presence in Kentucky:** 

Caldwell County

### **Special Conditions:**

The company will be required to maintain a base employment equal to the number of full-time, Kentucky resident employees as of the date of preliminary approval. The company reported 31 full-time, Kentucky resident employees as of the application date.



Date:

June 25, 2020

**Approved Company:** 

Blue & Whitespace LLC DBA Universal Medical Supply

City:

Louisville

County: Jefferson

**Activity:** 

Manufacturing

Prelim Resolution #: KBI-IL-20-23022

**Bus. Dev. Contact:** 

M. David-Jacobs

DFS Staff: K. McCane

**Project Description:** 

Blue & Whitespace LLC DBA Universal Medical Supply is a wholly owned

subsidiary of Made In America Supply LLC. The company is seeking to expand

and manufacture N95 masks and Personal Protection Equipment.

**Facility Details:** 

Expanding existing operations

**Anticipated Project Investment - Leased** 

Rent

**Building/Improvements** 

Equipment

Other Start-up Costs

**TOTAL** 

Eligible Costs	Total Investment
\$300,000	\$600,000
\$2,600,000	\$2,600,000
\$660,000	\$8,560,000
\$3,063,600	\$3,063,600
\$6,623,600	\$14,823,600

### **NEGOTIATED TARGETS AND INCENTIVE AMOUNTS:**

Year	Job Target	Average Hourly Wage Target (Including Employee Benefits)	Annual Approved Cost Limitation
As of Activation Date	33	\$30.00	
1	33	\$30.00	\$60,000
2	88	\$30.00	\$160,000
3	104	\$30.00	\$160,000
4	123	\$30.00	\$240,000
5	131	\$30.00	\$240,000
6	131	\$30.00	\$240,000
7	131	\$30.00	\$240,000
8	131	\$30.00	\$240,000
9	131	\$30.00	\$240,000
10	131	\$30.00	\$180,000

TOTAL NEGOTIATED TAX INCENTIVE AMOUNT:

 \$2,	,000	000	

**Incentive Type:** 

Other

**Statutory Minimum Wage Requirements:** 

Base hourly wage: \$10.88

Total hourly compensation: \$12.51

Ownership (20% or more):

William Paynter - Louisville, KY

Active State Participation at the project site: None

Requested Wage Assessment / Local Participation:

State: 3.0%

Local: 1.0% Louisville/Jefferson County Metro Government

**Unemployment Rate:** 

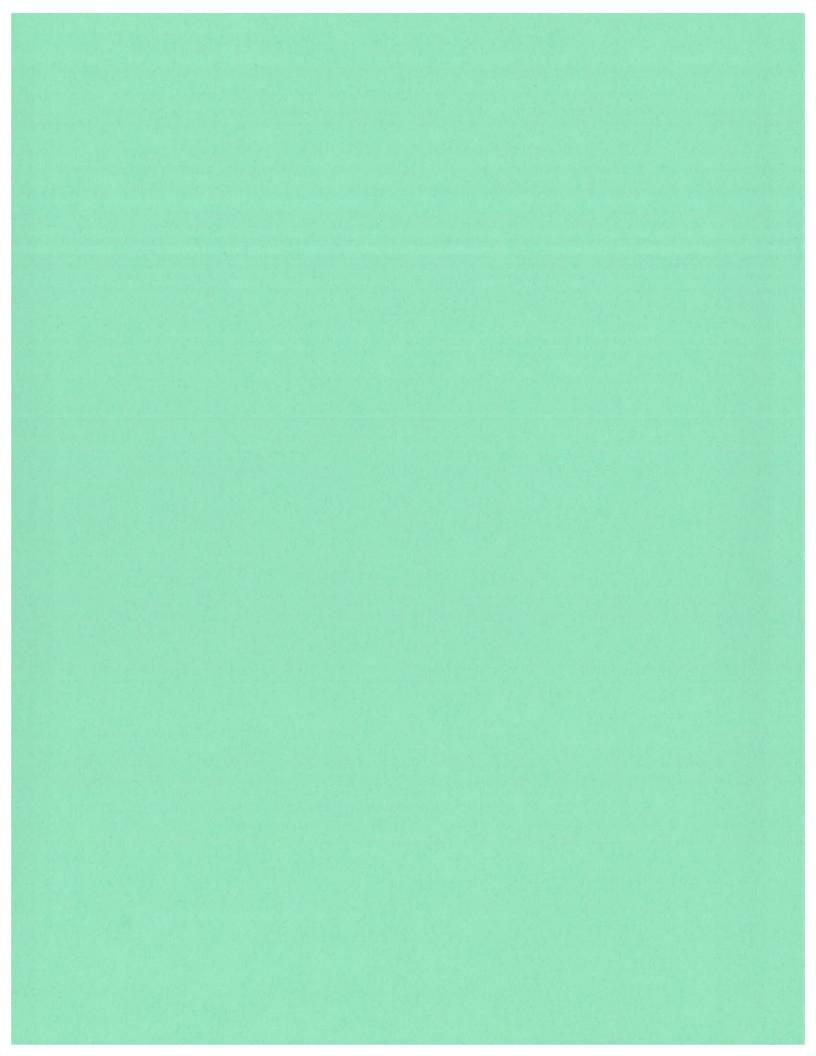
County: 16.2%

Kentucky: 16.1%

**Existing Presence in Kentucky: None** 

### **Special Conditions:**

The company will be required to maintain a base employment equal to the number of full-time, Kentucky resident employees as of the date of preliminary approval. The company reported 1 full-time, Kentucky resident employees as of the application date.



Date:

June 25, 2020

**Approved Company:** 

**CSAT Solutions LP** 

City:

Shepherdsville

M. David-Jacobs

**Activity:** 

Service & Technology

County: Bullitt

Prelim Resolution #: KBI-IL-20-23062

DFS Staff: K. McCane

Bus. Dev. Contact:

Project Description:

CSAT Solutions was established in 2012 to provide repair solutions for technology, computing, network and healthcare industries clients. The company is seeking to expand its global capacity by positioning a repair

operations near a global distribution hub.

**Facility Details:** 

Locating in a new facility

**Anticipated Project Investment - Leased** 

Rent

**Building/Improvements** 

Equipment

Other Start-up Costs

**TOTAL** 

Eligible Costs	Total Investment
\$3,750,000	\$7,500,000
\$150,000	\$150,000
\$1,450,000	\$1,450,000
\$250,000	\$250,000
\$5,600,000	\$9,350,000

### **NEGOTIATED TARGETS AND INCENTIVE AMOUNTS:**

Year	Job Target	Average Hourly Wage Target (Including Employee Benefits)	Annual Approved Cost Limitation
As of Activation Date	143	\$17.95	
1	258	\$17.95	\$300,000
2	258	\$17.95	\$300,000
3	258	\$17.95	\$300,000
4	258	\$17.95	\$300,000
5	258	\$17.95	\$300,000
6	258	\$17.95	\$300,000
7	258	\$17.95	\$300,000
8	258	\$17.95	\$300,000
9	258	\$17.95	\$300,000
10	258	\$17.95	\$300,000

**TOTAL NEGOTIATED TAX INCENTIVE AMOUNT:** 

\$3	,000	,000	

**Incentive Type:** 

Other

**Statutory Minimum Wage Requirements:** 

Base hourly wage: \$10.88

Total hourly compensation: \$12.51

Ownership (20% or more):

CSAT Solutions Holding Corp - Delaware CTS General Partner Inc. - Delaware

Active State Participation at the project site: None

Requested Wage Assessment / Local Participation:

State: 3.0%

Local: 1.0% City of Shepherdsville

**Unemployment Rate:** 

County: 18.3%

Kentucky: 16.1%

Existing Presence in Kentucky: None

**Special Conditions:** 

None



### **MEMORANDUM**

TO:

**KEDFA Board Members** 

FROM:

Michelle Elder

Incentive Administration Division

DATE:

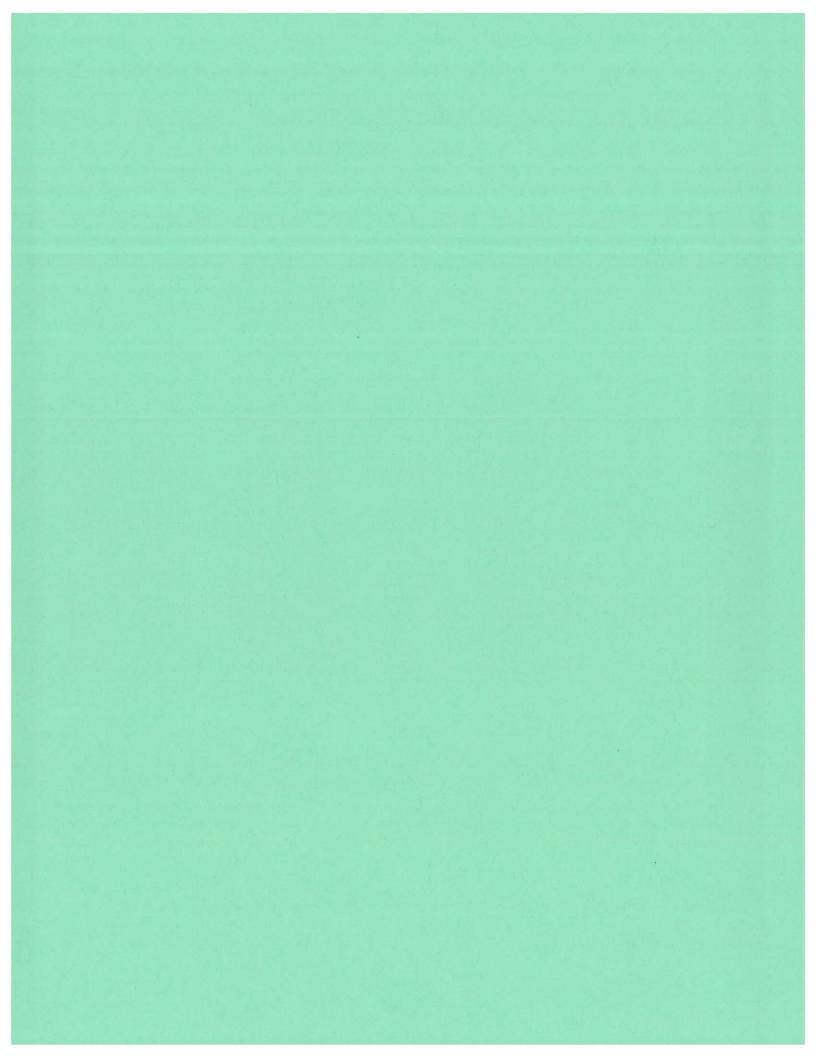
June 25, 2020

**SUBJECT:** KBI Extensions

The following companies have previously received KBI preliminary approval and are requesting approval of a time extension:

Company	County	Extension
Astecnos America Corporation	Jessamine	3 Month
General Motors LLC	Warren	3 Month
Stratus Plastics KY, LLC	Butler	3 Month
Bowling Green Metalforming L.L.C.	Warren	12 Month
DENSO Air Systems Michigan Inc.	Christian	12 Month
Distilled Spirits Epicenter, LLC	Jefferson	12 Month
Metalsa Structural Products, Inc.	Daviess	12 Month
ShellTech, LLC	Pulaski	12 Month
SWVA Kentucky, LLC dba Kentucky Electric Steel	Boyd	12 Month

Staff recommends approval.



Date:

June 25, 2020

**Approved Company:** 

**Activity:** 

**Preliminary Approval:** June 30, 2016

Beltline Electric Co. Inc. Paducah

City:

County: McCracken

Manufacturing

Final Resolution #: KBI-F-20-21151

**Bus. Dev. Contact:** 

C. Peek

DFS Staff: M. Elder

**Project Description:** 

Beltline Electric Co., Inc. is a heavy industrial and commercial electrical and mechanical construction contractor serving the Southeastern U.S. The company expanded its current facility in Paducah to manufacture fabrication of engineered

electrical components.

Anticipated Project Investment - Owned

Eligible Costs	Total Investment
\$1,205,000	\$1,205,000

### **NEGOTIATED TARGETS AND INCENTIVE AMOUNTS:**

Year	Job Target	Average Hourly Wage Target (Including Employee Benefits)	Annual Approved Cost Limitation
As of Activation Date	13	\$25.00	
1	13	\$25.00	\$25,000
2	13	\$25.00	\$25,000
3	14	\$25.00	\$25,000
4	15	\$25.00	\$25,000
5	15	\$25.00	\$25,000
6			
7			
8			
9			
10			

#### TOTAL NEGOTIATED TAX INCENTIVE AMOUNT:

\$125,000

**County Type:** 

**Statutory Minimum Wage Requirements:** 

Other

Base hourly wage: \$10.88

Total hourly compensation: \$12.51

**Special Conditions:** 

Maintain Statewide Employment: 144

Modifications since preliminary approval?

No



Date:

June 25, 2020

**Preliminary Approval:** 

May 31, 2018

**Approved Company:** 

Four O Corporation

City:

Hebron

County: Boone

**Activity:** 

Service & Technology

Final Resolution #: KBI-FL-20-22095

**Bus. Dev. Contact:** 

B. Cox

DFS Staff: D. Phillips

**Project Description:** 

RelaDyne, Inc. was founded in 2008 and is an established leader in the lubricant sales, distribution and equipment reliability services industry. These services range from lubrication best practices to hand-on implementation of lubrication process and procedure programs designed to increase efficiency and improve the profitability of its customers. Four O Corporation is the oil distributing entity of RelaDyne, Inc. The company relocated its service and distribution center from

Ohio to Hebron.

Anticipated Project Investment - Leased

Eligible Costs	Total Investment	- 3
\$3,461,700	\$6,723,400	

### **NEGOTIATED TARGETS AND INCENTIVE AMOUNTS:**

		Average Hourly Wage Target (Including Employee	et Annual Approved Cost
Year	Job Target	Benefits)	Limitation
As of Activation Date	25	\$29.00	
1	25	\$29.00	\$20,000
2	25	\$29.00	\$20,000
3	25	\$29.00	\$20,000
4	25	\$29.00	\$20,000
5	25	\$29.00	\$20,000
6	25	\$29.00	\$20,000
7	25	\$29.00	\$20,000
8	25	\$29.00	\$20,000
9	25	\$29.00	\$20,000
10	25	\$29.00	\$20,000

### **TOTAL NEGOTIATED TAX INCENTIVE AMOUNT:**

\$200,000

**County Type:** 

**Statutory Minimum Wage Requirements:** Base hourly wage: \$10.88

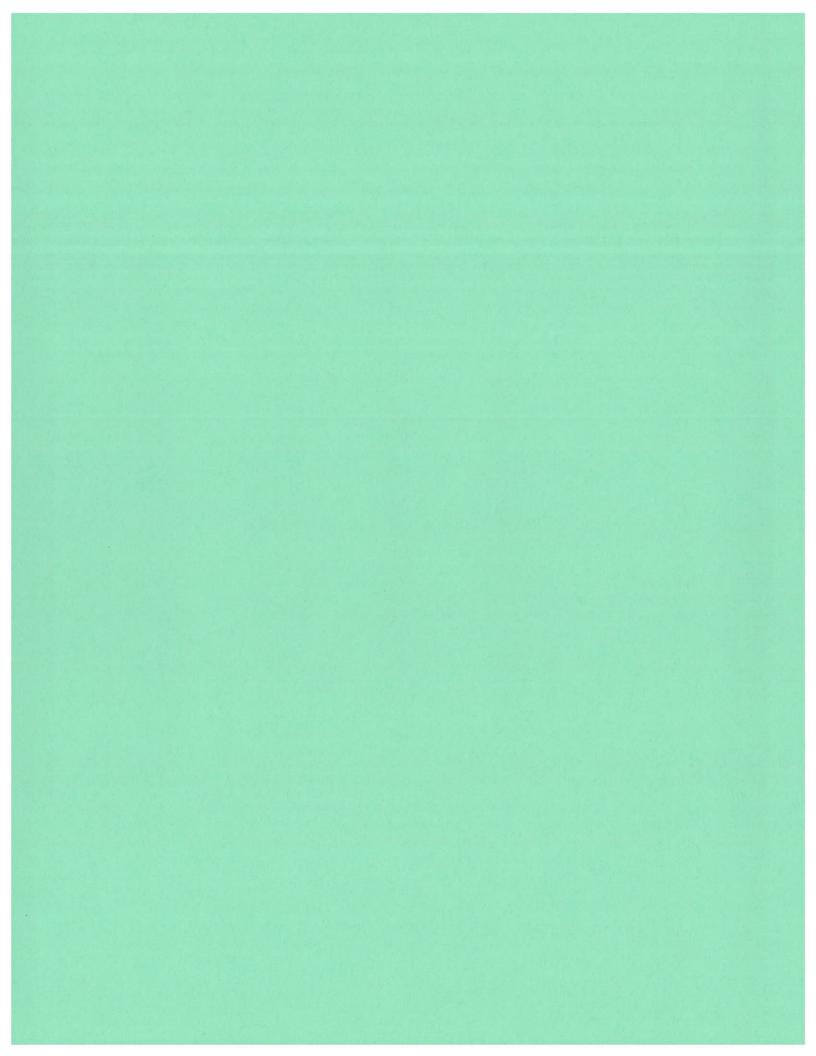
Other

Total hourly compensation: \$12.51

Special Conditions: None

Modifications since preliminary approval?

No



Date:

June 25, 2020

**Preliminary Approval:** 

May 26, 2016

**Approved Company:** 

Pride Industries, Inc.

City:

Clav

C. Peek

County: Union

Activity:

Manufacturing

Final Resolution #: KBI-F-20-21071

DFS Staff: M. Elder

**Project Description:** 

**Bus. Dev. Contact:** 

Pride Industries, Inc. has been a manufacturing supplier to the roofing and siding businesses for many years. The company has grown its operation to a nationally recognized brand. Pride manufactures metal roofing products and is beginning to offer a new line of ACM panels. This project consisted of the purchase of new equipment to help the meet the current demand of the ACM

panels.

Anticipated Project Investment - Owned

Eligible Costs	Total Investment	
\$150,000	\$150,000	

### **NEGOTIATED TARGETS AND INCENTIVE AMOUNTS:**

		Average Hourly Wage Target (Including Employee	Annual Approved Cost
Year	Job Target	Benefits)	Limitation
As of Activation Date	10	\$20.00	
1	10	\$20.00	\$10,000
2	10	\$20.00	\$10,000
3	10	\$20.00	\$10,000
4	10	\$20.00	\$10,000
5	10	\$20.00	\$10,000
6	10	\$20.00	\$10,000
7	10	\$20.00	\$10,000
8	10	\$20.00	\$10,000
9	10	\$20.00	\$10,000
10	10	\$20.00	\$10,000

### TOTAL NEGOTIATED TAX INCENTIVE AMOUNT:

\$100,000

**County Type:** 

**Statutory Minimum Wage Requirements:** 

Other

Base hourly wage: \$10.88 Total hourly compensation: \$12.51

**Special Conditions:** 

Maintain Base Employment: 23

Modifications since preliminary approval? No



Date:

June 25, 2020

**Preliminary Approval:** 

May 25, 2017

**Approved Company:** 

**Cabot Corporation** 

City:

Carrollton

County: Carroll

**Activity:** 

Manufacturing

Final Resolution #: KBI-FL-20-21489

**Bus. Dev. Contact:** 

A.Luttner

DFS Staff: M. Elder

**Project Description:** 

Cabot Corporation, headquartered in Boston, Massachusetts, is a global leader in the manufacturing of specialty chemicals and performance materials.

The company produces fumed silica, a performance additive for a variety of

applications, including adhesives, composites, coatings and silicone elastomers. Cabot expanded its fumed silica manufacturing operations in

Carrollton.

Anticipated Project Investment - Leased

Eligible Costs	Total Investment
\$112,000,000	\$112,000,000

#### NEGOTIATED TARGETS AND INCENTIVE AMOUNTS:

		Average Hourly Wage Targe	t
7		(Including Employee	<b>Annual Approved Cost</b>
Year	Job Target	Benefits)	Limitation
As of Activation Date	32	\$41.00	
1	32	\$41.00	\$125,000
2	32	\$41.00	\$125,000
3	32	\$41.00	\$125,000
4	32	\$41.00	\$125,000
5	32	\$41.00	\$125,000
6	32	\$41.00	\$125,000
7			
8			
9			
10			
11			
12			
13			
14			
15			

### TOTAL NEGOTIATED TAX INCENTIVE AMOUNT:

\$750,000

**County Type:** 

**Statutory Minimum Wage Requirements:** 

Enhanced

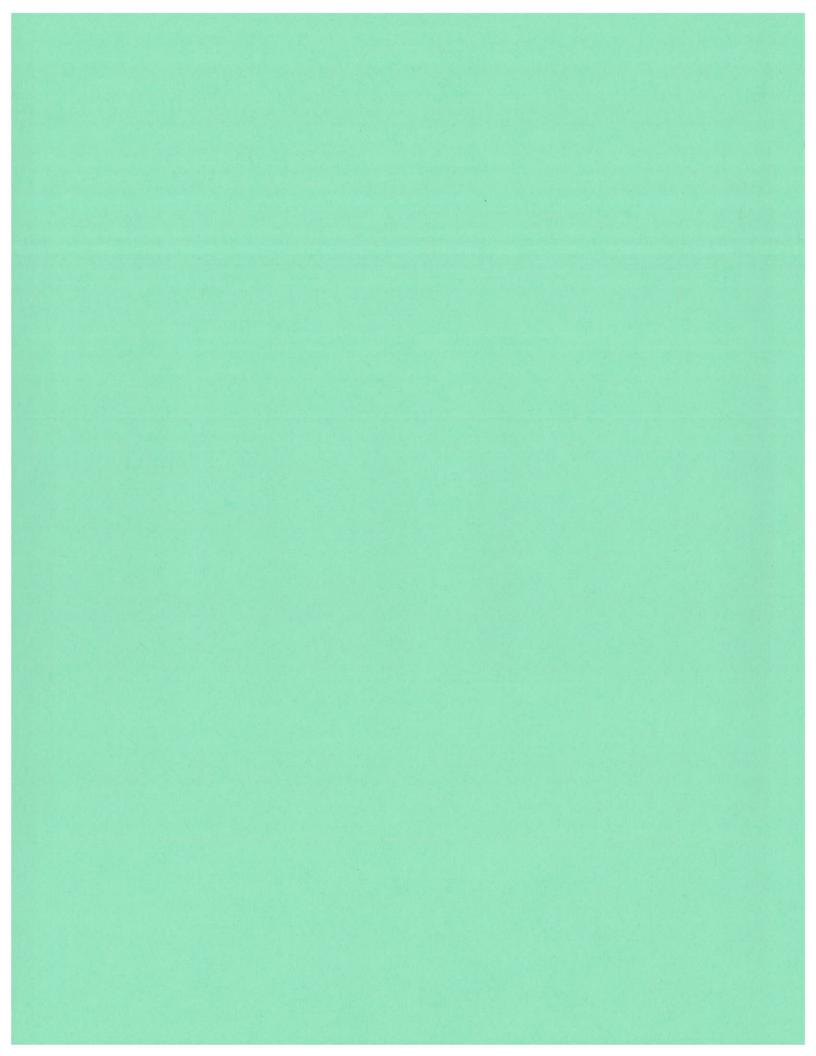
Base hourly wage: \$9.06

Total hourly compensation: \$10.42

Special Conditions: None

#### Modifications since preliminary approval? Yes

Total investment and eligible costs have been updated based on the current projections. The project changed from an owned project to a leased project with no rent being considered as eligible costs. All other aspects of the project remain the same.



Date:

June 25, 2020

Preliminary Approval:

May 26, 2016

Approved Company:

Pilgrim's Pride Corporation

City:

Hickory

County: Graves

**Activity:** 

Manufacturing

Final Resolution #: KBI-F-20-21052

**Bus. Dev. Contact:** 

C. Peek

DFS Staff: M. Elder

**Project Description:** 

Pilgrim's Pride Corporation is one of the world's largest chicken producers and operates in twelve U.S. states as well as Mexico and Puerto Rico. The company expanded its poultry processing facility in Hickory. This project increased its deboning and marinating capacity which contributed to

companywide growth across different product lines.

Anticipated Project Investment - Owned

Eligible Costs	Total Investment
\$4,175,770	\$17,418,602

### **NEGOTIATED TARGETS AND INCENTIVE AMOUNTS:**

Year	Job Target	Average Hourly Wage Target (Including Employee Benefits)	Annual Approved Cost Limitation
As of Activation Date	30	\$13.00	
1	100	\$13.00	\$150,000
2	141	\$13.00	\$150,000
3	141	\$13.00	\$150,000
4	141	\$13.00	\$150,000
5	141	\$13.00	\$150,000
6	141	\$13.00	\$150,000
7	141	\$13.00	\$150,000
8	141	\$13.00	\$150,000
9	141	\$13.00	\$150,000
10	141	\$13.00	\$150,000

### **TOTAL NEGOTIATED TAX INCENTIVE AMOUNT:**

\$1,500,000

**County Type:** 

**Statutory Minimum Wage Requirements:** 

Other

Base hourly wage: \$10.88

Total hourly compensation: \$12.51

**Special Conditions:** 

Maintain Base Employment: 939

### Modifications since preliminary approval? Yes

Total investment has been updated based on the current projections. All other aspects of the project remain the same.



## **Kentucky Small Business Tax Credit Projects June 2020**

Small Business	County	Beginning Employment	Eligible Positions	Average Hourly Wage	Qualifying Equipment/ Technology	Tax Credit Amount
Charlie Nelson Trucking &						
Excavating, LLC	Marshall	1	1	\$14.00	\$52,041	\$3,500
Collier Associates, Inc.	Marshall	5	3	\$42.67	\$14,006	\$10,500
Gutter Boyz of Kentucky, LLC	Marshall	2	3	\$14.76	\$17,995	\$10,500
Kentuckiana Electrical Services,						
LLC	Bullitt	14	8	\$23.97	\$40,850	\$25,000
Volta Inc.	Franklin	24	1	\$28.13	\$6,284	\$3,500
5	3	× ×	16	Total	\$131,176	\$53,000

Note: The tax credit amount will be equal to the lesser of \$3,500 per eligible position or the total eligible qualifying equipment/technology amount, with a maximum tax credit of \$25,000 per applicant for each calendar year. Per KRS 154.60-020, the total sum of tax credits awarded for Kentucky Small Business Tax Credit (KSBTC) and Kentucky Selling Farmer Tax Credit (KSFTC) projects in each state fiscal year shall be capped at \$3,000,000.

Fiscal Year Credit Limit	\$3,000,000
FYTD KSBTC Approvals	\$1,573,600
FYTD KSFTC Approvals	\$0
Current KSBTC Request	\$53,000
Current KSFTC Request	\$0
Remaining FY Credits	\$1,373,400



#### **MEMORANDUM**

TO:

**KEDFA Board Members** 

FROM:

Sarah Butler

Incentive Administration Division

DATE:

June 25, 2020

SUBJECT:

Kentucky Business Investment (KBI) Program

FY 2020-2021 Enhanced Incentive Counties

Kentucky counties are designated "enhanced incentive" eligible by meeting at least one of the three following criteria: (1) counties with an average annual unemployment rate exceeding the state average annual unemployment rate in the five preceding calendar years; (2) counties with an unemployment rate greater than 200 percent of the statewide unemployment rate for the preceding year; and (3) counties identified as one of the sixty most distressed counties based on a three part test (three-year unemployment, education attainment and road quality).

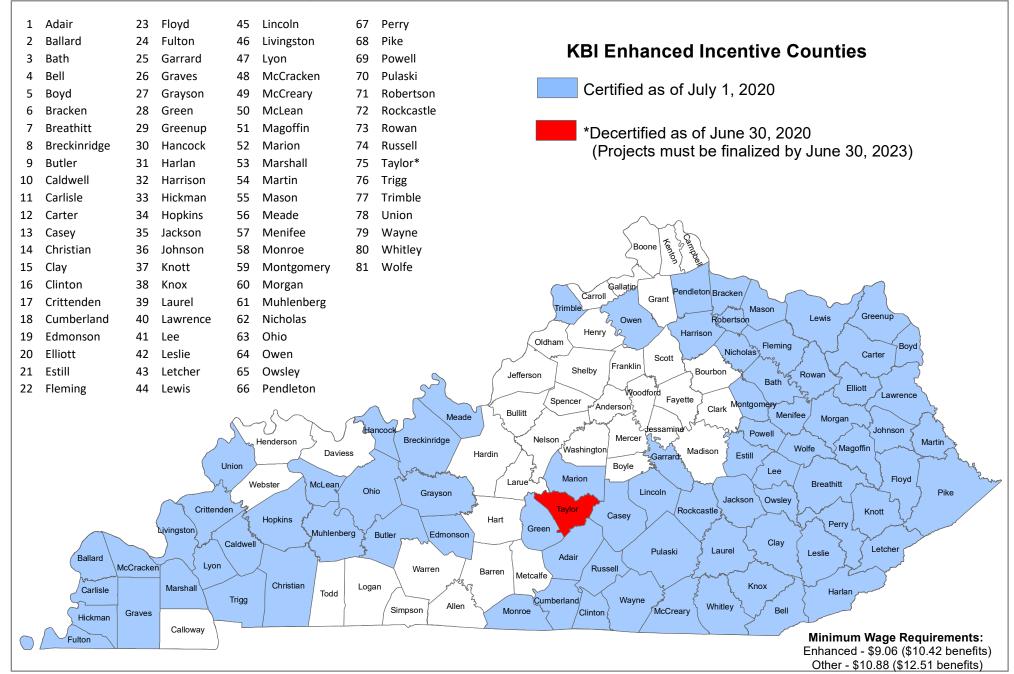
Any project located in an enhanced incentive county that has been decertified shall have until July 1st of the third year following the decertification to obtain final approval. Once a company enters into a tax incentive agreement, the company maintains its enhanced benefits for the term of the agreement regardless of any change in the county's status.

**Taylor County is** beginning the first year of decertification and projects must complete final approval by June 30, 2023.

Caldwell, Garrard, Hancock, and Hopkins Counties meet the criteria for certification and are designated as a KBI Enhanced County as of July 1, 2020.

Staff recommends adoption of the resolution certifying the Kentucky Business Investment (KBI) Program - FY 2020-2021 Enhanced Incentive Counties.

# **Kentucky Business Investment (KBI) Program Enhanced Incentive Counties (2020-2021)**







### RESOLUTION OF THE

# KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY TO RECOGNIZE THE SERVICE OF WILLIAM RYAN PENNINGTON AS A MEMBER OF THE CABINET

**WHEREAS**, WILLIAM RYAN PENNINGTON has served the people of the Commonwealth as a highly professional, dedicated employee of the Kentucky Cabinet for Economic Development since he joined the cabinet on **November 16, 2012**; and

**WHEREAS**, the members and staff of the Kentucky Economic Development Finance Authority desire to recognize and acknowledge the outstanding personal and professional contributions and accomplishments of WILLIAM RYAN PENNINGTON during his tenure with the Cabinet for Economic Development; and

WHEREAS, the Kentucky Economic Development Finance Authority also desires to recognize WILLIAM RYAN PENNINGTON's conscientious dedication to improving and promoting the health and general welfare of the people of the Commonwealth of Kentucky through economic development; and

**WHEREAS**, the Kentucky Economic Development Finance Authority desires to honor WILLIAM RYAN PENNINGTON, by adopting this Resolution as a commendation of the outstanding work he has performed;

**NOW, THEREFORE**, the Kentucky Economic Development Finance Authority **HEREBY RESOLVES** as follows:

WILLIAM RYAN PENNINGTON has been invaluable to the Kentucky Economic Development Finance Authority, the Cabinet for Economic Development and the People of the Commonwealth of Kentucky because of his contribution to the initiation, promotion, and implementation of economic development projects in the Commonwealth of Kentucky. The Kentucky Economic Development Finance Authority Board appreciates WILLIAM RYAN PENNINGTON's dedication to the Cabinet for Economic Development and his contributions toward making KEDFA a working success.

**INTRODUCED, SECONDED, READ, and ADOPTED** at a duly convened meeting of the Kentucky Economic Development Finance Authority, held on the 25<sup>th</sup> day of June 2020, signed by the Chairman as evidence of her approval, duly enrolled and declared to be in full force and effect.

JEAN R. HALE, CHAIRMAN Kentucky Economic Development Finance Authority